

Management Development Programme
on
**“Effective Leadership & Building High
Performance Teams”**

September 7th - 8th, 2018



Program Director: Prof. Vivek C. Pande



**International Management Institute
New Delhi**

INTRODUCTION

The emergent business scenario characterized by growing competition, increased uncertainties, and accelerated pace of change necessitate a qualitative and fundamental transformation in the role, responsibility and accountability of managers to enable the organization to achieve global standards of performance, reduce decision response time and develop flexibility in the system so as to be responsive to changes from within and outside. The managers will need to provide leadership in their respective work spheres in such a way that employees are able to proactively respond to organizational priorities and make positive contribution toward realization of company's objectives. It will be further necessary to achieve vertical and horizontal integration by building effective teams cutting across the internal and external boundaries.

The program thus aims at enabling the managers redefine their role in the changed scenario, provide effective leadership and manage through teams so as to generate commitment amongst employees towards the vision and values of the company.

OBJECTIVES

The program focusses on how to consciously develop the art of effective leadership. At the end of the workshop, the participants will:

- Possess the knowledge and tools to become a true leader.
- Understand and appreciate responsibilities of being a productive team member to achieve common goals.
- Know how to take the team along for achieving the vision.

CONTENTS

- Leadership Challenges in Digital Age
- Differing Leadership Styles
- Situational Leadership
- Characteristics of an Effective Leader
- Transformational Leadership
- Team Synergy
- Practicing Win-Win
- Understanding Team Dynamics
- Team Conflict & Resolution

PEDAGOGY

Drawing on his vast personal experience of over 40 years in the corporate world, Program Director Prof. Vivek Pande will share numerous case studies, anecdotes, situations and contexts that emphasizes the principles of effective leadership. As the best in the industry shares his insights and learnings, don't miss out on the opportunity to master the art of effective leadership.

WHO SHOULD ATTEND

The program will be useful for middle to senior level managers in sales, marketing, purchase and human resources functions in business or not-for-profit sector

organizations in private or public domain. Critical condition to benefit from the program requires the participants to be endowed with open-minded self-analysis.

FACULTY AND RESOURCE PERSONS

IMI faculty members and eminent resource persons will share expertise and experience in various sessions.

PROGRAM DIRECTOR

Prof. Vivek C. Pande is an engineering graduate from IT Kanpur and MBA from IIM Ahmedabad. He is having over 40 years of multi-functional experience of which, last 24 years as CEO of various diversified organizations. He has vast exposure in General Management, Marketing, Sales, HR, Training, TQM, Production and Project Management.

He has worked under various sectors like Automobiles, Consumer Electronics, Hospitality, Fashion, IT, Telecom, Luxury and Lifestyle Products.

He is carrying with himself exposure in diverse organizations like Tata, Escorts, Onida, Benetton etc. He is carrying with himself 14 years International experience at Khimji Ramdas as CEO - one of the Top companies in the Gulf.

ADMINISTRATIVE DETAILS

Dates:

September 7th-8th, 2018

Venue:

International Management Institute
B-10, Qutub Institutional Area
New Delhi 110016

FEE

Non-residential: Rs. 18,000/- per participant (plus 18% GST as applicable) covering professional fee, program kit and lunch

Residential: Rs. 25,000/- per participant (plus 18% GST as applicable) covering professional fee, program kit and boarding/lodging (airconditioned single room) from noon of **September 6th 2018** till noon of **September 9th, 2018** at IMI Campus.

Group Discounts

- 10% discount on fee amount is available in case an organization nominates 2 or more participants to the program.
- 20% discount on fee amount is available in case an organization nominates 4 or more participants to the program.

Fee is payable in advance by way of local cheque/DD in favor of **"International Management Institute"** payable at New Delhi or through direct electronic fund transfer to IMI Bank Account, as per following details:

Allahabad Bank Account Number: 50084979288
MICR Code: 110010007, IFSC Code: ALLA0211083
Pan No. AAAT10972K; GST No. AAAT10972KIZJ

Please mention the program name while making payment through electronic fund transfer.

REGISTRATION

The registration form duly filled in along with the program fee should reach us at least 7 days before the commencement date of the program. In case of subsequent withdrawal or cancellation of registration no refund of fee will be allowed. However, substitute(s) may be permitted with prior intimation.

CERTIFICATE OF PARTICIPATION

A certificate of successful participation by International Management Institute (IMI) will be issued to each delegate at the culmination of the program.

ABOUT IMI

IMI International Management Institute Nestled in Qutab Institutional Area, International Management Institute (IMI), New Delhi was established in 1981 in collaboration with IMI Geneva (now IMD Lausanne). IMI's flagship two-year Post-Graduate Diploma in Management (PGDM) program (launched in 1993) has Student Exchange programs with leading International Schools. These include ESC Rennes, France, Montpellier Business School, France, Frankfurt School of Finance and Management, Germany, Grenoble Ecole de Management, France, Louvain School of Management, Belgium, Sichuan Academy of Social Sciences, China, KEDGE Business School, France, University of Guelph, Canada to name a few. Besides its regular PGDM program, IMI New Delhi runs a two-year PGDM program in Human Resource Management (PGDMHRM) launched in 2006, a two-year PGDM program in Banking and Financial Services (PGDM B&FS) launched in 2014, a 15-month Executive PGDM for mid-career executives (Executive PGDM) launched in 1984 and a Fellow Program in Management (FPM) launched in 2011.

In addition, IMI New Delhi also offers ITEC (Indian Technical and Economic Cooperation) Programs, as it is one of the few empanelled Institutes of the Ministry of External Affairs, Government of India. Under the aegis of MEA organised special Commonwealth Assistance Program, 15 international students are selected into the Executive PGDM Program. These ITEC programs are targeted at various developing countries from the Afro-Asian, South American and SAARC region. Another distinguishing feature of IMI Delhi is its strong Alumni network of over 5000+ professionals at senior management levels in leading corporate houses.

All IMI New Delhi's long term programs are approved by AICTE, Ministry of HRD, and Government of India. IMI New Delhi is internationally accredited by Association of MBAs (AMBA), UK. IMI's diverse and experienced resource pool of faculty resources having a rich combination of academic rigor and corporate exposure is one of the institute's distinct strengths. This vast and enriched pool has a special focus on delivering management education, training, research and consultancy. IMI contributes significantly to the growth and development of management as a discipline in India.

IMI conducts a large numbers of Management Development Programs (MDPs) every year, which include Open Programs, specially designed In-company programs and Online programs in different functional areas. These programs are aimed at capability building of senior-level and top-level managers and executives to help them in updating their concepts and enhancing leadership and managerial skills.

IMI's strength across diverse management disciplines, backed by an excellent team of faculty and the strong network with eminent organizations, helps deliver its commitment towards its vision of being a premier global management school.

For registration/any other information, please contact:

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