

Management Development Programme
on
“Emotional Intelligence for High Performance”

October 3-5, 2018



Program Director: Prof. Mamta Mohapatra

**Professor of OB & HR
&
Head-MDP & Executive Education**



**International Management Institute
New Delhi**

INTRODUCTION

Effective leaders, executives and managers distinguish themselves by their ability to understand and manage their own emotions as also the emotions of other people with whom they interact. Researches in recent years have established that emotional maturity is a definite predictor of career success. Participants in this program will learn the concept of Emotional Intelligence, develop competencies and use Emotional Intelligence to stimulate outstanding performance.

The programme, aims at sensitizing participants to the need for acquiring and sharpening of such emotional competencies as are desirable for them to develop a high performance culture and enable the organizations gain and maintain sustained competitive advantage in the emerging global business scenario.

OBJECTIVES

At the end of the programme the participants would be able to:

- Understand how emotions can influence thoughts, behavior, goals, decision-making, and work/personal relationships
- Build emotional resilience for high performance
- Recognize the importance and impact of Emotional Self-awareness, Emotional Self-control, Empathy and Influence on leadership capability
- Identify strategies for enhancing emotional intelligence
- Learn how to lead others more positively towards outstanding performance
- Learn how to develop emotional and social competencies in sustainable ways to achieve competitive excellence

DELIVERBLES

- Introduction to emotional intelligence and its competencies
- Emotional intelligence framework
- Skills in emotional intelligence
- Verbal/Non-verbal communication skills
- Managing Self & tools to regulate emotions
- Gaining self- control
- Creating powerful impact through use of emotions
- EI competencies to enhance business practices

PEDAGOGY

The pedagogy will be interactive and participative in nature. In addition to lecturets, a wide variety of especially designed exercises, instruments, games and syndicate discussion will be used to provide participants with insight into issues of major concern encountered by them in the organization and to generate such options as are necessary for effecting change in their mindset, their motivational drive as also in the style of their functioning.

WHO MAY ATTEND

Senior and Middle Level Managers/Officers/Executives.

FACULTY AND RESOURCE PERSONS

IMI faculty members and eminent resource persons will share expertise and experience in various sessions.

PROGRAM DIRECTOR

Prof. Mamta Mohapatra is Professor of OBHR Area at International Management Institute, New Delhi. She has over twenty years of experience in teaching, research, training and consulting activities in the areas of Human Resource Management, Industrial Relations and Organization Behaviour.

She has imparted training and undertaken consultancy services in a number of reputed public and private sector organizations including ONGC, Cyber Media India Ltd., Bharti Telecom Ltd., Triune Projects Ltd., NTPC, GMR, MMTC, NSPCL Tata Power, JSPL, EIL, Pepsi Foods, Tata Communications, Pepsico, EIL, Vodafone, IFFCO, Dena Bank, IOB, Allahabad Bank, Syndicate Bank, NHPC, NPCIL amongst others.

She is an expert in the field of HR & OB area and trained in Harvard Business School and IIM Ahmedabad, Prof. Mamta has offered various courses on Human Resource Management, Talent Management, Diversity Management, Basic Managerial Skills, Industrial Relations, Change Management, Compensation Management and Reward Systems in the Post Graduate Programs.

Pro. Mamta Mohapatra, in her prior assignments include Manager in Gregg's of Enfield, London, and Fellow, Institute for Integrated Learning in Management, New Delhi. She has been involved in training and consultancy activities with a number of public as well as private sector organizations including Bharti Telcom Ltd., Cyber Media India Ltd., Triune Projects Ltd., NTPC, Numaligarh Refinery, Pepsi Foods Ltd., DVVNL, Everest Industries Ltd., Delhi International Airport Pvt. Ltd., MMTC, NSPCL, EIL Tata Power, Tata Communications, Vodafone, Dena Bank, Indian Overseas Bank, Allahabad Bank, Canara Bank, REC, IOCL, ONGC amongst others.

She is a certified HR Competency Assessor. She has acquired expertise and training skills from Harvard Business School on Participant Centered Learning with special focus on teaching through case method. She has to her credit a number of published research articles in reputed journals and four books in the area of Performance Management, Leadership, Capability Building and General Management. Her professional interests include Applied and Action Research in, Cross-cultural Management, Comparative Industrial Relations, Strategic Human Resource Management, Employee Engagement, Organization Restructuring and Management of Change.

ADMINISTRATIVE DETAILS

Dates:

October 3- 5, 2018

Venue:

International Management Institute
B-10, Qutub Institutional Area
New Delhi 110016

FEE

Non-residential: Rs. 25,000/- per participant (plus 18% GST as applicable) covering professional fee, program kit and lunch

Residential: Rs. 35,000/- per participant (plus 18% GST as applicable) covering professional fee, program kit and boarding/lodging (airconditioned single room) from noon of **October 2 2018** till noon of **October 6, 2018** at IMI Campus.

Group Discounts

- 10% discount on fee amount is available in case an organization nominates 2 or more participants to the program.
- 20% discount on fee amount is available in case an organization nominates 4 or more participants to the program.

Fee is payable in advance by way of local cheque/DD in favor of **"International Management Institute"** payable at New Delhi or through direct electronic fund transfer to IMI Bank Account, as per following details:

Allahabad Bank Account Number: 50084979288
MICR Code: 110010007, IFSC Code: ALLA0211083
Pan No. AAAT10972K; GST No. AAAT10972KIZJ

Please mention the program name while making payment through electronic fund transfer.

REGISTRATION

The registration form duly filled in along with the program fee should reach us at least 7 days before the commencement date of the program. In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed. However, substitute(s) may be permitted with prior intimation.

CERTIFICATE OF PARTICIPATION

A certificate of successful participation by International Management Institute (IMI) will be issued to each delegate at the culmination of the program.

ABOUT IMI

IMI International Management Institute Nestled in Qutab Institutional Area, International Management Institute (IMI), New Delhi was established in 1981 in collaboration with IMI Geneva (now IMD Lausanne). IMI is India's first corporate sponsored business school established with the support of corporate houses like: RPG Enterprises, Nestle, ITC, SAIL, Tata Chemicals, BOC and Williamson Magor. Over the last 35 years, the Institute has grown in its stature nationally and globally for providing high quality management education. This is evidenced through its International linkages with UNDP, World Bank, ILO, UNCTAD and Asian Productivity Organisation.

IMI's flagship two-year Post-Graduate Diploma in Management (PGDM) program (launched in 1993) has Student Exchange programs with leading International Schools. These include ESC Rennes, France, Montpellier Business School, France, Frankfurt School of Finance and Management, Germany, Grenoble Ecole de Management, France, Louvain School of Management, Belgium, Sichuan Academy of Social Sciences, China, KEDGE Business School, France, University of Guelph, Canada, IDRAC, France to name a few. . Besides its regular PGDM program, IMI New Delhi runs a two-year PGDM program in Human Resource Management (PGDMHRM) launched in 2006, a two-year PGDM program in Banking and Financial Services

(PGDM B&FS) launched in 2014, a 15-month Executive PGDM for mid-career executives (Executive PGDM) launched in 1984 and a Fellow Program in Management (FPM) launched in 2011. In addition, IMI New Delhi also offers ITEC (Indian Technical and Economic Cooperation) Programs, under the Ministry of External Affairs, Government of India. Under the aegis of MEA organised special Commonwealth Assistance Program, 15 international students are selected into the Executive PGDM Program. These ITEC programs are targeted at various developing countries from the Afro-Asian, South American and SAARC region. Another distinguishing feature of IMI Delhi is its strong Alumni network of over 5000+ professionals at senior management levels in leading corporate houses.

All IMI New Delhi's long term programs are approved by AICTE, Ministry of HRD, Government of India. IMI New Delhi is internationally accredited by Association of MBAs (AMBA), UK and most of its PGDM programs are nationally accredited by National Board of Accreditation (NBA).

IMI's diverse and experienced resource pool of faculty resources having a rich combination of academic rigour and corporate exposure is one of the institute's distinct strengths. This vast and enriched pool has a special focus on delivering management education, training, research and consultancy. IMI contributes significantly to the growth and development of management as a discipline in India.

IMI conducts a large numbers of Management Development Programs (MDPs) every year, which include Open Programs, specially designed In-company programs and Online programs in different functional areas. These programs are aimed at capability building of senior-level and top-level managers and executives to help them in updating their concepts and enhancing leadership and managerial skills.

IMI New Delhi has emerged as a leading business school of India. According to the National Institutional Ranking for Business Schools as announced by the Ministry of HRD, Government of India in April, 2016 IMI New Delhi has been ranked at No.7 in India among all B-Schools and at No.1 as the top most Private Sector sponsored business school in the country.

IMI's strength across diverse management disciplines, backed by an excellent team of faculty and the strong network with eminent organisations, helps deliver its commitment towards its vision of being a premier global management school.

For registration/any other information, please contact:

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&

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