MISSION
To develop socially sensitive, ethical, value adding leaders and organizations through relevant teaching, research, training and consulting that serve stakeholders’ interests.

VISION
To be a premier global management school.
CONTENTS

Message from The Director General 01
Message from The Dean 02
Governing Body 03
About IMI 03
IMI Rankings 04
Why IMI New Delhi 05
Management Programs 06
Curriculum Highlights 06
Infrastructure 06
Recruitment Process 06
Student Background Profile 07
Placement Statistics 08
Key Highlights 09
Corporate Interactions & Immersions 10
Student Achievements 12
International Linkages 13
Student Committees 14
Student Clubs and Societies 15
Faculty 17
Courses Offered 19
Events @ IMI 21
Alumni Bytes 24
Distinguished Alums 26
Leaders@IMI 27
Prominent Recruiters 29
Past Recruiters 30
Placement Contacts 32
A very warm welcome to all of our extremely valued recruiters. At IMI New Delhi, we recognize that our recruiters are our key stakeholders for whom we prepare our students to hit the ground running with business ready knowledge. We ensure this through a process of co-creation and co-delivery of curriculum with our industry partners.

We have a high powered Industry Advisory Council with more than twenty CXO level executives who advise us on curriculum that is reviewed and modified on a regular basis. This ensures that the learning outcomes we create for our students are in sync with what industry hires for. In each of our courses we have a requirement that 20% of the curriculum must be delivered by senior industry practitioners to ensure that the students are exposed to contemporary industry issues and practices. Our best in class faculty, educated at top international and national academic institutions, combined with a healthy mix of industry interventions in the classroom, ensures a highly sought after set of learning outcomes for our students. We work with our industry partners to get live projects for our students that are mentored by our faculty, to ensure industry aligned learning outside the classroom.

We select the best students through a rigorous admission process that looks at CAT/GMAT scores, past academic record, essay writing, extempore speech, and personal interview. Our excellent past placement record, high quality faculty, and vibrant industry engagement, makes us a Business School of choice for students. Our students undergo a truly transformational experience when they are at IMI. In addition to inputs from our faculty and industry executives in the regular curriculum, we also have a very active guest speaker series called Business Thought Leadership (BTL). In the BTL series, on a very regular basis, senior industry executives come to campus and speak to our students about the structure of their industry, current challenges, and future opportunities. These results in a significant broadening of horizon of our students beyond the classroom curriculum.

We invite you to engage with us, learn more about our students and institute, and meet your talent acquisition requirements from our extremely high quality pool of students.
MESSAGE FROM THE DEAN

Dr. Sonu Goyal
Dean Career Development and Alumni Services
International Management Institute
New Delhi

Dear Recruiter,

I welcome you to IMI Delhi for the campus hiring process for 2019. IMI Delhi continues to be amongst the top ranked business schools in the country. The PGDM, PGDM-HRM and PGDM-B&FS batch of 2018-20 keenly looks forward to participate in the final placement process, as they approach the successful completion of their rigorous management program. The batch of 2019-21 awaits your presence during the Summer Internship process in September 2019.

It gives me immense pleasure to share that academic year 2018-19 ended at a very positive note with a highly successful placement season for the PGDM batch of 2017-19. The students were placed across multiple sectors for premium profiles. More than 100 recruiters participated in the placement process. 50 students of the batch were offered PPOs post their exceptional performance in the summer internships. This outstanding achievement for IMI Delhi would not have been possible without your patronage and cooperation.

The current graduating batch has 60% of the students with work experience from some of the most reputed organizations from across varied industries. We pay special emphasis on maintaining healthy gender diversity at the time of admissions. The program wise division for the batch is PGDM at 235, PGDM-Human Resources at 45 and PGDM-Banking & Financial Services at 50 numbers. The batch comprises of a majority 62% as engineers and 38% from a multitude of courses ranging from Commerce to Arts backgrounds. All 330 students have interned in highly coveted roles such as Corporate Finance, Supply Chain Management, Market Research, Risk Advisory, Talent Management and Product Development in 80 plus companies, as part of their SIP program.

We are confident that the graduating IMI students are well prepared to take up the challenging corporate roles. The institute has continued to instill strong discipline for learning and values which make the IMI students socially sensitive with strong moral values. The curriculum has been designed keeping in mind the changing industry trends and the most critical managerial skills have been imparted to the students to make them industry ready.

I place my sincere gratitude for the confidence that you have placed in our students and assure you that IMI Delhi will endeavor to partner in your journey towards higher growth. I look forward to your valuable participation in the campus SIP and final placement process.
# GOVERNING BODY

List of Board Members, IMI New Delhi

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
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<tbody>
<tr>
<td>Shri Sanjiv Goenka</td>
<td>Chairman, IMI Board of Governors</td>
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<tr>
<td>Shri P.K. Khaitan</td>
<td>Sr. Advocate, Supreme Court</td>
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<tr>
<td>Shri B.M. Khaitan</td>
<td>Chairman &amp; Managing Director, Williamson Magor &amp; Co. Ltd.</td>
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<tr>
<td>Ms. Savitri Kunadi</td>
<td>Former Indian Ambassador to France</td>
</tr>
<tr>
<td>Shri Harsh Pati Singhania</td>
<td>Managing Director, J K Paper Ltd.</td>
</tr>
<tr>
<td>Dr. Himadri Das</td>
<td>Director General, International Management Institute, New Delhi</td>
</tr>
<tr>
<td>Shri V C Agrawal</td>
<td>President- Corporate HR, RP-Sanjiv Goenka Group</td>
</tr>
<tr>
<td>Shri Harshvardhan Neotia</td>
<td>Chairman, Ambuja Realty</td>
</tr>
<tr>
<td>Shri Sunil Mitra, IAS</td>
<td>Independent Director, Edelweiss Financial Services Ltd.</td>
</tr>
<tr>
<td>Shri V K Sharma</td>
<td>Executive Director (Retired), RBI</td>
</tr>
<tr>
<td>Prof. Ramesh Behl</td>
<td>Director, International Management Institute Bhubaneswar</td>
</tr>
<tr>
<td>Gp. Capt. Vivek Dubey</td>
<td>(Retd.), Secretary Registrar, International Management Institute New Delhi</td>
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## ABOUT IMI, NEW DELHI

International Management Institute (IMI) is India’s first corporate sponsored Business School founded in 1981 with the original campus in New Delhi. The corporate sponsors included RPG Enterprises, ITC, Nestle, Tata Chemicals, British Oxygen, SAIL, and Williamson Magor. It was set up in collaboration with the then IMI Geneva, now IMD Lausanne. In the last several years, IMI New Delhi has been consistently ranked in the top 10-15 Business Schools in the country and among the top 5 private Business Schools. It is accredited by the UK based Association of MBAs (AMBA), one of the top three international accreditation bodies for Business Schools globally. All the programs offered at IMI, New Delhi are approved by AICTE.

IMI New Delhi has global linkages with leading schools in Europe, North America, and Asia. The Institute currently offers the PGDM, PGDM-HRM, PGDM-Banking & Financial Services, Executive PGDM and FPM (doctoral program). In addition, it has built a vibrant Executive Education vertical offering training to management professionals from the corporate world. The Institute provides management training to foreign nationals from developing countries under the Indian Technical & Economic Cooperation (ITEC) program of the Ministry of External Affairs, Government of India. IMI New Delhi puts a strong focus on high quality research by its faculty leading to publications in international peer reviewed academic journals. The professors are PhDs from top international and national universities/institutes, with many of them also having significant corporate experience.
IMI RANKINGS

BUSINESS WORLD
• 14th Overall and Ranked
  5th Among Private B Schools

BUSINESS TODAY
• 13th Overall
• 6th among private B-Schools in the country
• 8th in Learning Experience
• 12th in Selection Process
• 5th Ranked in North Zone in Zonal Ranking
• 5th Ranked in Delhi-NCR in Metro Ranking

Eduniversal Best Masters Ranking
• General Management : 7th in Central Asia
• HRM : 9th in Central Asia
• Executive Management : 16th in Central Asia

BUSINESS STANDARD
• 3rd in Super League-2

OUTLOOK DRSHTI 2018 RANKING
• Overall 11th Rank (*one up from 2017)
• 7th in Academic Excellence (Overall)
• 9th in Personality Development & Industry Exposure (Overall)
• 4th Among Top 5 Colleges in North Zone
• 7th among Top 10 private B School
• 8th among top 10 Institute with One Year Programme

NIRF 2019, MINISTRY OF HRD, GOVERNMENT OF INDIA
• Ranked 27th overall among Management Institutions in India

GHRDC-CSR B-Schools Survey 2018
• Ranked No. 1 among Top Private B-Schools of Delhi.
• 4th among Top Private B-Schools of India
• 3rd among Ranking of Top 20 B-Schools (Government & Private) by Faculty, Publication, Research, Consultancy, MDP & other Programs.
• 6th among Ranking of Top 20 B-Schools (Government & Private) by Placement (Domestic & int), USP, Social Responsibility, Networking & Industry Interface
UNIQUE ADMISSION PROCESS:

Short listing: Students are shortlisted based on their performance in the Common Aptitude Test (CAT) & GMAT. The short listing is done to ensure that IMI students have proficiency in quantitative, analytical and verbal skills required for the course in management.

Written Ability Test: In the written round, students are required to write an essay. The students’ ability to express themselves in a logical manner is assessed through the written ability test.

Personal Interview & Extempore: The last phase of the process consists of the personal interview round, where the students are judged based on their knowledge of current affairs, oral communication, domain knowledge of their graduation and work experience (if any). This is an extensive session where the panel comprises of a few members of the faculty, corporate houses and alumni. Students are also given a topic for the extempore round which tests the ability of the candidate to think on his/her feet.

PEDAGOGY

The FAIR Model: Foundation, Application, Integration, Reinforcement.
IMI follows the FAIR model of teaching and learning. The model integrates the four phases of student development and is designed to incorporate the fundamental concepts in the initial phase followed by application and subsequent integration with real-life business situations. A judicious blend of case studies, role plays, team activities and field assignments in addition to self-study is used by the Institute to bring out the best in its students both inside and outside the classroom setting. Summer internships at the end of the first year form an integral part of the curriculum.

Case based teaching: Case studies sourced from Harvard Business School Publishing Corporation are an integral part of the classroom pedagogy. The students learn the application of theoretical concepts in practical scenarios.

Business Thought Leadership sessions and Guest Lectures are organised during the course. Each course has 20% of their sessions taken by people from the industry. These interactions complement classroom learning and bring in a practical perspective to management theories.

A number of workshops are also conducted for students to give them hands-on experience to apply various concepts.
MANAGEMENT PROGRAMS
A brief outline of the individual courses is drawn below:

2-YEAR FULL TIME MASTERS PROGRAMME
- Post Graduate Diploma in Management (PGDM) (Specializations in Marketing, Finance, operations, Information Systems and Strategy)
- Post Graduate Diploma in Management, Banking & Financial Services (PGDM B&FS)
- Post-Graduate Diploma in Human Resource Management (PGDM-HRM)

EXECUTIVE POST GRADUATE PROGRAMME (FULL TIME)
- Executive Post Graduate Diploma in Management (Executive PGDM)

DOCTORAL PROGRAMME
- Fellow Programme in Management (FPM)
- Executive-Fellow Program in Management (E-FPM)

MANAGEMENT DEVELOPMENT PROGRAMMES
- Customised Programmes for Corporate Houses, Public Sector Undertakings, Government Organisations and Self-sponsored candidates. IITEC Courses Specialised certificate courses in various domains namely Strategy, Corporate Governance, General Management, Performance Management, Operations, etc., which are sponsored by the Ministry of External Affairs, Government of India.

CURRICULUM HIGHLIGHTS
2-YEAR FULL-TIME MASTER PROGRAMME

<table>
<thead>
<tr>
<th>PGDM:</th>
<th>PGD-HRM:</th>
<th>PGDM- B&amp;FS:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1000+ Contact Hours</td>
<td>1000 Contact Hours</td>
<td>1000 Contact Hours</td>
</tr>
<tr>
<td>12-13 Elective Courses</td>
<td>7 Elective Courses</td>
<td>8 Elective Courses</td>
</tr>
<tr>
<td>24 Core Courses</td>
<td>30 Core Courses</td>
<td>30 Core Courses</td>
</tr>
<tr>
<td>2+Months of Internship</td>
<td>2+Months of Internship</td>
<td>2+ Months of Internship</td>
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</tbody>
</table>

STUDENT BATCH PROFILE (2018-20):
IMI New Delhi takes pride in the well-balanced gender ratio of students every year. The number of female students have been steadily increasing over the years. The program has always had a rich blend of experienced professionals and freshers, which has continued this year as well with around 50% students having experience above 12 months. IMI New Delhi boasts of students with diverse academic backgrounds, which brings in different academic perspectives and enriches the learning process for everyone.

INFRASTRUCTURE
Located in the Qutab Institutional area in South Delhi, IMI, New Delhi is surrounded by picturesque and serene landscapes of the lush green parks of South Delhi. The whole area is verdant and refreshing, creating an ideal atmosphere conducive for holistic learning and development. The amphitheater is the focal point of the sprawling campus, which acts as the host for many events conducted by and for the students. The fully air-conditioned campus is Wi-Fi enabled, with a well stocke library and state of the art classroom. The Programme is residential thus enabling frequent interaction between students of all Programmes. The spacious cafeteria doubles up as a place where students get a chance to relax as well as interact freely to exchange ideas.

RECRUITMENT PROCESS
- Contact is established between corporate houses and IMI, New Delhi. The institute encourages corporates to participate in its campus connect programmes such as the Business Thought Leadership Series, Live Projects, Corporate Immersion Programme, eMerge, TedX and Conventus-The Annual Management Conclave.
- Student profiles and other relevant information are shared with our potential recruiters.
- The company is invited on the campus to conduct Pre-Placement talk and to provide the details of roles and profiles offered.
- Companies conduct the selection process, which may typically include CV shortlisting, psychometric and other assessments, group discussions and personal interviews.
- Feedback about the ease of the placement drive and quality of students is taken from the recruiters.
STUDENTS BACKGROUND PROFILE (BATCH 2018-20)

Work Experience Distribution

- Freshers: 3
- 0-12: 30
- 12-24: 66
- 24-36: 68
- 36-48: 25
- 48+: 3

Total: 132

Work Experience Sector

- Freshers: 13
- BFSI: 38
- CONSULTING/ANALYTICS/MARKET RESEARCH/MEDIA: 23
- FMCG/FMCO/RETAIL/REAL ESTATE: 27
- IT/ITES: 97
- MANUFACTURING & CONGLOMERATE: 132

Degree Wise Distribution

- B.B.A: 20
- COMMERCE: 64
- ECONOMICS: 13
- ENGINEERING: 204
- SCIENCE: 16
- OTHERS: 12

Total: 422
PLACEMENT STATISTICS

FINAL PLACEMENT

IMI New Delhi witnessed a phenomenal placement season for batch 2017-19 by successfully placing 308 students with an average package of 13.11 LPA. The students were placed across multiple sectors for premium profiles. More than 100 recruiters participated in the placement process. The highest CTC offered was 27.5 LPA. There was a 46% surge in the first time recruiters for the final placement process. 50 students of the batch were offered PPOs post their exceptional performance in their summer internships.

SUMMER PLACEMENT:

The batch of 2018-20 had a successful summer placement season with 80+ recruiters visiting our campus. The highest stipend offered was INR 2,20,000 whereas the average stipend offered was INR 59,000 for the complete duration. The season witnessed a plethora of first time recruiters (41%) along with our past recruiters participating in the placement process which is a true testament to the rich quality and diversity of the students of our Institute. The summer internship recruitment process starts in the month of September and the internship lasts for a minimum of 8 weeks (April-May) in the following year.
KEY HIGHLIGHTS

FINALS

- **100+** NUMBER OF PARTICIPATING COMPANIES
- **46%** NEW RECRUITERS IN THE FINAL PLACEMENT PROCESS
- **50** NUMBER OF PPOs OFFERED
- **27.5** HIGHEST CTC (IN LPA)
- **100%** PLACEMENT

KEY HIGHLIGHTS

SUMMERS

- **80+** NUMBER OF PARTICIPATING COMPANIES
- **41%** NEW RECRUITERS FOR THE SUMMERS PLACEMENT PROCESS
- **2.20** HIGHEST STIPEND (IN LAKHS FOR 2 MONTHS)
- **41%** COMPANIES HAVING PPO POLICY
## BUSINESS THOUGHT LEADERSHIP

<table>
<thead>
<tr>
<th>Company</th>
<th>Name</th>
<th>Title</th>
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<tbody>
<tr>
<td>Gramin Bank</td>
<td>Dr. Muhammad Yunus</td>
<td>Noble Laureate and Founder</td>
</tr>
<tr>
<td>World Bank</td>
<td>Dr. Kaushik Basu</td>
<td>Chief Economist</td>
</tr>
<tr>
<td>Deloitte</td>
<td>Mr. Fahad Khalid,</td>
<td>Director</td>
</tr>
<tr>
<td>Dentsu Digital</td>
<td>Mr. Glen Ireland,</td>
<td>Former CEO &amp; COO</td>
</tr>
<tr>
<td>PepsiCo</td>
<td>Mr. Shashwat Goswami</td>
<td>Director - Brand Marketing</td>
</tr>
<tr>
<td>Sony Pictures Networks India</td>
<td>Mr. Uday Sodhi,</td>
<td>Head - Digital &amp; New Media Business</td>
</tr>
<tr>
<td>Microsoft</td>
<td>Mrs. Shilpa Dureja Puri,</td>
<td>Director - Marketing</td>
</tr>
<tr>
<td>Tata Motors</td>
<td>Mr. Rajesh Lele,</td>
<td>Head e-HR Projects</td>
</tr>
<tr>
<td>Linkedin</td>
<td>Ms. Virginia Sharma</td>
<td>Director - LinkedIn Marketing Solutions</td>
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<tr>
<td>Vedanta Group</td>
<td>Mr. Anil Aggarwal</td>
<td>Executive Chairman</td>
</tr>
<tr>
<td>Reckitt Benckiser</td>
<td>Mr. Chander Mohan Sethi,</td>
<td>CMD</td>
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<tr>
<td>Gulf Oil</td>
<td>Mr. Yogesh Lambat</td>
<td>Deputy General Manager Market Excellence</td>
</tr>
<tr>
<td>Danone</td>
<td>Mr. Anirban B</td>
<td>Head of Marketing (Indo-China) and Commercial (Myanmar)</td>
</tr>
<tr>
<td>Nivea</td>
<td>Mr. Satyam Manohar</td>
<td>Regional Head, North</td>
</tr>
</tbody>
</table>
GUEST LECTURE

Mr. Manoj Kohli
Executive Chairman
SB Energy – Softbank Group

Sunny Agarwal
Trainer and HR Consultant
Thinkers and Fillers

Mr. Nayanabhiram Deekonda
VP Growth - Bira 91

Mr. Suchindra Kumar
Executive Director EY

Mr. Subhankar Ghose
Chief People Officer Zoom Insurance Brokers

Mr. Abhishek Miglani
Manager - Finance Services (Strategy and Digital) PWC

Ms. Suparna Pai
Ex Deloitte Agile Coach

Ms. Gauri Awasthi
Head-Digital / Social Advocacy Fabindia

CONVENTUS

Mr. Pankaj Rai
Head of Strategic Planning
Wells Fargo

Mr. Prashant Singh
Vice President Paytm

Mr. Abhay Kapoor
Sr. HR Leader,
India Operations (North) Amazon

Mr. Rajeev Ranjan
VP Business Transformation
Hindustan Coca Cola Beverages Ltd.

Mr. Deep Bajaj
Founder
PeeBuddy

Mr. Nakul Kumar
Co-founder & COOCashify
STUDENT ACHIEVEMENTS

HULT PRIZE is the world’s largest social entrepreneurship competition conducted by Clinton Global Initiative every year. It is also referred to as ‘Nobel Prize for students’ as it awards $1 million as seed capital. One of the IMI teams, “Team Zariya”, was selected as the national campus finals at Tokyo.

RELIANCE INDIA LIMITED THE ULTIMATE PITCH (TUP 4.0):
In tune with Reliance’s entrepreneurial background, The Ultimate Pitch was born as a strategic elevator pitch contest to celebrate the spirit of entrepreneurship. A whiff of fresh air, The Ultimate Pitch has managed to break into the mind space of the campus audience because of its simplicity. The competition was divided into various stages; “Team Pitchers” from IMI New Delhi won a chance to visit Mumbai for national round.

GEP GAMEPLAN SEASON 8:
The flagship case study competition allowed the participants in tackling real-world consulting problems & working on live bidding simulations. In its eighth edition, GAMEPLAN continues to give students a flavor of the real time projects for supply chain and procurement functions across a wide array of industries. GAMEPLAN SEASON 8 provided a platform for the brightest minds across leading B-schools to battle it out against the best and get a unique opportunity to interact with GEP’s Global Leadership and a team of seasoned consultants.

YES BANK Transformation Series is one of the India’s largest case study competitions. In the past 6 years, it has moved from a national level case study competition to a platform for crowdsourcing solutions from students of B-schools and Tech institutes for live challenges faced by businesses across the world. For Edition 7, Yes Bank joined hands with 12 partners across sectors to give students the opportunity to address India’s urban development challenges and other issues of national importance through Collaboration as a Service.

RPG BLIZZARD 2018:
The coveted annual case study competition by the RPG group Blizzard 2018 was opened to a total of 15 campuses. The crux of Blizzard is the belief that there is no single dimension to solving a business challenge and to encourage divergent thinking on each case. The participants were evaluated on the uniqueness of the idea and approach taken.

ZOOMCAR:
A National Level Case Study Competition by Zoomcar regarding one of their growing and market critical product, ZAP Subscribe. The participants were to advise the company for identifying the ideal subscriber, create a marketing strategy & coming up with a Retention Strategy for the product.

PHILIPS CARBON BLACK:
PCBL Challengers, is a Business Case Study Challenge conducted across premier B-Schools of India, which provides a platform for the future leaders to hone their business skills and put their knowledge into action through Ideation by working on real-time business challenges.
INTERNATIONAL LINKAGES

To nurture world class professionals and shape global leaders for tomorrow, exchange program plays an essential role. International Management Institute, Delhi collaborates with various business schools around the world, to provide its students a holistic experience, vital for their management career. IMI Delhi aims to partner with many more internationally acclaimed universities and business schools to further provide learning opportunities to our students.

**LIST OF CURRENT PARTNER SCHOOLS**

<table>
<thead>
<tr>
<th>Academy of Public Administration under the aegis of President of the Republic of Belarus</th>
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<tbody>
<tr>
<td>ESC Rennes International School of Business, France</td>
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<tr>
<td>Frankfurt School of Finance and Management, Germany</td>
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<tr>
<td>Grenoble Ecole de Management, France</td>
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<td>IDRAC Business School, France</td>
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<tr>
<td>IGS-RH School of Human Resources, Paris, France</td>
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<tr>
<td>International Centre for Promotion of Enterprises, Ljubljana, Slovenia</td>
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<tr>
<td>JAMK University of Applied Sciences, Jyväskylä, Finland</td>
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<td>Kedge Business School (KEDGE), France</td>
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<td>Louvain School of Management, Belgium</td>
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<td>Montpellier Business School (MBS), France</td>
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<td>NJCU School of Business, New Jersey City University, USA</td>
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<td>Russian Presidential Academy of National Economy and Public Administration, Russia</td>
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<td>Sichuan Academy of Social Sciences, Sichuan, China</td>
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<td>Suleman Dawood School of Business, Lahore, Pakistan</td>
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<tr>
<td>University of Guelph, Canada</td>
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<tr>
<td>The Universidade do Estado do Rio de Janeiro, Brazil</td>
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</table>
CORPORATE RELATIONS AND PLACEMENTS COMMITTEE
Corporate Relations and Placement Committee is responsible for building and strengthening corporate relations and facilitating the placement process including Summer Internship, Laterals and Final Placement Process. The major focus lies in reaching out to recruiters and inviting them to campus to gauge the potential and quality of students. Apart from the recruitment process, the Committee also works towards engaging Corporate Leaders through Business Thought Leadership (BTL) sessions, live projects and corporate competitions. In BTLs the experienced Corporate Leaders are invited to address the students and enlighten them with their enriching industry.

ALUMNI RELATIONS COMMITTEE
The Alumni Relations Committee is committed towards establishing and maintaining a robust bond between IMI and its 5600 plus strong alumni community. It takes multiple initiatives to bolster existing bonds and foster new ones and thus keep the alumni network connected. Some of the initiatives are: Torchbearers, Harbingers of Change, Alumni Nights, National Alumni Meet, and the Alumni magazine “Connexion”, Chapter Meets held across national and international cities.

INTERNATIONAL RELATIONS AND EXECUTIVE EDUCATION COMMITTEE
International Relations and Executive Education Committee (IREC) is the face of IMI New Delhi to the international world, responsible for facilitating the exchange process of outbound and inbound exchange students, and, building new collaborations with universities and institutes the world over. It is also responsible for hosting the ITEC program, an initiative taken by the Ministry of External Affairs, Government of India. The committee also looks after the hospitality of the participants of the Executive Program. The flagship event of the committee is IMI Model United Nations which has participants from across the nation.

BRANDING AND MEDIA RELATIONS COMMITTEE
The Branding and Media Relations committee handles all the social media outlets of IMI, New Delhi and is responsible for the internal and external communication of the Institute. It also assists in the participation of IMI, New Delhi students in television talk shows and interviews conducted. The main initiatives of the committee are Social Wall which is an aggregation of web feeds, Nexus which helps to tackle the problems of cracking the admission processes of B-school and IRIS which is the informal social media platform depicting the campus life.
FINANCE CLUB
VISION:
To build awareness and engage thought among students in the field of economics.
MISSION:
To foster an environment designed to inspire and inform students on economic issues with a global perspective.
Flagship Events:
Finertia, Pillars of equity investment etc.

CULTURE & EVENT MANAGEMENT CELL
VISION:
To promote a mélange of activities and inspire diversity among the global leaders of the IMI Community.
MISSION:
To organize and manage both traditional and novel events impeccably and keep the spirits at IMI campus high.

IMAC
VISION:
Our vision is to make students aware of the rapid changes and innovations taking place in the field of information technology and analyze how such developments can be leveraged in corporate world effectively.
MISSION:
Our mission is to enhance student community’s knowledge in the field of analytics and bridge the gap between Industry and student community through plethora of activities like panel discussions, analytics events and workshops.

CLUB JAGRITI
VISION:
To be the front-runner of social change through student-driven initiatives.
MISSION: Apprise the IMI family of the social issues faced by our nation.
Apply: Let the students at IMI apply their managerial skills to contribute in creating an impact.
Aid: Pave way for the students to connect closely to the underprivileged section and various NGOs to serve the society.

HR CLUB
Mission:
Organizing events on a regular basis to promote team spirit, get students placement ready and to implement HR Concepts practically.
Vision:
We are a model HR club that inspires all people to reach their full potential and where their contributions and discoveries help in advancement of the club.

SPORTS CLUB
Mission:
To promote and encourage sporting events, develop and maintain sports facilities to the highest standards to serve the interests of the student community in competitive sports and other recreational activities.
Vision:
To promote every individual’s health, physical well-being as well as the acquisition of physical skills among the students and to inculcate qualities such as sportsmanship, team spirit and bonding.
STUDENT CLUBS

ENTREPRENEURSHIP CELL

VISION:
To bring the brightest ideas from around the world to the forefront by organizing timely Entrepreneurship Challenges assuring exposure to budding entrepreneurs and to initialize The National Entrepreneurship Network thereby joining hands with the like-minded communities towards a common goal.

MISSION:
Entrepreneurship Cell’s mission is to foster spirit of entrepreneurship through mentoring, networking, and education.

THE MARKETING CLUB

VISION:
Our vision is to create a platform for all the students of B-Schools so that they can compete among each other and realize their full potential. We aspire to be known as innovators and a club where new ideas are welcome and incubated to be modeled into greatness.

MISSION:
Our mission is to provide a conducive environment and opportunities for the student community at IMI, New Delhi to hone their marketing skills through a vast array of competitions, case studies, seminars and simulations and create intellectual value for all.

CONSULTING AND STRATEGY CLUB

VISION:
To be the force that inspires newness of ideas via various activities integrating all management aspects, thereby recognized as one of the best academic clubs in India complementing IMI’s vision to expand their global footprints.

MISSION:
We seek to achieve our goal by providing an environment to expand and leverage the interest in the domain of strategy and consulting. We strive to be successful by organizing innovative strategy events, forums, workshops and sustain in this knowledge sharing ecosystem by engaging in real life consulting practices.

THE ECONOMICS CLUB

VISION:
To build awareness and engage thought among students in the field of Economics.

MISSION:
To foster an environment designed to inspire and inform students on economic issues with a global perspective.

THE OPERATIONS CLUB

VISION:
To broaden the scope of learning and imagination by sculpting a pragmatic impression in the learner’s mind through real time simulations and learning resources.

MISSION:
To envision, design and implement various activities to usher interest in students towards operations management and strategy. The Operations club focuses on raising awareness, interest, and knowledge about Operations Management among students within and beyond the classroom and aids them in obtaining real-time experience of working in an Operations-focused role.

STUDENT SOCIETIES

IMI NEW DELHI TOASTMASTERS
ENTHRAL - THE MUSIC SOCIETY
IMPRESSIONS - THE FINE ARTS SOCIETY
INVISTA - THE INVESTMENT SOCIETY
INTEGRATION - MATHS & STATS SOCIETY
INSYNC - THE DANCE SOCIETY
THE INCUBATION SOCIETY
THE LAST WORD - LITERARY SOCIETY
ZARIYA - THE DRAMA SOCIETY
FACULTY

HUMAN RESOURCES

Asha Bhandarker
PhD Business Management (Osmania University)
M.A. (Psychology organizational Behaviour)
Distinguished Professor

B K Srivastava
PhD (Southern Illinois University)
M.Sc. (Ranchi University)
Professor Emeritus

Irfan A. Rizvi
PhD (University of Delhi)
PGDPM (HR) (FMS, University of Delhi)
Professor

Jai Prakash Upadhyay
PhD (IIT, Delhi)
Professor

Mrunmoy Majumder
Fellow-MICA (University of Pune)
Assistant Professor

Mamata Mohapatra
PhD (Utkal University)
Professor

R P Ojha
BSc (H) (Patna Science College Patna)
PGP (XLRI Jamshedpur)
Professor

Sajeet Pradhan
PhD (IIT Kharagpur)
MBA, (KIIT University)
Associate Professor

Shailendra Nigam
PhD (Agra University)
L.L.B. (B.U.Jhansi) MBA (B.U.Jhansi)
Professor of Practice

Swati Dhir
FPM (IIM Lucknow)
Assistant Professor

V Chandra
PhD (Jamia Millia Islamia)
Professor

Sonu Goyal
PhD (FMS, University of Delhi)
Professor

Vijay Vancheswar
Ph.D. & M.Tech (IIT, Delhi)
Professor

INFORMATION MANAGEMENT

Himanshu Joshi
Ph.D. (AIMA and AMU)
PGDM (IMI New Delhi)
Associate Professor

Prema Lal
Ph.D. (Banasthali University)
MBA (IIT Roorkee)
Assistant Professor

ECONOMICS

Arnab K Deb
PhD in Economics
(University of Connecticut, Storrs, USA)
M.Sc. in Economics
(University of Calcutta)
Associate Professor

Ayona Bhattacharjee
Fellow
(Indian Institute of Management)
Assistant Professor

Asutosh Khanna
PhD & M.Sc. (London School of Economics & Political Science, UK)
Associate Professor

G K Agarwal
PG Diploma (Personnel Management & Industrial Relations), NIPM
M.S. (Industrial & Management Engineering), MSU, USA
Professor

Parthasarathi Banerjee
PhD Jadavpur University
Professor
FACULTY

Rajeev Anantaram
Ph.D. in Public Policy
(University Of Pittsburgh, PA)
Professor

Kalpana Takas
FPM (IIM Bangalore)
Assistant Professor

OPERATIONS

Alok Kumar Singh
FPM (IIM Indore)
Associate Professor

Arvind Chaturvedi
Ph.D. (IIT Delhi)
M.Sc Statistics (IIT Kanpur)
Professor

Deepak Chawla
Fellow In Management
(IIM Ahmedabad)
M. Stat. (IS) Distinguished Professor

Harish Rao
FPM (IIM Ahmedabad)
Assistant Professor

Kakali Kanjilal
Ph.D. (GIIDR, Mumbai)
M. Sc Statistics (Gauhati University)
Professor

Pradip K Bhaumik
Fellow In Management
(IIM Ahmedabad)
B.Tech (IIT Delhi)
Professor Emeritus

Siddharth Varma
Ph.D & M.Tech (IIT Delhi)
MBA, AIT Bangkok
Professor

FINANCE

Aman Srivastava
Ph.D (Jamia Millia Islamia)

Chhavi Mehta
PhD (IIT Delhi)
PGDM (TAPMI, Manipal)
Associate Professor

Deepak Tandon
PhD
(International University of Contemporary Studies, Washington D.C.)
MBA (FMS Delhi University)
LLB, Delhi University
Professor

Monika Chopra
PhD, CFA
Assistant Professor

Sanjay Dhamija
M.Com, (Delhi University of Economics)
FCMA, FCS, L.L.B. (Delhi University)
CFA (ICFAI), FPM (IMI, New Delhi)
Professor

Ravinder Kumar Arora
Ph.D (IIT Delhi), FCS (ICSI),
FCMA (ICAI)
MBA (Punjab University)*
Professor

Ramachandran K
ICWA, CAIIB, PGCMM (IIM, Kolkata)
Professor of Practice

Shikha Bhatia
Ph.D.
(Guru Nanak Dev University, Amritsar)
Assistant Professor

Himadri Das
PhD (University of Virginia, USA),
MBA (IIT Delhi),
MS (University of Virginia, USA),
B.Tech (IIT Delhi)
Director General

Reena Naryar
Ph.D (Guru Nanak Dev University)
Associate Professor

MARKETING

D.K. Batra
PhD & MBA (FMS, Delhi University)
Professor

Nalin Jain
PhD (IIT, Delhi)
MBA (FMS Delhi University)
Professor of Practice

Neena Sondhi
PhD (University of Delhi)
Professor

Pinaki Dasgupta
PhD (Banaras Hindu University), MBA (Purvanchal University)
Professor

Supriya Kalia
FPM (MDI Gurgaon)
Assistant Professor

Vinod Kumar
PhD (IIT, Roorkee)
MBA (PTU, Jalandhar)
Assistant Professor

Meenakshi Nagarajan
PhD (FMS, University of Delhi)
Associate Professor

Harshit Maurya
PhD (University of Lucknow)
Assistant Professor
COURSES OFFERED

CORE

PGDM

Marketing Management
Financial Management
Operations Management
Human Resource Management
Cost and Management Accounting
Financial Accounting And Analysis
Managerial Economics
Macroeconomic Theory and Policy
Indian Economic Policy
Legal Aspects of Business
Business Strategy & Competitive Advantage
Business Mathematics
Business Statistics
Research Methods for Management
Principles & Practices of Corporate Governance
Corporate Strategy
Information Technology for Decision Making
Management Information Systems
Managerial Communication
Organizational Behaviour
CSR & Sustainable Development

PGDM - HRM

Compensation & Reward Management
Competency Management & Assessment Centre
Employee Relations & Management of Unions
Employee Relations & Legal Framework
HR Analytics
HR Planning, Recruitment & Selection
HR Systems and Processes
Human Resource Information Systems
International HRM & Cross Cultural Management
Learning and Development
Management of Change
Organisational Design and Development
Organizational Behaviour
Performance Management Systems
Strategic Human Resource Management
Quantitative Techniques for HR
Research Methodology for HR & Corporate Finance
Marketing Management
Operations Management
Managerial Communication

PGDM - BFS

Bank Management
Business Analytics
Business Mathematics
Business Statistics
Cost and Management Accounting
Financial Accounting and Analysis
Financial Management
Financial Markets and Services
Managerial Economics
Macroeconomic Theory and Policy
Indian Economic Policy
Legal & Regulatory Environment for B&FS
Research Methods for Management
Information Systems for B&FS
Information Technology for Decision Making
Marketing Management
Marketing of Banking & Financial Services
Operations Management for Services
Organizational Behaviour
Managerial Communication
Human Resource Management for B&FS

ELECTIVES

FINANCE

Advanced Financial Statement Analysis
Behavioral Finance
Business Valuation
Financial Derivatives
Financial Risk Management
International Finance
Investment Banking
Management of Banks
Management of Financial Services
Mergers & Acquisition
Micro Finance & Financial Inclusion
Private Equity
Project and Infrastructure Finance
Quantitative Finance
Security Analysis and Portfolio Management
Strategic Cost Management
Structured Finance Tax Planning & Management
Treasury & Foreign Exchange Management
Treasury & Risk Management in Banks
Wealth Management & Alternative Investments
Working Capital Management
COURSES OFFERED

ELECTIVES

MARKETING
- Brand Management
- Business Marketing
- Consumer Behavior
- Customer Relationship Management
- Digital Marketing
- Integrated Marketing Communication
- International Marketing
- Luxury Brand Management
- Marketing Analytics
- Marketing of Services
- Marketing Research
- Marketing to the Bottom of the Pyramid
- Product Management
- Retail Marketing
- Rural Marketing
- Sales & Distribution Management
- Social Media Marketing
- Strategic Marketing
- MARKETING FOR START-UPS

HUMAN RESOURCES & ORGANISATION BEHAVIOR
- Business Negotiation
- Skills Coaching and Mentoring
- Consulting Skills
- Diversity Management
- Employee Well-being at Work
- HR and Integration Issues in M&A
- HR for New Age Organizations
- Industrial Jurisprudence
- Internship with NGO
- Leadership and Managerial Effectiveness
- Psychometric Testing
- Talent Management

INFORMATION SYSTEMS
- Business Analytics
- Data & Information Security
- Data Mining Applications in Management
- E-Business Enterprise
- Data Warehousing and Intelligence
- Enterprise Resource Planning
- Introduction to R Programming
- IT Consulting

OPERATIONS MANAGEMENT & QUANTITATIVE TECHNIQUES
- Applications of Operations Research
- Business Forecasting
- Financial Econometrics
- Logistics and Supply Chain Management
- Logistics Modelling
- Modelling with Non-Parametric Methods
- Operations Strategy
- Project Management
- Quality Management
- Service Operations Management
- Simulation Techniques
- Time Series Modelling and Forecasting

STRATEGY & GENERAL MANAGEMENT
- Business Consulting
- Business Ethics & Ethical Behaviour
- Business in Emerging Markets
- Business Modelling
- Designing New Ventures
- Digital Business Strategy
- Disruptive Innovation
- Innovation Strategy
- Inorganic Growth through M&A
- International Business
- Kulhad Economy

ANALYTICS
- Introduction to R Programming
- Business Analytics
- Machine Learning
- Data Pre-Processing For Analytics
- Marketing Analytics
- Predictive Analytics
- Performance Analytics
- Text Analytics
CONVENTUS
Theme: Embracing Innovation: A New Imperative for Competitive Advantage and Survival

The theme of Conventus 2018 sought to provide a platform where a miscellany of experienced minds can delve deeper into the importance of embracing innovation to unlock potential in today’s competitive world and uproot innovation from the land of buzzwords into something measurable and meaningful. It was an enriching experience for B-school students to derive insights and harness the power of innovation in their impending corporate careers.

E-MERGE

The name E-merge signifies entrepreneurship merge, or in short entrepreneurship conclave. E-merge 2018, was the fourth edition at IMI. E-Merge 4.0 was much more than just a regular summit - immense learning, fine wisdom, diverse viewpoints and what not. The event featured nine stalwarts from the start-up fraternity- founders and co-founders who brainstormed on the recent trends in the start-up industry, how is it being shaped and how can budding business managers become a part of it. The event comprised of two Panel Discussions, two Entrepreneurial Talks and addresses by the Director General and the Dean, General Programs. Mr. Amit Ramani set the stage for the first Panel Discussion to take place. The panel consisting of Mr Pratik Jain, Director, Morph.ai, Mr. Skidharth Jain, Founder, Brewhouse, Mr. Anklt Aggarwal, Founder, Dare2Compete and Mr. Javeer Singh, Co-Founder, Qik Stay brainstormed on “Are start-ups collaborators or disruptors in the economy that is taking up a new shape?”. The second Panel Discussion featured Mr. Neeraj Saini, CEO, Ango Health - For pregnancy and beyond, Mr. Karan Behl, Chief Happiness Officer, Happilude and Ms. Sahiba Sethi, Founder, HelloMeets who brainstormed on “Diversity and Inclusion in the emerging economy”.

NATIONAL ALUMNI MEET (NAM)
Theme: Memoirs of Friendship

The only time you should ever look back is to see how far you have come, and what better place to start this journey than your Alma Mater. The National Alumni Meet last year was held on 1st December 2018. It marks the homecoming of our esteemed stalwarts.

A celebration of their hard work, achievements and the indelible memories, this meet is a chance for our achievers to reconnect with their roots and trace back the steps to where this incredible journey began.

Last year 395 attendees from the batches across 1985 to 2018 graced the occasion. The star attraction of the night was Gaurav Kapoor, whose performance left the audience chuckling until the end. As the delightful evening progressed, alumni across batches and current year students engaged in interactions and friendly conversations over dinner leading to some never-ending memories being captured.

MUN
Theme: Architects of GenZ

IMI New Delhi conducted the third edition of Model United Nations in 2019. It is an academic simulation of the United Nations that aims to educate participants about current events, topics in international relations, diplomacy, and the United Nations agendas. The generation after millennials, GEN Z, is a multi-faceted and driven cohort that places a high value on relevancy and practicality. This forward-thinking generation has risen above the narrow prejudices of the society to embrace diversity in all forms. This event provided a platform to the young leaders by facilitating discussion on the contemporary challenges faced by the Gen Z.

NEXUS
An event which is for the students and by the students. We play hosts to the queries and doubts regarding management, so that the aspirants can ease their minds of all worries and get the inside knowledge of how life really is inside a B-school.
KRITVA

An Escapade Through Time

The name “KRITVA” has its roots in the Sanskrit language meaning ‘to do’. Year on Year, KRITVA-The Annual Management, Cultural and Sports Fest of International Management Institute, New Delhi communicates the importance of building personality alongside building knowledge.

From the most intriguing game theory competitions to spellbinding performances, KRITVA lets one experience all aspects of a B-School. For the first time in IMI’s History, Sports Competitions were also a part of KRITVA alongside various Management and Cultural Events. KRITVA 2019 captured the essence of our very existence by An Escapade Through Time which embodied change and how mankind has evolved through time.

TEDx

Theme: Ordered Chaos

TEDx talks have been a major source of inspiration for people all over the world. IMI New Delhi was proud to take the legacy forward by hosting the 3rd edition of TEDxIMINewDelhi. Eminent personalities from the field of medicine, sports, business, film and television graced the event themed as “Ordered Chaos”. The speakers presented various perspectives from their life experiences which facilitated profound holistic learning for all the attendees.

KRTYA

IMI’s aim to guide the bright minds of undergraduate colleges around Delhi about what an MBA life feels like. The first half of the event helped the MBA aspirants to have a hands-on experience on what MBA life is all about. The second half was an online simulation using MS Excel which made the participants go through the 4 key aspects of MBA i.e Marketing, Finance, HR and Operations, hence helping them think out of the box. Also working in team and time management were the key learnings.

CONVOCATION 2019
The two years I spent in IMI, provided me with the perfect platform to learn, grow, and begin my career in management. The professors provided us with real-world application of the concepts learnt in classes, to help us understand how to align our knowledge with strategic organizational goals. This has helped me greatly in applying established concepts in this era of changing and new industry contexts. It is also a great place to work closely with future leaders, learn from and challenge each other’s perspective and expand our professional network.

Vitika Jain  
Senior Campaign Manager - Google

My journey at IMI has been nothing short of eclectic! Even today, when I look back at all those years, the learnings and experiences all seem so fresh. The institute helped me nurture my ambitions and achieve a clear vision of my future. The time spent with all the professors and my peers helped instill greater management skills that I immensely value till date. It is really important to have a strong foundation and the right cultural environment for building a career that makes you feel proud of your accomplishments. IMI did just that for me.

Madhvi Goyal  
Vice President - HR - Bharti Realty

I remember IMI fondly for two things: for giving me a holistic perspective on human aspect of business and for exposing me to highly accomplished individuals, many of whom remain dear friends even today. IMI played a significant role in equipping me with the knowledge and skills required to excel in a HR job, and sparked an enduring interest in the way companies manage Talent. The experience at IMI where I worked closely with people from a range of backgrounds, interests and talents prepared me for succeeding in cross-cultural environments. IMI offered me the best learning ground for my working life.

Shipa Gawri  
DGM HR - Hersheys India

When we joined IMI, it was a fledgling institute operating out of temporary premises. But, even then, we were encouraged to think big and beyond the physical confines of the Institute. Giants like Professor P.K. Bhauwnik and JD Singh challenged us to dream. And yes, we did! My time at IMI was perhaps the most fulfilling one because it encompassed holistic learning and not just bookish knowledge.

Anil Pathak  
CEO - Paracor Capital Advisors
IMI has helped instill in me the confidence to achieve my goals and follow my passion relentlessly. Whether it is the theoretical and practical erudition of the professors or the intense debates with friends, there are just so many diverse opportunities to learn and grow. The college rightly inculcated in me the discipline and dedication that is still helping me achieve my aspirations. Along with all of this, I’ve gained a family of friends, which is probably the biggest achievement!

Tumpa Chatterjee
Senior Lead - Business Partner HR
Infosys BPO

IMI was instrumental in instilling the entrepreneurial spirit, a constant drive to overcome challenges and enhanced my analytical abilities to explore possibilities in unique ways. On my path to career growth, these learnings helped me overcome hurdles and utilise every opportunity that came to me.

Apurva Chamaria
Chief Revenue Officer - RaleGain

IMI was a building block for my career. It helped me utilize my skills and abilities in the most potent way. The experiences and learnings gained at that time have helped me nourish my career growth and achieve these heights as the co-founder of Moneygain Consultants Pvt. Ltd.

Shobhit Gupta
Executive Director - Moneygain Consultants Pvt Ltd.

When I first signed up for the MBA Course at IMI, New Delhi, I was expecting to learn about management from a grounds-up implementation scenario. However, my expectations were exceeded. The unique experiences of participating in an “innovating through collaboration” kind of projects in last semester has been something which has stayed with me till now. Fortunately, because of what I have learned in these 2 years in the campus, I am able to coach many young professionals around it. I wanted to thank IMI for “making us think” in its classes because if organization of the present are teaching this to their managers. IMI has enabled me to progress in my career and be the type of professional who pushes an organization sustainability and growth.

Vishal Singh
Manager - Hero Moto Corp
<table>
<thead>
<tr>
<th>Name</th>
<th>Position/Title</th>
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<tbody>
<tr>
<td>Mr. B.S. Shantharaju</td>
<td>MD, Gujarat Gas Co. Ltd.</td>
</tr>
<tr>
<td>Mr. P. K. Agarwal</td>
<td>Director - HR, Indian Oil Corp.</td>
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<tr>
<td>Mr. Patho P. Kar</td>
<td>COO, Madura Garments</td>
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<tr>
<td>Mr. Rajesh M. Nair</td>
<td>Director of Asia Research Operations, Mckinsey &amp; Co. Inc.</td>
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<tr>
<td>Mr. Rajiv Dhawan</td>
<td>Director, Magotteaux Industries Ltd.</td>
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<tr>
<td>Mr. Arun Sawhney</td>
<td>CEO &amp; MD, Ranbaxy Laboratories Ltd.</td>
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<tr>
<td>Mr. Pankaj Dugar</td>
<td>Senior VP, IREO</td>
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<tr>
<td>Mr. Ajay Kapoor</td>
<td>CFO, Tata Power Delhi Distribution Ltd.</td>
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<tr>
<td>Mr. Atul Sobli</td>
<td>CMD, BHEL</td>
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<tr>
<td>Mr. Ashish Sinha</td>
<td>CEO, Melange Group</td>
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<tr>
<td>Mr. Joydip D Soor</td>
<td>Managing consultant &amp; CEO, Enthuse Incorporated</td>
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<tr>
<td>Mr. Arun Arora</td>
<td>Chief Communications Officer, Vedanta Limited</td>
</tr>
<tr>
<td>Mr. Louis Paulose</td>
<td>Founder &amp; MD, Symbiosis Network Pvt Ltd.</td>
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<tr>
<td>Mr. H S Sudarshan</td>
<td>CEO, Commercial Vehicles, Trident Automobiles</td>
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<tr>
<td>Mr. Rajeev Nagi</td>
<td>MD, Telegfx India</td>
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<tr>
<td>Ms. Rachana Panda</td>
<td>Chief Communications Officer, Citizenship Lead GE</td>
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<tr>
<td>Mr. Gautam Malik</td>
<td>Chief Financial Officer, Xerox Canada</td>
</tr>
<tr>
<td>Mr. Puneet Agarwal</td>
<td>Chief Risk Officer, MobiKwik</td>
</tr>
<tr>
<td>Mr. Raman Bhanot</td>
<td>CEO, ELAN comm.</td>
</tr>
<tr>
<td>Mr. Ratish Ramanujam</td>
<td>Chief Operating Officer, Windshield Experts (AIS)</td>
</tr>
<tr>
<td>Ms Seema Chawla</td>
<td>CMO, eCommerce, Fashion &amp; Lifestyle at Reliance Retail ajio.com</td>
</tr>
<tr>
<td>Mr. Gautam Kaura</td>
<td>SVP, Consumer Operations, DBS Bank</td>
</tr>
<tr>
<td>Mr. Vikram Goel</td>
<td>CEO, HDFC Realty</td>
</tr>
<tr>
<td>Mr. Apurva Chamaria</td>
<td>Chief Revenue Officer, RateGain</td>
</tr>
<tr>
<td>Mr. Rishabh Bhatia</td>
<td>CEO, CI Automotive Technologies P Ltd.</td>
</tr>
<tr>
<td>Mr. Nipun Kaushal</td>
<td>CMO, PNB Metlife</td>
</tr>
<tr>
<td>Mr. Harsh Bansal</td>
<td>CSO, Motorola Mobility India Pvt. Ltd.</td>
</tr>
<tr>
<td>Mr. Varun Midha</td>
<td>COO, Communique Vox</td>
</tr>
<tr>
<td>Mr. Karan Makhania</td>
<td>CHRO, Reliance Health Insurance</td>
</tr>
<tr>
<td>Mr. Shishir Shukla</td>
<td>Chief Marketing Manage, ICICI Bank</td>
</tr>
<tr>
<td>Mr. Vikram Dasgupta</td>
<td>Executive Director, J.P. Morgan</td>
</tr>
<tr>
<td>Mr. Manu Dangi</td>
<td>COO, Egon Zehnde</td>
</tr>
<tr>
<td>Mr. Vitesh Barar</td>
<td>Head of Controlling, BMW India</td>
</tr>
<tr>
<td>Mr. Pawan Bakshi</td>
<td>Bill and Melinda Gates Foundation</td>
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<tr>
<td>Mr. Rajiv Arora</td>
<td>Global HR Leader, Mercer</td>
</tr>
<tr>
<td>Mr. Manish Modi</td>
<td>Editor - Asia Data-Driven News Eco, Bloomberg</td>
</tr>
<tr>
<td>Mr. Aaiok Vidyaarthi</td>
<td>Director, Colgate Palmolive</td>
</tr>
</tbody>
</table>
### LEADERS @IMI

IMI, New Delhi had the opportunity to host eminent leaders from various industries at the campus for the previous academic year. These leaders provide the students with thought provoking ideas and thoughts and help the future managers to create an understanding regarding the upcoming industry topics.

<table>
<thead>
<tr>
<th>Leader 1</th>
<th>Leader 2</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mr. Abhishek Srivastava and Alok Srivastava</strong></td>
<td><strong>Mr. Arjun Chopra, Paramjeet Kaur &amp; Aditi Kumar</strong></td>
</tr>
<tr>
<td>Founder &amp; Co - Founder, MBATrekk</td>
<td>Marketing strategy &amp; Analytics, Sapient</td>
</tr>
<tr>
<td><strong>TOPIC:</strong> How to leverage 2 years of MBA</td>
<td><strong>TOPIC:</strong> Data Analytics &amp; Digital Marketing</td>
</tr>
<tr>
<td><strong>Mr. Anirban B</strong></td>
<td><strong>Mr. Bani Saluja</strong></td>
</tr>
<tr>
<td>Head of Marketing (Indo-China) and Commercial (Myanmar), Danone</td>
<td>Vice President and Head - Marketing, American Express</td>
</tr>
<tr>
<td><strong>TOPIC:</strong> Industry Insights - FMCG</td>
<td><strong>TOPIC:</strong> Digital Marketing</td>
</tr>
<tr>
<td><strong>Mr. Anirudh Mendiratta</strong></td>
<td><strong>Dr. Deepak Mittal</strong></td>
</tr>
<tr>
<td>National Warehousing Lead, PepsiCo</td>
<td>Managing Director, Sonalika Group</td>
</tr>
<tr>
<td><strong>TOPIC:</strong> Skill Development &amp; Post College Industry Culture Shift</td>
<td><strong>TOPIC:</strong> Power of the Mind</td>
</tr>
<tr>
<td><strong>Mr. Anish Mulani</strong></td>
<td><strong>Mr. Dushyanth Shekhar</strong></td>
</tr>
<tr>
<td>Co-founder and India Director, POP Marketing</td>
<td>Director – Content Automation Robotics &amp; Extraction, S&amp;P Global</td>
</tr>
<tr>
<td><strong>TOPIC:</strong> Global Product and Business Development, Global Strategy and Entrepreneurial journey</td>
<td><strong>TOPIC:</strong> AI Robotics, Industrial Revolution 4.0</td>
</tr>
<tr>
<td><strong>Mr. Anuj Singhal</strong></td>
<td><strong>Mr. Gagan Chhabra</strong></td>
</tr>
<tr>
<td>Stocks Editor, CNBC</td>
<td>Head – Retail, Channel Finance &amp; Insurance-North, Tata Motors</td>
</tr>
<tr>
<td><strong>TOPIC:</strong> Development of derivatives market in India</td>
<td><strong>TOPIC:</strong> Business Thought Leadership Series</td>
</tr>
<tr>
<td><strong>Mr. Anuja Bhargava</strong></td>
<td><strong>Mr. Kaustubha Parker</strong></td>
</tr>
<tr>
<td>Director, Fidelity International</td>
<td>Head – Talent Management, India First Life Insurance</td>
</tr>
<tr>
<td><strong>TOPIC:</strong> Converting high potential into high performance</td>
<td><strong>TOPIC:</strong> Being an emotionally intelligent Professional</td>
</tr>
<tr>
<td>Name</td>
<td>Position/Company</td>
</tr>
<tr>
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</tr>
<tr>
<td>Mr. Ritesh Khosla</td>
<td>Senior Vice President - Legal, Sony Pictures Network India</td>
</tr>
<tr>
<td>Mr. Nishank Buckshey</td>
<td>Director Research, Gartner</td>
</tr>
<tr>
<td>Mr. Pancham Dogra</td>
<td>Head of Talent Acquisition, Times Group</td>
</tr>
<tr>
<td>Mr. Pradeep Beer Gidwani</td>
<td>CO-Founder, The Beer Café</td>
</tr>
<tr>
<td>Mr. Ramki Subramanian</td>
<td>Head- Business Development, Reliance</td>
</tr>
<tr>
<td>Mr. Saket Jain</td>
<td>Business Head - Fenesta, DCM Shirram</td>
</tr>
<tr>
<td>Mr. Yogesh Lambat</td>
<td>Deputy General Manager - Market Excellence, Gulf Oil</td>
</tr>
<tr>
<td>Mr. Sandeep Mukherjee</td>
<td>Lead - Data Analytics (Asia Region), Mckinsey &amp; Company</td>
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<tr>
<td>Mr. Sandeep Parikh</td>
<td>Partner - Advisory, EY India</td>
</tr>
<tr>
<td>Mr. Satyam Manohar</td>
<td>Regional Head, North, Nivea India</td>
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<tr>
<td>Mr. Saurabh Jain</td>
<td>Vice President, Paytm</td>
</tr>
<tr>
<td>Mr. Shiv Pande &amp; Mr. Sachin Watts</td>
<td>Senior Associate &amp; Senior Associate, Darashaw</td>
</tr>
<tr>
<td>Mr. Sidharath Tuli</td>
<td>Founder &amp; CEO, People Sculptors</td>
</tr>
</tbody>
</table>
PROMINENT RECRUITERS

- Reliance Industries Limited
- Indian Oil
- BMW
- RPG
- Shell
- Traficura
- Hero
- Gulf
- Nissan
- Vedanta
- DCM Shriram
- Emami
- Mondelēz International
- CBRE
- Havells
- Piramal
- CitiBank
- Asian Paints
- Mother Dairy
- Bloomberg
- Deloitte
- KPMG
- EY
- Nielsen
- Gartner
- GEP
- Zomato
- Wipro
- Accenture
- Capgemini
- IBM
- Google
- HCL
- Infosys
- Genpact
- Mahindra Comviva
- Ithaca Systems
- BlackRock
- ICICI Bank
- Axis Bank
- Tata Capital
- Europmonitor International
- DARASHAW Group
- Verity
- ICICI
- BlackRock
- ICICI Bank
- Asia Bank
- Tata Capital
- Europmonitor International
- Hyundai
- Jazz Finance
- Dainik Bhaskar
- Helix
- Bain & Company
- IDFC
- Tata Motors
- Decathlon
- HDFC Bank
- Relaxo
- Cinépolis
- Cafe Coffee Day
- OYO
- IKEA
• A. T. Kearney Ltd.
• ABP Pvt. Ltd.
• Accenture Services Pvt.Ltd.
• Accuracy
• Adidas India Marketing Pvt.Ltd.
• Aditya Birla Group
• ADM Agro Industries India
• Aricent Group
• Asian Paints (India) Ltd.
• Axis Bank Ltd.
• Axis Risk Consulting Services
• Aye Finance Pvt. Ltd.
• BA Continuum Solutions Pvt. Ltd.
• Bain Capability Center
• Ballarpur Industries Ltd.
• Balmer Lawrie & Co. Ltd.
• Barclays Bank PLC
• BATA India Ltd.
• Bennett, Coleman &Co. Ltd.
• Berger Paints India Ltd.
• Bharat Petroleum Corporation Ltd.
• Bharti- Walmart
• Birlasoft
• Blackrock
• Bloomberg-LP
• Blow Plast Ltd.
• Boston Scientific International BV
• British Oxygen Company
• Capgemini
• CBRE Group
• CCD Beverages
• Central Bank of India
• Cerebrus Consultants Pvt. Ltd.
• CIANS Analytics
• Cinepolis
• Citibank N.A.
• Citicorp Finance (India) Ltd.
• Citifinancial Consumer Finance India Ltd.
• Citigroup Global Services Ltd.
• Click Labs
• Cognizant Technology Solutions India Pvt. Ltd.
• Collabera
• Copal Partners
• Credit Analysis & Research Ltd.
• Crisil Ltd.
• Cyber Media
• Dabur India Ltd.
• Darashaw
• DCM Shriram Consolidated Ltd.
• Deloitte Consulting India Pvt. Ltd.
• Deutsche Bank Operations International
• DHFL
• DHL Express (India) Pvt.Ltd.
• Dr. Reddy’s Laboratories Ltd.
• DTZ International Property Advisers Pvt. Ltd.
• eClerx
• Emami Ltd.
• Ernst & Young Pvt. Ltd.
• Escorts Ltd.
• ETMA (NGO)
• Euromonitor International
• Evaluserve.com Pvt. Ltd.
• EY GDS
• EY India
• Fairtrade
• Financial Information Network & Operations Ltd.
• Firstsource Solutions Ltd.
• FutureFirst
• Gartner
• Genpact
• Genpact ERC
• GEP
• Grali Research Pvt. Ltd.
• Grasim Industries Ltd.
• GVK Bio
• HCL
• HDFC Bank Ltd.
• HDFC Life
• HDFC Standard Life Insurance Co. Ltd.
• Hero Honda Motors Ltd
• Hindustan Coca Cola Beverages Pvt. Ltd.
• Hindustan Unilever Ltd.
• HSBC Assets Management (India) Pvt. Ltd.
• HSBC Bank
• HSBC Global Technology
• Hughes Systique
• IBD
• IBM
• ICICI Bank Ltd.
• ICICI Lombard General Insurance Company Ltd.
• ICICI Prudential Life Insurance Co. Ltd.
• ICICI Securities
• ICRA Ltd.
• IDBI Bank Ltd.
• Idea Cellular Ltd.
• IMRB International
• India Today Group
PAST RECRUITERS

- Indian Oil Corporation Ltd.
- IndusInd Bank Ltd.
- Infosys BPM
- ING Vysya Bank Ltd.
- Irevna - a division of CRISIL Ltd.
- ITC Welcomgroup
- J.K. Group of Industries
- Jenson & Nicholson Ltd.
- JP Morgan Services India Pvt. Ltd.
- JSW Steel Ltd.
- Jumbo Electronics Co. Ltd. (L.L.C.) Dubai
- KEC International
- Kotak Mahindra Bank
- KPMG
- L&T Financial Services
- L&T Hydrocarbon Engineering Ltd.
- Larsen & Toubro Ltd.
- Lehman Brothers Services India Pvt. Ltd.
- Lenskart
- Lupin Ltd.
- Mahindra & Mahindra Ltd.
- Mahindra Comviva
- Makemy Trip
- MarketsandMarkets
- Maruti Udyog Ltd.
- MB Holdings Company (L.L.C) Oman
- McKinsey Knowledge Centre India Pvt. Ltd.
- MTS Mobile
- Nestle India Ltd.
- Newgen Software Technologies Ltd.
- Nielsen
- NIIT Technologies
- Nissan
- Oil and Natural Gas Corporation Ltd.
- Oracle Software India Ltd.
- Orient Electric Limited
- OYO Rooms
- Panasonic India Pvt. Ltd.
- PCI Consultants
- Pepsi Foods Pvt. Ltd.
- Pepsico India Holdings Pvt.Ltd.
- Philips India Ltd.
- Pipal Research Analytics and Information Services Pvt. Ltd.
- Piramal
- Positive Moves
- Power Finance Corporation Ltd.
- Pricewaterhouse Coopers Pvt. Ltd.
- Proptiger
- Pulsar Knowledge Centre Pvt. Ltd.
- QAI Global
- Quantum Market Research Pvt. Ltd.
- Radio Mirchi
- Ranbaxy Laboratories Ltd.
- Real Time Data Services Pvt. Ltd.
- Reckitt Benckiser
- Reebok India Ltd.
- Relaxo
- Reliance Energy Ltd.
- Reliance Industries Ltd.
- RPG Enterprise
- Ruchi Soya Industries Ltd.
- Rural Electrification Corporation Limited
- SAB Miller India Ltd.
- Satyam Computer Services Ltd.
- SBI Capital Markets Ltd.
- SBI Life Insurance Co. Ltd.
- Shell
- Shriram Honda Power Equipment Ltd.
- Shriram Pistons & Rings Ltd.
- Shubhashray Housing India
- Siemens Ltd.
- SRF Ltd.
- Standard Chartered Bank
- Swedish Council
- Tata AIA Life
- Tata Capital Ltd.
- Tata Consultancy Services Ltd
- Tata Motors Finance Ltd.
- Tata Motors Ltd.
- Tata Power Company Ltd.
- Tata TeleServices Ltd.
- The Smart Cube
- TNT India Pvt. Ltd.
- Torrent Pharma Pvt. Ltd.
- Total Oil
- Treflagra Group Pte. Ltd.
- TresVista Financial Services
- Triveni Engineering & Industries Ltd.
- UBS Service Centre (India) Pvt. Ltd.
- United Breweries
- Usha International
- UTI Assets Management Company Pvt. Ltd.
- Vedanta Group
- Verify Knowledge Solutions
- Vertex India Ltd.
- Vodafone Essar Ltd.
- Wipro Infotech Ltd.
- Worldwindows Group
- Zomato
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