# MANDATORY DISCLOSURE

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# MANDATORY DISCLOSURE

# 1. Name of the Institution

International Management Institute (IMI) AICTE File No.: <u>F.No.431/15-8/MCP(M)/93</u>

# 2. Name and Address of the Institution

International Management Institute B-10, 30 & 31 Qutab Institutional area, Tara Crescent, New Delhi – 110016 City : New Delhi Telephone No. : 47194100, 47194200 E-Mail: **imiinfo@imi.edu** Web Site: http://www.imi.edu

# 3. Name of the Director of the School

Dr. Himadri Das, Director General

# 4. Name of the affiliating University

Not Applicable

# 5. Governance

IMI-D was registered on 19<sup>th</sup> September 1981 as an autonomous, 'Not for Profit' educational society under the Societies Registration Act 1860. The parent body or the supreme authority in IMI-D is the IMI Society. The Institute is governed by the Board of Governors who are appointed on the advice of the supreme body of IMI i.e. the IMI Society. Society meetings are generally held once a year to transact the following business.

Consideration and approval of the annual report and audited statement of accounts for the outgoing year.

Election of new Governors in place of those retiring.

Appointment of auditors for the ensuing year and fixation of their remuneration.

Other Business on the agenda given in the notice for the meeting.

4

The Board of Governors ensures the overall control of all affairs of the Institute, such as properties, assets and funds, and is empowered to act for the Institute in all matters. The Board has the following powers and functions:

Recommend Annual Report and Audited Accounts to the General Body and approve budgets.

Approve the Institute's plans and programmes and set up offices, branches, campuses, specialized centers and facilities in India and abroad to further the Institute's objectives.

Accept management of any trust fund or endowment in which the Institute is interested.

Appoint and control staff and regulate their recruitment, remuneration and conditions of service.

Set up norms of acceptance of candidates for the Institute's educational Programmes.

Enter into contracts and agreements for and on behalf of the Institute.

Sue and defend all legal proceedings on behalf of the Institute.

Appoint committees for different functions and purposes and delegate such powers to them that it may think fit.

Make and repeal or alter byelaws for conducting affairs and business of the Institute, Board, its committees, General Body Meetings and other matters within its powers.

Delegate appropriate powers to the Chairman, Director General, Registrar and other officers of the Institute.

Scrutinize and approve applications for new memberships.

Raise funds through debentures or loans from financial institutions/Banks for running the activities of the Institute, including construction of the Campus.

Generally, they do all things necessary or expedient for due conduct of the business and affairs of the Institute.

The IMI board has distinguished persons from industry, government and academics headed by Industrialist Late Shri R. P. Goenka, chairman-emeritus, RPG Enterprises till 2009.

In 2010, Mr. Sanjiv Goenka take over as the chairman, IMI board of Governors. Mr. Sanjeev Goenka is a prominent industrialist of the country. The other members of the Board of Governors with their brief background is presented in the table below. There is a proposal to include an alumni representative in the IMI board.

S.No	Board Members
1.	Dr. Sanjiv Goenka Chairman, RP Sanjiv Goenka Group and Chairman, IMI Board of Governors
2.	Shri P.K. Khaitan Senior Advocate & Senior Partner, Khaitan & Co.
3.	Shri Sunil Mitra Independent Director of Public Companies
4.	Smt. Savitri Kunadi Former Indian Ambassador
5.	Dr. Harsh Pati Singhania Vice-Chairman & Managing Director, J K Paper Ltd.
6.	Shri V C Agrawal President- Corporate HR, RPSG Group
7.	Shri Harshvardhan Neotia Chairman, Ambuja Realty
8.	Shri V K Sharma Executive Director (Retired), RBI
9.	Dr. Himadri Das Director General, IMI
10.	Prof. Ramesh Behl Director, IMI Bhubaneswar
11.	Shri S.Y. Siddiqui Chief Mentor, Maruti Suzuki India Ltd, Nominee of AICTE

#### List of Board of Governors

The supreme authority is the General Body of IMI which consists of nominees of Founder, Life and Associate Members. The General Body elects the Board of Governors which consists of representatives of General Body members and other nominated eminent persons from academics, Industry and senior retired bureaucrats and plutocrats from Govt. of India. The Board appoints a director or Director-General for managing day-to-day activities of the Institute. On behalf of the Board, the Chairman has set up the following committees to facilitate the functioning of the institute. The various committees of Board of Governors viz Steering Committee, Infrastructure Committee &Finance Committee etc. are listed below: **Steering Committee**: - The Steering Committee overviews the functioning of the Institute and takes such steps as necessary to ensure effective operation of the Institute as envisaged in its vision and frames policies for further development of the Institute. It also accords approval to academic/ administrative matters on behalf of the Board wherever necessary and ensures their subsequent rectification by BOG.

**Infrastructure Committee:** - The Infrastructure Committee deals with purchases, lease or renting the land and buildings including construction, extensions, maintenance and renovation etc on behalf of the Board. It also oversees the outsources of services and management of major contracts.

**Finance Committee:** - The Finance Committee reviews the annual budget and formulates broad policies on fiscal matters. It also monitors and implements the observations and recommendations of the Audit Committee reports.

Committee	Members	Chairman
Infrastructure Committee	Dr. Himadri Das, DG, IMI-D Dr. Mohua Banerjee, Director, IMI Kolkata Prof. Ramesh Behl, Director, IMI Bhubaneswar Mr. B. L. Chandak Mr. Rajendra Singh, Registrar & CAO, IMI-D	Mr. V. C. Agrawal President & Corporate HR RPSG Group Member – BOG
Finance Committee	Dr. Himadri Das, DG, IMI-D Mr. Rajarshi Banerjee, ED (Finance) – CESC Mr. Gopal Rathi, Vice President, Acquisition & Strategy, Group Corporate Office Dr. Mohua Banerjee, Director, IMI Kolkata Prof. Ramesh Behl, Director, IMI Bhubaneswar Mr. Rajendra Singh, Registrar & CAO, IMI-D Mr. R. K. Singh, CFO, IMI	Mr. Sunil Bhandari, ED - Corporate Finance & Special Invitee - BOG
Steering Committee	Prof. Ramesh Behl, Director - IMI Bhubaneshwar Dr. Mohua Banerjee, Director – IMI Kolkata Mr. Rajarshi Banerjee, Group CFO Mr. Gopal Rathi, Executive Director (Acquisition & Strategy), Group Mr. Sabyasachi Bhattacharya, Chief HR & IT, PCBL	Dr. Himadri Das, Director General - IMI

# Sub Committees of Board of Governors

Note: The Steering Committee performs the role of Executive Committee for all practical purposes. The meeting of the Board takes place quarterly, whereas the other committees meet a

minimum of twice a year or as frequently as required. The Infrastructure Committee generally meets three times in a year or more frequently depending on the requirement.

#### Date of Last meeting of Board and other sub committees

•	Board Meeting	_	21st February 2023
•	Steering Committee Meeting	_	08 <sup>th</sup> February 2023
•	Finance Committee Meeting	_	21 <sup>st</sup> March 2023
•	Infrastructure Committee Meeting	_	22 <sup>nd</sup> November 2022

The Director General is the Academic and Administrative head of the Institute. He is assisted by various internal committees to carry out routine administrative and academic functions. For academic matters, the Institute has an Academic Council that consists of the Director General, Deans, all programme Directors, Area chairs & Registrar. The body meets regularly to decide on academic performance and integrity, standards in grading, credit transfer and equivalence for exchange students, waivers if any to be given to students etc. The course allocation decisions are made by the Dean (Academic) upon the advice of area chairs. Each area has a chairperson who suo moto or on a need basis convenes meetings at the area level to advise the academic council on course allocation, content overlap and visiting faculty engagement.

All administrative matters are supervised and conducted by the Registrar & CAO of the Institute. As per the delegation of financial powers, approval of Director General is obtained on major purchase/contracts. The standard norms and best practices are followed in procurements by inviting bids from eligible and entrusted vendors. Advertised Tender inquiries are also resorted to for goods/services where an adequate in-house vendor base is not available.

A detailed SOP, generally on same lines as followed in all process driven organizations including the broad principals laid down in GRR 2017 is available and is followed in letter and spirit. Generally, a two-bid procurement policy is adopted for purchase of goods. For purchase of services however, a QCBS (Quality Cum Cost Based Evaluation System) is followed. All major procurements are executed through an inclusive decision-making mechanism in a very transparent and fair manner collectively through a committee with adequate participation from the user department.

#### **Co-option of External Experts**

Chairman may co-opt one or more external members possessing relevant technical expertise on the committees as he deems necessary. He may, in addition, set up other committees from time to time as necessary for the effective functioning of the Board.

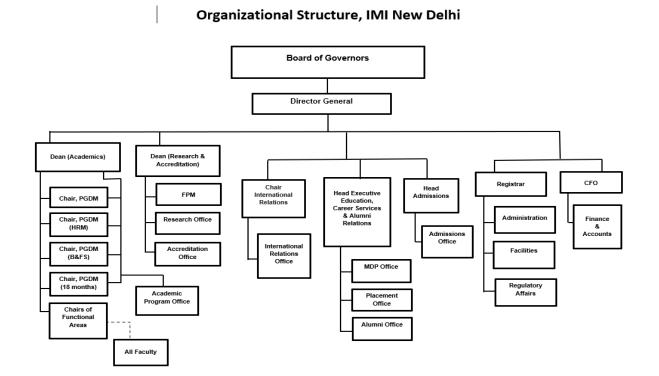
The Director General is the Chief Executive Officer of the Institute. He is responsible for the functioning of the Institute, performance of the faculty, staff and students/trainees, administration of the office, and co-ordination of the work of committees. The Director General implements the MOUs with external agencies, enforces the norms of academic standards and the requirements of

relevant statutory bodies. He also reports to the Chairman and the Board and exercises powers that are delegated to him by the Board.

To assist the Director General in the functioning of the institute there is a Registrar & CAO, exofficio who is also the Secretary to BOG. The Secretary prepares agenda papers for all meetings of the Board and the General Body and maintains a record of proceedings at all meetings. He also reports action taken on decisions of the Board and the General Body in their respective meetings.

The idea of IMI-D is captured in its mission, which is described below. The foundation of the institute is built on excellence and the institutional culture that has developed over the last thirty-five years has reinforced this idea. To generate excellence, we feel that there must be independence with accountability. The structure of IMI-D allows a great deal of independence and flexibility in practice. There are many examples that demonstrate this from introduction of new courses and new programmes, hiring of faculty, engagement with sister institutions in India and abroad, an active interface with industry including the participation of industry experts in the curriculum management.

The Board of Governors has adopted a laissez faire approach and is extremely supportive of the institute in various initiatives. The intellectual capital of IMI-D is rated very highly by peers which is always a good indication and is reflected in the ranking of the Institute by NIRF and other agencies on this parameter.



## • Organizational chart and processes

# • Nature and Extent of involvement of faculty and students in academic affairs/improvement

The Institute encourages students to take student driven academic/professional initiatives to complement their classroom learning with practical aspects of the real business world. These activities range from organizing special events focusing on current affairs to carefully planned symposia and lectures that enrich the participants' professional, academic and extracurricular interests. To achieve this, students have various academic/professional clubs in different functional areas. The speakers for all these events are eminent business personalities. All the events are planned and executed by the students, in close coordination with Area faculty members and other office bearers of the Institute.

## • Student Feedback on Institutional Governance/Faculty performance

IMI, Delhi is committed to deliver a high-quality education through continuous improvement and ongoing innovation in curriculum to ensure fulfilment of learning objectives of postgraduate programs. IMI, Delhi has a formal structured system for curriculum development and change. This process is not limited to designing, development, monitoring and evaluation of learning goals but also focuses on a rigorous feedback mechanism from all stakeholders of IMI, Delhi. The curriculum development and change process at IMI, Delhi involves all major stakeholders like faculty members, external experts, alumni and industry representatives. IMI, Delhi believes in industry relevant curriculum design and delivery.

At IMI, Delhi, the key committees driving curriculum management and assurance of learning (AOL) are Faculty Council (FC), Academic Council (AC), Curriculum Management Committee (CMC) and Area Consultative Committee (ACC). The compositions of these committees are as follows:

The **Faculty Council (FC)** comprises all faculty members and led by Director General of the Institute. The role of faculty council is to give final approval to any proposal for new program, new course or change in existing structure of program and course.

The Academic Council (AC) comprises Dean (Academics), Dean (Executive Education and International Relations), Dean (Career Development and Alumni Relations), Dean (Research Accreditation and Regulatory Affairs), Branding In-charge, Chairman (Faculty Recruitment, Development & Evaluation) and Area Chairpersons and Program Directors. The role of AC is to review any proposal for new program, new course or change in existing structure of program and course. AC is also responsible for recommending any proposal for required change in the program or course to faculty council.

The **Curriculum Management Committee** (**CMC**) has been set up recently in line with the requirements of AACSB accreditation. The committee comprises Dean (Academics), AACSB Accreditation Committee members, Program Chairpersons and Area Chairpersons. This committee is responsible for curriculum management and AOL at IMI, Delhi. The CMC ensures continuous improvement of each program and achievement of learning goals of each of the programs.

The **Area Consultative Committee** (ACC) has also been set up for each functional area at IMI, Delhi. It comprises area faculty members, expert from academia and industry and alumni. The role of ACC is to design and develop new courses and update existing core and elective courses in respective areas.

Regular feedback is taken from the students regarding the course and pedagogy followed in the classroom and accordingly corrective measures are taken.

#### **Faculty performance**

A faculty member is expected to contribute in all the three primary activities of Teaching, Research and MDP. It will however, be mandatory for the faculty to make significant contributions to at least two primary activities depending on their background, expertise and aptitude. The criteria for appraisal will include both quantitative and qualitative dimensions and are described below:

## 1. Teaching

Quality of teaching, student feedback, respect commanded as teacher, new courses designed and number and diversity of courses taught.

#### 2. Research

Number and quality of publications in journals, books, monographs, cases, book reviews, conferences. Publications considered important for NIRF rankings will carry proportionate weightage in appraisal. (The detailed publication list is also given.)

# 3. Management Development Program (MDP)/Consultancy

Number of Open/In-company programmes conducted as well as brought-in, number of sessions conducted in MDPs participant feedback and number of new programmes designed and offered. For consultancy, revenue earned through consultancy, the nature of consultancy assignment and the reputation of the client.

### 4. Academic administration/Institution Building

Administrative positions held, help in admission, placement, accreditation, mentoring of students, clubs and student activities, contribution to centres of excellence, organization of national/international conferences.

## **5. Industry interface/Service to the profession**

Board memberships, membership of committees set up by government/industry bodies, joining faculty selection panels, chairing sessions/keynote speakers, one-off sessions, reviewer/editorial board member of reputable journals, etc.

#### **Performance Standards**

Faculty members who are rated excellent (A) in all the 3 primary activities or 'excellent' (A) in 2 and 'good' (B) in one activity will be incentivized by sponsoring them to training and development / research programs at leading B-schools abroad and international conferences.

It is expected that a faculty member achieves a minimum standard of 'excellent' (A) in one, 'good' (B) in another and 'Satisfactory' (c) in the third primary activity.

Administrative Role	Course Equivalence
Dean Academics – responsible for all PGDM programs and student affairs. This will be applicable when multiple PGDM programs exist and also for a single PGDM program provided the approved intake for that single program is greater than 120 and no Chair exists for that single program.	2
Chair of individual PGDM programs - One chair for each PGDM program, will report to Dean Academics if that position exists. If only one PGDM program exists and there is no Dean Academics, then this will role will also include student affairs.	1
Chair Research (includes FPM and all research activities)	1
Chair Executive Education (includes MDPs and short term certificate programs for working executives, both classroom and online)	1
Chair Consulting	1
Chair Accreditations & Regulatory Affairs	1
Coordinator of individual accreditation programs that are active at a given time, for example, Coordinator AACSB, will report to Chair Accreditation & Regulatory Affairs	0.5

# **Course Waivers for Academic/Administrative Positions**

Chair Career Development (includes final placements and summer	
internships)	1
Chair Alumni Services	1
Chair Admissions	1
Chair International Relations	1
Chair Rankings	1
Chair Branding	1
Area Chairs – one for each area	0.5
Journal Editor	<ol> <li>1 (for journals with four or less issues per year)</li> <li>2 (for journals with more than four issues per year)</li> </ol>
Journal Associate Editor	0.5 (for journals with four or less issues per year) 1 (for journals with more than four issues per year)
Hostel Warden (staying off campus)	1
(If Hostel Warden staying in campus residential position and getting the HRA benefits, no course waiver will be given for the faculty member voluntarily taking on this position)	
Chair Regulatory Affairs	1
IQAC coordinator	.5 (half course waiver)
NAAC coordinator	.5 (half course waiver)

A Dean's position may be created if administrative roles are combined and assigned to an individual faculty member, giving her/him two course equivalence from the administrative roles. Under no circumstances will an individual faculty member obtain more than two course equivalence from administrative roles.

Chair	Members	
	Admission Committee	
	Dean (Academics)	
	All Program Chairs [PGDM, PGDM (HRM), PGDM (B&FS), PGDM (18 months), FPM]	
Head - Admissions and	Registrar & CAO	
Outreach	Chair Branding	
	Head Executive Education, Career Services & Alumni Relations	
	Prof. Umesh Bamel	
	Prof. Kuldeep Lamba	
Accreditation Committee		
	Prof. Arnab K. Deb – AACSB Nodal Coordinator	
	Prof. Himanshu Joshi - AMBA Nodal Coordinator	
Chair (Accreditation)	Prof. Ayona Bhattacharjee – NBA Nodal Coordinator	
	Prof. Swati Dhir / Prof. Chhavi Mehta - EQUIS Nodal Coordinator	
	Prof. Shikha Bhatia – NAAC Nodal Coordinator	
AoL Committee for AACSB		
	Finance Area:	
Chair (Accreditation)	Area Chair, Finance & Accounting (Ex-Officio)	
	Prof. Reena Nayyar	

# Composition of Various Committees at IMI New Delhi

Prof. Harshita	
Marketing Area:	
Area Chair, Marketing (Ex-Officio)	
Prof. Harshit Maurya	
Prof. Nitika Sharma	
Operations Area:	
Area Chair, OM/QT (Ex-Officio)	
Prof. Harish Rao	_
Prof. Kuldeep Lamba	
Economics Area:	
Area Chair, Economics (Ex-Officio)	_
Prof. Arnab K. Deb	
Prof. Ayona Bhhatcharya	
Organizational Behavior and Human Reso Area:	ource
Area Chair, OB/HR (Ex-Officio)	
Prof. Mamta Mohapatra	
Prof. Umesh Bamel	
Strategy Area:	
Area Chair, Strategy/GM (Ex-Officio)	
Prof. Akriti Jain	
Information Management Area:	

	Area Chair, IM (Ex-Officio)	
	Prof. Himanshu Joshi	
	Prof. Ashish K Rathore	
	Dean (Academics) (Ex-Officio)	
	All Program Chairs (Ex-Officio)	
	Coordinator IQAC (Ex-Officio)	
	Academic Council	
	All Deans	
	All Program Chairs	
Dean (Academics)	All Area Chairs	
	Coordinator IQAC	
A	lumni Relations Committee	
	All Deans	
	Head - Admissions & Outreach	
Head Executive Education, Career	Prof. Mamta Mohapatra	
Services & Alumni Relations	Prof. Chhavi Mehta	
	Prof. D. K. Batra	
	Prof. Himanshu Joshi	
Anti Ragging Cell		
Drof Deersk Terster	Chief Hostel Warden	
Prof. Deepak Tandon	Prof. Himanshu Joshi	

	Registrar & CAO	
	GM Facilities	
	President Students Council	
	Anti Ragging Squad Cell	
	Registrar & CAO	
Chief Hostel Warden	GM Facilities	
Chief Hoster Warden	Student Representative	
	Student Representative	
SC/ST Committee (as per AICTE Approval Process Handbook 2021-22)		
	Chief Hostel Warden	
Duct D. K. Anoue	Registrar & CAO	
Prof. R. K. Arora	Dean (Academics)	
	Student Counselor	
Institution Industry Cell (	as per AICTE Approval Process Handbook 2021-22)	
	Dean (Academics)	
Head Executive Education, Career	Chair International Relations	
Services & Alumni Relations	Head - Admissions & Outreach	
	Two Students from Corporate Relations Committee (CRC)	
Gender Sensitization Committee Against Sexual Harassment		
<b>D / D /</b>	Prof. Neena Sondhi	
Prof. Chhavi Mehta	Prof. Shailendra Nigam	

	1	
	Prof. Swati Dhir	
	Mr. Anup Sharma	
	Ms. Jiji Abraham	
	Three Student Representatives (Priyanka Mishra, Mahak Gupta & Akarsh Tikmani)	
	Ms. Mala Bhandari (External Member from NGO)	
Curriculum Management Committee		
	All Deans	
	All Program Chairs	
Dean (Academics)	All Area Chairs	
	AACSB Accreditation Committee Members	
	Head Executive Education, Career Services & Alumni Relations	
F	PM & Research Committee	
	Prof. Kakali Kanjilal	
	Prof. Arnab K. Deb	
	Prof. Shikha Bhatia	
	Prof. Himanshu Joshi	
Chair (FPM & Research)	Prof. Umesh Bamel	
	Prof. Ashwani Kumar, IIM Lucknow (external expert)	
	Prof. Pratap Chandra Biswal, MDI Gurgaon (external expert)	
	Chairperson - FSDEC	

	Dean (Academics), Ex-Officio	
Faculty Selection, Development and Evaluation Committee		
	Dean (Academics) - Convener	
Director General	Dean (Research & Accreditations)	
Director General	Prof. Mamta Mohapatra	
	Prof. Irfan A. Rizvi	
Student	Grievance Redressal Committee	
	Prof. Deepak Tandon	
	Prof. Nalin Jain	
Prof. Neena Sondhi	Chief Hostel Warden	
	Prof. D. K. Batra	
	Student Representative	
Faculty	Grievance Redressal Committee	
	All Deans	
Director General	Prof. Chhavi Mehta	
Director General	Prof. Prerna Lal	
	Registrar & CAO (for grievances related to staff)	
IT Committee		
	Dean (Academics)	
Prof. Himanshu Joshi	Prof. D. K. Batra	
	Prof. Arnab K. Deb	

	Registrar & CAO			
	Head of IT Services			
Internal Quality Assurance Cell				
	Prof. Shikha Bhatia, Coordinator			
	Prof. Shailendra Nigam			
	Prof. Nitika Sharma			
	Prof. Kuldeep Lamba			
	Prof. Purva Grover			
	Prof. Harshita			
Director General	Registrar & CAO			
Director General	Prof Ramesh Behl, Management Nominee			
	Mr. Gagan Saluja, Alumni and recruiter			
	Ms. Smriti Tiwari, Alumni and recruiter			
	Mr. Kodumuru Idiga Gnaneswari, Student Nominee			
	Ms. Ananya Thukral, Student Nominee			
	Mr. Harshvardhan Gupta, Student Nominee			
	Ms. Soma Jana, Secretary			
Library	& Learning Resources Committee			
Doop (Academica)	Chair Research & FPM			
Dean (Academics)	Head of Library Services			

	Prof. D. K. Batra
	Prof. Monika Chopra
	Prof. Ayona Bhattacharjee
	Prof. Umesh Bamel
	Prof. Purva Grover
	Prof. Kuldeep Lamba
Placemen	t & Corporate Relations Committee
	Dean (Academics)
Head Executive	Chair PGDM
Education, Career Services & Alumni	Chair PGDM (HRM)
Relations	Chair PGDM (B&FS)
	Chair PGDM (18 month)
	Purchase Committee
	Purchase Manager
	Representative of Accounts Office
Registrar & CAO	GM Facilities
	User Section Representative
	Institute Engineer or Technical Representative
Те	ender Evaluation Committee
Pogiatrar % CAO	Head of Library Services
Registrar & CAO	CFO

	Head of IT Services			
	One Faculty Member (as a special invitee)			
	A Senior Serving or Retired Engineer of Govt / PSU / Corporate (as a special invitee) for works contracts			
The Editorial Committee of the Journal "Global Business Review"				
	Prof. Umesh Bamel			
	Prof. Kakali Kanjilal			
Prof. Arindam Banik	Prof. Manit Mishra, IMI Bhubaneswar			
	Prof. Rohit Singh, IMI Kolkata			
	Prof. Baidyanath Biswas, DCU, Ireland			
The Editorial Committee of the Journal "Emerging Economic Studies"				
Prof. Arnab K. Deb	Prof. Monika Chopra			
FIOL ATTAD K. Deb	Prof. Kuldeep Lamba			
PG	DM Student Rules Committee			
	Chair PGDM (HRM)			
Program Chair (PGDM)	Chair PGDM (B&FS)			
	Chair PGDM (18 month)			
Co	ovid Management Committee			
	Dean (Academics)			
Registrar & CAO	Hostel Warden			
	GM Facilities			

# 6. Programmes

# **Programmes at a glance**

Program	Year of inception	Duration	Approved Intake	Fees (2023-25 batch)
PGDM	1993	24 months	300	₹ 20,19,060 (Self-sponsored)
				₹ 31,71,300 (Company-sponsored)
PGDM-HRM	2006	24 months	60	₹ 20,19,060 (Self-sponsored)
				₹ 31,71,300 (Company-sponsored)
PGDM-BFS	2014	24 months	60	₹ 20,19,060 (Self-sponsored)
				₹ 31,71,300 (Company-sponsored)
FPM	2011	60 months	20	₹ 7,90,000

# Accreditation at a glance

Accreditation Body	Institutional	Program	Status
		PGDM	Accredited: From: 2022 to June 2025
National Board of Accreditation (NBA)	Not Applicable	PGDM- B&FS	Accredited: From: 2022 to June 2025
		PGDM -HRM	Accredited: From: 2022 to June 2025
		PGDM	
AIU	Equivalent to MBA Degree of an Indian	PGDM-HRM	From: 2022 to 2027
AIU	University	PGDM-B&FS	From: 2022 - 2027
			From: 2022 - 2027
	Yes	MBA	Accredited :

Association of MBAs (AMBA)		MBM	From 2022 To 2027	
		PGDM	Accredited:	
South Asian Quality Assurance System (SAQS)	Yes	PGDM-HRM	From: 2020 To 2025	
		PGDM-B&FS		
		PGDM-Ex.		
		FPM/E-FPM		
		PGDM	Accredited:	
		PGDM-HRM	From: 2022-2027	
AACSB	Yes	PGDM-B&FS		
		PGDM-Ex.		
		FPM/E-FPM		

All the courses of the IMI New Delhi are recognized by the All India Council of Technical Education (AICTE), Ministry of Human Resource Development, and Government of India.

- (i) Two-Year (Full-Time) Post Graduate Diploma in Management (PGDM), Approved batch strength is 240.
   (ii) Post Graduate Diploma in Management (PGDM 18 Months). Approved batch strength is 60.
- 2. Two-Year (Full-Time) Post Graduate Diploma in Human Resource Management PGDM(HRM), Approved batch strength is 60.
- 3. Two-Year (Full-Time) Post Graduate Diploma in Banking and Financial Services, [PGDM(B&FS)], Approved batch strength is 60
- 4. Fellow Program in Management (FPM). Approved batch strength is 20.

# **Two Year Full Time PGDM**

#### The Programme

Launched in 1993, two year Post Graduate Diploma in Management is designed to prepare students for careers in industry, across functional areas. The program equips students with strong conceptual skills to manage businesses in an integrated manner. The emphasis is on developing a holistic manager with a vision to take on the challenges of the future in a socially sensitive manner.

The program is approved by AICTE and accredited by NBA, Has MBA equivalence granted by AIU and international accreditation by AMBA and SAQS.

#### **Program Goals and Objectives**

Goal 1: Demonstrate written and oral communication skills

## **Objective 1.1**

Student should be able to write well organized and grammatically correct business reports and letters.

## **Objective 1.2**

Student should be able to make effective oral presentations

Goal 2: Demonstrate problem solving and critical thinking skills

#### **Objective 2.**

Student should be able to demonstrate critical thinking skills by understanding the issues, evaluating alternatives on the basis of multiple perspectives and presenting a solution including conclusions and implications

#### **Objective 2.2**

Student should be to demonstrate problem solving skills by understanding and defining the problem, analyzing it and solving it by applying appropriate theories, tools and techniques from various functional areas of management.

Goal 3: Develop ability to explain responsible leadership behavior in management

# **Objective 3.1**

Student should be able to illustrate the role of responsible leadership in management.

#### **Objective 3.2**

Student should be able to identify social concerns and ethical issues in management.

Goal 4: Develop a global perspective in management

# **Objective 4.1**

Student should be able to identify challenges faced by the organization at the global level.

# **Objective 4.2**

Student should be able to take decisions in the global business environment.

### **Program Structure and Curriculum**

The first three trimesters are essentially devoted to developing an understanding of basic concepts across different functional areas to provide an integrated learning experience to the students. This covers Core Compulsory courses across different functional areas of management. Core courses offered in the first year cover the following domains.

- Marketing
- Finance
- Operations
- Human Resources Management/Organizational Behavior
- Information Systems
- Strategy
- Analytics

The first year also consists of Core Elective courses which a student can choose based on his/her choice of specialization. A minimum of two Core Elective courses have to be chosen by the student in the domains he wishes to specialize. The following courses are offered in the first year.

The details of the core papers from PGDM are given in the following table.

SI. No.	Course Name	Credit Points	SI. No.	Course Name	Credit Points	SI. No.	Course Name		Credit Point
1	Managerial Communication	3	1	Operations Management - I (B)	1.5	1	Marketing core elective (3 Credit) -Marketing Management - II		
2	Introduction to Research Methods	1.5	2	Business Statistics	3	2	Advance Financial	ANY TWO	
3	Introduction to Operations Research	1.5	3	Financial Management	3	2	Management (3 Credit)	CORE ELECTIVES	
4	Financial Reporting & Analysis	3	4	Macro- Economic Theory & Policy	2.25	3	Operations core elective (3 Credit) - Business Operations Management	TO BE CHOSEN (MINIMUM) (6 credit)	6
5	Information Technology for Decision Making	1.5	5	Strategic Management	3	4	Strategy core elective (3 Credit) - Advances in Strategy		

#### STRUCTURE PGDM PROGRAM

	AGGREGATE FOR YEAR I						60		
	TOTAL	20.5		TOTAL	18.75			TOTAL	20.75
						12	Organizational Behaviour II		2.5
						11	Corporate Social Responsibility & Sustainable Development		1.5
						10	Management Information Systems		3
						9	Entrepreneurship and Innovation		3
9	Data Pre-processing and Visualization	3				8	Human Resources Management		2.5
8	Organizational Behavior I	2.5	8	Cost & Management Accounting	1.5	7	Indian Economic Policy		0.75
7	Operations Management- I (A)	1.5	7	Legal Aspects of Business I	1.5	6	Legal Aspects of Business II		1.5
6	Managerial Economics	3	6	Marketing Management core	3	5	Analytics core elective - Business Analytics (3 Credit)		

# NOTE: IN TERM III AT LEAST TWO CORE ELECTIVES TO BE CHOSEN

# The electives offered for the PGDM, PGDMHRM and PGDMBFS programs are as below *Proposed elective package for PGDM, PGDHRM & PGDMB&FS*

Area – Finance						
Term – IV	Term – V	Term – VI				
Financial Market Analytics	Business Valuation	Investment Banking				
Advanced Financial Statement Analysis	Financial Risk Management	Mergers & Acquisition				
Excel Based Financial Modelling		Private Equity				
Financial Derivatives		Wealth Management And Alternative Investments				
Management Of Banks						
Security Analysis And Portfolio Management						
Area	Area – Marketing					
Term – IV	Term – V	Term – VI				
Consumer Behaviour	Brand Management	Business To Business Marketing				

Digital Marketing	Customer Relationship Management	International Marketing
Product Management	Integrated Marketing Communication	Luxury Brand Management
Sales And Distribution Management	Marketing Of Services	Rural Marketing
	Retail Marketing	Marketing Analytics
Area - Organizations B	ehaviour And Hum	an Resources
Term – IV	Term – V	Term – VI
Business Negotiation Skills		
Area - Strategy	And General Manag	gement
Term – IV	Term – V	Term – VI
Business Modeling	Competitive Strategy	Digital Business Strategy
International Business		
Area - In	formation Systems	
Term – IV	Term – V	Term – VI
Database Management System	Data Mining Applications In Management	An Introduction to Deep Learning For Business
Enterprise Resource Planning	E-Business	
	IT Consulting	
Are	ea - Analytics	
Term – IV	Term – V	Term – VI
Text Analytics	Social Network Analytics	

Note: Electives are common for all the programs.

# **GRAND TOTAL (MINIMUM): 102 CREDITS**

Table below provides the details regarding the distribution of total credits of PGDM programme

# PGDM PROGRAM CREDIT SUMMARY

TERM	CREDIT DETAILS
Term I	20.5 credits
Term 2	18.75 credits

Term 3	20.75 credits
First Year Credits	60 credits (including two
Thist Tear Creates	compulsory electives)
SIP	3 credits
	39 credits minimum
Second Year Credits	(13 electives)
Total Credits	102 credits minimum
Total Credits	No cap on the maximum

The combination of the electives for 4<sup>th</sup>, 5<sup>th</sup> and 6<sup>th</sup> Term is mentioned in the Table given below.

Term IV	Term V	Term VI
12 credits	15 credits	12 credits
15 credits	12 credits	12 credits
12 credits	12 credits	15 credits

Credit combination of the electives in second year

Please note that for specialization purpose they are required to take at least 21 credits (seven full courses) in an area.

# Two Year Full Time PGDM-HRM

In a seamless environment that businesses operate in, it is increasingly being realized that people are key differentiators in enabling organizations to gain and maintain a competitive edge. It is thus imperative for organizations to attract, nurture, develop and retain such talent which will be responsive to the demands of ever-changing technology, increased mobility and fast paced obsolescence. Human Resource (HR) professionals with an in-depth understanding of the fundamental issues of management and related disciplines and who bring an insight into perceptive people management are increasingly in demand. Organizations, Consulting houses, Government, Institutional bodies and Non-Governmental Organizations (NGOs) are continuously seeking the expertise of such skilled HR professionals to address present and emerging challenges of managing the diverse needs of a growing human talent pool.

Insights and perspectives into the dynamics of people management and their subsystems will be a pre-requisite for enabling HR professionals to contribute meaningfully to organizational development initiatives. Launched in 2006, the Post-Graduate Diploma in Human Resource Management PGDM (HRM) prepares a cadre of HR professionals equipped with appropriate values, perspective, and competencies to become catalysts of progressive change by developing and promoting a culture that is vibrant and focused on excellence. The program not only focusses on their soft skills but also emphasizes their analytical skills so that they are able to make informed people related decisions. The program is approved by AICTE and accredited by NBA, Has MBA equivalence granted by AIU and international accreditation by AMBA and SAQS.

# **Program Goals and Objectives**

Goal 1: Demonstrate written and oral communication skills.

# **Objective 1.1**

Students should be able to write well organized and grammatically correct business reports and letters.

# **Objective 1.2**

Students should be able to make effective oral presentations.

Goal 2: Demonstrate problem solving and critical thinking skills.

# **Objective 2.1**

Student should be able to demonstrate critical thinking skills by understanding the issues with a strong focus on Human Resources Management, evaluating alternatives based on multiple perspectives and presenting a solution including conclusions and implications.

# **Objective 2.2**

Students should be to demonstrate problem solving skills by understanding and defining the problem particularly related to Human Resources Management, analyzing it and solving it by applying appropriate theories, tools and techniques.

Goal 3: Develop ability to explain responsible leadership behavior in management.

# **Objective 3.1**

Students should be able to illustrate the role of responsible leadership in management.

# **Objective 3.2**

Students should be able to identify social concerns and ethical issues in management.

Goal 4: Develop a global perspective in management.

# **Objective 4.1**

Students should be able to identify challenges in Human Resources Management faced by the organization at the global level.

# **Objective 4.2**

Students should be able to take decisions in the global business environment with a special focus on Human Resources Management.

# Program Structure and Curriculum

The curriculum is designed with a holistic approach to human resource management. The course comprises 102 credits distributed among several compulsory and elective courses, and the internships. Since the emphasis is to provide specialization in HRM, the effort has been made to provide a balanced package based on industry requirements. The table lists the details of core courses for PGDM-HRM. Also, the program includes 2 internships as Summer Internship program (3 credits) after term 3 and Internship with NGO in term 6 (2.25 credits).

Term1	edits	Term 2	edits	Term 3	edits	tal
Organizational Behaviour 1	3	Organizational Planning & Design (OB2)	3	HRIS	2.25	
HR Policies & Processes	3	Performance Management Systems	2.25	Compensation and Reward Management	2.25	
IT for Decision Making	1.5	HR Planning, Recruitment & Selection	3	Marketing Management	3	
Managerial Communication	1.5	Employee Relations & Management of Unions	2.25	Competency Management & Assessment Centre	2.25	
Managerial Economics	2.25	<b>Operations Management</b>	3	Labour Laws	3	
Applied QT for HR	3	Learning & Development	2.25	Research Methodology for HR	2.25	
Management Accounting for HR	3	Finance for HR	2.25	Data Pre-processing and visualisation for HR	1.5	
		Macroeconomic Theory & Policy	2.25	Business Law	1.5	
				Art of Story telling	1.5	
Total Credits	17.25		20.25		19.5	57
Emerging HR Trend	s (Seminar/	webinar Series) (Non-credit & comp	oulsory) Terr	m 2 onwards		
	-	Summer Internship				3
Term 4 (15.5- 20)		Term 5 (13.5-18)		Term 6 (7.5-10.5)		
Strategy Formulation & Implementation	3	International HRM & Cross- cultural Management	2.25	Managing Environmental Social and Governance challenges	1.5	
Strategic HRM	1.5	Business Negotiation Skills	2.25	NGO Internship	2.25	
<b>Talent Management</b>	3	OD & Change Management	2.25	Elective 5	3	
HRA	3	Diversity, Equity, Inclusion and belonging	3	Elective 6	3	
Elective 1	3	Elective 3	3			
Elective 2	3	Elective 4	3			
Total Credits	16.5		15.75		9.75	42
Total credits for electives	6		6		6	18
Range for electives	6-10.5 credits		6-10.5 credits		3-7.5 credits	102

Program Structure PGDM(HRM): Batch 2022-24

# Proposed OB&HR Area elective course offerings: AY 2022-24 (Batch 2022-24)

COURSE NAME	NO. OF CREDITS	PROGRAMS FOR WHICH COURSE IS OFFERED					
TEE		COURSE IS OFFERED					
TERM IV							
HR for New Age Organization	3	PGDM(HRM)					
Discovering Self *	1.5	All programmes					
Psychometric Testing	3	PGDM(HRM)					
Creativity, Innovation and Design Thinking in HR*	3	PGDM(HRM)					
Executive Compensation	1.5	PGDM(HRM)					
Range for electives 4.5 – 10.5 credits	12						
,	TERM V						
Industrial Jurisprudence	3	PGDM(HRM)					
Employer Branding	1.5	PGDM(HRM)					
Leadership & Managerial Effectiveness	3	All programmes					
Coaching & Mentoring	3	PGDM(HRM)					
Advances in Performances Management*	1.5	PGDM(HRM)					
Range for electives 6 - 10.5 credits	15						
TERM VI							
Employee Well-being at Work	3	PGDM(HRM)					
Consulting Skills for HR	3	PGDM(HRM)					
HR Integration Issues in M&A	1.5	PGDM(HRM)					
Agile HRM Methodology*	1.5	PGDM(HRM)					
Range for electives 3 – 7.5 credits9							

Each student will have to earn 18 credits from elective courses when they may take a maximum of 6 credits from other program electives.

• New electives proposed

# **Two Year Full Time PGDM-B&FS**

# The Program

-

Launched in 2014, the two year Post Graduate Diploma in Management (Banking & Financial Services) is designed to cater to the growing needs of management professionals for Banking and Financial Services industry. The objective of the program is to develop high quality management professionals equipped with technical and managerial competency with a global mind set. Its

focus is to develop holistic and integrative approach of management in Banking and Financial Services industry.

The program is approved by AICTE and accredited by NBA, Has MBA equivalence granted by AIU and international accreditation by AMBA and SAQS. The program is affiliated to the CFA institute due to which it adopts the best global practices in the financial services sector.

#### **Program goals/ objectives**

Goal 1: Demonstrate written and oral communication skills

#### **Objective 1**

Student should be able to write well organized and grammatically correct business reports and letters.

## **Objective 2**

Student should be able to make effective oral presentations

Goal 2: Demonstrate problem solving and critical thinking skills

#### **Objective 1**

Student should be able to demonstrate critical thinking skills by understanding the issues with a strong focus on banking and financial services, evaluating alternatives on the basis of multiple perspectives and presenting a solution including conclusions and implications

#### **Objective 2**

Student should be to demonstrate problem solving skills by understanding and defining the problem related particularly to banking and financial services, analyzing it and solving it by applying appropriate theories, tools and techniques.

Goal 3: Develop ability to explain responsible leadership behavior in management

#### **Objective 1**

Student should be able to illustrate the role of responsible leadership in management.

#### **Objective 2**

Student should be able to identify social concerns and ethical issues in management.

Goal 4: Develop a global perspective in management

#### **Objective 1**

Students should be able to identify challenges faced by banks and financial institutions in the global business environment.

#### **Objective 2**

Student should be able to take decisions in the global business environment with special focus on banking and financial institutions.

## **Program Structure and Curriculum**

The course for the PGDM (Banking & Financial Services) programme is spread over six trimesters; each trimester is of a duration of 11-12 weeks. The first three trimesters are devoted to foundation courses, in core areas of management. These are aimed at providing students a conceptual understanding of the functional management areas

Course Name	Credit Points	Course Name	Credit Points	Course Name	Credit Point
Term I		Term II		Term III	
Introduction to Operations Research	1.5	Management Accounting for Decision-Making	1.5	Financial Management – II	1.5
Introduction to Research Methods	1.5	Financial Institutions & Financial Markets	3	Fintech	1.5
Bank Management	3	Financial Management – I	3	Financial Derivatives - I	1.5
Financial Reporting & Analysis	3	Information System for BFSI	3	Investment Management - I	1.5
IT for Decision- Making	1.5			Management of Financial Services	1.5
Managerial Communication	3	Macroeconomics	2.25	Marketing of Banking and Financial Services	3
Managerial Economics	3	Organisational Behaviour	3	Operations Management for Services	3
Marketing Management	3	Business Statistics	3	Indian Economic Policy	0.75
Data processing and visualization	3			Insurance	3
TOTAL	22.5	TOTAL	18.75	TOTAL	17.25
Term IV		Term V		Term VI	
Financial Derivatives – II	1.5	Business Ethics	1.5	HRM for BFSI	3
Investment Management – II	1.5	Principles & Practice of Corporate Governance	1.5	Elective 7	3

Table lists the details of core courses for PGDM-B&FS

Course Name	Credit Points	Course Name	Credit Points	Course Name	Credit Point
Risk Management	3	Legal & Regulatory Environment for Banks	3	Elective 8	3
Strategic Management	3	Elective 4	3		
Elective 1	3	Elective 5	3		
Elective 2	3	Elective 6	1.5		
Elective 3	3				
TOTAL	18	TOTAL	13.5	TOTAL	9

AGGREGATE FOR YEAR I & YEAR II	99 credits
ADD : Summer Internship	3 credits
AGGREGATE FOR THE PROGRAMME	102 credits

# PGDM (18 Months)

#### **OVERVIEW**

It is the first-of-its-breed 18 months full time general management program that has been on offer from IMI since 1984 initially under the name of Post Graduate Program in International Management. The program is custom-designed for those professionals and middle level managers who would like to rapidly transit to leadership roles. Equally, it is a tailor-made program for grooming working executives who are identified to be 'high performers' by their respective organisations.

The program is for 18 months. There are five trimesters of approximately 3 months each. The first four trimesters are by way of classroom learning (along with industry engagement in different forms and styles) and in the last 2 trimester students are required to carry out an in-depth field project work in their chosen field of interest.

**PROGRAM DURATION**: 18 months (12 months course work followed by 6 months project work at place of employment)

**Goals and objectives: 18 Month PGDM for Experienced Professionals** 

**Program goals/ objectives** 

Goal 1:Demonstrate critical thinking skills essential for strategic decision making Objective 1 Student should be able to demonstrate critical thinking skills to analyze managerial decision-making challenges

**Objective 2** Student should be able to create a solution to managerial decision-making challenges while evaluating the same from multiple perspectives.

**Goal 2:** Develop ability to explain responsible leadership behavior in management **Objective 1** Student should be able to illustrate the role of responsible leadership in management.

**Objective 2** Student should be able to identify social concerns and ethical issues in management.

**Goal 3:** Develop a global perspective in management **Objective 1 Student should be able to identify challenges faced by the organization at the global level.** 

**Objective 2 Student should be able to take decisions in the global business environment.** 

**Goal 4:** Demonstrate execution of acquired management knowledge in business situations **Objective 1** Student should be able to identify business issues suitable for applying the acquired knowledge from management theory and practice.

**Objective 2** Student should be able to develop an action plan to provide a solution to the business issues.

# 1 PGDM (18months) Curriculum

The program would have the state-of- the-art curriculum that reckons the current dynamics in management theory, practice and applications. In credit point equivalent terms, students would be pursuing 28 full credit courses (of 3 credit points each). In addition, during the last trimester, all students have to necessarily do a field project in their chosen area and submit a report to the institute. Successful completion of the project within the stipulated time is a prerequisite for obtaining the Post Graduate Diploma in Management (Executive).

# 1.1 Pedagogy

Given the nature of management courses, different faculty members would be using different methods of pedagogy – case studies/caselets, role plays, group activities, simulation exercises, lectures, MOOCs, participative learning techniques, etc. In addition, IMI organizes a large number of interactions with the industry experts through events, guest lectures and workshops/seminars. Also, on best efforts basis, it would provide opportunities for students to work on 'live projects' of different organisations. Moreover, IMI would arrange sessions to hone students' grooming, presentation and communication skills. Overall, the objective is to ensure that students get an exceptional exposure and learning experience

# 1.2 Evaluation

Evaluation would be continuous and thus there would be quizzes, case presentations, assignments, surprise tests, project submissions and term examinations. This would mean students have to stretch and perform well on the academic front on a consistent and on-going basis. Like most

reputed management schools in India and abroad, IMI uses a relative grading system for student evaluation. Thus, using a 10-point scale grades would be awarded in a course not simply based on the absolute mark scored but by the relative ranking of a student vis-à-vis his/her classmates.

Sl. No.	Course Name Term		Credit	Area
51. NO.	Course Name	Term	Points	Aled
1	Data Pre-processing and Visualization (DPV)	1	1.5	Analytics
2	Managerial Economics	1	3	Economics
3	Financial Reporting & Analysis	1	3	Finance
4	Information Technology for Managers	1	3	Information Management
5	Strategic Marketing	1	3	Marketing
6	Organisational Behaviour - Individual Dynamics	1	1.5	OB & HR
7	People Strategy	1	1.5	OB & HR
8	Management Decision Making	1	1	Operations/QT
9	Statistics	1	2	Operations/QT
10	Managerial Communication	1	1.5	Strategy & General Management
11	Business Analytics	2	3	Analytics
12	Macroeconomics	2	3	Economics
13	Corporate Finance	2	3	Finance
14	MIS - Emerging Trends for Business	2	3	Information Management
15	Digital Marketing	2	2	Marketing
16	Leadership & Organisational Effectiveness	2	1.5	OB & HR
17	Organisational Behaviour - Group & Org. Dynamics	2	1.5	OB & HR
18	Strategic Operations Management	2	3	Operations
19	Brand Management	2	1	Marketing
20	Customer Relationship Management	2	1.5	Marketing
21	Marketing Analytics	3	1	Marketing
22	Financial Market Analytics	3	1.5	Analytics
23	Text Analytics	3	1.5	Analytics
24	Financial Markets, Institutions & Instruments	3	3	Finance
25	Product Management	3	2	Marketing
26	Business Negotiation Skills	3	1.5	OB & HR
27	Performance Management	3	1.5	OB & HR
28	Supply Chain & Logistics Management	3	2	Operations
29	Research Methods in Management	3	2	Operations/QT
30	Managerial Communication	3	1.5	Strategy & General Management
31	Competition & Strategy	3	3	Strategy & General Management

## List of Courses Offered

32	Legal Aspects of Business	3	1.5	Strategy & General Management
33	Performance Analytics	4	1.5	Analytics
34	Supply Chain Analytics	4	1.5	Analytics
35	Cost Management	4	1	Finance
36	Financial Issues in M&A	4	1	Finance
37	Fintech	4	1	Finance
38	B2B Marketing	4	1.5	Marketing
39	Employee Relations	4	1.5	OB & HR
40	Learning & Development	4	1.5	OB & HR
41	Project Management	4	2	Operations
42	Inorganic Growth	4	1.5	Strategy & General Management
43	Sustainable Development	4	1.5	Strategy & General Management
44	Business Simulation	4	3	Integrative Hands-on Course
45	Field Project	5	6	

# Fees & Other Components

Head / Instalment	Indian Participants (Rs.)	Foreign Participants (US \$)
Tuition Fee	7,68,000	11,300
Text/Reading Material	30,000	450
Student Activity/Welfare	12,000	200
Library Fee	26,000	350
Lodging (single Executive AC Rooms)	2,10,000	3,000
Boarding	1,38,000	2,000
	11,84,000	17,300
Security Deposit*	10,000	100
Alumni- Life Membership	6,000	100
Total	12,00,000	17,500

## **Schedule of Payment**

	Indian Participants (Rs.)	Foreign Participants (US \$)
At the time of acceptance of admission offer	2,00,000	5,950
Before Joining (2nd July, 2023)	2,10,000	
By 31st August 2023	3,95,000	5,775
By 30th November 2023	3,95,000	5,775
Total	12,00,000	17,500

# Fellow Program in Management (FPM) Program Overview

The Fellow Program in Management is the doctoral program of the International Management Institute (IMI) New Delhi. The program mix involves critical core courses, in-depth and researchbased courses related to the domain interest of the candidate, individually pursued self-study courses and at the core lies the topic-of-individual-interest, that ultimately leads to the candidate's thesis. The FPM scholars are expected to work closely in their areas of interest with the faculty members of IMI to further the existing repository of both theory and practice in the field of business management. The program accepts both full-time students and part-time students.

#### The program is Approved by AICTE

Applied for PhD equivalence to Association of Indian Universities

#### **Program Objectives**

#### Program Goals/learning objectives for the Fellow Program is as follows

Learning Objective 1: Acquire knowledge in the area of specialization

Learning objective 1.1: To gain knowledge in general management areas in order to develop a foundation for the area of specialization.

Learning objective 1.2: To gain knowledge in specialized areas relevant to the research to be carried out.

Learning objective 1.3: To develop ability to apply acquired knowledge in order to solve management problems.

# Learning Objective 2: Acquire analytical and methodological skills required to conduct research

Learning objective 2.1: To develop analytic skills in order to solve research problems

Learning objective 2.2: To develop methodological skills in order to solve research problems

#### Learning Objective 3: Prepare the scholar to communicate effectively

Learning objective 3.1: To be able to collate existing literature in the area of study and articulate research gaps

Learning objective 3.2: To be able to compose research output in the form of original and highquality management research writings.

Learning objective 3.3: To be able to articulate research output through presentations.

#### Areas of Specialization

The FPM scholars can specialize in any ONE of the following areas:

- 1. Economics & Business Environment
- 2. Finance & Accounting
- 3. Marketing
- 4. Organisational Behaviour & Human Resource Management
- 5. Operations Management & Quantitative Techniques
- 6. Strategy & General Management
- 7. Information Management & Business Analytics

#### **Applicant Eligibility:**

The applicant seeking admission to the FPM at IMI New Delhi needs to be fulfilling the following Eligibility Criteria:

- 1. Academic qualifications: To be considered for admission to the FPM at IMI New Delhi, the applicant must possess one of the following qualifications:
  - A Masters' degree or its equivalent in any discipline with a minimum of 60% aggregate marks. Those in the final year of their post-graduation may also apply.

#### OR

• A Bachelor's Degree in Engineering with a minimum of 60% marks or equivalent grade point average. Those in the final year of their engineering degree may also apply.

#### OR

- A Bachelor's degree plus any professional qualification such as CA, ICWA, CS, and CFA with a minimum of 60% aggregate marks.
- 2 **Universities & Affiliations:** The above-mentioned qualifications will be considered valid for admission only if:
  - The obtained qualification is from any of the universities incorporated by an act of the central or state legislature in India, or other educational institutions established by an act of parliament or declared to be deemed as a university under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India, or an equivalent qualification from an institution approved by AICTE.
  - In case the candidate has a PGDM degree from an Indian Institution, the degree must be recognized as equivalent to MBA by Association of Indian Universities (AIU) or approved by AICTE.
  - The degrees of candidates from foreign universities must be recognized by the Association of Indian Universities (AIU).
- 3. Additional Criteria for selection for part-time students: The candidate should have completed minimum FIVE years of full-time relevant work experience as an academician or a corporate executive.

#### Admission process

- 1. Admission form & indication of research interest: The applicant needs to complete the FPM application form. The form must be accompanied by an abstract of 1000-1500 words about the proposed research area/topic. This may be broad based at this juncture but is critical for gauging the applicant's interest.
- 2. Admission test: the candidate must clear any of the following tests
  - Common Admission Test (CAT) held by the IIMs.
  - Additionally, in case the candidate has a valid GMAT/GRE/XAT/NET/ GATE/NMAT score; he/she would also be eligible.

#### OR

- **IMI Research Aptitude test**: In the event the applicant has not appeared for any of the above exams, the Institute also considers candidates who appear for the IMI Research Aptitude Test.
- NRIs and foreign candidates, are also required to have a valid CAT/GMAT/GRE/XAT/NET/GATE/NMAT score or appear for the IMI Research Aptitude Test.
- 3. Admission Interview: Based on the:
  - Research abstract
  - Scores obtained in CAT/GMAT/GRE/XAT/NET or the IMI Research Aptitude Test
  - Evaluation of past academic performance and
  - Relevant work experience (for Part-time students only)

The eligible candidates are invited for the final Admission Interview round and the final selection/merit list is prepared based on the above process.

#### FPM Program Structure & Other details

#### **Course work and Evaluations:**

**First year of course work:** The FPM scholar is required to successfully complete two types of courses, namely:

- 1. **PGDM core management domain courses**: The FPM scholar will pursue in his/her first year of the program, certain number of PGDM management domain courses over three trimesters.
- 2. **FPM specific courses**: The FPM scholar will pursue in his/her first year of the program, certain FPM specific courses

**Evaluations & promotions**: For promotion to second year student, an overall CGPA of 4 is required for passing both the PGDM core management domain courses and the FPM specific courses. Additionally, minimum letter grade of B- is required in all the area specific course package defined for the area of specialization in which the scholar to pursue his/her thesis work.

**Exemption & conditions**: Exemption from PGDM core management domain courses may be given to candidates under the following conditions:

- The waiver may be granted to scholars who have completed their 2-year Full-time PGDM/MBA program from B-schools that appear in the NIRF Ranking of Top 50 Schools in the Management Category and have a CGPA of 6/10 or equivalent. The PGDM/MBA should have been completed within the last five years from the date the candidate is seeking admission to the FPM. **Please note:** The domain knowledge and understanding for granting the waiver will be examined by a well-represented internal (IMI New Delhi) FPM & Research Committee.
- The waiver may be granted to candidates with minimum 5 years of management Domain Relevant work experience. **Please note:** The relevance of the work experience will be examined by a well-represented internal (IMI New Delhi) FPM & Research Committee.

**Second year of course work:** The coursework is spread over one year and completed in three trimesters. In the second year, the scholar only pursues FPM specific courses. This includes a mix of CORE compulsory; AREA compulsory and AREA/ALLIED elective courses.

**Evaluations & promotions**: For completion of the second-year course work, minimum letter grade of B- is required for passing the FPM specific courses. Additionally, minimum letter grade of B- is required in all the area specific course package defined for the area of specialization in which the scholar to pursue his/her thesis work.

**Comprehensive examination:** On successful completion of the mandatory courses all FPM scholars would need to successfully clear a Comprehensive Examination- both Written and Oral.

#### **Thesis Preparation and Submission:**

**Research proposal formulation and defense:** On the successful completion of comprehensive examination, the candidate is required to form a Thesis Advisory Committee (TAC) for guidance towards the final thesis. Under the guidance of TAC, the student would be required to develop a research proposal and defend it in an open forum comprising the IMI, New Delhi faculty and other doctoral students. Post this the scholar is to be working under the guidance of the TAC towards completion of his/her thesis work.

**Thesis submission and defense:** Thereafter, on completion of the proposed research as well as the mandatory publication requirements of the thesis submission, the candidate would inform the Dean, Research & Accreditation of the same. Dean-Research & Accreditation, in consultation with TAC would recommend a Thesis Evaluation Committee (TEC) for the evaluation of the research work. The candidate would then be required to present a public seminar on the research findings. The candidate would be then evaluated by the TEC in an oral defense. After successfully defending the final thesis candidate is awarded the title of "Fellow of the International Management Institute, New Delhi". (For details, please refer to Handbook of Information for FPM students.).

#### **Program Duration**

All FPM scholars are expected to complete the program within **FIVE years**.

Placement Records for last year with minimum salary, maximum salary and average salary:

Academic Year: 2022

- Average CTC : 15.23 LPA
- Maximum CTC: 32 LPA
- Minimum CTC: 8.92 LPA

#### STUDENT AND FACULTY EXCHANGE PROGRAMMES

International Management Institute New Delhi continues to strive towards its vision of being a premier global management school. At IMI New Delhi, we continuously strive to strengthen our international linkages with premier global business schools in areas such as student and faculty exchange, joint research, executive education and so on.

#### **International Academic Linkages**

International Management Institute (IMI) is India's first corporate sponsored Business School founded in 1981 with the original campus in New Delhi. The corporate sponsors included RPG Enterprises (lead sponsor), ITC, Nestle, Tata Chemicals, British Oxygen, SAIL, and Williamson Magor. It was set up in collaboration with the then IMI Geneva, now IMD Lausanne. It is accredited by the UK based Association of MBAs (AMBA) and US based Association to Advance Collegiate Schools of Business (AACSB) which are amongst the top three international accreditation bodies for Business Schools globally.

IMI was selected by the Ministry of External Affairs in 1984 for its capacity building initiative, Indian Technical & Economic Cooperation Program for ITEC and SCAAP countries. PGPIM course was selected for ITEC and from 1984 it attracted participants from across the countries. In 2010-11, short duration courses, with focus on niche areas, were introduced for ITEC/SCAAP participants. Since 1984, IMI has imparted training to more than thousand participants from more than 100 countries and some of the ITEC participants hold Ministerial / Diplomatic positions in their respective countries. Applicants apply through Ministry of External Affairs (MEA), Govt. of India portal. Applications are screened by IMI for experience, qualification and overall suitability for the programs. The IMI "brand" is a huge attraction now, particularly in India, Africa, Latin America and the Central Asian Republics. The Ministry of External affairs, Government of India, through its, ITEC scholarship scheme, has been routinely sponsoring international students from developing economies to study at IMI in its Post graduate program in International Management and certificate courses.

IMI actively seeks collaborations with global business schools across different geographies for joint research, executive training, faculty and student exchange programs. Several international delegations constituting Vice chancellor, Deans and Directors of various International Universities and Global Business Schools have visited IMI in the academic year 2022-2023 to explore the possibilities of collaboration in the areas such as student exchange, faculty exchange, joint research

and executive education. Currently talks are in progress with other international business schools. Also, discussions are in progress to take the existing agreements to the next level of collaborative research, faculty exchange and consulting. For example, we have signed new partnership agreements signed with University of Bradford, UK. Partnership agreement has been revived with several international partners namely Montpellier Business School, Institut de Gestion Sociale (IGS-RH) Paris, Kedge Business School, Frankfurt School of Finance & Management and so on.

At present IMI has sixteen active academic collaborations for Student and Faculty exchange as well as research collaboration. The details of these collaborations are listed in Table given below:

<i>S. No.</i>	Partner School	Exchange With
1	Academy of Public Administration under the aegis of President of the Republic of Belarus	<ul> <li>Student Exchange.</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> </ul>
2	ESC Rennes International School of Business, France	<ul> <li>Student Exchange.</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> </ul>
3	Grenoble Ecole de Management, France	• Student exchange
4	The Universidade do Estado do Rio de Janeiro, Brazil	<ul> <li>Student Exchange.</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> </ul>
5	International Centre for Promotion of Enterprises, Ljubljana, Solvenia	<ul> <li>Student Exchange.</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> </ul>
6	Sichuan Academy of Social Sciences, Sichuan, China	<ul> <li>Student Exchange.</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> </ul>
7	Frankfurt School of Finance and Management, Germany	<ul><li>Student Exchange.</li><li>Exchange of Faculty Members</li></ul>
8	Russian Presidential Academy of National Economy and Public Administration, Russia	<ul><li>Student Exchange.</li><li>Exchange of Faculty Members</li></ul>
9	Kedge Business School (KEDGE), France	<ul><li>Student Exchange.</li><li>Exchange of Faculty Members</li></ul>
10	IDRAC Business School, France	<ul><li>Student Exchange.</li><li>Exchange of Faculty Members</li></ul>

**International Academic Collaborations** 

11	MONTPELLIER BUSINESS SCHOOL (MBS), France	<ul> <li>Student Exchange.</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> </ul>
		Student Exchange
12	IGS-RH School of Human Resources, Paris, France	<ul><li>Exchange of Faculty Members</li><li>Joint Research Programmes</li></ul>
13	NJCU School of Business, New Jersey City University, USA	• Exchange of Faculty Members
14	University of Guelph, Canada	• Joint Research Programmes
15	Tampere University, Finland	Student Exchange
16	University of Bradford, England	<ul> <li>Student Exchange</li> <li>Exchange of Faculty Members</li> <li>Joint Research Programmes</li> <li>Executive Education</li> </ul>

#### **Student Exchange**

At IMI New Delhi management teaching and research strongly emphasizes on global management issues and practices. This ensures a good exchange platform for our students who are seeking global careers and faculty who are engaged in joint research on issues of global significance. The exchange program is based on mutual consents of the partner institutes and the students. The students have to pay the cost of travel, food and accommodation. Such facilities are available to students in IMI New Delhi and other international business schools on a reciprocal basis. Tables given below displays the list of in-coming students enrolled for exchange program (2010-2023). And the list of outgoing students for exchange program (2010-2023).

#### List of in-coming Students in Exchange Program year (2010-2023)

S. No.	Name	School Name
1	Ms. Constance Kulinckx	ESC Rennes, France
2	Mr. Matthieu Moire	ESC Rennes, France
3	Mr. Sandjay Moutien	IESEG School of Management, France
4	Mr. Victorien Dangoumau	Grenoble Ecole de Management, France
5	Ms. Alice Fontaine	ESC Rennes, France
6	Ms. Morgane Stein	ESC Rennes, France
7	Ms. Charline Le Feuvre	ESC Rennes, France
8	Ms. JehanneJochmans	ESC Rennes, France
9	Ms. Diane Teyssendier De La	IESEG School of Management, France
	Serve	

#### List of in-coming Students in Exchange Program for the year 2010-11

10	Ms. Dorothee Chau	IESEG School of Management, France
11	Mr. Edouard Long	Grenoble Ecole de Management, France

#### List of in-coming Students in Exchange Program for the year 2011-12

S. No.	Name of students	School Name
1	Ms. Victoria BLACKMAN	Louvain School of Management, Belgium
2	Mr. Edouard JADOT	Louvain School of Management, Belgium
3	Mr. Habib CambonLoic	IDRAC, Ecole Superieure de Commerce, France
4	Mr. Benjamin Caldin	IDRAC, Ecole Superieure de Commerce, France
5	Ms. Canot Elsa	Grenoble Ecole de Management, France
6	Maxime Lemesre	MIP EDHEC, Paris
7	Charles Eric Leveillard	MIP EDHEC, Paris
8	Mr. Adjallah Boris	ESC Rennes School of Business, France
9	Ms. Le Solliec Marie	ESC Rennes School of Business, France
10	Ms. Louise Lecerf	ESC Rennes School of Business, France

#### List of incoming students in Exchange programme for the year 2012-13

S. No.	Name of Student	School Name
1	Jacquin De Hargerie	Grenoble Ecole De Management
2	Nicolas Cottin	Louvain School of Management, UCL, Belgium
3	Nastasia Leroux (Ms)	Grenoble Ecole De Management, France

#### List of incoming students in Exchange programme for the year 2013-14

S. No.	Name of Student	School Name
1	Margot Pavageau (Ms)	ESC Rennes School of Business, France
2	Jeanne Sarah (Ms)	ESC Rennes School of Business, France
3	Guillaume Francois	ESC Rennes School of Business, France
4	Christophe Justine (Ms)	ESC Rennes School of Business, France

#### List of incoming students in Exchange programme for the year 2014-15

S. No.	Name of Student	School Name
1	Linda Hassaine	Grenoble Ecole de Management, France
2	Antoine Vigneron	Grenoble Ecole de Management, France
3	Sebastien Diaz	ESC Rennes School of Business, France
4	Vincent Magadoux	ESC Rennes School of Business, France
5	Sarah Michel	ESC Rennes School of Business, France
6	Benjamin Rosenberg	ESC Rennes School of Business, France

#### List of incoming students in Exchange programme for the year 2015-2016

S. No.	Name of Student	School Name
1	Danyach-Deschamps Franz	ESC Rennes School of Business, France

2	DesdouitsPriscille	ESC Rennes School of Business, France
3	Roux Clement	ESC Rennes School of Business, France
4	Tuchais Cedric	ESC Rennes School of Business, France
5	Julien Catelain	Grenoble Ecole de Management, France

#### List of incoming students in Exchange programme for the year 2016-2017

S. No.	Name of Student	School Name
1	Justine Dufréchou	Kedge Business School, France
2	Pauline Laran	Kedge Business School, France
3	Amélie Rivoire	Kedge Business School, France
4	Mathilde Deschamps	Kedge Business School, France
5	Giulia Sabatey	Kedge Business School, France
6	Mattieu Coelho	Kedge Business School, France
7	Antoine Thuillier	Kedge Business School, France
8	Filou Juliette	ESC Rennes School Of Business, France
9	Le Flour Julie	ESC Rennes School Of Business, France
10	Berthon Céline	Kedge Business School, France
11	Besse Louis	Kedge Business School, France
12	Duchatelard Hugo	Kedge Business School, France
13	Lacroix Sophie	Kedge Business School, France
14	TheardInès	Kedge Business School, France
15	Charles Gaillard	Grenoble Ecole de Management, France

#### List of incoming students in Exchange programme for the year 2017-2018

S. No.	Name of Student	School Name
1	Buratto Camille	Kedge Business School, France
2	Derouault, Théophile	Kedge Business School, France
3	HugonLéa	Kedge Business School, France
4	PoidevinColine	Kedge Business School, France
5	Sienko Lancelot	Kedge Business School, France
6	Traineau Alexandre	Kedge Business School, France
7	Mimouni Mehdi	Kedge Business School, France
8	PrincelleRaphaëlle	Kedge Business School, France
9	Tran Nathalie	Kedge Business School, France
10	VerbruggheMaëva	Kedge Business School, France
11	Zouani Zineb	Kedge Business School, France
12	CHANE-WAÏ Corentin	ESC Rennes School Of Business, France
13	GIESBERGEN Damien	ESC Rennes School Of Business, France
14	GUASTAVINO Aymeric	ESC Rennes School Of Business, France
15	HENRY Marion	ESC Rennes School Of Business, France
16	LINEY Thomas	ESC Rennes School Of Business, France
17	Teisseyre Charlotte	Grenoble Ecole de Management, France

#### List of incoming students in Exchange programme for the year 2018-2019

S. No.	Name of Student	School Name
1	Ms Schwab Morgane	Montpellier Business School, France
2	MsSocquetJuglard Laure	Montpellier Business School, France
3	Ms Tomei Marie	Grenoble Ecole de Management, France
4	MrNikeba-Dounot Hugo	IDRAC Business School, France
5	Mr Leo Joy	Grenoble Ecole de Management, France

#### List of incoming students in Exchange programme for the year 2019-2020

S. No.	Name of Student	School Name
1	Ms Namor Lise	Rennes School of Business, France
2	Mr Walid Ansar	Rennes School of Business, France
3	Ms Agathe Beaulieu	Grenoble Ecole de Management, France
4	Mr Alexandre Edouard	IDRAC Business School, France
5	Ms Flesch Melanie	Grenoble Ecole de Management, France

#### List of incoming students in Exchange programme for the year 2020-2021

	List of meeting students in Enchange programme for the year 2020 2021		
S. No	0.	Name of Student	School Name
			NIL
	List	of incoming students in Exchang	ge programme for the year 2021-2022
S	S. No.	Name of Student	School Name
	1 Hennebert Camille		Kedge Business School, France
	2	Mohamed Yanis Hamida	Montpellier Business School, France
	3	Rosabel Juillet	Montpellier Business School, France

#### List of incoming students in Exchange programme for the year 2022-2023

S. No.	Name of Student	School Name
1	Victoria Chenevier	ESC Rennes School of Business, France
2	Marie Prin	ESC Rennes School of Business, France
3	Charlotte Kolenc	Kedge Business School, France
4	Jean-Baptiste Clerc	Kedge Business School, France
5	Paul Rousselet	Kedge Business School, France
6	Darren Servais	Kedge Business School, France
7	Virgile Aiglon	Kedge Business School, France
8	Tristan Bouillet	Kedge Business School, France
9	Elodie Binet	Kedge Business School, France
10	Paul Graff	Kedge Business School, France
11	Jade Eripret	Grenoble Ecole De Management, France

12	Pierre Rifflart	Grenoble Ecole De Management, France
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#### List of outgoing Students in Exchange Program year (2010-2023)

#### List of outgoing Students in Exchange Program for the year 2010-11

S.No	Name of students	University Name
1	Shantanu Sharma	Grenoble Ecole De Management, France
2	Shubham Agrawal	Grenoble Ecole De Management, France

#### List of outgoing Students in Exchange Program for the year 2011-12

S.No	Name of students	University Name
	NIL	

#### List of outgoing Students in Exchange Program for the year 2012-13

S.No	Name of students	University Name
	NIL	

#### List of outgoing Students in Exchange Program for the year 2013-14

S.No	Name of students	University Name
1	Sonika Garg	ESC Rennes School of Business, France
2	Saransh Anand	ESC Rennes School of Business, France

#### List of outgoing Students in Exchange Program for the year 2014-15

S.No	Name of students	University Name
1	Ankit Arora	ESC Rennes School of Business, France
2	Neha Agarwal	ESC Rennes School of Business, France
3	KaavyaSaluja	ESC Rennes School of Business, France
4	Prachi Ghiya	ESC Rennes School of Business, France
5	Prateek Behani	Frankfurt School of Finance and Management, Germany
6	Yasheeka Sabharwal	Frankfurt School of Finance and Management, Germany

#### List of outgoing students in Exchange programme for the year 2015-2016

S.No.	Name of Student	University Name
1	Nitesh Sisodia	ESC Rennes School of Business, France
2	Rajat Mehra	Grenoble Ecole de Management, France
3	Nandini Baluja	ESC Rennes School of Business, France
4	Himanshu Sharma	ESC Rennes School of Business, France
5	SurbhiMukhi	ESC Rennes School of Business, France

#### List of outgoing students in Exchange programme for the year 2016-2017

S.No. Name of Student University Name
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1	RishavVerma	ESC Rennes School Of Business, France
2	Tanya Gupta	Kedge Business School, France
3	Shreevar Kumar Khaitan	Kedge Business School, France
4	Abhishek Kislay	Frankfurt School of Finance and Management, Germany
5	Rajshree Maheshwari	ESC Rennes School Of Business, France
6	SaumyaShanker Dixit	Kedge Business School, France
7	Ayushi Gupta	Kedge Business School, France
8	Aditya Bansal	Kedge Business School, France
9	Abhishek Goyal	Kedge Business School, France

#### List of outgoing students in Exchange programme for the year 2017-2018

S.No.	Name of Student	University Name
1	Ishita Jain	Kedge Business School, France
2	Rohan Upmanyu	Kedge Business School, France
3	Sidharth Jain	Kedge Business School, France
4	Yuvraj Kanoongo	Kedge Business School, France
5	Sayee Sunil Avhad	Kedge Business School, France
6	Sehaj Kaur	Kedge Business School, France
7	Prakhar Agarwal	Frankfurt School of Finance & Management, Germany
8	Shashank Gangadharan	Frankfurt School of Finance & Management, Germany
9	Dhruv Sharma	Kedge Business School, France
10	Aastha Shukla	Kedge Business School, France
11	Bhanushee Malhotra	Kedge Business School, France
12	AarushiBhutani	Kedge Business School, France
13	Ankit Mittal	Grenoble Ecole de Management, France
14	Abhimanyu Agrawal	Grenoble Ecole de Management, France
15	Karthik R Menon	ESC Rennes School Of Business, France
16	Siddharth Singh	ESC Rennes School Of Business, France
17	Jasmanpreet Singh Juneja	ESC Rennes School Of Business, France
18	Kawanpreet Singh	ESC Rennes School Of Business, France

### List of outgoing students in Exchange programme for the year 2018-2019

S.No.	Name of Student	University Name
1	Kanish Kumar	Kedge Business School, France
2	Pulkit Jain	Kedge Business School, France
3	Deepak Batish	Kedge Business School, France
4	Aravind S.J.	Kedge Business School, France
5	Parakh Singhal	Kedge Business School, France
6	Neha Bansal	Kedge Business School, France
7	Shruti Chadha	Kedge Business School, France
8	Aditya Agarwal	Kedge Business School, France

9	Abhishek Lamba	Kedge Business School, France
10	Anugrah Gupta	Kedge Business School, France
11	Rahul Arora	Grenoble Ecole de Management, France
12	Sahil Chaudhary	Grenoble Ecole de Management, France
13	Aman Chhabra	Grenoble Ecole de Management, France
14	Vrinda Kumar	Grenoble Ecole de Management, France
15	Shivang Wadhwa	Rennes School of Business, France
16	Tanya Verma	Rennes School of Business, France
17	Shashank Sharma	Rennes School of Business, France
18	Shubham Kaushal	Rennes School of Business, France
19	Ankit Bhansali	Rennes School of Business, France
20	Aakarsh Tomar	Frankfurt School of Finance & Management,
20	Aakarsii Tolliar	Germany
21	Elvia Abbrom	Frankfurt School of Finance & Management,
21	Elvis Abhram	Germany
22	Abhishek Betala	Montpellier Business School, France
23	Ricky Singla	Montpellier Business School, France

# List of outgoing students in Exchange programme for the year 2019-2020

S.No.	Name of Student	University Name
1	Ms. Vidushi Jain	Kedge Business School, France
2	Ms. Ananya Tandon	Kedge Business School, France
3	Ms. Tanvi Khanduja	Kedge Business School, France
4	Ms. Aayu Bajaj	Kedge Business School, France
5	Ms. Aditi Tulsyan	Kedge Business School, France
6	Mr. Rajat Kalra	Kedge Business School, France
7	Ms. Neha Gupta	Kedge Business School, France
8	Mr. Rahul Goyal	Kedge Business School, France
9	Ms. Devyani Seksaria	Kedge Business School, France
10	Mr. Priyam Garg	Grenoble Ecole de Management, France
11	Mr. Prabhat Shukla	Grenoble Ecole de Management, France
12	Mr. Divyam Fatehpuria	Grenoble Ecole de Management, France
13	Ms. Emellia Roy	Grenoble Ecole de Management, France
14	Mr. Sagar Nandakumar Bajaj	Rennes School of Business, France
15	Mr Subhadeep Banerjee	Rennes School of Business, France
16	Ms. Nilanshu Mookim	Rennes School of Business, France
17	Mr. Akshaj Goenka	Frankfurt School of Finance and Management, Germany
18	Mr. Aman Gupta	Frankfurt School of Finance and Management, Germany
19	Mr. Sarthak Khullar	Montpellier Business School, France

L	List of outgoing students in Exchange programme for the year 2020-2021		
S. No.	Name of Student	School Name	

S. No.	Name of Student	School Name
NIL		

#### List of outgoing students in Exchange programme for the year 2021-2022

S.No.	Name of Student	School Name
		Frankfurt School of Finance and Management,
1	Ashish Bansal	Germany
		Frankfurt School of Finance and Management,
2	Naman Jain	Germany

#### List of outgoing students in Exchange programme for the year 2022-2023

S. No	Name	School Name
1	Pulkit Kayal	Kedge Business School, France
2	Eshita Behal	Kedge Business School, France
3	Khushi Jain	Kedge Business School, France
4	Ishween Mehta	Kedge Business School, France
5	Anishka Aggarwal	Kedge Business School, France
6	Devang Jalan	Kedge Business School, France
7	Nikhil Rawat	Kedge Business School, France
8	Hardik Kapoor	Kedge Business School, France
9	Hemangi Peswani	Kedge Business School, France
10	Shreya Gupta	Kedge Business School, France
11	Shreya Setia	Kedge Business School, France
12	Anirudh Dilbaghi	Kedge Business School, France
13	Munish Dahiya	Rennes School of Business, France
14	Utkarsh Gupta	Rennes School of Business, France
15	Pratham Agarwal	Rennes School of Business, France
16	Priya Jain	Rennes School of Business, France
17	Sanjana Agrawal	Rennes School of Business, France
18	Ria Arora	Rennes School of Business, France
19	Ayush Agarwal	Rennes School of Business, France

#### **International Visitors Interaction**

The table below presents the details of International Delegates visited IMI during 2014 - 2023.

S. No	Name of International Visitor	Designation	University	Date of Visit
1	Prof. Professor Nagesh Gavirneni	Associate Professor	Cornell University, USA	25th – 28th July 2014
2	Prof. Stuart Locke	Professor	Waikato Management School, The University of Waikato, New Zealand	June – July 2014
3	Dr. Klause Jackel	Full Professor for Aviation Management	University of Applied Science Worms, Germany	November 14, 2014
4	Professor Louis I.	Professor of Marketing and Executive Director of the International Business Resource Center (IBRC)	University of Wisconsin – Platteville Plaza, Nzegwu University, Platteville, Wisconsin 53818 -3099	July 3, 2015
5	Prof. Krishna Reddy	Senior Lecturer – Finance Chairperson of Finance, Waikato Management School	The University of Waikato, Hamilton, New Zealand	July 6-8, 2015
6	Prof. Christo Nel,	Professor	Nyenrode Business University, Netherlands	3rd August, 2015
7	Prof. Geoffrey Clements,	Professor	Bournemouth University, UK	8th Sept. 2015
8	Dr. Ed Waymes	Prof. Vice Chancellor International	University of Waikato, New Zealand	8-Dec-15
9	Prof. Frank Scrimgeour	Director	University of Waikato, New Zealand	4-Nov-15
10	Prof. Peter Moizer	Dean	University of Leeds	26-Nov-15
11	Prof. Jaap Spronk	Academic Dean	Rotterdam School of Management, Erasmus University, Netherlands	19-Nov-15
12	Dr. Markus W. Exler	Director	FachhochschuteKufstein Tirol Building GmbH, Austria	Nov 16-22, 2015

### International Visitors List (2014-23)

13	Prof. GioiaPescettoLau rea	Dean	University of Portmouth	19-Jan-16
14	Dr. Ora Setter	CEO & Academic Director of Lahav	Tel Aviv University, Israel	27-Jan-16
15	Dr. LeenPaape	Dean	Nyenrode University	10-Feb-16
16	Prof. Andre Nijhof	Professor	Nyenrode University	10-Feb-16
17	Prof A D Pendleton	Professor in HRM	Durham University Business School	30-Nov-15
18	Prof. DevashisMitra	Dean & Professor Finance Entrepreneurship	University of New Brunswick, Fredericton, Canada	30th Jan. 2017
19	Prof. DevashisMitra	Dean & Professor Finance Entrepreneurship	University of New Brunswick, Fredericton, Canada	6th Feb. 2017
20	Dr. Eric Zimmerman	Director of Research & Academic Secretary, Freedom of Information Officer	IDC Herzliya, Israel	9-Mar-16
21	Prof. Uriel Reichman	President and Founder of IDC Herzliya	IDC Herzliya, Israel	9-Mar-16
22	DrKoumariMitra	Professor	Department of Anthropology, Faculty of Arts, University of New Brunswick, Fredericton, NB. E3B 5A4	16th March, 2017
23	Dr Geoffrey Clem ents	Chairman and Director	India of the Commonwealth Association for Infrastructure Development (CIID). 120 Pall Mall, London, SW1Y 5EA, UK	20th April, 2017
24	DrKoumariMitra	Professor	Department of Anthropology, Faculty of Arts, University of New Brunswick,	20th July 2017

			Fredericton, NB. E3B 5A4	
25	Prof. Devashis Mitra	Dean & Professor Finance Entrepreneurship	University of New Brunswick, Fredericton, Canada	5th July 2017
26	Mr Matti Hirsila	Head of Global Competence,	Education Exports, JAMK School of Business, Finland	7th Sept 2017
27	Ms Riikka, JAMK	Vanhanen Manager, Global Education Services	University of Applied Sciences Coordinator, Finnish Network for International Programmes, JAMK School of Business, Finland	7th Sept 2017
28	Professor Dr. Markus W. Exler	Director - Corporate Restructuring	Kufstein University of Applied Sciences, Austria	26th Oct 2017
29	Dr. Tanguy Jacopin	Director India Center, ESIC	Business & Marketing School, ESIC, Director of the India Center Avda De Valdenigrales S/N 28223 Pozuelo De Alarcon (MADRID)	Nov. 30, 2017
30	Dr. Sue Henderson	President	NJCU School of Business, New Jersey City University, US	Jan 3, 2018
31	Dr. Bernard McSherry	Founding Dean	NJCU School of Business, New Jersey City University, US	Jan 3, 2018
32	Dr. Christina McSherry	Associate Dean College of Professional Studies	NJCU, New Jersey City University Jersey City, NJ 07 07305- 1597	Jan 3, 2018
33	Ms Bénédicte FAVRE	Director for International Development, France International Graduate Schools	IGS-RH School of Human Resources, Paris	Jan 08, 2018
34	Dr. Anand N Asthana	Director General	International Center for Promotion of Enterprises,	Jan 09, 2018

			Dunajska 104, 1001 Ljubljana Slovenia	
35	Dr. Sara Hannam	Head of International Partnerships	Oxford Brookes Business School Headington Campus Headington Oxford, UK	February 26, 2018
36	Mr. Ahmed Masoud	Head of International Partnership Development	Oxford Brookes Business School Headington Campus Headington Oxford, UK	February 26, 2018
37	Dr. Taly Eichenwald-Dvir	Dean Executive and Continuing Education	Interdisciplinary Center (IDC) Herzliya, Israel	March 12, 2018
38	Nili Stein	Head of International Delegations Department, Executive and Continuing Education	Interdisciplinary Center (IDC) Herzliya, Israel	March 12, 2018
39	Mr Andreas Emser	Director Executive Education	Frankfurt School of Finance & Management GemeinnützigeGmbh, Germany	April 23, 2018
40	Anne-Catherine GUITARD	Director of international Operations & Relations	Kedge Business School, France	April 28, 2018
41	Prof. Tirtha Dhar	Associate Professor and Interim Chair	Department of Marketing and Consumer Studies College of Business and Economics University of Guelph, Canada	May 07, 2018
42	Prof. Chris McKenna	Chair of the Department of Economics, Associate Vice- President, Research, and most recently as	Department of Marketing and Consumer Studies College of Business and Economics University of Guelph, Canada	May 07, 2018

		Associate Dean, Research and Graduate Studies in the College of Business and Economics.		
43	Swati Gupta	Manager – HR/Admn	Industrial Bank of Korea, New Delhi Branch	12thSept. 2018
44	Kim Seok Jun	Human Resources Development Dept/Deputy General manager	Industrial Bank of Korea, Korea	12th Sept. 2018
45	Jang Shin Keum	Deputy General Manager	Industrial Bank of Korea, Korea	12th Sept. 2018
46	Yoo Sang Hyun	Human Resources Development Dept/Assistance Manager	Industrial Bank of Korea, Korea	12th Sept. 2018
47	Inna Gazieva	Director of the Center for General Academic Educational Initiatives at the Institute for Organizational Development and Strategic Initiatives of the Russian Academy of National Economy and Public Service of the Russian Federation (RANEPA), Moscow (head of delegation)	RANEPA, Russia	October 31, 2018
48	Svetlana Kravchenko	Director of the International Projects at "Master Event", St. Petersburg	RANEPA, Russia	October 31, 2018

		(program organizer)		
49	Dr. Aleksei Khmelkov	Associate Professor of the Department of Economics and Management, Tambov Branch of the RANEPA	RANEPA, Russia	October 31, 2018
50	Dr. Anzhelika Golovina	Deputy Director, Tambov Branch of the RANEPA	RANEPA, Russia	October 31, 2018
51	David Esaian	Specialist of the Department of Vocational Guidance and Career, Pyatigorsk Branch of the RANEPA	RANEPA, Russia	October 31, 2018
52	Elena Potapova	Director of the Career Development Centre, Saratov Branch of the RANEPA	RANEPA, Russia	October 31, 2018
53	Kseniia Zheleznikova	Assistant of the Department of Corporate Governance, Volgograd Institute of Management (Branch of the RANEPA)	RANEPA, Russia	October 31, 2018
54	Dr. Nataliya Martynova	Associate Professor of the Department of Public and Municipal Administration, Dzerzhinsk	RANEPA, Russia	October 31, 2018

		Branch of the RANEPA		
55	Dr. Olga Kotliarova	Associate Professor of Department of humanities and social sciences, Vladimir Branch of the RANEPA	RANEPA, Russia	October 31, 2018
56	Vadim Korol	Specialist of the Department of Career Development and Youth Policy, Rostov-on-Don Branch of the RANEPA	RANEPA, Russia	October 31, 2018
57	Dr. Vera Chegarnova	Head of Department of Vocational Guidance and Career; Associate Professor of Department of Public and Municipal Administration and Law, Pyatigorsk Branch of the RANEPA	RANEPA, Russia	October 31, 2018
58	Ms Saskia Loer Hansen	Pro-Vice- Chancellor (International)	Aston Business School, United Kingdom	November 12, 2018
59	Dr. Pawan Budhwar	50th Anniversary Professor of International HRM Associate Pro Vice Chancellor	Aston Business School, United Kingdom	November 12, 2018

60	Dr. Tanguy Jacopin	International (India) Joint Director, Aston India Centre for Applied Research Director India Center, ESIC	Business & Marketing School, ESIC, Director of the India Center AVDA DE VALDENIGRALES S/N 28223 POZUELO DE ALARCON, (MADRID)	December 05, 2018
61	Ms Larissa Wood	Regional Head India	Frankfurt School of Finance & management, Germany	December 06, 2018
62	Ms Shrutika Joshi	Project Manager India	Frankfurt School of Finance & management, Germany	December 06, 2018
63	Dr. Robert D. Hisrich	Bridgestone Chair of International Marketing Director of The Global Management Center and International Programs Associate Dean of Graduate and International Programs	College of Business Administration Kent State University Kent Ohio, USA	December 10, 2018
64	Dr. Aradhna Aggarwal	Professor	Copenhagen Business School, Copenhagen, Denmark	January 21, 2019
<i></i>	Ebrima O. Camara	High Commissioner	The Gambia High Commission	6th March 2019
65 66	H.E. Jainaba Jagne	High Commissioner	The Gambia High Commission	6th March 2019

67	Mrs. Naomi A. Williams	Deputy Head of Mission	The Gambia High Commission	6th March 2019
07	Mr. Musa Camara	Deputy Permanent Secretary - Personal Management Office	The Gambia High Commission	6th March 2019
68				
69	Mr. Sankung Fofana	Gambia Embassy	The Gambia High Commission	6th March 2019
	Retired Major General Chris Eze	Nigeria's High Commissioner to India	High Commission of Nigeria	25th April 2019
70				
71	Ian Proctor	Executive Program Manager	Sheffield University Management School, UK	23rd May 2019
72	Ms. Ramneek Hooda	Operations Officer	Sheffield University Management School, UK	23rd May 2019
73	Mr. Tom Ristoski	Executive Director, Strategic Partnerships & Executive Education ACU	Australian Catholic University (ACU)	30th August 2019
74	Leonard M. Jessup	President	Claremont Graduate University, California	22nd October 2019
75	Tim Kirley	Board Chair	Claremont Graduate University, California	22nd October 2019
76	Adrian Mutton	Founder & Group CEO	SANNAM S4, Washington DC	22nd October 2019
77	Divya Sahni	Stakeholder Relations Manager	SANNAM S4, Nehru Place	22nd October 2019
78	Kaisa Kurki	Director of international affairs; strategic development	Tampere University in Finland	29th October 2019
79	Prof. Mikko Ruohonen		Tampere University in Finland	29th October 2019

80	Katriina Vartiainen,	Researcher	Tampere University in Finland	29th October 2019
81	Christabel Royan	Director, NCI	Nordic Council of India (NCI)	29th October 2019
82	Gururaj Mahajan	Researcher	Nordic Council of India (NCI)	29th October 2019
83	Dr. Pawan Budhwar	Associate Pro Vice Chancellor International (India) Joint Director, Aston India Centre for Applied Research Co-Editor-in- Chief, British Journal of Management	Aston Business School Aston University, Birmingham, UK	22nd November 2019
84	Professor George Feiger	Dean, Aston Business School	Aston Business School Aston University, Birmingham, UK	22nd November 2019
85	Dr. Nicholas Theodorakopoulo s	Associate Dean (International)	Aston Business School Aston University Birmingham, B4 7ET United Kingdom	19th February 2020
86	Matthias Catón	Director of Corporate Development	Frankfurt School of Finance & Management	15 <sup>th</sup> July 2022
87	Dr. Reece Garcia	Senior Lecturer of Industrial Relations	Manchester Metropolitan University, UK	16 <sup>th</sup> November 2022
88	Prof. Natalia Evtikheeva	President of Russian Association of Business Education	IBS RANEPA, Russia	22 <sup>nd</sup> December 2022
89	Prof. Myasoedov	Dean	IBS RANEPA, Russia	22 <sup>nd</sup> December 2022

	Prof. Evgenia	IBS Deputy	IBS RANEPA, Russia	22 <sup>nd</sup> December
	Pashkevich,	Director for		2022
		International		
90		Affairs		
	Mr. Xavier Rajot	Director of	Montpellier Business	17 <sup>th</sup> February
		International	School, France	2023
		Academic		
91		Partnerships		
	Prof. Shirley	Vice Chancellor	Bradford University, UK	10 <sup>th</sup> March 2023
	Congdon			
92				
	Prof. Vishanth	Associate Dean,	Bradford University, UK	10 <sup>th</sup> March 2023
	Weerakkody	International & Enterprise		
93		Enterprise		
	Professor Chris	Pro Vice-	Bradford University, UK	10 <sup>th</sup> March 2023
	Gaffney	Chancellor for		
94	-	Research		

IMI Delhi **introduced faculty performance and evaluation policy in 2012** which provides guidelines for evaluating faculty performance based on three core activities i.e. teaching, research, MDP's/Consultancy, Academic Administration / Institution Building, and Industry Interface / Service to the Profession.

We have 55 full time faculty members adequate for our teaching requirements. In addition, these resources are complemented by various visiting faculty.

Of the 55 full time faculty members, almost everyone has a doctoral qualification from reputed academic institutions. This includes international universities such as Maryland, Virginia, Southern Illinois, Pittsburg, Connecticut, London School of Economics, etc. and Indian institutions such as IIM Ahmedabad, IIM Bangalore, IIM Lucknow, IIM Indore, IIT Delhi, IIT Kharagpur, IIT Roorkee, IGIDR, FMS Delhi, etc. Almost an equal percentage has industrial exposure too. A crucial aspect of classroom instruction at IMI is that it leverages from the engagement of the faculty in research, consulting and training. To provide a varied experience to students in the classroom, IMI also regularly invites professors from leading business schools in India and abroad, practitioners from industry and government to teach courses in all its programmes. These faculty resources efficiently complement IMIs own resources and 'add value' to the student experience through diverse learning processes.

IMI derives strength from its faculty and unparalleled work environment. IMI therefore, continues to attract the best talent both from India and abroad. This in turn makes the Institute the best place for students to study because there are not many Institutes in India where comparable transformation and value addition takes place.

IMI enjoys an equal relationship with all its exchange partners in Europe and Asia. It is sought by business schools in the US for developing links for student and faculty exchange.

Faculty is expected to teach a minimum of five courses and perform any assigned administrative responsibility. It is recommended that the faculty should engage in research publications and conduct executive development programmes. Consultancy assignments and engagements with companies are treated as additional workload and faculty is permitted a share of that revenue. A maximum of 52 days is permitted for such consultancy in one year.

#### Research

International Management Institute is recognized amongst both academic as well as practitioner bodies, for its 'intellectual capital'. A significant contributor to this recognition is the consistent and meaningful, philosophy of research as the elixir of academic life at IMI. The research-oriented culture has been built over the years and strengthened with new perspectives and initiatives that the school constantly undertakes to strengthen and enable this. Research at IMI is oriented towards both theoretical- theory building, enhancing and modifying existing management frameworks-and action-oriented- addressing strategic and tactical needs of leading corporate houses and government bodies- research. This goes a full circle, as this researched knowledge enriches participant learning, in both the classroom earning across its academic programs, as well as the executive training at IMI, New Delhi. The commitment to enabling research as a way of life was the impetus behind creating a rigorous and well-structured Fellow Program in Management (doctoral program) in 2011. Six scholars have successfully completed the program and are serving as academicians in reputed schools in Singapore, Philippines and India.

True to its philosophy of being a research-led school the research culture is enabled by its state of the art library, e-books as well as online data bases such as EBSCO, Emerald, INFORMS, JSTOR, CMIE, INDIASTAT, EMIS, SCIENCE DIRECT, ACE, CAPEX, CRISIL, Economic outlook, F.T.com etc. Further, to enable and encourage empirical research the latest qualitative and quantitative data analysis tools such as NVIVO, SPSS, AMOS, EVIEWS etc. are available to all members of the IMI fraternity, including the faculty, staff and students.

The research repository of IMI, New Delhi's faculty is rich, varied and constantly growing and ranges from research-based books, textbooks, journal articles, conference papers, business case studies as well as management articles in Business dailies and magazines. These publications, in reputed National and International sources, are widely cited for their originality of thought and methodology. The institute also disseminates management thought and practice through its two management journals- Global Business Review (<u>http://journals.sagepub.com/home/gbr</u>) and Emerging Economy Studies(<u>http://journals.sagepub.com/home/emi</u>).

#### **GLOBAL BUSINESS REVIEW – IMI JOURNAL**

IMI's internationally reputed journal, Global Business Review is another reflection of how the institute has delivered in the past. Global Business Review (Quarterly) is designed to be a forum for the wider dissemination of current management and business practice and research drawn from

around the globe but with an emphasis on emerging economics. An important feature is its crosscultural and comparative approach. The Journal is multidisciplinary in nature and with a strong practical orientation. This refereed journal publishes surveys relating to significant developments in management practice drawn from business/commerce, the public and the private sector, and non-profit organizations. The journal also publishes articles which provide practical insights on doing business in India/ Asia from local and global, and micro and macro perspectives. It has circulations of 12,900 copies (including online) and listed in SCOPUS.

#### 7. FACULTY

	PGDM (2022-24) Batch for the Academic Year 2022-23				
SI. No:	Course	Faculty	Program		
1	DATA PRE-PROCESSING AND VISUALIZATION	ASHISH KUMAR RATHORE	PGDM		
2	FINANCIAL REPORTING AND ANALYSIS	HARSHITA	PGDM		
3	INTRODUCTION TO OPERATIONS RESEARCH	P. K. BHAUMIK	PGDM		
4	INTRODUCTION TO RESEARCH METHODS	AMIT KARAMCHANDANI	PGDM		
5	IT FOR DECISION MAKING	HIMANSHU JOSHI	PGDM		
6	MANAGERIAL COMMUNICATION	V. CHANDRA	PGDM		
7	MANAGERIAL ECONOMICS	RAJEEV ANANTARAM	PGDM		
8	OPERATIONS MANAGEMENT - I (A)	HARISH RAO	PGDM		
9	ORGANIZATIONAL BEHAVIOUR - I	ASHA BHANDARKER	PGDM		
10	DATA PRE-PROCESSING AND VISUALIZATION	ASHISH KUMAR RATHORE	PGDM		
11	FINANCIAL REPORTING AND ANALYSIS	HARSHITA	PGDM		
12	INTRODUCTION TO OPERATIONS RESEARCH	P. K. BHAUMIK	PGDM		
13	INTRODUCTION TO RESEARCH METHODS	AMIT KARAMCHANDANI	PGDM		
14	IT FOR DECISION MAKING	HIMANSHU JOSHI	PGDM		
15	MANAGERIAL COMMUNICATION	V. CHANDRA	PGDM		
16	MANAGERIAL ECONOMICS	RAJEEV ANANTARAM	PGDM		

#### • Courses Program-wise list of faculty members:

17	OPERATIONS MANAGEMENT - I (A)	SIDDHARTH VARMA	PGDM
18	ORGANIZATIONAL BEHAVIOUR - I	J P UPADHYAY	PGDM
19	DATA PRE-PROCESSING AND VISUALIZATION	ALOK YADAV(VF)	PGDM
20	FINANCIAL REPORTING AND ANALYSIS	REENA NAYYAR	PGDM
21	INTRODUCTION TO OPERATIONS RESEARCH	P. K. BHAUMIK	PGDM
22	INTRODUCTION TO RESEARCH METHODS	AMIT KARAMCHANDANI	PGDM
23	IT FOR DECISION MAKING	ASHISH KUMAR RATHORE	PGDM
24	MANAGERIAL COMMUNICATION	V. CHANDRA	PGDM
25	MANAGERIAL ECONOMICS	ARNAB K DEB	PGDM
26	OPERATIONS MANAGEMENT - I (A)	SIDDHARTH VARMA	PGDM
27	ORGANIZATIONAL BEHAVIOUR - I	J P UPADHYAY	PGDM
28	DATA PRE-PROCESSING AND VISUALIZATION	ASHISH KUMAR RATHORE	PGDM
29	FINANCIAL REPORTING AND ANALYSIS	CHHAVI MEHTA	PGDM
30	INTRODUCTION TO OPERATIONS RESEARCH	P. K. BHAUMIK	PGDM
31	INTRODUCTION TO RESEARCH METHODS	AMIT KARAMCHANDANI	PGDM
32	IT FOR DECISION MAKING	ASHISH KUMAR RATHORE	PGDM
33	MANAGERIAL COMMUNICATION	V. CHANDRA	PGDM
34	MANAGERIAL ECONOMICS	AYONA BHATTACHARJEE	PGDM
35	OPERATIONS MANAGEMENT - I (A)	HARISH RAO	PGDM
36	ORGANIZATIONAL BEHAVIOUR - I	IRFAN A RIZVI	PGDM
37	DATA PRE-PROCESSING AND VISUALIZATION	PURVA DUREJA	PGDM
38	DATA PRE-PROCESSING AND VISUALIZATION	PURVA DUREJA	PGDM
39	DATA PRE-PROCESSING AND VISUALIZATION	PURVA DUREJA	PGDM
40	DATA PRE-PROCESSING AND VISUALIZATION	PURVA DUREJA	PGDM
41	Business Statistics	Shraddha Mishra	PGDM
42	Business Statistics	Shraddha Mishra	PGDM
43	Business Statistics	Deepak Chawla	PGDM
44	Business Statistics	Deepak Chawla	PGDM

45	Business Statistics	Arvind Seth	PGDM
46	Financial Management core	Prateek Bedi	PGDM
47	Financial Management core	Chhavi Mehta	PGDM
48	Financial Management core	Yukti Bajaj	PGDM
49	Financial Management core	Harshita	PGDM
50	Financial Management core	Harshita	PGDM
51	Financial Management core	Yukti Bajaj	PGDM
52	Strategic Management	G K Agrawal (VF)	PGDM
53	Strategic Management	Ashutosh Khanna	PGDM
54	Strategic Management	G K Agrawal (VF)	PGDM
55	Strategic Management	Akriti Jain	PGDM
56	Strategic Management	Akriti Jain	PGDM
57	Strategic Management	Sonu Goyal	PGDM
58	Strategic Management	G K Agrawal (VF)	PGDM
59	Marketing Management core	Harshit Maurya	PGDM
60	Marketing Management core	Harshit Maurya	PGDM
61	Marketing Management core	Nalin Jain	PGDM
62	Marketing Management core	Harshit Maurya	PGDM
63	Marketing Management core	Shruti Gupta	PGDM
64	Marketing Management core	Nitika Sharma	PGDM
65	Marketing Management core	Shruti Gupta	PGDM
66	Marketing Management core	Nitika Sharma	PGDM
67	Macro-Economic Theory & Policy	Arindam Banik	PGDM
68	Macro-Economic Theory & Policy	Arindam Banik	PGDM
69	Macro-Economic Theory & Policy	Ayona Bhattacharjee	PGDM
70	Macro-Economic Theory & Policy	Arindam Banik	PGDM
71	Macro-Economic Theory & Policy	Ayona Bhattacharjee	PGDM
72	Cost & Management Accounting	R K Arora	PGDM

73	Cost & Management Accounting	R K Arora	PGDM
74	Cost & Management Accounting	Prateek Bedi	PGDM
75	Cost & Management Accounting	Prateek Bedi	PGDM
76	Cost & Management Accounting	R K Arora	PGDM
77	Operations Management I (B)	Siddharth Verma	PGDM
78	Operations Management I (B)	HARISH RAO	PGDM
79	Operations Management I (B)	HARISH RAO	PGDM
80	Operations Management I (B)	HARISH RAO	PGDM
81	Operations Management I (B)	HARISH RAO	PGDM
82	Legal Aspects of Business I	Sameet Gambhir	PGDM
83	Legal Aspects of Business I	Sameet Gambhir	PGDM
84	Legal Aspects of Business I	Sameet Gambhir	PGDM
85	Legal Aspects of Business I	Sameet Gambhir	PGDM
86	Legal Aspects of Business I	Sameet Gambhir	PGDM
87	Marketing Management -II	Shruti Gupta	PGDM
88	Marketing Management -II	Nitika Sharma	PGDM
89	Marketing Management -II	Nalin Jain	PGDM
90	Marketing Management -II	Nalin Jain	PGDM
91	Business Analytics	Kakali Kanjilal	PGDM
92	Business Analytics	Kakali Kanjilal	PGDM
93	Business Analytics	PURVA DUREJA	PGDM
94	Business Analytics	PURVA DUREJA	PGDM
95	ADVANCED FINANCIAL MANAGEMENT	REENA NAYYAR	PGDM
96	ADVANCED FINANCIAL MANAGEMENT	Prateek Bedi	PGDM
97	ADVANCED FINANCIAL MANAGEMENT	CHHAVI MEHTA	PGDM
98	ADVANCED FINANCIAL MANAGEMENT	Prateek Bedi	PGDM
99	ADVANCED FINANCIAL MANAGEMENT	CHHAVI MEHTA	PGDM
100	ADVANCED FINANCIAL MANAGEMENT	Prateek Bedi	PGDM

101	BUSINESS OPERATIONS MANAGEMENT	HARISH RAO	PGDM
102	ADVANCES IN STRATEGY	Ashutosh Khanna	PGDM
103	ADVANCES IN STRATEGY	Ashutosh Khanna	PGDM
104	Indian Economic Policy	Sahana Roy Chowdhury (IIM, K)	PGDM
105	Indian Economic Policy	Sahana Roy Chowdhury (IIM, K)	PGDM
106	Indian Economic Policy	RAJEEV ANANTARAM	PGDM
107	Indian Economic Policy	RAJEEV ANANTARAM	PGDM
108	Indian Economic Policy	Arindam Banik	PGDM
109	Human Resources Management	Ganesh Singh (VF)	PGDM
110	Human Resources Management	Rakesh Agrawal (VF)	PGDM
111	Human Resources Management	Mamta Mohapatra	PGDM
112	Human Resources Management	Mamta Mohapatra	PGDM
113	Human Resources Management	Rakesh Agrawal (VF)	PGDM
114	Entrepreneurship and Innovation	Vinita Krishna (VF)	PGDM
115	Entrepreneurship and Innovation	Ashutosh Khanna	PGDM
116	Entrepreneurship and Innovation	Akriti Jain	PGDM
117	Entrepreneurship and Innovation	Akriti Jain	PGDM
118	Entrepreneurship and Innovation	Vinita Krishna (VF)	PGDM
119	Management Information Systems	ASHISH KUMAR RATHORE	PGDM
120	Management Information Systems	ASHISH KUMAR RATHORE	PGDM
121	Management Information Systems	RAMESH BEHL (IIM,B)	PGDM
122	Management Information Systems	SWAPNIL SHARMA	PGDM
123	Management Information Systems	SWAPNIL SHARMA	PGDM
124	Corporate Social Responsibility & Sustainable Development	Sonu Goyal	PGDM
125	Corporate Social Responsibility & Sustainable Development	Sonu Goyal	PGDM
126	Corporate Social Responsibility & Sustainable Development	Sonu Goyal	PGDM
127	Corporate Social Responsibility & Sustainable Development	Sonu Goyal	PGDM
128	Corporate Social Responsibility & Sustainable Development	Sonu Goyal	PGDM

129	Corporate Social Responsibility & Sustainable Development	Monika Chopra	PGDM	
130	Corporate Social Responsibility & Sustainable Development	Monika Chopra	PGDM	
131	Corporate Social Responsibility & Sustainable Development	Monika Chopra	PGDM	
132	Corporate Social Responsibility & Sustainable Development	Monika Chopra	PGDM	
133	Corporate Social Responsibility & Sustainable Development	Monika Chopra	PGDM	
134	Organizational Behaviour II	Ankita Tandon	PGDM	
135	Organizational Behaviour II	Ankita Tandon	PGDM	
136	Organizational Behaviour II	Swati Tripathi	PGDM	
137	Organizational Behaviour II	Swati Tripathi	PGDM	
138	Organizational Behaviour II	Swati Tripathi	PGDM	
139	Legal Aspects of Business II	Sameet Gambhir	PGDM	
140	Legal Aspects of Business II	Sameet Gambhir	PGDM	
141	Legal Aspects of Business II	Sameet Gambhir	PGDM	
142	Legal Aspects of Business II	Sameet Gambhir	PGDM	
143	Legal Aspects of Business II	Sameet Gambhir	PGDM	
	PGDM (2021-23) for the Academic Year 2022-23			
S No: Course Faculty Program				
S No:	· · ·		Program	
<mark>S No:</mark> 1	· · ·		Program PGDM	
	Course	Faculty		
1	Course TEXT ANALYTICS	Faculty Prof P Lal	PGDM	
1	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS	Faculty Prof P Lal Prof Prateek Bedi	PGDM PGDM	
1 2 3	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS ADVANCED FINANCIAL STATEMENT ANALYSIS	Faculty         Prof P Lal         Prof Prateek Bedi         Prof Reena Nayyar	PGDM PGDM PGDM	
1 2 3 4	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS ADVANCED FINANCIAL STATEMENT ANALYSIS EXCEL BASED FINANCIAL MODELLING	Faculty         Prof P Lal         Prof Prateek Bedi         Prof Reena Nayyar         Prof Rupish Saldi (VF)	PGDM PGDM PGDM PGDM	
1 2 3 4 5	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS ADVANCED FINANCIAL STATEMENT ANALYSIS EXCEL BASED FINANCIAL MODELLING FINANCIAL DERIVATIVES	Faculty         Prof P Lal         Prof Prateek Bedi         Prof Reena Nayyar         Prof Rupish Saldi (VF)         Prof Sanjay Dhamija	PGDM PGDM PGDM PGDM PGDM	
1 2 3 4 5 6	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS ADVANCED FINANCIAL STATEMENT ANALYSIS EXCEL BASED FINANCIAL MODELLING FINANCIAL DERIVATIVES MANAGEMENT OF BANKS SECURITY ANALYSIS AND PORTFOLIO	FacultyProf P LalProf Prateek BediProf Reena NayyarProf Rupish Saldi (VF)Prof Sanjay DhamijaProf D Tandon	PGDM PGDM PGDM PGDM PGDM PGDM	
1 2 3 4 5 6 7	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS ADVANCED FINANCIAL STATEMENT ANALYSIS EXCEL BASED FINANCIAL MODELLING FINANCIAL DERIVATIVES MANAGEMENT OF BANKS SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT	FacultyProf P LalProf Prateek BediProf Reena NayyarProf Rupish Saldi (VF)Prof Sanjay DhamijaProf D TandonProf M Chopra	PGDM PGDM PGDM PGDM PGDM PGDM PGDM	
1 2 3 4 5 6 7 8	Course TEXT ANALYTICS FINANCIAL MARKET ANALYTICS ADVANCED FINANCIAL STATEMENT ANALYSIS EXCEL BASED FINANCIAL MODELLING FINANCIAL DERIVATIVES MANAGEMENT OF BANKS SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT BUSINESS NEGOTIATION SKILLS	FacultyProf P LalProf Prateek BediProf Reena NayyarProf Rupish Saldi (VF)Prof Sanjay DhamijaProf D TandonProf M ChopraProf Irfan A Rizvi	PGDM PGDM PGDM PGDM PGDM PGDM PGDM	

13PRODUCT MANAGEMENTProf S M KallaPGDM14SALES AND DISTRIBUTION MANAGEMENTProf D K BatraPGDM15BUSINESS MODELINGProf A KhannaPGDM16INTERNATIONAL BUSINESSProf R Anantraman & Prof S GoyalPGDM17DATAMINIG APPLICATIONS INProf P LalPGDM18SOCIAL NETWORK ANALYTICSProf P GroverPGDM19BUSINESS VALUATIONProf M Chopra & Prof Chh MehtaPGDM20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Armab DebPGDM30MARKETING ANALYTICSProf Pinaki Dasgupta & Prof PremaPGDM31MARKETING ANALYTICSProf Shikha BhatiaPGDM32INVESTMENT BANLINGProf Prof Shigh Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM <th>12</th> <th>DIGITAL MARKETING</th> <th>Prof P Dasgupta</th> <th>PGDM</th>	12	DIGITAL MARKETING	Prof P Dasgupta	PGDM
15BUSINESS MODELINGProf A KhannaPGDM16INTERNATIONAL BUSINESSProf R Anantraman & Prof S GoyalPGDM17MANAGEMENTProf P LalPGDM18SOCIAL NETWORK ANALYTICSProf P GroverPGDM19BUSINESS VALUATIONProf M Chopra & Prof Chh MehtaPGDM20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf Nalin JainPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf D K BatraPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof ArnabPGDM31MARKETING ANALYTICSProf Prof Ashutosh Kanna & Prof ArnabPGDM32INVESTMENT BANKINGProf Drof Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Drof Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WERGERS & ACQUISITIONProf Drof Sanjay Dhamija, Prof HarshitaPGDM36BUSINESS TO BUSINESS MARKETINGProf Norica ChopraPGDM37INTERNATIONAL MARKETINGProf Norica ChopraPGDM38 <td< td=""><td>13</td><td>PRODUCT MANAGEMENT</td><td>Prof S M Kalla</td><td>PGDM</td></td<>	13	PRODUCT MANAGEMENT	Prof S M Kalla	PGDM
16INTERNATIONAL BUSINESSProf R Anantraman & Prof S GoyalPGDM17DATA MINING APPLICATIONS IN MANAGEMENTProf P LalPGDM18SOCIAL NETWORK ANALYTICSProf P GroverPGDM19BUSINESS VALUATIONProf M Chopra & Prof Chh MehtaPGDM20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof ArnabPGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Disk BatraPGDM36BUSINESS TO BUSINESS MARKETINGProf Monica ChopraPGDM37INTERNATIONAL MARKETINGProf Dro K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Nonica ChopraPGDM34PRIVATE EQUIT	14	SALES AND DISTRIBUTION MANAGEMENT	Prof D K Batra	PGDM
17DATA MINING APPLICATIONS IN MANAGEMENTProf P LalPGDM18SOCIAL NETWORK ANALYTICSProf P GroverPGDM19BUSINESS VALUATIONProf M Chopra & Prof Ch MehtaPGDM20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M kallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf Nalin JainPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30MARKETING ANALYTICSProf Shikha BhatiaPGDM31MARKETING ANALYTICSProf Shikha BhatiaPGDM32INVESTMENT BANKINGProf Deepak TandonPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Singay Dhamija, Prof Harshita & Prof Mashit Maurya & Prof Supriya M KallaPGDM36BUSINESS TO BUSINESS MARKETINGProf Neena SondhiPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM38LUXURY BRAND	15	BUSINESS MODELING	Prof A Khanna	PGDM
17MANAGEMENTProf P LaiPGDM18SOCIAL NETWORK ANALYTICSProf P GroverPGDM19BUSINESS VALUATIONProf M Chopra & Prof Chh MehtaPGDM20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LaiPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf Nalin JainPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof ArnabPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashutosh Kanna & Prof Prerna LaiPGDM31MARKETING ANALYTICSProf Shikha BhatiaPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Rinshi Maurya & Prof Supriya M KallaPGDM35INTERNATIONAL MARKETINGProf Neora Rips Bondia M KallaPGDM36BUSINESS TO BUSINESS MARKETINGProf Neora SondhiPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM38LUXURY BRAND MANAGEMENTProf Neena Sondhi<	16	INTERNATIONAL BUSINESS	Prof R Anantraman & Prof S Goyal	PGDM
19BUSINESS VALUATIONProf M Chopra & Prof Chh MehtaPGDM20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf D K BatraPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30BUSINESSProf Pinaki Dasgupta & Prof Prema LalPGDM31MARKETING ANALYTICSProf D K BatraPGDM33MERGERS & ACQUISITIONProf Depak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Maria & Prof Supriya & Prof Maria & Prof Supriya & PGDMPGDM36BUSINESS TO BUSINESS MARKETINGProf Neena SondhiPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Prinaki DasguptaPGDM30BUSINESS TO BUSINESS MARKETINGProf Neena SondhiPGDM34RENAND MANAGEMENTP	17		Prof P Lal	PGDM
20FINANCIAL RISK MANAGEMENTProf R K AroraPGDM21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf M NagarajanPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof ArnabPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Pinaki Dasgupta & Prof Prerna LalPGDM31MARKETING ANALYTICSProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Saiya Dhamija, Prof Harshita & Prof Harshit Maurya & Prof Supriya M KallaPGDM36BUSINESS TO BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf Monica ChopraPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Neena SondhiPGDM39RURAL MARKETINGProf Neena SondhiPGDM	18	SOCIAL NETWORK ANALYTICS	Prof P Grover	PGDM
21E-BUSINESSProf P LalPGDM22IT CONSULTINGProf S Dubey & Prof P allavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf Nalin JainPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof ArnabPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashutosh Kanna & Prof Prerna LalPGDM31MARKETING ANALYTICSProf Dinaki Dasgupta & Prof Prerna LalPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE MESTMENTSProf Harshita & Prof ArnabPGDM36BUSINESS D BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf Nenca SondhiPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	19	BUSINESS VALUATION	Prof M Chopra & Prof Chh Mehta	PGDM
22IT CONSULTINGProf S Dubey & Prof Pallavi S DhyaniPGDM23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30BUSINESSProf Ashutosh Kanna & Prof Prerna LalPGDM31MARKETING ANALYTICSProf Prof Pinaki Dasgupta & Prof Prerna LalPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE MARASTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf Neria & Prof Pinaki DasguptaPGDM37INTERNATIONAL MARKETINGProf Neria & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	20	FINANCIAL RISK MANAGEMENT	Prof R K Arora	PGDM
23BRAND MANAGEMENTProf S M KallaPGDM24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf Nalin JainPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf Nalin JainPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Pinaki Dasgupta & Prof Prema LalPGDM31MARKETING ANALYTICSProf Dinaki Dasgupta & Prof Prema LalPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Harshita & Prof Harshiti Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Nonea SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM34PURAL MARKETINGProf Neena SondhiPGDM	21	E-BUSINESS	Prof P Lal	PGDM
24CUSTOMER RELATIONSHIP MANAGEMENTProf Nalin JainPGDM25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf M NagarajanPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashutosh Kanna & Prof Prerna LalPGDM31MARKETING ANALYTICSProf Dinaki Dasgupta & Prof Prerna LalPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Harshit Maurya & Prof Supriya M KallaPGDM36BUSINESS TO BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM38LUXURY BRAND MANAGEMENTProf Pinaki DasguptaPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	22	IT CONSULTING	Prof S Dubey & Prof Pallavi S Dhyani	PGDM
25INTEGRATED MARKETING COMMUNICATIONProf D K BatraPGDM26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf M NagarajanPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Pinaki Dasgupta & Prof Prerna LalPGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Ashita Maurya & Prof Supriya M KallaPGDM36BUSINESS TO BUSINESS MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Pinaki DasguptaPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	23	BRAND MANAGEMENT	Prof S M Kalla	PGDM
26MARKETING OF SERVICESProf Nalin JainPGDM27MARKETING OF SERVICESProf M NagarajanPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab <bbr></bbr> DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashish RathorePGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	24	CUSTOMER RELATIONSHIP MANAGEMENT	Prof Nalin Jain	PGDM
27MARKETING OF SERVICESProf M NagarajanPGDM28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashish RathorePGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	25	INTEGRATED MARKETING COMMUNICATION	Prof D K Batra	PGDM
28RETAIL MARKETINGProf D K BatraPGDM29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab <bbr></bbr> DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashish RathorePGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf Jor Batra & Prof Pinaki DasguptaPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	26	MARKETING OF SERVICES	Prof Nalin Jain	PGDM
29COMPETITIVE STRATEGYProf Ashutosh Kanna & Prof Arnab DebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashish RathorePGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf D K Batra & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	27	MARKETING OF SERVICES	Prof M Nagarajan	PGDM
29COMPETITIVE STRATEGYDebPGDM30AN INTRODUCTION TO DEEP LEARNING FOR BUSINESSProf Ashish RathorePGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf D K Batra & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	28	RETAIL MARKETING	Prof D K Batra	PGDM
30BUSINESSProf Ashish RathorePGDM31MARKETING ANALYTICSProf Pinaki Dasgupta & Prof Prerna LalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf DK Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM	29	COMPETITIVE STRATEGY		PGDM
31MARKETING ANALYTICSLalPGDM32INVESTMENT BANKINGProf Shikha BhatiaPGDM33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	30		Prof Ashish Rathore	PGDM
33MERGERS & ACQUISITIONProf Deepak TandonPGDM34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	31	MARKETING ANALYTICS		PGDM
34PRIVATE EQUITYProf Monica ChopraPGDM35WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTSProf Sanjay Dhamija, Prof Harshita & Prof Ripsy BondiaPGDM36BUSINESS TO BUSINESS MARKETINGProf Harshit Maurya & Prof Supriya M KallaPGDM37INTERNATIONAL MARKETINGProf D K Batra & Prof Pinaki DasguptaPGDM38LUXURY BRAND MANAGEMENTProf Neena SondhiPGDM39RURAL MARKETINGProf Pinaki DasguptaPGDM	32	INVESTMENT BANKING	Prof Shikha Bhatia	PGDM
35       WEALTH MANAGEMENT AND ALTERNATIVE INVESTMENTS       Prof Sanjay Dhamija, Prof Harshita & Prof Ripsy Bondia       PGDM         36       BUSINESS TO BUSINESS MARKETING       Prof Harshit Maurya & Prof Supriya M Kalla       PGDM         37       INTERNATIONAL MARKETING       Prof D K Batra & Prof Pinaki Dasgupta       PGDM         38       LUXURY BRAND MANAGEMENT       Prof Neena Sondhi       PGDM         39       RURAL MARKETING       Prof Pinaki Dasgupta       PGDM	33	MERGERS & ACQUISITION	Prof Deepak Tandon	PGDM
35     INVESTMENTS     & Prof Ripsy Bondia     PGDM       36     BUSINESS TO BUSINESS MARKETING     Prof Harshit Maurya & Prof Supriya M Kalla     PGDM       37     INTERNATIONAL MARKETING     Prof D K Batra & Prof Pinaki Dasgupta     PGDM       38     LUXURY BRAND MANAGEMENT     Prof Neena Sondhi     PGDM       39     RURAL MARKETING     Prof Pinaki Dasgupta     PGDM	34	PRIVATE EQUITY	Prof Monica Chopra	PGDM
36     BUSINESS TO BUSINESS MARKETING     Prof Harshit Maurya & Prof Supriya M Kalla     PGDM       37     INTERNATIONAL MARKETING     Prof D K Batra & Prof Pinaki Dasgupta     PGDM       38     LUXURY BRAND MANAGEMENT     Prof Neena Sondhi     PGDM       39     RURAL MARKETING     Prof Pinaki Dasgupta     PGDM	35			PGDM
37     INTERNATIONAL MARKETING     Prof D K Batra & Prof Pinaki Dasgupta     PGDM       38     LUXURY BRAND MANAGEMENT     Prof Neena Sondhi     PGDM       39     RURAL MARKETING     Prof Pinaki Dasgupta     PGDM	36	BUSINESS TO BUSINESS MARKETING	Prof Harshit Maurya & Prof Supriya	PGDM
38     LUXURY BRAND MANAGEMENT     Prof Neena Sondhi     PGDM       39     RURAL MARKETING     Prof Pinaki Dasgupta     PGDM	37	INTERNATIONAL MARKETING		PGDM
	38	LUXURY BRAND MANAGEMENT		PGDM
40 DIGITAL BUSINESS STRATEGY Prof Akriti Jain PGDM	39	RURAL MARKETING	Prof Pinaki Dasgupta	PGDM
	40	DIGITAL BUSINESS STRATEGY	Prof Akriti Jain	PGDM

S No:	Course	Faculty	Program
1	Organizational Behaviour - I	ASHA BHANDARKER	PGDMHRM
2	HR Policies & Processes	MAMTA MOHAPATRA	PGDMHRM
3	IT for Decision Making	PURVA DUREJA	PGDMHRM
4	Managerial Communication	KAPI PANDLA (IMI-B)	PGDMHRM
5	Managerial Economics	ARNAB DEB	PGDMHRM
6	Applied QT for HR	KULDEEP LAMBA	PGDMHRM
7	Accounting for HRM	SHIKHA BHATIA	PGDMHRM
8	Organizational Planning & Design (OB2)	IRFAN A RIZVI	PGDMHRM
9	Performance Management Systems	KAPIL PANDLA	PGDMHRM
10	HR Planning, Recruitment & Selection	SWATI DHIR	PGDMHRM
11	Employee Relations & Management of Unions	SHAILENDRA NIGAM	PGDMHRM
12	Marketing Management	SHRUTI GUPTA	PGDMHRM
13	Learning & Development	J P UPADHYAY	PGDMHRM
14	Finance for HRM	YUKTI BAJAJ	PGDMHRM
15	Macroeconomic Theory & Policy	RAJEEV ANANTARAM	PGDMHRM
16	Human Resource Information Systems	NALINI BANSAL (VF)	PGDMHRM
17	Compensation & Reward Management	SRINIVASAN K J (VF)	PGDMHRM
18	Operations Management	SIDDHARTH VARMA	PGDMHRM
19	Competency Management & Assessment Centre	IRFAN RIZVI	PGDMHRM
20	Labor Laws	SHAILENDRA NIGAM	PGDMHRM
21	Research Methodology for HR	AMIT KARAMCHANDANI	PGDMHRM
22	Data Pre-processing and Visualisation for HR	SANTANU DAS (IMI-B) & ASHISH KUMAR RATHORE	PGDMHRM
23	Business Law	SHAILENDRA NIGAM	PGDMHRM

PGDM(HRM) Courses for the Academic Year 2022-23

17	Employee Well-being at Work	IRFAN RIZVI			
16	Employee Well-being at Work	MAMTA MOHAPATRA	PGDMHRM		
15	Coaching & Mentoring	ASHA BHANDARKER	PGDMHRM		
14	HR and Integration Issues in Mergers & Acquisition	UMESH BAMEL	PGDMHRM		
13	INGO Training	SWATI TRIPATI			
12	INGO Training	ANKITA TANDON			
11	INGO Training	SWATI DHIR	PGDMHRM		
10	Corporate Governance	ASHUTOSH KHANNA	PGDMHRM		
39	Corporate Citizenship and CSR	e Citizenship and CSR VIJAY VANCHESHWAR			
38	Employer Branding (Post Mid Term)	IRFAN A RIZVI	PGDMHRM		
37	Consulting Skills	J P UPADHYAY	PGDMHRM		
36	Industrial Jurisprudence	SHAILENDRA NIGAM	PGDMHRM		
35	Diversity Management	MAMTA MOHAPATRA	PGDMHRM		
34	Organizational Development & Change Management	IRFAN A RIZVI	PGDMHRM		
33	International HRM & Cross-cultural Management	SWATI DHIR	PGDMHRM		
32	Talent Management	SWATI DHIR			
31	Talent Management	MAMTA MOHAPATRA	PGDMHRM		
30	HR for New Age Organizations	SHAILENDRA NIGAM	PGDMHRM		
29	Executive Compensation (Pre mid term)	UMESH BAMEL	PGDMHRM		
28	Psychometric Testing	ANKITA TANDON	PGDMHRM		
27	Strategic HRM (Post Mid term)	UMESH BAMEL	PGDMHRM		
26	Strategy Formulation & Implementation	ASHUTOSH KHANNA	PGDMHRM		
25	HR Analytics	SWATI DHIR	PGDMHRM		
4	Art of Persuasive Communication	VIJAY VANCHESWAR (VF)	PGDMHRM		

S No:	Course	Faculty	Program
1	Introduction to Operations Research	SHRADDHA MISHRA	PGDM(B&FS)
2	Introduction to Research Methods	AMIT KARAMCHANDANI	PGDM(B&FS)
3	Bank Management	RAM K	PGDM(B&FS)
4	Financial Reporting & Analysis	HARSHITA	PGDM(B&FS)
5	IT for Decision-Making	ASHISH KUMAR RATHORE	PGDM(B&FS)
6	Managerial Communication	KAPIL PANDLA (VF)-IMI BBSR	PGDM(B&FS)
7	Managerial Economics	AYONA BHATTACHARJEE	PGDM(B&FS)
8	Marketing Management	HARSHIT MAURYA	PGDM(B&FS)
9	Data Processing & Visualization	PRERNA LAL	PGDM(B&FS)
10	Data Processing & Visualization	RANJIT ROY (VF-IMIB)	PGDM(B&FS)
11	Management Accounting for Decision-Making	RUPISH SALDI (VF)	PGDM(B&FS)
12	Financial Institutions & Financial Markets	SOUGATA RAY(VF-IMI BBSR)	PGDM(B&FS)
13	Financial Management – I	PRATEEK BEDI	PGDM(B&FS)
14	Information System for BFSI	RAMESH BEHL(VF-IMI BBSR)	PGDM(B&FS)
15	Macroeconomics	RAJEEV ANANTARAM	PGDM(B&FS)
16	Organisational Behaviour	ANKITA TANDON	PGDM(B&FS)
17	Business Statistics	KULDEEP LAMBA	PGDM(B&FS)
18	Financial Management – II	PRATEEK BEDI	PGDM(B&FS)
19	Fintech	ABHISHEK MIGLANI(VF)	PGDM(B&FS)
20	Financial Derivatives - I	SANJAY DHAMIJA	PGDM(B&FS)
21	Investment Management - I	R.K ARORA	PGDM(B&FS)
22	Management of Financial Services	DEEPAK TANDON	PGDM(B&FS)
23	Marketing of Banking and Financial Services	HARSHIT MAURYA	PGDM(B&FS)
24	Operations Management for Services	KULDEEP LAMBA	PGDM(B&FS)
25	Indian Economic Policy	RAJEEV ANANTARAM	PGDM(B&FS)

26	Insurance	SHIVANI CHOPRA (VF)	PGDM(B&FS)
27	Financial Derivatives – II	HIMADRI DAS	PGDM(B&FS)
28	Investment Management – II	R.K ARORA	PGDM(B&FS)
29	Risk Management	R.K ARORA	PGDM(B&FS)
30	Strategic Management	A. KHANNA	PGDM(B&FS)
31	Business Analytics	AMIT KARAMCHANDANI	PGDM(B&FS)
32	Business Analytics	PURVA GROVER	PGDM(B&FS)
33	Corporate Credit	RAM	PGDM(B&FS)
34	Business Ethics	V.VANCHESWAR(VF)	PGDM(B&FS)
35	Principles & Practice of Corporate Governance	SONU GOYAL	PGDM(B&FS)
36	Principles & Practice of Corporate Governance	ASHUTOSH KHANNA	PGDM(B&FS)
37	Legal & Regulatory Environment for Banks	DEEPAK TANDON	PGDM(B&FS)
38	Investment Banking	SHIKHA BHATIA	PGDM(B&FS)
39	HRM for BFSI	SWATI DHIR	PGDM(B&FS)
40	INTERNATIONAL FINANCE	ARINDAM BANIK	PGDM(B&FS)
41	MICRO FINANCE & FINANCIAL INCLUSION	DEEPAK TANDON	PGDM(B&FS)
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#### PGDM (18 Months) 2022-23 Courses for the Academic Year 2022-23

S No:	Course	Faculty	Program
1	DATA PRE-PROCESSING AND VISUALIZATION (DPV)	ASHISH K RATHORE	PGDM (18 Months)
2	DATA PRE-PROCESSING AND VISUALIZATION (DPV)	RANJIT ROY V/F	PGDM (18 Months)
3	FINANCIAL REPORTING & ANALYSIS	SHIKHA BHATIA	PGDM (18 Months)
4	INFORMATION TECHNOLOGY FOR MANAGERS	HIMANSHU JOSHI	PGDM (18 Months)
5	MANAGEMENT DECISION MAKING	KULDEEP LAMBA	PGDM (18 Months)
6	MANAGERIAL COMMUNICATION	KAPIL PANDLA V/F	PGDM (18 Months)
7	MANAGERIAL ECONOMICS	ARINDAM BANIK	PGDM (18 Months)
8	ORGANISATIONAL BEHAVIOUR - INDIVIDUAL DYNAMICS	J.P. UPADHYAY	PGDM (18 Months)

9	PEOPLE STRATEGY	MAMTA MOHAPATRA	PGDM (18 Months)
10	STATISTICS	KAKALI KANJILAL	PGDM (18 Months)
11	STRATEGIC MARKETING	NALIN JAIN	PGDM (18 Months)
12	BUSINESS ANALYTICS	KAKALI KANJILAL	PGDM (18 Months)
13	BUSINESS ANALYTICS	ALOK YADAV V/F	PGDM (18 Months)
14	MACROECONOMICS	AYONA BHATTACHARJEE	PGDM (18 Months)
15	CORPORATE FINANCE	SANJAY DHAMIJA	PGDM (18 Months)
16	MIS - EMERGING TRENDS FOR BUSINESS	PROF. PRERNA LAL	PGDM (18 Months)
17	DIGITAL MARKETING	PINAKIDAS GUPTA	PGDM (18 Months)
18	LEADERSHIP & MANAGERIAL EFFECTIVENESS	ASHA BHANDARKER	PGDM (18 Months)
19	ORGANISATIONAL BEHAVIOUR - GROUP & ORG. DYNAMICS	J.P. UPADHYAY	PGDM (18 Months)
20	STRATEGIC OPERATIONS MANAGEMENT	SIDDHARTH VARMA	PGDM (18 Months)
21	BRAND MANAGEMENT	SHRUTI GUPTA	PGDM (18 Months)
22	CUSTOMER RELATIONSHIP MANAGEMENT	NALIN JAIN	PGDM (18 Months)
23	BUSINESS NEGOTIATION SKILLS	IRFAN A RIZVI	PGDM (18 Months)
24	COMPETITION AND STRATEGY	SONU GOYAL	PGDM (18 Months)
25	FINANCIAL MARKET ANALYTICS	PRATEEK BEDI	PGDM (18 Months)
26	FINANCIAL MARKETS, INSTITUTIONS AND INSTRUMENTS	SANGRAM KESHARI JENA V/F	PGDM (18 Months)
27	LEGAL ASPECTS OF BUSINESS	SHAILENDRA NIGAM	PGDM (18 Months)
28	MANAGERIAL COMMUNICATION	VIJAY VANCHESAR V/F	PGDM (18 Months)
29	MARKETING ANALYTICS	PINAKI DASGUPTA	PGDM (18 Months)
30	PERFORMANCE MANAGEMENT	BINDU CHHABRA V/F	PGDM (18 Months)
31	PRODUCT MANAGEMENT	HARSHIT MAURYA	PGDM (18 Months)
32	RESEARCH METHODS IN MANAGEMENT	DEEPAK CHAWLA	PGDM (18 Months)
33	SUPPLY CHAIN AND LOGISTICS MANAGEMENT	P.K. BHAUMIK	PGDM (18 Months)
34	TEXT ANALYTICS	PRERNA LAL	PGDM (18 Months)

35	BUSINESS SIMULATION	MANINDER KHALSA (V/F)	PGDM (18 Months)
36	BUSINESS TO BUSINESS MARKETING	HARSHIT MAURYA	PGDM (18 Months)
37	COST MANAGEMENT	R.K. ARORA	PGDM (18 Months)
38	EMPLOYEE RELATIONS	SHAILENDRA NIGAM	PGDM (18 Months)
39	FINANCIAL ISSUES IN MERGERS AND ACQUISITION	REENA NAYYAR	PGDM (18 Months)
40	FINTECH	ABHISHEK MIGLANI (V/F)	PGDM (18 Months)
41	INORGANIC GROWTH	SONU GOYAL	PGDM (18 Months)
42	LEARNING AND DEVELOPMENT	MAMTA MOHAPATRA	PGDM (18 Months)
43	PERFORMANCE ANALYTICS	ARNAB DEB	PGDM (18 Months)
44	PROJECT MANAGEMENT	SIDDHARTH VARMA	PGDM (18 Months)
45	SUPPLY CHAIN ANALYTICS	HARISH RAO	PGDM (18 Months)
46	SUSTAINABLE DEVELOPMENT	SONU GOYAL	PGDM (18 Months)

# • Details of Permanent Faculty Members Area Wise

## **ECONOMICS**

## Arindam Banik

Arindam Banik is an Indian economist. He earned his Ph.D. at Delhi School of Economics, the University of Delhi in 1994. Holds Distinguished Professor and Associated Cement Companies Chair Professor in International Finance and Business at International Management Institute, New Delhi. Former Director, International Management Institute, Kolkata during the period July 14, 2014-October 31, 2020. He pursued his post-doctoral research at Manchester Business School, Manchester and Department of Economics, the University of Cambridge during the period 1994-95. Taught at the Department of Economics at the University of West Indies, Cave Hill Campus, Barbados (West Indies, period 2000-2005). Recipient of numerous awards and positions including the prestigious SANEI Research Award (South Asia Network of Economic Institutions by World Bank and Global Development Network), Campus Research Award in two consecutive years (May 2002 and 2003), University of the West Indies, Cave Hill Campus, Barbados and so on. Worked as a consultant for various Government and multilateral agencies including World Bank, FICCI-New Delhi, International Development Research Centre (IDRC), ACC Mumbai, UNIDO, ILO, Indo-Canadian Cooperation Unit, GTZ and Government of India (Ministry of Rural

Development), Caribbean Development Bank, Government of Barbados. Author of more than 100 scientific articles on international economics, macroeconomics, Corporate Governance, and economic development. He is also an author of several books. Authored articles for various magazines and newspapers. Editor of a reputed management journal entitled, Global Business Review, published by Sage Publications, New Delhi

# Arnab K. Deb

Dr. Arnab K. Deb holds doctorate in Economics from University of Connecticut, Storrs. His doctoral dissertation is an application of Microeconomic theory to Indian data for the organized manufacturing sector. He earned his B.Sc. (Honors) and M.Sc degrees from University of Calcutta. His research interest includes Microeconomics, Productivity and Efficiency Analysis, Industrial Organization, Game Theory, Applied Econometrics

Dr. Deb has more than six years of experience in teaching and research. He has worked on an NSF (National Science Foundation) funded project "Economic and Social Rights: Obstacle or Handmaiden to Growth? His major responsibility in that project was to design alternative approaches to define an indicator of the extent to which countries are fulfilling their economic and social rights obligations under the International Covenant for Economic, Social and Cultural Rights (ICESCR). Before joining the Ph.D. program, he had served as a Research Associate in AC Nielsen ORG Marg, Kolkata and worked on two projects "District Level Monitoring of all Programs of Ministry of Rural Development, India" and "Moving out of Poverty: Growth & Democracy" He has attended and presented research paper at international conferences.

Dr. Deb has received multiple fellowships and awards in his career. He has been awarded awarded the "Pre-doctoral Fellowships" by the Department of Economics for the period 2007 to 2011 and "Doctoral Dissertation Fellowship" by the Graduate School in the year 2012. He was also recognized with the "Abraham Ribicoff Graduate Fellowship" by the Department of Economics, University of Connecticut in 2011. This award is given annually to recognize an outstanding Ph.D. student who is interested in public policy.

## Ayona Bhattacharjee

Ayona Bhattacharjee is a Fellow from Indian Institute of Management Bangalore in the area of Economics and Social Sciences. She obtained her Master's degree in Economics from Jawaharlal Nehru University, New Delhi and Bachelor's degree in Economics from Presidency College, Kolkata. She has also qualified the UGC-NET Exam in Economics. Prior to joining IMI Delhi, Dr. Bhattacharjee was an Assistant Professor at O.P Jindal Global Business School, where she taught undergraduate and postgraduate courses in Economics. She also has three years of industry experience in Data Analytics firms. Prior to joining the doctoral program, she was as an associate consultant at Symphony Marketing Solutions (now Genpact) in Bangalore and later worked as a business analyst with HSBC Analytics, Kolkata.

Dr. Bhattacharjee has presented her work at national and international conferences. She works at the interface of Macroeconomics and Development economics. Her current research

interests include topics related to human capital theory, economic growth and trade in services.

#### **Rajeev Anantaram**

Prof Rajeev Anantaram is Professor of economics at the International Management Institute since March 2012. Prior to joining IMI he was Senior Associate & Head in Standard & Poor's research group, Senior Fellow at the Indian Council for Research on International Economic Affairs (ICRIER) and Senior Associate Editor at Business Standard Limited, all in New Delhi. Between November 2011 and February 2012, he was an Emerging Leaders Fellow at the Australia-India Institute at the University of Melbourne.

Dr Anantaram holds a Masters degree in Physics from the Indian Institute of Technology, Mumbai. His subsequent training was in Public Policy & Applied Economics, first at the Maxwell School of Citizenship & Public Affairs, Syracuse University where he obtained an M.P.A degree and later at the University at Pittsburgh, where he obtained a PhD in Public Policy and Applied Economics.

Dr Anantaram's primary research interests are in the areas of International Trade and Capital Flows, particularly Foreign Direct Investment. His more recent interests include the role of science & technology policies in fostering innovation-led growth in East Asia.

# **FINANCE**

## Chhavi Mehta

She is working as a faculty in the area of finance with International Management Institute (IMI), New Delhi. She completed her Ph.D. form Indian Institute of Technology (IIT Delhi) and PGDM from T. A. Pai Management Institute (Manipal). She has 22 years of diverse experience in Teaching, Training, Research and Consultancy. She teaches Financial Accounting and Analysis, Cost and Management Accounting, Corporate Finance, Business Valuation, Security Analysis and Portfolio Management and Management of Financial Services. She has published various research papers in the journals of national and international repute. She regularly conducts Executive Development Programs in finance area especially on Financial Statements Analysis, Finance for Non-finance Executives, Project Evaluation, Credit Management and Financial strategy. She has conducted training programs at Indian Institute of Public Administration (IIPA), Management Development Institute (Gurgaon) and IIT (Delhi). She has been regularly invited by National Thermal Power Company (NTPC) to train their managers in finance area. She has also worked as a consultant with an education company which is an assessment auditor for NGOs. Currently she is working on a research project granted by Insurance Regulatory and Development Authority of India (IRDAI).

#### **Deepak Tandon**

Prof. Deepak Tandon is Professor (Finance & Accounting) at IMI New Delhi. He is M.Sc. (Delhi University), LL.B (Delhi University), CAIIB, MBA (Finance), Diploma International Trade – Exports (Bangalore) and Ph.D. – 2010 Washington DC US. Prof. Tandon has over 2 decades of teaching experience at renowned institutions which include University of Luton, Bedfordshire UK, Sasin University, Bangkok, Lal Bahadur Shastri Institute of Management, New Delhi, IMT Ghaziabad, British Council, ICAI, Shriram College of Commerce at New Delhi and SP Jain Institute of Management, Mumbai. He has rich Banking industry experience having worked at senior Management levels in Punjab National Bank, PNB Capital Services, J&K Bank Ltd, IndusInd Bank, Oriental Bank of Commerce.

Prof. Tandon is an approved ISO Lead Auditor from Nigel Bauer & Associates (Germany) and is an IRCA Certified (London) Auditor. He has written several books in Finance and Banking areas and has contributed research papers in journals of international and national repute. His areas of expertise are Financial Management, Management of Banks, and Treasury & Risk Management in Banks, Project & Infrastructure Financing, Investment Banking, Mergers and Acquisitions, Working Capital Management and Financial & Commodity Derivatives. He has an accredited recognition of receiving many awards in areas of Banking & academics from various bodies & universities of repute. He is receipient of several Academic awards from various Institutions of repute.

## Harshita

A Certified Financial Risk Manager (FRM), Dr. Harshita earned her Ph. D. in Finance from IIT Delhi in the area of asset pricing and market efficiency. Her Alma Mater also includes Shri Ram College of Commerce, University of Delhi. She is a certificate holder of CFA Institute's Investment Foundations. She had been awarded Junior Research Fellowship from the University Grants Commission for pursuing research anywhere in India. She is also an awardee of CBSE Merit Scholarship for her outstanding academic performance.

She has published journal articles with publishers of international repute, and acts as reviewer for a few journals. She is a recipient of Emerald Literati Award for Outstanding Paper. She has presented papers at prestigious institutes and societies, both nationally and internationally. She has played the roles of reviewer as well as discussant for conferences. She has received travel grant from the Research Promotional Fund of IIT Delhi for paper presentation at an international conference. She has attended FDPs, MDPs, summer schools, and workshops at institutes of international repute. She has also attended a one-week program on Financial Strategies for Value Creation at Nanyang Business School, NTU, Singapore.

Her research interests are in the areas of Asset Pricing, Information and Market Efficiency, Risk Management, and Contemporary Issues in Finance.

She has more than 4.5 years of experience in industry and academia. Prior to joining IMI, she has been associated with IMT Ghaziabad, FORE School of Management and Tata Power-Delhi Distribution Ltd.

## Himadri Das

Dr. Himadri Das is the Director General of IMI, a role he took on in October 2018 on his return to IMI after being away for almost six years. During the time he was away he first served as Director of Great Lakes Institute of Management Gurgaon and then as Director of MDI Gurgaon. In his first innings at IMI New Delhi he spent eleven years as Professor of Finance and Information Systems, in addition to taking on a variety of leadership roles out of which five years were as the Dean (Academic Programs). Prior to these academic roles, he has about thirteen years of corporate experience mainly in the IT products and services industry, in the US and India, for software multinationals involved with products for engineering and financial applications.

He has been a Visiting Professor at the University of Luxembourg, the University of Tampere in Finland, and the Grenoble Graduate School of Business in France.

He has a B.Tech. and MBA from IIT Delhi and an M.S. and Ph.D. from the University of Virginia, USA.

## Monika Chopra

Monika Chopra is a CFA from CFA institute USA. She has done PhD in Finance from Guru Gobind Singh Indraprastha University, Delhi and M.B.A (Finance) with distinction from Guru Nanak Dev University, Amritsar. Previously, she was associated as a faculty at Lal Bahadur Shastri Institute of Management, New Delhi and has a total teaching Experience of 15 years. She is also a regular member of CFA institute and volunteer in the core committee of CFA Institute Research Challenge in India. Several of her cases have been published at Harvard and ET cases. She has written various research papers which have been published in national and international journals. She is also a co-author two books viz. "Financial Markets, Institutions and services" and an edited book on "Indian Capital Market: An Empirical Study." She has also contributed portfolio solutions in the Portfolio Doctor column for Economic Times wealth edition.

She has conducted various workshops on Finance for Non Finance Executives and various MDPs on Issues like Business Valuation as well as organized series of National Conferences on Indian Capital Markets. Her teaching interests include, Security Analysis, Portfolio Management, Corporate Finance, Business Valuation & Financial Analysis.

#### **Prateek Bedi**

Dr. Prateek Bedi holds a doctorate and a master's degree in Finance from the Department of Finance and Business Economics, University of Delhi and a bachelor's degree in Business Economics from Shivaji College, University of Delhi. He has worked as an 'Investment Associate' at Jones Lang Lasalle Investment Advisors Private Limited. In his previous teaching assignments, he has taught finance courses at IIM Amritsar and Shaheed Sukhdev College of Business Studies, University of Delhi. He has served as a resource person for finance courses offered by NSE Academy and BSE Institute Ltd. He has conducted multiple workshops on panel data analysis and Microsoft Excel. He has cleared both levels of the Financial Risk Manager (FRM) certification and first level of the Chartered Financial Analyst (CFA) certification. He is a recipient of the CFA Access scholarship offered by the CFA Institute and Junior Research Fellowship (JRF) granted by the University Grants Commission. He has also received 'Investment Analyst Champion' and 'Level 2 Market Professional' certifications from NSE Academy. His research work has been conferred with 'Best Paper Award' at several platforms including CRISIL Doctoral Symposium, IIM Ahmedabad and Doctoral Consortium, IIT Bombay. His areas of teaching interest include Corporate Finance, Investment Analysis, Risk Management, Statistics and Econometrics.

## R. K. Arora

Ravinder Kumar Arora is currently a professor of Finance and Accounting at International Management Institute, New Delhi. He has a Bachelor of Commerce Degree with distinction from Panjab University, an MBA Degree from University Business School, Chandigarh and a doctorate from Indian Institute of Technology, Delhi. He is also a fellow member of The Institute of Cost Accountants of India and The Institute of Company Secretaries of India. He has authored three books in the area of financial accounting, managerial accounting and risk management. He has more than three decades of industry, teaching, and research experience. He has published his research in premier national and international journals.

#### Reena Nayyar

Dr. Reena Nayyar, associate professor (finance) has over seven years of experience in teaching and research. Prior to that, she was associated with Indian Institute of Management Rohtak and Indian Institute of Management Kozhikode as faculty member in area of finance. Her areas of teaching interest are Financial Accounting and Analysis, Management Accounting, and Financial Management. Her area of research interest is value creation in mergers and acquisitions. She has published research papers in journals of national and international repute. She can be reached at reena.nayyar@imi.edu.

#### **Ripsy Bondia**

Ripsy has done her FPM from MDI Gurgaon in the area of behavioural finance. She is an MBA from IMI, Delhi and a gold medallist in Bachelors of Finance and Investment Analysis from Shaheed Sukhdev College of Business Studies, Delhi University. She was also awarded the Junior Research Fellowship by the University Grants Commission.

Her case titled "Price or Relationship: SecureNow's Dilemma" was awarded 1st Prize in the 2015 edition of ISB-Ivey Global Case Competition. Her research papers have been published in prestigious journals including Energy (Impact factor 7.147) and Review of Behavioural Finance (ABDC: B). She also serves as a peer reviewer for a few management journals.

Ripsy has a rich blend of industry and academic experience. She started her career in business research with McKinsey & Company. Later, she worked as a project analyst at IL&FS Infrastructure Development Corporation Ltd. Her first academic assignment was as an Assistant Professor at G.D. Goenka University and later she taught at SOIL School of Business Design. She has also been a visiting faculty at several b-schools including Great Lakes Institute of Management, BITS-Pilani (wilp) and LBSIM. Additionally, she serves as a guest faculty for the FPM scholars at MDI Gurgaon. Her teaching interests include corporate finance, behavioural finance and financial modelling.

## Sanjay Dhamija

Sanjay Dhamija currently is Professor in the area of Finance and Accounting. He completed his doctorate (Fellow Program in Management) in finance from IMI-Delhi. He is a Fellow Member of the Institute of Company Secretaries of India (FCS) and of the Institute of Cost Accountants of India (FCMA). He did his M Com from Delhi School of Economics and LL B from Delhi University. He is also a Chartered Financial Analyst from ICFAI. Professor Dhamija has over 31 years of rich experience both in industry and academia. He worked in industry in senior positions for over 17 years with organizations of repute like ABN AMRO Asia Equities (India) Private Limited, HSBC Securities and Capital Markets (India) Private Limited, Escorts Finance Limited and MMTC of India Limited. Since 2003 he is in academics having worked with ICFAI

Business School and Management Development Institute (MDI) before joining IMI in 2009. At MDI he held various positions including Chairperson of Executive Post Graduate Diploma in Management, Chairperson of Continuing Education and Chairperson of Finance and Accounting Area. He was awarded for 'Excellence in Teaching' at MDI and as 'Best Trainer' at IMI.

He has handled a number of consulting and training assignments for organizations in government sector, public sector and private sector. He also regularly conducts popular

programs on 'Finance for Non Finance Executives' and 'Understanding and Analysis of Financial Statements'.

He has authored 6 books in the area of accounting, finance, company law and corporate governance. He has published number of research papers and case studies, both in national and international journals.

## Shikha Bhatia

Dr. Shikha Bhatia is an academician, researcher and trainer with more than 13 years of experience. She specializes in the field of Finance. At present she is working with IMI, New Delhi as Assistant Professor in Finance and Accounting Area. Prior to joining IMI, she was associated with Jaipuria Institute of Management, Noida, Amity University, Noida, Guru Nanak Dev University, Amritsar and Lyallpur Khalsa College, Jalandhar.

She has done her Ph.D. from Guru Nanak Dev University, Amritsar on the topic, "Long-run operating and share price performance of initial public offerings in India". Her research papers have been published in reputed refereed journals and she has participated in a number of international and national conferences, workshops and faculty development programmes. She was awarded the Best Paper award for her research paper 'Examining the Performance of IPOs: An Evidence from India' at Fourth National Conference on Indian Capital Market: Emerging Issues held at IBS Gurgaon. She was also awarded BIMTECH-Stough Young Scholars Award ICMC2013 (International Conference on Management Cases 2013), held at BIMTECH Greater Noida. She was a guest editor for a special issue on Social Media Networking for Customer Mapping and Reputation Management of International Journal of Virtual Communities and Social Networking (IJVCSN). She is also the reviewer of various refereed Journals like International Journal of Banking, Accounting and Finance (IJBAAF), International Journal of Financial Management (IJFM), Journal of Economics and International Finance (JEIF) and International Research Journal on Business, Management and Finance (IRJBMF). She has imparted trainings in various organizations in the areas of financial analysis, corporate finance, management accounting and control, corporate valuation and financial modeling. She teaches Financial Accounting and Analysis, Financial Management, Corporate Valuation, Financial Modelling and Investment Banking.

# Yukti Bajaj

Dr. Yukti Bajaj is a Ph.D. in corporate finance from the Department of Management Studies at Indian Institute of Technology (IIT), Delhi. She is a graduate in Bachelor of Commerce (Hons) from Shri Ram College of Commerce (University of Delhi) and a postgraduate in Master of Commerce from Ramjas College (University of Delhi). Post completion of her master's degree, she worked as an Assistant Professor of Accounting and Finance, at the School of Management Studies, at Ansal University (currently called as Sushant University), Gurgaon for a period of two and a half years, wherein she was teaching students from both undergraduate and postgraduate programs. As a researcher she explores and investigates contemporary financial management issues. Her dissertation closely examined the topic, "Capital Structure Speed of Adjustment: A Comparative Study of India and China". Dr. Yukti has published in several international and national peer-reviewed journals of repute like the International Review of Financial Analysis, European Business Review, Journal of Advances in Management Research, Journal of Global Business Advancement. She has also presented papers at national and international peer-reviewed conferences. She is a recipient of 100% financial assistance for participation in international conference from the Indian Council for Social Sciences Research (ICSSR) for her paper titled, "Capital structure speed of adjustment: Evidence from emerging economies" presented at the Vietnam Symposium in Banking and Finance held at Banking Academy, Ha Noi, Vietnam in October 2019. She won the best paper award at AGBA 16th World Conference held at IIT Delhi in July 2019. Her current research interests are around Corporate Finance and Corporate Governance.

## **INFORMATION MANAGEMENT**

#### **Ashish Kumar Rathore**

Ashish Kumar Rathore is an Assistant Professor of Information Management at IMI New Delhi. He has three years of academic work experience as an Assistant Professor at Great Lakes Institute of Management, Chennai and T A Pai Management Institute, Manipal. He received his Ph.D. in Information Systems from the Department of Management Studies, Indian Institute of Technology Delhi, and his M.Tech (Product Design & Development) & B.Tech in Mechanical Engineering. With the popularization of social media, he developed his interests in social media, social media analytics, business analytics, big data analytics, data-mining techniques, deep learning, and emerging technologies such as blockchain and IoT. He is currently engaged in a variety of research projects focusing on extracting users' insights (preferences and sentiments) from social media. He has published a few research papers in well-reputed journals and international conference proceedings.

## Himanshu Joshi

Himanshu Joshi is an Assistant Professor and the Area Chair for Information Management at International Management Institute, New Delhi, India. He has overall 15 years of t eaching, research and industry experience, with prior employment in organizations like United Nations Development Programme (UNDP)& UNAIDS. An avid researcher, Himanshu has several research papers published in referred national and international journals to his credit. Other than that, he periodically writes book chapters and is a regular with articles in various business & management publications. Himanshu is also a reviewer to international journals and has done book reviews on Enterprise Resource Planning and Knowledge Management. He has keen research interest in the areas of Information Systems, Electronic Business, Enterprise Resource Planning, Analytics and Knowledge Management. At IMI, other than leading the IM Area, Himanshu had chaired Ranking and Accreditation activities. Currently he chairs the IT Infrastructure Committee and is a member of the Branding Committee. A graduate in Engineering, Himanshu is also a gold medalist from IMI. He is a doctorate in the area of Knowledge Management.

## Prerna Lal

Prerna Lal is an Assistant Professor in Information Management area at International Management Institute, New Delhi. She did B.E in Computer Technology from Nagpur University and M.B.A. from IIT Roorkee. She obtained her Ph.D. from Banasthali University in the area of Cloud Computing. She is a SAP-certified consultant (HCM) and holds ITIL® V3 Foundation-level certificate in IT Service Management. She is a published writer in journals and publications, both Indian and international. She has more than 16 years of experience in academics and research with areas of interest being Data Warehousing and Data Mining, Business Analytics, Software Project Management, IT Service Management, Cyber Law, and Cloud Computing.

## **Purva Grover**

Dr. Purva Grover is joining as Assistant Professor in Information Management, previously she was working as Assistant Professor in the Information Systems/IT area at Indian Institute of Management Amritsar. She has a Ph.D. in Information System from Indian Institute of Technology Delhi. Her doctoral thesis was on "Understanding the Role of Influencers in Social Media: Select Studies using Big Data Analytics", the role of influencer was explored in different scenarios such as election, sustainability communication, technology adoption and social media marketing.

She had also served as Scientist B at Indian Council of Medical Research (2013 - 2014). Prior to that, she has worked for two years at Absolutdata Research and Analytics. Her research interests are in the areas of Social Media, Information and Communication Technologies, Blockchain, Analytics (network, image, audio & video) and its applications and Electronic Governance.

Her academic publications have appeared in Technological Forecasting and Social Change, International Journal of Information Management, Journal of Retailing and Consumer Services, Enterprise Information Systems and Journal of Enterprise Information Management. She is an active reviewer of several top management journals.

She has also presented her research work at various national and international conferences. She has also been involved as a resource person in course organized by CSIR-NISCAIR on "Introduction to Data Science"; and Continuing Education Programme organized by Department of Management Studies, IIT Delhi on Data Science, Digital Marketing, Social Media and Big Data Analytics.

## **Swapnil Sharma**

Dr. Swapnil Sharma is an assistant professor at IMI New Delhi in the Information Management Area. He received his Ph.D. from the Department of Management Studies, IIT Delhi. In his thesis research, he explored the phenomenon of Digital Citizen Empowerment in the e-Government domain. His research has been published in reputed journals like Information Technology for Development and Digital Policy, Regulation, and Governance. During his time at IIT Delhi, he led and successfully delivered 2 editions of the Digital India Awards Project working with the National Informatics Centre, New Delhi.

Dr. Sharma received the best paper award at the prestigious 14th International Conference on Theory and Practice of Electronic Governance (ICEGOV 2021). He uses multi-method research design in conducting research combining both quantitative and qualitative techniques.

Previously, he was working as an Assistant Professor at Jindal Global Business School, Sonipat and taught courses on Artificial Intelligence, Machine Learning and Blockchain technologies and their applications in business. He also had a short stint in the corporate sector working with Ernst & Young and Market Cube (Now Schlesinger Group, India) in the domain of market research. He has an Masters in Business Administration-IT degree from Indian Institute of Information Technology, Allahabad.

Research Focus: Digital Empowerment, E-governance, Digital Government, Internet Governance, Information & Communication Technologies for Development (ICT4D), Artificial Intelligence and Blockchain technologies.

# MARKETING

## Astha Sanjeev Gupta

Astha Sanjeev Gupta has completed Fellow Programme in Management from Management Development Institute, Gurgaon, India, in 2022. Her thesis was titled "Psychological Mechanisms Behind Behavioural Spillover in Consumer Choice of Multiple Health Behaviours".

She has experience in teaching marketing subjects such as multichannel customer management (MCM), business research methods (BRM), consumer behavior, customer relationship management (CRM), product and brand management (P&BM), service marketing (SM), and international marketing (IM). Her last work engagement was with Soil School of Business Design (SOBD), Manesar. She worked as assistant professor (marketing) there.

## D.K. Batra

Dr.D.K.Batra is Professor in marketing Area at IMI. He holds a PhD and MBA from FMS(Delhi University) and a B Tech (Text) from TIT. He has been a UNDP fellow to University of East London, FIT, New York University and also a UNDP Research Fellow to several Universities in Brazil and European Union to study New Product Development.

Some of his prior assignments include Director, Asia Pacific Management Institute, New Delhi, Vice President, (New Projects), Netaji Subhash Institute of Management Sciences, Senior Professor and Programme Director PGDM (International Business management), FORE School of Management. In a long stint with National Institute of Fashion Technology New Delhi spanning

18 years, he has held various senior positions namely: Head- Academic Affairs of eleven NIFT centers in India, Chairperson Fashion Management Studies & Head International Linkages.

He has served on the executive Council of IFFTI for many years, a body of 32 International Fashion and Textile Universities. He was also the founding CEO of Fashion Design Council of India He has been on the PhD Research Board of Jamia Hamdard University. He is member hoard of studies of UP Tech University He has also worked as Advisor to Ministry of Information Technology He has authored many Books and Research Papers. He has provided Consultancy & Training services to various corporate like Raymond India, Madura Garments Gokaldas Exports, ABN AMRO, ITC, ISEPC, AEPC etc. He was a also a consultant to International trade center Geneva, UNCTAD

#### Harshit Maurya

Dr. Harshit Maurya is a Ph.D. in Marketing from the University of Lucknow and is also UGC-NET qualified in Management. He brings with himself 10 years of academic experience across different prestigious institutes and close to 3 years stint with a market research firm. He has been a Young Faculty Fellow for the prestigious AMA-AIM Sheth Consortium in Marketing in 2016. He has received training in Case teaching pedagogy through a joint program from IIM Lucknow & Ivey Business School, Canada. He was also a part of the workshop on Responsible Management Education & Awareness on Quality in Higher Education jointly undertaken by United Nations Global Compact Initiative & University of Lucknow. His domain interest lies in studying subsistence marketplaces and distribution related issues in Indian markets. His initial scholarly works have been published with various international journals of repute, like- Journal of Global Marketing, The Marketing Review, Services Marketing Quarterly, & International Journal of Retail & Distribution Management. He serves as an ad-hoc reviewer for AMA conferences & various journals of high accreditation. Dr. Maurya has also contributed to various international conferences of academic prominence. His current research revolves around subsistence marketplaces, rural retailing, & COO effect. His teaching areas of interest include papers like Marketing to the Marginalized Consumers, Rural Marketing, Brand Management, Marketing Management, Sales & Distribution Management. He is an avid reader & a travel enthusiast. He could be contacted onharshit.maurya@imi.edu.

#### Nalin Jain

Prof. Nalin Jain has three and a half decades of holistic experience relevant for business education of which twenty years are as an illustrious core faculty at business schools of repute, last one (before IMI) being at FORE School of Management, New Delhi.

Prof. Jain has a track of achievements in business and Industry playing diverse roles in various organizations for almost a decade and a half; building the LT switchgear brand at Voltas Ltd, doubling the business revenue in three years as CEO of a mid-size family business and steering a successful start-up as an entrepreneur.

Subsequently, for seven years he was involved in significant Market, Channel, Brand Building, Communication, CRM, Marketing strategy and General Management consulting projects for organizations such as Mis Rediffusion DY & R, Pepsi and MTNL before joining academics. A prolific and versatile teacher, Prof. Jain has been teaching equally effectively across all programs and almost all courses offered in the marketing domain in his stint at business schools. He is widely respected as a curriculum, course and pedagogy innovator.

#### Neena Sondhi

**Dr. Neena Sondhi**: is the Shashi Budhiraja Chair professorship for Management Research at IMI-Delhi. Dr. Sondhi also currently holds the portfolio of Dean Research, Accreditation & Regulatory Affairs at International Management Institute, New Delhi. An alumnus and a merit holder from the Faculty of Arts, University of Delhi, she has been trained in the case method of teaching and writing at the Harvard Business School, U.S.A. She is a certified trainer (ISB-Indian School of Business & UNICEF) for monitoring and evaluating effectiveness of Social programs. With a diverse 25+ years of diverse teaching, research and consultancy experience, she is recognized for her expertise in consumer behavior & insights; consumer psychology & Marketing researchqualitative & quantitative; as well as niche areas such as Luxury brand management and Marketing for start-ups.

Professor Sondhi is an avid researcher and has to her credit more than 30 peer reviewed research papers in International and National journals of repute. Her co-authored book titled "Research Methodology: concepts and cases" has been widely adopted in prestigious business schools across the country and is rated as one of the top 25 books in management education. She has published more than a dozen case studies with teaching notes with Ivey publishing and Thunderbird school of Business (available at the Harvard Business School Publishing). She is also a prolific popular writer and has to her credit over 100 articles in Indian newspaper dailies and magazines.

Dr Sondhi has to her credit, numerous diverse Social and Organizational consulting assignments. list (Planning Commission of India); IRDAI (Insurance and Regulatory Development Authority of India); IDRC Canada; Navdanya Foundation; Business Foundation; Safe Water Networks etc. She has also conducted both qualitative market research & market potential studies for reputed Indian and International organizations. Besides academics and research, she undertakes Executive training programs (Both open and in-company) in Marketing Research, Marketing Communication and Negotiation skills, Consumer Behavior and Customer Care.

Dr. Sondhi was been felicitated for her academic and professional work by various bodies. In **2013**, she was awarded the "*Best teacher in marketing management*" award in **2013** by the Dainik Bhaskar and Dewang Mehta foundation. In **March 2018**, she was awarded the '*Distinguished woman in management*' by the Venus International Foundation. She has also been awarded and accolated for the quality of her research. In 2015, her paper on organic consumption was judged as the **best research paper 2015** by Emerald Publishing. In 2017, her Case study titled *Clubb international private limited: marching ahead to new travels* was judged as the **prize winning best case amongst** more than 100 International cases in the ISB-Ivey International case competition. In December 2017, her paper on Shopping cart abandonment was judged as the *best research paper at the fifth ITQM conference, 2017*. **In October 2018** her Case study titled *Nappa* 

*Dori: crafting the brand strategy was* judged as the **prize winning best case in the Marketing category amongst** more than 100 International cases in the ISB-Ivey International case competition. In 2018, her case study titled Saregama India ltd.: repositioning the value proposition, was judged amongst the top 10 best case in the ISB-Ivey International case competition. Dr. Sondhi can be contacted at neenasondhi@imi.edu.

#### Nitika Sharma

Dr Nitika Sharma is an experienced Assistant Professor of Marketing with a PhD in marketing from Delhi University. She is currently pursuing a post-doctoral program in environmental marketing at the University of Beira Interior, Portugal. Her research interests include environmental marketing, sustainable consumption, services marketing, social entrepreneurship, and spirituality. She has published research articles on these topics in reputable international journals such as Business, Strategy and the Environment, Journal of Cleaner Production, and Sustainable Production and Consumption. Dr Sharma has presented papers on various topics at numerous national and international conferences, including the American Marketing Association's 2022 AMA Summer Conference. Her research has been awarded by prestigious academic institutions such as IIM-Bangalore, the University of Delhi, Jaypee University, and Sharda University. She has delivered guest lectures and conducted workshops on research methodologies at various national and international universities on consumer behaviour, social entrepreneurship, and servant leadership. Dr Sharma has also served as a Convener for international conferences, FDPs, and workshops and is currently a guest editor for a special issue in Taylor & Francis (Scopus Q2) Journal. Additionally, she has undergone Innovation Ambassador training (Foundation Level) conducted by the Ministry of Education's Innovation Cell & AICTE.

#### Pinaki Dasgupta

Dr. Dasgupta is Professor of Marketing at the International Management Institute, New Delhi since June 2014. Prior to this he was at the Indian Institute of Foreign Trade (IIFT), New Delhi as Associate Professor, serving for a period of 15 years. Before his academic stint which started in the year 2000, he spent about 8 years in the advertising industry with companies, DDB Nedham Mudra and Rediffusion DY&R. He handled illustrious accounts like Airtel Mobile Services, Canon Cameras and UP Tourism. Later, Dr. Dasgupta was awarded his PhD from the Banaras Hindu University, Varanasi in the year 2000 and from thereon he shifted to academic world. Here, he specialises in consumer research and trade marketing with specific teaching and research interests in the digital domain and international business. His sector based focus has been on handloom, handicrafts, textiles and auto components. He has had hands-on experience working in these sectors through sponsored projects of the ministry (GOI) and multilateral institutions. At IMI he has been engaged in teaching, training and doing research. He has also been a keen advocate of case based teaching and has had several cases to his credits with Ivey and Emerald Publishing. Dr. Dasgupta has several International publications to his name and has multiple numbers of sponsored research projects and consulting assignments to his credit too.

#### **Prathamesh Kittur**

Dr Prathamesh Kittur is a researcher, consultant, teacher and academician. His research interests are in B2B marketing, services marketing, consumer behaviour etc. He has published in reputed international journals such as European Journal of Marketing, Journal of Business and Industrial Marketing and Journal of Air Transport Management and presented in various national and international conferences. He has completed his PhD in Marketing from Vinod Gupta School of Management, IIT Kharagpur, MTech in Communication Networks from NIT Rourkela, India and B.E. from Govt. College of Engineering, Karad, India.

## Shruti Gupta

Shruti Gupta is a PhD. from Indian Institute of Technology, Delhi (IIT Delhi), Department of Management, in the area of Marketing. Her dissertation examined the antecedents of consumer behaviour with respect to Cause Based Marketing, also known as Passion Branding, in India. She was awarded PGDM degree from International Management Institute (IMI) New Delhi with dual specialisation in marketing and finance. She was also awarded B.Com (honours) with first division from Delhi University. She has qualified UGC-Net examination and was awarded JRF by UGC. She has also been the part of the international global summer school for learning specialised research methods held annually at Indian Institute of Management (IIM-A) and the experiment designed by her was appreciated and certified as the "Exemplary Experiment with Social Promise". Her teaching and research interests pertain to the domain of Cause Related Marketing, Strategic Marketing Management, Consumer Behaviour, Brand Management etc.

She has held various training sessions as a part of the MDP Programmes attended by various National Sales heads of the MNCs such as Blue dart, Infosys, Amul, Carlson Rezidor, Havells, Willet, oriental motors, Fortis Healthcare etc. She has published in various refereed journals of repute and presented at conferences.

She is also designated as an official mentor of a recent start up in the Ed-Tech space. It is India's first virtual learning platform dedicated to hobbies that is created for both learners and educators i.e. for distinguished freelancers and academies across the globe; recognised by start-up India.

## Sourav Rauniyar

Dr. Sourav Rauniyar has received his doctorate from the Indian Institute of Management Lucknow. He was previously associated with Management Development Institute (MDI) as Asst. Professor and taught courses on Marketing Management, Brand Management, B2B Marketing, Rural Marketing among others. He has worked in the FMCG sector for around four years with multinationals, including Dabur. He has worked on capacity development projects with institutions under the Ministry of Food Processing Industries. His broad research interests lie in the areas of sustainable tourism, consumer decision-making, value co-creation, and pricing. He has published his research in prestigious international journals and at several conferences of national and international repute. He also trains Digital Marketing, sales & Distribution, negotiation, and

analytics in management development programmes for industry professionals. He was the faculty mentor of the marketing club during his stint at MDI. He has successfully coordinated IPR workshop along with the Ministry of Commerce and Industry, India. He has been felicitated several times for conducting national and international panel discussions as a moderator. He has marked his media presence by featuring on national news channels and publishing opinion editorials in leading national newspapers frequently.

#### Supriya Kalla

Supriya M. Kalla has done FPM (equivalent to PhD) from Management Development Institute (MDI), Gurgaon. Her research is on 'Antecedents of Impulse Buying'. She has published widely in national and international journals such as International Journal of Management Cases, Journal of Business and Retail Management Research, Global Business Review. Her papers have been selected in national and international conferences. Before joining FPM, she has worked in market research and advertising for eight years. Her industry experience involves consumer insights for competitive marketing solutions, usage and attitude studies and brand development studies. She has done her post-graduation from Mudra Institute of Communications, Ahmedabad (MICA).

## **OPERATIONS & QUANTITATIVE METHODS**

#### Amit Karamchandani

Amit Karamchandani is an Assistant Professor in the Operations Management area at IMI, New Delhi. He has a Ph.D. from the Indian Institute of Management, Lucknow (India). His research interests include blockchain, decision support systems, supply chain innovations, technology adoption, and sustainability. He is a graduate (B. Tech) in Mechanical Engineering from IIT (BHU) Varanasi.

He has seven years of industrial experience with Bharat Heavy Electricals Limited (BHEL) in roles such as Quality Assurance Engineer and Senior Design Engineer. He worked on several projects at BHEL aimed at business process digitization. His primary interests in research methodology are experimental design, empirical modeling, system dynamics, and soft computing. He has published in peer-reviewed journals such as the International Journal of Information Management (IJIM), International Journal of Production Research (IJPR), and International Journal of Technology, Intelligence, and Planning (IJTIP). He has presented his research in refereed conferences such as POMS, ISDSI, and SOM.

He is an invited reviewer for leading OM and IS journals such as the International Journal of Production Research (IJPR), Annals of operations research (AOR), International Journal of Information Management (IJIM), Information Technology, and People, and Information Technology and Management. He teaches several OM courses to PG students such as Operations research, Blockchain Internet of Things in SCM, and Structural Equation Modelling.

#### **Anchal Patil**

Dr. Anchal Patil is a scholar in the field of Disaster Relief Operations. He has a PhD in the Operations and Supply Chain domain from Department of Management Studies, IIT Delhi. His research interests include application of simulation, optimization, and MCDM methods to improve supply chain performance. His PhD focuses on the performance improvement of disaster relief operations. Anchal has published several research papers related to transportation and humanitarian work in reputed journals, including the International Journal of Disaster Risk Reduction, the International Journal of Logistic Management, and Computer & Industrial Engineering. He has also reviewed manuscripts from several reputed journals, including the Journal of Cleaner Production and Computers & Industrial Engineering. Earlier, he was working as an assistant professor in the area of Lean Operations and Systems at CHRIST (Deemed to be University) Bengaluru, India. Anchal has also worked with Genpact Pvt. Ltd. He holds degrees of M. Tech from IIT Delhi and B. Tech from NIT Kurukshetra in Industrial Engineering.

#### **Deepak Chawla**

He is Distinguished Professor at the International Management Institute (IMI), New Delhi, where he has been a professor since 1991. He was earlier Dean (Academic), Dean (Research & FPM), Programme Director for various postgraduate programmes and the Registrar of IMI. A Fellow of the Indian Institute of Management, Ahmedabad (IIM-A), he holds a Bachelors and Masters degree in statistics from the Indian Statistical Institute, Kolkata. He has over four decades of teaching, research and consulting experience in the areas of quantitative methods in business, marketing research, forecasting and financial econometrics. He has been a consultant to the School of Management Studies, Indira Gandhi National Open University, Delhi; a senior faculty member at the University of Calabar, Nigeria; a faculty member at Management Development Institute, Gurgaon; and a member of the research team at IIM Ahmedabad. He has worked on numerous research and consulting projects in India and abroad and has extensively published more than 80 papers both in national and international refereed journals. He has also conducted executive development programmes for private and public sector enterprises in India and abroad. Dr Chawla is the recipient of the Best Teacher Award from IMI, as well as the Distinguished Educator Award from Discovery Education. He is the reviewer of a number of reputed international journals and external examiner of Ph.D thesis. He has also co-authored a book on "Research Methodology". He has guided a number of PhD students.

#### **Harish Rao**

Harish Rao is a Fellow (PhD) from IIM Ahmedabad and is an engineering graduate from Mumbai University. He did his doctorate in the Production and Quantitative Methods area and his thesis was titled "Stochastic Optimization Based Decision Support System (DSS) for Asset Liability Management in Life Insurance Firms". The thesis primarily dealt with a) the development of a DSS using stochastic optimization as a tool for addressing the ALM problem in a life insurance firm, and b) evaluating the impact of using stochastic liabilities in the mathematical model.

Prior to joining IMI Delhi, he was working as an Assistant Professor at Jindal Global Business School. He has also worked for 5 years with Nuclear Power Corporation of India Limited and was involved in both commissioning as well as operation of the nuclear power reactors at Kaiga, before joining IIM Ahmedabad in pursuit of his doctorate. He was awarded the prestigious 'Chaudhary-Padmanabhan- Pant Award for Scholastic Excellence' for exceptional academic performance in the first year of the FPM program among all doctoral students at IIM Ahmedabad in (2007 -08) by getting highest GPA.

## Kakali Kanjilal

Dr. Kakali Kanjilal is currently working as Professor in the area of Operations Management and Quantitative Techniques at International Management Institute (IMI) New Delhi. She has a Ph.D from Indira Gandhi Institute of Development Research (IGIDR), Mumbai in the area of macroeconomics and finance. She has done M.Sc and B.Sc in Statistics from Gauhati University. She has won the award for "best post graduate". Dr. Kanjilal has 18 years of industry, research and teaching experience with 10 years being spent in the industry. She has worked in ICRA Advisory group, Delhi for one and half year before joining American Express India (pvt) Ltd, (AMEX) Gurgaon. She has been the founder-head of Risk Authorization & Customer Management Analytics Team in India. She has also headed Acquisition Risk-Marketing Analytics at AMEX. Some of her key responsibilities were to build credit risk models, develop business strategies to optimize credit risk and provide strategic & technical consultancy to US and non-US markets. In ICRA she was involved in Financial & Macroeconomic modeling. She has received "Leadership in Action Award" for one of the landmark projects in risk authorization vertical at AMEX.

Her research interests include data analytics, applications of econometrics and time series modelling-forecasting techniques in credit risk management, macroeconomic policy, energy and financial market analysis. She offers application-based courses on analytics like "Econometrics for Business Decisions", "Time Series Modelling and Forecasting", which are tailored to the requirements of data analytics firm.

Dr. Kanjilal has published many research articles in several international refereed journals of reputed publication house. She has also written articles in leading business newspapers Economic Times and Mint. She is an Associate Editor in one of the highly rated management journals Global Business Review. She is a regular reviewer of journals of reputed publication house.

## Kuldeep Lamba

Kuldeep Lamba is working as Assistant Professor in the area of Operations Management and Quantitative Methods at IMI New Delhi. He completed his Ph.D. from Department of Management Studies, IIT Delhi in the area of Operations and Supply Chain Management. Prior to that, he earned his M.Tech. from Indian Statistical Institute, Kolkata. His current research interests lie in Sustainable Supply Chain Management, Optimization, Mathematical Modelling, and Procurement Management. He also regularly reviews articles for many leading journals. Before, enrolling for full time Ph.D., he worked for nearly five years in academia and three years in industry.

In his most recent assignment, he was associated with BIMTECH, Greater Noida where he taught post-graduate and FPM courses in Operations Management.

# Pradip K Bhaumik

He is Distinguished Professor at the International Management Institute (IMI), New Delhi. He is associated with IMI for more than thirty years. He has taught at leading business schools in India as visiting faculty. He has been a Trainer-cum-Consultant in Industrial Engineering and related areas at the National Productivity Council (NPC). Besides consultancy assignments and incompany training programmes for client organizations, it involved organizing, conducting and taking sessions in the National and Regional training programmes of NPC. He designed, conducted and taught in a large number of executive development programmes for junior, middle and senior levels of management at IMI. He has been a consultant to many Indian companies including MNCs and also to organizations like UNDP, USAID and GTZ. He conducted research studies sponsored by Government of India and other funding organizations. Extensive published work in journals (both international and national) as well as in authored and edited books, book chapters and conference proceedings

## Ruchika

Dr. Ruchika is a Ph.D. holder in Applied Mathematics from Delhi Technological University, India. Her doctoral thesis is focused on the numerical study of hyperbolic conservation laws using fuzzy flux limiters. Her research interests include hyperbolic conservation laws, numerical analysis, differential equations, and fuzzy logic. Ruchika has received several awards and accolades throughout her academic career, including the Premier Research Award in 2023 and the Commendable Research Award for two publications in 2022 from Delhi Technological University. She was also a Research Fellow for the University Grants Commission (UGC) in Mathematics and qualified for the CSIR-UGC joint NET-JRF (Mathematical Sciences) exam. She has published several papers in reputable scientific journals and presented her research at international conferences.

## Shraddha Mishra

Dr. Shraddha Mishra is working as Assistant Professor in the area of Operations Management and Quantitative Methods at IMI New Delhi. She has completed her Ph.D. from Department of Management Studies, IIT Delhi. She has earned her MSc. in Applied Operations Research and B.Sc. Hons. in Mathematics from University of Delhi. She is a visiting research fellow at Newcastle University Business School, UK and Alborg University, Denmark. She has previously worked as Assistant Professor at Birla Institute of Management Technology (BIMTECH) and

Project Associate at Cognizant Technology Solutions. Her areas of interest are global production networks, mathematical modelling, multi-channel networks, sustainability and resilience.

## Siddharth Varma

Dr. Siddharth Varma is a Professor at IMI, Delhi in the area of Operations & Quantitative Methods. He is a Mechanical Engineer from the erstwhile University of Roorkee (now IIT, Roorkee) and M. Tech from IIT, Delhi. He holds a Masters in Business Administration from Asian Institute of Technology, Bangkok and a Ph.D from IIT, Delhi. Prof. Varma has had thirteen years of industry experience, mostly in the oil industry, before joining academics in the year 2000. He has worked in various functions including projects, procurement and logistics. He was Associate Professor (Operations Management) for more than four years at Institute of Management Technology (IMT), Ghaziabad. He was Director (NCR Centre) of University of Petroleum & Energy Studies (UPES) and also held the position of Vice President (Academic Administration) in the University. Besides teaching Professor Varma has been involved in conducting training programs sponsored by Government of India under its ITEC scheme. He has presented papers in conferences and published papers in national as well as international journals. He is currently the Dean (Academics) at the Institute.

# **ORGNIZATIONAL BEHAVIOUR & HUMAN RESOPURCES**

## Ankita Tandon

Dr. Ankita Tandon received her FPM degree in 2014 from Indian Institute of Management Kozhikode in the OB&HR area. She has a postgraduate degree in Psychology from the University of Delhi and was awarded Junior Research Fellowship by UGC in 2008. She has a teaching experience of 5 years and a brief corporate experience of ten months in the training domain. Before joining IMI New Delhi, she was working as an Assistant Professor at the School of Business, FLAME University, Pune. She was also a visiting faculty at IIM Kozhikode in the FPM Program in Academic Year 2016-17. She has conducted a few executive education sessions at FLAME University and IIM Kozhikode.

Her teaching interests include organization theory and design, organization change & development, learning & development, and qualitative research methods. Her research interests include organizational learning, social entrepreneurship, novel organizational forms and their processes and qualitative research methods.

Her research has been acknowledged through publications in international journals such as Nonprofit Management & Leadership Journal (forthcoming), Social Enterprise Journal, Asian Case Research Journal, and a book chapter published by Springer International Publishing AG, Switzerland. She also presented her research at reputed national and international conferences such as Annual Conference of Production and Operations Management Society - POMS 2019, Annual Meeting of the Academy of Management 2015 (2 papers), Annual Conference of National Academy of Psychology 2016 and 2017, Pan IIM World Management Conference 2017, and oikos

UNDP Young Scholars Development Academy, 2013. Her work on learning routines was awarded the Best Research Paper Award at the 2<sup>nd</sup> Pan IIM World Management Conference in 2014.

## Asha Bhandarker

She has the rich experience of teaching for the last 30 plus years and has worked very actively in the corporate sector conducting training, research as well as consulting in the corporate world for the last 28 years. She is one of the few Indian professors of business management with the opportunity to conduct Vision workshops at the board level of leading public-sector organizations like Western Coal Fields, SAIL, Power-grid and IFFCO; Banks like Canara Bank, Indian Overseas Bank, Dena Bank, Union Bank of India; MNCs like Siemens India, Bayer India, Du Pont, New Holland Tractors, Maruti Suzuki, FIAT etc.

Dr. Bhandarker is director on the board of IMT Ghaziabad as AICTE representative. She serves on the board of Punjab National Bank as Director. She is advisor to Yashraj Pharma, Mumbai. She is an invited HR expert on the board level HR committees of banks like Bank of Baroda and Corporation Bank. She is closely involved with the corporate sector and is a well-known speaker on the conference circuit for bodies like CII, NHRDN and others.

She has published 8 research based books (2 of them award winning) as well as 35 Research Papers (1 award winning paper- the Emerald Literati Award) and Teaching Cases (1 award winning case - Ivey) published in peer reviewed national and international journals. All the cases written by her are available on the Harvard online platform. She has also produced 8 Ph.Ds.

Her research work has been well recognized and rewarded, the most prestigious being the Senior Fulbright Fellowship (for Research) in 2004-5. In this connection she spent a year at some of the top business schools in the USA- as a visiting fellow at the Darden School of Business UVA, School of Public Policy, Fairfax, University of Virginia. She has been awarded Leadership Thinker award by Top Rankers in 2014.

She has experimented and brought innovative pedagogy into teaching in the classroom and also for training in industry (Out-Bound Experiential Learning).

Dr Bhandarker has been closely involved in academic administration for the last 18 years. She was Dean-International Relations at IMI. Previously, she served as Dean Research at MDI-Gurgaon, as well as being the founding Chairperson of 2 post graduate level programs – PG-HR and PG-IM at MDI-Gurgaon. The unique PG-HR program model has been taken up by many management schools subsequently.

She is a member of various professional associations like the Academy of Management, Society for Industrial and Organizational Psychology, Indian Society for Training and Development and National HRD Network.

#### Irfan. A. Rizvi

Dr. Rizvi is a professor of leadership & Change Management at IMI, New Delhi since June 2011. Prior to joining IMI, Dr. Rizvi has been a professor and director at IILM Grduate School of Management, an autonomous AICTE approved business school of repute in the NCR. In 25 years of his professional career, Dr. Rizvi has taught, trained, researched and consulted with various private, public, non-governmental, and multinational corporations including WHO, DFID (United Kingdom), AusAID (Australia), and SDC (Switzerland), HCL Ltd. (Reprographic Division), Faculty of Management Studies (University of Delhi), IILM Graduate School of Management, International School of Management (Dakar, Senegal), National Graduate School of Management (University of Canberra, Australia) and Shanghai University (China), and NIS Sparta (a Reliance Anil Ambani Group Company).

Dr. Rizvi started his professional career with HCL Ltd. and subsequently on a scholarship from Government of India, completed his Ph.D. thesis on 'Management / Leadership Styles in organizations'. After completing his PhD, he joined as a teaching and research faculty at the Faculty of Management Studies, University of Delhi where e worked for several years. He has been Professor, Dean & Director at IILM, an autonomous AICTE approved business school in Delhi, for many years. Dr. Rizvi, during a sabbatical from academics, joined NIS Sparta, a Anil Dhirubhai Ambani Group Company, as Head of R&D and an Associate VP with focus on leadership development.

As a researcher, Dr. Rizvi has supervised many PhD theses at various Universities in India on areas related with organizational behaviour, performance quality, change management, leadership, and higher education. In addition, as a specialist, he has conducted various research and consulting projects sponsored by AusAID-Australia, DFID-UK, SDC-Switzerland, World Health Organization (WHO), and World Bank.

In addition, Dr. Rizvi is a visiting Professor of Organizational Behavior to the MBA programs at the National Graduate School of Management (NGSM), Australian National University (ANU), Canberra (Australia); Shanghai University, (China); and International School of Management, Dakar, Senegal (West Africa) and other Universities.

Dr. Rizvi is a recipient of many awards, including Vice-Chancellors Award for merit position in MSc, Rotary Youth Leadership Award, and the US Government Department of State Fellowship under 'Future Leaders Program'.

His professional pursuits have taken him to several countries in five continents to deliver invited lectures, conduct seminars and present papers at various international conferences.

On invitation from European Foundation for Management Development (efmd) and AACSB delivered thematic lectures at their annual Dean and Director Generals Conference at INSEAD, Fontainebleu, France; Archamps, France; Bangkok, Thailand and Singapore.

As a human resource development professional and leadership coach, Dr. Rizvi has conducted several training workshops for senior executives of a wide variety of Government Departments (for IAS, IPS and Judicial officers), Public Sector Undertakings, and many Fortune 500 business

Corporations on various issues related with people competency development, organization development and change management.

Dr. Rizvi has published several papers in reputed peer reviewed journals in India and abroad on themes of leadership, service orientation, people development and higher education management.Dr. Rizvi's mission in life is to be a "facilitator in the growth of individuals and their collective enterprise, the organizations."

# Jay Prakash Upadhayay

Prof Upadhyay has more than 30 years of experience in varied organizations in India and abroad. During his long career Dr Upadhyay has managed large public delivery systems, taught in B-Schools, consulted for organisation at national and international levels, headed learning and development functions in India and abroad and conducted numerous MDPs in the areas of HRD, leadership development and workshops for trainers and facilitators.

Prior to joining IMI, Dr Upadhyay was a Professor in SP Jain Institute of Management & Research, Mumbai where he taught courses in OB & HR and headed the MDP vertical of the institute. Earlier he worked as Director, Jaipuria Institute of Management, Indore and Senior Professor & Programme Director of Executive Education in FORE School of Management and taught in IMT Ghaziabad and Western International University as a visiting faculty.

He has also worked as an international staff member of the United Nations in the capacity of Institutional Development Advisor and Learning Manager in UNDP. He consulted with UNDP and the International Organisation of Migration (IOM), as expert in the areas of Leadership, Learning & Development, and Performance Management.

He is a certified trainer in Training Needs Assessment, Design of Training, Direct Training Skills, Mentoring, Management of Training and Evaluation of Training from Thames Valley University UK, ITC, ILO, Turin, Italy and AIT, Bangkok. He is also certified in designing and implementing Balanced Scorecard from 2GC, Australia.

He has attended national and international seminars and conferences and published papers in referred journals. He is on the panel of examiners of doctoral thesis of reputed universities.

His research interest is in the domain of PMS, Learning & Development, Leadership Development and Managing Change. Currently, he is on sabbatical from IMI.

## Mamta Mohapatra

With Doctorate, Masters in Personnel Management & Industrial Relations, Law Degree from Utkal University and FDP from IIM, Ahmedabad, Dr. Mohapatra has over twenty two years of experience in teaching, research and training activities in the areas of Human Resource Management, Industrial Relations and Organization Behavior. Currently, she is Professor in the OBHR area and Head MDP and Executive Education at International Management Institute, New Delhi.

Her prior assignments include Manager in Gregg's of Enfield, London, and Fellow, Institute for Integrated Learning in Management, New Delhi. She has been involved in training and consultancy activities with a number of public as well as private sector organizations including Bharti Telecom Ltd., Cyber Media India Ltd., Triune Projects Ltd., NTPC, Numaligarh Refinery, Pepsi Foods Ltd., DVVNL, Everest Industries Ltd., Delhi International Airport Pvt. Ltd., MMTC, NSPCL, EIL Tata Power, NHPC, Tata Communications, Vodafone, Dena Bank, Indian Overseas Bank, IFFCO, Allahabad Bank, Neyveli Lignite, Canara Bank, REC, IOCL, ONGC, IndusInd Bank amongst others.

She is a certified HR Competency Assessor. She has acquired expertise and training skills from Harvard Business School on Participant Centered Learning with special focus on teaching through case method. She has to her credit a number of published research articles in reputed journals and four books in the area of Performance Management, Leadership, Capability Building and General Management. She has presented papers and chaired sessions in national and international conferences and is reviewer of papers for national and international journals. She is Associate Editor of the International Journal- Global Business Review. In recognition of her contribution to the field she has received the Lokmat National Education Leadership Award as 'Best Professor in Human Resources' in Feb 2014, Bharat Vikash Award in 2016 and Best HR Faculty Award by NIPM in April 2018.

Her professional interests include Applied and Action Research in, Cross-cultural Management, Talent Management, Strategic Human Resource Management, Diversity Management, Organization Restructuring and Management of Change.

# Sauvik Kumar Batabyal

Sauvik Kumar Batabyal has submitted his PhD thesis at the Department of Management Studies, IIT Delhi. Prior to that, he served as an Assistant Professor at the Department of Commerce and Business Administration, St. Xavier's College (Autonomous), Kolkata. He is a recipient of the MSR-Fetzer Scholarship, jointly awarded by the Fetzer Institute and Management, Spirituality and Religion (MSR) Interest Group, Academy of Management. His research interests include cyberloafing, mindfulness, leadership, business ethics, organizational behavior and human resource management.

# Shailendra Nigam

Dr. Shailendra Nigam is a Faculty in the area of OB/HR and an academic administrator trained at IIM Ahmedabad, with almost three decades of experience spreading both in academics and corporate. He has been part of core team in establishing number of B-Schools. A determined researcher, he has been on the text book development board of Business Studies for NCERT (A Govt. of India Undertaking) responsible for shaping management education at school level. In addition to it, he has authored a text book on TQM for management students and has an edited volume on "Innovative Management Solutions for Competitive Advantage" to his credit. He also has few research papers, published in journals and conferences.

As far as his consulting and training experience is concerned, he has organized and was involved recently in the following:

- Trained senior government officials of more than 80 countries on Corporate Governance & Excellence in Public Enterprises
- International training programme for Bangladesh Government for their Bangladesh Petroleum Corporation's Senior Management.
- Baseline & Impact Assessment of E-panchayats for Ministry of Panchayati Raj and Deity
- Trained Principals of CBSE Schools on Leadership and School Management, impanelled by CBSE
- Conducted training programmes for Top and Senior Management of Corporate India on regular basis on Corporate Governance and CSR
- Study of Performance of CPSEs for Dept. of Public Enterprises, Ministry of Heavy Industries, GOI
- International training programme for Project Directors of SAARC countries (A UN funded project)
- International training programme for SRILANKAN Government for their Provincial Council Members.

To recognize his contributions in the field of OB / HR of management education recently he was awarded with "Bharat Vikas Award" in the national Seminar held at Bhubaneswar in Dec'2016 and prior to it was awarded with "Best Professor Award in the 4th Asia's best B-School Awards held at Singapore in July 2013 by professional bodies of Management professionals of Asia.

# Swati Dhir

Swati Dhir is a Fellow of Indian Institute of Management (IIM) Lucknow and completed the Fellow Program in Management (FPM) in OB/HRM area in 2014. She is currently working as Assistant Professor in OB/HRM area at International Institute of Management New Delhi. Prior to this, she has worked as Assistant Professor at IIM Ranchi for 1.5 years. She is a B. Tech Textile Technology from UPTTI, Kanpur affiliated by Uttar Pradesh Technical University. She has also worked as Assistant Manager in Research and Development department at Abhishek Industries (Trident Group). She has published her research work in many National and International Journals (Scopus and ABDC indexed) and attended various National and international conferences.

Her teaching interest includes Human Resource Management, Recruitment and Selection, Psychometric testing, Organization Structure and Design, Internat ional Human Resource Management, HR analytics and Research Methodology. Her research contribution is also evident in the Editorial Review Board of "Amity Journal of Training & Development " - An International, Biannual, Refereed Journal of Training & Development. She has also been reviewer for various referred International journals and conferences like AOM and IHRM. She can potentially supervise PhD students and contribute towards Doctoral level courses on Advanced Research Methodology. She had contributed in various academic activities, being a member of PGDHRM program committee, admission committee and doctoral program committees at IIM Ranchi. Currently, she is the member of ACC (Academic Curriculum Committee) for PGSHRM program at IMI Delhi. She has guided 3 students for courses of independent studies in last one year at Post graduate level and currently guiding one research scholar at FPM Level.

On the personal front, she is a happy, responsible and creative person with experience in voluntary social work like community teaching and guidance to students.

#### **Umesh Bamel**

Umesh Bamel is a PhD from Indian Institute of Technology Roorkee. His PhD thesis examined that how organizational climate or work environment affects employee performance. His PhD thesis was awarded as the Highly Commended Doctoral Thesis by Emerald/EFMD 2013 Outstanding Doctoral Research Awards in Leadership and Organizational Development category. Umesh research work has appeared and under consideration in top tier academic journals (ABDC A\*, A and B) such as Accident Analysis and Prevention, Journal of Cleaner Production, Journal of Knowledge Management, Journal of Organizational Effectiveness: People and Process, International Journal of Organizational Analysis and so on. His research interest includes Organizational Climate, Safety Climate, Positive Organizational Behavior, Knowledge Management and so on. Umesh is actively involved in editorial board of various peer reviewed journals such as Journal of Organizational Effectiveness: People and Performance, International Journal of Organizational Analysis, Global Journal of Flexible Systems Management. He has been reviewing papers for many prestigious journals to name few are Journal of Organizational Behavior, Academy of Management Learning & Education, Journal of Knowledge Management, Human Relations, Personnel Review, Journal of Organizational Effectiveness, VINE, Annals of Operations Research, Journal of Cleaner Production and so on. Umesh has taught in prestigious and internationally accredited business schools such as School of Business Management, NMIMS Mumbai, IIM Raipur and IIM Amritsar in full time MBA and Executive MBA programs. He has conducted numerous management development programs for corporate such as Hero FinCorp, Indian Oil, Maruti Nexa, and so on. Umesh has also conducted faculty development program for various Engineering Institutes such as NIT Raipur, Uttarakhand Technical University under TEQIP scheme

## STRATEGY & GENERAL MANAGEMENT

## Akriti Jain

Dr Akriti Jain has joined as an Assistant Professor of Strategy and General Management at IMI New Delhi. She holds a doctorate in Economics of Intellectual Property Rights (IPRs) from the Indian Institute of Technology (IIT) – New Delhi, India, and is a visiting researcher at the University of Cambridge – UK.

Dr Jain worked at the Indian Institute of Science (IISc) – Bangalore during 2019-2022 as a Post-Doctoral Fellow. At IISc, she researched how intellectual property rights (IPRs) can help global sustainability transitions. She has published and presented her research work in many national and international journals and conferences.

Before joining IISc, she worked as a Fellow and Consultant at the CUTS Institute for Regulation and Competition (CIRC), New Delhi, to research promoting Innovation and competition for efficient use of Intellectual Property (IP) in India.

Previously, she held several teaching and corporate communication positions in India's Science and Technology institutes and taught graduate and master-level courses (subjects) like Managerial Economics, Industrial Engineering, International Management, and Science, Technology, and Innovation Policy (STIP). She holds a Master's and a Bachelor's degree in Business Administration.

Research Focus: Innovation and Intellectual Property (IP) Management, IP strategies for Green Technology and Sustainability, Science, Technology, and Innovation Policy (STIP), Academic Innovation & Technology Transfer.

## Ashutosh Khanna

Dr. Khanna holds a PhD in Innovation and Information Systems from the Department of Management at the London School of Economics and Political Science (LSE), London, U.K. He further has an MSc in Analysis Design & Management of Information Systems from the LSE, U.K. and holds a Bachelors of Engineering in Computer Engineering from Mumbai University.

He has over 15 years of rich experience in consulting, academia and entrepreneurship in U.K., Europe and India including Business Start-Ups, Innovation Strategy, Intellectual Property & Rights Management, and Corporate Web 2.0.

Currently he is working with large Central Public Sector Enterprises of India, exploring their Innovation Capacities with the intent of redefining and hence developing their Innovation Strategy to enhance their competitiveness and grow sustainably.

He is passionate about promoting Entrepreneurship; use of mobile phones as a service delivery platform for its potential reach and providing a possible solution to the problem of "access" in the digital divide debate; and issue of privacy in this the digital age.

He has a voracious curiosity in current affairs, history and financial/credit/currency crisis still unfolding in the western economies (unintended consequences of "financial innovations"). He holds keen interest in videos and lectures available on the web and tracking the "commoditization" of high quality educational content and thus its impact on education delivery systems.

#### Sonu Goyal

Dr. Sonu Goyal is a Professor of Business and Corporate Strategy at International Management Institute, New Delhi, since December 2008. Prior to that, she was a Professor of Business Strategy at IMT, Ghaziabad. She has done her Ph.D from the Faculty of Management studies, University of Delhi in the area of Strategic Management. Her doctoral research focused on the growth strategies of the Indian IT service companies and their business model. In her current capacity as Dean (Career Development and Alumni Services) she is ensuring high level of industry and alumni engagement for quality placements and industry exposure for the students across all two year programs at IMI, New Delhi. She also held the position of Dean International Relations and Exchange Programs where she strengthened IMI's international footprint through academic partnerships. She has held important administrative chairs as a Program Director, and Area Head for Strategy and General Management.

She has been using case methodology as the key pedagogy for all her subjects and has rich case writing experience on diverse managerial challenges. She participated in the Global Colloquium on Participant Centered Learning at Harvard Business School at Boston in July 2012 and Harvard Center at Shanghai in March 2013. She has also been engaged in Faculty development Programs on case writing and teaching methodology. Her cases have been published in various books and journals such as Vikalpa, an IIMA journal, Ivey Publishing Case Center and Emerald Emerging Market case Studies.

Dr Goyal has deep academic interest in Sustainable Development and CSR. She has chaired an International Conference on 'Green Competitiveness for Sustainable Development' in collaboration with George Mason University, USA and Monash University, Australia in 2007. She has also edited a book on 'Green Business'. She was the coordinator for CSR training for select CPSE's of Northern India, identified by the Department of Public Enterprises, from 2010 till 2013. She has been a consultant for developing CSR policy and conducted impact assessment for CSR projects undertaken by companies. She has immense research and teaching interest in the area of social development. Her current research focuses on Innovative interventions for livelihood promotion in the informal economy.

She has been the faculty for Doing Business in India course for the Omnium Global Executive MBA Program of Rotman School of Management, University of Toronto, Canada and St. Gallen University from 2010 till 2019. She has facilitated top management training programs and sessions on Strategic Thinking, Execution & Organizational Effectiveness, Global Competitiveness, CSR and Sustainability for some of the leading Indian business organizations such as ONGC, HAL, GAIL, PGCL, NTPC, CSC India, Moser Baer, Jindal Steel and Power, NHPC, AAI, EIL, DOT, CSIR, IOCL, NLC, IRCON etc. She has been the Program Director for a short duration certificate course on 'Strategic Management and Sustainable Development for Emerging Markets' since 2013 for the international participants under the MEA, Govt. of India sponsored ITEC program. She spearheaded the program on Entrepreneur's path to Global Expansion in collaboration with Department of Industrial Policy and Promotion and InWent Capacity Building International, Germany for Indian entrepreneurs in 2009. She has been an active member of the National Entrepreneurship Network (NEN) and a certified Goldman Sachs - NEN Scholar.

Professor Goyal has held formal faculty position in the area of Strategy at the Institute of Management Technology, Ghaziabad and the ICFAI Business School, Bangalore. She was associated with IIM Bangalore as a Project Associate; and as a full time Research Associate with Times Research Foundation, Pune, where she developed strategy cases based on field research in the Pimpri Chinchwad Industrial belt. She has also held a position of Product In-charge at Bennett Coleman and Company Ltd. a leading Indian Media house. She has more than 25 years of teaching, research, consulting and industry experience.

# • Permanent Faculty: Student Ratio

Permanent faculty and Student ratio – As of today Ratio is 1:13 (2 Faculties will be supposed to join next week and not included. Regarding students, all Students of 21PGDM programs and 22PGDM programs excluding FPM scholars).

# 8. Profile, Various Publications and MDPs by IMI Faculty

# (i) Profile

			Qua	lification		Wo	Work Experience			
SI.No	Name of the Faculty Member	Uniq ue ID	Degr ee (high est degr ee)	Univ.	Date of Birth	Teach ing	Indust ry	Designati on	Date of Joinin g the Institu tion	Specializatio n
1	AKRITI JAIN		Ph.D	IIT Delhi	18 October, 1988	6.15	1.4	Assistant Professor	15 July, 2022	Strategy & General Management
2	AMIT KARAMC HANDANI	1- 11046 33096 1	FPM	IIM Lucknow	28 April, 1987	2.00	6.11	Assistant Professor	1 Feb, 2022	Operations Management & Quantitative Techniques
3	ANCHAL P	ATIL	Ph.D	IIT Delhi	7 Jan, 1990	1.33	0.92	Assistant Professor	13 March, 2023	Operations Management & Quantitative Techniques
4	ANKITA TANDON	1- 93110 78044	FPM	IIM Kozhikode	30 June, 1985	8.58	0.83	Assistant Professor	1 June, 2020	OB and HR
5	ARNAB K DEB	1- 24813 09685	Ph.D	University of Connecticu t, Storrs, USA	4 August, 1981	14.08	0	Associate Professor	8 April, 2013	Economics
6	ARINDA M BANIK	1- 93110 61041	Ph.D	Delhi University	26 July, 1958	29.18	13	Distinguis hed Professor	1 Feb, 1994	Economics

7	ASHA BHANDA RKER	1- 14811 84689	Ph.D	Osmania University, Hyderabad , Telangana	12 March, 1959	39.08	2	Distinguis hed Professor	3 July, 2012	OB and HR
8	ASHISH KUMAR RATHOR E	1- 11001 43318 7	Ph.D	IIT Delhi	07 July, 1991	4.08	0	Assistant Professor	14 July, 2021	Information Management
9	ASHUTO SH KHANNA	1- 71859 2007	Ph.D	London School of Economics & Political Science, UK	14 Dec, 1973	21.08	5	Associate Professor	1 June, 2011	Strategy & General Management
10	ASTHA SA GUPTA	NJEEV	FPM	Manageme nt Developm ent Institute (MDI), Gurgaon	20 June, 1983	5.93	1.7	Assistant Professor	21 Feb, 2023	Marketing
11	AYONA BHATTA CHARJE E	1- 35718 13302	FPM	IIM Bangalore, Karnataka	2 Nov, 1983	7.28	3	Assistant Professor	9 Novem ber, 2017	Economics
12	CHHAVI MEHTA	1- 23147 03003	Ph.D	IIT Delhi	24 May, 1969	25.58	1.5	Associate Professor	7 May, 2014	Finance and Accounting
13	D K BATRA	1- 20858 46363	Ph.D	FMS, Delhi University	11 April, 1964	32.08	3	Professor	18 Aptil, 2013	Marketing
14	DEEPAK CHAWLA	1- 43705 3035	Fello w in Mana geme nt	IIM Ahmedaba d, Gujarat	30 Nov, 1950	45.58	0	Professor Emeritus	1 August , 1991	Operations Management & Quantitative Techniques
15	DEEPAK TANDON	1- 15346 66043	Ph.D.	Internation al University of Contempor ary Studies, Washingto n DC, USA	14 March, 1959	20.08	21	Professor	24 Decem ber, 2012	Finance and Accounting
16	HARISH RAO	1- 32038 26949	FPM	IIM Ahmedaba d, Gujarat	27 August, 1981	9.18	4.9	Assistant Professor	1 August , 2016	Operations Management & Quantitative Techniques
17	HARSHIT MAURYA	1- 46210 98054	Ph.D	University of Lucknow, Uttar Pradesh	27 February, 1984	14.38	2.7	Assistant Professor	2 July, 2018	Marketing

18	HARSHIT A	1- 10989 23415 1	Ph.D	IIT Delhi	28 March, 1989	4.11	1.5	Assistant Professor	5 May, 2021	Finance and Accounting
19	HIMADRI DAS	1- 46200 59774	Ph.D	University of Virginia, USA	26 Jan, 1962	21.08	13	Director General	4 Oct, 2018	Finance and Accounting
20	HIMANS HU JOSHI	1- 42695 6119	Ph.D	Aligarh Muslim University, Uttar Pradesh	29 July, 1977	16.08	6	Professor	7 Februa ry, 2007	Information Management
21	IRFAN A. RIZVI	1- 71859 5486	Ph.D	Delhi University	24 Dec, 1961	26.08	8	Professor	16 June, 2011	OB and HR
22	JAI PRAKAS H UPADHY AY	1- 32038 26942	Ph.D	IIT Delhi	1 Jan, 1959	18.08	20	Professor	1 Septe mber, 2016	OB and HR
23	KAKALI KANJILA L	1- 14807 86449	Ph.D	Indira Gandhi Institue of Developm ent Research, Mumbai, Maharasht ra	1 Feb, 1973	11.08	10	Professor	6 Februa ry, 2012	Operations Management & Quantitative Techniques
24	KULDEE P LAMBA	1- 93110 61051	Ph.D	IIT Delhi	27 June, 1983	8.88	3	Assistant Professor	23 Novem ber, 2020	Operations Management & Quantitative Techniques
25	MAMTA MOHAPA TRA	1- 43705 3039	Ph.D	Utkal University, Bhubanes war, Odisha	1 Nov, 1967	26.08	1	Professor	20 August , 2004	OB and HR
26	MONIKA CHOPRA	1- 35716 58035	Ph.D	Guru Govind Singh Indraprast ha University, Delhi	18 Nov, 1978	21.08	1	Associate Professor	13 Septe mber, 2017	Finance and Accounting
27	NALIN JAIN	1- 71859 5558	Ph.D	IIT Delhi	29 Dec, 1958	25.08	15.5	Professor of Practice	28 Septe mber, 2011	Marketing
28	NEENA SONDHI	1- 43705 3223	Ph.D	Delhi University	28 Oct, 1960	30.08	0	Professor	9 May, 2005	Marketing
29	NITIKA SH	ARMA	Ph.D	University of Delhi	28 April, 1987	7.33	0	Assistant Professor	1 Decem ber, 2022	Marketing

30	P K BHAUMI K	1- 42810 0881	Fello w in Mana geme nt	IIM Ahmedaba d, Gujarat	28 Feb, 1949	39.08	8	Professor Emeritus	26 Decem ber, 1983	Operations Management & Quantitative Techniques
31	PINAKI DASGUP TA	1- 75125 21189	Ph.D	Banaras Hindu University, Varanasi, Uttar Pradesh	24 July, 1969	21.08	5	Professor	23 June, 2014	Marketing
32	PRATHAMESH VIVEK KITTUR		Ph.D	Vinod Gupta School of Manageme nt, IIT Kharagpur	25 October, 1990	1.73	1.5	Assistant Professor	5 April, 2023	Marketing
33	PRATEE K BEDI	1- 10989 23418 8	Ph.D	University of Delhi	12 April, 1990	1.58	0.42	Assistant Professor	19 Oct, 2021	Finance and Accounting
34	PRERNA LAL	1- 42818 9705	Ph.D	Banasthali Univesity, Rajasthan	02 March, 1977	20.08	0	Associate Professor	15 May, 2007	Information Management
35	PRIYA CHAUDHA	RY	Ph.D	Delhi school of economics , University of Delhi	21 August, 1991	7.00	0	Assistant Professor	12 May, 2023	OB and HR
36	PURVA GROVER	1- 93110 78108	Ph.D	IIT Delhi	29 Sep, 1989	3.38	3	Assistant Professor	17 Nov, 2020	Information Management
37	RAJEEV ANANTA RAM	1- 14811 04333	Ph.D	University of Pittsburgh, USA	24 May, 1964	18.08	12	Professor	5 March, 2012	Economics
38	RAVINDE R KUMAR ARORA	1- 42818 9725	Ph.D	IIT Delhi	11 Sep, 1958	25.08	17	Professor	9 May, 2007	Finance and Accounting
39	REENA NAYYAR	1- 73839 70808	Ph.D	Guru Nanak Dev University, Amritsar, Punjab	02 Sep, 1981	12.08	0	Associate Professor	24 April, 2019	Finance and Accounting
40	RIPSY BONDIA		FPM	MDI Gurgaon, Haryana	28 Jan, 1983	4.01	3.6	Assistant Professor	21 Novem ber, 2022	Finance and Accounting
41	RUCHIKA		Ph.D	Delhi Technologi cal University	30 Oct, 1992	0.67	0	Assistant Professor	19 April, 2023	Operations Management & Quantitative Techniques

42	SANJAY DHAMIJA	1- 42810 0893	FPM	IMI New Delhi	13 May, 1963	20.08	17	Professor	4 August , 2009	Finance and Accounting
43	SAUVIK KU BATABYAL		Ph.D	IIT Delhi	5 Feb, 1991	1.50	1.5	Assistant Professor	1 May, 2023	OB and HR
44	SHAILEN DRA NIGAM	1- 24920 37153	Ph.D	Agra University, Uttar Pradesh	25 March, 1966	29.08	4	Professor of Practice	1 Februa ry, 2012	OB and HR
45	SHIKHA BHATIA	1- 45306 29334	Ph.D	Guru Nanak Dev University, Amritsar, Punjab	07 Jan, 1982	18.08	0	Associate Professor	1 June, 2018	Finance and Accounting
46	SHRADD HA MISHRA	1- 11324 93136 9	Ph.D	IIT Delhi	25 June, 1993	1.91	0.5	Assistant Professor	2 March, 2022	Operations Management & Quantitative Techniques
47	SIDDHAR TH VARMA	1- 42818 9749	Ph.D	IIT Delhi	3 August, 1963	23.08	13	Professor	16 July, 2009	Operations Management & Quantitative Techniques
48	SHRUTI GUPTA	1- 10989 23416 4	Ph.D	IIT Delhi	25 Jan, 1988	8.19	1	Assistant Professor	8 July, 2021	Marketing
49	SONU GOYAL	1- 42810 0889	Ph.D	FMS, Delhi University	4 Nov, 1961	22.08	4.5	Professor	2 Decem ber, 2008	Strategy & General Management
50	SOURAV RAUNIYAR		FPM	IIM Lucknow	17 June, 1988	3.48	3.7	Assistant Professor	5 April, 2023	Marketing
51	SUPRIYA M. KALLA	1- 14812 78219	FPM	MDI Gurgaon, Haryana	21 Oct, 1975	11.08	8	Assistant Professor	17 Septe mber, 2012	Marketing
52	SWAPNIL SHARMA		Ph.D	IIT Delhi	11 Jan, 1991	0.83	1.2	Assistant Professor	1 Decem ber, 2022	Information Management
53	SWATI DHIR	1- 31986 66157	FPM	IIM Lucknow	2 March, 1986	8.58	1	Associate Professor	25 May, 2016	OB and HR
54	SWATI TRI	PATHI	Ph.D	Departmen t of Psycholog y / University of Delhi	15 July, 1988	4.91	0.42	Assistant Professor	28 Novem ber, 2022	OB and HR

55	UMESH BAMEL	1- 93110 78101	Ph.D	IIT Roorkee	9 March, 1984	9.68	0	Associate Professor	15 June, 2020	OB and HR
56	UPASANA DHANDA		Ph.D	Departmen t of Commerce , Delhi University	18 October, 1992	6.00	0.25	Assistant Professor	10 May, 2023	OB and HR
57	YUKTI BAJ	AJ	Ph.D	IIT Delhi	6 Dec, 1991	3.50	0	Assistant Professor	1 Novem ber, 2022	Finance and Accounting

## **Executive Education**

The rapid pace of today's business world means that the best leaders are the ones who keep growing. IMI New Delhi Executive Education's non-degree programs immerse you in cutting-edge thinking from world-renowned academics and professionals. You'll return to your organization reenergized and ready to inspire growth at all levels.

IMI New Delhi Executive Education focuses to help working professionals update their skills and progress in their careers, while making material improvements in the organizations that they work for. We specialize in providing mass customized training to individuals and organization customized learning for companies.

Our executive education programs span a variety of functions and industries, for participants of diverse seniority levels (Top, Senior and Middle Management). We deploy cutting-edge learning technology, classroom infrastructure and pedagogical methods. Although our faculties are leading experts in their subject areas, each program is carefully contextualized to speak to local business realities. We deliver Programs in classroom, blended and online formats.

The Table below provides the details of online executive programmes conducted between 2015-2023.

Sl.	Programme	Date	No. of	No./Name of Faculty Members
No.			Students	
1	Executive Programme in Digital Marketing (Batch 01)	June, 2015 to October, 2015	Enrolled 39	Prof Neena SondhiProf Himanshu JoshiProf Pinaki DasguptaProf. Abhishek NirjarProf Manaswini AcharyaProf D K BatraProf. Abhishek Nirjar
2	Executive Business Management Programme		70	Prof Ashutosh Khanna Prof Alok K Singh

### **Online Executive Programmes conducted between 2015-2023**

	for Technical Professionals	September 2015 to October, 2016		Prof. Aman SrivastavaProf. Arnab DebProf. Barnali ChakladerProf. Himanshu JoshiProf Mamta MohapatraProf. Nalin JainProf. Supriya M KallaProf. Sonu GoyalProf Pinaki Dasgupta
3	Executive Programme in Digital Marketing (Batch 02)	February, 2016 to August, 2016	20	Prof Neena SondhiProf Himanshu JoshiProf. Abhishek NirjarProf Manaswini AcharyaProf D K Batra
4	Executive Programme in Digital Marketing (Batch 03)	January 2017 to July, 2017	15	Mr. Prabhakar Tiwari Prof. Neena Sondhi Mr. Anirban Chaudhari Prof. Supriya Kalla Prof. Vindo Kumar Mr. Ranjoy Dey Mr. Prabhakar Tiwari
5	Executive Business Management Programme for Technical Professionals	June, 2018 to June, 2019	22	Prof. Himanshu JoshiProf. Alok Kumar SinghProf. Chhavi MehtaProf. Chhavi MehtaProf. Arnab DebProf. Mamta MohapatraProf. Pinaki DasguptaProf. Sonu GoyalProf. Siddharth VarmaProf. Aman SrivastavaProf. V. Chandra+
6	Young Leadership Program	January 2023 to December 2024	20	Prof. Pinaki DasguptaProf. Harshit MauryaProf. Harish RaoProf. Vijay VancheshwarProf. Kumar VishwasProf. Swati DhirProf. Ankita Tandon

# (ii) Publications

# **Research papers in refereed Journals Published by Faculty during 2016-2022**

# Academic Year 2021- 2022

S.No	Faculty Name	Title of the Paper Journal including Volume & Issue	Co/Author/s if any	Year & Month of publication
1	Aman Srivastava	Arora RK, Srivastava A, Ownership Concentration and Dividend Payout in Emerging Markets: Evidence from India, Global Business Review, 22(5), 1276- 1288	Arora R K	Oct-21
2	Ankita Tandon	Tandon, A. (2022), "Leading learning and innovation in organizations: a distributed leadership perspective", Development and Learning in Organizations, Vol. 36 No. 2, pp. 5-7. https://doi.org/10.1108/DLO-05-2021-0087	NIL	Feb-22
3	Arindam Banik	Khatun, R., Banik, A., & Bhaumik, P. K. (2021). Measuring the barriers to trade in financial services in BRICS economies: Commitments and current practices under the general agreement on trade in services (GATS). <i>Global Business Review</i> , 22(5), 1160-1173.	Khatun, R., & Bhaumik, P. K.	Oct-21
4	Arindam Banik	The Biggest Challenge: The Future of Indian Farmers", <i>The IIC Quarterly</i> , Vol. 48 (autumn), No. 2, pp.59-65, 2021	NIL	2021
5	Arnab K. Deb	Ray, S.C., Deb, A.K. & Mukherjee, K. Unrestricted geometric distance functions and the Geometric Young productivity index: an analysis of Indian manufacturing. Empir Economics 60, 3103–3134 (2021). https://doi.org/10.1007/s00181-020-01925-0	Ray, S.C., & Mukherjee, K.	Jun-21
6	Asha Bhandarker	"Organizational memory and institution theory: A postcolonial perspective, Thunderbird Intenrational Business ReviewVolume 63, Issue-4, July/August 2021 Pages 487-501	Mohua Lahir., & Alfredo Behrens	Aug-21
7	Asha Bhandarker	Kumar, S. and Bhandarker, A. (2021), "Transformational leadership in AICTE: lessons for organizational excellence", Emerald Emerging Markets Case Studies, Vol. 11 No. 3.	Kumar S	Aug-21

8	Deepak Chawla	Relationship between Knowledge Management practices & performance- a segmentation in Indian Private sector, International Journal of Indian Culture and Business Management Vol 23, No:1, 2021, pp 46-65	Joshi, Himanshu	2021
9	Deepak Chawla	Segmenting the consumer of cause Related Marketing on Psychographic Attributes in Emerging Economy- The case of India, International Journal of Indian Culture and Business Management Vol 24, No. 1, pp 19-42, 2021	Gupta, Shruti	Sep-21
10	Deepak Chawla	Attitude as a mediator between antecedents of mobile banking adoption and user intention, International Journal of Business Excellence Vol 24, No 3, 2021, pp 321-339	Joshi, Himanshu	Jun-21
11	Deepak Chawla	Segmenting Mobile Banking uses based on the usage of Mobile Banking Services, Global Business Review Vol 22, No 3, June 2021	Joshi, Himanshu	Jun-21
12	Deepak Chawla	Evolution of e-wom : A systematic literature review using Bibliometric Analysis of 20 years , FIIB Business Review Vol 10, Issue 3, 2021, pp 215-231	Bhaiswar, R & Nagarajan, M	Sep-21
13	Deepak Chawla	Food delivery apps (FDA's) in Asia: An exploratory study across India and Philippine, British Food JournalVol. 124, Issue 3, Pp. 657-678	Shweta Pandey & Sandeep Suri	2022
14	Deepak Chawla	An Analysis and interrelationship between factors of perception for cause related Marketing, International Journal of Indian Culture and Business Management Vol. 23, No. 3, pp290-308, 2021.	Gupta, Shruti	Jun-21
15	Deepak Tandon	Ecological financial risk modeling analysis by the scheduled commercial banks. Indian Journal of Ecology ; 48:40-45, 2021. Artigo em Inglês   Scopus   ID: covidwho-1391335 Indian Journal of ecology	Mittal, E.; & Tandon, N	2021
16	Deepak Tandon	Inventory management and performance of manufacturing firms., <i>Inderscience International</i> <i>Journal of Value Chain Management</i> , <i>Vol 12 No.2</i> , 2021. p.p 149-170	Rashmi Ranjan Panigrahi, Duryodhan Jena, Jamini Ranjan Meher & Padma Charan Mishra and Ansuman Sahoo	Jul-21
17	Deepak Tandon	Predicting Financial Distress in the Indian Banking Sector: A Comparative Study Between the Logistic Regression, LDA and ANN Models, GLOBAL BUSINESS REVIEW	Nandita Mishraz & Shruti Ashok	Jul-21

18	Deepak Tandon	Scaling Impact Investment for Sustainable Development Goals: An Empirical Analysis ISSN: 1834-2000 (print). ISSN: 1834-2019 (online)., Australasian Accounting, Business and Finance Journal :AABFJ Volume 15, Issue 5 (2021)	Seema Tewari , Harjit Singh & , Shobhit Wadhwa	2021
19	Harshita	Sangwan, S., Nayak, N. C., Harshita, & Sangwan, V. (2021). Borrowers' credit risk factors, perception towards repayment interventions and moral hazard in loan delinquency: An investigation of Indian microfinance institutions. Applied Economics, 53(56), 6554-6569.		2021
20	Himanshu Joshi	Deepak Chawla and Himanshu Joshi (2021), Attitude as a mediator between antecedents of mobile banking adoption and user intention. International Journal of Business Excellence, Volume 24, Issue 3, pp 321- 339.	Deepak Chawla	Jun-21
21	Himanshu Joshi	Deepak Chawla and Himanshu Joshi (2021) Segmenting Mobile Banking Users Based on the Usage of Mobile Banking Services, Global Business GBR 22.3 (May-June 2021) Review, Vol 22, Issue 3, pp. 689-704	Deepak Chawla	Jun-21
22	Himanshu Joshi	Himanshu Joshi and Deepak Chawla (2021)Relationship between Knowledge Management Practices and Performance – A Segmentation study in Indian Private Sector, International Journal of Indian Culture and Business Management , Vol.23 No.1, pp.46 - 65	Deepak Chawla	2021
23	Himanshu Joshi	Sondhi, N. and Joshi, H. (2021), "Profiling young internet addicts: implications for their social well- being", The Electronic Library, Vol. 39 No. 1, pp. 17-32. Weblink: https://www.emerald.com/insight/content/doi/10.110 8/EL-03-2020-0071/full/html	Sondhi, N	May-21
24	Kakali Kanjilal	"Rare earth and allied sectors in stock markets: extreme dependence of return and volatility", (with Elie Bouri, Sajal Ghosh, David Roubaud and Tareq Saeed): Applied Economics, (Routledge: Taylor & Francis), Vol 53, issue 49, 5710-5730, 11 Jun 2021,	Elie Bouri, Sajal Ghosh, David Roubaud and Tareq Saeed	Jun-21
25	Kakali Kanjilal	"Rare earth and financial markets: Dynamics of return and volatility connectedness around the COVID-19 outbreak", (with Ying Song, Elie Bouri, Sajal Ghosh): Resources Policy, (Elsevier), 74 (2021), 102379, October 2021, https://doi.org/10.1016/j.resourpol.2021.102379	Elie Bouri, Sajal Ghosh, David Roubaud and Tareq Saeed	Dec-21
26	Kuldeep Lamba	Kumar, R., Lamba, K., & Raman, A. (2021). Role of zero emission vehicles in sustainable transformation of the Indian automobile industry. Research in Transportation Economics, 90, 101064.	Kumar, R., & Raman, A.	Dec-21

27	Mamta Mohapatra	Mohapatra S, Mohapatra M, Kar SK, Tekkalaki B. Perceived stress and emotional overeating during COVID-19 pandemic. Ann Indian Psychiatry 2021;5:132-8	Mohapatra S & Kar SK, Tekkalaki B.	2021
28	Meenakshi Nagarajan	Bhaiswar R, Meenakshi N, Chawla D. Evolution of Electronic Word of Mouth: A Systematic Literature Review Using Bibliometric Analysis of 20 Years (2000–2020). FIIB Business Review. 2021;10(3):215-231. doi:10.1177/23197145211032408	Bhaiswar R & Chawla D	Sep-21
29	Monika Chopra	Factors Determining CEO Compensation in an Emerging Economy: Evidence from India, Indian Journal of Finance Volume 15, Number 4, Page 8-22	Pathak, Deepti	Apr-21
30	Neena Sondhi	Basu, R. and Sondhi, N. (2021), "Online versus offline: preferred retail choice for premium brand purchase", International Journal of Retail & Distribution Management, Vol. 49 No. 10, pp. 1447- 1463.	Basu, R	Sep-21
31	Neena Sondhi	Sondhi, N. and Joshi, H. (2021), "Profiling young internet addicts: implications for their social well-being", The Electronic Library, Vol. 39 No. 1, pp. 17-32.	Joshi, Himanshu	May-21
32	Neena Sondhi	Sondhi, N. and Basu, R. (2021), "Scaling up Sirohi: can women empowerment and sustainability drive a luxury brand?", Emerald Emerging Markets Case Studies, Vol. 11 No. 4.	Basu, R	Dec-21
33	P.K.Bhaumik	Khatun, R., Banik, A., & Bhaumik, P. K. (2021). Measuring the barriers to trade in financial services in BRICS economies: Commitments and current practices under the general agreement on trade in services (GATS). Global Business Review, 22(5), 1160-1173.	Khatun, R., & Banik, A	Oct-21
34	P.K.Bhaumik	Vijaykar, Shreekant; Gupta, Mahesh Prof.; and Bhaumik, Pradip Kumar Dr. (2021) "Conflict Resolution in a Multi-level IT-enabled Outsourcing Network: A Structured Solution Approach," Journal of International Technology and Information Management: Vol. 30 : Iss. 1, Article 5.	Vijaykar, Shreekant & Gupta, Mahesh Prof	2021
35	Purva Grover	Grover, P., Kar, A.K., Gupta, S. and Modgil, S. (2021), "Influence of political leaders on sustainable development goals – insights from twitter", Journal of Enterprise Information Management, Vol. 34 No. 6, pp. 1893-1916.	Kar, A.K., Gupta, S. and Modgil, S	Nov-21

36	Purva Grover	<ul> <li>Dwivedi, Y. K., Hughes, L., Kar, A. K., Baabdullah,</li> <li>A. M., Grover, P., Abbas, R., &amp; Wade, M. (2022).</li> <li>Climate change and COP26: Are digital technologies and information management part of the problem or the solution? An editorial reflection and call to action. International Journal of Information Management, 63, 102456.</li> </ul>	Dwivedi, Y. K., Hughes, L., Kar, A. K., Baabdullah, A. M., Abbas, R., & Wade, M.	Apr-22
37	R.K.Arora	Arora, R.K. & Srivastava, A.(2021). Ownership Concentration and Dividend Payout in Emerging Markets, Evidence from India. Global Business Review, 22(5), 1276-1288	Aman Srivastava	Oct-21
38	R.K.Arora	Arora, R.K., 'Why do Indian Companies repurchase their shares?' Global Business Review, 23(1), 205- 217.	NIL	Feb-22
39	Shailendra Nigam	Singh, N., Bhatia, S., & Nigam, S. (2021). Perceived vulnerability of job loss and satisfaction with life in the hospitality sector in times of pandemic: a multi- mediational approach. International Journal of Contemporary Hospitality Management, 33 (5), 1768-1788.	Singh, N., & Bhatia, S.	Jul-21
40	Shikha Bhatia	Singh, N., Bhatia, S., & Nigam, S. (2021). Perceived vulnerability of job loss and satisfaction with life in the hospitality sector in times of pandemic: a multi- mediational approach. International Journal of Contemporary Hospitality Management, 33 (5), 1768-1788.	Singh, N., & Nigam, S	Jul-21
41	Shikha Bhatia	<ul><li>Bhatia, S., &amp; Singh, N. (2021). Dynamics of capital structure and firm value of Indian listed firms: a PLS-SEM approach. International Journal of Indian Culture and Business Management, 24(1), 43-62.</li></ul>	Singh, N.	Sep-21
42	Shikha Bhatia	Bhatia, S., Singh, N., & Jain, H. (2021). What Explains Millennials' Intention to Invest in the Stock Market? An Extension to the Theory of Planned Behavior. The Journal of Wealth Management, 24(2), 25-47.	Singh, N., & Jain, H	May-21
43	Swati Dhir	Antecedents of Strategic Thinking and its impact on Competitive Advantage, Journal of Indian Business Research, Vol. 13(4), 437-458	Shubham Dixit, Shi wangi Singh & Sanjay Dhir	Nov-21
44	Swati Dhir	Strategic thinking in a professional environment: a review of the literature. International Journal of Business Innovation and Research, 25(2), 260-284.	Veethica Smriti & Sanjay Dhir	May-21
45	Swati Dhir	"An Exploratory Study of Challenges Faced by Working Mothers in India and Their Expectations from Organizations "Global Business Review, Volume 23(1)	Roopali Sharma	Feb-22

46	Umesh Bamel	<ul> <li>Bamel, N., Pereira, V., Bamel, U. and Cappiello, G. (2021), "Knowledge management within a strategic alliances context: past, present and future", Journal of Knowledge Management, Vol. 25 No. 7, pp. 1782-1810.</li> </ul>	Bamel, N., Pereira, V., and Cappiello, G	Aug-21
47	Umesh Bamel	Pereira, V., & Bamel, U. (2021). Extending the resource and knowledge based view: A critical analysis into its theoretical evolution and future research directions. Journal of Business Research, 132, 557-570.	Bamel, N., Pereira, V., and Cappiello, G	Aug-21
48	Umesh Bamel	Pereira, V., Nandakumar, M. K., Sahasranamam, S., Bamel, U., Malik, A., & Temouri, Y. (2022). An exploratory study into emerging market SMEs' involvement in the circular Economy: Evidence from India's indigenous Ayurveda industry. Journal of Business Research, 142, 188-199.	Pereira, V., Nandakumar, M. K., Sahasranamam, S., Malik, A., & Temouri, Y	Mar-22
49	Umesh Bamel	<ul> <li>Kumar, S., Sahoo, S., Lim, W. M., Kraus, S., &amp;</li> <li>Bamel, U. (2022). Fuzzy-set qualitative comparative analysis (fsQCA) in business and management research: A contemporary overview. Technological Forecasting and Social Change, 178, 121599.</li> </ul>	Kumar, S., Sahoo, S., Lim, W. M., & Kraus, S.	May-22
50	Umesh Bamel	Bamel, U., Pereira, V., Del Giudice, M. and Temouri, Y. (2022), "The extent and impact of intellectual capital research: a two decade analysis", Journal of Intellectual Capital, Vol. 23 No. 2, pp. 375-400.	Pereira, V., Del Giudice, M. and Temouri, Y	Feb-22

## Academic Year 2020- 2021

S.No	Faculty Name	Title of the Paper Journal including Volume & Issue	Co/Auther/s if any	Year and Month of Publication
1	Aman Srisvastava	"Abusive supervision and intention to quit: exploring multi-mediational approaches", <i>Personnel Review</i> , Vol. 49 No. 6, pp. 1269-1286.	Pradhan, S. and Jena, L.K.	Aug-20
2	Aman Srisvastava	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets. <i>Global Business Review</i> . Vol.22(1) pp. 219-235	Chopra, Monika & Mehta, Chhavi	Feb-21
3	Ankita Tandon	Tandon, A, Nair U.K. 2020. Understanding and managing learning in social enterprises: The role of implicit organizational boundaries, <i>Nonprofit Management &amp;</i> <i>Leadership</i> , Vol. 31, Issue 2, pg 259-286	Unnikrishnan K. Nair (Second Author, Affiliation - IIM Kozhikode)	Dec-20

4	Arnab Deb	Tokas, K. and Deb, A.K. (2020), "CAGE distance framework and bilateral trade flows: case of India", <i>Management Research</i> <i>Review</i> , Vol. 43 No. 10, pp. 1157-1181.	Kalpana Tokas, IMI New Delhi	May-20
5	Asha Bhandarker	Experiential Learning and its Efficacy in Management Education, Purushartha Vol. 13 No. 1, pp.35-55	Subrat Kumar	Dec-20
6	Chhavi Mehta	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets. <i>Global Business Review</i> . Vol.22(1) pp. 219-235	Monika Chopra & Aman Srivastava	Feb-21
7	Deepak Chawla	The moderating role of gender and age in the adoption of mobile wallet, <i>Foresight</i> , Vol. 22 No 4 PP.483-504	Himanshu Joshi	Aug-20
8	Deepak Chawla	Cause-related marketing: exploring the differences across Gen Y and Gen Z in India, <i>Social Business</i> , 10(2), pp. 172-191.	Pandey, S. & Puri, S.	2020
9	Deepak Chawla	Exploring factors that derive adoption of various categories of M- Commerce : An Emerging Market Study, <i>Global Business</i> <i>Review</i> , 21(2), 2020, pp. 526-546	Shweta Pandey	2020
10	Deepak Chawla	Materialistic consumption among young Indians : an ethnographic approach, International Journal of Indian Culture and business management, Vol 21, No 2, 2020, pp 507-532	Neena Sondhi	2021
11	Deepak Chawla	Positioning implication for Chocolate Brands: An attribute based approach. <i>Global</i> <i>Business Review</i> 22(1),2021, pp. 184-196 )	Neena Sondhi	2021
12	Deepak Chawla	Determinants of financial literacy of young adults : testing the the willfulness of parents of socio- demographic variables; <i>International Journal of Indian Culture &amp; Business Management Vol 22, No 2,2021,</i> pp 256-271	Shikha Bhatia & Sonali Singh	2021
13	Deepak Tandon	Eureka of Effective Leadership Skill in the Digital Era of Disruption, International Journal of Advanced Science and Technology,Vol. 29, No. 5s, (2020), pp. 1403- 1410	Tandon N, Singh P, Tandon D, Batra J	Apr-20
14	Deepak Tandon	The Impact of demonetization on Payment System Indicators Treasury Management IUP Publications Vol XVIINo2 pp21-31	Tandon S, JaggaS.K	Apr-20

15	Deepak Tandon	Insolvency Proceedings Amidst Amendments in Insolvency and Bankruptcy Code In Covid -19 Times PHD Chamber Journal of Ideas & Innovation.PhD Chamber Of Commerce Journal pp115-117	Tandon. N	Jul-20
16	Deepak Tandon	ONLINE TEACHING PERCEPTIONS AMIDST COVID-19-8M- The Journal of Indian Management and strategies 25 (3), 46-53	Mishra N, Tandon N, Gupta I	Sep-20
17	Deepak Tandon	The Effectiveness of Credit-to-GDP Gap as a Leading Indicator of Banking Crises in India. International Journal of Service Science, Management, Engineering, and Technology (IJSSMET), 12(1), 17-37.	Akhtar J, Kulshreshtha	Jan-Feb 21
18	Faisal N Zargar	Heterogeneous Market Hypothesis Approach for Modeling Unbiased Extreme Value Volatility Estimator in Presence of Leverage Effect: An Individual Stock Level Study with Economic Significance Analysis <i>.The</i> <i>Quarterly Review of Economics and Finance.</i> Volume 77, August 2020, Pages 271-285	Dilip Kumar	Aug-20
19	Faisal N Zargar	Modeling Unbiased Extreme Value Volatility Estimator in Presence of Heterogeneity and Jumps: A Study with Economic Significance Analysis International Review of Economics & Finance .Volume 67, May 2020, Pages 25- 41	Dilip Kumar	May-20
20	Himanshu Joshi	"The moderating role of gender and age in the adoption of mobile wallet", <i>Foresigh</i> t, Vol. 22 No. 4, pp. 483-504.	Deepak Chawla	Jun-20
21	Kakali Kanjilal	Can clean energy stock price rule oil price? New evidences from a regime-switching model at first and second moments(Elsevier) ): <i>Energy Economics</i> , Elsevier, Vol 95, March 2021, 105116	Yahya, M; Kanjilal, K; Dutta, A; Ghosh, S; Uddin, G	Mar-21
22	Kakali Kanjilal	Asymmetric and Regime Switching Behaviour of GDP and Energy Nexus in India: New Evidences, <i>Macroeconomics and</i> <i>Finance in Emerging Market Economies</i> , (Taylor & Francis): vol. 14(1), pages 45-65: January 2021	Kanjilal, K; Ghosh, S	Jan-21
23	Kakali Kanjilal	Non-fossil fuel energy usage and economic growth in India: A study on non-linear cointegration, asymmetry and causality, Journal of Cleaner Production (Elsevier): Volume 273, 10 November 2020, 123032	Ghosh, S; Kanjilal, K	Nov-20

24	Kakali Kanjilal	Evaluation of import substitution strategy in Indian telecom sector: Empirical evidence of non-linear dynamics, <i>Telecommunications</i> <i>Policy</i> (Elsevier), Volume 44, Issue 7, August 2020, 101998	Mishra, B; Ghosh, S	Aug-20
25	Kakali Kanjilal	Evaluation of cross-quantile dependence and causality between non-ferrous metals and clean energy indexes, <i>Energy</i> (Elsevier), Volume 202, 1 July 2020, 117777	Yahya, M; Ghosh, S;Kanjilal, K; Dutta, A; Uddin, G	Jul-20
26	Kakali Kanjilal	Costs of avoided carbon emission from thermal and renewable sources of power in India and policy implications <i>Energy</i> (Elsevier) Volume 200, 1 June 2020, 117522	Prakash, V; Ghosh, S; Kanjilal, K	Jul-20
27	Kalpana Tokas	Tokas, K. and Deb, A.K. (2020), "CAGE distance framework and bilateral trade flows: case of India", <i>Management Research</i> <i>Review</i> , Vol. 43 No. 10, pp. 1157-1181.	Kalpana Tokas, IMI New Delhi	May-20
28	Mamta Mohapatra	Enhancing Talent Acquisition Practices Using Technology In A Leading Consumer Durable Company: A Case Study <i>Personnel Today;</i> Vol.1 Issue 2 pp. 180-187	Devika R	Jan-21
29	Monika Chopra	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets. <i>Global Business Review</i> . Vol.22(1) pp. 219-235	Chhavi Mehta & Aman Srivastava	Feb-21
30	Mrinmoy Majumdar	Majumder, M. (2021). Notes on Industrial Relations and Technology. <i>The Indian</i> <i>Journal of Industrial Relations</i> , 56(3) 537- 547.	NA	Jan-21
31	Meenakshi Nagarajan	"Taboo in consumption: Social structure, gender and sustainable menstrual products" <i>International Journal of Consumer Studies</i> , Vol. 44, Issue 3, pp 243-257.	NA	May-20
32	Neena Sondhi	Materialistic consumption amongst young Indians: an ethnographic approach.International Journal of Indian Culture and Business Management . Vol. 21(4).pp.507-532	D. Chawla	Dec-20
33	Neena Sondhi	Positioning Implications for Chocolate Brands: An Attribute-based Approach. <i>Global</i> <i>Business Review</i> .Vol.22 (1).pp.184-196	D. Chawla	Feb-21

34	Reena Nayyar	When is informed trading more prevalent?— An examination of options trading around Indian M&A announcements, <i>Journal of</i> <i>Futures Market</i> , Vol. 40, No. 6, pp. 1011- 1029.	Mohil, S.and Patro, A.	2020
35	Shikha Bhatia	Determinants of financial literacy of young adults: testing the influence of parents and socio-demographic variables, International Journal of Indian Culture and Business Management, Vol 22, No. 2PP. 256-271	Shikha Bhatia; Deepak Chawla; Sonali Singh	February, 2021
36	Swati Dhir	Linking supervisor-support, person-job fit and person-organization fit to company value, Journal of Indian Business Research. Vol. 12 No. 4, pp. 549-561	Tanusree Dutta	May-20
37	Swati Dhir	Factor Affecting Innovation Performance of Manufacturing Firms: Case Evidences,International Journal of Asian Business and Information Management (IJABIM) Vol 11, Issue 3,	Sanjay Dhir	Jul-20
38	Umesh Bamel	"The mediating effect of meaningful work between human resource practices and innovative work behavior: a study of emerging market", Employee Relations, Vol. 43 No. 2, pp. 459-478.	Nishant Singh & Veena Vohra	Sep-20
39	Umesh Bamel	Can transcendence be attained through mindfulness? The mediating role of meaningful work", Journal of Organizational Effectiveness: People and Performance, Vol. 7 No. 3, pp. 257-273.	Nishant Singh	Aug-20
40	Umesh Bamel	Big data analytics based enablers of supply chain capabilities and firm competitiveness: a fuzzy-TISM approach", Journal of Enterprise Information Management, Vol. 34 No. 1, pp. 559-577.	Nisha Bamel	Dec-20

S.No	Faculty Name	Title Of The Paper Journal Including Volume & Issue	Co/Auther/S If Any	Year And Month Of Publication	
Acade	Academic Year 2019-20				
1	Alok Kumar Singh	"Evaluating Service Quality In Automobile Maintenance And Repair Industry Asia Pacific Journal Of Marketing And Logistics Issn: 1355-5855 Vol 32, Issue 1.	Nikunj Kr Jain & Kapil Kaushik	Jun-19	

2	Alok Kumar Singh	Understanding Role Of Market Orientated It Competence And Knowledge Sharing Mechanism In Gaining Competitive Advantag	Jyoti Varma & Rajeev Varma	Mar-20
3	Aman Srivastava	Abusive Supervision And Knowledge Hiding: The Mediating Role Of Ppsychoogical Contract Violation And Supervisor Directed Aggression Journal Of Knowledge Management	Pradhan, S., Srivastava, A. And Mishra, D.	2020
4	Ashutosh Khanna	"Disruptive Innovation In Aerospace And Defense In Indian Msme." Journal Of Operations And Strategic Planning, Vol. 2, No. 2, Dec. 2019, Pp. 118–131,	Shuktij S Rao; A Banik; D Philip	Feb-20
5	Ayona Bhattacharjee	"Can Your Neighbour's Education Affect Your Health?" In Journal Of Health Management Volume 22 Number 1	Radhika Joshi	Jan-Mar 20
6	D K Batra	"Antecedents And Consequences Of Destination Brand Experience (Dbe): A Conceptual Framework", International Journal Of Hospitality And Tourism Systems, Vol. 13 No.1, Pp. 61-67.	Dahiya, K.S., And Kumar, V.	Jan-20
7	Deepak Chawla	Consumer Attitude And Intention To Adopt Mobile Wallet In India – An Empirical Study, International Journal Of Bank Marketing, Vol. 37 No. 7, Pp. 1590-1618	H.Joshi	Oct-19
8	Deepak Chawla	How Knowledge Management Influences Performance? Evidences From Indian Manufacturing And Services Firms, International Journal Of Knowledge Management Vol. 15, Issue 4, Pp. 56-77	H.Joshi	Oct-Dec- 19
9	Deepak Chawla	Scale Development And Validation For Measuring The Adoption Of Mobile Banking Services, Global Business Review, Vol. 20 Issue 2	H.Joshi	Apr-19
10	Deepak Chawla	Factors Affecting Consumer Adoption Of Mobile Apps In Ncr: A Qualitative Study Global Business Review, Vol. 21 Issue 1	N.Arora, G.Malik	Feb-20
11	Deepak Chawla	Patients' Perception Towards Branded And Generic Medicines In An Emerging Economy: A Scale Development And Validation Study	M.Alam, A. Mittal	Jul-19
12	Deepak Tandon	'Impact Of Operating Efficiency On Firm Value – A Case Of The Indian Banking Sector And Information Technology Sector', Int. J. Business And Globalisation, Vol. 23, No. 3, Pp.452–463. : International Journal Of Business And Globalisation (Issn: 1753- 3635;	Bhullar Ps	Oct-19
13	Deepak Tandon	Emerging Risk Metrics In Banks Using Camels Analysis Prestige International Journal Of Management And Research (Issn : 09746080} Vol 11(3) Jan 2020, Indexed In Proquest,Sjif Impact Factor 6.841	Vaishnav A , Tandon N	Jan-20

14	Deepak Tandon	Bank Nifty : Empirical Modeling Of Returns Vis-A-Visleverage Ad Volatility The Iup Journal Of Bank Management (Ijbm)	Tandon N , Saxena N	Feb-20
15	Himanshu Joshi	Consumer Attitude And Intention To Adopt Mobile Wallet In India – An Empirical Study, International Journal Of Bank Marketing, Vol. 37 No. 7, Pp. 1590-1618	Deepak Chawla	Oct-19
16	Himanshu Joshi	How Knowledge Management Influences Performance? Evidences From Indian Manufacturing And Services Firms, International Journal Of Knowledge Management Vol. 15, Issue 4, Pp. 56-77	Deepak Chawla	Oct-Dec- 19
17	Himanshu Joshi	Scale Development And Validation For Measuring The Adoption Of Mobile Banking Services, Global Business Review, Vol. 20 Issue 2	Deepak Chawla	Apr-19
18	Irfan A Rizvi	Impact Of Corporate Citizenship On Employee Citizenship Behavior Of Managers: A Study On Select Indian Banks, Vol 20, Issue 6	Neena R Jain	Nov-19
19	Irfan A Rizvi	How Leaders Make Followers Commit To The Organization? The Importance Of Influence Tactics, Volume 20, Issue 6	Shakti Chaturvedi; Enias Thomas Pasipanodya	Dec-19
20	Kakali Kanjilal	Marketing Investments And Firm Performance In Manufacturing Sector: A Panel Threshold Model For China, Journal Of The Asia Pacific Economy, 24:1, 117-126,	Dinesh Jaisinghani	2019
21	Meenakshi Nagarajan	"Food Delivery Apps In India: Wherein Lies The Success Strategy?", Strategic Direction, Vol. 35 No. 7, Pp. 12-15.	Anamika Sinha	Jul-19
22	Meenakshi Nagarajan	"Design Thinking For Improving Employee Experience: A Case Of A Food Tech Company", Development And Learning In Organizations, Vol. 34 No. 1, Pp. 8-11. <u>Https://Doi.Org/10.1108/Dlo-11-2018-0154</u>	Anamika Sinha And Biju Varkkey	Jul-19
23	Monika Chopra	Are Stock Returns Persistent? Study On Asian Stock Exchanges, Afro-Asian J. Finance And Accounting, Vol. 9, No. 2, 2019	Rupish Saldi	Apr-19
24	Mrinmoy Majumdar	Labor Issues In The Global Supply Chain: An Indian Perspective. The Indian Journal Of Industrial Relations, 55 (3), 393-408.	Sasmita Dash	Jan-20
25	Mrinmoy Majumdar	The Proletariat Cyborg. The Indian Journal Of Industrial Relations, 54 (4), 745- 748.	None	Apr-19
26	Neena Sondhi	Mapping The Luxury Purchase Intentions Of The Counterfeit Luxury Buyers.International Journal Of Managament Practice, Vol 12(4),2019.Pp.476-494	None	Jan-20
27	Prerna Lal	Understanding The Drivers Of Cloud-Based Service Adoption And Their Impact On The Organizational Performance: An Indian Perspective. Journal Of Global Information	Prof. Sangeeta Shah Bharadwaj	Jan-20

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		Management, 28(1), 56- 85.Doi:10.4018/Jgim.2020010104		
28	R K Arora	Corporate Cash Holdings: An Empirical Investigation Of Indian Companies Global Business Review, 20(4) Pp 1088-1106	None	Aug-19
29	R K Arora	Impact Of Dividend Tax Change On Payout Policy Of Indian Companies Global Business Review, 20(5) Pp 1282-1291	Prof. Sanjay Dhamija	Oct-19
30	Reena Nayyar	Options Availability Effect On Informed Trading In M&As	Mohil, S. And Patro, A.	Oct-19
31	Sajeet Pradhan	Getting Even: A Study Of Abusive Supervision, Workplace Deviance And Intention To Quit In Indian Entrepreneurial Organizations. South Asian Journal Of Business Studies, 8(3), 332-347.	L. K Jena	2019
32	Sajeet Pradhan	Abusive Supervision And Knowledge Hiding: The Mediating Role Of Psychological Contract Violation And Supervisor Directed Aggression. Journal Of Knowledge Management, 24(2), 216-234.	Srivastava, A, & Mishra, D.K.	2020
33	Sajeet Pradhan	Am I Empowered Through Meaningful Work? The Moderating Role Of Perceived Flexibility Connecting Meaningful Work And Psychological Empowerment, Iimb Management Review, 31(3), 298-308.	Jena, L. K. & Bhattacharyya, P	2019
34	Sanjay Dhamija	Impact Of Dividend Tax Change On The Payout Policy Of Indian Companies, Gobal Businee Review, Volume 20, Issue 5, October 2019	R K Arora	Oct-19
35	Sidharth Varma	"Impact Of Demographic Variables On Factors Of Customer Satisfaction In Banking Industry Using Confirmatory Factor Analysis", International Journal Of Electronic Banking, 1(4), Pp. 283–303	Ruchika Gupta	
36	Sidharth Varma	"A Structural Equation Model To Assess Factors Influencing Employee's Attitude And Intention To Adopt Byod (Bring Your Own Device), International Journal Of Recent Technology & Engineering, 8(3), Pp. 6303- 6308	Ruchika Gupta; Garima Bardwaj	
37	Sidharth Varma	"A Structural Equation Model To Assess Behavioural Intention To Use Biometric Enabled E-Banking Services In India", International Journal Of Business Information Systems, 31(4), Pp. 555–572	Ruchika Gupta	
38	Swati Dhir	Linking Employee Loyalty With Job Satisfaction Using Pls–Sem Modelling. Personnel Review. Doi 10.1108/Pr-03-2019- 0107	Tausree Dutta And Piyali Ghosh	Jan-20
39	Swati Dhir	Modeling Of Strategic Thinking Enablers: A Modified Total Interpretive Structural Modeling (Tism) And Micmac Approach,	Sanjay Dhir	Jan-20

		International Journal Of System Assurance Engineering And Management, 11(1):175–		
41	Swati Dhir	Intellectual Property Rights And Their Impact On Innovations- A Study Of Manufacturing Industry In India, International Journal Of Asian Business And Information Management, 11(3).	Sanjay Dhir	Mar-20
41	Vinod Kumar	"Modeling And Classification Of Enablers Of Csr In Indian Firms", Journal Of Modelling In Management, Vol. 14 No. 2, Pp. 456-475.	Kumar, D. And Goyal, P.	May-19
42	Vinod Kumar	"Prioritizing Csr Barriers In The Indian Service Industry: A Fuzzy Ahp Approach", Scientific Annals Of Economics And Business, Vol. 66 No. 2, Pp. 213-233.	Kumar, D. And Goyal, P.	Jul-19
43	Vinod Kumar	, "Antecedents And Consequences Of Destination Brand Experience (Dbe): A Conceptual Framework", International Journal Of Hospitality And Tourism Systems, Vol. 13 No.1, Pp. 61-67.	Dahiya, K.S. And Prof Batra, D.K.	Jan-20

S.No	Faculty	Title of the Paper Journal including	Co/Auther/s if	Year and Month		
	Name	Volume & Issue	any	of Publication		
Acad	cademic Year 2018-19					
1	Deepak Chawla	Knowledge Management and performance improvement in Indian organization ,International journal of Knowledge Management Studies, Vol 9 (2), pp 164-180.	Prof Himanshu Joshi	2018		
2	Deepak Chawla	Online Customer Experience (OCE) in clothing e-retail, Exploring OCE dimensions and their impact on satisfaction and loyalty- Does gender matters?, International journal of Retail & Distribution Management, Vol 46(3), pp. 323-346.	Ms. Shweta Panday	2018		
3	Deepak Chawla	The Moderating Effect Of Demographic Variables On Mobile Banking Adoption: An Empirical Investigation, Global Business Review Vol 19(3), Special Issue pp:90-1113.	Prof. Himanshu Joshi	2018		
4	Deepak Chawla	Evolving segments of online clothing buyers: an emerging market study, Journal of Advances in Management Research, Vol. 15 Issue: 4, pp.536-557.	Ms. Shweta Panday	2018		
5	Himanshu Joshi	Knowledge Management and performance improvement in Indian organization, International journal of Knowledge Management Studies, Vol 9 (2), pp 164-180.	Prof.Deepak Chawla			
6	Himanshu Joshi	The Moderating Effect Of Demographic Variables On Mobile Banking Adoption: An Empirical Investigation, Global Business Review Vol 19(3), Special Issue pp:90-1113.	Prof.Deepak Chawla			

7	Mamta Mohapatra	Pradhan, S., Jena, L. K. & Mohapatra, M. (2018). Role of Gender on the Relationship between Abusive Supervision and Employee's Intention to Quit in Indian Electricity Distribution Companies. <i>Gender</i> <i>in Management: An international journal</i> , 33(4), 282-295.	2	July, 2018
8	Mamta Mohapatra	Mohapatra, M & Sahu, P.(2018). Building a Sustainable Talent Acquisition Model in a Dynamic Business Environment. International Journal of Human Capital and Information Technology Professional.Volume 9 Issue 3 July- September 2018	1	July, 2018
9	Mamta Mohapatra	Mohapatra, M & Sahu, P.(2018). Optimizing the Recruitment Funnel in an ITES Company: An Analytics Approach. <i>Procedia</i> <i>Computer Science 00 (2017) 000–000</i>	1	
10	Deepak Tandon	Financial Inclusion in India: Challenges and Opportunities TREASURY MANAGEMENT IUP PUBLICATIONS	Ananthu R	Apr-18
11	Deepak Tandon	Muslim Divorce Laws in India – A Comparative Study with other Countries	Shastri A	Sep-18
12	Mrinmoy Majumder	Case Study- Centre for Excellence?, Human Capital Magazine	-	2018, October
13	Monika Chopra	Do Stock Markets acceptably rfelect earnings manipulation? Analysis of India Manufacturing firms, Decision (September 2018), Vol. (45)	Abhishek Miglani	September, 2018
14	Monika Chopra	An Analysis of Spillover of Return and Asymmetric Spillover of Volatility between NIFTY and India VIX (2018), South Asian Journal of Management Vol. 25.2	No	April-June
15	Neena Sondhi	Profiling sports spectators in emerging markets: role of sports involvement as a segmentation tool. <i>International Journal of</i> <i>Sport Management and Marketing</i> , 2018 Vol.18, No.4. pp. 301-321	Prof Rituparna Basu	2018
16	Nikunj Kumar Jain	Challenges in meeting all of India's electricity from solar: An energetic approach	Two	February, 2018
17	Nikunj Kumar Jain	Conceptualizing a Resilient Supply Chain for Single-fuel Biomass Power Plant	One	May-18
18	Swati Dhir	Defining and developing a scale to measure strategic thinking. Foresight. Vol. 20 (3), 271-288	Sanjay Dhir & Payel Samanta	Jun-18
19	Swati Dhir	The influence of personal and organizational characteristics on employee engagement and performance. International Journal of Management Concepts and Philosophy, 11(2), 117-131	Archana Shukla	May, 2018

20	Vinod Kumar	"Mom I want it: Impact of anthropomorphism on pester power among children", International Journal of Business Innovation and Research, Vo. 16 No. 2, pp. 168-185.	Dr. Vandana	May, 2018
21	Asha Bhandarker	Toxic Leadership Emotions distress and coping strategy	Snigdha Rai	2018
22	Sanjay Dhamija	Role of retaliation and value orientation in whistleblowing intentions (Asian Journal of Business Ethics)	Snigdha Rai	2018
23	Prerna Lal	Designing a Hybrid Cloud Strategy for Competitive Advantage, CUTTER BUSINESS TECHNOLOGY JOURNAL (formerly Cutter IT Journal),Vol. 31, No. 10, pp 12-16.		Oct , 2018
24	P. Banerjee	Pricing decisions of car aggregation platforms in sharing economy: a developing economy perspective, in Journal of Revenue Pricing Management, Vol. 17(5): 341-355, October 2018	A. Gupta; B.Saha	Oct-18
25	Dr. Vinod Kumar	"Understanding the trends of marketing research and its future directions: A citation analysis", The Bottom Line, Vol. 31 No. 3/4, pp. 191-207.	Sheoran, M., Kumar, D, and Verma, D.	Nov-18
26	Dr. Vinod Kumar	"Usage pattern of e-resources among management students in Nagpur, Maharashtra (India)", The Electronic Library, Vol. 36 No. 4, pp. 665-676.	Vandana and Batra, D.K.	Dec-18
27	Deepak Chawla	Exploring Factors That Drive Adoption of Various Categories of M-commerce: An Emerging Market Study, Global Business Review.	Shweta Pandey	21(1) 1–21, 2018
28	Deepak Chawla	"Engaging m-commerce adopters in India" (2019), Journal of Enterprise Information Management, Vol.32, Issue 1, pp 191-210	Shweta Pandey	2019
29	Aman Srivastava	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets	Chopra M., Mehta Chhavi	Nov. 2018
30	Monika Chopra	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets	Aman Srivastava, Mehta Chhavi	Nov. 2019
31	Monika Chopra	Do stock markets acceptably reflect earnings manipulation? Analysis of Indian manufacturing firms	Miglani, Abhishek	September, 2018
32	Harish V Rao	New asset liability management model with decision support system for life insurance companies: Interface design issues for database and mathematical models		18-Nov
33	Harish V Rao	Asset liability management model with decision support system for life insurance companies: Computational results	Dutta G., Basu S., Tiwari M.K.	19-Feb

34	Chhavi Mehta	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets	Monika Chopra, Aman Srivastava	DOI: 10.1177/09721509 18807015
35	Deepak Tandon	Financial Inclusion in India: Challenges and Opportunities TREASURY MANAGEMENT IUP PUBLICATIONS	Ananthu R	Apr-18
36	Deepak Tandon	Muslim Divorce Laws in India – A Comparative Study with other Countries	Shastri A	Sep-18
37	D K Batra	India- Sustainability and the Tourism Rankings	Dr. Kirti Singh	2018
38	D K Batra	"Usage pattern of e-resources among management students in Nagpur, Maharashtra (India)"	Vinod Kumar	2018
39	Kakali Kanjilal	"Marketing investments and firm performance in manufacturing sector: a panel threshold model for China" Vol. 55, I No. 4, Page 1869-1888 ISSN : 0377-7332	Jaisinghani D.,	January, 2019
40	Prerna Lal	AI-Powered Cybersecurity: The Need of the Hour, CUTTER BUSINESS TECHNOLOGY JOURNAL (formerly Cutter IT Journal),Vol. 32, No. 2, pp 26-30.		Mar-19
41	Alok Kumar Singh	Systematic Review and Meta- regression Analysis of Technical Efficiency of Agricultural Production Systems, Global Business Review, DOI: 10.1177/0972150918811719	Anirban Nandi, Piyush Kumar Singh	2-Jan-19
42	Alok Kumar Singh	Antecedents and Outcomes of Information Privacy Concerns: Role of Subjective Norm and Social Presence, Electronic Commerce Research and Applications, ELSEVIER, Vol. -32, page 57-68	Kapil Kaushik, Nikunj Kumar Jain	Nov-Dec 2018
43	Sajeet Pradhan	Am I empowered through Meaningful Work? The moderating role of Perceived Flexibility connecting Meaningful Work and Psychological Empowerment, <i>IIMB</i> <i>Management Review</i> , 31(3), 298-308.	Jena, L. K., Bhattacharyya, P. Joshi	2019
44	Sajeet Pradhan	Getting Even: A Study of Abusive Supervision, Workplace Deviance and Intention to Quit in Indian Entrepreneurial Organizations. South Asian Journal of Business Studies, 8(3), 332-347.	Jena, L. K	2019
45	Sajeet Pradhan	Does Meaningful Work Explains The Relationship Between Transformational Leadership and Innovative Work Behaviour? An Empirical Investigation of Indian Manufacturing Executives. Vikalpa, 44(1), 30-40.	Jena, L. K	2019
46	Sajeet Pradhan	Resilience as a Mediator between Workplace Humour and Well-Being at Work: An enquiry on the Health Care	Jena, L. K., Bhattacharyya, P. Joshi	2019

		Professionals, Journal of Health Management, 21(1), 160-176.		
47	Sajeet Pradhan	Workplace spirituality and employee commitment: The role of emotional intelligence and organisational citizenship behavior, <i>Journal of Enterprise</i> <i>Information Management</i> , 31(3), 380-404.	Jena, L. K	2018
48	Sajeet Pradhan	Abusive supervision and job outcomes: a moderated mediation study. <i>Evidence based HRM</i> . 6 (2), 137-152.	Jena, L. K	2018
49	Sajeet Pradhan	TransformationalLeadershipandContextual Performance:Role of IntegrityamongIndianITProfessionals.InternationalJournalofProductivityandPerformanceManagement,67(2),445-462.	Jena, L. K., Bhattacharyya, P. Joshi	2018
50	Sajeet Pradhan	Conceptualizing and Validating Workplace Belongingness Scale. Journal of Organizational Change Management, 31(2), 451-462.	Jena, L. K	2018
51	Sonu Goyal	"Corporate governance failure at Ricoh India: rebuilding lost trust", along with the teaching note; Emerald Emerging Markets Case Studies, Vol. 8 Issue: 4, pp.1-20, <u>https://doi.org/10.1108/EEMCS-06-2017-</u> 0166	Sanjay Dhamija	2018

Acad	Academic Year 2017-18							
SI. No.	Name of Faculty	Name of Co- authors , if any	Name of Article (s)	Name of refereed Journal	Year of Publicatio n	Whether Indexed		
1	Arvind Chaturvedi	· · · ·	"Non-performing assets and profitability of Indian banks: an econometric study " in Inderscience publications, , Vol. 6, No. 1, 2017, pp 60-76, Inderscience publications	Int. J. Business Competition and Growth	October 2017	NO		
2	Barnali Chaklader		Testing dynamic trade-off theory of capital structure: an empirical study for the textiles industry in India and China	Afro-Asian Journal of Finance and Accounting,	2017, Vol. 7. No. 4, pp 378- 401, DOI: 10.1504/A AJFA.201 7.1000811 1	Yes		

	1	1		InderScien	
3	Barnali	Application of International	International	ce 2017,	
5	Chaklader	Accounting Standards (IFRS) Globally: A Critque"	Journal of Economic Research,	Vol.14. No. 6, 2017, pp 323-348 http://www .scimagojr. com/journa lsearch.php ?q=Internat ional+Jour nal+of+Ec onomic+R esearch	Yes
4	Bhupen K Srivastava	Rescaling Organizationa IInnovativeness: The Indian Context ; Vol.19 (1), pp. 241 – 255	Global Business Review,	February, 2018	Yes
5	Deepak Chawla	Demographic and psychographic antecedents of ecologically conscious consumer behaviour:an empirical investigation,	International Journal of Indian Culture and Business Management	2017, Vol. 14, No. 4, pp. 480- 496	Yes
6	Deepak Chawla	Consumer's perspective about mobile banking adoption in India – A cluster analysis,	Journal of Bank Marketing,	2017, Vol. 35 Issue: 4, pp. 616- 636, Emerald Publishing	Yes
7	Deepak Chawla	High Versus Low Consumer Attitude and Intention Towards Adoption of Mobile Banking in India:An Empirical Study, Vision	Vision	2017, Vol. 21, No. 4, pp. 410- 424	YES
8	Deepak Chawla	Evaluating patients' perception towards generic and branded medicines: A segmentation approach, Journal of Generic Medicines	Journal of Generic Medicines	2017, Vol. 13(4) 184– 192)	NO
9	Deepak Chawla	Impulse buying Behaviour – A Qualitative Exploration	Global Business Review	2018 Vol 19 ( 1), pp. 131-146	Yes
10	Deepak Chawla	"Online customer experience (OCE) in clothing e-retail:Exploring OCE dimensions and their impact on satisfaction and loyalty – Does gender matter?",	International Journal of Retail & Distribution Management,	Vol. 46 Issue: 3, pp.323- 346, https://	Yes
11	Deepak Tandon	Impact of Ownership and Size on Operational Risk	- Global Business Review	17-Jun	Yes

		Management Practices: A Study of Banks in India	18(3) 1–16 © 2017 IMI SAGE Publicatio ns. Refreed		
12	Deepak Tandon	"Non-performing assets and profitability of Indian banks: an econometric study " in Inderscience publications, Vol. 6, No. 1, 2017, pp 60-76, Inderscience publications	Int. J. Business Competition and Growth,	October 2017	NO
13	Deepak Tandon	Capital expenditure and persistence of firm performance: an empirical study for the Indian automobiles industry", Inderscience publications, Vol. 16, No. 1, 2018	Int. J. Indian Culture and Business Management,	January 2018 √	Yes
14	Harish Rao	Evaluating the Risks Associated with Supply Chain Agility of an Enterprise, Volume 4 • Issue 3 DOI: 10.4018/IJBAN.201707010	International Journal of Business Analytics (IJBAN)	July- September 2017	Yes
15	Himanshu Joshi	Consumer's perspective aboutmobile banking adoption in India – A cluster analysis,	Journal of Bank Marketing,	2017, Vol. 35 Issue: 4, pp. 616- 636, Emerald	Yes
16	Himanshu Joshi	High Versus Low Consumer Attitude and Intention Towards Adoption of Mobile Banking in India:An Empirical Study, Vision,	Vision	2017, Vol. 21, No. 4, pp. 410- 424	YES
17	Irfan A Rizvi	Service Branding : Do employees know what we stand? The inside Story "	International Journal of Services Science	2017, Vol. 6, No. 2, PP95-113,	NO
18	Kakali Kanjilal	Revisiting income and price elasticity of gasoline demand in India: New evidence from cointegration tests, Empirical Economics, (Springer)	Economics,	August, 2017 (available online)	Yes
19	Kakali Kanjilal	Dynamics of crude oil and gold price post 2008 global financial crisis – New evidence from threshold vector error-correction model, Resources Policy (Elsevier): Vol 52, June 2017, page: 358-365	Resources Policy	June, 2017	yes
20	Neena Sondhi	Mittal.S.; Sondhi.N. and Chawla.D. (2018): "Process of impulse buying : a	Global Business Review	18-Jan	Yes

			qualtitative exploration"vol.19(1)pp 131-146			
21	Neena Sondhi		Case Analysis: Bani and Amita's decision dilemma.Emerging economy studies.vol3(2).pp.166-168	Emerging economy studies	2017	NO
22	Nikunj Jain		Challenges in meeting all of India's electricity from solar: An energetic approach, Renewable and Sustainable Energy Reviews Volume 82, Part 1	Renewable and Sustainable Energy Reviews	Feb. 2018, Volume 82, Part 1	Yes
23	Nikunj Jain		Examining consumer- brand relationships on social media platforms, Marketing Intelligence and Planning, 36 (1)	Marketing Intelligence and Planning	January, 2018	Yes
24	R K Arora		Initial and After Market Performance of SME IPOs in India	Global Business Review	18(6), 1536-1551	Yes
25	R K Arora		Impact of Quality Certification on IPO Underpricing- Evidence from India	Global Business Review	18(2), 428- 444	Yes
26	Sajeet Pradhan	Jena, L. K	Emotional Intelligence as a Moderator in Abusive Supervision - Intention to Quit Relationship among Indian Healthcare professionals.	Asia-Pacific Journal of Business Administration, 1 0(1), 35-49.	2018	Yes
27	Sajeet Pradhan	Jena, L. K & & Mohapa tra, M.	Role of Gender on the Relationship between Abusive Supervision and Employee's Intention to Quit in Indian Electricity Distribution Companies.	Gender in Management: An international journal, 33(4), 282-295.	2018	Yes
28	Sajeet Pradhan	Jena, L. K	Abusive Supervision: a framework of developmental solutions to this workplace menace.	Development & Learning in Organization: An International Journal, 32(2), 20-23.	2018	
29	Sajeet Pradhan	Jena, L. K.,& Panigra hy, N.	Pursuit of Organizational Trust: Role of Employee Engagement, Psychological Well-being and Transformational Leadership,	Asia Pacific Management Review, 23(3), 227-234.	2018	YES
30	Sajeet Pradhan	Bhattac haryya, P. & Jena, L. K.	Does 'Meaningful Gamification' address Gen Y Need? – Exploring its influence on creating	Human Resource Management International Digest. 26(1), 11- 13.	2018	Yes

			Meaningful Engagement for Gen Y Workers.			
31	Sajeet Pradhan	Jena, L. K	The mediating role of organisational citizenship behavior: a study of workplace spirituality and employee retention in Indian industries,	Performance Improvement Quarterly, 57(9), 17-35	2018	Yes
32	Sanjay Dhamija		Mandatory CSR Spending – Indian Experience.'	Emerging Economies Studies, Sage Publications	1. 3.1, May 2017, 98- 113	NO
33	Sanjay Dhamija		Initial and After Market Performance of SME IPOs in India	Global Business Review	18(6), 1536-1551	Yes
34	Sanjay Dhamija		Impact of Quality Certification on IPO Underpricing- Evidence from India	Global Business Review	18 (2), 428-444	Yes
35	Swati Dhir		Adoption of open-source software versus proprietary software: An exploratory study- Strategic Change 26 (4), 363-371	Strategic Change 26 vol. issue (4)	July,2017	YES
36	Swati Dhir		Corporate risk scorecard: a comparative study of US and German firms risk score. 7(4), 277-291.	International Journal of Business Continuity and Risk Management	Jan, 2018	NO
37	Vinod Kumar		Aquaguard-on-the-Go: Purified water anywhere anytime,	South Asian Journal of Business and Management Cases, 6 (1)	May, 2017	Yes
38	Vinod Kumar		Social media usage and firm performance: The mediating role of social capital, Social Network Analysis and Mining, 7(1)	Social Network Analysis and Mining,	October, 2017	Yes
39	Vinod Kumar		Examining consumer- brand relationships on social media platforms, Marketing Intelligence and Planning, 36 (1)	Marketing Intelligence and Planning	January, 2018	Yes
40	D K Batra		Evaluating the Effects of Service Quality, Customer Satisfaction, and Service Value on Behavioral Intentions with Life Insurance Customers in India	IJSSMET) 8(3)"	July- September 2017 Vol 8 Issue 3	NO
41	D K Batra		Capital expenditure and persistence of firm performance: An empirical	International Journal of Indian Culture and	Inderscienc e Vol 16 No 1, 2018	YES

			study for Indian	Business		
40	DKData		Automobile Industry '.	Managemen IITM Journal of	2017 14-1.0	
42	D K Batra		Measuring Destination Brand Personality of Jaipur	Management	2017 Vol 8 issue 2	NO
			as a Destination Brand	Wallagement	1880e 2	NO
43	D K Batra		Destination Brand Equity-	IOSR journal		
15	DIN Duilu		A Conceptual Model	TODICJOUINU		NO
44	Aman Srivastava		Do Promoter Holding and	Management and	17-Aug	
			Firm Performance Exhibit	Labour Studies	8	
			Endogenous Relationship?			
			An Analysis from Emerging			YES
			Market of India, ,			
			"Management and Labour			
			Studies", 42(2), 1-13			
45	Aman Srivastava		Strategic Risk Factors for	Theoretical	Scientific	
			Indian Stock Markets	Economic Letters	Research	NO
					Publishing	NO
					2017, 7,	
46	Prashant Gupta		Stratagia Dish Feators for	Theoretical	1687-1701 Scientific	
40	Prasnant Gupta		Strategic Risk Factors for Indian Stock Markets	Economic Letters	Research	
			mutan Stock Markets	Leononne Letters	Publishing	NO
					2017, 7,	110
					1687-1701	
47	G K Kapoor		Mandatory CSR Spending –	Emerging	Emerging	
	1		Indian Experience.'	Economies	Economies	
			1	Studies	Studies,	
					Sage	NO
					Publication	NO
					s 1. 3.1,	
					May 2017,	
SI.	Name of Faculty	Name	Name of Article (s)	Name of	98-113 Year of	Whether
51. No.	& Designation	of	Name of Article (S)	refereed Journal	Publicatio	Indexed
110.	& Designation	Co-		Telefectu Journal	n	muexeu
		authors				
		, if any				
Acad	lemic Year 2016-17	1 2 2				L
1	A Bhandarker		View from Practice:	Thunderbird	Vol 17.3	
			Managing Effectively in	International	May-Jun	
			Collectivist Societies:	<b>Business Review</b>	2016.	YES
			Lessons from Samba Schools			
			and Dabbawalas			
2	Alok K Singh		Estimating demand using		41(2), 1-	
			space elastic demand model		17, 2016	YES
			for retail assortment planning			
3	Aman Srivastava		Working Capital	Management and	l 2016	
			Management & Firm	Labour Studies,		
			Performance in			YES
			Emerging Economies:			
4			Evidence from India		0015	
4	Arnab Deb		China & India: History,	Sage Publication,	2016	
			Culture Cooperation			
			Culture, Cooperation, Competition (ed.): Volume 5,			NO

		December 2016, ISSN 2319 9199.			
5	Arvind Chaturvedi	Ready- Mixed Concrete Plant: A case study on Project Feasibility Reference no. 1116-0104-1, 2016	AMITY Case Study Journal	2016	NO
6	Barnali Chaklader	Which Industry is the Company From? Vol. 7, Issue 2, 2016	The Case Research Center	2016	NO
7	D K Batra	Tourist decision making: Exploring the destination choice criteria. Vol. 17, No. 2, pp 1-20, 2016	Asian Journal of Management Research	2016	NO
8	Deepak Chawla	"Use of Knowledge Management for Competitive Advantages – The Case Study of Max Life Insurance", Vol. 12, No. 4, pp. 508-533, 2016	GLOBAL BUSINESS REVIEW	2016	YES
9	Deepak Chawla	Local Versus Global Brand Preferences Amongst Urban Indian Chocolate Consumers: An Empirical Study.	INT. J. INDIAN CULTURE AND BUSINESS MANAGEMENT,	2016	YES
10	Sanjay Dhamija	Performance of Commercial Banks Post Global Financial Crisis: An Indian Perspective' Vol.8, Issue 3, pp:205-226, 2016		Delhi Business School and ESCP, Europe Internation al conference 2016	NO
11	Deepak Chawla	Impulse buying tendency of Indian consumers: Scale Development and Validation Vol. 20 No., pp: 211 - 223, 2016	Journal of Indian Business Research	2016	YES
12	Deepak Chawla	Knowledge Management Practices in Indian Organizations—A Sectoral Comparison Vol.19, Issue.3, pp:339-356, 2016	Vision	2016	YES
13	Deepak Chawla	Using qualitative research for establishing content validity of e-lifestyle and website quality constructs vol.33, pp. 53-6, 2016	Qualitative Market Research: An International Journal	2016	YES
14	Deepak Chawla	Segmentation of Impulse buyers in emerging markets: An exploratory study,	Journal of Retailing and Consumer Service	2016	YES
15	Deepak Tandon	R&D, Profit Persistence Impact on profitability of Indian Automobile sector Vo.17, No.6, pp: 1412-1426, 2016	Asia Pacific Economic association (APEA)	2016	NO

16	Deepak Chawla	Attitude and Consumption Patterns of the Indian Chocolate Consumer: An Exploratory Study, Vol. 20(4), pp:267-277, 2016	Global Business Review	2016	YES
17	Deepak Chawla	A Study of Determinants of Capital Structure through Panel Data Analysis of Firms listed in NSE CNX500, 15(4),pp. 332-352, 2016	Vision- Journal of Business Prospective, Vol. 20(4), pp:267-277.	2016	YES
18	Deepak Chawla	Understanding Indian online consumers' loyalty: The impact of e-lifestyles and website quality. Vol XXXIV No 3, 2016	Journal of Internet Commerce	2016	YES
19	Deepak Tandon	Are Premium Indicative of Future Returns? Evidence from Exchange Traded Funds in India, Vol 5, No 1/2/3, 2016	Abhigyan	2016	YES
20	Deepak Tandon	Price Discovery and dynamics of Indian Exchange Traded Funds, 17(4)1018@2016 IMI SAGE Publications, 2016	International Journal of Business Competition and Growth, Inderscience Publications,	2016	NO
21	Deepak Tandon	Measuring Intellectual capital . Its impact on Financial Performance : Empirical evidence from CNX Nifty Companies . Vol I No1 , 2016 pp 1-12, 2016	Global Business Review(GBR)	2016	YES
22	Deepak Tandon	Credit Default Analytics in Banks using Altman Z Score, Vol. 17, No. 2, pp 1-20, 2016	Bulmim Journal of Management & Research	2016	NO
23	Himanshu Joshi	"Use of Knowledge Management for Competitive Advantages – The Case Study of Max Life Insurance", pp: 211 - 223, 2016	GLOBAL BUSINESS REVIEW,	2016	YES
24	Himanshu Joshi	Knowledge Management Practices in Indian Organizations—A Sectoral Comparison,	Vision, Vol. 20 No. ,	2016	YES
25	Arvind Chaturvedi	Customer Perception of CSR and Influence on Purchase Behaviour Vol 17, Iss 4, 2016		10th ISDS I Internation al Conferenc e, Nashik, 2016	NO
26	I A Rizvi	Driverss of Employees engagement:Role of Leadership Style	Global Business Review	2016	YES

		DOI:10.1080/17520843.2016. 1244093		
27	Kakali kanjilal	Non linear dynamics of hot and cold cycles in Indian IPO markets evidence from Markov Regime Switching 	2016	YES
28	Arvind Chaturvedi	Impact Of Non-Performing Assets On Profitability Of Indian Banks: An Econometric study DOI:10.1016/j.apmrv.2016.12 .003, 2016	10th ISDS I Internation al Conferenc e, Nashik, 2016	NO
29	Kakali kanjilal	Non-linear dynamics of size, capital structure and profitability: Empirical evidence from Indian manufacturing Sector. Asia Pacific Management Review (Elsevier) Vol.9, Issue No.3, 2016Asia Pacifice Management Review	2016	YES
30	Mamta Mohapatra	Gendered Tapes: A study intoInternationalVocational Choice InfluencersJournal ofand Impactors vol.12 (4).Management2016.pp.508-533, 2016Practice	2016	YES
31	Neena Sondhi	"Local versus global brand preferences amongst urbanInderscience, International journal of Indian culture and business management	2016	YES
32	Neena Sondhi	Impulse buying tendencies among Indian consumers: scale development and validation". vol.33(nov.2016) pp.53-61, 2016Emerald, Journal of Indian Business Research	2016	YES
33	Neena Sondhi	"Segmentation of Impulse Buyers in an EmergingTaylor Francis, Journal of retailing and consumer servicesStudy". Vol. 142, Issue 12 (December 2016), pp 1-10, 2016services	2016	YES
34	P K Bhaumik	Developing and Using a NewJournal ofFamily of Project S-CurvesConstructionusing Early and Late ShapeEngineering andParameters,Management,	2016	YES
35	Alok K Singh	Moderating Role of ServiceISDSIType, Service Cost, TechnicalComplexity and CustomerKnowledge on ServiceQuality Evaluation inAutomobile Service IndustryIndustry	2016	NO

		Vol. 42, No. 6, 2016, pp. 604- 616			
36	P K Bhaumik	An Appropriate Risk Addendum for Risky Projects, Vol 6, Issue 4, 2016	Managerial Finance,	2016	YES
37	Prashant Gupta	Pricing Ability of Four Factor Model using Quantile Regression: Evidences from India (ISBN: 978-81-932836- 8-4), 2016	International Journal of Economics and Financial Issues,	2016	YES
38	Prashant Gupta	"Testing of Fama-French Three and Four Factor Models in India" in an edited book "Contemporary Issues and Challenges in Management and Decision Sciences", 29 (4), 566 – 588. (Emerald), 2016	Excellent Publishing	2016	NO
39	Prerna Lal	Understanding the impact of cloud-based services adoption on organizational flexibility. 5(2),15-30. (IGI Publications), 2016	Journal of Enterprise Information Management,		YES
40	Prerna Lal	Analyzing the Factors Driving the Usage of Enterprise Social Network. Vo. 17 Issue 3, 2016	International Journal of Social and Organizational Dynamics in IT,	2016	NO
41	R K Arora	The relation between investment of domestic and foreign institutional investors and stock returns in India,	Global Business Review	2016	YES
42	Alok K Singh	Impact of Annual Maintenance Contract Services on Repurchase Intention and Word-of-Mouth Vol 17, issue.6, 2016	ISDSI	2016	NO
43	R K Arora	India's Energy Security: Critical Considerations, Vol 10, Issue 2, 2016	Global Business Review	2016	YES
44	S Kalla	Impulse Buying: What Instills This Desire to Indulge? Vol. 12 (1) pp.41-61, 2016	Journal of Business and Retail Management	2016	NO
45	S Kalla	Customer engagement in the Indian retail Banking sector: an exploratory study 5(1), 54- 68, 2016	International Journal of Business Innovation and Research	2016	YES
46	Siddharth Varma	Stakeholder Analysis for a Cross Country Pipeline Project in India Vol 7, Issue 2. pp 245-255, 2016	South Asian Journal of Management	2016	NO
47	Siddharth Varma	A Study of Internet Banking Behaviour in the National Capital Region of Delhi	IIMS Journal of Management Science	2016	YES

		Product No 9B16M179; Oct. 2016			
48	Sonu Goyal	AIACA: Interventions for Sustainable Livelihoods; Along with the teaching note; Volume details: Vol. 9(1), pp. 4-23, 2016	Ivey Publishing	2016	NO
49	Chhavi Mehta	Understanding Indian retail investors' stockinvestment behaviour: an empirical study	International Journal of Management Practice (Inderscience)	2017	YES
50	A Bhandarker	Providing Unparalleled Experiential Learning Experience within Leadership Course	ABSEL Journal	2017	NO
51	A Bhandarker	Experiential Learning and Its Relevance in Business School Curriculum	ABSEL Journal	2016	NO
52	Harishankar Vidyarthi	Impact Of Non-Performing Assets On Profitability Of Indian Banks: An Econometric study 20.4 (2016): 267-277, 2017	ISDSI	2017	NO
53	Barnali Chaklader	A Study of Determinants of Capital Structure through Panel Data Analysis of Firms Listed in NSE CNX 500 Vol 23 No.2, pp:123 – 143, 2017	Vision	2017	YES
54	Deepak Chawla	Segmenting and profiling the chocolate consumer: an emerging market perspective Vo.14, No.2, pp:237-255, 2017	Journal of Food Products Marketing	2017	YES
55	Deepak Chawla	The impact of country-level corporate governance on analyst boldness and performance with target price forecasts 18(1), pp: 181-197, 2017	International Journal of Indian Culture and Business Management	2017	YES
56	Deepak Chawla	Multigenerational Differences in Career Preferences, Reward Preferences and Work Engagement among Indian Employees,	Global Business Review	2017	YES
57	A Bhandarker	Providing Unparalleled Experiential Learning Experience within Leadership Course	ABSEL Conference 2017 organized at Myrtle Beach, USA	2017	NO
58	A Bhandarker	Experiential Learning and Its Relevance in Business School Curriculum	ABSEL Conference 2017 organized at Myrtle Beach, USA Vol. 14, No.	2017	NO

			4 pp 480-496, 2017		
59	Deepak Chawla	Demographic and psychographic antecedents of ecologically conscious consumer behaviour : an empirical investigation	Indian Culture & Business Management, Vol. 35 issue:4, pp 616- 636 - 2017	2017	YES
60	Deepak Chawla	Consumer's Perspective about mobile banking adoption in India A cluster Analysis	Emerald Publishing, Vol. 7, No. 1, pp. 41-47 ISSN 2249-7307, 2017	2017	NO
61	Deepak Tandon	Demonetization in India: The Good, Bad and Ugly Facets.	Asian Journal of Research in Business Economics and Management Vol XIV, No 1, 2017	2017	NO
62	Deepak Tandon	BASEL III and Risk Management in Indian Banks , Treasury Management,	IUP Publications	2017	NO
63	Harishankar Vidyarthi	Banking Outreach, Infrastructure Development and Regional Growth: An empirical evidence from Indian states Vol.27, iss 1, pp.292-310, 2017	Web of Science - ESCIWorld Journal of Entrepreneurship, Management and Sustainable Development	2017	YES
64	I A Rizvi	Leadership style & services orientation:the catalytic role of employee engagement'	Journal of Service Theory and Practice	2017	YES
65	Mamta Mohapatra	A Study of Nature and Scope of Telecommuting Practices in Indian Organizations, Strengthening Strategies, Shaping Policies and Empowering Personnel: Key to Organizational Competitiveness, Vol.17(6) pp.1-15, 2017	Bharti Publications, New Delhi	2017	NO
66	Neena Sondhi	"Attitude and consumption patterns of the Indian chocolate consumer: an exploratory study". Vol. 12(1).pp.41-61, 2017	Sage Publication, Global Business Review	2017	YES
67	Neena Sondhi	"Customer engagement in the Indian retail Banking sector: an exploratory study". Vol.10(1),pp.30-48, 2017	Inderscience, International journal of Indian culture and business management	2017	YES
68	Neena Sondhi	"Consumption of organic food: an emerging market perspective"	Inderscience, International journal of Management	2017	YES

			practice, Vol.23(2) pp 123-143, 2017		
69	Neena Sondhi	"Segmenting and profiling the chocolate consumer: an emerging market perspective.	Taylor & Francis. Journal of Food product Marketing.	2017	YES
70	Nikunj K Jain	Raghuram Rajan: Authentic and servant leadership, 129- 136, 2017	Published in ET Cases-	2017	NO
71	Prashant Gupta	Impact of Demonetization on Indian Stock Market. In P. Pankaj and S. Jain (Ed.), Demonetization: What Lies Ahead for Digital Economy? 3(1), 70–85. http://doi.org/10.1016/j.fbj.20 17.02.001 (Elsevier), 2017	Bloomsbury Publication India	2017	NO
72	Prerna Lal	Analyzing determinants influencing an individual's intention to use social commerce website. Volume21. Issue 1, 2017	Elsiver, Future Business Journal,	2017	YES
73	R K Arora	Determinants of Long-run Performance of Initial Public Offerings: Evidence from India 13(1), 2017	Vision	2017	YES
74	Sajeet Pradhan	Role of Psychological Contract between Organizational Commitment and Employee Retention: Findings from Indian Manufacturing Industries. World Review of Science, Technology and Sustainable Development. 13(1)	World Review of Science, Technology and Sustainable Development	2017	YES
75	Sanjay Dhamija	a Determinants of Long Term Vision Performance of Initial Public Offerings – Evidence from		2017	YES
77	Siddharth Varma	Ready Mixed Concrete Plant: A Case Study in Project Feasibility vol 36 issue 2, 2017	A Case Study in Project Research Journal Feasibility vol 36 issue 2,		NO
78	Swati Dhir	Banking on Innovation, Innovation in Banking-A case study of ICICI Bank Vol 69, Issue 1, pp 64-75, 2017	Global Business and Organisational Excellence	2017	YES
79	Vinod kumar	Factors affecting usage of e- resources: Scale development and validation Vol 6, Issue 4, 2016	Aslib Journal of Information Management	2016	YES
80	Prashant Gupta	Pricing Ability of Four Factor Model using Quantile Regression: Evidences from India 129-136, 2017	International Journal of Economics and Financial Issues,	2017	YES

81	Prashant Gupta		Impact of Demonetization on Indian Stock Market. In P. Pankaj and S. Jain (Ed.), Demonetization: What Lies Ahead for Digital Economy?	Bloomsbury Publication India		NO
82	Sajeet Pradhan	Jena, L. K	Effect of Abusive Supervision on Employee's Intention to Quit and the Neutralizing Role of Meaningful Work on the Relationship.	International Journal of Organizational Analysis, 25(5), 825-838.	2017	Yes
83	Sajeet Pradhan	Pradhan , R. K. & Jena, L. K.	Role of Psychological Contract between Organizational Commitment and Employee Retention: Findings from Indian Manufacturing Industries.	World Review of Science, Technology and Sustainable Development. 13(1), 18-36.	2017	Yes
84	Sajeet Pradhan	Jena, L.oK	Jena, L. K. & Pradhan, S. (2017) Joy at Work: Initial Measurement and Validation in Indian Context.	The Psychologist- Manager, 20 (2), 106-122.	2017	Yes
85	Sajeet Pradhan	Jena, L. K	Jena, L. K. & Pradhan, S. (2017) Research and Recommendations of Employee Engagement: Revisiting Employee-Organization linkage.	Development & Learning in Organizations: An International Journal, 31(5), 17- 19.	2017	Yes
86	Sajeet Pradhan	Jena, L. K	Employee Engagement and Affective Organizational Commitment: Mediating role of Employee Voice in Indian service sector employees,	Vision – The Journal of Business Perspective, 21(4), 356-366.	2017	Yes

## List of Books Published by Permanent Faculty in last 5 years

#### Academic year 2021-22

S.No.	Faculty	Title of the Book	Year and Month of Publication	Co-authors	Publisher
1	Arindam Banik	Trade in Health Services in South Asia:An Examination of the Need for Regional Co- operation, (Edited)	May-20	None	Springer
2	Asha Bhandarker	Role of Boards: Building Sustainable Competitive Advantage	2021	Dr P Singh and Subir Verma	Sage Publications, 2021
3	Asha Bhandarker	Pritam Singh: Alchemist Guru (research based book)	Nov-21	Subrat Kumar	Sage Publications, 2021
4	Deepak Tandon	CAT B TEXT BOOK		Management Of Banks : Text & cases 3rd revised edition	Taxmann Publications New Delhi

5	Mamta Mohapatra	Talent Management: A Contemporary Perspective	2021, July	Swati Dhir	Sage Publications, 2021
6	Prerna Lal	Financial Risk Analytics: Measurement, Management and Examples in R	Mar-22	R K Arora	Wiley India
7	R.K.Arora	Financial Risk Management	Jul-21	None	Wiley India
8	R.K.Arora	Financial Risk Analytics: Measurement, Management and Examples in R	Mar-22	Prerna Lal	Wiley India
9	Sanjay Dhamija	Company Law and Practice			Taxmann Publications
10	Sanjay Dhamija	Company Law			Taxmann Publications
11	Swati Dhir	Talent Management: A Contemporary Perspective	2021, July	Mamta Mohapatra	Sage Publications, 2021

#### Academic year 2020-21

S.No	Faculty	Title Of The Book	Year And Month Of Publication	Co-Authors	Publisher
1	Asha Bhandarker	Role of Boards: Building Sustainable Competitive Advantage	2021	Dr P Singh and Subir Verma	Sage Publications, 2021
2	Deepak Tandon	Management Of Banks: Text & Cases { Virtual Book } July 2020	Jul-20	Dr Neelam Tandon	Taxmann Publications Pvt. Ltd New Delhi
3	Neena Sondhi	Comparative Development of India & China:Economic, Technological, Sectoral & Socio-cultural Insights(Edited)	Jan-21	3	SAGE publishers
4	R K Arora	Financial Accounting & Analysis	2020	None	Wiley india ISBN:978-81- 265-6058-5
5	Sanjay Dhamija	Financial Reporting and Analysis, (First Edition) (ISBN 93 5161 180 9)	Jul-20		Sultan Chand & Sons
6	Sanjay Dhamija	Company Law (23rd Edition) (ISBN 9 789390 585854)	Jan-21	Prof G K Kapoor	Taxmann Publication
7	Swati Dhir	Human Resource Analytics: Theory and Application Techniques	Jul-20	Suparna Pal	Cengage

Academic year 2019-20

S.No.	Faculty	Title Of The Book	Year And Month Of Publication	Co-Authors	Publisher
1	Deepak Tandon	Wealth Management -Text And Cases	September, 2019	Vermaa,Baag P, Saxena N	Staredu Solutionsindiapvt.Ltd 450,Northbrand Blvd. Glendale Ca91203 Isbn978-93-86765-32- 1
2	Sanjay Dhamija	An Introduction To Derivatives And Risk Management, 10th Edition	April, 2019	Don Chance And Robert Brooks	Cengage (Isbn 978-93- 5350-051-1)
3	Sanjay Dhamija	Company Law, 22nd Edition	August, 2019	Prof G K Kapoor	Taxmann (Isbn 97- 8938-898-338-9)
4	Sanjay Dhamija	Company Law And Practice, 24th Edition	August, 2019	Prof G K Kapoor	Taxmann (Isbn 97- 8938-898-337-2)
5	Sanjay Dhamija	Business Laws , 1st Edition	August, 2019	Prof G K Kapoor	Sultan Chand & Sons (Isbn 93-5161-152-3)
6	Sanjay Dhamija	Business Laws (Ip University), 1st Edition	August, 2019	Prof G K Kapoor	Sultan Chand & Sons (Isbn 93-5161-153-1)
7	Sanjay Dhamija	Corporate Laws, 1st Edition	August, 2019	Prof G K Kapoor	Sultan Chand & Sons (Isbn 93-5161-151-5)

#### Academic Year 2018-19

S.No	Faculty	Title Of The Book	Year And Month Of Publication	<b>Co-Authors</b>	Publisher
1	G K Kapoor	Compnay Law (University Edition) (ISBN 978-93-879-5742-8)	June, 2018	Prof Sanjay Dhamija	Taxmann
2	G K Kapoor	Compnay Law (LL B Edition) (ISBN 978-93-879-5715-2)	June, 2018	Prof Sanjay Dhamijar, Prof Vipan Kumar	Taxmann
3	G K Kapoor	Compnay Law & Practice (ISBN 978-93-879-5762-6)	July, 2018	Prof Sanjay Dhamija	Taxmann
4	RK Arora	Financial Accounting- Fundamentals, Analysis And Reporting	May-18	None	Wiley
5	Sanjay Dhamija	Financial Accounting And Analysis (ISBN 978-93-528-6833-9)	April, 2018	-	Pearson
6	Sanjay Dhamija	Compnay Law (University Edition) (ISBN 978-93-879-5742-8)	June, 2018	Prof G K Kapoor,	Taxmann
7	Sanjay Dhamija	Compnay Law (LL B Edition) (ISBN 978-93-879-5715-2)	June, 2018	Prof G K Kapoor, Prof Vipan Kumar	Taxmann
8	Sanjay Dhamija	Compnay Law & Practice (ISBN 978-93-879-5762-6)	July, 2018	Prof G K Kapoor,	Taxmann

9	Gauri Shanker	Management Accounting : Text &	2018	Pankaj	STAREDU
		Cases (ISBN 978-93-		Baag, Kavith	SOLUTIONS {
		86765-51-2)		a. P	Califrornia Based
					Company

#### Academic Year 2017-18

S. No.	Name of The Faculty Member	Name of The Book	Name of The Publisher	Year of Publication
1	Alok K Singh	Decision Sciences For Business Sustainability: A Cross – Functional Perspective	Excel ISBN : 978-93- 86724-24-3	2017
2	G K Kapoor	Business Law Including Company Law (18th Edition)	M/S New Age International (P) Ltd.	2017
3	R.K. Arora	Financial Accounting: Fundamental Analysis & Reporting	Wiley Publication	2017
4	G K Kapoor	Company Law (20th Edition)	Taxman Publication (P) Ltd.	2017
5	Sanjay Dhamija	Company Law (20th Edition)	Taxman Publication (P) Ltd.	2017
6	Sanjay Dhamija	Company Law- And Practice	Taxman Publication (P) Ltd.	2017
7	G K Kapoor	Company Law- And Practice	Taxman Publication (P) Ltd.	2017
8	Arun K. Rath	Antarctica Diary And Other Travel Stories	Creative Mind Publications	2017

#### Academic Year 2016-17

S. No.	Name Of The Faculty Member	Name Of The Book	Name Of The Publisher	Year Of Publication
1100	Alok K Singh	Trends In Operations	Excel India Publisher	2016
1		Management Perspective And Challenges		
2	Arnab Deb	Regional Inequality Over The Post – Globalization Era: A Study On India And China.	Sage Publication	2016
3	G K Kapoor	Business Law	Scholar Tech Press	2016
4	G K Kapoor	Economic Regulations Of Domestic And Foreign Exchange Markets' (3rd Edition	Scholar Tech Press	2016
5	G K Kapoor	Company Law And Practice	M/S Taxmann, New Delhi	2016
6	G K Kapoor	Company Law	M/S Taxmann, New Delhi	2016

7	G K Kapoor	A Comprehensive Text Book On Companies Act 2013 (19th Edn.)	M/S Taxmann, New Delhi	2016
8	Sanjay Dhamija	Company Law And Practice	M/S Taxmann, New Delhi	2016
9	Sanjay Dhamija	Company Law	M/S Taxmann, New Delhi	2016
10	Sanjay Dhamija	A Comprehensive Text Book On Companies Act 2013 (19th Edn.)	M/S Taxmann, New Delhi	2016
11	Shailendra Nigam	"INNOVATIVE MANAGEMENT SOLUTIONS FOR COMPETITIVE ADVANTAGE"	PUBLISHER: EXCEL INDIA PUBLISHERS,	2016
12	Swati Dhir	Cases In Strategic Management: Creativity And Innovation Perspective	Macgraw Hill Education	2016
13	Debashis Chatterjee	Invincible Arjuna	Westland Ltd., Chennai & New Delhi	2017

### List of Magazine/News Paper Article Published by Permanent Faculty during 2016-22

## Academic Year 2021-22

S.no.	Faculty Name	Title of Article	Date of publication	Name of Newspaper/Magazine	weblink if any
1	Arindam Banik	Listen to those on the margins",	11-Oct-21	Telegraph	
2	Arindam Banik	Moving towards regional value chains	July 21, 2021	The Hindu Business Line,	
3	Arindam Banik	Wide disparity in vaccine drive across the world	June 17, 2021	The Hindu Business Line,	
4	Pinaki Dasgupta	Moving towards regional value chains	July 21 2021	Hindu Business Line	https://www.thehindubusinessline.com/opi towards-regional-value-chains/article354
5	Pinaki Dasgupta	Listen to those on the margins	11th Oct 2021	Telegraph Kolkata	https://www.telegraphindia.com/opinion movement-listen-to-those-on-the-margins/
6	Pinaki Dasgupta	Real Diversity	24th Sept 2021	Telegraph Kolkata	https://www.telegraphindia.com/opinion/real-diversity-co reservations/cid/1831951

## Academic Year 2020-21

S.No	Faculty Name	Title of Article	Date of publication	Name of Newspaper/M agazine	weblink if any	Categor y	
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5.no.	Faculty Name	Title of Article	Date of publication	Name of Newspaper/M agazine	weblink if any	categor
9	Prerna Lal	Digital Healthcare: How Secure Is the Care Data?	Jun-20	Cyber Defense Magazine	-	
8	Mrinmoy Majumdar	The Bonfire of Vanities	Feb-21	Human Capital	The Bonfire Of Vanities (humancapitalonl ine.com)	
7	Mrinmoy Majumdar	Beyond Psychometric Testing.	Jan-21	Human Capital	Beyond Psychometric Testing (humancapitalonl ine.com)	
6	Mrinmoy Majumdar	Time to Delink Incentives from Performance	Dec-20	Human Capital	Time To Delink Incentives From Performance? (humancapitalonl ine.com)	
5	Mrinmoy Majumdar	Making Caste-Based Affirmation a Part of DEI	Sep-20	Human Capital	Making Caste- Based Affirmation A Part Of DEI (humancapitalonl ine.com)	
4	Mrinmoy Majumdar	Wellness Programme: A Misnomer	Jul-20	Human Capital	Wellness Programme: A Misnomer? (humancapitalonl ine.com)	
3	Mrinmoy Majumdar	Work in the Wake of COVID-19	May-20	Human Capital	Work In The Wake Of COVID-19 (humancapitalon1 ine.com)	
2	Mrinmoy Majumdar	When in doubt, learn!	Apr-20	Human Capital	When In Doubt, Learn (humancapitalonl ine.com)	
1	Ayona Bhattacharjee	Trade in COVID-19 related medical products: The Indian experience	Mar-21	Trade Promotion Council of India	in/indiabusinesst rade/blogs/trade- in-covid-19- related-medical- products-the- indian- experience/	

1 S.no.	Ayona Bhattacharjee Faculty Name	The State of India's Health-Care System in 10 Charts Title of Article	24th March 2020 Date of	Name of	https://medium.c om/@prats1810/t he-state-of- indias-health- care-system-in- 10-charts- f5745bc2a989 weblink if any	antagowy.
5.110.	raculty Name	The of Article	publication	Newspaper/M agazine	weblink it any	category
Academ	ic Year 2018-19					1
1	Deepak Tandon	. "Industry 4.0 : The Era of Digital Technology Revolution", The Indian Banker , The Monthly Journal published by Indian Bank's Association ISSN 2349-7483 Volume VI Issue 3 Mumbai, Oct 2018 , pp 48-52	1-Oct-18	The Indian Banker	www.theindianb anker.co.in/	IBA Magazin e
2	Kakali Kanjilal	India in the spotlight: A complex clean energy revolution	February, 2019	ET: Energy World	https://energy.ec onomictimes.indi atimes.com/ener gy-speak/india- in-the-spotlight- a-complex-clean- energy- revolution/3438	Internati onal
3	Sonu Goyal	Indian Management: How effective is Management education for the International Market Space	Oct 2018	Indian Management Magazine, Published by AIAMA		
4	Sonu Goyal	Effectiveness of Internationalizing Management Education with the Diminishing Borders in Business	Dec 2018	Business World		

Academic Yer 2016-17						
S.no.	Faculty Name	Title of Article	Year of publication	Name of Newspaper/ Magazine	weblink if any	Catego ry

1	Asha Bhandarker	Swindling of the exchequer through bad loans from public sector banks and how the problem can be resolved	2017	Times of India (newspaper)4/ 29/2017	https://blogs.tim esofindia.indiati mes.com/toi- edit- page/swindling- of-the- exchequer- through-bad- loans-from- public-sector- banks-and-how- the-problem- can-be-resolved/	Newspap er
2	Ayona Bhattacharjee	Healthcare investment and income inequality	2018	Articles Journal of health economics, 56 , 163-177.		Articles
3	Nalin Jain	How to face group discussion and interview post CAT in education supplement	2017	The Hindu Today	http://www.thehi ndu.com/educati on/the-gd- hurdle/article18 053354.ece	online article
4	Neena Sondhi	New Age Leadership And Strategic Models To Define Business Environment Of India In The Coming Decade	2018	Business World	http://businessw orld.in/author/G uest- Author/Neena- Sondhi-85477/	
5	Vijay Vancheswar	Expand knowledge and EmbraceWisdom	2017	Times of India	https://www.spe akingtree.in/artic le/expand- knowledge-and- embrace- wisdom	Newspap er
6	D K Batra	When should you discuss your salary in a job interview		Business Online		Article
7	D K Batra	With an eye on a glorious future		Statesman		article
8	V Chandra	The Economics of maternity leave	2017	Financial Express	www.financiale xpress.com/indu stry/the- economics-of- maternity- leave/612432	Newspap er

Ac	ademic Year 2021-22		
S. No.	Faculty Name	Title of the Case with all details e.g. ISSN numbers	Publication house
1	D K Batra	Ariel #ShareTheLoad: Integrated Marketing Communication Campaign	Thunderbidrd School Harvard Business Publishing for Educators
2	Deepak Tandon	Analyzing the Mindtree Hostile Takeover by L&T CASE 121-0034-1 TN 121-0034-8	YES Case Centre UK
3	Meenakshi Nagarajan	Asian Paints: Restructuring the Social Media Strategy	The Case Centre
4	Neena Sondhi	CarvaanGo:Extending the product line : Sondhi.N. and Basu.R	Thunderbird Case Series

### Case studies published by Faculty during 2016-22

S. No.	Faculty Name	Title of the Case with all details e.g. ISSN numbers	Publication house							
Acad	Academic Year 2020-21									
1	D K Batra	Celebrity endorsed Viral Marketing at Pepsi Max: Cola in Disguise (Case) with reference 520-0044-1	The case centre							
2	Monika Chopra	Capital Float Limited: Navigating through Turbulent Times (120-0117-8)	The Case Center							
3	Monika Chopra	Pre-Venture Feasibility Analysis: Pharmaceutical Manufacturing Facility in India, Reference no. 121-0007-1	The Case Center							
4	Neena Sondhi	Peebuddy: Ladies, Its Time to Stand-Up	Emerald Emerging Markets Case Studies							
5	Neena Sondhi	Sirona hygiene private limited:branding in the intimate hygiene space	Ivey publlishing							
6	Reena Nayyar	Reliance Industries limited: Deleveraging for creating value	Case centre							
7	Sanjay Dhamija	PVR Limited : CSR, Being Inclusive, Spreading Smiles (9B20M094)	Ivey Publishing							
8	Sanjay Dhamija	Reliance Industries Limited : Accounting for Other Comprehensive Income (9B20B009)	Ivey Publishing							
9	Sanjay Dhamija	Vedanta Limited : Delisting of Shares (9B20N042)	Ivey Publishing							
10	Sanjay Dhamija	Capital Float Limited: Navigating through Turbulent Times (120-0117-8)	The Case Center							
11	Sanjay Dhamija	Suzlon Limited: Debt Restructuring for Survival, Once Again (120-0121-8)	The Case Center							

12	Sanjay Dhamija	Reliance Industries Limited : Deleveraging for Creating Value (120-0138-8)	The Case Center
13	Shikha Bhatia	Bright Soluble Private Limited: A Case Study on Accounting Process ISSN: 2045-0621	Emerald Emerging Markets Case Studies
14	Shikha Bhatia	Suzlon Enenrgy Limited: Debt Restructuring for Survival, Once Again; Ref No. 120-0121-1	Case Centre

S. No.	Faculty Name	Title of the Case with all details e.g. ISSN numbers	Publication house
Academ	nic Year 2019-20		
1	Chhavi Mehta	BAJAJ CONSUMER CARE LTD.: DISCOUNTED CASH FLOW (DCF) VALUATION 9B20N009, 8B20N002, 5B20N009, 7B20N009	Ivey Publishing
2	D K Batra	"Hasbro's Easy-Bake Oven: Pink vs. Blue", Thunderbird Case Series. (Product No. TB0555-PDF- ENG)	Thuderbird Case Collection
3	Monika Chopra	Bajaj Consumer Care Ltd.: Discounted Cash Flow (DCF) Valuation,Product Number:9B20N009	Ivey business publishing
4	Neena Sondhi	Saregama India limited: Repositioning the value proposition	Ivey publishing
5	Neena Sondhi	Nappa Dori: Crafting the branding strategy	Ivey publishing
6	Sanjay Dhamija	Mindtree Limited: Defending Against a Hostile Takeover (9B20N004)	Ivey Publishing
7	Sanjay Dhamija	Power Finance Corporation Limited: How to Benefit from Synergies (9B20N010)	Ivey Publishing
8	Shikha Bhatia	Power Finance Corporation Limited: How to Benefit from Synergies. # Product Number: 9B20N010	Ivey Publishing
9	vinod Kumar	"Hasbro's Easy-Bake Oven: Pink vs. Blue", Thunderbird Case Series. (Product No. TB0555-PDF- ENG)	Thuderbird Case Collection
S. No.	Faculty Name	Title of the Case with all details e.g. ISSN numbers	Publication house
Acaden	nic Year 2018-19		
1	Meenakshi Nagarajan	"Hygiene and You: Sustainability and Profitability" - Product Number: 9B18A034; Publication Date: 06/15/2018; Revised Date: 06/18/2018; Length: 10 pages (8 pages of text); Product Type: Case (Field); Source: Ivey	Ivey Publishing
2	Meenakshi Nagarajan	"Swagat Textiles: Carrying the Family Legacy Forward" - Product Number: 9B18M143; Publication Date: 09/25/2018; Revised Date: 09/25/2018; Length: 15 pages (8 pages of text); Product Type: Case (Field) Source: Ivey	Ivey Publishing

3	Nikunj Kumar Jain	Industrial relations (Union) issues at Asian Paints Ltd.	EMERALD EMERGING MARKET CASE STUDIES COLLECTION
4	Chhavi Mehta	LaundryWala: Scaling up an On-Demand Laundry Start Up	
5	Neena Sondhi	LaundryWala: Scaling up an On-Demand Laundry Start Up	
6	Deepak Tandon	Indigo: As a Trend Setter in Aviation Sector ISBN :978-9388912-91-4 pp 287-295	Bloomsbury India
7	D K Batra	"Delhi/World Sustainable Development Summit (DSDS/WSDS): Rechristening It and the Path Ahead" Published in Thunderbird Business School and published by HBSP	Published in Thunderbird Business School and published by HBSP
8	Vijay Vancheswar	"Delhi/World Sustainable Development Summit (DSDS/WSDS): Rechristening It and the Path Ahead" Published in Thunderbird Business School and published by HBSP	Published in Thunderbird Business School and published by HBSP
9	Sonu Goyal	"Corporate governance failure at Ricoh India: rebuilding lost trust", along with the teaching note; Emerald Emerging Markets Case Studies, Vol. 8 Issue: 4, pp.1- 20, <u>https://doi.org/10.1108/EEMCS-06-2017-0166</u>	Emerald Emerging Markets Case Studies
Acaden	nic Year 2017-2018		
1	D		L . D 11'1'
1	Barnali Chaklader	Ricoh India Limited: Financial Shenanigans, Ivey Publishing, May 2017, Product no 9B17B009	Ivey Publishing
2	Barnali Chaklader	ALOK INDUSTRIES LIMITED: INVESTMENT	The Case Centre Cranfield
		DECISION THROUGH FINANCIAL STATEMENT ANALYSIS (Case) with reference 118-0020-1	University, Wharley End Beds MK43 0JR, UK
3	Monika Chopra	Managing Interest Rate Risk: A Case of IFFCO TOKIO General Insurance Company: ET Cases.	Case ID: BFS-1-0015, BDS- 10015A
4	Neena Sondhi	Nourishco Beverages limited: Making New Inroads.Product number W17715	Ivey publishing
5	Neena Sondhi	Tata Gluco Plus: Building the brand Identity. Product number W17718	Ivey publishing
6	Neena Sondhi	Clubb International : the Marketing strategy.Product number 9B18A009	ISB-Ivey publishing
7	Nikunj Jain	RAGHURAM RAJAN: AUTHENTIC AND SERVANT LEADERSHIP	The Case Centre (European Case Clearing House; A as per IMI category
8	Pinaki Dasgupta	Is India losing the competition or the competitiveness in Apparel Export, 317-0200-1	The Case Centre (Formerly ECCH)
9	Pinaki Dasgupta	Bani and Amita's Decision Dilemma, 517-0083-1	The Case Centre (Formerly ECCH)
10	Swati Dhir	COMFED: The New Challenges of Diversification	Emerald Emerging Markets Case Studies
Acaade	emic Year 2016-17		
1	Alok K Singh	Selecting Regional Postponement Centre Using PESTLE–AHP–TOPSIS Methodology: A Case Study in a Pharmaceutical Company	Case Discussion, Global Business Review, Vol 17.5, Sage Publishing
2	Barnali Chaklader (with P Gupta & Akhter J)	Dual Set of Financial Statements - A Critical Analysis of Wipro	www.casecentre.org

3	Barnali Chaklader	Which Industry is the Company From?	The Case Research Center,
			Reference no. 1116-0104-1
			International Teaching
			Assignment, Strategic Cost
			Management in Master's
			Programme, International
			Business of Kufstein University
			of applied Sciences, Austria
4	Sanjay Dhamija	Strategic Debt Restructuring at Gamon India	Case Centrer (formerly
			European Case Clearing House)
5	Sanjay Dhamija	Fraud at Bank of Baroda-Manage Risk or Manage Crsis	Ivey Cases
			www.iveycases.com/productVi
			<u>ew.aspx?id=79550</u>
6	Sonu Goyal	AIACA: Interventions for Sustainable Livelihoods	Richard Ivey Publishing (Now
		(along with teaching notes)	available at Harvard
			Publishing)
7	Swati Dhir	Cases in Strategic Management: Creativity and	McGraw Hill Education
	(with Sanjay Dhir	Innovation Perspective	Publication
	and Sushil		

## (iii) MDPs

S.No	Name of faculty (Chief Consultant)	Client Organization	Title of Consultancy of project
2018-201	9		
1	HIMANSHU JOSHI	MITTALS GROUP	2 HALF DAY SESSION ON ADVANCED EXCEL FOR ENHANCING PRODUCTIVITY
2	CHHAVI MEHTA	NTPC-PMI	SESSION ON " TAKING FINANCIAL DECISIONS"
3	S DHAMIJA	IOCL	HALF DAY SESSION "CAREER TRANSITION"
4	DEBASHIS CHATTERJEE	NTPC-PMI	SESSION ON 10 X LEADERSHIP PROGRAMME
5	ASHA BHANDARKER	BIMTECH	2 HALF-DAY SESSION ON LEADERSHIP DEVELOPMENT PROG
6	CHHAVI MEHTA	NTPC-PMI	SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
7	ASHA BHANDARKER	BIMTECH	2 HALF DAY SESSION IN LEADERSHIP
8	CHHAVI MEHTA	NTPC-PMI	SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
9	ASHA BHANDARKER	OMEGA ICEHILL PVT LTD	2 HALF DAY SESSION ON DECISION MAKING & LEADERSHIP
10	NEENA SONDHI	JAIPURIA INSTITUTE OF MGMT	SHARE TEACHING ASSIGNMENT
11	CHHAVI MEHTA	NTPC-PMI	2 HALF DAY SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
12	ASHA BHANDARKER	INDIAN SYNTHETIC RUBBER PVT LTD	2 HALF DAY SESSION ON "UNCONSCIOUS CONSPIRACY AND UNDERSTANDING SELF
13	SWATI DHIR	ІІМ-К	SHARE TEACHING ASSIGNMENT
14	ASHA BHANDARKER	SJVN LTD	2 HALF DAY SESSION ON LEADERSHIP DEVELOPMENT PROG
15	S DHAMIJA	IOCL	HALF DAY SESSION "FINANCIAL PLANNING"
16	NEENA SONDHI	RICS-SBE MUBAI	RICS-SBE MUBAI

17	ASHA BHANDARKER	RICS-SBE MUBAI	RICS-SBE MUBAI
18	MONIKA CHOPRA	IIM AMRITSAR	TEACHING THE COURSE 'CORPORATE VALUATION'
19	CHHAVI MEHTA	NTPC-PMI	2 HALF DAY SESSION ON FINANCIAL DECISIONS
20	CHHAVI MEHTA	NTPC-PMI	2 HALF DAY SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
21	MEENAKSHI NAGARAJAN	IIFT	
22	ASHA BHANDARKER	BIMTECH	2 HALF DAY SESSION ON LEADERSHIP DEVELOPMENT PROG
23	CHHAVI MEHTA	NTPC-PMI	SESSION TOPIC ON "NTPC BALANCE SHEET"
24	CHHAVI MEHTA	NTPC-PMI	SESSION TOPIC ON "WORKING CAPITAL MANAGEMENT & UNDERSTANDING FINANCIAL STATEMENTS"
25	SWATI DHIR	ІІМ-К	TEACHING ASSIGNMENT SHARE
26	RAMACHANDRAN	IIM-KASHIPUR	TEACHING ASSIGNMENT SHARE
27	ASHA BHANDARKER	DALMIA BHARAT GROUP	2HALF DAY SESSION ON LEADERSHIP & CULUTURE BUILDING
28	MONIKA CHOPRA	IIM AMRITSAR	TEACHING ASSIGNMENT SHARE
29	ARNAB DEB	IIM AMRITSAR	TEACHING ASSIGNMENT SHARE
30	Irfan A. Rizvi	BANGLADESH PROG	Management Development program on "Knowledge based Learning & Knowledge based Teaching for Bangladesh
31	Irfan A. Rizvi	ROCA	Management Development Program on "Enhancing Managerial Effectiveness of High Potential Emerging Leaders" For Roca India
32	AMAN SRIVASTAVA	GAIL TRAINING INSTITUTE	Management Development Program on "Wealth Creating Mindset for Senior Level GAIL Executives"
33	V VANCHESWAR	NMDFC	Management Development Program on "Developing Time Management and Communication Skills" for NMDFC Officials
34	ASHA BHANDARKER	NATIONAL HRD NETWORK	6TH ALP-2018 WINNING THE CORPORATE OLYMPAID: LEADERSHIP CHALLENGES
35	ALOK K SINGH	JINDAL STAINLESS(HISAR) LTD	INTRODUCTION TO PROCUREMENT
36	Irfan A. Rizvi	NHPC Limited	Management Development Program on 'Assessment of Competency' for NHPC Limited
37	Vijay Vancheswar	DRDO	MDP "Communication & Presentation Skills for Officers" for DRDO
38	MAMTA MOHAPATRA	GAIL	Management Development Program on "Wealth Creating Mindset for Senior Level GAIL Executives"
39	AMAN SRIVASTAVA	PETRONET LNG	FINANCE FOR NON-FINANCE EXECUTIVES FOR PETRONET LNG
40	AMAN SRIVASTAVA	GAIL TRAINING INSTITUTE	Management Development Program on "Wealth Creating Mindset for Senior Level GAIL Executives"
41	MAMTA MOHAPATRA	PETRONET LNG	EMOTIONAL INTELLIGENCE FOR PETRONET LNG LTD
42	VIJAy Vancheswar/MAMTA MOHAPATRA	DRDO	MDP "Communication & Presentation Skills for Officers" for DRDO
43	DK BATRA/NALIN JAIN	ASIAN PAINTS LTD	ENTERING THE NEXT ORBIT FOR ASIAN PAINTS LTD
44	DK BATRA/NALIN JAIN	ASIAN PAINTS LTD	ENTERING THE NEXT ORBIT FOR ASIAN PAINTS LTD
45	HIMANSHU JOSHI	PETRONET LNG	BIG DATA ANALYTICS FOR PETRONET LNG LTD
46	DK BATRA/NALIN JAIN	ASIAN PAINTS LTD	ESSENTIAL COMPETENCY ACQUISION FOR SALES
2019-202	0	·	
1	ASHA BHANDARKER	NHRD	NHRDN 2ND GLOBAL MANAGEMENT PROGRAMME (GMP) - 2019

2	ASHA BHANDARKER	PUNJAB NATIONAL BANK	Strategy Meeting of the Board, Punjab National Bank
3	ASHA BHANDARKER	ВІМТЕСН	Request for Joining the Selection Committee as an expert for the recruitment of Research Track Faculty, BIMTECH, Greater Noida
4	ASHA BHANDARKER	BIMTECH	Leadership Development for Senior Level Executives for BIMTECH, Puducherry
5	CHHAVI MEHTA	NTPC	Session on Finance for Ets of NTPC at NTPC, Dadri on Session Topic 1 - Basic understanding of Finance, Finance vs Accounting, common financial terms Topic 2 - Understanding of fiancial statements - P&L a/c, Balance sheet (and sharing of NTPC statement)
6	AMAN SRIVASTAVA	IOCL	Half das Session on "Financial Planning" in training program on 'Career Transition' for Indian Oil Corporation Ltd. (Pipeline Division), Noida
7	PARTHASARATHI BANERJEE	MDI	Selection Committee Meeting of Strategic Management Area MDI, Murshidabad at IHC, Delhi
8	SWATI DHIR	MINISTERY OF DEFENCE	Two Weeks programme "Human Resourse Management" for Chief Engineers of MES (Sponsired by MES, Ministry of Defense
9	ASHA BHANDARKER	PFC LTD.	Session on leadership (Team Building) for Senior Management of PFC Ltd.
10	SWATI DHIR	THENORTHCAP UNIVERSITY	Invitation for Resource person to conduct sessions in research methodology, ThenorthCap University
11	ASHA BHANDARKER	PFC LTD.	Session on leadership (Team Building) for Senior Management of PFC Ltd.
12	NEENA SONDHI	FIIB	External Expert in the "Case Teaching Workshop" Organized by FIIB, Vasant Vihar, New Delhi (4 session)
13	SWATI DHIR	IIPA	Special Training Program on "Fundamentals of Human Resource Analytics" for Officials of Combodia, DST Training Cell, Indian Institute of Public Administration, New Delhi on the Topic "Overview & Application of HR Analytics of HR Analytics on 29th July, 2019 (1400 - 1700) Topic - "HR Metrics & Creating dashboards" (1000 - 1300) & Predictive & Prescriptive & Analytics" (1400-1700) on 30th July, 2019
14	R K ARORA	SRM UNIVERISTY	SRM Univeristy, AP - Amaravati - Selection of faculty members in Finance & Accounts as a expert member
15	JAI PRAKASH UPADHYAY	VODAFONE	One Day training program for Vodafone middle and senior level executives on "Feedback & Coaching"
2020-202	1		
1	JAI PRAKASH UPADHYAY	VODAFONE	1.5 Hours Webinar on "Mindfulness" to Vodafone-Idea Senior Executives
2	REENA NYAR	IICA	Major - research project on the topic "Board structure and acquiring companies' announcement returns in mergers and acquisitions in India"by Indian Institute of Corporate Affairs (IICA, Manesar, Gurgaon) Data collection period - Obtaining 1 st April 2000 till 31 st March 2020 # 2.5 months
3	R K ARORA	ВІМТЕСН	3 hours online Guest Lecture at BIMTECH, Greater Noida Session on "Divisional Financial Performance and Contemporary Issues in Management Accounting
4	V CHANDRA	GIBS	Faculty Selection Panel as Subject Expert in HR area at Gitaratan International Business School

5	V CHANDRA	SBDT WOMEN UNIVERSITY	Half day session through virtual mode on One Week Faculty Development Program on 'Capability Building for Academic Leaders' SNDT Womens University
2021-202	2	1	
1	V CHANDRA	IGNOU	Panel for course review meeting as external Subject expert at School of Management studies, IGNOU through virtual mode
2	ANKITA TANDON	ШМ-К	Doctoral teaching - Organization Change (FPM) at IIM - K
3	SWATI DHEER	RANCHI WOMEN COLLEGE	Invitation for being the Key Resource Person in webinar on the topic - "Data Analysis using Excel" Ranchi Women's College, Ranchi
4	SWATI DHEER	BIT, MESRA	Internatonal Webinar on the topic "Business Innovation and Emerging in IT" by Birla Institute of Technology, Mesra on the topic of 'Artificial Intelligence and Machine Learning'
5	MAMTA MOHAPATRA	IGNOU	Moderation Committee meeting as a External Expert at School of Management Studies, IGNOU, Maidan Garhi
6	AMAN SRIVASTAVA	IOCL	Half Day training on 'Career Transition' at Indian Oil Corporation Ltd. Topic - Financial Planning
7	DEEPAK TANDON	ICMIAR	Keynote Speaker at the International Conference on Multidisciplinary Innovation in Academic Research (ICMIAR-2021)
8	ASHA BHANDARKER	AICTE-UKIERI	AICTE-UKIERI L&M Workshops
9	ASHA BHANDARKER	IMT	Board of Governors II IMT Ghaziabad
10	SWATI DHEER	BIT, MESRA	Department of Management Birla Institute of Technology, Mesra, Ranchi organising a workshop on "Business Innovation" 7th - 9th December 2021 Session Topic on "Leadership and Team Building"
11	SANJAY DHAMIJA	ED-TECH	Invitation for Advisory Board in ed-tech
2022-202	3		
1	AMAN SRIVASTAVA	IOCL	Half Day MDP on "Retirement Financial Planning" for Senior and Middle Level Managers of IOCL
2	NEENA SONDHI	GREAT LAKES	External Expert to the selection committee of a faculty in the Marketing Area, Great Lakes
3	SWATI DHEER	School of Management, Graphic Era Hill University, Bhimtal , Nainitaal, Uttrakhand	Keynote Speaker for the International Conference on Transcending the Frontiers of Management Science and Technology (ICTF-2022) May 17-20, 2022 School of Management, Graphic Era Hill University, Bhimtal , Nainitaal, Uttrakhand
4	IRFAN A RIZVI		External Expert to the selection committee of a faculty in the PB&HR Area
5	ASHA BHANDARKER	IFTDO	Keynote speaker to global audience at the IFTDO conference
6	SWATI DHEER	BITS	Short term training program on online mode as a guest speaker on "Questionnaire Design (Measurement of Construct and Designing Survey Instruments)" by BITS, Mesra

University2022) on June 3-4, 2022University School of Business, Chandigarh University8ASHA BHANDARKER22nd National Management Summit OrRe-imagining People, Technology & Culture in the Future of WorkDistinguished Speaker at Top Rankers Management Consultants 22nd National Management Summit titled "Re-imagining People Technology & Culture in the Future of Work at Hotel Le-Meridien the Future of Work9UMESH BAMELBML MUNIAL UNIVERSITYInvitation as an external expert for the Research Protocol Evaluation Committee at BML Munjal University - A Hero Group Initiative Gurugram, A virtual meeting of the Course Design and Development Committee School of Management Studies (SOMS), IGNOU10REENA NYARSchool of Management Studies (SOMS), IGNOU11ASHA BHANDARKERCPC (Coimbatore Productivity Council)12UMESH BAMELGLIM13ASHA BHANDARKERCPC (Coimbatore Productivity Council)14DEEPAK TANDONNBA15ASHA BHANDARKERNTPC SCHOOL OF MANAGEMENT16DEEPAK TANDONNBA17ASHISH KUMAR RATHOREISDI17ASHISH KUMAR RATHOREISDI17ASHISH KUMAR RATHOREISDI17ASHISH KUMAR RATHOREISDI		1	1	
8       ASHA BHANDARKER       Management Summit On"Re-imagining People Technology & Culture in the Future of Work and Management Summit titled       "Re-imagining People Technology & Culture in the Future of Work at Hotel Le-Meridien the Future of Work         9       UMESH BAMEL       BML MUNIAL UNIVERSITY       Invitation as an external expert for the Research Protocol Evaluation Committee at BML Munjal University - A Hero Group Initiative Gurugram.         10       REENA NYAR       School of Management School of Management Studies (SOMS), IGNOU       A virtual meeting of the Course Design and Development Committee School of Management Studies (SOMS), IGNOU, for the restructuring of the course MMPB-002: International Banking Management         11       ASHA BHANDARKER       CPC (Coimbatore Productivity Council)       Invitation as an expert at PG & Research Department of Social wor anagement         12       UMESH BAMEL       GLIM       Invitation for Evaluating Summer Internship Project at GLIM         13       ASHA BHANDARKER       MTPC SCHOOL OF MANAGEMENT       Invitation for Evaluating Summer Internship Project at GLIM         14       DEEPAK TANDON       NBA       NBA expert member at the International Conference on "Economic Eurity in a Post Pandemic World" in virtual mode         15       ASHA BHANDARKER       Invitation as Speaker at the International Conference on "Economic Eurity in a Post Pandemic World" in virtual mode         14       DEEPAK TANDON       NBA       NBA expert member of Team to visit a Premier B School in Patna 25th	7	ASHISH KUMAR RATHORE	Business, Chandigarh	the Conference (Virtual) on Interdisciplinary Approaches towards Socio- Economic Inclusiveness for Sustainable Development (ICSISD 2022) on June 3-4, 2022University School of Business, Chandigarh
9UMESH BAMELBML MUNIAL UNIVERSITYEvaluation Committee at BML Munjal University - A Hero Group Initiative Gurugram,10REENA NYARSchool of Management Studies (SOMS), IGNOUA virtual meeting of the Course Design and Development Committee School of Management Studies (SOMS), IGNOU, for the restructuring of the course MMPB-002: International Banking Management11ASHA BHANDARKERCPC (Coimbatore Productivity Council)Invitation as an expert at PG & Research Department of Social word and CPC (Coimbatore Productivity Council) jointly organize a six da virtual Faculty Developement Programme on "CONTEMPORARY ISSUES IN HR" 11th - 16th July, 202212UMESH BAMELGLIMInvitation to serve as an expert on the committee to Select the Ditrectornof the NTPC School OF MANAGEMENTInvitation to serve as an expert on the committee to Select the Ditrectornof the NTPC School of Management14DEEPAK TANDONNBANBA expert member audit visit to Karnataka College of Engneering & Management - Accredition of their MBA programme15ASHA BHANDARKERNBANBA expert member of Team to visit a Premier B School in Patna 25 th 0 27th November 2022 Expert Team Member to asses / evaluate accreditation of PGDM Main programme of a leading Institute of Management at Patna . (25th to 27th November 2022 - Sat/Sun Included }16DEEPAK TANDONNBAInvitation to ISDSI on freence as session chair Institute of Management at Patna . (25th to 27th November 2022 - Sat/Sun Included }17ASHISH KUMAR RATHOREISDSIInvitation to ISDSI conference as session chair18ARINDAM BANIKDr Shyama Prasad Mukherjee University	8	ASHA BHANDARKER	Management Summit On"Re-imagining People, Technology & Culture in	22nd National Management Summit titled "Re-imagining People,
10REENA NYARSchool of Management Studies (SOMS), IGNOUCommittee School of Management Studies (SOMS), IGNOU, for the restructuring of the course MMPB-002: International Banking Management11ASHA BHANDARKERCPC (Coimbatore Productivity Council)Invitation as an expert at PG & Research Department of Social wor and CPC (Coimbatore Productivity Council) jointly organize a six da virtual Faculty Developement Programme on "CONTEMPORARY 	9	UMESH BAMEL	BML MUNJAL UNIVERSITY	Evaluation Committee at BML Munjal University - A Hero Group
11ASHA BHANDARKERCPC (Coimbatore Productivity Council)and CPC (Coimbatore Productivity Council) jointly organize a six davirtual Faculty Developement Programme on "CONTEMPORARY" iSSUES IN HR" 11th - 16th July, 202212UMESH BAMELGLIMInvitation for Evaluating Summer Internship Project at GLIM13ASHA BHANDARKERGLIMInvitation for Evaluating Summer Internship Project at GLIM14DEEPAK TANDONNBANBA expert member audit visit to Karnataka College of Engneering & Management - Accredition of their MBA programme15ASHA BHANDARKERInvitation as Speaker at the International Conference on "Economic Euuity in a Post Pandemic World" in virtual mode16DEEPAK TANDONNBANBA expert member of Team to visit a Premier B School in Patna 2Sth to 27th November 2022 Expert Team Member to assess / evaluate accreditation of PGDM Main programme of a leading Institute of Management at Patna . {25th to 27th November 2022 - Sat/Sun Included }17ASHISH KUMAR RATHOREISDSIInvitation to ISDSI conference as session chair18ARINDAM BANIKDr Shyama Prasad Mukherjee UniversityIndian Economic Association for the 105th Annual Conference at D Shyama Prasad Mukherjee University, Ranchi Jharkhand on 29th December, 202219SWATI DHEERMIT World UniveristyInvitation for External Expert for Ph.D student as RAC committee member at Dr. Vishewanath Karad, MIT World Univeristy, Pune	10	REENA NYAR	_	Committee School of Management Studies (SOMS), IGNOU, for the restructuring of the course MMPB-002: International Banking
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13ASHA BHANDAKKERMANAGEMENTDitrectornof the NTPC School of Management14DEEPAK TANDONNBANBA expert member audit visit to Karnataka College of Engneering & Management - Accredition of their MBA programme15ASHA BHANDARKERInvitation as Speaker at the International Conference on "Economi Euuity in a Post Pandemic World" in virtual mode16DEEPAK TANDONNBANBA expert member of Team to visit a Premier B School in Patna 25th to 27th November 2022 Expert Team Member to assess / evaluate accreditation of PGDM Main programme of a leading Institute of Management at Patna . {25th to 27th November 2022 - Sat/Sun Included }17ASHISH KUMAR RATHOREISDSIInvitation to ISDSI conference as session chair18ARINDAM BANIKDr Shyama Prasad Mukherjee UniversityIndian Economic Association for the 105th Annual Conference at D Shyama Prasad Mukherjee University, Ranchi Jharkhand on 29th December, 202219SWATI DHEERMIT World UniveristyInvitation for External Expert for Ph.D student as RAC committee member at Dr. Vishewanath Karad, MIT World Univeristy, Pune	12	UMESH BAMEL	GLIM	Invitation for Evaluating Summer Internship Project at GLIM
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16DEEPAK TANDONNBA25th to 27th November 2022 Expert Team Member to assess / evaluate accreditation of PGDM Main programme of a leading Institute of Management at Patna . {25th to 27th November 2022 - Sat/Sun Included }17ASHISH KUMAR RATHOREISDSIInvitation to ISDSI conference as session chair18ARINDAM BANIKDr Shyama Prasad 	15	ASHA BHANDARKER		Invitation as Speaker at the International Conference on "Economic Euuity in a Post Pandemic World" in virtual mode
18ARINDAM BANIKDr Shyama Prasad Mukherjee UniversityIndian Economic Association for the 105th Annual Conference at D Shyama Prasad Mukherjee University, Ranchi Jharkhand on 29th December, 202219SWATI DHEERMIT World UniversityInvitation for External Expert for Ph.D student as RAC committee 	16	DEEPAK TANDON	NBA	25th to 27th November 2022 Expert Team Member to assess / evaluate accreditation of PGDM Main programme of a leading Institute of Management at Patna . {25th to 27th November 2022
18ARINDAM BANIKDr Shyama Prasad Mukherjee UniversityShyama Prasad Mukherjee University, Ranchi Jharkhand on 29th December, 202219SWATI DHEERMIT World UniversityInvitation for External Expert for Ph.D student as RAC committee member at Dr. Vishewanath Karad, MIT World University, Pune	17	ASHISH KUMAR RATHORE	ISDSI	Invitation to ISDSI conference as session chair
19 SWATT DHEER MIT World University member at Dr. Vishewanath Karad, MIT World University, Pune	18	ARINDAM BANIK		
20 MAMTA MOHAPATRA POSH-ICC Emanelment Request in POSH-ICC	19	SWATI DHEER	MIT World Univeristy	
	20	MAMTA MOHAPATRA	POSH-ICC	Emanelment Request in POSH-ICC

SI. No.	MDP	Type of Programme	Mode	Organization Name	Program Director (s)	Programme Dates	Total No. of Hours	No. of Partici pants
1	Online MDP on 'Entering the Next Orbit' for Asian Paints' Territory Sales Officers (TSOs)	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	11-15 & 18 April, 2022	30	25
2	Career Transition	Incompany	Offline (PLHO, Noida)	IOCL	Prof Aman Srivastava	20 May, 2022	3	21
3	Online MDP on 'Entering the Next Orbit' for Asian Paints' Territory Sales Officers (TSOs)	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	5-9 September ,2022	30	27
4	Online MDP on 'Entering the Next Orbit' for Asian Paints' Territory Sales Officers (TSOs)	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	26-28 Sept, 3-4 Oct, 2022	30	20
5	Driving Profitable Growth and Wealth Creating Mindset	Incompany	Offline (GAIL Training Institute, Noida)	GAIL	Prof. Aman Srivastava & Prof.Chhavi Mehta	12-14 Oct, 2022	18	20
6	Online MDP on 'Entering the Next Orbit' for Asian Paints' Territory Sales Officers (TSOs)	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	11-12 Nov , 14-16 Nov, 2022	30	20
7	Effective Leardership Skills for AGMs of Bank of India Batch 1	Incompany	Offline (BOI training centre NOIDA)	Bank Of India	Prof Mamta Mohapatra	14-18 Nov, 2022	30	28
8	Effective Leardership Skills for AGMs of Bank of India Batch 2	Incompany	Offline (BOI training centre NOIDA)	Bank Of India	Prof Mamta Mohapatra	21-25 Nov, 2022	30	25
9	Management Development Program for Commercial and Administration Executives of Asian Paints	Incompany	Offline	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	21-25 Nov, 2022	30	20

10	Creating Exemplary Customer Experience and measuring its impact	Incompany	Offline	Power Grid (Vadodara)	Prof Umesh Bamel	21-23 Nov, 2022	18	35
11	Leadership development: Emotional Intelligence Approach	Open	Offline (IMI, New Delhi)		Prof Mamta Mohapatra	28-29 Nov, 2022	12	8
12	Women as Leaders	Open	Offline (IMI, New Delhi)		Prof Mamta Mohapatra	1-2 Dec, 2022	12	9
13	Sexual Harassment at work site- How to handle and avoid	Incompany	Offline	NHPC	Prof Mamta Mohapatra	6-8 Dec, 2022	18	25
14	Online MDP on 'Entering the Next Orbit' for Asian Paints' Territory Sales Officers (TSOs)	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	4-7 & 9 Jan, 2023	30	26
15	Certificate Course in Strategic Managment & Sustainable Development for Emerging Markets	ITEC	Offline (IMI, New Delhi)	MEA, GOI	Prof Sonu Goyal	9th Jan-3rd Feb, 2023	120	29
16	Online POSH Training for GRIL Employees	Incompany	Online	GRIL	Prof Mamta Mohapatra	10th Jan, 2023	2	100
17	Online MDP on 'Entering the Next Orbit' for Asian Paints' Territory Sales Officers (TSOs)	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	12-14, 16- 17 Jan, 2023	30	31
18	Young Leadership Programme	Incompany	Offline (IMI, New Delhi)	Navitasys Pvt Ltd	Prof Pinaki Dasgupta Prof Harshit Maurya Prof Harish Rao	16 jan 2023- 31st dec, 2024	63	20
19	Corporate Adventure- Outbound Program	Incompany	Offline	NHPC	Prof Mamta Mohapatra	19-20 Jan, 2023	12	24

	1	1	1	1	1	1	1	1 1
20	POSH	Incompany	Online & offline	IFFCO	Prof Mamta Mohapatra	21 & 24 th Jan, 2023	4	
21	Driving Innovation	Incompany	Online	Tata Power	Prof Umesh Bamel	3rd Feb 2023	3	42
22	Online MDP on 'Sales Management for Sales Technologists	Incompany	Online	Asian Paints	Prof D. K. Batra & Prof. Nalin Jain	15-18 Feb, 2nd March 2023	30	13
23	Leadership development: Emotional Intelligence Approach	Open	Offline (IMI, New Delhi)	DVC	Prof Mamta Mohapatra	27-28 Feb, 2023	12	10
24	Sales Effectiveness	Incompany	Offline (IMI, New Delhi)	Essilor	Prof D. K. Batra & Prof. Nalin Jain	20-21 March, 2023	12	34
25	The Art of Thinking Clearly and Deciding Effectively	Incompany	Offline (Powe Grid)	Powe Grid	Prof Umesh Bamel	22- 24 March, 2023	18	19
26	Digitization	Incompany	Online	Tata Power	Prof Himanshu Joshi	27th March, 2023	2	35

# **9.** Fee

## (I) PGDM/PGDM (HRM)/PGDM (B&FS) Batch (2023-25)

## Self Sponsored Category

Fee Components		Instalment (INR)					
	Ι	II	III	IV	V	VI	
Tuition Fee	2,83,400	2,83,400	2,83,400	3,22,400	3,22,400	3,22,400	18,17,400
Text/Reading Material	14,300	14,300	14,300	15,450	15,450	15,450	89,250
Student Activities/ Welfare (incl. mediclaim)	4,410	4,410	4,410	4,750	4,750	4,750	27,480
Library Fee	8,820	8,820	8,820	9,490	9,490	9,490	54,930

Alumni - Life Membership	2,500	2,500	2,500	2,500	2,500	2,500	15,000
Security Deposit	15,000	-	-	-	-	-	15,000
Total	3,28,430	3,13,430	3,13,430	3,54,590	3,54,590	3,54,590	20,19,060

**Company-Sponsored category** 

Fee Components	Instalment (INR)						Total (INR)
	Ι	Π	III	IV	V	VI	
Tuition Fee	4,83,000	4,83,000	4,83,000	5,10,300	5,09,250	5,09,250	29,77,800
Text/ Reading Material	13,650	13,650	13,650	14,700	14,700	14,700	85,050
Student welfare (incl. mediclaim)	4,200	4,200	4,200	4,520	4,520	4,520	26,160
Library Fee	8,400	8,400	8,400	9,030	9,030	9,030	52,290
Alumni-Life Membership	2,500	2,500	2,500	2,500	2,500	2,500	15,000
Security Deposit*	15,000	-	-	-	-	-	15,000
Total	5,26,750	5,11,750	5,11,750	5,41,050	5,40,000	5,40,000	31,71,300

## Foreign National category

Fee Components	Instalment (USD)						Total (USD)
	I	Π	III	IV	V	VI	
Tuition Fee	4,550	4,550	4,550	4,550	4,550	4,550	27,300
Text/ Reading Material	190	190	190	200	200	200	1,170
Student Activities/welfare	60	60	60	60	60	60	360
Library Fee	120	120	120	130	130	130	750
Alumni-Life Membership	210	-	-	-	-	-	210
Security Deposit*	160	-	-	-	-	-	160
Total	5,290	4,920	4,920	4,940	4,940	4,940	29,950

Hostel Fee & Mess Charges

#### Self & Company-Sopnsored:

Academic Year	Hostel Fee (AC room on twin-sharing)*	Mess Charges (INR)
2023-24	1,65,000	87,000
2024-25	1,75,000	94,000
Foreign Nationals:		
Academic Year	Hostel Fee (AC room on twin-sharing)*	Mess Charges (USD)
2023-24	2938	1075
2024-25	3113	1150

#### (II) PGDM (18 MONTHS) - 2023-24

Head / Instalment	Indian Participants	Foreign Participants
	(Rs.)	(US \$)
Tuition Fee	7,68,000	11,300
Text/Reading Material	30,000	450
Student Activity/Welfare	12,000	200
Library Fee	26,000	350
Lodging (single Executive AC Rooms)	2,10,000	3,000
Boarding	1,38,000	2,000
Security Deposit*	10,000	100
Alumni- Life Membership	6,000	100
Total	12,00,000	17,500

### (III) Fellow Programs In Management (FPM/E-FPM)

The Program fee structure and the waivers and scholarships available for different scholar categories are as follows

Cost Heads	1st year	2nd year	3rd year	4th year	5th year	Total	Subsequent year(s)
Admission/Registration	50,000	nil	nil	nil	nil	50,000	nil

Tuition fees	1,50,000	1,00,000	1,00,000	1,00,000	1,00,000	5,50,000	75,000
Learning Resources (e- resources, softwares etc.)	30,000	30,000	30,000	30,000	30,000	1,50,000	20,000
Alumni fees	15,000	nil	nil	nil	nil	15,000	nil
Security deposit(refundable)	25,000	nil	nil	nil	nil	25,000	nil
Total (Five years)	2,70,000	1,30,000	1,30,000	1,30,000	1,30,000	7,90,000	

#### Fee Waivers & Other Financial Support:

**FPM Full-time students:** The participants are awarded the following waivers and financial support

- 1. Tuition fee: 100% waiver of fee throughout the duration of program
- 2. Learning Resource fee: 100% waiver throughout the duration of program
- 3. **Scholarship**: Eligible candidates will be awarded a scholarship equivalent to JRF/SRF as under:
- o 1-2 Year: Rs. 31,000/- per month
- o 3-5 year: Rs. 35,000/- per month
  - 4. House Rent Allowance (HRA): The HRA @24% of scholarship amount (where Institute is not providing hostel accommodation). In case the scholar goes for hostel accommodation, he/she will not be eligible for the HRA.
  - 5. Contingency Grant: The scholars would be eligible for a handsome total contingency grant of INR 90,000 (@ 30000/- per annum) during the 3-5<sup>th</sup> year of his/her tenure after the successful completion of the course work phase. This grant may be used to cover incidental expenses like data collection, stationery, hardware/software and others.
  - 6. Conference support: The institute also provides a cumulative grant of INR 1,20,000/for presenting research papers in domestic and international conferences. The conference needs to be fulfilling the conference norms as laid down by the institute.
  - 7. Additional conference support linked to research output: The scholar who publishes in superior quality *Peer Reviewed Journals* will get an additional conference support grant of INR 2,00,000/- for every such Peer Reviewed Journal publication (granted after the Final acceptance of the publication has been obtained).

**Please note:** Superior quality is as determined by IMI New Delhi journal quality categorization standards. This is a quality categorization that is significantly superior to the minimum quality categorization required to complete degree requirements. The Paper must be co-authored with an IMI New Delhi Faculty and the scholar must ensure the publication is submitted with the IMI New Delhi affiliation.

**FPM Part-time students (academicians):** The participants are awarded the following waivers in fee

- 1. Tuition fee: 50% waiver of fee throughout the duration of program
- 2. Learning Resource fee: 50% waiver throughout the duration of program

**FPM Part-time students (corporate executives):** The participants must pay the fee as per the above schedule.

## 10. Admission

Program	Year of inception	Duration	Approved Intake	Fees (2023-25 batch)
PGDM	1993	24 months	300	₹ 29,19,060 (Self-sponsored) ₹ 31,71,300 (Company-sponsored)
PGDM-HR	2006	24 months	60	₹ 29,19,060 (Self-sponsored) ₹ 31,71,300 (Company-sponsored)
PGDM-BFS	2014	24 months	60	₹ 29,19,060 (Self-sponsored) ₹ 31,71,300 (Company-sponsored)
FPM**	2011	60 months	20	₹7,90,000

Number of Students in Long duration programmes

Year of Admission	PGDM	HRM	BFS	XPGDM	FPM (FT)	FPM (PT)
2016	243	56	65	26	1	NA
2017	232	38	51	34	NA	NA
2018	235	45	50	27	5	4
2019	269	64	64	28	1	3
2020	245	51	47	19	5	5
2021	232	35	40	22	5	3
2022	281	63	63	07	10	2

Admission Process: PGDM (24 months) Programs 2023-25 {PGDM (Core), PGDM (HRM) and PGDM (BFS)}

## 11. Admissions Procedure

IMI's admission process follows a rigorous and holistic approach based on the candidate's overall profile both academics and professional as well as the entrance test scores (CAT/GMAT/XAT).

### How to Apply

- > Application form is available at https://admission.imi.edu/delhi/
- Users should create a new account while applying online. The login details will be used for filling the admission form and for checking the status of the application later.
- > After logging in successfully, the admission form will be displayed.
- Applicant should complete the online application form and submit it along with nonrefundable application processing fee.
- Applications, completed in all respect, should be submitted online latest by midnight of 18th December, 2022. Incomplete forms are liable to be rejected.
- Applicants are strongly recommended to provide their complete postal address and active email ID which should be valid up to 30th July 2023 for receiving important communications.

#### **Application Fees**

Payment Instructions :- The admission application form fee will be as follows:-

- > Application processing fee for IMI New Delhi for first program is ₹2200/- plus GST @ 18%. However, if an applicant who has applied to IMI New Delhi also wants to apply for IMI Kolkata and/or IMI Bhubaneswar, s(he) can do so without any extra cost.
- In case someone intends to apply for additional program(s) at IMI New Delhi s(he) has to pay an additional fee of ₹500/- plus GST @ 18%.per extra program(s).
- The admission fee can be paid through Credit Card/ Debit Card/ Net Banking through the designated payment gateway.

Event	A.Y. (2023-25)		
Application form opening date	7 <sup>th</sup> September 2022		
Application form closing date	18 <sup>th</sup> December 2022		
Application form second opening date	21 <sup>st</sup> December 2022		
Application form second closing date	30 <sup>th</sup> January 2023		

### **Important Dates (Batch 2023-25)**

CAT examination date	27th November 2022		
CAT result declaration date	21 <sup>st</sup> December 2022		
Interview shortlist release date	9 <sup>th</sup> Feb 2022		
Final offer date	3 <sup>rd</sup> April 2022		
Last date of fee payment	17 <sup>th</sup> April 2023		
Date of Program Commencement	Early July 2023		

#### **Admission Process**

#### **Admission Test**

#### CAT

- Admission to the programs is through the Common Admission Test (CAT) 2022 conducted by Indian Institute of Management, Ahmedabad at different centers all over the country.
- IIMs have no role either in the selection process or in the conduct of the program.

### GMAT

- Candidates with Foreign Nationality are also eligible, based on their GMAT scores, provided they have taken the GMAT test not earlier than January 2018 and not later than January 2023.
- Candidates will be required to furnish their GMAT scores while applying and provide a self-attested copy of the GMAT score sheet to the Admissions Office for verification at the time of personal interview.
- Candidates appearing for GMAT or no GMAT score while applying can enter numeric `0' in the GMAT score field and should email their score card immediately after the test to <u>admissions@imi.edu</u>. GMAT scores without the above document will not be accepted and the application may be summarily rejected.

## ХАТ

- Admission to the programs is through the Xavier Aptitude Test (XAT) 2023 conducted by XLRI, Jamshedpur at different centers all over the country.
- XLRI has no role either in the selection process or in the conduct of the program.

#### **Selection Process**

Candidates who apply online for the admission into PGDM and/or PGDM (HRM) and/or PGDM (B&FS) will be shortlisted on the basis of Academic Records, CAT, XAT or GMAT Test Scores, Work Experience and other relevant set of parameters. The shortlisted candidates will be called for Personal Assessment Process comprising Extempore and Personal Interview. Applicants should note that mere fulfillment of minimum eligibility criteria may not ensure consideration for shortlisting by IMI New Delhi. IMI New Delhi will not entertain any correspondence on this subject and decisions of the IMI New Delhi Admissions Committee will be final in all matters

#### Shortlisting Criteria

Candidates who have appeared for the CAT/XAT/GMAT examination or furnished valid GMAT score and have applied to IMI New Delhi will be shortlisted on the basis of information provided in the application form, CAT/XAT or GMAT score, educational background, marks in 10th, 12th, graduation and work experience, if any. Only shortlisted candidates will be called for the final stage of the selection process.

Applicants should note that mere fulfillment of minimum eligibility criteria may not ensure consideration for shortlisting by IMI New Delhi. IMI New Delhi will not entertain any correspondence on this subject and decisions of the IMI New Delhi Admissions Committee will be final in all matters.

#### Selection criteria

#### **Company sponsored Candidates:**

- IMI New Delhi accepts applications from Company sponsored candidates, within the approved strength of the program. These candidates will also be assessed as per the selection process described above.
- Candidates being sponsored by their respective companies must submit a letter from the sponsoring organisation to this effect and undertake to pay all fees and dues from time to time, during the complete duration of the program. This letter/undertaking will be required to be submitted at the time of acceptance of admissions offer.
- Candidates who are sponsored by their organization will not be eligible to receive any placement assistance from the Institute's placement cell.
- The fee structure for such candidates is given separately along with the fee structure for general candidates.

Based on the short listing, applicants will be called for a Personal Assessment Process to assess their suitability for the Program.

#### Withdrawal and refund policy

As per AICTE rules, in the event of an applicant withdrawing before the starting of the program, the wait listed candidates would be given admission against the vacant seat. In such a case the entire fee collected from the student, after a deduction of the processing fee of Rs.1000/-(Rupees one thousand only), shall be refunded and returned to the candidate withdrawing from the program. However, should a student leave the program after commencement of the course and if the seat consequently falling vacant is not filled by another candidate. However, a student withdrawing from a programme up to 31<sup>st</sup> July, 2023 irrespective of whether the seat fallen vacant filled by a waitlisted candidate, the entire fee collected after deduction of Rs.1,000/- will be refunded.

## 12. Criteria and Weightages for Admission (2023-25 batch)

Parameter	Maximum Marks
CAT/GMAT/XAT	35
Personal Assessment	30
Diversity	5
Work Experience	15
Academics	15
Total	100

The following criteria will be used for final selection:

Following criteria was used for assessing the candidate at the time of Personal Assessment (PA)

Parameters	Maximum Marks
Behavior and Attitude	6
Extempore	3
Verbal communication	3
Current Affairs	6

Subject Knowledge	8
Co-Curricular/Extra Curricular Score	4
Total	30

## **13.** List of Applicants

• List of candidates whose applications have been received along with percentile/percentage score for each of the qualifying examination in separate categories for open seats -

Total 5648 applications received along with percentile/percentage score

 List of candidate who have applied along with percentage and percentile score for Management quota seats (merit wise) - N.A.

## 14. Results of Admission Under Management Seats/Vacant Seats

- Composition of selection team for admission under Management Quota N.A.
- List of candidates who have been offered admission N.A.
   "Vacant seat(s) are fulfilled by calling next waitlist candidates"
- Waiting list of the candidate in order of merit to be operative from the last date of joining of t he first list candidate: Waiting list is dynamic and it is created on an ongoing basis depending on the number of students who accept offers and withdraw after offer acceptance.

## **15.** Information of Infrastructure and Other Resources Available

Land and Building details are given below (Total land area and covered up area with details of rooms, conference halls etc.)

## Total area of land 2.5 Acres.

#### i) Administrative Building

Category	Built up area in sq. ft.
Total area	141483.24sqft
Class rooms	19393.28sq.ft

Library	5500.36 sq. ft.
Computer center	1782.6 sqft.
Hostel boys/staff/girls	44718.56 sq ft.
Residential area for faculty/staff	66960.9sq.ft (Hostel & Staff Housing)
Sports and recreation facility	3228 sq ft.
MDP/conference facility	1759.26sqft (Workshop)
Mess/canteen/stores	3538.45 sqft.

#### ii) Academic & Faculty Building:

Category	Numbers
Faculty Chambers	47
Class rooms	14
Seminar halls	5
Auditorium	1
Library halls	2
Research Scholars Class room	3
Overhead projectors	18
Computer labs	2
Recreation centres	3
Clinic/stores/pharmacy	1

#### **Fire Safety Measures**

The Institute has six buildings. All six buildings have been checked by the competent authorities of Delhi fire services for compliances on fire safety. Fire safety certificates for the buildings have been issued and are available in the Institute records.

#### **Classrooms & Learning facilities**

The aesthetically designed IMI-D's campus offers a stimulating atmosphere, conducive to all round development of a participant and also facilitates fervid cross-functional learning.

The campus is equipped with the newest technology to ensure that the students receive a world class environment to harness their capabilities. The centrally air-conditioned academic complex consists of spacious lecture halls, the Tata Chemicals Computer Centre, BOC Conference Room, RPG Auditorium, Williamson Magor Library, Faculty Chambers and Administrative Offices. All lecture halls have access to latest presentation equipment such as DLP Multimedia Projectors, Laptop Notebook Computers, Electronic Copy Boards, OHP Projectors, Internet and Intranet Connectivity and a State-of-the-Art Sound System providing for a unique/wholesome complete classroom experience.

RPG Auditorium: - The state-of-the-art auditorium provides a centre stage for conducting guest lectures, speaker sessions, events and batch-meets with a sitting capacity for the whole batch. It serves as a common place through which plethora of activities, initiatives are conducted and organized within the campus.

IMI-D ensures an all-round development of each participant through this healthy juxtaposition of various facets of learning inter-mixed with cutting edge technology on campus, facilitating, both, the professors and the students in their quest towards excellence.

### Library

The Williamson Magor Library and Information Service (WML) offers access to a wide range of both printed and electronic sources with an increasing emphasis being placed upon electronic delivery of information to users. The WML aims to support the diverse information needs of all our Students, Faculty, Researchers, and staff through the provision of high quality Information resources and services. The library is fully automated. The WML has a stock of about 41630 books (hard copy + e-books) covering not only all aspects of business and management, but also related areas such as economics, accounting, finance, the behavioral sciences and information technology. Moreover, there is a substantial collection of reference books.

The 6048 periodical titles subscribed [online + hardcopy versions] by the WML are vital sources for academic research and up-to-date business information. Most Journals are available electronically through the Business Source Ultimate [EBSCO], Emerald e-Journal Premier collection, SAGE, Elsevier ScienceDirect, and JSTOR databases. A number of daily and weekly newspapers from different parts of India and abroad are also available. Besides, IMI New Delhi library also having a good collection of digital video resources such as BBC Worldwide Training programs etc.

A Library Committee, headed by a senior faculty member, provides guidance to the library to undertake the activities of this vital resource and constantly engages with other stake holders in keeping the domain contemporary. The emphasis of the same is being more on quality of service than merely quantity.

Library & Information Services rendered as of now are as:

- Circulation/Reservation/Reprography
- Reference Services
- Current Awareness Service-
- Top News of the Day
- TOC Alerts
- Indian Economy Today
- Contents Pages in Management
- New Arrivals (Books/Reports)
- Information Research Assistance
- Inter Library Loan Services
- Compilation of Bibliographies (on demand)
- Orientation

#### **Electronic Resources**

An extensive collection of Electronic Resources is available, both on and off-Campus, including E-Journals, articles, company data, industry reports, and country information:

**Business Source Ultimate (EBSCO)** is the world's definitive scholarly business database, providing the leading collection of bibliographic and full text content. As part of the comprehensive coverage offered by this database, indexing and abstracts for the most important scholarly business Journals back as far as 1886 are included.

**Emerald e-Journal Premier Collection**: Emerald Management is the largest, most comprehensive collection of peer reviewed management journals, also backed by a management-specific abstracting service of world's top 312 journals [contains 312 full text Management Journals].

**JSTOR**: JSTOR is a digital library of more than 1,500 academic journals, books and primary sources. JSTOR archives collections are multi-disciplinary and discipline-specific collection that includes complete runs of journals. These collections span across more than 50 disciplines of academic content.

**SAGE Journals Online**: Sage Management and Organization Studies is a comprehensive online package offering electronic access to 124 peer-reviewed Management journals published by SAGE and participating societies. This online database includes 22000+ full text articles and up to 10 years of backfile access. More than 36% of the journals included in this collection are ISI Ranked Journals.

**ScienceDirect**: Elsevier's extensive and unique full-text collection covers authoritative titles from the core Business and Management literature including high impact factor titles. It includes electronic access to full text of 98 peer-reviewed Journals published by Elsevier.

**ACE Equity**: ACE Equity database covers all companies listed in Indian Stock Exchanges. Data includes financial and non-financial information of companies and Sector. It covers Company, Sector and Business Groups as verticals.

**Bloomberg Lab**: The Bloomberg Professional service is a powerful and flexible tool for financial professionals- whatever their needs- in markets as diverse as equities, currencies, commodities, money markets, government and municipal securities, mortgages, indices, insurance, and legal information. The Bloomberg Professional service seamlessly integrates the very best in real-time data, news, and analytics (8 Bloomberg Terminals).

**Coursera**: Coursera is the global learning platform that offers anyone, anywhere access to online courses and degrees from world-class universities and companies.

**CRISIL Industry Plus**: Presents a detailed and comprehensive analysis of the current trends and the long-term performance outlook on 70 industries and 2000 corporates, plus research reports on super 16 niche and emerging sectors. It includes the evolution of the industry, the regulatory environment, cost structures, nature and extent of competition, global trends along with statistical information on capacities, production, imports-exports, domestic and international prices, and consumption patterns.

**Economic Outlook (CMIE)**: Economic Outlook provides information on the Indian economy. It delivers these inputs in the form of data, news, analysis, and projections. Over 2.4 million time series are presented in Economic Outlook in intelligently laid-out tabulations. Economic Outlook also provides CMIE's views on the current and future trends of the Indian economy. These views are supported by data and 5-year statistical projections.

**ET Prime:** ET Prime provides deep, sharply researched, an insight-rich analysis that fills the gaps in the news flow. ET Prime specialized teams track technology, media, telecom, pharma, automobiles, economic trends, and even climate change, to bring to readers immersive long reads that unravel the hidden trends and issues that are shaping our world.

**Euromonitor International-Passport**: Passport is Euromonitor International's award-winning global market research database providing strategic analysis on industries, countries, and consumers and companies. Euromonitor research provides complete view of the global industry and economic landscape in more than 200 countries and 1150 cities, providing actionable insight. Passport provides uniquely standardized research for all countries, based on consistent definitions of coverage and consistent market measurements. Macro model provides forecasts of GDP, inflation, interest rates and unemployment for the world's major economies.

**EPWRF India Time Series**: EPWRF provides time series data on financial markets, banking statistics, domestic product of states of India, price indices, agricultural statistics, power sector, industrial production, etc. It also includes economic and market reviews and research notes on Indian macro-economy and financial markets.

**FT.com**: The database provides access to not only FT newspaper, it's also home for business intelligence on the web, providing an essential source of news, comment, market information, data and analysis for the global business community.

Harvard Business School Case Collection: HBS Case studies, articles, digitized HBS Press book chapters, and simulations.

**Indiastat.com**: Indianstat.com is a cluster of 51 sites including India-specific, sector specific and State specific sites rendering its dedicated services to the research fraternity from academic, professional and corporate world with authentic and comprehensive compilation of secondary level socio-economic statistical data about India and its states on more than 35 variables. It covers wide range of information on the subject like Science, Technology, Agriculture, Industry, Statistics (Socio-Economic data) etc.

**Prowess IQ [CMIE]:** CMIE Prowess IQ (Interactive Querying) provides the financial performance of Indian companies. It covers 50,969 companies' financial data. It is internet-based application for Querying CMIE's database on performances of listed and unlisted companies. It also provides charting tools and well-formatted reports on performances of companies. The reports give financial information including analytical ratios and benchmark comparisons. Source documents such as annual reports, interim results, and ratings rationales are also accessible through this database.

**Scopus**: Scopus uniquely combines a comprehensive, expertly curated abstract and citation database with enriched data and linked scholarly literature across a wide variety of disciplines. Scopus indexed content from more than 25000 active titles and 7000 publishers, all rigorously vetted and selected by an independent review board.

**States of India [CMIE]:** Provides comprehensive compilation of state level statistics. Statistics are sourced from official documents of state government. The database includes socio-economic indicators of all the states.

**Statista**: More than 1 million statistics from over 22500 sources (including national and international data). Over 80000 topics in 177 multidisciplinary categories. Industry reports.

**WARC**: WARC is the world's leading source of business marketing and advertising case studies. Subjects have very broad appeal including latest hot topic like brand strategy, sustainability, digital and social media.

**Web of Science (WoS)**: The premier multidisciplinary research citation indexing database provides faculty and researchers the most accurate, complete and objective platform for research discovery and analytics. Web of Science uses citation linkages to uncover the right research, assess the 'State-of-art' in an academic or scientific discipline, formulate hypotheses based on the white spaces in their domain and successfully come up with fundable, original ideas for grant proposals.

#### IT Infrastructure

IMI, New Delhi has a state-of-the-art computing facility for the students on campus. The Tata Chemicals Computer Centre has five servers (IBM, HP) with latest Windows Server operating environments. The campus has a network of more than 400 computers, and is Wi-Fi enabled to ensure mobile computing at all locations including hostel rooms, amphitheater and canteen. The campus has a 600 MBPS, 24-hour high-speed internet connectivity.

IMI Campus has two exclusive high-tech computer labs. These computer labs are equipped with more than 100 (HP) computers having latest technology for on-line classes and practice sessions. High-speed laser printers and Color Laser Printers are available for printing purposes.

The software library includes latest software like Windows 10, Office 365, SmartPLS, Nvivo, Solver (XLMiner), Visual Studio, E-views, MS Project, SPSS, MSDN Academic License, Quick Heal End Point Security Server Client Editions, SAP, Corel Draw, Photoshop etc.

Entire IMI, New Delhi campus is enabled with Wi-Fi which uses Ruckus Indoor & Outdoor Access points with Wi-Fi Zone Controller 3000 Series.

The IMI Campus network is protected with Sophos XG430 – Application based firewall with fall-back technology.

Online assessment software is installed on the network to facilitate grading, online feedback, online quiz, and online attendance. For the purpose of viewing student performance, the staff, faculty members and the students themselves have been provided with login id's, through which they can access the network-based software, at any location within the campus.

Each faculty member is provided with a HP laptop and a LaserJet printer to ensure that their best gets delivered to the students. All research associates, secretaries, library, accounts and administration staff is provided with a latest HP personal computer.

IMI has a Web interface, which is accessible at http://www.imi.edu/ and an Intranet for all internal users.

Total Nos. of Computers (HP/IBM)	252 Computers (including Server, Desktops & laptops)		
Computer Lab	Two computer labs having 120 desktop computers with Heavy duty Color Laser Printer/Scanner/Photocopiers		
Type of Internet connection	Leased Line		
Connection Speed & ratio	600 MBPS 1:1		
Wi-Fi	IMI Campus is fully Wi-Fi using Ruckus Indoor & Outdoor Access point with Wi-Fi Controller.		
Learning Material	Student ERP (Online Learning & Teaching), IMI Website, Intranet, Online Admission		
Microsoft Software	Microsoft Campus Agreement Program		
Security	Sophos XG430 UTM box with fall back internet		

Anti-Virus	Seqrite Endpoint Security 7.1		
Multimedia Projector	All Classrooms equipped with Interactive Multimedia Projector with Amplifier systems.		
Bio-metric Device	Handheld bio- metric device in each classroom for student attendance		

## List of License Software

Microsoft Campus Agreement Program			
Windows 10			
Office 365,			
Windows Server 2016			
Windows Server CAL 2012			
SQL Server, SQL Cal AE User CAL			
Microsoft Project 2014			
Microsoft Visual Studio Enterprise Edition AE			
Oracle Enterprise Edition 8.1.7			
SPSS 20.0			
SPSS Amos 20.0			
Acrobat Writer 9.0			
CorelDraw 14.0			
Adobe Photoshop Premium			
Act 8.1 Premium			
Tally 9 ERP			
Visual Payroll			
OLT (Online Learning & Teaching) ERP			
Lingo			
EViews 8.0			
Turnitin plagiarism software			
SAP R/3-UAP			
SAP Crystal Dashboard Design			
Solver (XLMiner)			
Tora			
Qm for Windows			
Primavera			
NVivo 10			
SmartPLS			
Seqrite End Point Protection			
Zoom Pro License			

#### Learning Management System

#### **Online Learning & Teaching (OLT)**

IMI-D uses software called Online Learning & Teaching (OLT) system for supporting academic processes. The system helps in evaluation and grade finalization of students and also analyses online feedback of faculty given by the students. Each program has a dedicates staff to provide administrative support to it. They also use OLT for managing the data regarding visiting /guest faculty, entering of marks and attendance on the Online Learning & Teaching (OLT) system and general co-ordination for the program.

#### **Online Executive Education**

IMI-D has recently joined hands with Tech Mahindra, an undisputed leader in the field of technology and technology development to deliver online executive education programs. The fast paced life that corporate executives face today with mounting pressures of achieving targets and growing their business activities, there isn't much time that is left with them for value addition. Our online endeavor intends to serve the needs of such professionals who are hard pressed for time but have a strong desire for value addition. The first program in this sphere was an Executive Business Management Program for Technical Professional which will be followed by a series of function- specific competence focused programs as well as a few general management courses that would vary in duration from three months to eighteen months. The Table below provides the details of online executive programmes conducted between 2015-2019.

Sl. No.	Programme	Date	No. of Students Enrolled	No./Name of Faculty Members
1	Executive Programme in Digital Marketing (Batch 01)	June, 2015 to October, 2015	39	Prof Neena SondhiProf Himanshu JoshiProf Pinaki DasguptaProf. Abhishek NirjarProf Manaswini AcharyaProf D K BatraProf. Abhishek Nirjar
2	Executive Business Management Programme for Technical Professionals	September 2015 to October, 2016	70	Prof Ashutosh KhannaProf Alok K SinghProf. Aman SrivastavaProf. Arnab DebProf. Barnali ChakladerProf. Himanshu JoshiProf Mamta MohapatraProf. Nalin JainProf. Supriya M KallaProf. Sonu GoyalProf Pinaki Dasgupta
3		20	Prof Neena So	ondhi

#### **Online Executive Programmes conducted between 2015-2019**

	Executive Programme in Digital Marketing (Batch 02)	February, 2016 to August, 2016		Prof Himanshu Joshi Prof. Abhishek Nirjar Prof Manaswini Acharya Prof D K Batra
4	Executive Programme in Digital Marketing (Batch 03)	January 2017 to July, 2017	15	Mr. Prabhakar Tiwari Prof. Neena Sondhi Mr. Anirban Chaudhari Prof. Supriya Kalla Prof. Vindo Kumar Mr. Ranjoy Dey Mr. Prabhakar Tiwari
5	Executive Business Management Programme for Technical Professionals	June, 2018 to June, 2019	22	Prof. Himanshu JoshiProf. Alok Kumar SinghProf. Alok Kumar SinghProf. Chhavi MehtaProf. Arnab DebProf. Mamta MohapatraProf. Pinaki DasguptaProf. Sonu GoyalProf. Siddharth VarmaProf. Aman SrivastavaProf. V. Chandra+

#### Hostel

The modern aesthetically designed residence at IMI-D forms an integral part of the academic and social life. Besides promoting group study and learning outside the classroom, the residential all rooms AC. Accommodation also enables participants to optimally utilize IMI-D resources like the library and computing facilities with Internet and intranet available in all the hostel rooms.

The residence provides students with excellent mess facilities, well-furnished rooms and recreational facilities including a modern air-conditioned gymnasium. The Amphitheatre is the venue of most social activities such as "Kritva" the annual management festival of IMI-D ,India.

Rooms are furnished and allotted on a double occupancy basis. Preference is given to outstation or foreign students on a first-come-first-served basis.

#### **Sports Facility**

The Sports Club at IMI-D works with a vision to inculcate a healthy and competitive sporting spirit in the students amidst intensive academic rigor. In this endeavor, it organizes numerous intracollege events round the year, facilitates participation of students in sports festivals at the management collegiate level and undertakes the responsibility for maintenance of sporting facilities within the college.

The major intra-college events of the club include; Spardha – the year-round multisport intrasectional tournament which is its flagship event and Premier League – the multisport tournament based on IPL. Alongside other activities, the club regularly conducts matches for students, staff and faculty members. Additionally, it organizes events during the Independence Day week, Republic Day and "Kritva" – the annual cultural fest at IMI-D.

#### **Indoor Sports Facilities**

GYM, Snooker, Fooseball Table, Table tennis, Chess, Caromboard.

#### **Outdoor Sports Facilities**

Basketball, Volleyball

#### Medical Facility

IMI-D has tie ups with hospitals like Rockland and Siram Bharti which are nearby the institute to take care of any emergency. Doctor is available thrice a week. Currently Dr. Ajit M Tamhane is appointed as IMI-D doctor and his visits are scheduled at every Tuesday, Thursday, and Friday. Medical facility and first aid kit are available 24 X 7 at campus for the safety and concern of its students.

The Institute has also empaneled an expert counselling agency by the name of Your DOST which has a significant experience, professional expertise and a large client base of similar clients to provide online and face to face counselling to students for their psycological wellbeing and a disease free mind.

Employees are covered by acomprehensive Top-up Medical Insurance to meet all kinds of exigencies.

The FAIR Model (*Foundation, Application, Integration and Reinforcement*): Distinct from any other Business School, IMI believes in integrating the four phases as highlighted by the FAIR model in every academic module. In order to achieve this, the modules are designed so as to incorporate fundamental concepts in the initial phase followed by the application and subsequent integration with real life business situations.

Initially, participants work individually study in gas signed cases, reading material, completing exercises, extracting pertinent facts and identifying issues or concepts that require in-depth

understanding. They are expected to contribute to the learning process by sharing accumulated knowledge and work experience through active discussion. Judicious blend of learning processes in addition to self-study are used at the Institute. These include the following:

**Lectures and Discussions:** Lectures by faculty are used to introduce concepts, techniques, issues and moderate the exchange of individual views. Performance in class discussion requires a high level of preparedness with sensitivity to others' point of view.

Case Studies: Case studies are an integral part of the learning experience at IMI.

**Presentations:** By working in small groups to develop and defend presentations, participants experience the challenges associated with group responsibility, collective decision-making and persuasive communication. The integrative module exercises typically lead to experiences that enhance participants' ability to express their ideas clearly and convincingly - a valuable personal asset in business life.

**Situation Role-playing:** To get fully involved, to experience the dynamics of practical management situations as well as enhance behavioural characteristics, role- plays with participants covering diverse managerial roles are carried out.

**Computer Based Models:** IMI uses integrated computer-based models and simulations. which are woven into the learning process.

**Learning by Doing:** Each participant is required to do a summer internship with a reputed business organization for 8-10 weeks at the end of the first academic year. During their elective courses students are encouraged to undertake live projects to synergise knowledge and its application.

**Imaginative, Innovative and Inventive Learning Systems:** Be it preparing a Porter's five forces model on Terminator Three, studying consumer behavioral patterns at local eateries or the nearest mall, or watching movies to understand latest management trends, IMI's classroom knows no boundaries.

#### **Best Practices**

- Green building certification undertaken with IGBC.
- Biometric Attendance
- Online Grievances & Complaint management system.
- Centralized Printing facilities.
- Emphasis on statutory compliances
- No smoking campus
- Very high standard of hygiene and quality catering in the Institute Mess

- Transparency, fairness and objectivity in dealings with all external stakeholders.
- Implementation of tuition fee waiver schemes to economically weaker section of society.
- Conduct of yoga and meditation for faculty staff and students.
- Empanelment of an expert agency for counselling and mental wellbeing through online and face to face counselling.
- High powered Industry Advisory Council (IAC) of very senior corporate executives for advising us on curriculum design.

## 16. Enrolment and placement details of students in the last 3years: AY 2019-20, 2020-2021 & 2021-22

	PGDM 2020-22			
S.no.	Name of the student	Enrolment no.	Organization Name	
1	Arpit Agarwal	20PGDM080	Accenture	
2	Kavya Pradeep	20PGDM211	Accenture	
3	Supriya Singh	20PGDM184	Acuity Knowledge Partners	
4	Paras Sharma	20PGDM104	Addverb	
5	Baishali Mazumder	20PGDM019	Aditya Birla Group	
6	Satyam Sharma	20PGDM234	Aditya Birla Group	
7	Adhithya R.	20PGDM005	ADP	
8	Akhil Rawat	20PGDM068	ADP	
9	Rahul Agarwal	20PGDM108	ADP	
10	Shiva Banga	20PGDM237	ADP	
11	Rahul Aggarwal	20PGDM109	American Express	
12	Surbhi Gupta	20PGDM244	American Express	
13	Ritik Singhai	20PGDM166	Arcesium	
14	Shubham Gupta	20PGDM174	Arcesium	
15	Simran Banka	20PGDM178	Arcesium	
16	Nikhil Bansal	20PGDM217	Arcesium	
17	Riddhi Goyal	20PGDM225	Arcesium	
18	Saksham Agrawal	20PGDM232	Arcesium	
19	Sidhant Sood	20PGDM241	Arcesium	
20	Charu Kalra	20PGDM085	Asian Paints	
21	Hrishi Pankaj Shah	20PGDM092	Aspect Ratio	
22	Shatadru Bose	20PGDM172	Aspect Ratio	
23	Pragati Singhania	20PGDM037	Bank of America	
24	Arunit Saraogi	20PGDM083	Bank of America	
25	Sudeep Das	20PGDM118	BCG	
26	Srijen Jhingta	20PGDM054	BCN	

## 2021-22

27	Deeksha Madaan	20PGDM142	BCN
28	Aayush Gupta	20PGDM191	BCN
29	Varun Batra	20PGDM248	BCN
30	Shunmugam G	20PGDM240	Better Investment
31	Nataliya Yadav	20PGDM034	Capgemini
32	Santosh Kumar Mishra	20PGDM046	Capgemini
33	Shubham Kumar	20PGDM051	Capgemini
34	Aman	20PGDM072	Capgemini
35	Ananth Narayana Dommeti	20PGDM074	Capgemini
36	Anirudh Gupta	20PGDM076	Capgemini
37	Harshit Jain	20PGDM091	Capgemini
38	Singh Manish Vinod	20PGDM095	Capgemini
39	Milind Agrawal	20PGDM098	Capgemini
40	Nipun Narula	20PGDM101	Capgemini
41	Varnika Aggarwal	20PGDM125	Capgemini
42	Ankur Khare	20PGDM132	Capgemini
43	Huzefa Vichavera	20PGDM147	Capgemini
44	Parth Pathak	20PGDM157	Capgemini
45	Priyam Aggarwal	20PGDM159	Capgemini
46	Sakshi Dhabalia	20PGDM167	Capgemini
47	Saurav Kumar Srivastava	20PGDM169	Capgemini
48	Abhirup Pal	20PGDM194	Capgemini
49	Maharshi Vipulbhai Patel	20PGDM214	Capgemini
50	Pavan Kumar N	20PGDM214	Capgemini
51	Sagar Wadjikar	20PGDM220	Capgemini
52	Yamini Singh	20PGDM252	Capgemini
53	Prerna Bhateja	20PGDM039	CFO Bridge
54	Udit Misra	20PGDM055	Cognizant
55	Abhinav	20PGDM193	Cognizant
56	Rishabh Tandon	20PGDM227	Cognizant
57	Yash Singhal	20PGDM126	DE Shaw
58	Akansh Bomb	20PGDM120	DE Shaw
59	Aditya Venkat Vedula	20PGDM066	DE Shaw
60	Utkarsh Agarwal	20PGDM185	DE Shaw
61	Sushant Kapil	20PGDM120	DE Shaw
62	Saloni Ajmera	20PGDM120	Dell Technologies
63	Shubham Jain	20PGDM175	Dell Technologies
64	Anirudh Ravishankar	20PGDM012	Deloitte USI
65	Pramit Mazumder	20PGDM038	Deloitte USI
66	Rohan Mathew	20PGDM038 20PGDM041	Deloitte USI
67	Samarth Agarwal	20PGDM041 20PGDM043	Deloitte USI
68	Srisai Pavan Gondi	20PGDM043 20PGDM055	Deloitte USI
<u>68</u>	Anshuman Tripathi	20PGDM033 20PGDM078	Deloitte USI
70		20PGDM078 20PGDM079	Deloitte USI
70	Apurba Mitra		
	Arunabh Ghosh	20PGDM082	Deloitte USI
72	Karan Kumar Saxena	20PGDM093	Deloitte USI
73	Mayank Lakhtakia	20PGDM097	Deloitte USI
74	Aman Gujar	20PGDM131	Deloitte USI

75	Anshul Rathi	20PGDM133	Deloitte USI
76	Ashish Goyal	20PGDM138	Deloitte USI
77	Navaneeth Kumar Gandi	20PGDM146	Deloitte USI
78	Rajat Agarwal	20PGDM161	Deloitte USI
79	Subham Agarwal	20PGDM181	Deloitte USI
80	Ayush Aggarwal	20PGDM200	Deloitte USI
81	Jasmeen Kaur	20PGDM208	Deloitte USI
82	Kalinnd Singhvi	20PGDM209	Deloitte USI
83	Kashish Dabas	20PGDM210	Deloitte USI
84	Priyanka Choudhary	20PGDM221	Deloitte USI
85	Rohan Aggarwal	20PGDM228	Deloitte USI
86	Soumyadeep Ghosh	20PGDM242	Deloitte USI
87	Subham Biswas	20PGDM243	Deloitte USI
88	Devang Mhaispurkar	20PGDM023	eClerx
89	Vaibhav Mittal	20PGDM123	eClerx
90	Mukul Dobhal	20PGDM152	eClerx
91	Yashneet Kaur Pannu	20PGDM190	eClerx
92	Yajat Panwar	20PGDM251	eClerx
93	Vineeth Varma	20PGDM249	Egon Zehnder
94	Aishwarya Sharma	20PGDM009	Emami
95	Abhishek Narang	20PGDM129	Emami
96	Puneet Kumar Singh	20PGDM223	Emami
97	Banshilal	20PGDM020	EY GDS
98	Dikshit Goyal	20PGDM024	EY GDS
99	Ujjwal Jain	20PGDM033	EY GDS
100	Shivam Goel	20PGDM049	EY GDS
101	Supriya Singh	20PGDM056	EY GDS
102	Divya Kapoor	20PGDM088	EY GDS
103	Gurdeep Banga	20PGDM089	EY GDS
104	Manu Verma	20PGDM096	EY GDS
105	Rohit Sachan	20PGDM111	EY GDS
106	Ashish Bansal	20PGDM137	EY GDS
107	Dipendu De	20PGDM144	EY GDS
108	Manika Mittal	20PGDM150	EY GDS
109	Soumil Ahuja	20PGDM179	EY GDS
110	Sounak Roy	20PGDM180	EY GDS
111	Utkarsh Sharma	20PGDM186	EY GDS
112	Akul Dhall	20PGDM100	EY GDS
112	Anubhav Dutta	20PGDM195	EY GDS
113	Parth Bhardwaj	20PGDM219	EY GDS
115	Rishabh Chauhan	20PGDM219	EY GDS
115	Sanchit Garg	20PGDM223	EY GDS
117	Shivam Shamsher Sharma	20PGDM238	EY GDS
117	Arvind Sharma	20PGDM238	Gartner
	Manish Rajendra Thigale	20PGDM030	Gartner
119			Cartiller
119 120			Gennact
119 120 121	Vinayak Agarwal Bhavya Jain	20PGDM062 20PGDM084	Genpact Genpact

123	Shruti Goel	20PGDM117	Genpact
124	Ashank Kumar	20PGDM136	Genpact
125	Subhangi Agarwal	20PGDM151	Genpact
126	Rahul Bahel	20PGDM224	Genpact
127	Shantanu Saxena	20PGDM236	Genpact
128	Shirish Goel	20PGDM116	GEP
129	Pawan Bijani	20PGDM036	Girnar Insurance
130	Tony S Augustine	20PGDM121	Grant Thornton
130	Adish Jain	20PGDM006	Great Learning
131	Siddharth Jain	20PGDM053	Great Learning
132	Divy Khamesra	20PGDM203	Great Learning
133	Hemant Sharma	20PGDM026	HCL
135	Utsav Sadhu	20PGDM059	HCL
135	Arpit Barthwal	20PGDM081	HCL
130	Saurabh Dilip Dharaskar	20PGDM099	HCL
137	Nitya Gupta	20PGDM102	HCL
138	Sarthak Pundir	20PGDM102 20PGDM115	HCL
139	Vaibhav Vishwanathrao	20F0DW1115	HCL
140	Borlepawar	20PGDM124	HCL
141	Nikhil Dattatraya Mande	20PGDM154	HCL
142	Utsav Mittal	20PGDM247	HCL
143	Ayushi Sharma	20PGDM018	HSBC Bank
144	Sanya Arora	20PGDM031	HSBC Bank
145	Archit Jain	20PGDM134	Hughes Systique Corporation
145	Aaron Ralph Rodgers	20PGDM001	ICICI
140	Ankan Goswami	20PGDM013	ICICI
148	Chinkey Sharma	20PGDM021	ICICI
148	Parth Anand	20PGDM021	ICICI
149	Rajarshi Nimay	20PGDM033	ICICI
150	Yash Dhimaan	20PGDM040	ICICI
151	Pramod Chandraprakash Pawar	20PGDM105	ICICI
152	Arpit Singhal	20PGDM105	ICICI
154	Kanhaiya Dayanand Poddar	20PGDM149	ICICI
155	Sudhanshu Srivastava	20PGDM182	ICICI
156	Bhupesh Gupta	20PGDM201 20PGDM022	ICICI
157	Debopriyo Chanda		
158	Vansh Malhotra	20PGDM061	IndiaMART
159	Anshul Tripathi	20PGDM196	IndiaMART
160	Achyut Tripathi	20PGDM004	Infosys
161	Adithya	20PGDM008	Infosys
162	Anand Jaipuriyar	20PGDM011	Infosys
163	Anurag Dudi	20PGDM014	Infosys
164	Arihant Jain	20PGDM015	Infosys
165	Kotichintala Sriram Manoj	20PGDM028	Infosys
166	Seerat Sethi	20PGDM047	Infosys
167	Yash Tandon	20PGDM064	Infosys
168	Aaditya Pandey	20PGDM065	Infosys
169	Ajinkya Sanjay Gawade	20PGDM067	Infosys
170	Amit Moorjani	20PGDM073	Infosys

171	Harsh Jain	20PGDM090	Infosys
172	Naman Goyal	20PGDM100	Infosys
173	Rishabh Gupta	20PGDM110	Infosys
174	Awanish Anand	20PGDM139	Infosys
175	Nikunj Gupta	20PGDM155	Infosys
176	Pranav Aggarwal	20PGDM158	Infosys
177	Rajat Aggarwal	20PGDM162	Infosys
178	Sankalp Sharma	20PGDM168	Infosys
170	Venkata Naga Sai Yashwanth	201 0211100	
179	Kotha	20PGDM188	Infosys
180	Gaurav Sharma	20PGDM204	Infosys
181	Himanshi Gupta	20PGDM206	Infosys
182	Puneet Pachauri	20PGDM222	Infosys
183	Sachin Mahlawat	20PGDM229	Infosys
184	Shabahat Ali	20PGDM235	Infosys
185	Shubham Jindal	20PGDM239	Infosys
186	Vishwas Shantharam Shenoy	20PGDM250	Infosys
187	Akshay Gupta	20PGDM070	Infosys BPM
188	Jatin Singh	20PGDM148	Kimaya Himalayan
189	Ananya Agrawal	20PGDM075	Kotak Mahindra Bank
190	Disha Dahiya	20PGDM087	Kotak Mahindra Bank
191	Abhinav Bajoria	20PGDM128	Kotak Mahindra Bank
192	Ayush Mittal	20PGDM017	KPMG GS
192	Kirti Maheshwari	20PGDM094	KPMG GS
194	Naman Jain	20PGDM153	KPMG GS
195	Siddhant Sanjay Gupta	20PGDM052	Landmark Group
196	Shubham Shekhar	20PGDM176	Landmark Group
197	Kumar Ark	20PGDM213	Landmark Group
198	Vignesh N	20PGDM189	Locofast
199	Manan Chopra	20PGDM215	Nestle
200	Akshay Malhotra	20PGDM010	Newgen
200	Drishti Mediratta	20PGDM025	Oxane Partners
201	Varun Gupta	20PGDM187	Oxane Partners
202	Sanchit Agrawal	20PGDM044	OYO
203	Sajal Semalty	20PGDM231	Phillips Domestic Appliances
204	Yogesh Jain	20PGDM127	Photon
205	Akshit Jain	20PGDM071	Planetspark
200	Chandanesh Mahapatra	20PGDM140	Planetspark
207	Ujjwal Trivedi	20PGDM140 20PGDM245	Planetspark
208	Aatish Vatsa	20PGDM243 20PGDM002	Praxis Global Alliance
209	Sankalp Shukla	20PGDM045	Praxis Global Alliance
210	Tejasvi Anand	20PGDM043 20PGDM057	Praxis Global Alliance
211 212	Ankit Gaur	20PGDM037 20PGDM077	
212			Praxis Global Alliance
	Ojasvi Khattar	20PGDM103	Praxis Global Alliance
214	Sunny Bansal	20PGDM119	Praxis Global Alliance
215	Utkarsh Jain	20PGDM122	Praxis Global Alliance
216	Dhruv Bhatia	20PGDM143	Praxis Global Alliance
217	Purlov Arora	20PGDM160	Praxis Global Alliance

219	Prikshit Choudhary	20PGDM107	Reliance Industries Limited
220	S. Abhinand	20PGDM112	Reliance Industries Limited
221	Samidh Pradip Patel	20PGDM114	Reliance Industries Limited
222	D Steve	20PGDM141	Reliance Industries Limited
223	Shubhangi Gupta	20PGDM177	RPG
224	Sudhindra Koushik Perandurai	20PGDM183	RPG
225	Manish Mittal	20PGDM029	Shobha Realty
226	Rohit Subbarao Voleti	20PGDM042	SunTec Business Solutions
227	Shivam Kuchhal	20PGDM173	Tech Mahindra
228	Shardul Pramod Karve	20PGDM171	Tresvista
229	Abhi Sehgal	20PGDM192	Tresvista
230	Nisha Mukim	20PGDM218	TresVista
231	Rishabh Gupta	20PGDM164	TVS Motor Company
232	Shadab Attar	20PGDM170	TVS Motor Company
233	Abhishek Shrivastava	20PGDM003	Vedanta
234	Mokshit Sood	20PGDM032	Vedanta
235	Om Rana	20PGDM156	Vedanta
236	Vaibhav Kumar	20PGDM060	Virohan
237	Akshar Khanna	20PGDM069	Virohan
	Durvasula V K S Hemanth		
238	Kumar	20PGDM145	Virohan
239	Adit Sunil Bhambore	20PGDM007	Zycus
240	Karan Gupta	20PGDM027	Family Business
241	Shrey Agarwal	20PGDM050	Family Business
242	Unnati Sadana	20PGDM246	Off Campus Placement

	PGDM-BFS 2020-22			
S.no.	Name of the student	Enrolment no.	Organization Name	
1	Abhinav Ghai	20PGDMBFS01	Capgemini	
2	Abhinav Goel	20PGDMBFS02	Deloitte USI	
3	Abhishek Dutta	20PGDMBFS03	ICICI	
4	Abhishek Jain	20PGDMBFS04	Planetspark	
5	Aditya Bhatia	20PGDMBFS05	Deloitte USI	
6	Aditya Chhaparwal	20PGDMBFS06	Great Learning	
7	Anshul Varshney	20PGDMBFS07	ICICI	
8	Anupam Sarkar	20PGDMBFS08	eClerx	
9	Anurag Choudhary	20PGDMBFS09	Barclays	
10	Ayush Pandey	20PGDMBFS10	Deloitte USI	
11	Bharat Pratap Singh	20PGDMBFS11	Praxis Global Alliance	
12	Gurtej Singh	20PGDMBFS13	Deloitte USI	
13	Harsh Gupta	20PGDMBFS14	KPMG GS	
14	Harsh Ketan Dave	20PGDMBFS15	ICICI	
15	Harshita Bishnu Agarwal	20PGDMBFS16	Kotak Mahindra Bank	
16	Kanishka Tayal	20PGDMBFS17	Praxis Global Alliance	
17	Khushboo Bansal	20PGDMBFS18	Bank of America	

18	Kunjacko Jaimy	20PGDMBFS19	Tata Metaliks
19	Kushagra Saxena	20PGDMBFS20	EY GDS
20	Mudit Mundhra	20PGDMBFS21	ICICI
21	Naimish Singla	20PGDMBFS22	Deloitte USI
22	Naman Singla	20PGDMBFS23	Photon
23	Nikita Joshi	20PGDMBFS24	Genpact
24	Palak Hora	20PGDMBFS25	Bank of America
25	Paritosh Ramchandra Sharma	20PGDMBFS26	EY GDS
26	Prasant Kumar Pachouri	20PGDMBFS27	RBL Bank
27	Priya Poddar	20PGDMBFS28	Deloitte USI
28	Raghav Rakesh	20PGDMBFS30	Deloitte USI
29	Rakshit Gupta	20PGDMBFS32	Bank of America
30	Ravish Chaudhry	20PGDMBFS33	eClerx
31	Rishab Sood	20PGDMBFS34	ADP
32	Rohan Agrawal	20PGDMBFS35	Deloitte USI
33	Sachin Dhingra	20PGDMBFS36	Infosys
34	Sahil Chaudhary	20PGDMBFS37	Deloitte USI
35	Sarthak Lakhani	20PGDMBFS38	ICICI
36	Saurav Dabas	20PGDMBFS39	Infosys
37	Shakti Kumar B	20PGDMBFS40	ICICI Prudential
38	Shaurya Mehra	20PGDMBFS42	Gartner
39	Shubham Sati	20PGDMBFS43	Gartner
40	Sirish Gopalan	20PGDMBFS44	CRISIL
41	Surbhi Gupta	20PGDMBFS45	Barclays
42	Tanya Chaturvedi	20PGDMBFS46	Bank of America
43	Tharoh Krishnamurti M	20PGDMBFS47	Infosys
44	Tushant Dawar	20PGDMBFS48	Great Learning
45	Tushar Gupta	20PGDMBFS49	Landmark Group
46	Vibha Solanki	20PGDMBFS50	Genpact
47	Yash Bengani	20PGDMBFS52	ICICI

	PGDM-HR 2020-22			
S.no.	Name of the student	Enrolment no.	Organization Name	
1	Smriti Sharma	20PGDMHR47	ADP	
2	Ambika Ramdev	20PGDMHR07	American Express	
3	Sheena Adlakha	20PGDMHR42	Capgemini	
4	Shreya Agarwal	20PGDMHR44	Capgemini	
5	Twinkle Jindal	20PGDMHR49	Darwin Box	
6	Aishwarya Jayashilan	20PGDMHR04	DE Shaw	
7	Rajarshi Sengupta	20PGDMHR33	DE Shaw	
8	Diksha Srivastava	20PGDMHR12	Deloitte USI	

9	Kritika Sharma	20PGDMHR17	Deloitte USI
10	Manik Bhandari	20PGDMHR20	Deloitte USI
10	Modita	20PGDMHR22	Deloitte USI
12	Pragya Sharma	20PGDMHR27	Deloitte USI
13	Rangoli Maheshwari	20PGDMHR35	Deloitte USI
13	Ritika Sachdeva	20PGDMHR36	Deloitte USI
15	Shalvin Joshi	20PGDMHR40	Deloitte USI
16	Shifali Gupta	20PGDMHR43	Deloitte USI
17	Ananya Sharma	20PGDMHR08	EY GDS
18	Ayush Jain	20PGDMHR10	EY GDS
19	Nitika Achala Awasthi	20PGDMHR24	EY GDS
20	Raghvendra Singh	20PGDMHR32	EY GDS
21	Sarbjeet Singh	20PGDMHR39	EY GDS
	Devendra Vishnupant Dhumane	20PGDMHR11	
22			GAIL
23	Sakshi Singhal	20PGDMHR38	GAIL
24	Portia Biswas	20PGDMHR26	Gartner
25	Vaishnavi Kinnal	20PGDMHR51	Gartner
26	Amatya Vishen	20PGDMHR06	Genpact
27	Abinash Roy	20PGDMHR03	HCL
28	Mahima	20PGDMHR19	HCL
29	Muskan Negi	20PGDMHR23	HCL
30	Paras Nangia	20PGDMHR25	HCL
31	Puja Guha	20PGDMHR31	HCL
32	Shristi Shukla	20PGDMHR45	HCL
33	Manvi Gupta	20PGDMHR21	IBM
34	Preksha Motwani	20PGDMHR29	Info Edge
35	Disha Mehra	20PGDMHR13	Infosys
36	Divya Seth	20PGDMHR14	Infosys
37	Lavanyaa Dhavle	20PGDMHR18	Infosys
38	Preksha Dua	20PGDMHR28	Infosys
39	Rohan Shrivastava	20PGDMHR37	Infosys
40	Vidisha Jain	20PGDMHR53	Infosys
41	Shambhavi Tripathi	20PGDMHR41	Mahindra & Mahindra
42	Aashi Jain	20PGDMHR01	Reliance Industries Limited
43	Harshita Aggarwal	20PGDMHR15	Reliance Industries Limited
44	Kripa Asai	20PGDMHR16	Reliance Industries Limited
45	Anushka Jain	20PGDMHR09	Tide
46	Akashdeep Sarkar	20PGDMHR05	TLG India Pvt.Ltd
47	Rakshit Kotecha	20PGDMHR34	Vedanta
48	Sristy Pandey	20PGDMHR48	Vedanta
49	Priyanka Goel	20PGDMHR30	Higher Studies

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PGDM 2019-21			
S.no.	Name of the student	Enrolment no.	Organization Name
1	Sai Shiva Rao	19PGDM245	Accenture
2	Shubham Khandelwal	19PGDM196	Airtel
	Aishwarya	19PGDM010	Airtel
4	Shubham Jindal	19PGDM195	American Express
5	Satyapriya S Siddhartha	19PGDM057	Kantar
6	Daksh Manglick	19PGDM025	Arcesium
7	Shriya Jagetia	19PGDM253	Arcesium
8	Anmol Agarwal	19PGDM081	Arcesium
9	Apurva Aditya Pandey	19PGDM149	Axis Bank
10	Vidhi Mundra	19PGDM274	Axis Bank
11	Nikit Kedia	19PGDM042	Axis Bank
12	Asmita Goel	19PGDM216	Axis Bank
13	Deepti Singla	19PGDM153	Axis Bank
14	Apurva Dua	19PGDM084	Blue Star
15	Himanshu Choudhary	19PGDM223	Byju's
16	Ayush Sharma	19PGDM086	Capgemini
17	Kabir Grover	19PGDM100	Capgemini
18	Vishnu Bajpai	19PGDM276	Capgemini
19	Prakhar Gupta	19PGDM044	Capgemini
20	Vankayala Satya Chakradhar	19PGDM135	Capgemini
21	Arushi Chaturvedi	19PGDM019	Capgemini
22	Vaibhav Mundra	19PGDM272	Capgemini
23	Soumik Mal	19PGDM260	Citi Bank
24	Kapil Sharma	19PGDM037	Citi Bank
25	Syed Zaeem Anwar	19PGDM203	Citi Bank
26	Thanoj Katepally	19PGDM226	Comviva
27	Harshal Agarwal	19PGDM095	CrownIT
28	Bibin Johny	19PGDM088	Darwinbox
29	Srikunj Gutgutia	19PGDM129	Darwinbox
30	Divya Prasad	19PGDM029	Dell
31	Namrata Jain	19PGDM110	Dell
32	Sangya Lalwani	19PGDM124	Dell
33	Yash Adlakha	19PGDM138	Dell
34	Utsavi Saxena	19PGDM270	Dell
35	Sahana Nagarajan	19PGDM244	Deloitte USI
36	Shweta Kurian	19PGDM062	Deloitte USI

37	Falguni Bhalla	19PGDM093	Deloitte USI
38	Rishab Kumar Agarwal	19PGDM176	Deloitte USI
39	Animesh	19PGDM016	Deloitte USI
40	Anurag Raju	19PGDM018	Deloitte USI
41	Shefali Garg	19PGDM188	Deloitte USI
42	Ipshita Gangopadhyay	19PGDM097	Deloitte USI
43	T V Raghava Kaushik	19PGDM266	Deloitte USI
44	Rishav	19PGDM178	Deloitte USI
45	Priyabrata Saha	19PGDM174	Deloitte USI
46	Kunal Omprakash Tale	19PGDM038	Deloitte USI
47	Ishita Kataria	19PGDM098	Deloitte USI
48	Naviyan R B	19PGDM229	Deloitte USI
49	Shivani Goyal	19PGDM191	Deloitte USI
50	Sumit Kumar Agrawal	19PGDM130	Deloitte USI
51	Abhinandan Jain	19PGDM004	Deloitte USI
52	Abhishek Lamba	19PGDM007	Deloitte USI
53	Paridhi Agarwal	19PGDM043	Deloitte USI
54	Mansi Garg	19PGDM163	Deloitte USI
55	Ayush Aggarwal	19PGDM219	Deloitte USI
56	Sharanya Viswanathan	19PGDM249	Deloitte USI
57	Sahil Batra	19PGDM054	Deloitte USI
58	Aman Sharma	19PGDM015	Deloitte USI
59	Vaibhav Bindal	19PGDM133	Deloitte USI
60	Shipra Gupta	19PGDM126	Deloitte USI
61	Muthu Siva Kathir	19PGDM166	Deloitte USI
62	Kalagya Vatsa	19PGDM035	Dish TV
63	Raghav Khurana	19PGDM048	Dish TV
64	Aastha Marwaha	19PGDM073	eClerx
65	Anweshan Bhattacharya	19PGDM083	eClerx
66	Parag Garg	19PGDM170	eClerx
67	Satyam Batra	19PGDM248	eClerx
68	Surbhi Jain	19PGDM202	eClerx
69	Sambhav Jain	19PGDM183	Evalueserve
70	Aniruddha Vishwekar	19PGDM080	EY GDS
71	Amulya Atul Dalvi	19PGDM144	EY GDS
72	Avidha Panda	19PGDM218	EY GDS
73	Kasvi Jallan	19PGDM225	EY GDS
74	Patel Sujal Narendra	19PGDM264	EY GDS

75	Shriya Kohli	19PGDM254	EY GDS
76	Nikhil Ahlawat	19PGDM111	EY GDS
77	Syed Ahmad Imtiaz Ali	19PGDM132	EY GDS
78	Ishita Jain	19PGDM157	EY GDS
79	Parth Dudabhai Suvagia	19PGDM231	EY GDS
80	Sajal Jain	19PGDM181	EY GDS
81	Bhavna Pradhan	19PGDM023	EY India
82	Bhumica Chawla	19PGDM151	EY India
83	Aman Gupta	19PGDM014	EY India
84	Ashish Sharma	19PGDM020	EY India
85	Karan Paruthi	19PGDM101	Firstsource
86	Samyak Choudhary	19PGDM123	Firstsource
87	Suraj Chandel	19PGDM265	Friends Steel Group
88	Mili Motwani	19PGDM164	Gartner
89	Shubhit Gulati	19PGDM257	Gartner
90	Shubham Gupta	19PGDM059	Genpact
91	Bhawna Chaube	19PGDM024	GEP Worldwide
92	Ruchira Banerjee	19PGDM053	GEP Worldwide
93	Raghav Gulati	19PGDM175	GEP Worldwide
94	Shreyas Venkatesh	19PGDM193	GEP Worldwide
95	Rajat Jain	19PGDM238	GEP Worldwide
96	Rushil Sharma	19PGDM243	GEP Worldwide
97	Aarushi Jain	19PGDM001	HCL Technologies
98	Shikha Pandey	19PGDM251	HCL Technologies
99	Arit Lodh	19PGDM085	HCL Technologies
100	Anurag Parashar	19PGDM017	HCL Technologies
101	Kanishk Lodha	19PGDM036	HCL Technologies
102	Anshika Singh	19PGDM082	HCL Technologies
103	Karan Kapoor	19PGDM158	HCL Technologies
104	Aswani Kumar Srivastava	19PGDM217	HCL Technologies
105	Dikshita G.	19PGDM091	HCL Technologies
106	Mrinal Chopra	19PGDM108	HCL Technologies
107	Arka Bose	19PGDM215	HCL Technologies
108	Prakash Kishore	19PGDM115	HCL Technologies
109	Gaurav Gupta	19PGDM094	HCL Technologies
110	Akshay Kumar	19PGDM012	HCL Technologies
111	Rahul Jha	19PGDM049	HCL Technologies
112	Anirudh Sondhi	19PGDM213	HCL Technologies
113	Shubham Bansal	19PGDM194	HCL Technologies
114	Ankur Joshi	19PGDM146	HCL Technologies

115	Samarth Shrivastava	19PGDM246	HCL Technologies
116	Vishnu Prasada I V	19PGDM277	HCL Technologies
117	Sreeram R	19PGDM262	HCL Technologies
118	Deepanshu Arora	19PGDM027	HCL Technologies
119	Lavish Shukla	19PGDM106	HCL Technologies
120	Prachi Sharma	19PGDM114	HCL Technologies
121	Dipro Deb Saha	19PGDM092	HDFC Life
122	Mahek Jindal	19PGDM162	HDFC Life
123	Ritik Agrawal	19PGDM179	HDFC Life
124	Vaibhav Mohta	19PGDM134	Hevo Data
125	Jasveen Singh	19PGDM099	Hughes Systique Corporation
126	Amisha Verma	19PGDM079	Hughes Systique Corporation
127	Aayushi Singla	19PGDM003	ICICI Bank
128	Abhinav Mutneja	19PGDM005	ICICI Bank
129	Janak Gupta	19PGDM034	ICICI Bank
130	Pranav Mangal	19PGDM046	ICICI Bank
131	Sakshi Rungta	19PGDM055	ICICI Bank
132	Vaibhav Maheshwari	19PGDM067	ICICI Bank
133	Aastha Khanna	19PGDM072	ICICI Bank
134	Krishna Swaroop Bhat K M	19PGDM102	ICICI Bank
135	Lakshmi Gupta	19PGDM105	ICICI Bank
136	Panchal Sharma	19PGDM112	ICICI Bank
137	Rishab Makhija	19PGDM118	ICICI Bank
138	Riya Manchanda	19PGDM120	ICICI Bank
139	Shah Vraj Dakshesh	19PGDM137	ICICI Bank
140	Deepak Saxena	19PGDM152	ICICI Bank
141	Keerthana Reddygari	19PGDM159	ICICI Bank
142	Nishtha Seth	19PGDM168	ICICI Bank
143	Nitish Sharma	19PGDM169	ICICI Bank
144	Salil Kaushal	19PGDM182	ICICI Bank
145	Sheetal Goel	19PGDM187	ICICI Bank
146	Shreya Ganeriwal	19PGDM192	ICICI Bank
147	Shubham Todi	19PGDM197	ICICI Bank
148	Sristy Agarwal	19PGDM199	ICICI Bank
149	Sujo Mathew	19PGDM201	ICICI Bank
150	Tanish Banvat	19PGDM204	ICICI Bank
151	Vishant Chopra	19PGDM207	ICICI Bank
152	Amandeep Singh	19PGDM212	ICICI Bank
153	Ayushi Gupta	19PGDM220	ICICI Bank
154	Muskan Bansal	19PGDM228	ICICI Bank

156	Tanmay Shrivastava	19PGDM268	ICICI Bank
157	Trishala Pandey	19PGDM269	ICICI Bank
158	Parima Goel	19PGDM172	ICICI Bank
159	Sarthak Bhaduri	19PGDM247	ICICI Bank
160	Shubhneet Khera	19PGDM258	ICICI Bank
161	Subindu Halder	19PGDM200	ICICI Bank
162	Vansh Gupta	19PGDM136	ICICI Bank
163	Chetan Machiwal	19PGDM089	ICICI Bank
164	Dhruva Kakkar	19PGDM154	ICICI Bank
165	Harshul Bansal	19PGDM156	ICICI Bank
166	Mohit Chhikara	19PGDM165	ICICI Bank
167	Akshay Priyadarshi	19PGDM211	ICICI Bank
168	Akhil Suresh	19PGDM076	ICICI Bank
169	M V S Sai Hemant	19PGDM107	ICICI Bank
170	Pranav Malhotra	19PGDM045	ICICI Bank
171	Divya Chaudhary	19PGDM028	ICICI Bank
172	Gautam Sharma	19PGDM030	Indiamart
173	Anshul Sukheja	19PGDM214	Indiamart
174	Baibhav Jain	19PGDM022	Infosys
175	Mahima Mantri	19PGDM039	Infosys
176	Vineet Agarwal	19PGDM275	Infosys
177	Shubhika Chohan	19PGDM060	Infosys
178	Rajiv Gusain	19PGDM117	Infosys
179	Robin Saharan	19PGDM180	Infosys
180	Parijat Tewari	19PGDM171	Infosys
181	Debodyuti Chakraborty	19PGDM026	Infosys
182	Sarthak Gupta	19PGDM185	Infosys
183	Harshdeep Singh	19PGDM096	Infosys
184	Aaditya Verma	19PGDM071	Infosys
185	Simran Grover	19PGDM128	Infosys
186	Devanshu Khoti	19PGDM221	Infosys
187	Piyushi Bhatnagar	19PGDM232	Infosys
188	Paras Jain	19PGDM113	Infosys
189	Kumar Kartik Jain	19PGDM104	Infosys
190	Pranshul Khare	19PGDM047	Infosys
191	Anish Rakeshkumar Verma	19PGDM145	Infosys
192	Devesh Kumar Singh	19PGDM090	Infosys
193	Vignesh Vs	19PGDM206	Kotak Mahindra Bank
194	Riya Kohli	19PGDM240	Kotak Mahindra Bank
195	Aditya Kwatra	19PGDM009	KPMG GS

196	Himanshu Gulati	19PGDM032	KPMG GS
197	Muskaan Bhandula	19PGDM041	KPMG GS
198	Ritu Mittal	19PGDM052	KPMG GS
199	Sourav Kaushik	19PGDM063	KPMG GS
200	Adarsh Bansal	19PGDM074	KPMG GS
201	Akanksha Negi	19PGDM075	KPMG GS
202	Puneet Prabhakar	19PGDM116	KPMG GS
203	Rishabh Sethi	19PGDM177	KPMG GS
204	Shivangi Goel	19PGDM189	KPMG GS
205	Triyaksh Batra	19PGDM205	KPMG GS
206	Rishabh Garg	19PGDM239	KPMG GS
207	Samarth Choudhary	19PGDM056	KPMG GS
208	Romit Khandelia	19PGDM242	KPMG GS
209	Rahul Chandak	19PGDM237	KPMG GS
210	Nikhil Chopra	19PGDM230	KPMG GS
211	Sankalp Agarwal	19PGDM184	KPMG GS
212	Vaishali	19PGDM273	Leverage Edu
213	Pratik Khandelwal	19PGDM235	LT Foods
214	Ekta Mittal	19PGDM222	Mazars
215	Sajal Malhotra	19PGDM121	Mazars
216	Shefali	19PGDM125	Moolchand Healthcare
217	Neeladri Shekhar Pal	19PGDM167	Mu Sigma
218	Tanmay Mishra	19PGDM267	Mu Sigma
219	Sounak Chakraborty	19PGDM261	Mu Sigma
220	Shrey Srivastava	19PGDM058	Mu Sigma
221	Abhishek Sanghai	19PGDM141	Mu Sigma
222	Krati Gugnani	19PGDM160	Mu Sigma
223	Naina Garg	19PGDM109	Mu Sigma
224	Abhishek Jalan	19PGDM006	NoPaperForms
225	Somesh Agarwal	19PGDM259	Орро
226	Aman Agarwal	19PGDM013	Photon
227	Bhuvan Vijay Singh Bais	19PGDM087	Photon
228	Patil Sushant Rajendra	19PGDM131	Photon
229	Aman Makwana	19PGDM078	Praxis
230	Apurva Jain	19PGDM148	RBL Bank
231	Aishwarya	19PGDM142	RBL Bank
232	Sakshi Khandelwal	19PGDM122	Reckitt Benckiser
233	Kshitij Mittal	19PGDM103	Relaxo
234	Parth Sheth	19PGDM173	Reliance Industries Ltd
235	Aveenash J	19PGDM021	Reliance Industries Ltd.

236	Swarnim Barmera	19PGDM065	Scaler Academy
237	Shivangi Saxena	19PGDM190	Tata Advanced Systems
238	Vanshika Kharbanda	19PGDM068	Tata Capital
239	Karan Agarwal	19PGDM224	Tata Capital
240	Shatakshi Bhatnagar	19PGDM250	Tata Metaliks
241	Akshay Jain	19PGDM077	Tech Mahindra
242	Souvik Samanta	19PGDM064	Tech Mahindra
243	Shamreen Khan	19PGDM186	Tech Mahindra
244	Stevin George	19PGDM263	Tech Mahindra
245	Raja Srikrishnan	19PGDM050	Tech Mahindra
246	Akash Dagur	19PGDM011	Vedanta
247	Anushka Kathuria	19PGDM147	Viacom18
248	Mukul Singal	19PGDM227	Family Business
249	Prateek Goyal	19PGDM234	Family Business
250	Aastha Aggarwal	19PGDM002	Family Business
251	Harshit Ojha	19PGDM031	Family Business
252	Pranav Jain	19PGDM233	Family Business
253	Puneet Tyagi	19PGDM236	Off Campus Placement
254	Abhishek Mittal	19PGDM008	Off Campus Placement
255	Sourav Kumar Das	19PGDM198	Off Campus Placement
256	Ravindranath Betarse	19PGDM051	Off Campus Placement
257	Monal Razdan	19PGDM040	Off Campus Placement
258	Shrinjana Mittal	19PGDM127	Off Campus Placement
259	Rishabh Patodi	19PGDM119	Off Campus Placement
260	Garvit Burad	19PGDM155	Off Campus Placement
261	Shubham Aggarwal	19PGDM256	Off Campus Placement
262	Akshay Malik	19PGDM143	Off Campus Placement
263	Kshitij Manocha	19PGDM161	Off Campus Placement
264	Tushar Chaddha	19PGDM066	Off Campus Placement
265	Shreya Khatri	19PGDM252	Off Campus Placement
266	Vivek Kumar Agarwal	19PGDM208	Off Campus Placement
267	Rohan Sharma	19PGDM241	Off Campus Placement
268	Arunav Mittal	19PGDM150	failed

	PGDM-BFS 2019-21			
S.no.	Name of the student	Enrolment no.	Organization Name	
1	Abhishek Prakash	19PGDMBFS01	ICICI Bank	
2	Aditya Kumar	19PGDMBFS02	ADP	
3	Aditya Shrivastava	19PGDMBFS03	KPMG GS	
4	Ajmi Fathima N S	19PGDMBFS04	ICICI Bank	
5	Akshay Arora	19PGDMBFS05	Mu Sigma	
6	Akshay Jain	19PGDMBFS06	KPMG GS	
7	Akshay Namdeo Girhepuje	19PGDMBFS07	Capgemini	

8	Amisha Sikri	19PGDMBFS09	ICICI Bank
9	Amit Kumar Jha	19PGDMBFS10	Aakash Institute
10	Ananya Sachdev	19PGDMBFS12	ICICI Bank
11	Ankit Sahoo	19PGDMBFS14	ICICI Bank
12	Anushka Jain	19PGDMBFS15	Tech Mahindra
13	Anzar Quadri	19PGDMBFS16	ICICI Bank
14	Aparna Sharma	19PGDMBFS17	L&T Financial Services
15	Ayush Chadha	19PGDMBFS18	ICICI Bank
16	Bangalore Sreekantham Venkata	19PGDMBFS19	Tresvista
	Raswanth		
17	Bhuvan Agrawal	19PGDMBFS20	HDFC Bank
18	Chitransh Shankhdhar	19PGDMBFS21	Moolchand Healthcare
19	Dhanasekar Balasubramaniam	19PGDMBFS22	Kotak Mahindra Bank
20	Gaurav Duggal	19PGDMBFS23	Infosys
21	Gaurav Sharma	19PGDMBFS24	ICICI Bank
22	Harsh Pasari	19PGDMBFS25	Mazars
23	Hem Kumar Singh Dangi	19PGDMBFS26	Alma Connect
24	Ithi Shukla	19PGDMBFS28	ICICI Bank
25	Khushboo Jain	19PGDMBFS29	CRISIL
26	Kumar Aditya	19PGDMBFS30	Leverage Edu
27	Kunal Obhrai	19PGDMBFS31	ICICI Bank
28	Lahoti Ashuthosh	19PGDMBFS32	Infosys
29	Mahika Goel	19PGDMBFS33	Darashaw
30	Meenali Jain	19PGDMBFS35	eClerx
31	Mehak Singhal	19PGDMBFS36	Infosys
32	Naveen Thakur	19PGDMBFS38	HCL Technologies
33	Neha Ahuja	19PGDMBFS39	CRISIL
34	Nipun Mahajan	19PGDMBFS40	eClerx
35	Nishchal Rastogi	19PGDMBFS41	ICICI Bank
36	Praveen Antony	19PGDMBFS42	Deloitte USI
37	Priya Gupta	19PGDMBFS43	HCL Technologies
38	Raghav Aggarwal	19PGDMBFS44	Infosys
39	Rhythm Chadha	19PGDMBFS45	ICICI Bank
40	Richa Sharma	19PGDMBFS46	EY India
41	Rishi Brahma	19PGDMBFS48	Infosys
42	Saloni Lodha	19PGDMBFS49	Praxis
43	Sarvagya Alung	19PGDMBFS51	Infosys
44	Shashank Shrimali	19PGDMBFS52	ADP
45	Shreya Ahuja	19PGDMBFS54	Deloitte USI
46	Shubham Shukla	19PGDMBFS56	Hughes Systique Corporation
47	Shweta Gupta	19PGDMBFS57	Mazars
48	Sonal Sharma	19PGDMBFS58	Deloitte USI
49	Sonal Shriya	19PGDMBFS59	ICICI Bank
50	Sparsh Madan	19PGDMBFS61	ICICI Bank
51	Vijaya Parashar	19PGDMBFS62	Nestle India
52	Vikramaditya Uniyal	19PGDMBFS64	Comviva
53	Vinayak Singhal	19PGDMBFS65	ICICI Bank
54	Akshit Saraf	19PGDMBFS08	Family Business
55	Anant Saxena	19PGDMBFS11	Placed Off Campus
56	Ankit Goyal	19PGDMBFS13	Placed Off Campus
57	Himalaya Chauhan	19PGDMBFS27	Placed Off Campus
58	Monika Upadhyay	19PGDMBFS37	Placed Off Campus
<u>58</u> 59	Sarthak Agarwal	19PGDMBFS50	Placed Off Campus
<u> </u>	Shiva Teja Nallamala	19PGDMBFS50	Placed Off Campus
00	Siliva Toja Nallalliala	171 UDWDF533	r laccu Oli Callipus

61	Shubham Sagar	19PGDMBFS55	Placed Off Campus
62	Vijey Vasudevan Shanthakumar	19PGDMBFS63	Family Business
63	Soumya Mittal	19PGDMBFS60	Placed Off Campus

	PGDM-HR 2019-21			
S.no.	Name of the student	Enrolment no.	Organization Name	
1	Srishty Kukreti	19PGDMHR55	Anand Group	
2	Dheeraj Arora	19PGDMHR17	Axis Bank	
3	Plabita Dey Sarkar	19PGDMHR33	Axis Bank	
4	Siddhant Singh	19PGDMHR51	Axis Bank	
5	Upasana Dhami	19PGDMHR58	BirlaSoft	
6	Sambhav Jain	19PGDMHR45	Byju's	
7	Sakshi Malhotra	19PGDMHR44	D.E. Shaw	
8	Karen D'Souza	19PGDMHR21	D.E. Shaw	
9	Harshit Pandey	19PGDMHR19	Darwinbox	
10	Ved Chandola	19PGDMHR61	Darwinbox	
11	Neha Sharma	19PGDMHR30	DCM Shriram	
12	Aishwarya Mittal	19PGDMHR02	Deloitte USI	
13	Akshat Sharma	19PGDMHR03	Deloitte USI	
14	Astha Gupta	19PGDMHR09	Deloitte USI	
15	Devika Tewari	19PGDMHR15	Deloitte USI	
16	Simran Bakshi	19PGDMHR53	Deloitte USI	
17	Vishal Gupta	19PGDMHR64	Deloitte USI	
18	Prachi Surana	19PGDMHR35	Dr. Lal Pathlabs	
19	Dharna Lakhmani	19PGDMHR16	Eli Lilly	
20	Bhumika Grover	19PGDMHR11	Firstsource	
21	Simran Sahay	19PGDMHR54	Firstsource	
22	Vaibhav Joshi	19PGDMHR59	Firstsource	
23	Bhavya Gupta	19PGDMHR10	Genpact	
24	Kirti Sirohi	19PGDMHR23	Genpact	
25	Nimita Bali	19PGDMHR31	Genpact	
26	Rajiv Ghosh	19PGDMHR37	Genpact	
27	Vani Gupta	19PGDMHR60	Genpact	
28	Shubham Tiwari	19PGDMHR50	Genpact	
29	Anusuya Hazra	19PGDMHR08	HCL Technologies	
30	Gyan Shankar	19PGDMHR18	HCL Technologies	
31	Risheek Bahuguna	19PGDMHR40	HCL Technologies	
32	Rahul Mishra	19PGDMHR36	Hevo Data	
33	Gargeyi Nakka	19PGDMHR29	IBM	
34	Sachi Gupta	19PGDMHR42	IBM	
35	Dalima Gupta	19PGDMHR13	ICICI Prudential	
36	Simran Arora	19PGDMHR52	Infoedge India Ltd.	
37	Aarushi Makhija	19PGDMHR01	Infosys	

38	Kavya Vaid	19PGDMHR22	Infosys
39	Mohnish Milind Katware	19PGDMHR28	Infosys
40	Seema Shamshi	19PGDMHR48	Infosys
41	Savani Tandon	19PGDMHR47	JioSaavn
42	Rishabh Aggarwal	19PGDMHR39	JK Organisation
43	Vedika Arya	19PGDMHR62	JK Tyre
44	Angshuman Das	19PGDMHR07	Mahindra & Mahindra
45	Jeshica Patro	19PGDMHR20	Royal Enfield
46	Mansi Badyal	19PGDMHR25	Shell
47	Taranjot Kaur	19PGDMHR57	Tech Mahindra
48	Vini Nigam	19PGDMHR63	Tech Mahindra
49	Richa Pandey	19PGDMHR38	TresVista
50	Akshit Vats	19PGDMHR05	Vedanta
51	Devika R	19PGDMHR14	V-Guard Industries Ltd.
52	Daksh Aneja	19PGDMHR12	HCL Technologies
53	Pooja Khandelwal	19PGDMHR34	Usha International
54	Tanvi Garg	19PGDMHR56	Minova Runaya
55	Akshay Sethi	19PGDMHR04	Placed off Campus
56	Aman Kumar Agarwal	19PGDMHR06	Placed off Campus
57	Kush Garg	19PGDMHR24	Placed off Campus
58	Manu Khanna	19PGDMHR26	Placed off Campus
59	Mayank Mehrotra	19PGDMHR27	Placed off Campus
60	Sagar Kashyap	19PGDMHR43	Placed off Campus
61	Satyaki Chakrabarti	19PGDMHR46	Placed off Campus
62	Paul P Benny	19PGDMHR32	Placed off Campus
63	Saagrika Bali	19PGDMHR41	Placed off Campus
64	Shrey Sharma	19PGDMHR49	Placed off Campus

## 201<u>9-20</u>

	PGDM 2018-20			
S.no.	Name of the student	Enrolment no.	Organization Name	
1	Shreya Saxena	18PGDM108	Accenture	
2	Akshit Poonia	18PGDM008	Airtel	
3	Megha Duttagupta	18PGDM156	Airtel	
4	Zoha Husain	18PGDM188	Airtel	
5	Shalja Rajkishore Dixit	18PGDM048	Analytic Quotient	
6	Ria Bajaj	18PGDM173	Analytic Quotient	
7	Shruti Agrawal	18PGDM238	Analytic Quotient	
8	Kaustav Deb	18PGDM025	ANZ Bank	
9	Akshay Dwivedi	18PGDM007	Axis Bank	
10	Amrit Tripathi	18PGDM013	Axis Bank	

11	Arpit Sharma	18PGDM016	Axis Bank
12	Priyanka Kalra	18PGDM033	Axis Bank
13	Rahul R Nambiar	18PGDM036	Axis Bank
14	Saurabh Kumar Gupta	18PGDM102	Axis Bank
15	Mehreen Quadri	18PGDM157	Axis Bank
16	Mudita Bhardwaj	18PGDM159	Axis Bank
17	Sanjay.J	18PGDM175	Axis Bank
18	Priya Bhatia	18PGDM189	Axis Bank
19	Anmol Singal	18PGDM198	Axis Bank
20	Tanupriya Singhal	18PGDM246	Axis Bank
21	Devyani Seksaria	18PGDM143	Bharti Realty
22	Ravishankar Iyer	18PGDM229	Capgemini
23	Aman Joshi	18PGDM011	Capgemini
24	Rishab Garg	18PGDM039	Capgemini
25	Kunal Bulchandani	18PGDM151	Capgemini
26	Taranraj Singh Khurana	18PGDM184	Capgemini
27	Alankrit Mehta	18PGDM194	Capgemini
28	Viola Gupta	18PGDM061	Capgemini
29	Vaibhav Singal	18PGDM247	Capgemini
30	Akash Gaurav	18PGDM066	Careers360
31	Vibhanshu Panday	18PGDM122	Citi Bank
32	Darshana Changkakati	18PGDM142	Citi Bank
33	Varun Gautam	18PGDM058	Citi Bank
34	Shubham Garg	18PGDM111	Citi Bank
35	Rishabh Vinodkumar Jalan	18PGDM096	Coffee Day Beverages
36	Adarsh Sinha	18PGDM065	Comviva
37	Neha Jain	18PGDM221	CRISIL
38	Sristika Sarkar	18PGDM241	CRISIL
39	Mayur Mogra	18PGDM250	CRISIL
40	Ayussh Gupta	18PGDM204	Darwin box
41	Shreshtha Rathore	18PGDM051	Dell
42	Chahat Bhandari	18PGDM138	Dell
43	Shivangi Sharma	18PGDM176	Dell
44	Ria Singla	18PGDM230	Dell
45	Anukriti Sharma	18PGDM015	Deloitte USI
46	Sahil Bambroo	18PGDM099	Deloitte USI
47	Asheet Sinvhal	18PGDM202	Deloitte USI
48	Akash Ghavri	18PGDM003	Deloitte USI
49	Divya G	18PGDM021	Deloitte USI
50	Ayanangshu Biswas	18PGDM076	Deloitte USI
51	Isha Jain	18PGDM084	Deloitte USI

52	Adhiraj Kapur	18PGDM130	Deloitte USI
53	Aman Gupta	18PGDM133	Deloitte USI
54	Christi Cherian	18PGDM141	Deloitte USI
55	Emellia Roy	18PGDM145	Deloitte USI
56	Darpan Hitesh Shah	18PGDM207	Deloitte USI
57	Nilanshu Mookim	18PGDM093	Deloitte USI
58	Harshvardhan Joshi	18PGDM211	Deloitte USI
59	Ubayet Hossain	18PGDM120	eClerx
60	Abhishek Aggarwal	18PGDM191	eClerx
61	Manvi Arora	18PGDM155	Edique Solutions
62	Ashu Kumari	18PGDM017	Emami
63	Sakshi Soin	18PGDM042	Emami
64	Shubham Gadodia	18PGDM180	Emami
65	Shivam Ahuja	18PGDM236	Emami
66	Sameeth Karun	18PGDM100	Enhance Group (Fairtrade)
67	Chayan Bhattacharya	18PGDM139	Euromonitor International
68	Subhadeep Banerjee	18PGDM242	Euromonitor International
69	Sarthak Khullar	18PGDM046	Evalueserve
70	Parth Kawatra	18PGDM162	Evalueserve
71	Niharika Jain	18PGDM224	Evalueserve
72	Prajakta Chavan	18PGDM225	Evalueserve
73	Aman Agrawal	18PGDM132	EXL Services
74	Vanashree Kansara	18PGDM248	EXL Services
75	Jinesh Patel	18PGDM024	EY GDS
76	Medha Agarwal	18PGDM028	EY GDS
77	Mohini Jindal	18PGDM091	EY GDS
78	Manik Baghla	18PGDM154	EY GDS
79	Aman Agarwal	18PGDM195	EY GDS
80	Jatin Bhutani	18PGDM214	EY GDS
81	Shivani Joshi	18PGDM237	EY GDS
82	Tanvi Khanduja	18PGDM055	EY India
83	Ananya Tandon	18PGDM134	EY India
84	Ankur Bajwan	18PGDM196	EY India
85	Pronoy Shambhunath Basu	18PGDM227	EY India
86	Deepak Saxena	18PGDM209	Friend's Steel
87	Shradha Sapra	18PGDM178	Gartner
88	Anshita Mundra	18PGDM199	Gartner
89	Vaishali Chandna	18PGDM056	GEP
90	Khushboo Hanjura	18PGDM217	GEP
91	Ankita Sarna	18PGDM135	Goldman Sachs
92	Ayushi Shukla	18PGDM018	Google

93	Yamini Nayar	18PGDM124	Google
94	Rajat Kalra	18PGDM037	HCL
95	Ramkumar MT	18PGDM038	HCL
96	Jijo Mathew	18PGDM085	HCL
97	Ashutosh Tripathi	18PGDM137	HCL
98	Raviteja Jaina	18PGDM228	HCL
99	Tanmay Anand	18PGDM245	HCL
100	Kaustubh Mathur	18PGDM086	HCL
101	Shivam Gupta	18PGDM105	HCL
102	Aditya Kaushish	18PGDM131	HCL
103	Isha Chhaya	18PGDM213	HCL
104	Aayu Bajaj	18PGDM001	HCL
105	Valay Agal	18PGDM057	HCL
106	Vidushi Jain	18PGDM123	HCL
107	Jaikesh Agrawal	18PGDM023	HDFC Bank
108	Asmita Sharma	18PGDM074	HDFC bank
109	Nikhil Karamchandani	18PGDM092	HDFC Bank
110	Rahul Gupta	18PGDM171	HDFC Bank
111	Mayank Rawat	18PGDM218	HDFC Bank
112	Saloni Garg	18PGDM232	HDFC Bank
113	Akash Shrivastava	18PGDM067	HDFC Life
114	Aastha Khemka	18PGDM129	HDFC Life
115	Neha Singhal	18PGDM222	HDFC Life
116	Sudatto Endow	18PGDM243	HDFC Life
117	Suyash Joshi	18PGDM244	HDFC Life
118	Prachi Tiwari	18PGDM163	HSBC Bank
119	Tushar Nautiyal	18PGDM185	Hughes Systique
120	Ishu Gupta	18PGDM022	ICICI Bank
121	Lokesh Kumar	18PGDM027	ICICI Bank
122	Soumya Gupta	18PGDM052	ICICI Bank
123	Aashish Pachauri	18PGDM062	ICICI Bank
124	Anandita Jain	18PGDM069	ICICI Bank
125	Deepanshi Garg	18PGDM080	ICICI Bank
126	Rohit Sarkar	18PGDM097	ICICI Bank
127	Pragya Jain	18PGDM164	ICICI Bank
128	Vaishali Vijay Iyengar	18PGDM186	ICICI Bank
129	Darshan Patel	18PGDM208	ICICI Bank
130	Himesh Gupta	18PGDM212	ICICI Bank
131	Sanjeeth J	18PGDM234	ICICI Bank
132	Soumyaprava Mukherjee	18PGDM240	ICICI Bank
133	Aman Jain	18PGDM010	ICICI Prudential

134	Surbhi Maheshwari	18PGDM054	ICICI Prudential
135	Debayan Sengupta	18PGDM020	Infosys
136	Budhaditya Biswas	18PGDM079	Infosys
137	Pandey Snehal Saurav Shailesh Kumar	18PGDM030	Infosys
138	Sanyam Rajvanshi	18PGDM045	Infosys
139	Nitisha Agrawal	18PGDM161	Infosys
140	Asheesh Chaudhary	18PGDM201	Infosys
141	Ashwani Garg	18PGDM203	Infosys
142	Priyanka Sirohi	18PGDM226	Infosys
143	Samuel Jacob Thomas	18PGDM233	Infosys
144	Srashti Jain	18PGDM114	Infosys
145	Akhilesh Patro	18PGDM193	Infosys
146	Prayank Kanodia	18PGDM031	Infosys
147	Sanchit Taneja	18PGDM043	Infosys
148	Shivangi Sharma	18PGDM106	Infosys
149	Sankavi Puhazhendi	18PGDM126	Infosys
150	Pritha Tyagi	18PGDM168	Infosys
151	Ankur Jain	18PGDM197	Infosys
152	Shipra Shah	18PGDM050	Infosys BPM
153	Aakash	18PGDM127	Infosys BPM
154	Manikanta Ranjan	18PGDM026	KPMG GS
155	Ruchita Gupta	18PGDM040	KPMG GS
156	Suvadeep Nandi Roy	18PGDM116	KPMG GS
157	Toby Abraham	18PGDM118	KPMG GS
158	Nayana Roychoudhury	18PGDM220	KPMG GS
159	Suraj Prasad	18PGDM053	Lenskart
160	Aman Vaishnav	18PGDM012	LTFS
161	Charvi Gupta	18PGDM019	LTFS
162	Sania Nafees	18PGDM044	LTFS
163	Palak Garg	18PGDM094	LTFS
164	Shashank Kalra	18PGDM103	LTFS
165	Aniruddh Singh	18PGDM249	LTFS
166	Nishant Banik	18PGDM029	Mahindra & Mahindra Sales
167	Partth Jain	18PGDM095	Mahindra & Mahindra Sales
168	Aravind Vaidyanathan	18PGDM200	Mahindra & Mahindra Sales
169	Nihar	18PGDM223	Mahindra & Mahindra Sales
170	Pranav Sharma	18PGDM165	MG Motors
171	Rohit Joshi	18PGDM174	MG Motors
172	Anurag Anand	18PGDM072	Moody's Analytics
173	Shubham Gupta	18PGDM112	Moolchand Healthcare
174	Syed Muhammad Arman	18PGDM183	Moolchand Healthcare

175	Bhargav Aryasomayajula	18PGDM077	Motilal Oswal
176	Shubham Agarwal	18PGDM110	MXV Consulting
177	Harshita Sandhu	18PGDM210	Nestle
178	Shivali Srivastava	18PGDM104	Nielsen
179	Jayati Chugh	18PGDM215	Nielsen
180	Sayantan Saha	18PGDM047	One Banc
181	Anish Kapoor	18PGDM071	OYO Rooms
182	Dhruv Banka	18PGDM082	OYO Rooms
183	Ishaan Khunger	18PGDM125	OYO Rooms
184	Joseph Thomas	18PGDM150	OYO Rooms
185	Ravi Baid	18PGDM172	OYO Rooms
186	Siddarth	18PGDM239	OYO Rooms
187	Dakshita Khanna	18PGDM206	Praxis Global Alliance
188	Akshaj Goenka	18PGDM005	Reckitt Benkiser
189	Akshat Jain	18PGDM006	Reckitt Benkiser
190	Divya Jain	18PGDM083	Reckitt Benkiser
191	Unnikrishnan Krishna Kumar	18PGDM121	Reliance
192	Nandini Sonkusale	18PGDM160	Reliance
193	Sukhman Arora	18PGDM115	Resmed
194	Shivani Bhasker	18PGDM177	RPG
195	Anmole Dewan	18PGDM014	S&P Global
196	Varun Sareen	18PGDM059	Safari Industries
197	Atmajay Singh	18PGDM075	Safari Industries
198	Mohak Kapoor	18PGDM158	Safari Industries
199	Vibhu Vyas	18PGDM060	Salesforce
200	Aniket Sethi	18PGDM070	SBI Card
201	Tanya Seth	18PGDM117	SBI Card
202	Prateek Dhawan	18PGDM166	SBI Card
203	Manvi Amola	18PGDM089	Shell
204	Brenta James	18PGDM078	Tata Capital
205	Shobit Madan	18PGDM107	TATA Motors
206	Shrushant Parikh	18PGDM109	TATA Motors
207	Monika Dhingra	18PGDM219	TATA Motors
208	Roudrashwa Das Gupta	18PGDM231	TresVista
209	Shikher Agarwal	18PGDM049	Vedanta
210	Mayank Raheja	18PGDM090	Vedanta
211	Aditi Tulsyan	18PGDM002	Viacom 18
212	Akshita Agarwal	18PGDM068	Viacom 18
213	Jitin Chawla	18PGDM149	Viacom 18
214	Manav Kahal	18PGDM088	Vivo
215	Raghav Bajaj	18PGDM170	Vivo

216	Shubham Mehta	18PGDM179	Vivo
217	Chaitanya Hemrajani	18PGDM205	Vivo
218	Akriti Agarwal	18PGDM004	Whirlpool
219	Abhijay Goyal	18PGDM064	Family Business
220	Anmol Agarawal	18PGDM136	Family Business
221	Divyam Fatehpuria	18PGDM144	Family Business
222	Lalit Ajay Poddar	18PGDM153	Family Business
223	Priyam Garg	18PGDM169	Family Business
224	Rahul Bajaj	18PGDM034	Family Business
225	Rahul Goyal	18PGDM035	Family Business
226	Saharsh Saraogi	18PGDM098	Family Business
227	Sahil Sahni	18PGDM041	Family Business
228	Aakash Gupta	18PGDM128	Off Campus Placement
229	Alankrit Chandra	18PGDM009	Off Campus Placement
230	Chirag Mehta	18PGDM140	Off Campus Placement
231	Kanchan Keshri	18PGDM216	Off Campus Placement
232	Shubham Gusain	18PGDM113	Off Campus Placement
233	Tushar Singla	18PGDM119	Off Campus Placement

	PGDM-BFS 2018-20				
S.no.	Name of the student	Enrolment no.	Organization Name		
1	Abhijeet Singh Sankhla	18PGDMBFS01	LTFS		
2	Abhimanyu Bhowmick	18PGDMBFS02	Evalueserve		
3	Abhishek Agarwal	18PGDMBFS03	Genpact ERC		
4	Abhishek Jain	18PGDMBFS04	Capgemini		
5	Aishwarya Chauhan	18PGDMBFS05	Deloitte USI		
6	Akansha Gupta	18PGDMBFS06	CRISIL		
7	Akshay Kagale	18PGDMBFS07	Grail Insights		
8	Anchit Rehani	18PGDMBFS08	Reliance		
9	Ankesh Parasramka	18PGDMBFS09	Euromonitor International		
10	Annavarapu Santosh Kumar	18PGDMBFS10	Axis Bank		
11	Athul K P	18PGDMBFS11	ICICI Bank		
12	Atul Krishna Paty	18PGDMBFS12	KPMG GS		
13	Ayush Mohan	18PGDMBFS13	HDFC Bank		
14	Ayushi Srivastava	18PGDMBFS14	American Express		
15	Bhawana Dixit	18PGDMBFS15	EXL Services		
16	Bikash Pratap Singh	18PGDMBFS16	Infosys		
17	Chhaya Dhawan	18PGDMBFS17	Praxis Global Alliance		
18	Diptanshu Jindal	18PGDMBFS18	EXL Services		
19	Harsh Pipada A	18PGDMBFS19	Evalueserve		
20	Jhalak Agrawal	18PGDMBFS21	Reliance		
21	Kartik Paul	18PGDMBFS22	Axis Bank		
22	Kumar Snehit	18PGDMBFS24	Infosys		
23	Lina Dsouza	18PGDMBFS25	Citi Bank		
24	Manan Sood	18PGDMBFS26	Infosys		
25	Mohammad Samim Alam	18PGDMBFS27	EXL Services		
26	Mudit Khandelwal	18PGDMBFS28	Deloitte USI		
27	Prashant Goel	18PGDMBFS29	Capgemini		

28	Priyank Bindra	18PGDMBFS31	TresVista
29	Rahul Raj Agarwal	18PGDMBFS32	Macquarie
30	Rajas Bajaj	18PGDMBFS33	Deloitte USI
31	Ravi Bhansali	18PGDMBFS34	ICICI Bank
32	Rohan Jhingan	18PGDMBFS35	CRISIL
33	Sagar Bajaj	18PGDMBFS36	HDFC Life
34	Saheli Majumdar	18PGDMBFS37	Deloitte USI
35	Sanat Sehgal	18PGDMBFS38	Evalueserve
36	Saurav Prasad Sinha	18PGDMBFS39	HDFC Bank
37	Shalu Goel	18PGDMBFS40	HDFC Life
38	Shashank Balooni	18PGDMBFS41	HCL
39	Shauktek Tewary	18PGDMBFS42	ICICI Bank
40	Siddharth Seth	18PGDMBFS43	Deloitte USI
41	Siddhartha Kumar	18PGDMBFS44	EXL Services
42	Soutrik Dass	18PGDMBFS45	GEP
43	Srabasti Paul	18PGDMBFS46	HSBC Bank
44	SSK Srikar Hota	18PGDMBFS47	Euromonitor International
45	Uday Anand	18PGDMBFS49	Deloitte USI
46	Vaibhav Omer	18PGDMBFS50	EY GDS
47	Vinay Navneet	18PGDMBFS51	HDFC Bank
48	Jestin Jose	18PGDMBFS20	Placed in Family Business
49	Keya Upadhyay	18PGDMBFS23	Higher Studies
50	Pravesh Pandey	18PGDMBFS30	Placed off Campus

	PGDM-HR 2018-20				
S.no.	Name of the student	Enrolment no.	Organization Name		
1	Mitali	18PGDMHR20	Genpact		
2	Varun Sahgal	18PGDMHR45	Genpact		
3	Veenu Sharma	18PGDMHR46	Gemini Solutions		
4	Dhruvil Parikh	18PGDMHR10	Vedanta		
5	Ravinder Singh	18PGDMHR29	Vedanta		
6	Aanchal Panwar	18PGDMHR01	ATC India		
7	Diksha Mehta	18PGDMHR11	ADP Consulting		
8	Pankhuri Sethi	18PGDMHR25	ADP Consulting		
9	Rishabh Rajvant	18PGDMHR32	Mahindra & Mahindra HR		
10	Harsh Gupta	18PGDMHR15	Comviva		
11	Nikita Meher	18PGDMHR24	KRIBHCO		
12	Sneha Mary Thomas	18PGDMHR39	Deloitte USI		
13	Monoswita Kundu	18PGDMHR21	Future Generali		
14	Riya Dahiya	18PGDMHR35	Infoedge		
15	Amit Alok Sharma	18PGDMHR07	Axis Bank		
16	Vidyut Tiwari	18PGDMHR47	Axis Bank		
17	Gaurav Modi	18PGDMHR14	Darwin Box		
18	Rajat Dhasmana	18PGDMHR28	Darwin box		
19	Surbhi Sharma	18PGDMHR41	Darwin Box		
20	Jishan Memon	18PGDMHR16	Tata Advance Systems		
21	Ripudaman Singh	18PGDMHR31	Tata Advance Systems		

22	Parth Bhardwaj	18PGDMHR48	Tata Advance Systems
23	Shruti Gupta	18PGDMHR38	ICICI Bank
24	Tanvi Dahiya	18PGDMHR44	ICICI Prudential
25	Akanksha Saraswat	18PGDMHR03	Infosys
26	Akhil Tajo	18PGDMHR04	Infosys
27	Akshay Pandey	18PGDMHR05	Infosys
28	Arti Kewlani	18PGDMHR08	IndusInd Bank
29	Kamini Sharma	18PGDMHR17	Infosys
30	Mitalee Chaturvedi	18PGDMHR19	IndusInd Bank
31	Neha Gupta	18PGDMHR22	Anand Group
32	Neha Yadav	18PGDMHR23	JK Organisation
33	Prabhat Shukla	18PGDMHR26	BASIX Sub-K iTransactions Limited
34	Ritika Sareen	18PGDMHR33	Anand Group
35	Sreoshi Bhaumik	18PGDMHR40	Infosys
36	Swastika Singh	18PGDMHR42	Infosys
37	Shalini Mitra	18PGDMHR37	LTFS
38	Tanushree Sapra	18PGDMHR43	LTFS
39	Aashanaa Bothra	18PGDMHR02	Infoedge
40	Aman Bindal	18PGDMHR06	Proptiger
41	Meghana Mittal	18PGDMHR18	To The New
42	Thakkar Dhavalkumar Ghanshyambhai	18PGDMHR09	Placed off Campus
43	Rahul Arora	18PGDMHR27	Placed off Campus
44	Rituparna Kanungo	18PGDMHR34	Placed off Campus
45	Sainukta Manah	18PGDMHR36	Placed off Campus

## **17.** List of Research Projects/Consultancy Works

SI. No.	Project Title	Sponsoring Agency	Year
1	Not Alignment of corporate activities with	Ministry of Corporate Affairs, Government of India	2022
2	A Tale of North-South IPR Conflicts and Cooperation: Exploring the interplay of Market Structure, FDI, Imitation, Innovation and IPRs in the Pharma Industry in India and Canada	Shastri Indo-Canadian Institute	2022
3		All India Council for Technical Education (AICTE)	2022