

Management Development Programme
on
**“Performance Improvement through
Effective Working Capital Management”**

May 20- 21, 2019



Program Directors:

Program Director : Prof. Ramachandran K.



**International Management Institute
New Delhi**

WORKING CAPITAL

- You deal with it every day and know how much important its efficient management is
- You deal with it every day but are not sure how to manage it efficiently
- You do not deal with it at all but know it is important overall
- You do not deal with it and think you cannot personally do anything to improve its management in your organization
- You do not deal with it and think it is only for finance managers to worry about
- In case you find yourself in any of the above situations, this is the program to attend.

OBJECTIVES & DELIVERABLES

- To enable the participants master the nuts and bolts of working capital management related concepts and practices
- To help them understand the art and science of effective management of inventory, accounts receivables, accounts payables and cash
- To make them appreciate the critical decisions organisations have to deal with when it comes to working capital level and its financing
- To enable them understand that they can chip in and improve organisational performance through effective working capital management
- To make them develop the CFO-mindset and help them look at working capital management from a broader perspective

PEDAGOGY

Interactive Lectures/Real life Cases & Caselets Presentation by Participants/Quizzes/ Simulation

WHO MAY ATTEND

Senior Management/Middle Management/ Junior Management Executives cutting across functions (finance/non-finance).

PROGRAM DIRECTOR

Prof. Ram would handle the programme. He is a finance professional with more than 30 years of work experience in Banking/ Central Banking/Financial Journalism/ Management Training & Consulting/ Management Education. He has conducted training programs on topics related to Finance & Banking for more than 350 batches of professionals working in some of the top-notch companies and banks in India and abroad. He had also been a consultant for some of the major corporates in India for years. His areas of specialization include Working Capital Mgt, International Finance, Financial Markets, Banking & Banking Technology.

Administrative Details

Dates:

May 20 -21,2019 (Monday & Tuesday)

Venue:

International Management Institute
B-10, Qutub Institutional Area
New Delhi 110011

FEE

Non-residential: Rs. 18,000/- per participant (plus 18% GST as applicable) covering professional fee, program kit and lunch

Residential: Rs. 25,000/- per participant (plus 18% GST as applicable) covering professional fee, program kit and boarding/lodging (airconditioned single room) from **May 19, 2019 noon till May 22,2019 noon** at IMI Campus.

Group Discounts

- 10% discount on fee amount is available in case an organization nominates 2 or more participants to the program.
- 20% discount on fee amount is available in case an organization nominates 4 or more participants to the program.

Fee is payable in advance by way of local cheque/DD in favor of "**International Management Institute**" payable at New Delhi or through direct electronic fund transfer to IMI Bank Account, as per following details:

Allahabad Bank Account Number: 50123177738
MICR Code: 110010007, IFSC Code: ALLA0211083
Pan No. AAAT10972K; GST No. 07AAATI0972K1ZJ

Please mention the program name while making payment through electronic fund transfer.

REGISTRATION

The registration form duly filled in along with the program fee should reach us at least 7 days before the commencement date of the program. **In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed.** However, substitute(s) may be permitted with prior intimation.

CERTIFICATE OF PARTICIPATION

A certificate of successful participation by International Management Institute (IMI) will be issued to each delegate at the culmination of the program.

ABOUT IMI

International Management Institute (IMI) is India's first corporate sponsored Business School founded in 1981 with the original campus in New Delhi. The corporate sponsors included RPG Enterprises (lead sponsor), ITC, Nestle, Tata Chemicals, British Oxygen, SAIL, and Williamson Magor. It was set up in collaboration with the then IMI Geneva, now IMD Lausanne. Subsequently two other campuses were set up in Kolkata (2010) and Bhubaneswar (2011). In the last several years, IMI New Delhi has been consistently ranked in the top 10-15 Business Schools in the country and among the top 5 private Business Schools. It is accredited by the UK based Association of MBAs (AMBA), one of the top three international accreditation bodies for Business Schools globally.

IMI New Delhi has global linkages with leading schools in Europe, North America, and Asia. The Institute currently offers the PGDM, PGDM-HRM, PGDM-Banking & Financial Services, Executive PGDM and FPM (doctoral program). In addition, it has built a vibrant Executive Education vertical offering training to management professionals from the corporate world. The Institute has been empaneled by the Government of India to train participants from developing countries under the International Technical & Economic Corporation (ITEC) program of the Ministry of External Affairs.

IMI New Delhi puts a strong focus on high quality research by its faculty leading to publications in international peer reviewed academic journals. Its faculty have PhDs from top international and national universities/institutes, with many of them also having significant corporate experience.

For registration/any other information, please contact:

Dr. Ekta Saxena, General Manager (MDP & Online Education)
Mobile: 9911941090

International Management Institute

Address: B-10, Qutab Institutional Area, Tara Crescent
New Delhi 110016

Phone: (011) 4719 4172 (Direct) **Fax:** (011) 46012729

E-mail: ekta.saxena@imi.edu, mdp@imi.edu

Website: www.imi.edu