MANDATORY DISCLOSURE

1. Name of the Institution

International Management Institute (IMI)
AICTE File No.: **F.No.431/15-8/MCP(M)/93**

2. Contact details

B-10, 30 & 31 Qutab Institutional area,
Tara Crescent, New Delhi – 110016
City : New Delhi
Telephone No. : 47194100, 47194200
E-Mail: **imiinfo@imi.edu**
Web Site: http://www.imi.edu

3. Name of the Dean or Director of the School

Dr. Himadri Das, Director General

4. Name of the affiliating University

Not Applicable

5. Governance

IMI-D was registered on 19th September, 1981 as an autonomous, 'Not for Profit' educational society under the Societies Registration Act 1860. The parent body or the supreme authority in IMI-D is the IMI Society. The Institute is governed by the Board of Governors who are appointed on the advice of the supreme body of IMI i.e. the IMI Society. Society meetings are generally held once a year to transact the following business.

Consideration and approval of the annual report and audited statement of accounts for the outgoing year.

Election of new Governors in place of those retiring.

Appointment of auditors for the ensuing year and fixation of their remuneration.

Other Business on the agenda given in the notice for the meeting.

The Board of Governors ensures the overall control of all affairs of the Institute, such as properties, assets and funds and is empowered to act for the Institute in all matters. The Board has the following powers and functions:

Recommend Annual Report and Audited Accounts to the General Body and approve budgets.

Approve the Institute's plans and programmes and set up offices, branches, campuses, specialized centres and facilities in India and abroad to further the Institute's objectives.

Accept management of any trust fund or endowment in which the Institute is interested.

Appoint and control staff and regulate their recruitment, remuneration and conditions of service.

Set up norms of acceptance of candidates for the Institute's educational Programmes.

Enter into contracts and agreements for and on behalf of the Institute.

Sue and defend all legal proceedings on behalf of the Institute.

Appoint committees for different functions and purposes and delegate such powers to them that it may think fit.

Make and repeal or alter bye-laws for conducting affairs and business of the Institute, Board, its committees, General Body Meetings and other matters within its powers.

Delegate appropriate powers to the Chairman, Director General, Registrar and other officers of the Institute.

Scrutinize and approve applications for new memberships.

Raise funds through debentures or loans from financial institutions/Banks for running the activities of the Institute, including construction of the Campus.

Generally, they do all things necessary or expedient for due conduct of the business and affairs of the Institute.

The IMI board has distinguished persons from industry, government and academics headed by Industrialist Late Shri R. P. Goenka, chairman-emeritus, RPG Enterprises till 2009.

In 2010, Mr. Sanjiv Goenka take over as the chairman, IMI board of Governors. Mr. Sanjeev Goenka is a prominent industrialist of the country. The other members of Board of Governors with their brief background is presented in the table below. There is a proposal to include an alumni representative in the IMI board.

List of Board of Governors

S.No	Board Members	Designation
1	Shri Sanjiv Goenka	Chairman, IMI Board of Governors
2	Shri P.K. Khaitan	Sr. Advocate, Supreme Court
3	Smt. Savitri Kunadi	Former Indian Ambassador to France
4	Shri Harsh Pati Singhania	Managing Director J K Paper Ltd.,

5	Shri Harshavardhan Neotia	Chairman, Ambuja Realty,
6	Shri Sunil Bhandari	Executive Director - Corporate Finance RP-Sanjiv Goenka Group- Permanent Special Invitee
7	Shri V C Agrawal	President- Corporate HR RP-Sanjiv Goenka Group
8	Shri Sunil Mitra	Independent Director, Edelweiss Financial Services Ltd Former Finance Secretary, GoI
9	Shri V K Sharma	Executive Director (Retired) RBI
10	Dr. Himadri Das	Director General International Management Institute New Delhi
11	Prof. Ramesh Behl	Director International Management Institute, Bhubaneswar
12	Prof. Arindam Banik	Director International Management Institute, Kolkata Faculty Representative & Permanent Special Invitee
13	Gp. Capt. Vivek Dubey (Retd.) Secretary (Registrar & CAO – IMI New Delhi)	Secretary – Board of Governors & Society
14	Mr. S Y Siddiqui (Nominee of AICTE Regional Office)	Executive Advisor Maruti Suzuki India Ltd.
15	Nominee of State Board of Technical Education	

The supreme authority is the General Body of IMI which consists of nominees of Founder, Life and Associate Members. The General Body elects the Board of Governors which consists of representatives of General Body members and other nominated eminent persons from academics, Industry and senior retired bureaucrats and plutocrats from Govt. of India. The Board appoints a Director or Director-General for managing day-to-day activities of the Institute. On behalf of the Board, the Chairman has set up the following committees to facilitate the functioning of the institute. The various committees of Board of Governors viz Steering Committee, Infrastructure Committee &Finance Committee etc. are listed below:

Steering Committee: - The Steering Committee overviews the functioning of the Institute and takes such steps as necessary to ensure effective operation of the Institute as envisaged in its vision and frames policies for further development of the Institute. It also accords approval to academic/

administrative matters on behalf of the Board wherever necessary and ensures their subsequent rectification by BOG.

Infrastructure Committee: - The Infrastructure Committee deals with purchases, lease or renting the land and buildings including construction, extensions, maintenance and renovation etc on behalf of the Board. It also oversees the outsources of services and management of major contracts.

Finance Committee: - The Finance Committee reviews the annual budget and formulates broad policies on fiscal matters. It also monitors and implements the observations and recommendations of the Audit Committee reports.

Sub Committees of Board of Governors

Committee	Members	Chairman
Infrastructure Committee	Dr. Himadri Das, DG, IMI-D Dr. Arindam Banik, Director, IMI Kolkata Prof. Ramesh Behl, Director, IMI Bhubaneswar Mr. B. L. Chandak Gp.Capt. Vivek Dubey (Retd)	Mr. V. C. Agrawal President & Corporate HR RPSG Group Member - BOG
Finance Committee	Dr. Himadri Das, DG, IMI-D Mr. Rajarshi Banerjee, ED (Finance) – CESC Mr. Gopal Rathi, Vice President, Acquisition & Strategy, Group Corporate Office Dr. Arindam Banik, Director, IMI Kolkata Prof. Ramesh Behl, Director, IMI Bhubaneswar Gp.Capt. Vivek Dubey (Retd), Registrar, IMI Delhi Mr. R. K. Singh, CFO, IMI	Mr. Sunil Bhandari, ED - Corporate Finance & Member - BOG
Steering Committee	Shri Sunil Bhandari – Member BOG Shri Subhashish Mitra – Group Company Secretary. Dr. Himadri Das, Director General, IMI-D Professor Arindam Banik - Director, IMI Kolkata Prof. Ramesh Behl, Director, IMI Bhubaneswar Group Captain Vivek Dubey (Retd), Registrar & Secretary BoG	Mr. V. C. Agrawal President Corporate HR & Member - BOG

Note: The Steering Committee performs the role of Executive Committee for all practical purposes. The meeting of the Board takes place quarterly, whereas the other committees meet minimum twice a year or as frequently as required. Infrastructure Committee generally meets three times in a year or more frequently depending on the requirement.

Date of Last meeting of Board and other sub committees

- Board Meeting – 26th August 2019
- Steering Committee Meeting – 20th September 2019
- Finance Committee Meeting – 22nd July 2019
- Infrastructure Committee Meeting – 06th September 2019

The Director General is the Academic and Administrative head of the Institute. He is assisted by various internal committees to carry out routine administrative and academic functions. For academic matters, the Institute has an Academic Council that consists of the Director General, Deans, all programme Directors, Area chairs & Registrar. The body meets regularly to decide on academic performance and integrity, standards in grading, credit transfer and equivalence for exchange students, waivers if any to be given to students etc. The course allocation decisions are made by the Dean (Academic) upon the advice of area chairs. Each area has a chairperson who suo moto or on a need basis convenes meetings at the area level to advise the academic council on course allocation, content overlap and visiting faculty engagement.

All administrative matters are supervised and conducted by Registrar of the Institute. As per the delegation of financial powers, approval of Director General is obtained on major purchase/contracts. The standard norms and best practices are followed in procurements by inviting bids from eligible and entrusted vendors. Advertised Tender inquiries are also resorted to for goods/services where an adequate in-house vendor base is not available.

A detailed SOP, generally on same lines as followed in all process driven organizations including the broad principals laid down in GRR 2017 is available and is followed in letter and spirit. Generally, a two-bid procurement policy is adopted for purchase of goods. For purchase of services however, a QCBS (Quality Cum Cost Based Evaluation System) is followed. All major procurements are executed through an inclusive decision-making mechanism in a very transparent and fair manner collectively through a committee with adequate participation from the user department.

Co-option of External Experts

Chairman may co-opt one or more external members possessing relevant technical expertise on the committees as he deems necessary. He may, in addition, set up other committees from time to time as necessary for effective functioning of the Board.

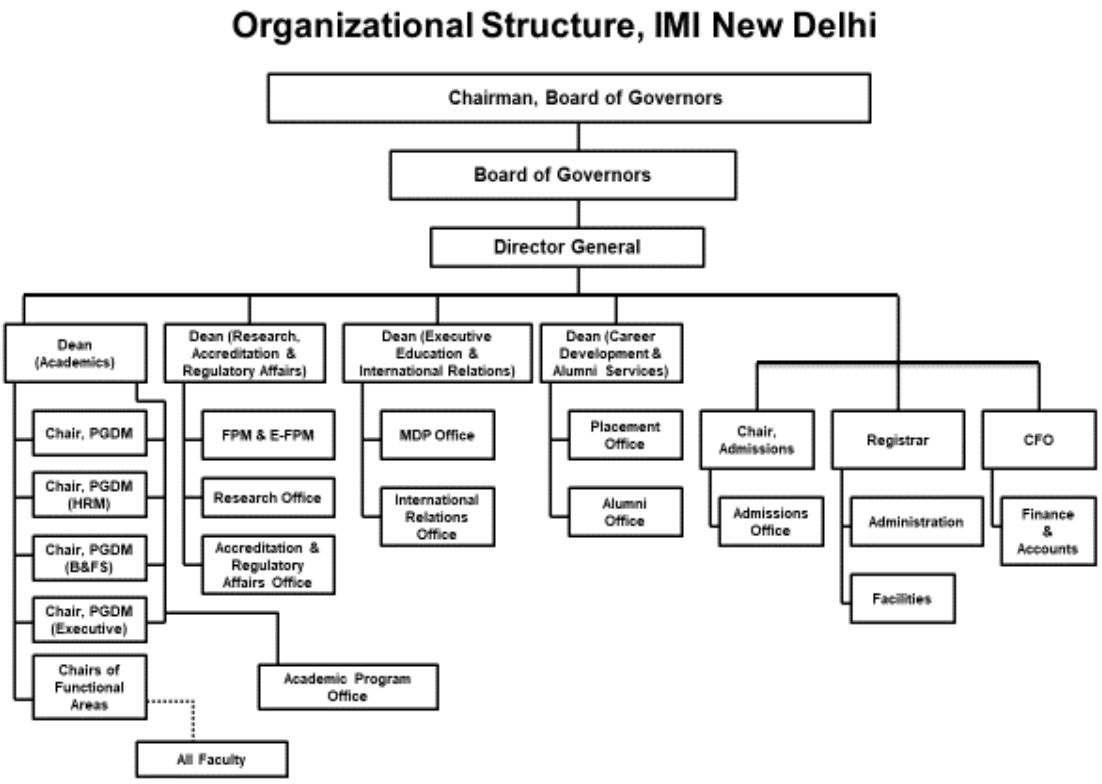
The Director General is the Chief Executive Officer of the Institute. He is responsible for the functioning of the Institute, performance of the faculty, staff and students/trainees, administration of the office, and co-ordination of the work of committees. The Director General implements the MOUs with external agencies, enforces the norms of academic standards and the requirements of relevant statutory bodies. He also reports to the Chairman and the Board and exercises powers that are delegated to him by the Board.

To assist the Director General in the functioning of the institute there is a Registrar an ex-officio who is also the Secretary to BOG. The Secretary prepares agenda papers for all meetings of the Board and the General Body and maintains a record of proceedings at all meetings. He also reports action taken on decisions of the Board and the General Body in their respective meetings.

The idea of IMI-D is captured in its mission, which is described below. The foundation of the institute is built on excellence and the institutional culture that has developed over the last thirty five years has reinforced this idea. To generate excellence, we feel that there must be independence with accountability. The structure of IMI-D allows a great deal of independence and flexibility in practice. There are many examples that demonstrate this from introduction of new courses and new programmes, hiring of faculty, engagement with sister institutions in India and abroad, an active interface with industry including the participation of industry experts in the curriculum management.

The Board of Governors has adopted a laissez faire approach and is extremely supportive of the institute in various initiatives. The intellectual capital of IMI-D is rated very highly by peers which is always a good indication, and is reflected in the ranking of the Institute by NIRF and other agencies on this parameter.

- **Organizational chart and processes**



- **Nature and Extent of involvement of faculty and students in academic affairs/improvement**

  The Institute encourages students to take student driven academic/professional initiatives to complement their class room learning with practical aspects of the real business world. These activities range from organizing special events focusing on current affairs to carefully planned symposia and lectures that enrich the participants' professional, academic and extracurricular interests. To achieve this, students have various academic/professional clubs in different functional areas. The speakers for all these events are eminent business personalities. All the events are planned and executed by the students, in close coordination with Area faculty members and other office bearers of the Institute.

- **Student Feedback on Institutional Governance/Faculty performance**

  IMI, Delhi is committed to deliver a high quality education through continuous improvement and ongoing innovation in curriculum to ensure fulfilment of learning objectives of post-graduate programs. IMI, Delhi has a formal structured system for curriculum development and change. This process is not limited to designing, development, monitoring and evaluation of learning goals but also focuses on a rigorous feedback mechanism from all stakeholders of IMI, Delhi. The curriculum development and change process at IMI, Delhi involves all major stakeholders like faculty members, external experts, alumni and industry representatives. IMI, Delhi believes in industry relevant curriculum design and delivery.

  At IMI, Delhi, the key committees driving curriculum management and assurance of learning (AOL) are **Faculty Council (FC), Academic Council (AC), Curriculum Management Committee (CMC) and Area Consultative Committee (ACC).** The compositions of these committees are as follows:

  The **Faculty Council (FC)** comprises all faculty members and led by Director General of the Institute. The role of faculty council is to give final approval to any proposal for new program, new course or change in existing structure of program and course.

  The **Academic Council (AC)** comprises Dean (Academics & Alumni Relations), Dean (Executive Education and International Relations), Dean (Placement & Corporate Relations), Chairperson (Research), Branding In-charge, Chairman (Faculty Recruitment, Development & Evaluation) and Area Chairpersons and Program Directors. The role of AC is to review any proposal for new program, new course or change in existing structure of program and course. AC is also responsible for recommending any proposal for required change in the program or course to faculty council.

  The **Curriculum Management Committee (CMC)** has been set up recently in line with the requirements of AACSB accreditation. The committee comprises Dean (Academics), AACSB Accreditation Committee members, Program Chairpersons and Area Chairpersons. This committee is responsible for curriculum management and AOL at IMI, Delhi. The CMC ensures continuous improvement of each program and achievement of

learning goals of each of the programs.

The **Area Consultative Committee (ACC)** has also been set up for each functional area at IMI, Delhi. It comprises area faculty members, expert from academia and industry and alumni. The role of ACC is to design and develop new courses and update existing core and elective courses in respective areas.

Regular feedback is taken from the students regarding the course and pedagogy followed in the classroom and accordingly corrective measures are taken.

Faculty performance

A faculty member is expected to contribute in all the three primary activities of Teaching, Research and MDP. It will however, be mandatory for the faculty to make significant contributions to at least two primary activities depending on their background, expertise and aptitude. The criteria for appraisal will include both quantitative and qualitative dimensions and are described below:

1. Teaching

Quality of teaching, student feedback, respect commanded as teacher, new courses designed and number and diversity of courses taught.

2. Research

Number and quality of publications in journals, books, monographs, cases, book reviews, conferences. Publications considered important for NIRF rankings will carry proportionate weightage in appraisal. (The detailed publication list is also given.)

3. Management Development Program (MDP)/Consultancy

Number of Open/In-company programmes conducted as well as brought-in, number of sessions conducted in MDPs participant feedback and number of new programmes designed and offered. For consultancy, revenue earned through consultancy, the nature of consultancy assignment and the reputation of the client.

4. Academic administration/Institution Building

Administrative positions held, help in admission, placement, accreditation, mentoring of students, clubs and student activities, contribution to centres of excellence, organization of national/international conferences.

5. Industry interface/Service to the profession

Board memberships, membership of committees set up by government/industry bodies, joining faculty selection panels, chairing sessions/keynote speakers, one-off sessions, reviewer/editorial board member of reputable journals, etc.

Performance Standards

Faculty members who are rated excellent (A) in all the 3 primary activities or 'excellent' (A) in 2 and 'good' (B) in one activity will be incentivized by sponsoring them to training and development / research programs at leading B-schools abroad and international conferences.

It is expected that a faculty member achieves a minimum standard of 'excellent' (A) in one, 'good' (B) in another and 'Satisfactory' (c) in the third primary activity.

Course Waivers for Academic/Administrative Positions

Administrative Role	Course Equivalence
Dean Academics – responsible for all PGDM programs and student affairs. This will be applicable when multiple PGDM programs exist and also for a single PGDM program provided the approved intake for that single program is greater than 120 and no Chair exists for that single program.	2
Chair of individual PGDM programs – One chair for each PGDM program, will report to Dean Academics if that position exists. If only one PGDM program exists and there is no Dean Academics, then this will role will also include student affairs.	1
Chair Research (includes FPM and all research activities)	1
Chair Executive Education (includes MDPs and short-term certificate programs for working executives, both classroom and online)	1
Chair Consulting	1
Chair Accreditations & Regulatory Affairs	1
Coordinator of individual accreditation programs that are active at a given time, for example, Coordinator AACSB, will report to Chair Accreditation & Regulatory Affairs	0.5
Chair Career Development (includes final placements and summer internships)	1
Chair Alumni Services	1
Chair Admissions	1
Chair International Relations	1
Chair Rankings	1
Chair Branding	1
Area Chairs – one for each area	0.5

Journal Editor	1 (for journals with four or less issues per year) 2 (for journals with more than four issues per year)
Journal Associate Editor	0.5 (for journals with four or less issues per year) 1 (for journals with more than four issues per year)

Other administrative roles may be added in the future as decided by the Directors' Council based on institutional requirements. A Dean's position may be created if administrative roles are combined and assigned to an individual faculty member, giving her/him two course equivalence from the administrative roles. In the future, however, this Dean's position may be withdrawn if the roles which added up to two course equivalence are separated and given to more than one faculty member. Under no circumstances will an individual faculty member obtain more than two course equivalence from administrative roles. All administrative roles will be rotational responsibilities with a maximum term of three years. The term for a given role can be reduced to less than three years at the discretion of the Director/Director General.

Composition of Various Committees at IMI New Delhi

Chair	Members	No of Members
Admission Committee		
Chairperson (Admissions)	Dean (Academic Programs)	**11**
	Chair PGDM	
	Chair PGDM (HRM)	
	Chair PGDM (B&FS)	
	Chair PGDM (Executive)	
	Dean Research, Accreditations & Regulatory Affairs (in capacity of FPM/EFPM responsibility)	
	Chair Branding	
	Prof. Shailendra Nigam	
	Prof. Sonu Goyal	
	Prof. Sajeet Pradhan	
Sub-committee for Admission of Foreign Students		
	Prof. Siddharth Varma	**2**
	Prof. Harish Rao	

Accreditation Committee		
Dean Research, Accreditations & Regulatory Affairs (in capacity of FPM/EFPM responsibility)	Prof. Arnab K Deb – AACSB Coordinator	**6**
	Prof. Himanshu Joshi - AACSB Coordinator	
	Prof. Alok K Singh – NBA Coordinator	
	Prof. Prerna Lal – SAQS Coordinator	
	Prof. Aman Srivastava – AMBA Coordinator	
AoL Committee for AACSB		
AoL committee Chair: Chair Accreditation	**Finance Area:** Prof. Sanjay Dhamija Prof. Aman Srivastava Prof. Sikha Bhatia	**21**
	Marketing Area: Prof. Neena Sondhi Prof. Meenakshi Nagarajan Prof. Vinod Kumar	
	Operations Area: Prof. Siddharth Varma Prof. Alok Kumar Singh Prof. Harish Rao	
	Economics Area: Prof. Arnab K. Deb Prof. Kalpana Tokas	
	Organizational Behavior and Human Resource Area: Prof. Mamta Mohapatra Prof. Sajeet Pradhan Prof. Swati Dhir	
	Strategy Area: Prof. Sonu Goyal Prof. Ashutosh Khanna	
	Communication Area: Prof. V. Chandra Prof. Vijay Vancheswar	
	Information Management Area: Prof. Himanshu Joshi Prof. Prerna Lal	
Academic Rigor Committee		
Dean (Academic Programs)	Chairperson (PGDM-HRM)	**11**
	Chairperson (PGDM – B&FS)	
	Chairperson (PGDM – Executive)	
	Chairperson (FPM / EFPM)	
	Dean (Development)	
	Deam (Placements)	
	Prof. Sanjay Dhamija	
	Prof. Kakali Kanjilal	

	Prof. Ramachandran K	
Alumni Relations Committee		
Dean Career Development & Alumni Services	Chair Branding	**10**
	Chair Admissions	
	Prof. V Chandra	
	Prof. Mamta Mohapatra	
	Prof. Neena Sondhi	
	Prof. Himanshu Joshi	
	Prof. Sanjay Dhamija	
	Prof. Siddharth Varma	
	Prof. D K Batra	
Anti Ragging Cell		
Prof. Deepak Tandon	Prof. V Chandra	**6**
	Prof. Himanshu Joshi	
	Registrar	
	Sunil K Singh	
	President Students Council	
Anti Ragging Squad Cell		
Prof. V Chandra	Registrar	**5**
	GM Facilities	
	Student Representative	
	Student Representative	
SC/ST Committee		
Prof. Neena Sondhi	Prof. Sanjay Dhamija	**4**
	Prof. V Chandra	
	Prof. Pinaki Dasgupta	
Branding & Media Relations Committee		
Prof. Pinaki Dasgupta	Dean Placements & Chairperson Admissions	**10**
	Dean , MDP & International Relations	
	Chairperson Ranking	
	Prof. Vijay Vancheswar	
	Prof. Neena Sondhi	
	Prof. Meenakshi Nagarajan	
	Prof. Aman Srivastava	
	Registrar & CAO (Ex-Officio)	
Gender Sensitization Committee Against Sexual Harassment		
Prof. Mamta Mohapatra	Prof. Neena Sondhi	**12**
	Prof. Chhavi Mehta	
	Prof. Shailendra Nigam	
	Mr. Anup Sharma	
	Ms. Jiji Abraham	
	Mehel Chandra	
	Deepak Krishna	

	Shobhit Goel	
	Divya Manocha	
	Subarna Nandy	
	Ms. Mala Bhandari (External Member from NGO)	
Curriculum Management Committee		
Dean (Academic Programs)	Dean, Placements and Corporate Relations	**21**
	Head, MDP & Executive Education	
	Dean International Relations & Exchange Programs	
	All Program Chairpersons	
	All Area Chairpersons	
	AACSB Accreditation Committee Members	
	One Member from SAQS Accreditation Committee, Prof. Prerna Lal	
	Two Alumnus (Vamsi Maddimsetti & Sharath Reddy)	
Executive PGDM Program Committee		
Prof. Ramachandran K	Prof. Siddharth Varma	**11**
	Prof. Arvind Chaturvedi	
	Prof. Shailendra Nigam	
	Prof. Neena Sondhi	
	Prof. Aman Srivastava	
	Prof. Arnab K Deb	
	Prof. Himanshu Joshi	
	Prof. Irfan A Rizvi	
	Prof. Kakali Kanjilal	
	Prof. Ashutosh Khanna	
Executive Education & MDP Committee		
Prof. Mamta Mohapatra	Prof. Pinaki Dasgupta	**9**
	Prof. Sonu Goyal	
	Prof. Jai Prakash Upadhyay	
	Prof. Sanjay Dhamija	
	Prof. Prof. Mamta Mohapatra	
	Prof. D K Batra	
	Prof. Alok K Singh	
FPM & Research Committee		
Prof. Neena Sondhi	Prof. Asha Bhandarker	**9**
	Prof. Parthasarathi Banerjee	
	Prof. Kakali Kanjilal	
	Prof. Sajeet Pradhan	
	Prof. Arnab Deb	
	Prof. R K Arora	
	Prof. Himanshu Joshi	
	Chairperson, FSDEC (Ex-Officio)	
Faculty Selection, Development and Evaluation Committee		

Director General	Dean (Academic Programs), Convener	**7**
	Dean Career Development and Alumni Services (combination of Chair Career Development and Chair Alumni Affairs)	
	Dean Research, Accreditations and Regulatory Affairs (combination of Chair Research and Chair Accreditations & Regulatory Affairs)	
	Dean Executive Education and International Relations (combination of Chair Executive Education and Chair International Relations)	
	Prof. Irfan A Rizvi	
	Prof. Sanjay Dhamija	
Grievance Redressal Committee		
Prof. Arvind Chaturvedi	Prof. Deepak Tandon	**5**
	Prof. Nalin Jain	
	Prof. V Chandra	
	Prof. D K Batra	
IT Committee		
Prof. Himanshu Joshi	Prof. Arvind Chaturvedi	**6**
	Prof. D K Batra	
	Prof. Arnab Deb	
	Registrar & CAO (Ex-Officio)	
	Mr. Dinesh Sharma (Ex-Officio)	
Infrastructure & Campus Facilities Committee		
Registrar & CAO	Dean (Academic Porgrams) – Ex-Officio	**8**
	Dean (Development) – Ex-Officio	
	Registrar & CAO (Ex-Officio)	
	CFO (Ex-Officio)	
	GM – Facilities (Ex-Officio)	
	Prof. Siddharth Varma	
	Prof. Sonu Goyal	
Library Committee		
Prof. Neena Sondhi	Prof. Arvind Chaturvedi (Ex-Officio)	**6**
	Prof. Pinaki Dasgupta	
	Prof. Shailendra Nigam	
	Prof. Himanshu Joshi	
	Mr. Anup Sharma (Ex-Officio)	
NIRF Survey Team		
Prof. Himanshu Joshi	Prof. Neena Sondhi	**3**
	Prof. Alok K Singh	
NIRF Ranking Committee		
Prof. Himanshu Joshi	Prof. Arvind Chaturvedi	**8**
	Prof. Pinaki Dasgupta	
	Prof. Sanjay Dhamija	

	Prof. Sonu Goyal	
	Prof. Neena Sondhi	
	Prof. Shailendra Nigam	
	Prof. Monika Chopra	
PGDM (B&FS) Programme Committee		
Prof. Ramachandran K	Prof. Sanjay Dhamija	**4**
	Prof. Chhavi Mehta	
	Prof. Monika Chopra	
PGDM (HRM) Programme Committee		
Prof. Irfan A Rizvi	Prof. Arvind Chaturvedi	**4**
	Prof. Shailendra Nigam	
	Prof. Siddharth Varma	
Part-Time PGDM Programme Committee		
Prof. Arvind Chaturvedi	Prof. R K Arora	**3**
	Prof. Neena Sondhi	
Placement & Corporate Relations Committee		
Dean Career Development & Alumni Services	Dean Academics	**12**
	Chair PGDM	
	Chair PGDM (HRM)	
	Chair PGDM (B&FS)	
	Chair PGDM (Execuitve)	
	Chair Admissions	
	Chair Branding	
	Prof. Shailendra Nigam	
	Prof. Aman Srivastava	
	Prof. Meenakshi Nagarajan	
	Prof. Vijay Vancheswar	
Purchase Committee		
Registrar & CAO	Purchase Manager	**6**
	Representative of Accounts Office	
	Facility Manager	
	User Section Representative	
	Institute Engineer or Technical Representative	
Tender Evaluation Committee		
Registrar & CAO	Librarian	**6**
	CFO	
	GM - IT	
	One Faculty Member (as a special invitee) – If required	
	A Senior Serving or Retired Engineer of Govt / PSU / Corporate (as a special invitee) for works contracts - If required	
The Editorial Committee of the Journal "Emerging Economic Studies"		

Prof. Arnab K Deb	Prof. Alok K Singh	**3**
	Prof. Sajeet Pradhan	
Advancing International Collaborations		
Prof. Mamata Mohapatra	Prof. Alok K Singh	**4**
	Prof. Swati Dhir	
	Prof. Ayona Bhattacharjee	
Student Exchange and Global Immersion		
Prof. Mamata Mohapatra	Prof. Pinaki Dasgupta	**5**
	Prof. Siddharth Varma	
	Prof. Irfan A Rizvi	
	Prof. J P Upadhyay	
The Editorial Committee of the Journal "Global Business Review"		
Prof. Arindam Banik	Prof. Sajeet Pradhan	**5**
	Prof. Kakali Kanjilal	
	Prof. Manit Mishra, IMI Bhubaneswar	
	Prof. Baidyanath Biswas, IMI Kolkata	

Prof. H. Chaturvedi, Director – BIMTECH & Alternate President, EPSI has been appointed as the OBUDSMAN for grievance redressal matters of IMI Delhi on 15th January 2018.

6. Programmes

In **2014 IMI Launched two-year full-time Post Graduate Diploma in Banking & Financial** Services approved by AICTE. IMI, Delhi's two year Post Graduate Diploma in Management (Banking & Financial Services) is designed to cater to the growing needs of management professionals for Banking and Financial Services industry. The program is aimed to develop high-quality management professionals equipped with technical and managerial competency with a global mindset. The focus of the program is to develop a holistic and integrative approach towards management in Banking and Financial Services industry.

In 2016 IMI Delhi got approval for the expansion of the **capacity of 2-year PGDM from 180 to 240 students**.

IMI, Delhi **introduced FPM Program in 2010**. The Fellow Programme in Management (FPM) is the doctoral program of the International Management Institute (IMI). The primary focus of the programme is to prepare candidates for academic careers in teaching and research as well as consultancy in disciplines underlying business management. **In 2018 FPM program intake was increased from 5 to 10 participants by AICTE.**

IMI Delhi also introduced **Executive-Fellow Program in Management (E-FPM) in 2018 with a sanctioned intake of 5**. E-FPM is a part-time doctoral program of the International Management Institute (IMI). The program has been designed to provide a holistic and enabling research eco-system for working executives and Academicians who seek to achieve the scholarly award.

IMI offers a wide portfolio of postgraduate and post-experience courses in the following areas of business and management:

Programmes at a glance

Program	Year of inception	Duration	Approved Intake	Fees (2019-2021)	Average package(2017-2019) (in Lacs per Annum)
PGDM	1993	24 months	240	16,49,000	13.18
PGDM-HR	2006	24 months	60	16,49,000	13.07
PGDM-BFS	2014	24 months	60	16,49,000	12.57
XPGDM*	2007	15 months	60	11,00,000	13.42
FPM**	2011	48 months	10	50,000[1]	-
E-FPM	2018	48 months	5	5,02,000[2] 4,02,000[3]	-

*Note : *the first program of IMI-1984*
*** Total 9 students have been awarded FPM till date*
[1] A registration/admission fees of INR 50,000/-, no fees to be paid by the FPM student
[2] Corporate Executive
[3] Academician

Accreditation at a glance

Accreditation body	Institutional	Program	Status
AICTE	Not applicable	PGDM (240) PGDM-HR (60) PGDM-BFS (60) XPGDM (60) FPM(10)/EFPM(5)	Annual
NBA	Not applicable	PGDM PGDM – HR PGDM -BFS XPGDM	Dec. 2015- Dec. 2020 Applied Applied NA
AIU	Not applicable	PGDM PGDM – HR PGDM -BFS	Dec. 2015- Dec. 2020
SAQS	YES	Not applicable	Applied for Reaccreditation
AMBA		MBA MBM	2017-2022
AACSB	YES	Not applicable	In process

The courses of the IMI are recognized by All India Council of Technical Education, Ministry of Human Resource Development, and Government of India. Its Two-year PGDM is also recognized as equivalent to MBA by Association of Indian Universities (AIU).

1. 15 Month (Full-Time) Executive Post Graduate Diploma in Management (EXPGDM), **NOW KNOWN AS 15 MONTHS EXECUTIVE PGDM.** Approved batch strength is 60.

2. Two-Year (Full-Time) Post Graduate Diploma in Management (PGDM), Approved by AICTE and Recognized as equivalent to MBA by AIU, **NOW KNOWN AS TWO YEAR FULL TIME PGDM.** Approved batch strength is 240.

3. Two-Year (Full-Time) Post Graduate Diploma in Human Resource Management PGDM(HRM)], Approved by AICTE, **NOW KNOWN AS TWO YEAR FULL TIME PGDM-HRM.** Approved batch strength is 60.

4. Two-Year (Full-Time) Post Graduate Diploma in Banking and Financial Services, [PGDM(B&FS)], Approved by AICTE and approved batch strength is 60

5. Fellow Program in Management (FPM). Approved batch strength is 10.

6. Executive FPM with an approved intake of 5.

Fifteen-Months Executive PGDM

The Program

Started in 1984, the 15-month Post Graduate Diploma in Management (Executive), also referred to as PGDM (Executive) or EXPGDM Program, is designed for experienced middle level managers who wish to take up leadership roles in the industry or have been identified by their organizations for such roles. The Program provides general management and functional area orientation with emphasis on international and cross-cultural exposure. The Program would provide an opportunity for personal as well as professional growth through a rigorous interactive learning environment including a 5-week International study module.

The Program is approved by AICTE and accredited by Association of MBA's (AMBA).

Goals and objectives

Goal 1: Demonstrate general management and strategic thinking skills

Objective 1.1

Student should be able to identify and analyze issues from cross functional perspective

Objective 1.2

Student should be able to demonstrate strategic thinking in management

Goal 2: Develop ability to explain responsible leadership behavior in management

Objective 2.1

Student should be able to illustrate the role of responsible leadership in management.

Objective 2.2

Student should be able to identify social concerns and ethical issues in management.

Goal 3: Develop a global perspective in management

Objective 3.1

Student should be able to identify challenges faced by the organization at the global level.

Objective 3.2

Student should be able to take decisions in the global business environment.

Goal 4: Demonstrate execution of acquired management knowledge in real life situation

Objective 4.1

Student should be able to identify issues in the organization suitable for applying the acquired management knowledge

Objective 4.2

Student should be able to develop an action plan to provide a solution to the issues based on acquired knowledge

Program Structure and Curriculum

The Program is spread over 15 months with flexibility of following two options:

1. *Executive PGDM with International module*: This option consists of 12 months of course work over 4 trimesters of 11 to 12 weeks each, and three months of field research project at the end of the course work. Of the 12 months, 5 weeks of course work will be carried out at our partner Business School in Europe and the balance will be on campus in Delhi. List of our partner Business School in Europe is as follows:
   I. ESCP Europe Business School, Paris Campus
   II. ESCP Europe Business School, Madrid Campus
   III. ESCP Europe Berlin, Business school in Berlin Campus
   IV. ESCP Europe Torino Campus
   V. Nyenrode, Business University,
   VI. Frankfurt School of Finance and Management,

2. *Executive PGDM without international module*: This option also consists of 12 months of

course work over 4 trimesters of 11 to 12 weeks each, and three months of field research project at the end of the course work. The entire course work is held on campus in Delhi. The details of core courses as well as electives are presented in Tables below:

Table: PGDM (Executive) 2018-19 Core Courses List

Term I	**Term II**
Financial Reporting & Analysis Financial Markets (1.5) Micro Economics Legal Aspects of Business (1.5) Assessing & Creating Customer Value Data Interpretation for Managers Managing People at Work Managerial Communication IT for Managers	Corporate Finance Macro Economics Completion & Strategy Delivering & Managing Customer Value Strategic Operation Management Research Methods for Management HR Systems & Process Management Information System
Term III	**Term IV**
Managerial Accounting for Decision Making (1.5) Corporate Governance (1.5) International Business (1.5) 5 Electives*	Sustainable Development (1.5) 3 Electives*
Term V	
2 Electives* Project	

Table: PGDM (Executive) 2018-19 Elective Courses List

Elective -Term-III*	**Elective -Term-IV***
Business valuation	International Finance
Fixed income securities	Project and Infrastructure Finance
Treasury and risk management	In-organic Growth through M&A*
Wealth management & alternatives investments	Leadership & Managerial Effectiveness
Working capital management	Business Negotiation Skills (1.5 Credits)
Diversity management	HR Analytics
Human resources planning, recruitment & selection	Designing Organizations for Sustainable Competitive Edge
Strategic human resources management	Digital Marketing
Business analytics	Business to Business Marketing
E – business	IT Consulting
Enterprise resource planning	Project Management
Consumer behavior	Excellence in Operations Management (1.5 credits)
Sales and distribution management	
Logistics and supply chain management	**Elective -Term-V***

Quality/risk/audit management	Financial Derivatives & Risk Management
Service operations management	Management of Banks
Competency management (1.5)	Strategic Financial Management
	Marketing of Services
	Customer Relationship Management
	Product and Brand Management
	Time Series Modelling and Forecasting

Two Year Full Time PGDM

The Programme

Launched in 1993, two year Post Graduate Diploma in Management is designed to prepare students for careers in industry, across functional areas. The program equips students with strong conceptual skills to manage businesses in an integrated manner. The emphasis is on developing a holistic manager with a vision to take on the challenges of the future in a socially sensitive manner.

The program is approved by AICTE and accredited by National Board of Accreditation (NBA) and internationally by the prestigious Association of MBA's (AMBA).

Program Goals and Objectives

Goal 1: Demonstrate written and oral communication skills

Objective 1.1

Student should be able to write well organized and grammatically correct business reports and letters.

Objective 1.2

Student should be able to make effective oral presentations

Goal 2: Demonstrate problem solving and critical thinking skills

Objective 2.

Student should be able to demonstrate critical thinking skills by understanding the issues, evaluating alternatives on the basis of multiple perspectives and presenting a solution including conclusions and implications

Objective 2.2

Student should be to demonstrate problem solving skills by understanding and defining the problem, analyzing it and solving it by applying appropriate theories, tools and techniques from various functional areas of management.

Goal 3: Develop ability to explain responsible leadership behavior in management

Objective 3.1

Student should be able to illustrate the role of responsible leadership in management.

Objective 3.2

Student should be able to identify social concerns and ethical issues in management.

Goal 4: Develop a global perspective in management

Objective 4.1

Student should be able to identify challenges faced by the organization at the global level.

Objective 4.2

Student should be able to take decisions in the global business environment.

Program Structure and Curriculum

The course for the PGDM program is spread over six trimesters, each trimester being of 11-12 weeks. The first three trimesters are essentially devoted to foundation courses, across core areas of management. These are aimed at providing the student the conceptual understanding of the functional areas as mentioned below.

a) Basic areas, e.g. Economics and Organizational Behavior
b) Quantitative Techniques, e.g. Statistics and Research Methods
c) Functional and Professional areas, e.g. Marketing and Finance
d) Integrative areas, e.g. Strategy and International Business
e) Technology, e.g. Management Information Systems

The details of the core papers from PGDM and proposed elective lists for all courses (PGDM, PGDHRM, PGDM-B&FS) are presented in tables below:

PGDM 2018-19 Core Courses List

Term-I	**Term-II**	**Term-III**
• Managerial Communication - I (3) • Business Mathematics (3) • Financial Accounting & Analysis (3) • Information Technology for Decision Making (1.5) • Managerial Economics (3)	• Managerial Communication - II (1.5) • Business Statistics (3) • Cost and Management Accounting (3) • Financial Management-I (3) • Management Information Systems (3) • Macro-Economic Theory & Policy (3) • Marketing Management-II (3)	• Legal Aspects of Business (3) – ***two sections (Sec C & D)*** • Financial Management-II (3) • Human Resource Management (3) • Operations Management-II (3) • Research Methods for Management (3)

• Marketing Management-I (3) • Organizational Behaviour-I (3)	• Operations Management –I (3) • Organizational Behaviour-II (3) • Legal Aspects of Business (3) – ***two sections (Sec A & B)*** • Corporate Social Responsibility & Sustainable Development (1.5) – ***two sections (Sec C & D)***	• Business Strategic & Competitive Advantage (3) • Principle & Practices of Corporate Governance (1.5) • Corporate Social Responsibility & Sustainable Development (1.5)- ***two sections (Sec A & B)*** • Indian Economic Policy (1.5)
Term IV • Corporate Strategy (3) • Electives	**Term V** • Electives	**Term VI** • Electives

Proposed elective package for PGDM, PGDHRM & PGDMB&FS

Area – Finance		
Term – IV	**Term – V**	**Term – VI**
International finance	Management of financial services	Micro finance & financial inclusion
Financial derivatives	Financial risk management	Wealth management and alternative investment
Management of banks	Treasury & risk management in banks	Investment banking
Security analysis and portfolio management	Business valuation	Behavioral finance
Project and infrastructure finance	Advanced financial statement analysis	Quantitative finance
Financial econometrics	Project and infrastructure finance	Working capital management (1.5 credits)
Tax planning & management	International finance	Private equity (1.5 credits)
Treasury & foreign exchange management	Time series modelling and forecasting	Mergers and acquisition
Wealth management & alternative investments		Structured finance
Area – Marketing		
Term – IV	**Term – V**	**Term – VI**
Consumer behavior	Business forecasting	Business marketing
Marketing research	Retail marketing	Strategic marketing (1.5 credit)

Sales & distribution management	Marketing of services	Rural marketing
Customer relationship management	Integrated marketing communication	International marketing (1.5 credit)
Product management	Retail marketing	Luxury brand management (1.5 credit)
Marketing for hr professionals (1.5 credits)	Brand management	Marketing to the bottom of the pyramid(1.5 credit)
Sales management		Digital marketing
Product & brand management		
Area - Operations & Quantitative Methods		
Term – IV	**Term – V**	**Term – VI**
Logistics and supply chain management	Quality management	Applications of operations research
Service operations management	Project management	Operations strategy
Financial econometrics	Time series modelling and forecasting (with finance	Lotistics modelling
	Business analytics (with it area)	Advance research methods for hr
Area - Organizations Behaviour and Human Resources		
Term – IV	**Term – V**	**Term – VI**
Psychometric testing	Leadership and managerial effectiveness	Consulting skills
Hr for new age organizations	Diversity management	Coaching and mentoring
Business negotiation skills	Hr and integration issues in m& a	Employee well-being at work
Talent management	Industrial jurisprudence	Internship with ngo
Area - Strategy and General Management		
Term – IV	**Term – V**	**Term – VI**
Designing new ventures	Business in emerging markets	Inorganic growth through m&a
Business modeling	Business ethics & ethical behaviour (1.5 credits)	Economics of strategy
Business consulting	Competitive strategy	Disruptive innovation
Kulhad economy		
Area - Information Systems		

Term – IV	**Term - V**	**Term – VI**
Enterprise resource planning	Business analytics	Data mining applications in management (1.5 credit)
Enterprise data warehousing and intelligence (1.5 credit)	E-business	Data & information security
Introduction to r programming (1.5 credit)	IT consulting	
	Decision support systems	
Area – Economics		
Term – IV	**Term - V**	**Term – VI**
	Competitive strategy	
	Multinational corporation	

Note: ***Electives are common for all the programmes.***

Table below provides the details regarding the distribution of total credits of PGDM programme termwise.

PGDM Programme Credits Details

Term	**Credits**
Term I	19.5 credits
Term 2	27 credits
Term 3	22.5 credits
First Year Credits	69 credits
SIP	3 credits
Second Year Credits	39 credits minimum (1 core + 12 electives) 42 credits maximum (1 core + 13 electives)
Total Credits	111 credits (minimum) 114 credits (maximum)

Students need to take **minimum 36 credits** and may take the **maximum 39 credits** (electives) during PGDM 2nd year programme. The combination of the electives for 4th, 5th and 6th Term is mentioned in the Table given below.

Credit combination of the electives in second year

Term IV	**Term V**	**Term VI**
12 credits	12 credits	12 credits
15 credits	12 credits	12 credits
15 credits	12 credits	09 credits

Please note that for specialization purpose they are required to take at least 21 credits (seven full courses) in an area.

Two Year Full Time PGDHRM

In a seamless environment that businesses operate in, it is increasingly being realized that people are key differentiators in enabling organizations gain and maintain a competitive edge. It is thus imperative for organizations to attract, nurture, develop and retain such talent which will be responsive to the demands of ever changing technology, increased mobility and fast paced obsolescence. Human Resource (HR) professionals with an in-depth understanding of the fundamental issues of management and related-disciplines and who bring an insight for perceptive people management are increasingly in demand. Organizations, Consulting houses, Government, Institutional bodies and Non-Governmental Organizations (NGOs) are continuously seeking the expertise of such skilled HR professionals to address present and emerging challenges of managing the diverse needs of a growing human talent pool.

Insights and perspectives into the dynamics of people management and their subsystems will be a pre-requisite for enabling HR professionals to contribute meaningfully to organizational development initiatives. Launched in 2006, the Post-Graduate Diploma in Human Resource Management PGDM (HRM) prepares a cadre of HR professionals equipped with appropriate values, perspective, and competencies to become catalysts of progressive change by developing and promoting a culture that is vibrant and focused on excellence.

The program is approved by AICTE and accredited by National Board of Accreditation (NBA) and internationally by the prestigious Association of MBA's (AMBA).

Program Goals and Objectives

Goal 1: Demonstrate written and oral communication skills

Objective 1.1

Student should be able to write well organized and grammatically correct business reports and letters.

Objective 1.2

Student should be able to make effective oral presentations

Goal 2: Demonstrate problem solving and critical thinking skills

Objective 2.1

Student should be able to demonstrate critical thinking skills by understanding the issues with a strong focus on Human Resources Management, evaluating alternatives on the basis of multiple perspectives and presenting a solution including conclusions and implications

Objective 2.2

Student should be to demonstrate problem solving skills by understanding and defining the problem particularly related to Human Resources Management, analyzing it and solving it by applying appropriate theories, tools and techniques.

Goal 3: Develop ability to explain responsible leadership behavior in management

Objective 3.1

Student should be able to illustrate the role of responsible leadership in management.

Objective 3.2

Student should be able to identify social concerns and ethical issues in management.

Goal 4: Develop a global perspective in management

Objective 4.1

Student should be able to identify challenges in Human Resources Management faced by the organization at the global level.

Objective 4.2

Student should be able to take decisions in the global business environment with a special focus on Human Resources Management.

Program Structure and Curriculum

The curriculum is designed with a holistic approach to human resource management. The course comprises 114 credits distributed among several compulsory and elective courses, and the Summer Internship. Since the emphasis is to provide specialization in HRM, the effort has been to provide a balanced package based on industry requirements. Table lists the details of core courses for PGDHRM.

PGDHRM 2018-19 Core Courses List

Term1 (18.75 Credits)	Term 2 (21.75 Credits)	Term 3 (22.5 Credits)
Individual & Group Dynamics (OB1)	Organizational Planning & Design (OB2)	Compensation Management
HR Systems & Process	Performance Management System	Learning & Development
IT for Decision Making (1.5 Cr)	Recruitment & Selection	Competency Management & Assessment Centre
Managerial Communication-1	Employee Relations	Labor Laws
Managerial Economics (2.25 Cr)	Macroeconomic Theory & Policy (2.25 Cr)	Research Methods for HR
Applied QT for HR	Managerial Communication-2 (1.5 Cr)	Operations Management
Management Accounting	Marketing Management	Business Law (1.5 Cr)

	Corporate Finance	HRIS
	Emerging HR Trends (Seminar Series) (Non-credit & compulsory): Term 2 onwards	
Summer Internship		
Term 4 (18 Credits)	**Term 5 (18 Credits)**	**Term 6 (7.5 Credits)**
HR Analytics (jointly with IT Area)	International HRM & Cross-cultural Management	Strategic HRM (1.5 Cr)
Talent Management	OD & Change Management	Elective 7
Strategy Formulation & Implementation	Corporate Governance & CSR (including Corporate Citizenship)	Elective 8
Elective 1	Elective 4	**NGO Training**
Elective 2	Elective 5	
Elective 3	Elective 6	
Taught Courses: 40 (106.5 Credits); OB&HR Courses: 22 (61 Credits), Other area courses: 18 (45.5 Credits), Internship: 2 (6 credits) = 112.5 Cr		

Internship

- Summer Internship (SIP) (3 credit)
- Mandatory NGO Internship (3 credits)
- Workshops & seminars on Emerging HR Trends: Once in fifteen days (at least)

Two Year Full Time PGDM-B&FS

The Program

Launched in 2014, the two year Post Graduate Diploma in Management (Banking & Financial Services) is designed to cater to the growing needs of management professionals for Banking and Financial Services industry. The objective of the program is to develop high quality management professionals equipped with technical and managerial competency with a global mind set. Its focus is to develop holistic and integrative approach of management in Banking and Financial Services industry.

The program is approved by AICTE and internationally by the prestigious Association of MBA's (AMBA).

Program goals/ objectives

Goal 1: Demonstrate written and oral communication skills

Objective 1

Student should be able to write well organized and grammatically correct business reports and letters.

Objective 2

Student should be able to make effective oral presentations

Goal 2: Demonstrate problem solving and critical thinking skills

Objective 1

Student should be able to demonstrate critical thinking skills by understanding the issues with a strong focus on banking and financial services, evaluating alternatives on the basis of multiple perspectives and presenting a solution including conclusions and implications

Objective 2

Student should be to demonstrate problem solving skills by understanding and defining the problem related particularly to banking and financial services, analyzing it and solving it by applying appropriate theories, tools and techniques.

Goal 3: Develop ability to explain responsible leadership behavior in management

Objective 1

Student should be able to illustrate the role of responsible leadership in management.

Objective 2

Student should be able to identify social concerns and ethical issues in management.

Goal 4: Develop a global perspective in management

Objective 1

Students should be able to identify challenges faced by banks and financial institutions in the global business environment.

Objective 2

Student should be able to take decisions in the global business environment with special focus on banking and financial institutions.

Program Structure and Curriculum

The course for the PGDM (Banking & Financial Services) programme is spread over six trimesters; each trimester is of a duration of 11-12 weeks. The first three trimesters are devoted to foundation courses, in core areas of management. These are aimed at providing students a conceptual understanding of the functional management areas such as:

a) Economics and Organizational Behavior
b) Quantitative Techniques, covering Statistics and Research Methods
c) Marketing and Finance

d) Strategy and International Business
e) Technology and its application to Management Information Systems

Table lists the details of core courses for PGDM-B&FS.

PGDM-BFS 2018-20 Core Courses List

TERM – I	**TERM – II**
Managerial Communication-I Business Mathematics Financial Accounting & Analysis Information Technology for Decision Making Managerial Economics Marketing Management Organizational Behaviour	Managerial Communication-II Business Statistics Macroeconomics Financial Management-I Bank Management Operations Management for Services Information Systems for Banking & Financial Services Cost & Management Accounting
TERM – III	**TERM – IV**
Legal & Regulatory Environment for Banking and Financial Services Financial Management-II Research Methods for Management Marketing of Banking and Financial Services Financial Markets and Services HRM for Banking and Financial Services Business Analytics Indian Economic Policy	Strategic Management Equity Research & Portfolio Management Credit Evaluation, Monitoring & Recovery Management Fixed Income Securities 3 Electives
TERM – V	**TERM – VI**
Financial & Commodity Derivatives Principles & Practices of Corporate Governance Customer Relationship Management 3 Electives	Risk Management in Banking & Financial Services Mergers & Acquisition 2 Electives

Fellow Program in Management (FPM)

The Programme

Launched in 2011, the Fellow Programme in Management (FPM) is the doctoral program of the International Management Institute (IMI).

Program Goals and objectives

Goal 1 : Acquire knowledge in the area of specialisation

Objective 1.1: To gain knowledge in general management areas in order to develop a foundation for the area of specialization.

Objective 1.2: To gain knowledge in specialized areas relevant to the research to be carried out.

Objective 1.3: To develop ability to apply acquired knowledge in order to solve management problems.

Goal 2: Acquire analytical and methodological skills required to conduct research

Objective 2.1: To develop analytic skills in order to solve research problems

Objective 2.2: To develop methodological skills in order to solve research problems

Goal 3: Prepare the scholar to communicate effectively

Objective 3.1: To be able to collate existing literature in the area of study and articulate research gaps

Objective 3.2: To be able to compose research output in the form of original and high-quality management research writings.

Objective 3.3: To be able to articulate research output through presentations.

Curriculum & Evaluation

First Year would be pursued together with other PGDM students, covering all the basic courses in management. For promotion to second year student must have a minimum average grade of B- (B minus). However, in the area of specialization, overall minimum grade of B– (B minus) would have to be obtained.

In 2nd Year the students would pursue courses related to their area of specialization. This would include 4 FPM area core courses and 2 electives (FPM courses) from chosen area.

On successful completion of second year students would need to undergo a Comprehensive Examination administered by the respective areas. The structure of the comprehensive exam is to be decided by the respective areas.

On the successful completion of comprehensive examination, the candidate is required to form a Thesis Advisory Committee (TAC) for guidance towards the final thesis. Under the guidance of TAC, the student would be required to develop a research proposal and defend it in an open forum comprising faculty and other doctoral students. Thereafter, on completion of research aims and objectives, the candidate would inform the Chairperson (FPM & Research) of the same. Chairperson (FPM & Research) in consultation with TAC would recommend a Thesis Evaluation Committee (TEC) for the evaluation of the research work. The candidate would then be required to present a public seminar on research findings. The candidate is then evaluated by the TEC in an

oral defense. After successfully defending the final thesis candidate is awarded the title of "Fellow of the International Management Institute, New Delhi".

Duration

Students are expected to complete the program within four years. However, under special circumstances extension of one more year may be granted without any financial aid.

Exemption

Exemption from first year courses may be given to candidates who have completed PGDM/MBA from an institute appearing in the top 15 institutes as per the ratings of credible agencies such as Outlook, Business Today, and Business World for at least once in the last three years. Additionally, any IIM which has produced at least 10 batches of PGDM students are also eligible for such exemption. Moreover, PGDM/MBA should not have been completed more than 5 years ago from the date the candidate is seeking admission to FPM.

Candidates having specialized degree such as PGDM (HR), PGDM (Banking & Insurance), PGDM (Retail) or PGDM (Marketing) may be considered for exemption from specific courses based on the recommendation by the concerned area.

Executive Fellow Program in Management (FPM)

In order to admit working professionals interested in pursueing research, an application was given to AICTE to start an Executive FPM programme, which was approved in September 2018, with a sanctioned strength of 5.

Eligibility and Admissions

Selection is a two-stage process involving a written test conducted by IIMs (CAT) followed by personal interaction of qualifying candidates. For the two year programme since inception demand has always been greater than supply, therefore filling the available seats has never been an issue.

Over the years selection has become more competitive with the percentile cut off for becoming eligible for the IMI interview increasing over time. In 208-19 it was 88 percentile for PGDM, and 85 for other programs This year (2019-20),it has been decided to increase it to 90 for PGDM and 86 for other programs. This is partly attributable to the larger numbers applying for MBAs in general but partly it also reflects the growing acceptance of the IMI brand among the student community. It is possible that the percentile cut off may increase for the next academic session.

A sample profile of the batch graduating current academic year 2017-19 is shown in the Table below.

Sample Profile of Batch Graduating (2017-19)

Educational Background	**% of Students**	**Work Experience**	**% of Students**
Science (%)	6.55	Above 36 months (%)	3.49
Arts (%)	5.68	24–36 months (%)	11.35
Engineering (%)	61.57	12–24 months (%)	18.36
Commerce & Mgmt. (%)	17.90	Up to 12 months (%)	11.35
IT (%)	0	Nil (%)	55.45
Others (%)	8.30		
Total	100.00	Total	100.00

As is evident, a large percentage of the incoming class is engineers with commerce a close second. This is fairly representative of the student mix in recent years, with the institute also showing a tendency to recruit candidates with an engineering background due to their placement potential. Another characteristic of the class is the dominance of fresh graduates, albeit a small but perceptible change has been seen in recent years. The following aspects are considered in selection:

Criteria of Selection 2017-19

Sections	**Wt.**
Academics	35
PI	40
CAT/GMAT	20
Others (Diversity, Essay, Psychometric)	5
Total	**100**

STUDENT AND FACULTY EXCHANGE PROGRAMMES

The International Management Institute New Delhi continues to strive towards its vision of being a premier global management school by establishing the IMI brand as an institute with a truly global presence. Emphasis on International linkages has been strengthened with active exploration of collaborations with global business schools.

International Academic Linkages

IMI has had formal linkages with academic institutions right from its inception. Genesis of IMI New Delhi in January 1981 was initiated by representatives from MNCs such as the Grindlays

Bank, Williamson Magor Group, Nestle, British Oxygen along with ITC and the Indian Business House RPG Enterprises. IMI was thus started as a corporate sponsored business school in India for executive training. It launched its two academic programs – One-year Executive Post Graduate Program in International Management (PGPIM) in collaboration with IMI Geneva (currently IMD Lausanne) and Part-time Post Graduate Program, in the year 1984. IMI was immediately recognized by the Ministry of Human Resources as a stand-alone Business School in the country.

IMI started the faculty and student exchange and collaborative research agreements with Mc Gill University, Canada under a CIDA grant and later with the Manchester Business School, under an ODA grant from the United Kingdom. IMI was the only private business School selected by UNDP to collaborate with leading international business schools from the USA to further develop management education in Asia.

IMI was selected by the Ministry of External Affairs in 1984 for its capacity building initiative, Indian Technical & Economic Cooperation Program for ITEC and SCAAP countries. PGPIM course was selected for ITEC and from 1984 it attracted participants from across the countries. In 2010-11, short duration courses, with focus on niche areas, were introduced for ITEC/SCAAP participants. Since 1984, IMI has imparted training to more than thousand participants from more than 100 countries and some of the ITEC participants hold Ministerial / Diplomatic positions in their respective countries. Applicants apply through Ministry of External Affairs (MEA), Govt. of India portal. Applications are screened by IMI for experience, qualification and overall suitability for the programs. The IMI "brand" is a huge attraction now, particularly in India, Africa, Latin America and the Central Asian Republics. The Ministry of External affairs, Government of India, through its, ITEC scholarship scheme, has been routinely sponsoring international students from developing economies to study at IMI in its Post graduate program in International Management and certificate courses.

New partnership agreements signed in the year 2017-18 have been with New Jersey City University School of Business, USA; IGS-RH School of Human Resources; France and Montpellier Business School, France, University of Guelph, Canada. Partnership with Academy of Public Administration under the aegis of President of the Republic of Belarus was renewed.

Several international delegations constituting Deans and Directors of various Global Business schools and Universities such as University of New Brunswick, Canada; ESIC Business & Marketing School, Madrid; Oxford Brookes Business School, UK;Interdisciplinary Center (IDC), Israel visited IMI Campus in 2017 and 2018 to explore the possibilities of a tie up and is being followed with an active dialogue to take it forward. We also hosted visitors from University of Applied Sciences, Finland and International Center for Promotion of Enterprises, Slovenia, RANEPA who are amongst the existing partners of IMI.

IMI has an active student exchange program with some of the leading European Business schools. Seventeen (17) foreign students from Kedge Business School, ESC Rennes School of Business, Grenoble Ecole de Management, and Frankfurt School of Finance and Management, spent a term at IMI Delhi campus in 2017-18. As part of the exchange, Nineteen (19) IMI students went to these partner schools. In the year 2018-19, 23 IMI students have opted for the exchange program at various partner schools in Europe and 5 foreign students have come to IMI for the exchange

program (details given in section 1.2). Five (5) Executive PGDM students were hosted at ESCP Europe, as part of their overseas learning program. In the next academic year, we expect the exchange student numbers to further increase significantly. ITEC participants who truly epitomize the international character of IMI have a strong presence on the campus. 255 ITEC students from 75 countries were hosted at IMI Delhi campus in 2017-18. IMI has endeavored to make campus experience for our foreign participants a memorable and a significant one, as they go back to their countries as our global ambassadors.

Prominent business school like The Rotman School of Management, University of Toronto conducted their India Module for its Omnium Executive MBA program at IMI Delhi campus for the ninth time in March 2018. IMI at present is actively seeking collaborations with many business schools across different geographies for Joint Research, Executive Training, Faculty and Student Exchange Programs. A strong emphasis on streamlining the systems and process, along with the consolidation of databases, during the year has been an important realization.

Currently talks are in progress with other international business schools in many new countries. Also discussions are in progress to take the existing agreements to the next level of collaborative research, faculty exchange and consulting.

Equivalence across courses attended and credits earned in the partner institution is formalized before the student exchange is initiated with the global schools. The various program chairs along with the Dean Academics and the Dean International Relations and Exchange programs at IMI, together formalize the Credit and Grade Equivalence.

At present IMI has seventeen active academic collaborations for Student and Faculty exchange as well as research collaboration. The details of these collaborations are listed in Table given below.

International academic collaborations

S. no.	***Partner School***	***Exchange With***
1	Academy of Public Administration under the aegis of President of the Republic of Belarus	• Student Exchange. • Exchange of Faculty Members • Joint Research Programmes
2	ESC Rennes International School of Business, France	• Student Exchange. • Exchange of Faculty Members • Joint Research Programmes
3	Grenoble Ecole de Management, France	• Student exchange
4	Louvain School of Management, Belgium	• Student Exchange. • Exchange of Faculty Members

5	The Universidade do Estado do Rio de Janeiro, Brazil	• Student Exchange. • Exchange of Faculty Members • Joint Research Programmes
6	International Centre for Promotion of Enterprises, Ljubljana, Solvenia	• Student Exchange. • Exchange of Faculty Members • Joint Research Programmes
7	Sichuan Academy of Social Sciences, Sichuan, China	• Student Exchange. • Exchange of Faculty Members • Joint Research Programmes
8	Suleman Dawood School of Business, Lahore, Pakistan	• Student Exchange. • Exchange of Faculty Members
9	Frankfurt School of Finance and Management, Germany	• Student Exchange. • Exchange of Faculty Members
10	Russian Presidential Academy of National Economy and Public Administration, Russia	• Student Exchange. • Exchange of Faculty Members
11	JAMK University of Applied Sciences, Rajakatu ,Jyväskylä, Finland	• Student Exchange. • Exchange of Faculty Membe
12	Kedge Business School (KEDGE), France	• Student Exchange. • Exchange of Faculty Members
13	IDRAC Business School, France	• Student Exchange. • Exchange of Faculty Members
14	MONTPELLIER BUSINESS SCHOOL (MBS), France	• Student Exchange. • Exchange of Faculty Members • Joint Research Programmes
15	IGS-RH School of Human Resources, Paris, France	• Student Exchange • Exchange of Faculty Members • Joint Research Programmes
16	NJCU School of Business, New Jersey City University, USA	• Exchange of Faculty Members
17	University of Guelph, Canada	• Joint Research Programmes

Student Exchange

At IMI management teaching and research strongly emphasizes on global management issues and practices. This ensures a good exchange platform for our students who are seeking global careers and faculty who is engaged in joint research on issues of global significance. The exchange program is based on mutual consents of the partner institutes and the students. The students have to pay the cost of travel, food and accommodation. Such facilities are available to students in IMI and other international business schools on a reciprocal basis. Tables given below displays the list of in-coming students enrolled for exchange program (2010- 2019). And the list of outgoing students for exchange program (2010-2019).

List of in-coming Students in Exchange Program year (2010- 2019)

List of in-coming Students in Exchange Program for the year 2010-11

S.No.	Name	School Name
1	Ms. Constance Kulinckx	ESC Rennes, France
2	Mr. Matthieu Moire	ESC Rennes, France
3	Mr. SandjayMoutien	IESEG School of Management, France
4	Mr. VictorienDangoumau	Grenoble Ecole de Management, France
5	Ms. Alice Fontaine	ESC Rennes, France
6	Ms. Morgane Stein	ESC Rennes, France
7	Ms. Charline Le Feuvre	ESC Rennes, France
8	Ms. JehanneJochmans	ESC Rennes, France
9	Ms. Diane Teyssendier De La Serve	IESEG School of Management, France
10	Ms. Dorothee Chau	IESEG School of Management, France
11	Mr. Edouard Long	Grenoble Ecole de Management, France

List of in-coming Students in Exchange Program for the year 2011-12

S.No.	Name of students	School Name
1	Ms. Victoria BLACKMAN	Louvain School of Management, Belgium
2	Mr. Edouard JADOT	Louvain School of Management, Belgium
3	Mr. Habib CambonLoic	IDRAC, Ecole Superieure de Commerce, France
4	Mr. Benjamin Caldin	IDRAC, Ecole Superieure de Commerce, France
5	Ms. Canot Elsa	Grenoble Ecole de Management, France
6	Maxime Lemesre	MIP EDHEC, Paris
7	Charles Eric Leveillard	MIP EDHEC, Paris
8	Mr. Adjallah Boris	ESC Rennes School of Business, France
9	Ms. Le Solliec Marie	ESC Rennes School of Business, France
10	Ms. Louise Lecerf	ESC Rennes School of Business, France

List of incoming students in Exchange programme for the year 2012-13

S.No.	Name of Student	School Name

1	Jacquin De Hargerie	Grenoble Ecole De Management
2	Nicolas Cottin	Louvain School of Management, UCL, Belgium
3	Nastasia Leroux (Ms)	Grenoble Ecole De Management, France

List of incoming students in Exchange programme for the year 2013-14

S.No.	Name of Student	School Name
1	Margot Pavageau (Ms)	ESC Rennes School of Business, France
2	Jeanne Sarah (Ms)	ESC Rennes School of Business, France
3	Guillaume Francois	ESC Rennes School of Business, France
4	Christophe Justine (Ms)	ESC Rennes School of Business, France

List of incoming students in Exchange programme for the year 2014-15

S.No.	Name of Student	School Name
1	Linda Hassaine	Grenoble Ecole de Management, France
2	Antoine Vigneron	Grenoble Ecole de Management, France
3	Sebastien Diaz	ESC Rennes School of Business, France
4	Vincent Magadoux	ESC Rennes School of Business, France
5	Sarah Michel	ESC Rennes School of Business, France
6	Benjamin Rosenberg	ESC Rennes School of Business, France

List of incoming students in Exchange programme for the year 2015-2016

S.No.	Name of Student	School Name
1	Danyach-Deschamps Franz	ESC Rennes School of Business, France
2	DesdouitsPriscille	ESC Rennes School of Business, France
3	Roux Clement	ESC Rennes School of Business, France
4	Tuchais Cedric	ESC Rennes School of Business, France
5	Julien Catelain	Grenoble Ecole de Management, France

List of incoming students in Exchange programme for the year 2016-2017

S.No.	Name of Student	School Name
1	Justine Dufréchou	Kedge Business School, France
2	Pauline Laran	Kedge Business School, France
3	Amélie Rivoire	Kedge Business School, France
4	Mathilde Deschamps	Kedge Business School, France
5	Giulia Sabatey	Kedge Business School, France
6	Mattieu Coelho	Kedge Business School, France
7	Antoine Thuillier	Kedge Business School, France
8	Filou Juliette	ESC Rennes School Of Business, France
9	Le Flour Julie	ESC Rennes School Of Business, France
10	Berthon Céline	Kedge Business School, France
11	Besse Louis	Kedge Business School, France
12	Duchatelard Hugo	Kedge Business School, France
13	Lacroix Sophie	Kedge Business School, France

14	TheardInès	Kedge Business School, France
15	Charles Gaillard	Grenoble Ecole de Management, France

List of incoming students in Exchange programme for the year 2017-2018

S.No.	Name of Student	School Name
1	Buratto Camille	Kedge Business School, France
2	Derouault, Théophile	Kedge Business School, France
3	HugonLéa	Kedge Business School, France
4	PoidevinColine	Kedge Business School, France
5	Sienko Lancelot	Kedge Business School, France
6	Traineau Alexandre	Kedge Business School, France
7	Mimouni Mehdi	Kedge Business School, France
8	PrincelleRaphaëlle	Kedge Business School, France
9	Tran Nathalie	Kedge Business School, France
10	VerbruggheMaëva	Kedge Business School, France
11	Zouani Zineb	Kedge Business School, France
12	CHANE-WAÏ Corentin	ESC Rennes School Of Business, France
13	GIESBERGEN Damien	ESC Rennes School Of Business, France
14	GUASTAVINO Aymeric	ESC Rennes School Of Business, France
15	HENRY Marion	ESC Rennes School Of Business, France
16	LINEY Thomas	ESC Rennes School Of Business, France
17	Teisseyre Charlotte	Grenoble Ecole de Management, France

List of incoming students in Exchange programme for the year 2018-2019

Sl.No.	Name of Student	School Name
1	Ms Schwab Morgane	Montpellier Business School, France
2	MsSocquetJuglard Laure	Montpellier Business School, France
3	Ms Tomei Marie	Grenoble Ecole de Management, France
4	MrNikeba-Dounot Hugo	IDRAC Business School, France
5	Mr Leo Joy	Grenoble Ecole de Management, France

List of outgoing Students in Exchange Program year (2010- 2019)

List of outgoing Students in Exchange Program for the year 2010-11

Sl.No	Name of students	University Name
1	Shantanu Sharma	Grenoble Ecole De Management, France
2	Shubham Agrawal	Grenoble Ecole De Management, France

List of outgoing Students in Exchange Program for the year 2011-12

Sl.No	Name of students	University Name
	NIL	

List of outgoing Students in Exchange Program for the year 2012-13

Sl.No	Name of students	University Name

	NIL	

List of outgoing Students in Exchange Program for the year 2013-14

Sl.No	Name of students	University Name
1	Sonika Garg	ESC Rennes School of Business, France
2	Saransh Anand	ESC Rennes School of Business, France

List of outgoing Students in Exchange Program for the year 2014-15

Sl.No	Name of students	University Name
1	Ankit Arora	ESC Rennes School of Business, France
2	Neha Agarwal	ESC Rennes School of Business, France
3	KaavyaSaluja	ESC Rennes School of Business, France
4	Prachi Ghiya	ESC Rennes School of Business, France
5	Prateek Behani	Frankfurt School of Finance and Management, Germany
6	Yasheeka Sabharwal	Frankfurt School of Finance and Management, Germany

List of outgoing students in Exchange programme for the year 2015-2016

S.No.	Name of Student	University Name
1	Nitesh Sisodia	ESC Rennes School of Business, France
2	Rajat Mehra	Grenoble Ecole de Management, France
3	Nandini Baluja	ESC Rennes School of Business, France
4	Himanshu Sharma	ESC Rennes School of Business, France
5	SurbhiMukhi	ESC Rennes School of Business, France

List of outgoing students in Exchange programme for the year 2016-2017

S.No.	Name of Student	University Name
1	RishavVerma	ESC Rennes School Of Business, France
2	Tanya Gupta	Kedge Business School, France
3	Shreevar Kumar Khaitan	Kedge Business School, France
4	Abhishek Kislay	Frankfurt School of Finance and Management, Germany
5	Rajshree Maheshwari	ESC Rennes School Of Business, France
6	SaumyaShanker Dixit	Kedge Business School, France
7	Ayushi Gupta	Kedge Business School, France
8	Aditya Bansal	Kedge Business School, France
9	Abhishek Goyal	Kedge Business School, France

List of outgoing students in Exchange programme for the year 2017-2018

S.No.	Name of Student	University Name
1	Ishita Jain	Kedge Business School, France
2	Rohan Upmanyu	Kedge Business School, France
3	Sidharth Jain	Kedge Business School, France
4	Yuvraj Kanoongo	Kedge Business School, France

5	Sayee Sunil Avhad	Kedge Business School, France
6	Sehaj Kaur	Kedge Business School, France
7	Prakhar Agarwal	Frankfurt School
8	Shashank Gangadharan	Frankfurt School
9	Dhruv Sharma	Kedge Business School, France
10	Aastha Shukla	Kedge Business School, France
11	Bhanushee Malhotra	Kedge Business School, France
12	AarushiBhutani	Kedge Business School, France
13	Ankit Mittal	Grenoble Ecole de Management, France
14	Abhimanyu Agrawal	Grenoble Ecole de Management, France
15	Karthik R Menon	ESC Rennes School Of Business, France
16	Siddharth Singh	ESC Rennes School Of Business, France
17	Jasmanpreet Singh Juneja	ESC Rennes School Of Business, France
18	Kawanpreet Singh	ESC Rennes School Of Business, France

List of outgoing students in Exchange programme for the year 2018-2019

S.No.	Name of Student	University Name
1	Kanish Kumar	Kedge Business School, France
2	Pulkit Jain	Kedge Business School, France
3	Deepak Batish	Kedge Business School, France
4	Aravind S.J.	Kedge Business School, France
5	Parakh Singhal	Kedge Business School, France
6	Neha Bansal	Kedge Business School, France
7	Shruti Chadha	Kedge Business School, France
8	Aditya Agarwal	Kedge Business School, France
9	Abhishek Lamba	Kedge Business School, France
10	Anugrah Gupta	Kedge Business School, France
11	Rahul Arora	Grenoble Ecole de Management, France
12	Sahil Chaudhary	Grenoble Ecole de Management, France
13	Aman Chhabra	Grenoble Ecole de Management, France
14	Vrinda Kumar	Grenoble Ecole de Management, France
15	Shivang Wadhwa	Rennes School of Business, France
16	Tanya Verma	Rennes School of Business, France
17	Shashank Sharma	Rennes School of Business, France
18	Shubham Kaushal	Rennes School of Business, France
19	Ankit Bhansali	Rennes School of Business, France
20	AakarshTomar	Frankfurt School of Finance & Management, Germany
21	Elvis Abhram	Frankfurt School of Finance & Management, Germany
22	Abhishek Betala	Montpellier Business School, France
23	Ricky Singla	Montpellier Business School, France

International Faculty Interaction

The table below presents the details of International Faculties visited IMI during 2014 - 2018.

International Visitors List (2014-18)

S. No	Name of International Visitor	Designation	University	Date of Visit
1	Prof. Professor Nagesh Gavirneni	Associate Professor	Cornell University, USA	25th – 28th July 2014
2	Prof. Stuart Locke	Professor	Waikato Management School, The University of Waikato, New Zealand	June – July 2014
3	Dr. KlauseJackel	Full Professor for Aviation Management	University of Applied Science Worms, Germany	November 14, 2014
4	Professor Louis I.	Professor of Marketing and Executive Director of the International Business Resource Center (IBRC)	University of Wisconsin – Platteville Plaza, Nzegwu University, Platteville, Wisconsin 5381 8-3099	July 3, 2015
5	Prof. Krishna Reddy	Senior Lecturer – Finance Chairperson of Finance, Waikato Management School	The University of Waikato, Hamilton, New Zealand	July 6-8, 2015
6	Prof. Christo Nel,	Professor	Nyenrode Business University, Netherlands	3rd August, 2015
7	Prof. Geoffrey Clements,	Professor	Bournemouth University, UK	8th Sept. 2015
8	Dr. Ed Waymes	Prof. Vice Chancellor International	University of Waikato, New Zealand	8-Dec-15
9	Prof. Frank Scrimgeour	Director	University of Waikato, New Zealand	4-Nov-15
10	Prof. Peter Moizer	Dean	University of Leeds	26-Nov-15

11	Prof. Jaap Spronk	Academic Dean	Rotterdam School of Management, Erasmus University, Netherlands	19-Nov-15
12	Dr. Markus W. Exler	Director	FachhochschuteKufstein Tirol Building GmbH, Austria	Nov 16-22, 2015
13	Prof. GioiaPescettoLaurea	Dean	University of Portmouth	19-Jan-16
14	Dr. Ora Setter	CEO & Academic Director of Lahav	Tel Aviv University, Israel	27-Jan-16
15	Dr. LeenPaape	Dean	Nyenrode University	10-Feb-16
16	Prof. Andre Nijhof	Professor	Nyenrode University	10-Feb-16
17	Prof A D Pendleton	Professor in HRM	Durham University Business School	30-Nov-15
18	Prof. DevashisMitra	Dean & Professor Finance Entrepreneurship	University of New Brunswick, Fredericton, Canada	30th Jan. 2017
19	Prof. DevashisMitra	Dean & Professor Finance Entrepreneurship	University of New Brunswick, Fredericton, Canada	6th Feb. 2017
20	Dr. Eric Zimmerman	Director of Research & Academic Secretary, Freedom of Information Officer	IDC Herzliya, Israel	9-Mar-16
21	Prof. Uriel Reichman	President and Founder of IDC Herzliya	IDC Herzliya, Israel	9-Mar-16
22	DrKoumariMitra	Professor	Department of Anthropology, Faculty of Arts, University of New Brunswick, Fredericton, NB. E3B 5A4	16th March, 2017

23	Dr Geoffrey Cle ments	Chairman and Director	India of the Commonwealth Association for Infrastructure Development (CIID). 120 Pall Mall, London, SW1Y 5EA, UK	20th April, 2017
24	DrKoumariMitra	Professor	Department of Anthropology, Faculty of Arts, University of New Brunswick, Fredericton, NB. E3B 5A4	20th July 2017
25	Prof. DevashisMitra	Dean & Professor Finance Entrepreneurship	University of New Brunswick, Fredericton, Canada	5th July 2017
26	Mr Matti Hirsila	Head of Global Competence,	Education Exports, JAMK School of Business, Finland	7th Sept 2017
27	MsRiikka, JAMK	Vanhanen Manager, Global Education Services	University of Applied Sciences Coordinator, Finnish Network for International Programmes, JAMK School of Business, Finland	7th Sept 2017
28	Professor Dr. Markus W. Exler	Director - Corporate Restructuring	Kufstein University of Applied Sciences, Austria	26th Oct 2017
29	Dr. Tanguy Jacopin	Director India Center, ESIC	Business & Marketing School, ESIC, Director of the India Center Avda De Valdenigrales S/N 28223 Pozuelo De Alarcon (MADRID)	Nov. 30, 2017
30	Dr. Sue Henderson	President	NJCU School of Business, New Jersey City University, US	Jan 3, 2018
31	Dr. Bernard McSherry	Founding Dean	NJCU School of Business, New Jersey City University, US	Jan 3, 2018
32	Dr. Christina McSherry	Associate Dean	NJCU, New Jersey City University	Jan 3, 2018

		College of Professional Studies	Jersey City, NJ 07 07305-1597	
33	MsBénédicte FAVRE	Director for International Development, France International Graduate Schools	IGS-RH School of Human Resources, Paris	Jan 08, 2018
34	Dr. Anand N Asthana	Director General	International Center for Promotion of Enterprises, Dunajska 104, 1001 Ljubljana Slovenia	Jan 09, 2018
35	Dr. Sara Hannam	Head of International Partnerships	Oxford Brookes Business School Headington Campus Headington Oxford, UK	February 26, 2018
36	Mr. Ahmed Masoud	Head of International Partnership Development	Oxford Brookes Business School Headington Campus Headington Oxford, UK	February 26, 2018
37	Dr. TalyEichenwald-Dvir	Dean Executive and Continuing Education	Interdisciplinary Center (IDC) Herzliya, Israel	March 12, 2018
38	Nili Stein	Head of International Delegations Department, Executive and Continuing Education	Interdisciplinary Center (IDC) Herzliya, Israel	March 12, 2018
39	Mr Andreas Emser	Director Executive Education	Frankfurt School of Finance & Management GemeinnützigeGmbh, Germany	April 23, 2018
40	Anne-Catherine GUITARD	Director of international Operations & Relations	Kedge Business School, France	April 28, 2018

41	Prof. Tirtha Dhar	Associate Professor and Interim Chair	Department of Marketing and Consumer Studies College of Business and Economics University of Guelph, Canada	May 07, 2018
42	Prof. Chris McKenna	Chair of the Department of Economics, Associate Vice-President, Research, and most recently as Associate Dean, Research and Graduate Studies in the College of Business and Economics.	Department of Marketing and Consumer Studies College of Business and Economics University of Guelph, Canada	May 07, 2018
43	Swati Gupta	Manager – HR/Admn	Industrial Bank of Korea, New Delhi Branch	12thSept. 2018
44	Kim Seok Jun	Human Resources Development Dept/Deputy General manager	Industrial Bank of Korea, Korea	12th Sept. 2018
45	Jang Shin Keum	Deputy General Manager	Industrial Bank of Korea, Korea	12th Sept. 2018
46	Yoo Sang Hyun	Human Resources Development Dept/Assistance Manager	Industrial Bank of Korea, Korea	12th Sept. 2018
47	Inna Gazieva	Director of the Center for General Academic Educational Initiatives at the Institute for Organizational Development and Strategic	RANEPA, Russia	October 31, 2018

		Initiatives of the Russian Academy of National Economy and Public Service of the Russian Federation (RANEPA), Moscow (head of delegation)		
48	Svetlana Kravchenko	Director of the International Projects at "Master Event", St. Petersburg (program organizer)	RANEPA, Russia	October 31, 2018
49	Dr. AlekseiKhmelkov	Associate Professor of the Department of Economics and Management, Tambov Branch of the RANEPA	RANEPA, Russia	October 31, 2018
50	Dr. AnzhelikaGolovina	Deputy Director, Tambov Branch of the RANEPA	RANEPA, Russia	October 31, 2018
51	David Esaian	Specialist of the Department of Vocational Guidance and Career, Pyatigorsk Branch of the RANEPA	RANEPA, Russia	October 31, 2018
52	Elena Potapova	Director of the Career Development Centre, Saratov Branch of the RANEPA	RANEPA, Russia	October 31, 2018

53	KseniiaZheleznikova	Assistant of the Department of Corporate Governance, Volgograd Institute of Management (Branch of the RANEPA)	RANEPA, Russia	October 31, 2018
54	Dr. Nataliya Martynova	Associate Professor of the Department of Public and Municipal Administration, Dzerzhinsk Branch of the RANEPA	RANEPA, Russia	October 31, 2018
55	Dr. Olga Kotliarova	Associate Professor of Department of humanities and social sciences, Vladimir Branch of the RANEPA	RANEPA, Russia	October 31, 2018
56	Vadim Korol	Specialist of the Department of Career Development and Youth Policy, Rostov-on-Don Branch of the RANEPA	RANEPA, Russia	October 31, 2018
57	Dr. Vera Chegarnova	Head of Department of Vocational Guidance and Career; Associate Professor of Department of Public and Municipal	RANEPA, Russia	October 31, 2018

		Administration and Law, Pyatigorsk Branch of the RANEPA		
58	Ms Saskia Loer Hansen	Pro-Vice-Chancellor (International)	Aston Business School, United Kingdom	November 12, 2018
59	Dr. Pawan Budhwar	50th Anniversary Professor of International HRM Associate Pro Vice Chancellor International (India) Joint Director, Aston India Centre for Applied Research	Aston Business School, United Kingdom	November 12, 2018
60	Dr. Tanguy Jacopin	Director India Center, ESIC	Business & Marketing School, ESIC, Director of the India Center AVDA DE VALDENIGRALES S/N 28223 POZUELO DE ALARCON, (MADRID)	December 05, 2018
61	Ms Larissa Wood	Regional Head India	Frankfurt School of Finance & management, Germany	December 06, 2018
62	MsShrutika Joshi	Project Manager India	Frankfurt School of Finance & management, Germany	December 06, 2018
63	Dr. Robert D. Hisrich	Bridgestone Chair of International Marketing Director of The Global Management Center and	College of Business Administration Kent State University Kent Ohio, USA	December 10, 2018

		International Programs Associate Dean of Graduate and International Programs		
64	Dr. Aradhna Aggarwal	Professor	Copenhagen Business School, Copenhagen, Denmark	January 21, 2019

7. FACULTY

IMI Delhi **introduced faculty performance and evaluation policy in 2012** which provides guidelines for evaluating faculty performance based on three core activities i.e. teaching, research, MDP's/Consultancy, Academic Administration / Institution Building, and Industry Interface / Service to the Profession.

We have 50 full time faculty members adequate for our teaching requirements. In addition, these resources are complemented by 7 visiting faculty.

Of the 50 full time faculty members, almost 94 percent have a doctoral qualification from reputed academic institutions. This includes international universities such as Maryland, Virginia, Southern Illinois, Pittsburg, Connecticut, London School of Economics, etc. and Indian institutions such as IIM Ahmedabad, IIM Bangalore, IIM Lucknow, IIM Indore, IIT Delhi, IIT Kharagpur, IIT Roorkee, IGIDR, FMS Delhi, etc. Almost an equal percentage has industrial exposure too. A crucial aspect of classroom instruction at IMI is that it leverages from the engagement of the faculty in research, consulting and training. To provide a varied experience to students in the classroom, IMI also regularly invites professors from leading business schools in India and abroad, practitioners from industry and government to teach courses in all its programmes. These faculty resources efficiently complement IMIs own resources and 'add value' to the student experience through diverse learning processes.

IMI derives strength from its faculty and unparalleled work environment. IMI therefore, continues to attract the best talent both from India and abroad. This in turn makes the Institute the best place for students to study because there are not many Institutes in India where comparable transformation and value addition takes place.

IMI enjoys an equal relationship with all its exchange partners in Europe and Asia. It is sought by business schools in the US for developing links for student and faculty exchange.

Faculty is expected to teach a minimum of five courses and perform any assigned administrative responsibility. It is recommended that the faculty should engage in research publications and conduct executive development programmes. Consultancy assignments and engagements with

companies are treated as additional workload and faculty is permitted a share of that revenue. A maximum of 52 days is permitted for such consultancy in one year.

Research

At IMI an international research focus is inextricably linked with effective management training. IMI's objective is to support companies in a changing world by combining theoretical progress and their implications in business. Indeed, it is believed that close co-operation with the business sector and the alumni network is an essential precondition for any successful business activity. The combination of theory and practice has always been a central element of teaching and is anchored in an integrative manner in the academic programs at IMI.

Research is a major priority at International Management Institute. Historically, IMI's full-time faculty members have been working on the creation of new knowledge. The aim has been to contribute new insights to the national and international academic communities on one side and to provide innovative contents for teaching on the other side.

The research and publication documents for the period 2013-2016 bear testimony towards the achievement of IMI Faculty. Many organizations support the research outcomes of the Institute. They cover topics with a regional focus such as South Asia, ACIC (ASEAN, CHINA, INDIA) related disciplines, e.g. sociology, or public management is usually sponsored by both national and international agencies. Furthermore, various national and cultural backgrounds are integrated in national and international networks and thus contribute to the research profile of the Institute. IMI's Fellow program will groom future high-level researchers by demanding course program and innovative dissertations. In pursuit of high quality research, IMI has embarked on a process of transition and reorganization in order to better meet the need of the stakeholders. All stakeholders are urged to engage and support the efforts by recognizing IMI's willingness to support productive activity; consider the Institute as a worthwhile partner, as a supplier of research, consultancy and contract training services and generally considering IMI a business partner of choice in appropriate business ventures.

IMI is a member of South Asia Network of Economic Research Institutes (SANEI). SANEI is a regional initiative to foster networking and collaboration among economic research institutes in South Asia Initiated in June 1998, SANEI seeks to establish strong research inter-linkages among various economic research institutes in the region with a view to encouraging a better-informed policy-making process. Until 2012, we got about US$40,000 from them to pursue three different research projects.

IMI is also a member of Global Development Network (GDN). GDN is a worldwide network of research and policy institutes working to provide new perspectives to the development challenges of our time. A spin-off the World Bank, GDN works to make policy-relevant research accelerate the pace of global development. The Government of India has granted it the status of international organization. GDN is engaged in research issues related to social and economic development, and encourages researches by providing platform for the research. Last year IMI ,Delhi (jointly with IMI Kolkata,IMI Bhubaneswar) sponsored their prestigious international

programme at their Head Office, Vasant Kunj, New Delhi. GDN is an international organisation (under UN).

IMI's internationally reputed journal, Global Business Review is another reflection of how the institute has delivered in the past. Global Business Review (Quarterly) is designed to be a forum for the wider dissemination of current management and business practice and research drawn from around the globe but with an emphasis on emerging economics. An important feature is its cross-cultural and comparative approach. The Journal is multidisciplinary in nature and with a strong practical orientation. This refereed journal publishes surveys relating to significant developments in management practice drawn from business/commerce, the public and the private sector, and non-profit organizations. The journal also publishes articles which provide practical insights on doing business in India/ Asia from local and global, and micro and macro perspectives. It has circulations of 12,900 copies (including online) and listed in SCOPUS.

List of Faculty Members

IMI enjoys a large pool of qualified faculty members. Across many rankings, it has been ranked very high in terms of its faculty resource.

Name of the Faculty Member	Qualification			Association with the institute	Designation	Date on which Designated as Professor/ Associate Professor	Date of Joining the Institution	Department	Specialization	Academic Research			Currently Associated (Y/N) Date of leaving in case of Currently Associated is ("No")	Nature of Association Regular/ Contract
	Degree (highest degree)	University	Year of attaining higher qualification							Research paper publications	Ph.D. Guidance	Faculty Receiving Ph.D. during the Assessment Years		
ALOK KUMAR SINGH	Fellow in Management (Operations Management)	IIM Indore	2014	4y ,9m	Associate Professor	1/10/ 2018	24-JUN-14	Operations & Quantitative Methods	QT/OM	13	0		Yes	Regular
AMAN SRIVASTAVA	Ph.D.	Jamia Milia	2010	5y ,7m	Professor	1/5/2018	01-AUG-13	Finance Management	FINANCE	22	0		Yes	Regular
ARNAB K DEB	Ph.D. - Economics	Department of Economics, University of Connecticut	2012	5y ,11m	Associate Professor	1/5/2018	08-APR-13	Economics Management	ECONOMICS	3	0		Yes	Regular
ARVIND CHATURVEDI	Ph.D	IIT Delhi	2009	13y ,9m	Professor	21/06 /2005	21-JUN-05	Operations & Quantitative Methods	STATISTICS ,ECONOMICS,MARKETIN	16	0		Yes	Regular

ASHA BHANDARKER	Ph.D, Business Management	Osmania University	1986	6y ,8m	Distinguished Professor	3/7/2012	03-JUL-12	Human Resource Management	HUMAN RESOURCE & ORGANISATIONA	47	10		Yes	Regular
ASHUTOSH KHANNA	Ph.D	London School of Economics & Political Science	2007	7y ,9m	Associate Professor	1/6/2011	01-JUN-11	Strategy and General Management	STRATEGY, INNOVATION, ENTREPRE	3	0		Yes	Regular
AYONA BHATTACHARJEE	FPM in Economics	IIM Bangalore	2010-2015	2y, 1m	Assistant Professor	9/11/2018	09-NOV-17	Economics Management	ECONOMICS	6	0		Yes	Regular
BHIMARAYA METRI (On Sabbatical)	Ph.D	IIT Mumbai	2002	6y ,6m	Professor	18/09/2012	18-SEP-12		OPERATIONS MANAGEMENT				No	Sabbatical
B K SRIVASTAVA	Ph.D	Southern Illinois University, USA	1968	23y ,2m	Professor Emeritus	1/4/2017	05-JAN-96	Human Resource Management	BEHAVIOURAL SCIENCES	30	8		Yes	Contract
CHHAVI MEHTA	Ph.D	IIT Delhi	2012	4y ,10m	Associate Professor	1/8/2018	07-MAY-14	Finance Management	FINANCE	5	0		Yes	Regular
D K BATRA	Ph.D in Management	FMS, University of Delhi	2002	5y ,11m	Professor	18/04/2013	18-APR-13	Marketing Management	MARKETING	3	3		Yes	Regular
DEEPAK CHAWLA	Fellow in Management,	IIM, Ahmedabad	1980	28y ,2m	Distinguished Professor	1/4/2012	08-JAN-91	Operations & Quantitative Methods	QUANTITATIVE METHODS, MARKETIN	63	3		Yes	Regular
DEEPAK TANDON	Ph.D	International University of Contemporary Studies, Washington DC	2011	6y ,3m	Professor	24/12/2012	24-DEC-12	Finance Management	FINANCE & ACCOUNTING	92	0		Yes	Regular
HARISH Venkatesh RAO	Fellow Ph.D	IIM Ahmedabad	2013	2y ,7m	Assistant Professor	1/8/2016	01-AUG-16	Operations & Quantitative Methods	OPERATIONS AND QUANTITATIVE ME	7	0		Yes	Regular
HARSHIT MAURYA	Ph.D Marketing	Univesity of Lucknow	2014	1y ,5m	Assistant Professor	7/2/2018	2-Jul-18	Marketing Management	MARKETING	24	0		Yes	Regular
HIMADRI DAS	Ph.D.	University of Virginia, USA	1990	0y ,5m	Professor	4-Oct-18	4-Oct-18	Finance Management	FINANCE	7	1		Yes	Regular
HIMANSHU JOSHI	Ph.D (Business Administration)	AIMA & Aligarh Muslim University	2015 2006	14y ,2m	Associate Professor	1/10/2017	07-JAN-05	IT Management	IT	31	0	Yes	Yes	Regular
IRFAN A. RIZVI	Ph.D. in Organizational Behaviour	University of Delhi	1991	7y ,9m	Professor	16/06/2011	16-JUN-11	Human Resource Management	LEADERSHIP & CHANGE MANAGEMENT	30	16		Yes	Regular
JAI PRAKASH UPADHAYAY	Ph.D	IIT, Delhi	2006	3y,3 m	Professor	1/9/2016	1-Sep, 2016	Human Resource Management	HR & OB		0		Yes	Regular

KAKALI KANJILAL	Ph.D	Indira Gandhi Institute of Development Research (IGIDR)	2009	7y ,1m	Professor	1/5/2018	06-FEB-12	Operations & Quantitative Methods	QUANTITATIVE TECHNIQUES & OPER	20	1		Yes	Regular
KALPANA TOKAS	FPM	IIM Bangalore	2013-2018	0y ,8m	Assistant Professor	5/7/2018	5-Jul-18	Economics Management	ECONOMICS	16	0		Yes	Probation for 1 year
MAMATA RANI MOHAPATRA	Ph.D.	Utkal University	2004	21y ,0m	Professor	12/9/2011	01-MAR-98	Human Resource Management	HR & OB	37	1		Yes	Regular
MEENAKSHI NAGARAJAN	Ph.D	FMS University of Delhi	2006	0y ,10m	Associate Professor	25/5/2018	25-May-18	Marketing Management	MARKETING	12	0		Yes	Probation for 1 year
MONIKA CHOPRA	Ph.D	GGSIP	2009	1y ,6m	Assistant Professor	13-SEP-17	13-SEP-17	Finance Management	Finance & Accounting	12	2		Yes	Regular
MRINMOY MAJUMDER	Ph.D (FPM)	MICA	2011-2014	0y ,9m	Assistant Professor	18/6/2018	18-Jun-18	Human Resource Management	OB/HR	6	0		Yes	Probation for 1 year
NALIN JAIN	Ph.D	IIT Delhi	2016	7y ,6m	Professor of Practice	1/5/2018	28-SEP-11	Marketing Management	MARKETING / ENTREPRENEURSHIP	4	0	Yes	Yes	Regular
NEENA SONDHI	Ph.D.	University of Delhi	1991	13y ,6m	Professor	5/9/2005	05-SEP-05	Marketing Management	MARKETING	38	5		Yes	Regular
PARTHASARATHI BANERJEE	Ph.D	Jadavpur University	1998	1y ,5m	Professor	09-OCT-17	09-OCT-17	Strategy and General Management	Strategy & General Manageament	41	2		Yes	Regular
PINAKI DASGUPTA	Ph.D	Banaras Hindu University	2000	4y ,9m	Professor	23/06/2014	23-JUN-14	Marketing Management	MARKETING	35	7		Yes	Regular
PRADIP KUMAR BHAUMIK	Fellow in Management	IIM, Ahmedabad	1984	35y ,3m	Distinguished Professor	1/4/2012	26-DEC-83	Operations & Quantitative Methods	OPERATIONS MANAGEMENT	55	0		Yes	Regular
PRASHANT GUPTA (On Sabbatical)	Ph.D.	Budelkhand University, Jhansi	2009	7y ,7m	Associate Professor	5/8/2011	05-AUG-11	Finance Management	FINANCE				No	Sabbatical
PRERNA LAL	Ph.D.	Banasthali University	2016	11y ,10m	Assistant Professor	1/1/2017	15-MAY-07	IT Management	IT	9	0	Yes	Yes	Regular
RAJAT KATHURIA (On Sabbatical)	Ph.D.	University of Maryland, USA	1994	23y ,10m	Professor	1/10/2011	22-MAY-95	Economics Management	ECONOMICS	24	1		No	Sabbatical
RAJEEV ANANTARAM	Ph.D (Public Policy)	University of Pittsburgh	2004	7y ,0m	Professor	5/3/2012	05-MAR-12	Economics Management	ECONOMICS	13	0		Yes	Regular
RAMACHANDRAN K	ICWA, CAIIB, PGCM	IIM Kolkata	1987	1y ,07m	Professor of Practice	11/5/2018	11-May-18	Finance Management	FINANCE / ACCOUNTING	0	0		Yes	Regular
RAVINDER ARORA	Ph.D	IIT, Delhi	2010	11y ,10m	Professor	1/10/2011	09-MAY-07	Finance Management	FINANCE AND ACCOUNTING	11	1	Yes	Yes	Regular

SAJEET PRADHAN	Ph.D	IIT, Kharagpur	2015	2y ,9m	Associate Professor	8/6/2016	08-JUN-16	Human Resource Management	OB	36	0		Yes	Regular
SANJAY DHAMIJA	FPM	IMI-D Fellow of ICWAI	2009	9y ,11m	Professor	8/4/2009	08-APR-09	Finance Management	FINANCE AND ACCOUNTING, FINANC	20	0	Yes	Yes	Regular
SHAILENDRA NIGAM	Ph.D	Agra University	1995	7y ,1m	Professor of Practice	1/5/2018	01-FEB-12	Human Resource Management	HUMAN RESOURCE & ORGANISATIONA	5	0		Yes	Regular
SHIKHA BHATIA	Ph.D	Gurunanak Dev University Amritsar	2009	0y ,9m	Assistant Professor	1/6/2018	1-Jun-18	Finance Management	FINANCE / ACCOUNTING	22	2		Yes	Probation for 1 year
SIDDHARTH VARMA	Ph.D	IIT, Delhi	2008	9y ,8m	Professor	16/07/2009	16-JUL-09	Operations & Quantitative Methods	OPERATIONS MANAGEMENT, SUPPLY	29	0		Yes	Regular
SONU GOYAL	Ph.D	FMS, University of Delhi	2000	10y ,3m	Professor	2/12/2008	02-DEC-08	Strategy and General Management	STRATEGY	16	0		Yes	Regular
SUPRIYAM KALLA	Fellow in Management	MDI	2011	6y ,6m	Assistant Professor	17-SEP-12	17-SEP-12	Marketing Management	MARKETING	5	0		Yes	Regular
SWATI DHIR	FPM	IIM, Lucknow	2014	2y ,10m	Assistant Professor	25/05/2016	25-MAY-16	Human Resource Management	OB/HR	27	0		Yes	Regular
VALLURY CHANDRA	Ph.D.	Jamia Milia Islamia University	1998	13y ,11m	Professor	15/04/2005	15-APR-05	Human Resource Management	HR / OB / COMMUNICATION	9	1		Yes	Regular
VINOD KUMAR	Ph.D	IIT, Roorkee	2014	2y ,6m	Assistant Professor	22/09/2016	22-SEP-16	Marketing Management	MARKETING	30	0		Yes	Regular
VIJAY VANCHESWAR	Ph.D	IIT Delhi	1998	7y ,5m	Professor	1/10/2011	01-OCT-11	Strategy and General Management	MARKETING&COMMUNICATIONS	6	0		Yes	Regular

Details of Faculty Members Area Wise

ECONOMICS

Arnab K. Deb

Dr. Arnab K. Deb holds doctorate in Economics from University of Connecticut, Storrs. His doctoral dissertation is an application of Microeconomic theory to Indian data for the organized manufacturing sector. He earned his B.Sc. (Honors) and M.Sc degrees from University of Calcutta. His research interest includes Microeconomics, Productivity and Efficiency Analysis, Industrial Organization, Game Theory, Applied Econometrics

Dr. Deb has more than six years of experience in teaching and research. He has worked on an NSF (National Science Foundation) funded project "Economic and Social Rights: Obstacle or

Handmaiden to Growth? His major responsibility in that project was to design alternative approaches to define an indicator of the extent to which countries are fulfilling their economic and social rights obligations under the International Covenant for Economic, Social and Cultural Rights (ICESCR). Before joining the Ph.D. program, he had served as a Research Associate in AC Nielsen ORG Marg, Kolkata and worked on two projects "District Level Monitoring of all Programs of Ministry of Rural Development, India" and "Moving out of Poverty: Growth & Democracy" He has attended and presented research paper at international conferences.

Dr. Deb has received multiple fellowships and awards in his career. He has been awarded awarded the "Pre-doctoral Fellowships" by the Department of Economics for the period 2007 to 2011 and "Doctoral Dissertation Fellowship" by the Graduate School in the year 2012. He was also recognized with the "Abraham Ribicoff Graduate Fellowship" by the Department of Economics, University of Connecticut in 2011. This award is given annually to recognize an outstanding Ph.D. student who is interested in public policy.

Ayona Bhattacharjee

Ayona Bhattacharjee is a Fellow from Indian Institute of Management Bangalore in the area of Economics and Social Sciences. She obtained her Master's degree in Economics from Jawaharlal Nehru University, New Delhi and Bachelor's degree in Economics from Presidency College , Kolkata. She has also qualified the UGC-NET Exam in Economics. Prior to joining IMI Delhi, Dr. Bhattacharjee was an Assistant Professor at O.P Jindal Global Business School, where she taught undergraduate and postgraduate courses in Economics. She also has three years of industry experience in Data Analytics firms. Prior to joining the doctoral program, she was as an associate consultant at Symphony Marketing Solutions (now Genpact) in Bangalore and later worked as a business analyst with HSBC Analytics, Kolkata.

Dr. Bhattacharjee has presented her work at national and international conferences. She works at the interface of Macroeconomics and Development economics. Her current research interests include topics related to human capital theory, economic growth and trade in services.

Rajat Kathuria

Rajat Kathuria has been with IMI since May 24, 1995. He is Professor of Economics and was Consultant with the Telecom Regulatory Authority of India (TRAI) for eight years. After completing his Ph.D in Economics from the University of Maryland, College Park, he worked as a Consultant to the World Bank in Washington, before joining IMI. His areas of interest are Trade in Services, Competition Policy and Regulatory Economics. His most recent publication deals with negotiation strategy for telecommunication services in the WTO from an Indian perspective. He is a founder member of Broadband Society for Universal Access. He has published articles in both national and international journals. He was intensively involved in the process of telecom liberalization and tariff reform in India and has lectured on the subject both in India and abroad. Currently, he is on sabbatical from IMI.

Rajeev Anantaram

Prof Rajeev Anantaram is Professor of economics at the International Management Institute since March 2012. Prior to joining IMI he was Senior Associate & Head in Standard & Poor's research group, Senior Fellow at the Indian Council for Research on International Economic Affairs (ICRIER) and Senior Associate Editor at Business Standard Limited, all in New Delhi. Between November 2011 and February 2012, he was an Emerging Leaders Fellow at the Australia-India Institute at the University of Melbourne.

Dr Anantaram holds a Masters degree in Physics from the Indian Institute of Technology, Mumbai. His subsequent training was in Public Policy & Applied Economics, first at the Maxwell School of Citizenship & Public Affairs, Syracuse University where he obtained an M.P.A degree and later at the University at Pittsburgh, where he obtained a PhD in Public Policy and Applied Economics.

Dr Anantaram's primary research interests are in the areas of International Trade and Capital Flows, particularly Foreign Direct Investment. His more recent interests include the role of science & technology policies in fostering innovation-led growth in East Asia.

Kalpana Tokas

Kalpana Tokas is currently working as an Assistant Professor in Economics at IMI Delhi. She is a Fellow from Indian Institute of Management, Bangalore in the Economics and Social Sciences Area. Prior to this, she pursued her Master's degree in Economics from Gokhale Institute of Politics & Economics, Pune and her Bachelor's degree in Economics from University of Delhi. She has qualified the UGC-NET Exam in Economics and was also awarded JRF by UGC.

Dr. Tokas has presented her work in many national and international conferences and has received best paper awards at several of them including COSMAR at IISc Bangalore, the PhD Consortium at SJMSOM, IIT Bombay, the 15th AIMS International Conference at IMT Ghaziabad and the Young Scholar's Conference at Centre for East Asian Studies, JNU. Her primary research interests lie in the fields of International Trade, Regional Integration, Global Value Chains, International Production Networks, trade in services and International Business. Studying the implications of Preferential Trade Agreements (PTAs) with 'deeper' and 'new age' provisions on trade flows at aggregated and sectoral level forms a substantive core of her current research. Her current research also involves exploring the opportunities and challenges for the Indian IT-ITeS firms in Japanese and Korean markets, in the form of differences in industrial organization, ways of doing business as well as linguistic and cross-cultural barriers.

FINANCE

Aman Srivastava

Dr Aman Srivastava, Professor (Finance) at IMI, has over twenty years of experience in research, teaching and corporate training. He has trained Government officers and corporate executives of more than 50 countries. He has conducted training programmes for executives of ONGC, Oil India,

Indian Oil, HPCL, GAIL, NTPC, NHPC, SJVN, Coal India, SAIL, NALCO, MCX, RAIL Tel Corporation, HUDCO, MSME, TCIL, AC-Nelson, Greenfield.com, Standard Chartered Bank, NAFED and much more. He has published research papers and cases in national and international journals including Theoretical Economics Letters (TEL), International Journal of Theoretical & Applied Finance (IJTAF), Asian Economic Review, Global Business Review, Asia Pacific Business Review, Decision and much more. His areas of specialization are corporate finance, risk management, mergers & acquisition and investment & wealth management. He has participated in training programmes of Harvard Business School, Richard Ivey School of Business and AACSB International, USA. He was awarded for his cases and research papers by Strategic Management Forum at IIT Mumbai and IIT Kanpur. He can be reached at: <aman@imi.edu>.

Chhavi Mehta

She is working as a faculty in the area of finance with International Management Institute (IMI), New Delhi. She completed her Ph.D. form Indian Institute of Technology (IIT Delhi) and PGDM from T. A. Pai Management Institute (Manipal). She has 22 years of diverse experience in Teaching, Training, Research and Consultancy. She teaches Financial Accounting and Analysis, Cost and Management Accounting, Corporate Finance, Business Valuation, Security Analysis and Portfolio Management and Management of Financial Services. She has published various research papers in the journals of national and international repute. She regularly conducts Executive Development Programs in finance area especially on Financial Statements Analysis, Finance for Non-finance Executives, Project Evaluation, Credit Management and Financial strategy. She has conducted training programs at Indian Institute of Public Administration (IIPA), Management Development Institute (Gurgaon) and IIT (Delhi). She has been regularly invited by National Thermal Power Company (NTPC) to train their managers in finance area. She has also worked as a consultant with an education company which is an assessment auditor for NGOs. Currently she is working on a research project granted by Insurance Regulatory and Development Authority of India (IRDAI).

Deepak Tandon

Prof. Deepak Tandon is Professor (Finance & Accounting) at IMI New Delhi. He is M.Sc. (Delhi University), LL.B (Delhi University), CAIIB, MBA (Finance), Diploma International Trade – Exports (Bangalore) and Ph.D. – 2010 Washington DC US. Prof. Tandon has over 2 decades of teaching experience at renowned institutions which include University of Luton, Bedfordshire UK, Sasin University, Bangkok, Lal Bahadur Shastri Institute of Management, New Delhi, IMT Ghaziabad, British Council, ICAI, Shriram College of Commerce at New Delhi and SP Jain Institute of Management, Mumbai. He has rich Banking industry experience having worked at senior Management levels in Punjab National Bank, PNB Capital Services, J&K Bank Ltd, IndusInd Bank, Oriental Bank of Commerce.

Prof. Tandon is an approved ISO Lead Auditor from Nigel Bauer & Associates (Germany) and is an IRCA Certified (London) Auditor. He has written several books in Finance and

Banking areas and has contributed research papers in journals of international and national repute. His areas of expertise are Financial Management, Management of Banks, and Treasury & Risk Management in Banks, Project & Infrastructure Financing, Investment Banking, Mergers and Acquisitions, Working Capital Management and Financial & Commodity Derivatives. He has an accredited recognition of receiving many awards in areas of Banking & academics from various bodies & universities of repute. He is receipient of several Academic awards from various Institutions of repute.

Himadri Das

Dr. Himadri Das is the Director General of IMI, a role he took on in October 2018 on his return to IMI after being away for almost six years. During the time he was away he first served as Director of Great Lakes Institute of Management Gurgaon and then as Director of MDI Gurgaon. In his first innings at IMI New Delhi he spent eleven years as Professor of Finance and Information Systems, in addition to taking on a variety of leadership roles out of which five years were as the Dean (Academic Programs). Prior to these academic roles, he has about thirteen years of corporate experience mainly in the IT products and services industry, in the US and India, for software multinationals involved with products for engineering and financial applications.

He has been a Visiting Professor at the University of Luxembourg, the University of Tampere in Finland, and the Grenoble Graduate School of Business in France.

He has a B.Tech. and MBA from IIT Delhi and an M.S. and Ph.D. from the University of Virginia, USA.

Monika Chopra

Monika Chopra is a CFA from CFA institute USA. She has done PhD in Finance from Guru Gobind Singh Indraprastha University, Delhi and M.B.A (Finance) with distinction from Guru Nanak Dev University, Amritsar. Previously, she was associated as a faculty at Lal Bahadur Shastri Institute of Management, New Delhi and has a total teaching Experience of 15 years. She is also a regular member of CFA institute and volunteer in the core committee of CFA Institute Research Challenge in India. Several of her cases have been published at Harvard and ET cases. She has written various research papers which have been published in national and international journals. She is also a co-author two books viz. "Financial Markets, Institutions and services" and an edited book on "Indian Capital Market: An Empirical Study." She has also contributed portfolio solutions in the Portfolio Doctor column for Economic Times wealth edition.

She has conducted various workshops on Finance for Non Finance Executives and various MDPs on Issues like Business Valuation as well as organized series of National Conferences on Indian Capital Markets. Her teaching interests include, Security Analysis, Portfolio Management, Corporate Finance, Business Valuation & Financial Analysis.

R. K. Arora

Ravinder Kumar Arora is currently a professor of Finance and Accounting at International Management Institute, New Delhi. He has a Bachelor of Commerce Degree with distinction from Panjab University, an MBA Degree from University Business School, Chandigarh and a doctorate from Indian Institute of Technology, Delhi. He is also a fellow member of The Institute of Cost Accountants of India and The Institute of Company Secretaries of India. He has authored three books in the area of financial accounting, managerial accounting and risk management. He has more than three decades of industry, teaching, and research experience. He has published his research in premier national and international journals.

Ramachandran K

Ram has got more than 30 years of banking/banking-related experience cutting across organisations. He was with the banking industry (Canara Bank, State Bank of India and the Reserve Bank of India) in different capacities. Then he worked with one of the premier newspaper group (The Hindu) as Banking Researcher/Commentator. He had carried extensive journalistic research on banking industry/bank regulation/bank supervision during his innings with the publication. He had authored around 250 articles (including editorial pieces) in the newspaper on related topics.

He had a stint of almost four years in the Banking Software industry (including Polaris Software Lab). He had been a corporate trainer & consultant in the arena of Banking for more than 10 years. In that role, he had conducted training programmes/MDPs on various topics related to Commercial Banking/Central Banking/Financial Services/application of technology in Banking for around 350 batches of professionals working in different banks/banking software companies/banking BPOs, both in India and abroad. Besides he had been a domain consultant for some of the largest BFSI software companies in India for years. Side by side, he co-founded and nurtured a technology start-up venture in Chennai for three years.

For almost four years (split into two stints) he was with the Goa Institute of Management (GIM) as Professor of Banking & Finance. He handled a host of courses on topics related to Banking/Central Banking/Financial Markets/Finance. He was the Head of Corporate Training & Consulting during his stay in GIM.

As a visiting faculty, Ram had taught Banking related subjects for MBA students in the Institute of Financial Management & Research (IFMR)2, Chennai from 2004 to 2015. Again, as a visiting faculty, he had taught Banking in IIM, Rohtak.

He has also handled corporate training programmes for around 350 batches of professionals working in top-notch corporates in India and abroad. The topics covered would include Trade Finance, Fund Transfer Pricing (Banks), Payment System & Cash Management, Consumer Banking, Corporate Banking, Finance for Non-Finance Executives, Advance Finance, Strategic Working Capital Management, etc.

Ram's research interests remain focused on topics related to Central Bank Independence and Bank Regulation & Supervision. He is currently working on a paper dealing with Central Bank Independence in the Indian context.

Academically, Ram is a Bachelor of Commerce from the University of Madras (India), He is also a qualified Cost Accountant (ICWA/ICMA as the qualification is named in India). Besides, he has done his Post Graduate Certificate Programme in General Management from the Indian Institute of Management, Calcutta. Also, he is a certified associate of the Indian Institute of Bankers (this qualification relates to proficiency in Banking and is coveted in the Indian banking industry).

Sanjay Dhamija

Sanjay Dhamija currently is Professor in the area of Finance and Accounting. He completed his doctorate (Fellow Program in Management) in finance from IMI-Delhi. He is a Fellow Member of the Institute of Company Secretaries of India (FCS) and of the Institute of Cost Accountants of India (FCMA). He did his M Com from Delhi School of Economics and LL B from Delhi University. He is also a Chartered Financial Analyst from ICFAI. Professor Dhamija has over 31 years of rich experience both in industry and academia. He worked in industry in senior positions for over 17 years with organizations of repute like ABN AMRO Asia Equities (India) Private Limited, HSBC Securities and Capital Markets (India) Private Limited, Escorts Finance Limited and MMTC of India Limited. Since 2003 he is in academics having worked with ICFAI

Business School and Management Development Institute (MDI) before joining IMI in 2009. At MDI he held various positions including Chairperson of Executive Post Graduate Diploma in Management, Chairperson of Continuing Education and Chairperson of Finance and Accounting Area. He was awarded for 'Excellence in Teaching' at MDI and as 'Best Trainer' at IMI.

He has handled a number of consulting and training assignments for organizations in government sector, public sector and private sector. He also regularly conducts popular programs on 'Finance for Non Finance Executives' and 'Understanding and Analysis of Financial Statements'.

He has authored 6 books in the area of accounting, finance, company law and corporate governance. He has published number of research papers and case studies, both in national and international journals.

Shikha Bhatia

Dr. Shikha Bhatia is an academician, researcher and trainer with more than 13 years of experience. She specializes in the field of Finance. At present she is working with IMI, New Delhi as Assistant Professor in Finance and Accounting Area. Prior to joining IMI, she was associated with Jaipuria Institute of Management, Noida, Amity University, Noida, Guru Nanak Dev University, Amritsar and Lyallpur Khalsa College, Jalandhar.

She has done her Ph.D. from Guru Nanak Dev University, Amritsar on the topic, "Long-run operating and share price performance of initial public offerings in India". Her research papers have been published in reputed refereed journals and she has participated in a number of international and national conferences, workshops and faculty development programmes. She was awarded the Best Paper award for her research paper 'Examining the Performance of IPOs: An Evidence from India' at Fourth National Conference on Indian Capital Market: Emerging Issues held at IBS Gurgaon. She was also awarded BIMTECH-Stough Young Scholars Award ICMC2013 (International Conference on Management Cases 2013), held at BIMTECH Greater Noida. She was a guest editor for a special issue on Social Media Networking for Customer Mapping and Reputation Management of International Journal of Virtual Communities and Social Networking (IJVCSN). She is also the reviewer of various refereed Journals like International Journal of Banking, Accounting and Finance (IJBAAF), International Journal of Financial Management (IJFM), Journal of Economics and International Finance (JEIF) and International Research Journal on Business, Management and Finance (IRJBMF). She has imparted trainings in various organizations in the areas of financial analysis, corporate finance, management accounting and control, corporate valuation and financial modeling. She teaches Financial Accounting and Analysis, Financial Management, Corporate Valuation, Financial Modelling and Investment Banking.

INFORMATION MANAGEMENT

Himanshu Joshi

Himanshu Joshi is an Assistant Professor and the Area Chair for Information Management at International Management Institute, New Delhi, India. He has overall 15 years of t eaching, research and industry experience, with prior employment in organizations like United Nations Development Programme (UNDP)& UNAIDS. An avid researcher, Himanshu has several research papers published in referred national and international journals to his credit. Other than that, he periodically writes book chapters and is a regular with articles in various business & management publications. Himanshu is also a reviewer to international journals and has done book reviews on Enterprise Resource Planning and Knowledge Management. He has keen research interest in the areas of Information Systems, Electronic Business, Enterprise Resource Planning, Analytics and Knowledge Management. At IMI, other than leading the IM Area, Himanshu had chaired Ranking and Accreditation activities. Currently he chairs the IT Infrastructure Committee and is a member of the Branding Committee. A graduate in Engineering, Himanshu is also a gold medalist from IMI. He is a doctorate in the area of Knowledge Management.

Prerna Lal

Prerna Lal is an Assistant Professor in Information Management area at International Management Institute, New Delhi. She did B.E in Computer Technology from Nagpur University and M.B.A. from IIT Roorkee. She obtained her Ph.D. from Banasthali University in the area of Cloud Computing. She is a SAP-certified consultant (HCM) and holds ITIL® V3 Foundation-level certificate in IT Service Management. She is a published writer in journals and publications, both Indian and international. She has more than 16 years of experience in academics and research with

areas of interest being Data Warehousing and Data Mining, Business Analytics, Software Project Management, IT Service Management, Cyber Law, and Cloud Computing.

MARKETING

D.K. Batra

Dr.D.K.Batra is Professor in marketing Area at IMI. He holds a PhD and MBA from FMS(Delhi University) and a B Tech (Text) from TIT. He has been a UNDP fellow to University of East London, FIT, New York University and also a UNDP Research Fellow to several Universities in Brazil and European Union to study New Product Development.

Some of his prior assignments include Director, Asia Pacific Management Institute, New Delhi, Vice President, (New Projects), Netaji Subhash Institute of Management Sciences, Senior Professor and Programme Director PGDM (International Business management), FORE School of Management . In a long stint with National Institute of Fashion Technology New Delhi spanning 18 years, he has held various senior positions namely: Head- Academic Affairs of eleven NIFT centers in India, Chairperson Fashion Management Studies & Head International Linkages.

He has served on the executive Council of IFFTI for many years, a body of 32 International Fashion and Textile Universities. He was also the founding CEO of Fashion Design Council of India He has been on the PhD Research Board of Jamia Hamdard University. He is member hoard of studies of UP Tech University He has also worked as Advisor to Ministry of Information Technology He has authored many Books and Research Papers. He has provided Consultancy & Training services to various corporate like Raymond India, Madura Garments Gokaldas Exports, ABN AMRO, ITC, ISEPC, AEPC etc. He was a also a consultant to International trade center Geneva, UNCTAD

Harshit Maurya

Dr. Harshit Maurya is a Ph.D. in Marketing from the University of Lucknow and is also UGC-NET qualified in Management. He brings with himself 10 years of academic experience across different prestigious institutes and close to 3 years stint with a market research firm. He has been a Young Faculty Fellow for the prestigious AMA-AIM Sheth Consortium in Marketing in 2016. He has received training in Case teaching pedagogy through a joint program from IIM Lucknow & Ivey Business School, Canada. He was also a part of the workshop on Responsible Management Education & Awareness on Quality in Higher Education jointly undertaken by United Nations Global Compact Initiative & University of Lucknow. His domain interest lies in studying subsistence marketplaces and distribution related issues in Indian markets. His initial scholarly works have been published with various international journals of repute, like- Journal of Global Marketing, The Marketing Review, Services Marketing Quarterly, & International Journal of Retail & Distribution Management. He serves as an ad-hoc reviewer for AMA conferences & various journals of high accreditation. Dr. Maurya has also contributed to various international conferences of academic prominence. His current research revolves around subsistence marketplaces, rural retailing, & COO effect. His teaching areas of interest include papers like

Marketing to the Marginalized Consumers, Rural Marketing, Brand Management, Marketing Management, Sales & Distribution Management. He is an avid reader & a travel enthusiast. He could be contacted onharshit.maurya@imi.edu.

Meenakshi Nagarajan

Meenakshi has more than 18 years of experience in the academia. She has worked with the Goa Institute of Management (three and a half years) and NIILM Centre for Management Studies (more than 14 years). She was also a Visiting Faculty with TAPMI, Manipal. She has taught courses related to Marketing Management, International marketing, Marketing of Services, and Qualitative Marketing Research. She was also the Area Chair (Marketing) at the Goa Institute of Management. She has co-authored a textbook on Marketing Management by Vikas Publication which is in its third edition. She is an avid case writer and has published in all leading case databases including Ivey (included in the Harvard Case database), EEMCS and Vikalpa.

Nalin Jain

Prof. Nalin Jain has three and a half decades of holistic experience relevant for business education of which twenty years are as an illustrious core faculty at business schools of repute, last one (before IMI) being at FORE School of Management, New Delhi.

Prof. Jain has a track of achievements in business and Industry playing diverse roles in various organizations for almost a decade and a half; building the LT switchgear brand at Voltas Ltd, doubling the business revenue in three years as CEO of a mid-size family business and steering a successful start-up as an entrepreneur.

Subsequently, for seven years he was involved in significant Market, Channel, Brand Building, Communication, CRM, Marketing strategy and General Management consulting projects for organizations such as Mis Rediffusion DY & R, Pepsi and MTNL before joining academics.
A prolific and versatile teacher, Prof. Jain has been teaching equally effectively across all programs and almost all courses offered in the marketing domain in his stint at business schools. He is widely respected as a curriculum, course and pedagogy innovator.

Neena Sondhi

Dr. Neena Sondhi: is the Shashi Budhiraja Chair professorship for Management Research at IMI-Delhi. Dr. Sondhi also currently holds the portfolio of Dean Research, Accreditation & Regulatory Affairs at International Management Institute, New Delhi. An alumnus and a merit holder from the Faculty of Arts, University of Delhi, she has been trained in the case method of teaching and writing at the Harvard Business School, U.S.A. She is a certified trainer (ISB-Indian School of Business & UNICEF) for monitoring and evaluating effectiveness of Social programs. With a diverse 25+ years of diverse teaching, research and consultancy experience, she is recognized for her expertise in consumer behavior & insights; consumer psychology & Marketing research-qualitative & quantitative; as well as niche areas such as Luxury brand management and Marketing for start-ups.

Professor Sondhi is an avid researcher and has to her credit more than 30 peer reviewed research papers in International and National journals of repute. Her co-authored book titled "Research Methodology: concepts and cases" has been widely adopted in prestigious business schools across the country and is rated as one of the top 25 books in management education. She has published more than a dozen case studies with teaching notes with Ivey publishing and Thunderbird school of Business (available at the Harvard Business School Publishing). She is also a prolific popular writer and has to her credit over 100 articles in Indian newspaper dailies and magazines.

Dr Sondhi has to her credit, numerous diverse Social and Organizational consulting assignments. Some of her client's from Government/National and International organizations are - NITI Ayog (Planning Commission of India); IRDAI (Insurance and Regulatory Development Authority of India); IDRC Canada; Navdanya Foundation; Business Foundation; Safe Water Networks etc. She has also conducted both qualitative market research & market potential studies for reputed Indian and International organizations. Besides academics and research, she undertakes Executive training programs (Both open and in-company) in Marketing Research, Marketing Communication and Negotiation skills, Consumer Behavior and Customer Care.

Dr. Sondhi was been felicitated for her academic and professional work by various bodies. In **2013, s**he was awarded the "*Best teacher in marketing management***"** award in **2013** by the Dainik Bhaskar and Dewang Mehta foundation. In **March 2018**, she was awarded the '*Distinguished woman in management*' by the Venus International Foundation. She has also been awarded and accolated for the quality of her research. In 2015, her paper on organic consumption was judged as the **best research paper 2015** by Emerald Publishing. In 2017, her Case study titled *Clubb international private limited: marching ahead to new travels* was judged as the **prize winning best case amongst** more than 100 International cases in the ISB-Ivey International case competition. In December 2017, her paper on Shopping cart abandonment was judged as the *best research paper at the fifth ITQM conference, 2017.* **In October 2018** her Case study titled *Nappa Dori: crafting the brand strategy was* judged as the **prize winning best case in the Marketing category amongst** more than 100 International cases in the ISB-Ivey International case competition. In 2018, her case study titled Saregama India ltd.: repositioning the value proposition, was judged amongst the top 10 best case in the ISB-Ivey International case competition. Dr. Sondhi can be contacted at neenasondhi@imi.edu.

Pinaki Dasgupta

Dr. Dasgupta is Professor of Marketing at the International Management Institute, New Delhi since June 2014. Prior to this he was at the Indian Institute of Foreign Trade (IIFT), New Delhi as Associate Professor, serving for a period of 15 years. Before his academic stint which started in the year 2000, he spent about 8 years in the advertising industry with companies, DDB Nedham Mudra and Rediffusion DY&R. He handled illustrious accounts like Airtel Mobile Services, Canon Cameras and UP Tourism. Later, Dr. Dasgupta was awarded his PhD from the Banaras Hindu University, Varanasi in the year 2000 and from thereon he shifted to academic world. Here, he specialises in consumer research and trade marketing with specific teaching and research interests in the digital domain and international business. His sector based focus has been on handloom, handicrafts, textiles and auto components. He has had hands-on experience working in these sectors through sponsored projects of the ministry (GOI) and multilateral institutions. At IMI he has been engaged in teaching, training and doing research. He has also been a keen advocate of

case based teaching and has had several cases to his credits with Ivey and Emerald Publishing. Dr. Dasgupta has several International publications to his name and has multiple numbers of sponsored research projects and consulting assignments to his credit too.

Supriya Kalla

Supriya M. Kalla has done FPM (equivalent to PhD) from Management Development Institute (MDI), Gurgaon. Her research is on 'Antecedents of Impulse Buying'. She has published widely in national and international journals such as International Journal of Management Cases, Journal of Business and Retail Management Research, Global Business Review. Her papers have been selected in national and international conferences. Before joining FPM, she has worked in market research and advertising for eight years. Her industry experience involves consumer insights for competitive marketing solutions, usage and attitude studies and brand development studies. She has done her post-graduation from Mudra Institute of Communications, Ahmedabad (MICA).

Vinod Kumar

Vinod Kumar holds a Ph.D. in Marketing from Department of Management Studies, Indian Institute of Technology (IIT), Roorkee. Presently, he is working as an Assistant Professor (Marketing) in International Management Institute (IMI), Delhi. He has presented and published his research work in various reputed national and international platforms. His work has been published in journals like, Marketing Intelligence and Planning, Aslib Journal of Information Management, International Journal of Business Innovation and Research, Management Research Review, Sustainable Production and Consumption, Emerald Emerging Markets Case Studies Journal, Global Business Review, etc. He is recipient of Highly Commendable and Outstanding Research Paper Award by Emerald Literati Network Awards for Excellence, 2017.

OPERATIONS & QUANTITATIVE METHODS

Alok Kumar Singh

Prof. A.K.Singh holds a FPM degree (Fellow in Management) in Operations management and quantitative area from Indian Institute of Management, Indore. He is a Mechanical Engineer from College of Technology, G.B. Pant University of Agriculture & Technology, Pantnagar. Currently he is working as Associate Professor, Operations & Quantitative Methods area, International Management Institute, New Delhi.

Prof. Singh has a vast Industry experience of more than 8 years with Steel Authority of India Limited, A Maharatna Company, and a well-known public sector enterprise in India and more than 5 years of academic experience at College of Technology Pantnagar and Institute of Management Technology, Hyderabad.

During his career at Bokaro Steel Plant, SAIL, he worked with various departments vig. Coke Ovens, Cold Rolling Mills and Steel Melting Shop. Prof Singh was also involved in training activities at T & D centre of Bokaro steel plant. He was a regular faculty of Hydraulic and Pneumatic Lab of the T& D centre of Bokaro steel Plant. He was also involved in operations optimization process of new HCl regeneration plant. He was involved in two major project of Bokaro steel plant. He has received the best employee of the month award from the Managing Director, Bokaro Steel Plant. Under his belt, the cold rolling mill achieved the maximum production in a shift and was given appreciation letter from Executive Director (Works).

Prof Singh has published more than 14 research papers, edited 2book and has attended several conferences in India and abroad. His teaching and research interest span across the domain of Retail operations management, Project Management, Supply chain management and quantitative Techniques. Prof Singh is actively involved in training and development activities and has done Management Development Programs for International participants from ITEC, JK paper mills, Jindal Steel and PSU's like WAPCOS.

Arvind Chaturvedi

Arvind Chaturvedi has been with IMI since June 21, 2005. Formerly with Institute of Management Technology (IMT), Ghaziabad, Administrative Staff College of India (ASCI), Hyderabad and School of Communication & Management Studies (SCMS), Cochin. He was awarded doctorate (Ph.D.) by IIT Delhi on "Impact of Economic Reforms on Poverty and Income Distribution in India: A Comparison with China". Authored a research based book "Consumption Expenditure Inequalities in Rural India" (1990), published by Birla Foundation for Economic Research, New Delhi. His current research interests include: Inter-state Inequality, Disparity, Convergence in India and China. He has extensively written on business, economy and consumer issues. Contributed more than 500 articles in newspaper and magazines. Published and presented more than 25 research papers in national and international journals/ conferences. Worked as an independent Consultant in Marketing & Advertising Research for several years. Conducted consulting assignments for large number of FMCG companies, Advertising agencies, Ministry of Agriculture (GOI), World Health Organization (WHO), International Labour Organization (ILO) and UNICEF. He has been Visiting Faculty to many B-schools including IMT, IIFT, BITS (CDC), BIMTECH and NIFM. Also been Visiting Faculty at University of Hyderabad to teach M.Phill. Students. He has conducted a large number of FDPs related to Research Methods and quantitative techniques for various b-schools.

Deepak Chawla

He is Distinguished Professor at the International Management Institute (IMI), New Delhi, where he has been a professor since 1991. He was earlier Dean (Academic), Dean (Research & FPM), Programme Director for various postgraduate programmes and the Registrar of IMI. A Fellow of the Indian Institute of Management, Ahmedabad (IIM-A), he holds a Bachelors and Masters degree in statistics from the Indian Statistical Institute, Kolkata. He has over four decades of teaching, research and consulting experience in the areas of quantitative methods in business, marketing

research, forecasting and financial econometrics. He has been a consultant to the School of Management Studies, Indira Gandhi National Open University, Delhi; a senior faculty member at the University of Calabar, Nigeria; a faculty member at Management Development Institute, Gurgaon; and a member of the research team at IIM Ahmedabad. He has worked on numerous research and consulting projects in India and abroad and has extensively published more than 80 papers both in national and international refereed journals. He has also conducted executive development programmes for private and public sector enterprises in India and abroad. Dr Chawla is the recipient of the Best Teacher Award from IMI, as well as the Distinguished Educator Award from Discovery Education. He is the reviewer of a number of reputed international journals and external examiner of Ph.D thesis. He has also co-authored a book on “Research Methodology”. He has guided a number of PhD students.

Harish Rao

Harish Rao is a Fellow (PhD) from IIM Ahmedabad and is an engineering graduate from Mumbai University. He did his doctorate in the Production and Quantitative Methods area and his thesis was titled "Stochastic Optimization Based Decision Support System (DSS) for Asset Liability Management in Life Insurance Firms". The thesis primarily dealt with a) the development of a DSS using stochastic optimization as a tool for addressing the ALM problem in a life insurance firm, and b) evaluating the impact of using stochastic liabilities in the mathematical model.

Prior to joining IMI Delhi, he was working as an Assistant Professor at Jindal Global Business School. He has also worked for 5 years with Nuclear Power Corporation of India Limited and was involved in both commissioning as well as operation of the nuclear power reactors at Kaiga, before joining IIM Ahmedabad in pursuit of his doctorate. He was awarded the prestigious 'Chaudhary-Padmanabhan- Pant Award for Scholastic Excellence' for exceptional academic performance in the first year of the FPM program among all doctoral students at IIM Ahmedabad in (2007 -08) by getting highest GPA.

Kakali Kanjilal

Dr. Kakali Kanjilal is currently working as Professor in the area of Operations Management and Quantitative Techniques at International Management Institute (IMI) New Delhi. She has a Ph.D from Indira Gandhi Institute of Development Research (IGIDR), Mumbai in the area of macroeconomics and finance. She has done M.Sc and B.Sc in Statistics from Gauhati University. She has won the award for “best post graduate”. Dr. Kanjilal has 18 years of industry, research and teaching experience with 10 years being spent in the industry. She has worked in ICRA Advisory group, Delhi for one and half year before joining American Express India (pvt) Ltd, (AMEX) Gurgaon. She has been the founder-head of Risk Authorization & Customer Management Analytics Team in India. She has also headed Acquisition Risk-Marketing Analytics at AMEX. Some of her key responsibilities were to build credit risk models, develop business strategies to optimize credit risk and provide strategic & technical

consultancy to US and non-US markets. In ICRA she was involved in Financial & Macroeconomic modeling. She has received "Leadership in Action Award" for one of the landmark projects in risk authorization vertical at AMEX.

Her research interests include data analytics, applications of econometrics and time series modelling-forecasting techniques in credit risk management, macroeconomic policy, energy and financial market analysis. She offers application-based courses on analytics like "Econometrics for Business Decisions", "Time Series Modelling and Forecasting", which are tailored to the requirements of data analytics firm.

Dr. Kanjilal has published many research articles in several international refereed journals of reputed publication house. She has also written articles in leading business newspapers Economic Times and Mint. She is an Associate Editor in one of the highly rated management journals Global Business Review. She is a regular reviewer of journals of reputed publication house.

Pradip K Bhaumik

He is Distinguished Professor at the International Management Institute (IMI), New Delhi. He is associated with IMI for more than thirty years. He has taught at leading business schools in India as visiting faculty. He has been a Trainer-cum-Consultant in Industrial Engineering and related areas at the National Productivity Council (NPC). Besides consultancy assignments and in-company training programmes for client organizations, it involved organizing, conducting and taking sessions in the National and Regional training programmes of NPC. He designed, conducted and taught in a large number of executive development programmes for junior, middle and senior levels of management at IMI. He has been a consultant to many Indian companies including MNCs and also to organizations like UNDP, USAID and GTZ. He conducted research studies sponsored by Government of India and other funding organizations. Extensive published work in journals (both international and national) as well as in authored and edited books, book chapters and conference proceedings

Siddharth Varma

Dr. Siddharth Varma is a Professor at IMI, Delhi in the area of Operations & Quantitative Methods. He is a Mechanical Engineer from the erstwhile University of Roorkee (now IIT, Roorkee) and M. Tech from IIT, Delhi. He holds a Masters in Business Administration from Asian Institute of Technology, Bangkok and a Ph.D from IIT, Delhi. Prof. Varma has had thirteen years of industry experience, mostly in the oil industry, before joining academics in the year 2000. He has worked in various functions including projects, procurement and logistics. He was Associate Professor (Operations Management) for more than four years at Institute of Management Technology (IMT), Ghaziabad. He was Director (NCR Centre) of University of Petroleum & Energy Studies (UPES) and also held the position of Vice President (Academic Administration) in the University. Besides teaching Professor Varma has been involved in conducting training programs sponsored by Government of India under its ITEC scheme. He has presented papers in conferences and

published papers in national as well as international journals. He is currently the Dean (Academics) at the Institute.

ORGNIZATIONAL BEHAVIOUR & HUMAN RESOPURCES

Asha Bhandarker

She has the rich experience of teaching for the last 30 plus years and has worked very actively in the corporate sector conducting training, research as well as consulting in the corporate world for the last 28 years. She is one of the few Indian professors of business management with the opportunity to conduct Vision workshops at the board level of leading public-sector organizations like Western Coal Fields, SAIL, Power-grid and IFFCO; Banks like Canara Bank, Indian Overseas Bank, Dena Bank, Union Bank of India; MNCs like Siemens India, Bayer India, Du Pont, New Holland Tractors, Maruti Suzuki, FIAT etc.

She serves on the board of Punjab National Bank as Director. She is advisor to Yashraj Pharma, Mumbai. She is an invited HR expert on the board level HR committees of banks like Bank of Baroda and Corporation Bank. She is closely involved with the corporate sector and is a well-known speaker on the conference circuit for bodies like CII, NHRDN and others.

She has published 8 research based books (2 of them award winning) as well as 35 Research Papers (1 award winning paper- the Emerald Literati Award) and Teaching Cases (1 award winning case - Ivey) published in peer reviewed national and international journals. All the cases written by her are available on the Harvard online platform. She has also produced 8 Ph.Ds.

Her research work has been well recognized and rewarded, the most prestigious being the Senior Fulbright Fellowship (for Research) in 2004-5. In this connection she spent a year at some of the top business schools in the USA- as a visiting fellow at the Darden School of Business UVA, School of Public Policy, Fairfax, University of Virginia. She has been awarded Leadership Thinker award by Top Rankers in 2014.

She has experimented and brought innovative pedagogy into teaching in the classroom and also for training in industry (Out-Bound Experiential Learning).

Dr Bhandarker has been closely involved in academic administration for the last 18 years. She was Dean-International Relations at IMI. Previously, she served as Dean Research at MDI-Gurgaon, as well as being the founding Chairperson of 2 post graduate level programs – PG-HR and PG-IM at MDI-Gurgaon. The unique PG-HR program model has been taken up by many management schools subsequently.

She is a member of various professional associations like the Academy of Management, Society for Industrial and Organizational Psychology, Indian Society for Training and Development and National HRD Network.

B. K. Srivastava

Bhupen. K. Srivastava has been with IMI since July 01, 1986. His areas of interest are Organization Development & Change Management, Organization Design & Restructuring, Participative management, Human Resource Management Policy & Strategy, Normative Approach to Industrial Relations and Training & Development.

He has been involved in teaching, research and consultancy activities in India, U.S.A, Canada, Europe and Africa for over five decades. His assignments include Dean, Institute for Integrated Learning in Management, New Delhi; Director, FORE School of Management, New Delhi; Professor, IIM Calcutta, University of Northern Iowa, Southern Illinois University; Dy. Director, Public Enterprises Centre for Continuing Education, New Delhi; Senior Fellow, National Labour Institute, New Delhi; Commonwealth Advisor and Principal Consultant to Govt. of Tanzaia attached to Eastern and Southern African Management Institute, Arusha, Tanzania; Visiting Professor/Fellow at International Centre for Public Enterprises, Ljubljana, Slovenia; McGill University, Canada; and Foundation for Business Administration, Holland and U.K.

His consultancy assignments cover vision building, strategic management, organisation restructuring, organisation development, work re-design and QWL, leadership and team building, appraisal and counseling, organisational and interpersonal communication, training and development, HRD strategy, improving work cultures, participative management, trade union leadership development; normative approach to industrial relations, relationship management, etc.

Irfan. A. Rizvi

Dr. Rizvi is a professor of leadership & Change Management at IMI, New Delhi since June 2011. Prior to joining IMI, Dr. Rizvi has been a professor and director at IILM Grduate School of Management, an autonomous AICTE approved business school of repute in the NCR.
In 25 years of his professional career, Dr. Rizvi has taught, trained, researched and consulted with various private, public, non-governmental, and multinational corporations including WHO, DFID (United Kingdom), AusAID (Australia), and SDC (Switzerland), HCL Ltd. (Reprographic Division), Faculty of Management Studies (University of Delhi), IILM Graduate School of Management, International School of Management (Dakar, Senegal), National Graduate School of Management (University of Canberra, Australia) and Shanghai University (China), and NIS Sparta (a Reliance Anil Ambani Group Company).

Dr. Rizvi started his professional career with HCL Ltd. and subsequently on a scholarship from Government of India, completed his Ph.D. thesis on ‘Management / Leadership Styles in organizations’. After completing his PhD, he joined as a teaching and research faculty at the Faculty of Management Studies, University of Delhi where e worked for several years. He has been Professor, Dean & Director at IILM, an autonomous AICTE approved business school in Delhi, for many years. Dr. Rizvi, during a sabbatical from academics, joined NIS Sparta, a Anil

Dhirubhai Ambani Group Company, as Head of R&D and an Associate VP with focus on leadership development.

As a researcher, Dr. Rizvi has supervised many PhD theses at various Universities in India on areas related with organizational behaviour, performance quality, change management, leadership, and higher education. In addition, as a specialist, he has conducted various research and consulting projects sponsored by AusAID-Australia, DFID-UK, SDC-Switzerland, World Health Organization (WHO), and World Bank.

In addition, Dr. Rizvi is a visiting Professor of Organizational Behavior to the MBA programs at the National Graduate School of Management (NGSM), Australian National University (ANU), Canberra (Australia); Shanghai University, (China); and International School of Management, Dakar, Senegal (West Africa) and other Universities.

Dr. Rizvi is a recipient of many awards, including Vice-Chancellors Award for merit position in MSc, Rotary Youth Leadership Award, and the US Government Department of State Fellowship under 'Future Leaders Program'.

His professional pursuits have taken him to several countries in five continents to deliver invited lectures, conduct seminars and present papers at various international conferences.
On invitation from European Foundation for Management Development (efmd) and AACSB delivered thematic lectures at their annual Dean and Director Generals Conference at INSEAD, Fontainebleu, France; Archamps, France; Bangkok, Thailand and Singapore.

As a human resource development professional and leadership coach, Dr. Rizvi has conducted several training workshops for senior executives of a wide variety of Government Departments (for IAS, IPS and Judicial officers), Public Sector Undertakings, and many Fortune 500 business Corporations on various issues related with people competency development, organization development and change management.

Dr. Rizvi has published several papers in reputed peer reviewed journals in India and abroad on themes of leadership, service orientation, people development and higher education management.Dr. Rizvi's mission in life is to be a "facilitator in the growth of individuals and their collective enterprise, the organizations."

Jay Prakash Upadhayay

Prof Upadhyay has more than 30 years of experience in varied organizations in India and abroad. During his long career Dr Upadhyay has managed large public delivery systems, taught in B-Schools, consulted for organisation at national and international levels, headed learning and development functions in India and abroad and conducted numerous MDPs in the areas of HRD, leadership development and workshops for trainers and facilitators.

Prior to joining IMI, Dr Upadhyay was a Professor in SP Jain Institute of Management & Research, Mumbai where he taught courses in OB & HR and headed the MDP vertical of the institute. Earlier he worked as Director, Jaipuria Institute of Management, Indore and Senior

Professor & Programme Director of Executive Education in FORE School of Management and taught in IMT Ghaziabad and Western International University as a visiting faculty.

He has also worked as an international staff member of the United Nations in the capacity of Institutional Development Advisor and Learning Manager in UNDP. He consulted with UNDP and the International Organisation of Migration (IOM), as expert in the areas of Leadership, Learning & Development, and Performance Management.

He is a certified trainer in Training Needs Assessment, Design of Training, Direct Training Skills, Mentoring, Management of Training and Evaluation of Training from Thames Valley University UK, ITC, ILO, Turin, Italy and AIT, Bangkok. He is also certified in designing and implementing Balanced Scorecard from 2GC, Australia.

He has attended national and international seminars and conferences and published papers in referred journals. He is on the panel of examiners of doctoral thesis of reputed universities.

His research interest is in the domain of PMS, Learning & Development, Leadership Development and Managing Change. Currently, he is on sabbatical from IMI.

Mamta Mohapatra

With Doctorate, Masters in Personnel Management & Industrial Relations, Law Degree from Utkal University and FDP from IIM, Ahmedabad, Dr. Mohapatra has over twenty two years of experience in teaching, research and training activities in the areas of Human Resource Management, Industrial Relations and Organization Behavior. Currently, she is Professor in the OBHR area and Head MDP and Executive Education at International Management Institute, New Delhi.

Her prior assignments include Manager in Gregg's of Enfield, London, and Fellow, Institute for Integrated Learning in Management, New Delhi. She has been involved in training and consultancy activities with a number of public as well as private sector organizations including Bharti Telecom Ltd., Cyber Media India Ltd., Triune Projects Ltd., NTPC, Numaligarh Refinery, Pepsi Foods Ltd., DVVNL, Everest Industries Ltd., Delhi International Airport Pvt. Ltd., MMTC, NSPCL, EIL Tata Power, NHPC, Tata Communications, Vodafone, Dena Bank, Indian Overseas Bank, IFFCO, Allahabad Bank, Neyveli Lignite, Canara Bank, REC, IOCL, ONGC, IndusInd Bank amongst others.

She is a certified HR Competency Assessor. She has acquired expertise and training skills from Harvard Business School on Participant Centered Learning with special focus on teaching through case method. She has to her credit a number of published research articles in reputed journals and four books in the area of Performance Management, Leadership, Capability Building and General Management. She has presented papers and chaired sessions in national and international conferences and is reviewer of papers for national and international journals. She is Associate Editor of the International Journal- Global Business Review. In recognition of her contribution to the field she has received the Lokmat National Education Leadership Award as 'Best Professor in Human Resources' in Feb 2014, Bharat Vikash Award in 2016 and Best HR Faculty Award by NIPM in April 2018.

Her professional interests include Applied and Action Research in, Cross-cultural Management, Talent Management, Strategic Human Resource Management, Diversity Management, Organization Restructuring and Management of Change.

Mrinmoy Majumder

Mrinmoy is faculty member of HRM & IR at International Management Institute
New Delhi, prior to that he was a faculty member at Goa Institute of Management. His primary research and teaching interests lie in critical explorations in the fields of HR and Strategy and Employee Collectives. His PhD (FPM) was on technology and labour from MICA, Ahmedabad. During, doctoral coursework he was an international visiting student at Faculty of Social Sciences, Universidad de Chile. His researches/opinion pieces appeared in journals such as Economics & Political Weekly, Indian Journal of Industrial Relations, Management and Labour Studies. He is a reviewer of annual conference of European Academy of Management and Management and Labour Studies Journal. He began his academic career as a teaching associate at IIM Ahmedabad.

Sajeet Pradhan

Prof. Sajeet Pradhan has done his Mining Engineering from OSME, MBA from KIIT University and PhD from Indian Institute of Technology, Kharagpur. He has also qualified UGC-NET examination conducted by MHRD. Dr. Sajeet has more than fourteen years of experience in teaching, training and consulting. He has been associated with ORG MARG AC NIELSEN, KIIT University, DAV schools, and CRR in various consulting capacities. He is a well-known behavioral trainer having rich experience of more than 2000 training hours in various organizations. He is a regular resource person to several MDPs at IIT Kharagpur and Central Rice Research Institute (CRRI), Odisha. He has authored several articles published in ABDC, ABS, WOS & Scopus journals like International Journal of Organizational Analysis, International Journal of Productivity and Performance Management, Journal of Organizational Change Management, Asia-Pacific Journal of Business Administration, Gender in Management: An international journal, International Journal of Strategic Business Alliance, World Review of Science, Technology and Sustainable Development, Asia Pacific Management Review, The Psychologist-Manager, Development & Learning in Organizations: An International Journal, Human Resource Management International Digest, Evidence based HRM, Journal of Enterprise Information Management, Performance Improvement Quarterly, IIMB Review, Journal of Human values, Global Business Review, Vision- The Journal of Business Perspective, Vikalpa, Journal of Health management etc. His research interests are abusive supervision, exclusion & discrimination at work, and workplace stress & well-being. Dr. Sajeet is competent in SPSS, AMOS, PLS & NVivo software and regularly conducts (FDP) faculty development programs across India. He is an avid reviewer and associated with several leading ABDC & ABS journals as Adhoc reviewer. Currently, he is the associate editor of Emerging Economy Studies, a Sage publication.

Shailendra Nigam

Dr. Shailendra Nigam is a Faculty in the area of OB/HR and an academic administrator trained at IIM Ahmedabad, with almost three decades of experience spreading both in academics and corporate. He has been part of core team in establishing number of B-Schools. A determined researcher, he has been on the text book development board of Business Studies for NCERT (A Govt. of India Undertaking) responsible for shaping management education at school level. In addition to it, he has authored a text book on TQM for management students and has an edited volume on "Innovative Management Solutions for Competitive Advantage" to his credit. He also has few research papers, published in journals and conferences.

As far as his consulting and training experience is concerned, he has organized and was involved recently in the following:

- Trained senior government officials of more than 80 countries on Corporate Governance & Excellence in Public Enterprises
- International training programme for Bangladesh Government for their Bangladesh Petroleum Corporation's Senior Management.
- Baseline & Impact Assessment of E-panchayats for Ministry of Panchayati Raj and Deity
- Trained Principals of CBSE Schools on Leadership and School Management, impanelled by CBSE
- Conducted training programmes for Top and Senior Management of Corporate India on regular basis on Corporate Governance and CSR
- Study of Performance of CPSEs for Dept. of Public Enterprises, Ministry of Heavy Industries, GOI
- International training programme for Project Directors of SAARC countries (A UN funded project)
- International training programme for SRILANKAN Government for their Provincial Council Members.

To recognize his contributions in the field of OB / HR of management education recently he was awarded with "Bharat Vikas Award" in the national Seminar held at Bhubaneswar in Dec'2016 and prior to it was awarded with "Best Professor Award in the 4th Asia's best B-School Awards held at Singapore in July 2013 by professional bodies of Management professionals of Asia.

V. Chandra

An Anthropologist by qualification and training, Dr Chandra holds a Masters Degree in Social Anthropology from Andhra University and Ph.D. from Jamia Millia Islmia, New Delhi. Before joining IMI, she was with Council for Social Development, Hyderabad, Central Institute for Educational Technology, New Delhi and IMT, Ghaziabad. A certified trainer in personality profiling, worked on social problems relating under privileged sections of society, Mass Media and Children. She has been with IMI for over two decades where she is involved in teaching training and research. She has participated in 'Colloquium on Participant Centred learning from Harvard Business School, Boston. Published three books and several papers in National and International Journals. Conducted several training programs on Communication Skills for both public and private sector companies in India. She has been actively involved in various

engagement and climate studies for some of the major PSUs in India. Has been a visiting faculty at premier B-Schools like IIT Delhi and IIM Kozikhode. Life member of Indian Industrial Relations Association and NHRD Network.

Swati Dhir

Swati Dhir is a Fellow of Indian Institute of Management (IIM) Lucknow and completed the Fellow Program in Management (FPM) in OB/HRM area in 2014. She is currently working as Assistant Professor in OB/HRM area at International Institute of Management New Delhi. Prior to this, she has worked as Assistant Professor at IIM Ranchi for 1.5 years. She is a B. Tech Textile Technology from UPTTI, Kanpur affiliated by Uttar Pradesh Technical University. She has also worked as Assistant Manager in Research and Development department at Abhishek Industries (Trident Group). She has published her research work in many National and International Journals (Scopus and ABDC indexed) and attended various National and international conferences.

Her teaching interest includes Human Resource Management, Recruitment and Selection, Psychometric testing, Organization Structure and Design, Internat ional Human Resource Management, HR analytics and Research Methodology. Her research contribution is also evident in the Editorial Review Board of "Amity Journal of Training & Development " - An International, Biannual, Refereed Journal of Training & Development. She has also been reviewer for various referred International journals and conferences like AOM and IHRM. She can potentially supervise PhD students and contribute towards Doctoral level courses on Advanced Research Methodology. She had contributed in various academic activities, being a member of PGDHRM program committee, admission committee and doctoral program

committees at IIM Ranchi. Currently, she is the member of ACC (Academic Curriculum Committee) for PGSHRM program at IMI Delhi. She has guided 3 students for courses of independent studies in last one year at Post graduate level and currently guiding one research scholar at FPM Level.

On the personal front, she is a happy, responsible and creative person with experience in voluntary social work like community teaching and guidance to students.

STRATEGY & GENERAL MANAGEMENT

Ashutosh Khanna

Dr. Khanna holds a PhD in Innovation and Information Systems from the Department of Management at the London School of Economics and Political Science (LSE), London, U.K. He further has an MSc in Analysis Design & Management of Information Systems from the LSE, U.K. and holds a Bachelors of Engineering in Computer Engineering from Mumbai University.

He has over 15 years of rich experience in consulting, academia and entrepreneurship in U.K., Europe and India including Business Start-Ups, Innovation Strategy, Intellectual Property & Rights Management, and Corporate Web 2.0.

Currently he is working with large Central Public Sector Enterprises of India, exploring their Innovation Capacities with the intent of redefining and hence developing their Innovation Strategy to enhance their competitiveness and grow sustainably.

He is passionate about promoting Entrepreneurship; use of mobile phones as a service delivery platform for its potential reach and providing a possible solution to the problem of "access" in the digital divide debate; and issue of privacy in this the digital age.

He has a voracious curiosity in current affairs, history and financial/credit/currency crisis still unfolding in the western economies (unintended consequences of "financial innovations"). He holds keen interest in videos and lectures available on the web and tracking the "commoditization" of high quality educational content and thus its impact on education delivery systems.

Parthasarathi Banerjee

Dr. Parthasarathi Banerjee, Ph.D., has been the Director, NISTADS, CSIR, a national research institute and the Academic Dean, Goa Institute of Management, and has offered courses at XLRI, IIFT, IMT and several other institutes in India and abroad. He has spent research years with SUNY Binghamton; University of Tokyo; EHESS, Paris and CREA, Ecole Polytechnique, Paris and co-worked with or visited LSE, STEPI at Seoul, University of Bremen, University of Sussex, University of Waseda and institutes with Russian Academy of Sciences and several others. Banerjee has published about 100 research papers in journals/books, authored/edited 14 books and about 40 research reports/monographs. He has offered consultancies to UNIDO, The World Bank, a few industrial organizations from India and undertook/collaborated in research with/for industries. His area of specialization includes Strategic Management, Innovation, Technology Management, Digital Business, Indian Thoughts.

Sonu Goyal

Dr. Sonu Goyal is a Professor of Business and Corporate Strategy at International Management Institute, New Delhi, since December 2008. Prior to that, she was a Professor of Business Strategy at IMT, Ghaziabad. She has done her Ph.D from the Faculty of Management studies, University of Delhi in the area of Strategic Management. Her doctoral research focused on the growth strategies of the Indian IT service companies and their business model. In her current capacity as Dean International Relations and Exchange Programs she is trying to strengthen IMI's international footprint through academic partnerships. She has held important administrative chairs as a Program Director, and Area Head for Strategy and General Management.

She has been using case methodology as the key pedagogy for all her subjects and has rich case writing experience on diverse managerial challenges. She participated in the Global Colloquium on Participant Centered Learning at Harvard Business School at Boston in July 2012 and Harvard

Center at Shanghai in March 2013. She has also been engaged in Faculty development Programs on case writing and teaching methodology. Her cases have been published in various books and journals such as Vikalpa, an IIMA journal and Ivey Publishing Case Center.

In 2007, she chaired an International Conference on 'Green Competitiveness for Sustainable Development' in collaboration with George Mason University, USA and Monash University, Australia. She has also edited a book on 'Green Business'. She was the coordinator for CSR training for select CPSE's of Northern India, identified by the Department of Public Enterprises, from 2010 till 2013. She has been a consultant for developing CSR policy and conducted impact assessment for CSR projects undertaken by companies. She has immense research and teaching interest in the area of social development. Her current research focuses on Innovative interventions for livelihood promotion in the informal economy.

She has been the faculty for Doing Business in India course for the Omnium Global Executive MBA Program of Rotman School of Management, University of Toronto, Canada and St. Gallen University from 2010 till date. She has facilitated top management leadership programs and sessions on Strategic Thinking, Execution & Organizational Effectiveness, Global Competitiveness, CSR and Sustainability for some of the leading Indian business organizations such as ONGC, HAL, GAIL, PGCL, NTPC, CSC India, Moser Baer, Jindal Steel and Power, NHPC, AAI, EIL, DOT, CSIR, IOCL, NLC, IRCON etc. She has also been the Program Director for a short duration certificate course on 'Strategic Management for Emerging Markets' since 2013 for the international participants under the MEA, Govt. of India sponsored ITEC program. She spearheaded the program on Entrepreneur's path to Global Expansion in collaboration with Department of Industrial Policy and Promotion and InWent Capacity Building International, Germany for Indian entrepreneurs in 2009. She has been an active member of the National Entrepreneurship Network (NEN) and a certified Goldman Sachs - NEN Scholar.

Professor Goyal has held formal faculty position in the area of Strategy at the Institute of Management Technology, Ghaziabad and the ICFAI Business School, Bangalore. She was associated with IIM Bangalore as a Project Associate. As a full time Research Associate with Times Research Foundation, Pune, she developed strategy cases based on field research in the Pimpri Chinchwad Industrial belt. She has more than 20 years of teaching and research experience. She has also held a position of Product In-charge at Bennett Coleman and Company Ltd. a leading Indian Media house.

Vijay Vancheswar

Joined International Management Institute (IMI), Delhi as a Professor, effective October 1, 2011. Preceding this during {2006-2010(part) and 2010-2011(part)} held the position of Group Head and Vice President with the GMR Group and Gammon India , both leading Infrastructure Developers, both nationally and internationally. In these assignments was responsible for the group's strategic communication programmes across diverse businesses and geographies of the organisations. This included the strategising, planning and management of a variety of branding (internal and external) and communication initiatives for enhancing the group's reputation scorecard. In addition, was also a member of the senior executive team responsible for the group's

leadership development and training initiatives. In between (April-September 2010) had worked at IMI as a full-time faculty in the Marketing and General Management stream conducting course and programmes on Business Ethics and CSR, Brand management and Managerial Communication skills. Besides the above in a corporate career spanning over 25 years', worked in diverse large multinational and Indian organisations including, ABB, Dabhol Power and DLF. During these corporate tenures was actively associated with Management institutes including IMI, MDI and IIMC (Indian Institute of Mass Communications) as an external cum visiting faculty in the areas of corporate communications, marketing services, branding and promotions, CSR and business ethics.

Effective May 2016 till date he is working as a full time Professor in the General Management area with a specific focus in the Communication domain. He conducts courses and management development programmes in the area of Communications spanning oral, written and soft skill enhancement skills His other areas of interest include subjects related to spirituality, TQM, values and ethics in management practices, for enhancing both personal as well as organisational effectiveness.

8. Various Publications by IMI Faculty (2014 – 2019)

Research papers in refereed Journals Published by Faculty during 2014-2019

Academic Year 2018-19

S.No	Faculty Name	Title of the Paper Journal including Volume & Issue	Co/Auther /s if any	Year and Month of Publication
1	Prof.Deepak Chawla	Knowledge Management and performance improvement in Indian organization ,International journal of Knowledge Management Studies, Vol 9 (2), pp 164-180.	Prof Himanshu Joshi	2018
2	Prof.Deepak Chawla	Online Customer Experience (OCE) in clothing e-retail, Exploring OCE dimensions and their impact on satisfaction and loyalty- Does gender matters?, International journal of Retail & Distribution Management, Vol 46(3), pp. 323-346 .	Ms. Shweta Panday	2018
3	Prof.Deepak Chawla	The Moderating Effect Of Demographic Variables On Mobile Banking Adoption: An Empirical Investigation, Global Business Review Vol 19(3), Special Issue pp:90-1113.	Prof. Himanshu Joshi	2018
4	Prof.Deepak Chawla	Evolving segments of online clothing buyers: an emerging market study, Journal of Advances in Management Research, Vol. 15 Issue: 4, pp.536-557.	Ms. Shweta Panday	2018
5	Prof. Himanshu Joshi	Knowledge Management and performance improvement in Indian organization , International journal of Knowledge Management Studies, Vol 9 (2), pp 164-180.	Prof.Deepak Chawla	

6	Prof. Himanshu Joshi	The Moderating Effect Of Demographic Variables On Mobile Banking Adoption: An Empirical Investigation, Global Business Review Vol 19(3), Special Issue pp:90-1113.	Prof.Deepak Chawla	
7	Mamta Mohapatra	Pradhan, S., Jena, L. K. & Mohapatra, M. (2018). Role of Gender on the Relationship between Abusive Supervision and Employee's Intention to Quit in Indian Electricity Distribution Companies. *Gender in Management: An international journal*, 33(4), 282-295.	2	July, 2018
8	Mamta Mohapatra	Mohapatra, M & Sahu, P.(2018). Building a Sustainable Talent Acquisition Model in a Dynamic Business Environment. *International Journal of Human Capital and Information Technology Professional.*Volume 9 Issue 3 July-September 2018	1	July, 2018
9	Mamta Mohapatra	Mohapatra, M & Sahu, P.(2018). Optimizing the Recruitment Funnel in an ITES Company: An Analytics Approach. *Procedia Computer Science 00 (2017) 000–000*	1	
10	DEEPAK TANDON	Financial Inclusion in India: Challenges and Opportunities TREASURY MANAGEMENT IUP PUBLICATIONS	Ananthu R	Apr-18
11	DEEPAK TANDON	Muslim Divorce Laws in India – A Comparative Study with other Countries	Shastri A	Sep-18
12	Mrinmoy Majumder	Case Study- Centre for Excellence?, Human Capital Magazine	-	2018, October
13	Monika Chopra	Do Stock Markets acceptably rfelect earnings manipulation? Analysis of India Manufacturing firms, Decision (September 2018), Vol. (45)	Abhishek Miglani	September, 2018
14	Monika Chopra	An Analysis of Spillover of Return and Asymmetric Spillover of Volatility between NIFTY and India VIX (2018), South Asian Journal of Management Vol. 25.2	no	April-June
15	Neena Sondhi	Profiling sports spectators in emerging markets: role of sports involvement as a segmentation tool. *International Journal of Sport Management and Marketing*, 2018 Vol.18, No.4. pp. 301-321	Prof Rituparna Basu	2018
16	Nikunj Kumar Jain	Challenges in meeting all of India's electricity from solar: An energetic approach	Two	February, 2018
17	Nikunj Kumar Jain	Conceptualizing a Resilient Supply Chain for Single-fuel Biomass Power Plant	One	May-18

18	Swati Dhir	Defining and developing a scale to measure strategic thinking. Foresight. Vol. 20 (3), 271-288	Sanjay Dhir & Payel Samanta	Jun-18
19	Swati Dhir	The influence of personal and organizational characteristics on employee engagement and performance. International Journal of Management Concepts and Philosophy, 11(2), 117-131	Archana Shukla	May, 2018
20	Vinod Kumar	"Mom I want it: Impact of anthropomorphism on pester power among children", International Journal of Business Innovation and Research, Vo. 16 No. 2, pp. 168-185.	Dr. Vandana	May, 2018
21	Asha Bhandarker	Toxic Leadership Emotions distress and coping strategy	Snigdha Rai	2018
22	Sanjay Dhamija	Role of retaliation and value orientation in whistleblowing intentions (Asian Journal of Business Ethics)	Snigdha Rai	2018
23	Prerna Lal	Designing a Hybrid Cloud Strategy for Competitive Advantage, CUTTER BUSINESS TECHNOLOGY JOURNAL (formerly Cutter IT Journal),Vol. 31, No. 10, pp 12-16.		Oct , 2018
24	P. Banerjee	Pricing decisions of car aggregation platforms in sharing economy: a developing economy perspective, in Journal of Revenue Pricing Management, Vol. 17(5): 341-355, October 2018	A. Gupta; B.Saha	Oct-18
25	Dr. Vinod Kumar	"Understanding the trends of marketing research and its future directions: A citation analysis", The Bottom Line, Vol. 31 No. 3/4, pp. 191-207.	Sheoran, M., Kumar, D, and Verma, D.	Nov-18
26	Dr. Vinod Kumar	"Usage pattern of e-resources among management students in Nagpur, Maharashtra (India)", The Electronic Library, Vol. 36 No. 4, pp. 665-676.	Vandana and Batra, D.K.	Dec-18
27	Deepak Chawla	Exploring Factors That Drive Adoption of Various Categories of M-commerce: An Emerging Market Study, Global Business Review.	Shweta Pandey	21(1) 1–21, 2018
28	Deepak Chawla	"Engaging m-commerce adopters in India" (2019), Journal of Enterprise Information Management, Vol.32, Issue 1, pp 191-210	Shweta Pandey	*2019*
29	Aman Srivastava	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets	Chopra M., Mehta Chhavi	Nov. 2018
30	Monika Chopra	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets	Aman Srivastava, Mehta Chhavi	Nov. 2019

31	Monika Chopra	Do stock markets acceptably reflect earnings manipulation? Analysis of Indian manufacturing firms	Miglani, Abhishek	Septem ber, 2018
32	Harish V Rao	New asset liability management model with decision support system for life insurance companies: Interface design issues for database and mathematical models		18-Nov
33	Harish V Rao	Asset liability management model with decision support system for life insurance companies: Computational results	Dutta G., Basu S., Tiwari M.K.	19-Feb
34	Chhavi Mehta	Inflation-Linked Bonds as a Separate Asset Class: Evidence from Emerging and Developed Markets	Monika Chopra, Aman Srivastava	DOI: 10.1177 /097215 091880 7015
35	DEEPAK TANDON	Financial Inclusion in India: Challenges and Opportunities TREASURY MANAGEMENT IUP PUBLICATIONS	Ananthu R	Apr-18
36	DEEPAK TANDON	Muslim Divorce Laws in India – A Comparative Study with other Countries	Shastri A	Sep-18
37	D K Batra	India- Sustainability and the Tourism Rankings	Dr. Kirti Singh	2018
38	D K Batra	"Usage pattern of e-resources among management students in Nagpur, Maharashtra (India)"	Vinod Kumar	2018
39	Kakali Kanjilal	"Marketing investments and firm performance in manufacturing sector: a panel threshold model for China" Vol. 55, I No. 4, Page 1869-1888 ISSN : 0377-7332	Jaisinghani D.,	January, 2019
40	Prerna Lal	AI-Powered Cybersecurity: The Need of the Hour, CUTTER BUSINESS TECHNOLOGY JOURNAL (formerly Cutter IT Journal),Vol. 32, No. 2, pp 26-30.		Mar-19
41	Alok Kumar Singh	Systematic Review and Meta- regression Analysis of Technical Efficiency of Agricultural Production Systems, Global Business Review, DOI: 10.1177/0972150918811719	Anirban Nandi, Piyush Kumar Singh	**2-Jan-19**
42	Alok Kumar Singh	Antecedents and Outcomes of Information Privacy Concerns: Role of Subjective Norm and Social Presence, Electronic Commerce Research and Applications, ELSEVIER, Vol. -32, page 57-68	Kapil Kaushik, Nikunj Kumar Jain	Nov-Dec 2018

43	Prof. Sajeet Pradhan	Am I empowered through Meaningful Work? The moderating role of Perceived Flexibility connecting Meaningful Work and Psychological Empowerment, *IIMB Management Review,* 31(3), 298-308.	Jena, L. K., Bhattacharyya, P. Joshi	2019
44	Prof. Sajeet Pradhan	Getting Even: A Study of Abusive Supervision, Workplace Deviance and Intention to Quit in Indian Entrepreneurial Organizations. *South Asian Journal of Business Studies,* 8(3), 332-347.	Jena, L. K	2019
45	Prof. Sajeet Pradhan	Does Meaningful Work Explains The Relationship Between Transformational Leadership and Innovative Work Behaviour? An Empirical Investigation of Indian Manufacturing Executives. *Vikalpa,* 44(1), 30-40.	Jena, L. K	2019
46	Prof. Sajeet Pradhan	Resilience as a Mediator between Workplace Humour and Well-Being at Work: An enquiry on the Health Care Professionals, *Journal of Health Management, 21(1), 160-176*.	Jena, L. K., Bhattacharyya, P. Joshi	2019
47	Prof. Sajeet Pradhan	Workplace spirituality and employee commitment: The role of emotional intelligence and organisational citizenship behavior, *Journal of Enterprise Information Management*, 31(3), 380-404.	Jena, L. K	2018
48	Prof. Sajeet Pradhan	Abusive supervision and job outcomes: a moderated mediation study. *Evidence based HRM*. 6 (2), 137-152.	Jena, L. K	2018
49	Prof. Sajeet Pradhan	Transformational Leadership and Contextual Performance: Role of Integrity among Indian IT Professionals. *International Journal of Productivity and Performance Management,* 67(2), 445-462.	Jena, L. K., Bhattacharyya, P. Joshi	2018
50	Prof. Sajeet Pradhan	Conceptualizing and Validating Workplace Belongingness Scale. *Journal of Organizational Change Management*, 31(2), 451-462.	Jena, L. K	2018

Academic Year 2017-18

Sl. No.	Name of Faculty	Name of Co-authors, if any	Name of Article (s)	Name of refereed Journal	Year of Publication	Whether Indexed
1	Arvind Chaturvedi		"Non-performing assets and profitability of Indian banks: an econometric study " in Inderscience publications, , Vol. 6, No. 1, 2017, pp 60-76 , Inderscience publications	Int. J. Business Competition and Growth	October 2017	NO
2	Barnali Chaklader		Testing dynamic trade-off theory of capital structure: an empirical study for the textiles industry in India and China	Afro-Asian Journal of Finance and Accounting,	2017, Vol. 7. No. 4, pp 378-401, DOI: 10.1504/AAJF	Yes

					A.2017.100081 11 InderScience	
3	Barnali Chaklader		Application of International Accounting Standards (IFRS) Globally: A Critque"	International Journal of Economic Research,	2017, Vol.14. No. 6, 2017, pp 323-348 http://www.scimagojr.com/journalsearch.php?q=International+Journal+of+Economic+Research	Yes
4	Bhupen K Srivastava		Rescaling Organizationa lInnovativeness: The Indian Context ; Vol.19 (1), pp. 241 – 255	Global Business Review,	February, 2018	Yes
5	Deepak Chawla		Demographic and psychographic antecedents of ecologically conscious consumer behaviour:an empirical investigation,	International Journal of Indian Culture and Business Management	2017, Vol. 14, No. 4, pp. 480-496	Yes
6	Deepak Chawla		Consumer's perspective about mobile banking adoption in India – A cluster analysis,	Journal of Bank Marketing,	2017, Vol. 35 Issue: 4, pp. 616-636, Emerald Publishing	Yes
7	Deepak Chawla		High Versus Low Consumer Attitude and Intention Towards Adoption of Mobile Banking in India:An Empirical Study, Vision	Vision	2017, Vol. 21, No. 4, pp. 410-424	YES
8	Deepak Chawla		Evaluating patients' perception towards generic and branded medicines: A segmentation approach, Journal of Generic Medicines	Journal of Generic Medicines	2017, Vol. 13(4) 184–192)	NO
9	Deepak Chawla		Impulse buying Behaviour – A Qualitative Exploration ,	Global Business Review	2018 Vol 19 (1), pp. 131-146	Yes
10	Deepak Chawla		"Online customer experience (OCE) in clothing e-retail:Exploring OCE dimensions and their impact on satisfaction and loyalty – Does gender matter?",	International Journal of Retail & Distribution Management,	Vol. 46 Issue: 3, pp.323-346, https://	yes
11	Deepak Tandon		Impact of Ownership and Size on Operational Risk Management Practices: A Study of Banks in India	- Global Business Review 18(3) 1–16 © 2017 IMI SAGE Publications. Refreed	17-Jun	Yes
12	Deepak Tandon		"Non-performing assets and profitability of Indian banks: an econometric study " in Inderscience publications, Vol. 6, No. 1, 2017, pp 60-76 , Inderscience publications	Int. J. Business Competition and Growth,	October 2017	NO
13	Deepak Tandon		Capital expenditure and persistence of firm performance: an empirical study for the Indian automobiles industry", Inderscience publications , Vol. 16, No. 1, 2018	Int. J. Indian Culture and Business Management,	January 2018 √	Yes
14	Harish Rao		Evaluating the Risks Associated with Supply Chain Agility of an Enterprise, Volume 4 • Issue 3 DOI: 10.4018/IJBAN.201707010	International Journal of Business Analytics (IJBAN)	July-September 2017	Yes
15	Himanshu Joshi		Consumer's perspective aboutmobile banking adoption in India – A cluster analysis,	Journal of Bank Marketing,	2017, Vol. 35 Issue: 4, pp. 616-636, Emerald	yes
16	Himanshu Joshi		High Versus Low Consumer Attitude and Intention Towards Adoption of Mobile Banking in India:An Empirical Study, Vision,	Vision	2017, Vol. 21, No. 4, pp. 410-424	YES
17	Irfan A Rizvi		Service Branding : Do employees know what we stand? The inside Story "	International Journal of Services Science	2017, Vol. 6, No. 2, PP95-113,	NO

18	Kakali Kanjilal		Revisiting income and price elasticity of gasoline demand in India: New evidence from cointegration tests, Empirical Economics, (Springer)	Empirical Economics,	August, 2017 (available online)	yes
19	Kakali Kanjilal		Dynamics of crude oil and gold price post 2008 global financial crisis – New evidence from threshold vector error-correction model, Resources Policy (Elsevier): Vol 52, June 2017, page: 358-365	Resources Policy	June, 2017	yes
20	Neena Sondhi		Mittal.S.; Sondhi.N. and Chawla.D. (2018): "Process of impulse buying : a qualtitative exploration"..vol.19(1)pp 131-146	Global Business Review	18-Jan	yes
21	Neena Sondhi		Case Analysis: Bani and Amita's decision dilemma.Emerging economy studies.vol3(2).pp.166-168	Emerging economy studies	2017	NO
22	Nikunj Jain		Challenges in meeting all of India's electricity from solar: An energetic approach, Renewable and Sustainable Energy Reviews Volume 82, Part 1	Renewable and Sustainable Energy Reviews	Feb. 2018, Volume 82, Part 1	Yes
23	Nikunj Jain		Examining consumer-brand relationships on social media platforms, Marketing Intelligence and Planning, 36 (1)	Marketing Intelligence and Planning	January, 2018	Yes
24	R K Arora		Initial and After Market Performance of SME IPOs in India	Global Business Review	18(6) , 1536-1551	Yes
25	R K Arora		Impact of Quality Certification on IPO Underpricing- Evidence from India	Global Business Review	18(2), 428-444	Yes
26	Sajeet Pradhan	Jena, L. K	Emotional Intelligence as a Moderator in Abusive Supervision - Intention to Quit Relationship among Indian Healthcare professionals.	Asia-Pacific Journal of Business Administration, 10(1), 35-49.	2018	Yes
27	Sajeet Pradhan	Jena, L. K & & Mohapatra, M.	Role of Gender on the Relationship between Abusive Supervision and Employee's Intention to Quit in Indian Electricity Distribution Companies.	Gender in Management: An international journal, 33(4), 282-295.	2018	Yes
28	Sajeet Pradhan	Jena, L. K	Abusive Supervision: a framework of developmental solutions to this workplace menace.	Development & Learning in Organization: An International Journal, 32(2), 20-23.	2018	
29	Sajeet Pradhan	Jena, L. K.,& Panigrahy, N.	Pursuit of Organizational Trust: Role of Employee Engagement, Psychological Well-being and Transformational Leadership,	Asia Pacific Management Review, 23(3), 227-234.	2018	YES
30	Sajeet Pradhan	Bhattacharyya, P. & Jena, L. K.	Does 'Meaningful Gamification' address Gen Y Need? – Exploring its influence on creating Meaningful Engagement for Gen Y Workers.	Human Resource Management International Digest. 26(1), 11-13.	2018	Yes
31	Sajeet Pradhan	Jena, L. K	The mediating role of organisational citizenship behavior: a study of workplace spirituality and employee retention in Indian industries,	Performance Improvement Quarterly, 57(9), 17-35	2018	Yes
32	Sanjay Dhamija		Mandatory CSR Spending – Indian Experience.'	Emerging Economies Studies, Sage Publications	1. 3.1, May 2017, 98-113	NO
33	Sanjay Dhamija		Initial and After Market Performance of SME IPOs in India	Global Business Review	18(6) , 1536-1551	Yes
34	Sanjay Dhamija		Impact of Quality Certification on IPO Underpricing- Evidence from India	Global Business Review	18 (2), 428-444	Yes
35	Swati Dhir		Adoption of open-source software versus proprietary software: An exploratory study- Strategic Change 26 (4), 363-371	Strategic Change 26 vol. issue (4)	July,2017	YES

36	Swati Dhir		Corporate risk scorecard: a comparative study of US and German firms risk score. 7(4), 277-291.	International Journal of Business Continuity and Risk Management	Jan, 2018	NO
37	Vinod Kumar		Aquaguard-on-the-Go: Purified water anywhere anytime,	South Asian Journal of Business and Management Cases, 6 (1)	May, 2017	Yes
38	Vinod Kumar		Social media usage and firm performance: The mediating role of social capital, Social Network Analysis and Mining, 7(1)	Social Network Analysis and Mining,	October, 2017	Yes
39	Vinod Kumar		Examining consumer-brand relationships on social media platforms, Marketing Intelligence and Planning, 36 (1)	Marketing Intelligence and Planning	January, 2018	Yes
40	D K Batra		Evaluating the Effects of Service Quality, Customer Satisfaction, and Service Value on Behavioral Intentions with Life Insurance Customers in India	IJSSMET) 8(3)"	July-September 2017 Vol 8 Issue 3	NO
41	D K Batra		Capital expenditure and persistence of firm performance: An empirical study for Indian Automobile Industry '.	International Journal of Indian Culture and Business Managemen	Inderscience Vol 16 No 1, 2018	YES
42	D K Batra		Measuring Destination Brand Personality of Jaipur as a Destination Brand	IITM Journal of Management	2017 Vol 8 issue 2	NO
43	D K Batra		Destination Brand Equity-A Conceptual Model	IOSR journal		NO
44	Aman Srivastava		Do Promoter Holding and Firm Performance Exhibit Endogenous Relationship? An Analysis from Emerging Market of India, , "Management and Labour Studies" , 42(2), 1-13	Management and Labour Studies	17-Aug	YES
45	Aman Srivastava		Strategic Risk Factors for Indian Stock Markets	Theoretical Economic Letters	Scientific Research Publishing 2017, 7, 1687-1701	NO
46	Prashant Gupta		Strategic Risk Factors for Indian Stock Markets	Theoretical Economic Letters	Scientific Research Publishing 2017, 7, 1687-1701	NO
47	G K Kapoor		Mandatory CSR Spending – Indian Experience.'	Emerging Economies Studies	Emerging Economies Studies, Sage Publications 1. 3.1, May 2017, 98-113	NO

Academic Year 2016-17

Sl. No.	Name of Faculty & Designation	Name of Co-authors, if any	Name of Article (s)	Name of refereed Journal	Year of Publication	Whether Indexed
1	A Bhandarker		View from Practice: Managing Effectively in Collectivist Societies: Lessons from Samba Schools and Dabbawalas	Thunderbird International Business Review	Vol 17.3, May-June 2016.	YES
2	Alok K Singh		Estimating demand using space elastic demand model for retail assortment planning		41(2), 1-17, 2016	YES
3	Aman Srivastava		Working Capital Management & Firm Performance in	Management and Labour Studies ,	2016	YES

			Emerging Economies: Evidence from India			
4	Arnab Deb		China & India: History, Culture, Cooperation, Competition (ed.): Volume 5, December 2016, ISSN 2319 9199.	Sage Publication,	2016	NO
5	Arvind Chaturvedi		Ready- Mixed Concrete Plant: A case study on Project Feasibility Reference no. 1116-0104-1, 2016	AMITY Case Study Journal	2016	NO
6	Barnali Chaklader		Which Industry is the Company From? Vol. 7, Issue 2, 2016	The Case Research Center	2016	NO
7	D K Batra		Tourist decision making: Exploring the destination choice criteria. Vol. 17, No. 2, pp 1-20, 2016	Asian Journal of Management Research	2016	NO
8	Deepak Chawla		"Use of Knowledge Management for Competitive Advantages – The Case Study of Max Life Insurance", Vol. 12, No. 4, pp. 508-533, 2016	GLOBAL BUSINESS REVIEW	2016	YES
9	Deepak Chawla		Local Versus Global Brand Preferences Amongst Urban Indian Chocolate Consumers: An Empirical Study.	INT. J. INDIAN CULTURE AND BUSINESS MANAGEMENT,	2016	YES
10	Sanjay Dhamija		Performance of Commercial Banks Post Global Financial Crisis: An Indian Perspective' Vol.8, Issue 3, pp:205-226, 2016		Delhi Business School and ESCP, Europe International conference 2016	NO
11	Deepak Chawla		Impulse buying tendency of Indian consumers: Scale Development and Validation Vol. 20 No. , pp: 211 - 223, 2016	Journal of Indian Business Research	2016	YES
12	Deepak Chawla		Knowledge Management Practices in Indian Organizations—A Sectoral Comparison Vol.19, Issue.3, pp:339-356, 2016	Vision	2016	YES
13	Deepak Chawla		Using qualitative research for establishing content validity of e-lifestyle and website quality constructs vol.33, pp. 53-6, 2016	Qualitative Market Research: An International Journal	2016	YES
14	Deepak Chawla		Segmentation of Impulse buyers in emerging markets: An exploratory study,	Journal of Retailing and Consumer Service	2016	YES
15	Deepak Tandon		R&D, Profit Persistence Impact on profitability of Indian Automobile sector Vo.17, No.6, pp: 1412-1426, 2016	Asia Pacific Economic association (APEA)	2016	NO
16	Deepak Chawla		Attitude and Consumption Patterns of the Indian Chocolate Consumer: An Exploratory Study, Vol. 20(4), pp:267-277, 2016	Global Business Review	2016	YES
17	Deepak Chawla		A Study of Determinants of Capital Structure through Panel Data Analysis of Firms listed in NSE CNX500, 15(4),pp. 332-352, 2016	Vision- Journal of Business Prospective, Vol. 20(4), pp:267-277.	2016	YES
18	Deepak Chawla		Understanding Indian online consumers' loyalty: The impact of e-lifestyles and website quality. Vol XXXIV No 3, 2016	Journal of Internet Commerce	2016	YES
19	Deepak Tandon		Are Premium Indicative of Future Returns? Evidence from Exchange Traded Funds in India, Vol 5 , No 1/2/3, 2016	Abhigyan	2016	YES
20	Deepak Tandon		Price Discovery and dynamics of Indian Exchange Traded Funds, 17(4)1018@2016 IMI SAGE Publications, 2016	International Journal of Business Competition and Growth, Inderscience Publications ,	2016	NO

21	Deepak Tandon		Measuring Intellectual capital . Its impact on Financial Performance : Empirical evidence from CNX Nifty Companies . Vol I No1 , 2016 pp 1-12, 2016	Global Business Review(GBR)	2016	YES
22	Deepak Tandon		Credit Default Analytics in Banks using Altman Z Score , Vol. 17, No. 2, pp 1-20, 2016	Bulmim Journal of Management & Research	2016	NO
23	Himanshu Joshi		"Use of Knowledge Management for Competitive Advantages – The Case Study of Max Life Insurance", pp: 211 - 223, 2016	GLOBAL BUSINESS REVIEW,	2016	YES
24	Himanshu Joshi		Knowledge Management Practices in Indian Organizations—A Sectoral Comparison ,	Vision, Vol. 20 No. ,	2016	YES
25	Arvind Chaturvedi		Customer Perception of CSR and Influence on Purchase Behaviour Vol 17, Iss 4, 2016		10th ISDSI International Conference, Nashik, 2016	NO
26	I A Rizvi		Driverss of Employees engagement:Role of Leadership Style DOI:10.1080/17520843.2016.1244093	Global Business Review	2016	YES
27	Kakali kanjilal		Non linear dynamics of hot and cold cycles in Indian IPO markets evidence from Markov Regime Switching Vector Autoregressive Model,	Macroeconomics and Finance in Emerging Market Economies (Routeledge" Taylor and Francis	2016	YES
28	Arvind Chaturvedi		Impact Of Non-Performing Assets On Profitability Of Indian Banks: An Econometric study DOI:10.1016/j.apmrv.2016.12.003, 2016		10th ISDSI International Conference, Nashik, 2016	NO
29	Kakali kanjilal		Non-linear dynamics of size, capital structure and profitability: Empirical evidence from Indian manufacturing Sector. Asia Pacific Management Review (Elsevier) Vol.9, Issue No.3, 2016	Asia Pacifice Management Review	2016	YES
30	Mamta Mohapatra		Gendered Tapes: A study into Vocational Choice Influencers and Impactors vol.12 (4). 2016.pp.508-533, 2016	International Journal of Management Practice	2016	YES
31	Neena Sondhi		"Local versus global brand preferences amongst urban Indian chocolate consumers: an empirical study" vol.8(3).pp.205-226, 2016	Inderscience, International journal of Indian culture and business management	2016	YES
32	Neena Sondhi		Impulse buying tendencies among Indian consumers: scale development and validation". vol.33(nov.2016) pp.53-61, 2016	Emerald, Journal of Indian Business Research	2016	YES
33	Neena Sondhi		"Segmentation of Impulse Buyers in an Emerging Market – An Exploratory Study". Vol. 142, Issue 12 (December 2016), pp 1-10, 2016	Taylor Francis, Journal of retailing and consumer services	2016	YES
34	P K Bhaumik		Developing and Using a New Family of Project S-Curves using Early and Late Shape Parameters,	Journal of Construction Engineering and Management,	2016	YES
35	Alok K Singh		Moderating Role of Service Type, Service Cost, Technical Complexity and Customer Knowledge on Service Quality Evaluation in Automobile Service Industry Vol. 42, No. 6, 2016, pp. 604-616	ISDSI	2016	NO
36	P K Bhaumik		An Appropriate Risk Addendum for Risky Projects, Vol 6, Issue 4, 2016	Managerial Finance,	2016	YES
37	Prashant Gupta		Pricing Ability of Four Factor Model using Quantile Regression: Evidences	International Journal of Economics and Financial Issues,	2016	YES

			from India (ISBN: 978-81-932836-8-4), 2016			
38	Prashant Gupta		"Testing of Fama-French Three and Four Factor Models in India" in an edited book "Contemporary Issues and Challenges in Management and Decision Sciences", 29 (4), 566 – 588. (Emerald), 2016	Excellent Publishing	2016	NO
39	Prerna Lal		Understanding the impact of cloud-based services adoption on organizational flexibility. 5(2),15-30. (IGI Publications), 2016	Journal of Enterprise Information Management,		YES
40	Prerna Lal		Analyzing the Factors Driving the Usage of Enterprise Social Network. Vo. 17 Issue 3, 2016	International Journal of Social and Organizational Dynamics in IT,	2016	NO
41	R K Arora		The relation between investment of domestic and foreign institutional investors and stock returns in India,	Global Business Review	2016	YES
42	Alok K Singh		Impact of Annual Maintenance Contract Services on Repurchase Intention and Word-of-Mouth Vol 17, issue.6, 2016	ISDSI	2016	NO
43	R K Arora		India's Energy Security: Critical Considerations, Vol 10, Issue 2, 2016	Global Business Review	2016	YES
44	S Kalla		Impulse Buying: What Instills This Desire to Indulge? Vol. 12 (1) pp.41-61, 2016	Journal of Business and Retail Management	2016	NO
45	S Kalla		Customer engagement in the Indian retail Banking sector: an exploratory study 5(1), 54-68, 2016	International Journal of Business Innovation and Research	2016	YES
46	Siddharth Varma		Stakeholder Analysis for a Cross Country Pipeline Project in India Vol 7, Issue 2. pp 245-255, 2016	South Asian Journal of Management	2016	NO
47	Siddharth Varma		A Study of Internet Banking Behaviour in the National Capital Region of Delhi Product No 9B16M179; Oct. 2016	IIMS Journal of Management Science	2016	YES
48	Sonu Goyal		AIACA: Interventions for Sustainable Livelihoods; Along with the teaching note; Volume details: Vol. 9(1), pp. 4-23, 2016	Ivey Publishing	2016	NO
49	Chhavi Mehta		Understanding Indian retail investors' stockinvestment behaviour: an empirical study	International Journal of Management Practice (Inderscience)	2017	YES
50	A Bhandarker		Providing Unparalleled Experiential Learning Experience within Leadership Course	ABSEL Journal	2017	NO
51	A Bhandarker		Experiential Learning and Its Relevance in Business School Curriculum	ABSEL Journal	2016	NO
52	Harishankar Vidyarthi		Impact Of Non-Performing Assets On Profitability Of Indian Banks: An Econometric study 20.4 (2016): 267-277, 2017	ISDSI	2017	NO
53	Barnali Chaklader		A Study of Determinants of Capital Structure through Panel Data Analysis of Firms Listed in NSE CNX 500 Vol 23 No.2, pp:123 – 143, 2017	Vision	2017	YES
54	Deepak Chawla		Segmenting and profiling the chocolate consumer: an emerging market perspective Vo.14, No.2, pp:237-255, 2017	Journal of Food Products Marketing	2017	YES
55	Deepak Chawla		The impact of country-level corporate governance on analyst boldness and performance with target price forecasts 18(1), pp: 181-197, 2017	International Journal of Indian Culture and Business Management	2017	YES

56	Deepak Chawla		Multigenerational Differences in Career Preferences, Reward Preferences and Work Engagement among Indian Employees,	Global Business Review	2017	YES
57	A Bhandarker		Providing Unparalleled Experiential Learning Experience within Leadership Course	ABSEL Conference 2017 organized at Myrtle Beach, USA	2017	NO
58	A Bhandarker		Experiential Learning and Its Relevance in Business School Curriculum	ABSEL Conference 2017 organized at Myrtle Beach, USA Vol. 14, No. 4 pp 480-496, 2017	2017	NO
59	Deepak Chawla		Demographic and psychographic antecedents of ecologically conscious consumer behaviour : an empirical investigation	Indian Culture & Business Management, Vol. 35 issue:4, pp 616-636 - 2017	2017	YES
60	Deepak Chawla		Consumer's Perspective about mobile banking adoption in India A cluster Analysis	Emerald Publishing, Vol. 7, No. 1, pp. 41-47 ISSN 2249-7307, 2017	2017	NO
61	Deepak Tandon		Demonetization in India: The Good, Bad and Ugly Facets.	Asian Journal of Research in Business Economics and Management Vol XIV , No 1, 2017	2017	NO
62	Deepak Tandon		BASEL III and Risk Management in Indian Banks , Treasury Management ,	IUP Publications	2017	NO
63	Harishankar Vidyarthi		Banking Outreach, Infrastructure Development and Regional Growth: An empirical evidence from Indian states Vol.27, iss 1, pp.292-310, 2017	Web of Science - ESCI ------World Journal of Entrepreneurship, Management and Sustainable Development	2017	YES
64	I A Rizvi		Leadership style & services orientation:the catalytic role of employee engagement'	Journal of Service Theory and Practice	2017	YES
65	Mamta Mohapatra		A Study of Nature and Scope of Telecommuting Practices in Indian Organizations, Strengthening Strategies, Shaping Policies and Empowering Personnel: Key to Organizational Competitiveness, Vol.17(6) pp.1-15, 2017	Bharti Publications, New Delhi	2017	NO
66	Neena Sondhi		"Attitude and consumption patterns of the Indian chocolate consumer: an exploratory study". Vol. 12(1).pp.41-61, 2017	Sage Publication, Global Business Review	2017	YES
67	Neena Sondhi		"Customer engagement in the Indian retail Banking sector: an exploratory study". Vol.10(1),pp.30-48, 2017	Inderscience, International journal of Indian culture and business management	2017	YES
68	Neena Sondhi		"Consumption of organic food: an emerging market perspective"	Inderscience, International journal of Management practice, Vol.23(2) pp 123-143, 2017	2017	YES
69	Neena Sondhi		"Segmenting and profiling the chocolate consumer: an emerging market perspective.	Taylor & Francis. Journal of Food product Marketing.	2017	YES
70	Nikunj K Jain		Raghuram Rajan: Authentic and servant leadership, 129-136, 2017	Published in ET Cases-	2017	NO
71	Prashant Gupta		Impact of Demonetization on Indian Stock Market. In P. Pankaj and S. Jain (Ed.), Demonetization: What Lies Ahead for Digital Economy? 3(1), 70–85. http://doi.org/10.1016/j.fbj.2017.02.001 (Elsevier), 2017	Bloomsbury Publication India	2017	NO

72	Prerna Lal		Analyzing determinants influencing an individual's intention to use social commerce website. Volume21. Issue 1, 2017	Elsiver, Future Business Journal,	2017	YES
73	R K Arora		Determinants of Long-run Performance of Initial Public Offerings: Evidence from India 13(1), 2017	Vision	2017	YES
74	Sajeet Pradhan		Role of Psychological Contract between Organizational Commitment and Employee Retention: Findings from Indian Manufacturing Industries. World Review of Science, Technology and Sustainable Development. 13(1)	World Review of Science, Technology and Sustainable Development	2017	YES
75	Sanjay Dhamija		Determinants of Long Term Performance of Initial Public Offerings – Evidence from India, Case Study, 2017	Vision	2017	YES
77	Siddharth Varma		Ready Mixed Concrete Plant: A Case Study in Project Feasibility vol 36 issue 2, 2017	Amity Case Research Journal	2017	NO
78	Swati Dhir		Banking on Innovation, Innovation in Banking-A case study of ICICI Bank Vol 69, Issue 1, pp 64-75, 2017	Global Business and Organisational Excellence	2017	YES
79	Vinod kumar		Factors affecting usage of e-resources: Scale development and validation Vol 6, Issue 4, 2016	Aslib Journal of Information Management	2016	YES
80	Prashant Gupta		Pricing Ability of Four Factor Model using Quantile Regression: Evidences from India 129-136, 2017	International Journal of Economics and Financial Issues,	2017	YES
81	Prashant Gupta		Impact of Demonetization on Indian Stock Market. In P. Pankaj and S. Jain (Ed.), Demonetization: What Lies Ahead for Digital Economy?	Bloomsbury Publication India		NO
82	Sajeet Pradhan	Jena, L. K	Effect of Abusive Supervision on Employee's Intention to Quit and the Neutralizing Role of Meaningful Work on the Relationship.	International Journal of Organizational Analysis, 25(5), 825-838.	2017	Yes
83	Sajeet Pradhan	Pradhan, R. K. & Jena, L. K.	Role of Psychological Contract between Organizational Commitment and Employee Retention: Findings from Indian Manufacturing Industries.	World Review of Science, Technology and Sustainable Development. 13(1), 18-36.	2017	Yes
84	Sajeet Pradhan	Jena, L. K	Jena, L. K. & Pradhan, S. (2017) Joy at Work: Initial Measurement and Validation in Indian Context.	The Psychologist-Manager, 20 (2), 106-122.	2017	Yes
85	Sajeet Pradhan	Jena, L. K	Jena, L. K. & Pradhan, S. (2017) Research and Recommendations of Employee Engagement: Revisiting Employee-Organization linkage.	Development & Learning in Organizations: An International Journal, 31(5), 17-19.	2017	Yes
86	Sajeet Pradhan	Jena, L. K	Employee Engagement and Affective Organizational Commitment: Mediating role of Employee Voice in Indian service sector employees,	Vision – The Journal of Business Perspective, 21(4), 356-366.	2017	Yes
87	Sajeet Pradhan	Pradhan, R. K.	Transformational Leadership and Job Outcomes: The Mediating Role of Meaningful Work. .	Global Business Review.17 (3S), 173S-185S	2017	Yes

Academic Year 2015-16

Sl. No.	Name of Faculty & Designation	Name of Co-authors, if any	Name of Article (s)	Name of refereed Journal	Year of Publication	Whether Indexed

1	Aman Srivastava		Financial Crisis and Stock Market Integration: An Analysis of Select Economies	Global Business Review	2015	YES
2	Arnab K Deb		Total Factor Productivity Growth in Indian Manufacturing: A Biennial Malmquist Analysis of Inter-State Data	Indian Economic Review	2015	NO
3	Arvind Chaturvedi (with S.Varma, K M Naquibul Bari)		Exploring business opportunity and product mix for a fast food chain in Dhaka	Management Insight	2015	NO
4	Barnali Chaklader (with Puja Aggarwal Gulati)		A study of Corporate Environmental Disclosure Practices of Companies Doing Business in India	Global Business Review	2015	YES
5	D K Batra		Parent's Opinion of Children's Influence in Purchase Decisions: A Comparative Analysis between Rural and Urban Delhi	Global Business Review	2015	YES
6	D K Batra		Corporate Reputation: A Study of Practitioners in the Indian Context	Corporate Reputation Review	2015	YES
7	Deepak Chawla		Multigenerational Differences in Work Attributes and Motivation: An Empirical Study	Indian Journal Of Industrial Relations	2016	YES
8	Deepak Chawla		Antecedents of Organizational Identification of Post Graduate Students and its Impact on Institutions?	Global Business Review	2016	YES
9	Deepak Tandon		Risk Management Practices of Indian Banks: A Survey based Study	Asian Journal of Research in Social Sciences and Humanities , (Asian Research Consortium)	2015	YES
10	Deepak Tandon		Predicting NPAs of Banks: An Empirical Analysis in the Indian Context.	Asian Journal of Research in Social Sciences and Humanities	2015	YES
11	Deepak Tandon		Vertical Integration in Manufacturing Sector: A Case of Indian Liquor Industry	Asian Journal of Research in Business Economics and Management	2015	YES
12	Deepak Tandon		Testing Emperics Of Weak Form Of Efficient Market Hypothesis: Evidence From Asia-Pacific Markets	IUP Journal of Applied Finance (IJAF)	2015	NO
13	Deepak Tandon		Credit Default Modelling in Indian Banks – Analysis using Altman Z Score	Asian Journal of Research in Social Sciences and Humanities	2015	YES
14	Gauri Shanker		Impact of the Provision of work Life Practices on Wok Life Balance and Life Satisfaction: An Empirical study among Professionals in Select Organizations.	Quarterly Journal of Management Development	2015	NO
15	Neena Sondhi		An empirical analysis of purchase behavior for football ancillaries: an emerging market perspective.	Global Business Review	2015	YES
16	Pradip K Bhaumik		Supply chain Network Design Based on Integration of Forward and Reverse Logistics	Global Business Review	2015	YES
17	Prashant Gupta		Financial Crisis and Stock Market Integration: An Analysis of Select Economies	Global Business Review (GBR), Sage Publication	2015	YES
18	Sanjay Dhamija		Voluntary Disclosure of Financial Ratios in India	South Asian Journal of Management	2015	NO

19	SiddharthVarma		Exploring business opportunity and product mix for a fast food chain in Dhaka	Management Insight	2015	NO
20	Soni Agrawal		Factors Influencing Employee Engagement An Exploratory Study	The Indian Journal Of Social Work	2015	YES
21	V K Seth		Capital in Twenty-First Century	Emerging Economic Studies, Sage Publication	2015	NO
Academic Year 2014-15						
Sl. No.	**Name of Faculty & Designation**	**Name of Co-authors, if any**	**Name of Article (s)**	**Name of refereed Journal**	**Year of Publication**	**Whether Indexed**
1	Deepak Tandon		Predicting Non Performing Assets (NPAs) of Banks: An Empirical Analysis in the Indian Context, Asian Research Consortium	Asian Journal of Research in Social Sciences and Humanities	2015	YES
2	Prerna Lal		Web-Scale IT: Solution for Managing Enterprise IT Infrastructure Challenges	CSI Communications	2015	NO
3	Baldev R Sharma		A Study to Develop an Instrument to Measure Work Ethic	Global Business Review	2015	YES
4	Snigdha Rai		A Study to Develop an Instrument to Measure Work Ethic	Global Business Review	2015	YES
5	Abhishek Nirjar		Integrated marketing Communication in Government Programmes: A look at Rural Development Programmes in India	Metamorphosis – A Journal for Management Research	2014	NO
6	Arindam Banik		Assessing the Barriers to Trade in Services in South Asia	Global Business Review	2014	YES
7	Arindam Banik		Market Structure, FDI, Imitation and Innovation: A theoretical model Based on North-South Intellectual Property Rights Conflict	Social Science Research Network	2014	NO
8	Arnab K Deb		Economic Reforms, Capacity Utilization And Productivity Growth In Indian Manufacturing	Global Business Review	2014	YES
9	Asha Bhandarker		Changing Business Context: Challenges and Opportunities-Dialogue with thought leaders	Global Business Review,	2014	YES
10	Baldev R Sharma		What Drives Employee Engagement: Personal Attributes or Organizational Climate?	Abhigyan	2014	YES
11	Baldev R. Sharma		An Exploratory Study of Student Engagement and Its Predictors in a Postgraduate Institute of Management	GITAM Journal of Management	2014	NO
12	Baldev R. Sharma		Determinants of Management Students' Engagement in a Women's University	Review of Management	2014	NO
13	Bhupen K Srivastava		Construction of a Reliable and Valid Scale for Measuring Organizational Culture	Global Business Review	2014	YES
14	Chhavi Mehta		Market Reaction to Stock Dividends: Evidence from India	Vikalpa	2014	YES
15	D K Batra		Parent's opinion of children's influence in purchase decisions(A comparative analysis between rural and urban Delhi)	Global Business Review	2014	YES
16	Deepak Tandon (with K Tandon & N Malhotra)		An Evaluation of the Technical, Pure Technical and Scale Efficiencies in the Indian Banking Industry using Data Envelope Analysis.	Global Business Review	2014	YES
17	Deepak Chawla		An Empirical Analysis of Factors Influencing Investment in Mutual Funds in India	Global Business Review	2014	YES
18	Deepak Tandon		Study of Level of Customer Service at Commercial Banks	Asian Journal of Research in Social	2014	YES

				Sciences and Humanities		
19	Arnab K. Deb		An Inter-State Analysis of Total Factor Productivity Growth in Selected Two-Digit Manufacturing Industries in India	Special issue of GBR titled "Sustainable Business in Uncertain Times	2014	YES
20	J D Singh		When an In`tercultural Business Negotiation Fails: Comparing the Emotions and Behavioural Tendencies of Individualistic and Collectivistic Negotiators	Springer Science+ Business Media Dordrecht	2014	NO
21	Kshitija Wason		Justice Perceptions during Organizational Conflicts - are Sectoral Differences relevant in Justice Research?	Vikalpa	2014	YES
22	Manaswini Acharya		Integrated marketing Communication in Government Programmes: A look at Rural Development Programmes in India	Metamorphosis – A Journal for Management Research	2014	NO
23	Nalin Jain		Business Succession Planning in Indian MSM-FOBEs: A Study Based on Managerial-Role Employees	Global Business review	2014	YES
24	Pradip K Bhaumik (with Arindam Banik)		Assessing the Barriers to Trade in Services in South Asia	Global Business Review	2014	YES
25	Prerna Lal		Leveraging Cloud - Based Information Technologies for Organizational Agility: A Conceptual Model	NMIMS Management Review	2014	NO
26	R.K.Arora (with Sanjay Dhamija)		The Long-Run Performance of Graded IPOs in the Indian Capital Market	Global Business Review	2014	YES
27	Sanjay Dhamija		Whistleblower Policy – Time To Make It Mandatory	Global Business Review	2014	YES
28	Shilpi Jain		Is SaaS an Innovation? A Theoretical and Empirical Analysis	Journal of Digital Business,	2014	NO
29	Shiva Nandan		Aligning Core Brand Values (CBV) and Corporate Social Responsibility (CSR) to Enhance Corporate Brand Equity (VBE): A Non-Monetary Approach	Indian Journal of Marketing	2014	YES
30	Soni Agarwal		Issues of Concern and Mitigating Strategies: A Study on ITES Firms',	Vision: The Journal of Business Perspective	2014	YES
31	Soni Agrawal		Sustainability of Human Resource Management (Chapter 8)	Emerging Business Sustainability (Eds), Research India Publications	2014	NO
32	Sriparna Basu		Ziquitza Healthcare Limited: Challenge of Scaling up Emergency Medical Services (EMS) in India using Public-Private Partnership (PPP) Mode	Asian Journal of Management Cases 11(1) 5-21, Lahore University of Management Sciences	2014	YES
33	Deepak Tandon		Regional Cooperation for Inclusive and sustainable Development-south and South-West Asia Development Report 2012-13	Global Business Review	2013	YES

List of Books Published by Permanent Faculty in last 4 years

Academic year 2018-19

Book (Research based Book/Text Book) : 2018-2019					
S.No.	**Faculty**	**Title of the Book**	**Year and Month of Publication**	**Co-authors**	**Publisher**
1	G K Kapoor	Compnay Law (University Edition) (ISBN 978-93-879-5742-8)	June, 2018	Prof Sanjay Dhamija	Taxmann
2	G K Kapoor	Compnay Law (LL B Edition) (ISBN 978-93-879-5715-2)	June, 2018	Prof Sanjay Dhamijar, Prof Vipan Kumar	Taxmann
3	G K Kapoor	Compnay Law & Practice (ISBN 978-93-879-5762-6)	July, 2018	Prof Sanjay Dhamija	Taxmann
4	RK Arora	Financial Accounting-Fundamentals, Analysis and Reporting	May-18	None	Wiley
5	Sanjay Dhamija	Financial Accounting and Analysis (ISBN 978-93-528-6833-9)	April, 2018	-	Pearson
6	Sanjay Dhamija	Compnay Law (University Edition) (ISBN 978-93-879-5742-8)	June, 2018	Prof G K Kapoor,	Taxmann
7	Sanjay Dhamija	Compnay Law (LL B Edition) (ISBN 978-93-879-5715-2)	June, 2018	Prof G K Kapoor, Prof Vipan Kumar	Taxmann
8	Sanjay Dhamija	Compnay Law & Practice	July, 2018	Prof G K Kapoor,	Taxmann

		(ISBN 978-93-879-5762-6)			
9	Gauri Shanker	Management Accounting : Text & Cases (ISBN 978-93-86765-51-2)	2018	Pankaj Baag, Kavitha. P	STAREDU SOLUTIONS { Califrornia base d company

Academic year 2017-18

S. No.	Name of the Faculty Member	Name of the Book	Name of the publisher	Year of Publication
1	Alok K Singh	Decision Sciences for Business Sustainability: A cross –functional Perspective	Excel ISBN : 978-93-86724-24-3	2017
2	G K Kapoor	Business Law including Company law (18th Edition)	M/s New Age International (P) Ltd.	2017
3	R.K. Arora	Financial Accounting: Fundamental analysis & Reporting	Wiley Publication	2017
4	G K Kapoor	Company Law (20th Edition)	Taxman Publication (P) Ltd.	2017
5	Sanjay Dhamija	Company Law (20th Edition)	Taxman Publication (P) Ltd.	2017
6	Sanjay Dhamija	Company Law- And Practice	Taxman Publication (P) Ltd.	2017
7	G K Kapoor	Company Law- And Practice	Taxman Publication (P) Ltd.	2017
8	Arun K. Rath	Antarctica Diary and Other Travel Stories	Creative Mind Publications	2017

Academic year 2016-17

S. No.	Name of the Faculty Member	Name of the Book	Name of the publisher	Year of Publication
1	Alok K Singh	Trends in Operations Management Perspective and Challenges	Excel India Publisher	2016
2	Arnab Deb	Regional Inequality over the Post – Globalization Era: A study on India and China.	Sage Publication	2016
3	G K Kapoor	Business Law	Scholar Tech Press	2016
4	G K Kapoor	Economic Regulations of Domestic and Foreign Exchange Markets' (3rd Edition	Scholar Tech Press	2016
5	G K Kapoor	Company Law and Practice	M/s Taxmann, New Delhi	2016
6	G K Kapoor	Company Law	M/s Taxmann, New Delhi	2016
7	G K Kapoor	A Comprehensive Text Book on Companies Act 2013 (19th Edn.)	M/s Taxmann, New Delhi	2016
8	Sanjay Dhamija	Company Law and Practice	M/s Taxmann, New Delhi	2016
9	Sanjay Dhamija	Company Law	M/s Taxmann, New Delhi	2016
10	Sanjay Dhamija	A Comprehensive Text Book on Companies Act 2013 (19th Edn.)	M/s Taxmann, New Delhi	2016
11	Shailendra Nigam	"INNOVATIVE MANAGEMENT SOLUTIONS FOR COMPETITIVE ADVANTAGE"	PUBLISHER: EXCEL INDIA PUBLISHERS,	2016
12	Swati Dhir	Cases in Strategic Management: Creativity and Innovation Perspective	Macgraw Hill Education	2016
13	Debashis Chatterjee	Invincible Arjuna	Westland Ltd., Chennai & New Delhi	2017

Academic year 2015-16

S. No.	Name of the Faculty Member	Name of the Book	Name of the publisher	Year of Publication
1	Asha Bhandarker (with P Singh & Snigdha Rai)	Leadership Odyssey: Darkness to Light, (Research Book)	Sage Publications	2015
2	Bhimaraya Metri (with S.Teli and S.Lad)	Dealer Quality Management: Customer Voice, Care, Satisfaction & Delight (Research Book)	Lambert Academic Publishing, Germany	2015
3	Deepak Chawla (with N Sondhi)	(2nd Edition)Research Methodology – Concepts and Cases	Vikas Publication Pvt. Ltd	2015
4	Deepak Tandon (with Neelam Tandon)	Management of Banks : Text and Case	Taxmann Publications	2015
5	G K Kapoor (with S Dhamija)	Company Law and Practice (20th Edn)	Taxmann Publications	2015
6	G K Kapoor	Business Law	Scholar Tech Press	2016
7	G K Kapoor (with Deepashree)	Economic Regulations of Domestic and Foreign Exchange Markets' (3rd Edition	Scholar Tech Press	2016
8	G K Kapoor (with S Dhamija)	Company Law, (18th Edn.)	Taxmann Publications	2015
9	G K Kapoor	Business Laws , (3rd Edition)	Scholar Tech Press	2015
10	G K Kapoor	Industrial Laws	Scholar Tech Press	2015
11	G K Kapoor (with S S Gulshan)	Business Law including Company law (17th Edition)	New Age International Publishers	2015
12	G K Kapoor (with C B Gupta)	Business Laws, Ethics and Communication (5th Edition)	Sultan Chand & Sons	2015
13	Neena Sondhi (D Chawla)	Research Methodology – Concepts and Cases. (2nd Edition)	Vikas Publication Pvt. Ltd	2015
14	Sanjay Dhamija (with G K Kapoor)	Company Law, (18th Edn.)	Taxmann Publications	2015
15	Sanjay Dhamija (with G K Kapoor)	Company Law and Practice (20th Edn)	Taxmann Publication, ISBN:978-93-5071-723-3	2015
16	Sanjay Dhamija	Financial Accounting for Managers (2nd Edition)	Pearson, 978-93-325-4359-1	2015

Academic year 2014-15

S. No.	Name of the Faculty Member	Name of the Book	Name of the publisher	Year of Publication
1	Richa Awasthy (with Rajen K. Gupta)	Qualitative Research in Management: Methods and Experiences "	Sage Publications	2015
2	Deepak Chawla (with Neena Sondhi)	Research Methodology - Concepts and Cases- 2nd edition.	Vikas Publishing Limited	2014
3	G. K. Kapoor (with Sanjay Dhamija)	Company Law and Practice - 19th Edn	Taxmann Publications (P.) Ltd	2014
4	G. K. Kapoor (with Sanjay Dhamija)	Concise Commentary on Company Law	Taxmann Publications (P.) Ltd.	2014
5	G. K. Kapoor (with Sanjay Dhamija)	Company Law - 17th Edn.	Taxmann Publications (P.)	2014
6	G K Kapoor	Business Laws	Scholar Tech Press	2014

7	G. K. Kapoor (with S S Gulshan & Sanjay Dhamija)	Business Law including Company Law - 17th Edn.	New Age International Publishers	2014
8	Sanjay Dhamija (with G K Kapoor)	Company Law	Taxmann Publication(P) Ltd, 17th Edn	2014
9	Sanjay Dhamija	Concise Commentary on Company Law	Taxmann Publication(P) Ltd.	2014
10	Sanjay Dhamija	Company Law and Practice	Taxmann Publications	2014
11	Sanjay Dhamija (with S.S. Gulshan & G.K Kapoor)	Business Law including Company Law	New Age International Publication, 17th Edn.	2014
12	Soni Agrawal	Leading from the Heart: Sufi Principles at Work' by Moid Siddiqui,	SAGE Publications India	2014

List of Magazine/News Paper Article Published by Permanent Faculty during 2014-19

Academic Year 2018-19

S. no.	Faculty Name	Title of Article	Date of publication	Name of Newspaper/Magazine	weblink if any	category
1	DEEPAK TANDON	. " Industry 4.0 : The Era of Digital Technology Revolution", The Indian Banker , The Monthly Journal published by Indian Bank's Association ISSN 2349-7483 Volume VI Issue 3 Mumbai, Oct 2018 , pp 48-52	1-Oct-18	The Indian Banker	www.theindianbanker.co.in/	IBA Magazine
2	Kakali Kanjilal	India in the spotlight: A complex clean energy revolution	February, 2019	ET: Energy World	https://energy.economictimes.indiatimes.com/energy-speak/india-in-the-spotlight-a-complex-clean-energy-revolution/3438	International

Academic Year 2016-18

S.no.	Faculty Name	Title of Article	Year of publication	Name of Newspaper/ Magazine	weblink if any	category

1	Asha Bhandarker	Swindling of the exchequer through bad loans from public sector banks and how the problem can be resolved	2017	Times of India (newspaper)4/ 29/2017	https://blogs.timesofindia.indiatimes.com/toi-edit-page/swindling-of-the-exchequer-through-bad-loans-from-public-sector-banks-and-how-the-problem-can-be-resolved/	Newspaper
2	Ayona Bhattacharjee	Healthcare investment and income inequality	2018	Articles Journal of health economics, 56 , 163-177.		Articles
3	Nalin Jain	How to face group discussion and interview post CAT in education supplement	2017	The Hindu Today	http://www.thehindu.com/education/the-gd-hurdle/article18053354.ece	online article
4	Neena Sondhi	New Age Leadership And Strategic Models To Define Business Environment Of India In The Coming Decade	2018	Business World	http://businessworld.in/author/Guest-Author/Neena-Sondhi-85477/	
5	Vijay Vancheswar	Expand knowledge and EmbraceWisdom	2017	Times of India	https://www.speakingtree.in/article/expand-knowledge-and-embrace-wisdom	Newspaper
6	D K Batra	When should you discuss your salary in a job interview		Business Online		Article
7	D K Batra	With an eye on a glorious future		Statesman		article
8	V CHANDRA	The Economics of maternity leave	2017	Financial Express	www.financialexpress.com/industry/the-economics-of-maternity-leave/612432	Newspaper

Academic Year 2015-16

S. N.	Name of the Faculty Member	Name of Article	Year of publication	News Paper/Magazine	Volume/Issue	News Paper/ Magazine
1	Abhishek Nirjar	Why it is easier to start a business at a business school	2016	Financial Express	January 25, 2016.	News Paper
2	Abhishek Nirjar	Tricks/things leaders should know before handling a global business	2016	The Times of India(Times Ascent)	17th March, 2016	News Paper
3	A. Bhandarker	What would it take to top the list of B Schools?	2015	Business World	page 128-130, Nov. 2015	Magazine
4	Arvind Chaturvedi	Galat Nahi Vidheyak Me Sudhaar ki maang (IIM Bill 2015)	2015	Rajasthan Patrika, (all edition)	26-Jun-15	News Paper
5	Bakul Dholakia	Interview on Decoding Budget	2016	Dalal Street Investment Journal	March 7-20, 2016	Magazine
6	Bakul Dholakia	Today there is an acute shortage of skilled faculty	2015	Times of India-Ascent	April 15, 2015.	News Paper
7	Bakul Dholakia	IIM-A has always been the panacea for the chaos in management education is to define performance Education	2015	Insider	13-May-15	Magazine
8	Bakul Dholakia	Able to reinvent itself' parameter and rank the institutes	2015	Education Insider.	May-15	Magazine
9	Bakul Dholakia	Is it time to bid Adieu	2015	Business Today	30-Aug-15	Magazine
10	Bakul Dholakia	Challenge is to boost job prospects of students	2015	The Pioneer	December 2, 2015.	News Paper
11	Bakul Dholakia,	Fiscal Discipline: No Wide Balls Please Mr. FM	2015	Times of India	2015	News Paper
12	Bakul Dholakia	Bat for Investors, send positive signals	2015	Times of India	2015	News Paper
13	Bhimaraya Metri	How to Enhance the Students Employability at Higher Education?	2015	Higher Education Review (HER)	Vol.3 No.4, 2015	Int.magazine
14	Deepak Tandon (with N Tandon)	India adopts Flexible Inflation Targeting	2015	The Indian Banker (Indian Bank Association)	Vol III issue 1, pp-18-25	Magazine
15	Mamta Mohapatra	Nurture talent… Create leaders.	2015	Financial Chronicle	2015	News Paper
16	Manaswini Acharya	Belling the CAT	2015	Statesman	24-Dec-15	News Paper
17	Manaswini Acharya	A comeback strategy must be proactive and not reactive	2015	Business Standard	9th November, 2015	News Paper
18	Manaswini Acharya	Is INR 1000 crore enough?	2016	The Financial Express	14-Mar-16	News Paper
19	Manaswini Acharya	Preference for convenience	2015	Business Standard	30-Nov-15	News Paper
20	Manaswini Acharya	Cross cultural leanings	2015	Deccan Herald	December 10, 2015.	News Paper
21	Manaswini Acharya,	It's time for PGDM institutions to celebrate freedom	2015	Hindustan Times	16-Dec-15	News Paper
22	Manaswini Acharya	Mobile first strategy is the top priority',	2016	Page 36-37, Data Quest Magazine,	February 29th 2016	National Business Magazine
23	Prerna Lal.	Be aware or you may become a victim of Ransomware.	2016	Cyber Warnings.	March,2016, pp.48-49.	Intl.Magazine
24	Prerna Lal.	Cloud collaboration technologies	2016	Training Journal	14-16, 2/1/2016	Intl.Magazine
25	Prerna Lal.	Seeking A Competitive Data Analytics Edge with Edge Computing.	2016	IT Voice.	29-Feb-16	Magazine
26	Prerna Lal.	Device Mesh – Changing The Face of Healthcare.	2016	IT Voice	(March 30, 2016).	Magazine
27	Prerna Lal	ICT for Sports: A Whole New Ball Game	2016	CSI Communications	39(11), 24-25	Magazine
28	Prerna Lal	Cyber Extortionism: cyber extortionists minting millions by	2016	Daily Post	17-Mar-16	News Paper

		targeting Indian organizations every year.				
29	Prerna Lal	Opinion Mining: Discovering Customers' Expectations from their experience	2015	CSI Communications	39(7), 15-17	N.Magazine
30	V K Seth (with Ritu Chikara)	Labour Reforms Must Include Both State and Market Voices	2015	Business Today (online)	14 May, 2015	N.Magazine
31	V K Seth (with Ritu Chikara)	Relationship between Capital, Technology and Strategies for Skill Formation	2015	SME World	pp-44-46, July, 2015	National Business Magazine

Academic Year 2014-15

S. N.	Name of the Faculty Member	Name of Article	Year of publication	News Paper/Magazine	Volume/Issue	News Paper/ Magazine
1	Kakali Kanjilal	India's trouble with gold demand	Dec 08 2014	MINT	http://www.livemint.com/Opinion/B9trram6IqRIff9I5VCXqK/Indias-trouble-with-gold-demand.html	Magazine

Case studies published by Faculty during 2014-19

S. No.	Faculty Name	Title of the Case with all details e.g. ISSN numbers	Publication house
2018-19			
1	Meenakshi Nagarajan	"Hygiene and You: Sustainability and Profitability" - Product Number: 9B18A034; Publication Date: 06/15/2018; Revised Date: 06/18/2018; Length: 10 pages (8 pages of text); Product Type: Case (Field); Source: Ivey	Ivey Publishing
2	Meenakshi Nagarajan	"Swagat Textiles: Carrying the Family Legacy Forward" - Product Number: 9B18M143; Publication Date: 09/25/2018; Revised Date: 09/25/2018; Length: 15 pages (8 pages of text); Product Type: Case (Field) Source: Ivey	Ivey Publishing
3	Nikunj Kumar Jain	Industrial relations (Union) issues at Asian Paints Ltd.	EMERALD EMERGING MARKET CASE STUDIES COLLECTION
4	Chhavi Mehta	LaundryWala: Scaling up an On-Demand Laundry Start Up	
5	Neena Sondhi	LaundryWala: Scaling up an On-Demand Laundry Start Up	
6	DEEPAK TANDON	Indigo: As a Trend Setter in Aviation Sector ISBN :978-9388912-91-4 pp 287-295	Bloomsbury India
7	D K Batra	"Delhi/World Sustainable Development Summit (DSDS/WSDS): Rechristening It and the Path Ahead" Published in Thunderbird Business School and published by HBSP	Published in Thunderbird Business School and published by HBSP
8	Vijay Vancheswar	"Delhi/World Sustainable Development Summit (DSDS/WSDS): Rechristening It and the Path Ahead" Published in Thunderbird Business School and published by HBSP	Published in Thunderbird Business School and published by HBSP
2017-2018			
1	Barnali Chaklader	Ricoh India Limited: Financial Shenanigans, Ivey Publishing, May 2017, Product no 9B17B009	Ivey Publishing

2	Barnali Chaklader	ALOK INDUSTRIES LIMITED: INVESTMENT DECISION THROUGH FINANCIAL STATEMENT ANALYSIS (Case) with reference 118-0020-1	The Case Centre Cranfield University, Wharley End Beds MK43 0JR, UK
3	Monika Chopra	Managing Interest Rate Risk: A Case of IFFCO TOKIO General Insurance Company: ET Cases.	Case ID: BFS-1-0015, BDS-10015A
4	Neena Sondhi	Nourishco Beverages limited: Making New Inroads.Product number W17715	Ivey publishing
5	Neena Sondhi	Tata Gluco Plus: Building the brand Identity. Product number W17718	Ivey publishing
6	Neena Sondhi	Clubb International : the Marketing strategy.Product number 9B18A009	ISB-Ivey publishing
7	Nikunj Jain	RAGHURAM RAJAN: AUTHENTIC AND SERVANT LEADERSHIP	The Case Centre (European Case Clearing House; A as per IMI category
8	Pinaki Dasgupta	Is India losing the competition or the competitiveness in Apparel Export, 317-0200-1	The Case Centre (Formerly ECCH)
9	Pinaki Dasgupta	Bani and Amita's Decision Dilemma, 517-0083-1	The Case Centre (Formerly ECCH)
10	Swati Dhir	COMFED: The New Challenges of Diversification	Emerald Emerging Markets Case Studies
2016-17			
1	Alok K Singh	Selecting Regional Postponement Centre Using PESTLE–AHP–TOPSIS Methodology: A Case Study in a Pharmaceutical Company	Case Discussion, Global Business Review, Vol 17.5, Sage Publishing
2	Barnali Chaklader (with P Gupta & Akhter J)	Dual Set of Financial Statements - A Critical Analysis of Wipro	www.casecentre.org
3	Barnali Chaklader	Which Industry is the Company From?	The Case Research Center, Reference no. 1116-0104-1 International Teaching Assignment , Strategic Cost Management in Master's Programme, International Business of Kufstein University of applied Sciences, Austria
4	Sanjay Dhamija	Strategic Debt Restructuring at Gamon India	Case Centrer (formerly European Case Clearing House)
5	Sanjay Dhamija	Fraud at Bank of Baroda-Manage Risk or Manage Crsis	Ivey Cases www.iveycases.com/productView.aspx?id=79550
6	Sonu Goyal	AIACA: Interventions for Sustainable Livelihoods (along with teaching notes)	Richard Ivey Publishing (Now available at Harvard Publishing)
7	Swati Dhir (with Sanjay Dhir and Sushil	Cases in Strategic Management: Creativity and Innovation Perspective	McGraw Hill Education Publication
2015-16			
S. No.	Name of the Faculty Member	Case Title	Detail of Publications

1	A. Bhandarker	Bank of Baroda : Challenges for its New CMD	Ivey Case Centre, Toronto, Canada
2	Barnali Chalader	Corporate Debt Restructuring: A case of Wockhardt	Journal of Case Research, Dec 2015, Vol.6 No.1 (published by XIMB, Bhubaneshware (ISSN 0976-108 X)
3	Deepak Tandon	Yes Bank – Bringing Sustainability In Agriculture Through Public private partnerships (PPPs)	Emerald Emerging Markets Case Studies Decision on Manuscript, ID EEMCS-01¬2015-0001.R1
4	Deepak Tandon	Canara Bank Turnaround	IVEY Publishing, W 15624 and W15623 J
5	Neena Sondhi	Cookieman: Exploring new frontiers.	Ivey publishing house
6	Neena Sondhi	Rockland Hospitals: Innovating Health Care in India (A).	Ivey publishing house, Length – 15 Pages
7	Neena Sondhi	Rockland Hospitals: Innovating Health Care in India (B).	Ivey publishing house, Length – 11 Pages
8	Pinaki Das Gupta	The Vanca – Dilemmas of an E-Commerce Entrepreneurial Start-Up	Richard Ivey School of Business, May, 2015
9	Pinaki Das Gupta	Michelangelo: Sculpting a position for Olive Oil in India	Ivey Publishing- Ivey School of Business, September, 2015
10	Richa Awasthy	SADRAG: NGOs with Organizational Growth Challenges	Emerald Emerging Market Case Studies.5 (7), 2015. [teaching case] http://www.emeraldinsight.com/doi/pdfplus/10.1108/EEMCS-10-2014-0244
11	Snajay Dhamija	Buy-back of Shares by NHPC Limited: Does It Create Value	Registered with the Case Centre, UK (formerly the European Case Clearing House) in September 2015.
12	Sanjay Dhamija	Asahi India Glass Limited: Leverage, a Double-edged Sword	With David Sharp at Ivey Publishing at Western University, Canada. October 2015
13	Sanjay Dhamija	Corporate Debt Restructuring – A Case of Wockhardt'	XIMB Journal of Case Research, Volume VI, Issue 2, 83-98, December 2015
2014-15			
1	Asha Bhandarker	Positive Transformational Leadership: Case study of an Indian Public Sector Bank	Asia-Pacific Journal of Business Administration Vol.7 Iss:1,pp34-55
2	Neena Sondhi/Supriya M Kalla& Umashankar Venkatesh)	ADDONS: Targeting Impulse	(Case & teaching note)Ivey Publishing
3	Sanjay Dhamija	Dividend Policy of Infosys Limited : To pay or not to pay, that is the question	Center, UK, (114-081-1/8)
4	Deepak Chawla/Neena Sondhi	Keshav Furniture Pvt. Ltd.	Research Rethodology,Concept and Cases. Revised 2nd edition ,Vikas Publishing House Ltd
5	Deepak Chawla/Neena Sondhi	Career in Service Sector Vs. Manufacturing Sector – The Case of MBA Aspirants	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd

6	Deepak Chawla/Neena Sondhi	Yaseer Restaurant	Research Methodology,Concept and Cases,Revised 2nd edition ,Vikas Publishing House Ltd.
7	Deepak Chawla/Neena Sondhi	Second Hand Classified Websites in India: Usage and Trust among Consumers	Research Methodology,Concept and Cases.Revised 2nd edition,Vikas Publishing House Ltd
8	Deepak Chawla/Neena Sondhi	Change in the Lifestyle of Youth after the Gang rape incident of December 16, 2012	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
9	Deepak Chawla/Neena Sondhi	Perceived Organizational Support, Role Overload and Work-Family Conflict in IT Industry	Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
10	Deepak Chawla	Perception of Delhities about Delhi Metro	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
11	Deepak Chawla	Shyam Foods Pvt. Ltd.	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
12	Deepak Chawla/Neena Sondhi	The baby boom: setting up an IVF clinic	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
13	Deepak Chawla	Fortune at the last frontier(A)	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
14	Deepak Chawla/Neena Sondhi	Fortune at the last frontier(B)	Research Methodology,Concept and Cases. Revised 2nd edition
15	Deepak Chawla/Neena Sondhi	Fortune at the last frontier(C)	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
16	Deepak Chawla/Neena Sondhi	Fortune at the last frontier(D)	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
17	Deepak Chawla/Neena Sondhi	Re Danish International (C)	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
18	Deepak Chawla/Neena Sondhi	R A Shirt on my Back	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd
19	Deepak Chawla/Neena Sondhi	Exploring new opportunities: Daag Achhe Hain!	Research Methodology,Concept and Cases. Revised 2nd edition,Vikas Publishing House Ltd

Consultancy projects during 2014-19

S.No.	Name of faculty (Chief Consultant)	Client Organization	Title of Consultancy of project
2018-19			
1	HIMANSHU JOSHI	MITTALS GROUP	2 HALF DAY SESSION ON ADVANCED EXCEL FOR ENHANCING PRODUCTIVITY
2	CHHAVI MEHTA	NTPC-PMI	SESSION ON " TAKING FINANCIAL DECISIONS"
3	S DHAMIJA	IOCL	HALF DAY SESSION "CAREER TRANSITION"
4	DEBASHIS CHATTERJEE	NTPC-PMI	SESSION ON 10 X LEADERSHIP PROGRAMME
5	ASHA BHANDARKER	BIMTECH	2 HALF-DAY SESSION ON LEADERSHIP DEVELOPMENT PROG
6	CHHAVI MEHTA	NTPC-PMI	SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
7	ASHA BHANDARKER	BIMTECH	2 HALF DAY SESSION IN LEADERSHIP
8	CHHAVI MEHTA	NTPC-PMI	SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
9	ASHA BHANDARKER	OMEGA ICEHILL PVT LTD	2 HALF DAY SESSION ON DECISION MAKING & LEADERSHIP
10	NEENA SONDHI	JAIPURIA INSTITUTE OF MGMT	SHARE TEACHING ASSIGNMENT
11	CHHAVI MEHTA	NTPC-PMI	2 HALF DAY SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
12	ASHA BHANDARKER	INDIAN SYNTHETIC RUBBER PVT LTD	2 HALF DAY SESSION ON "UNCONSCIOUS CONSPIRACY AND UNDERSTANDING SELF
13	SWATI DHIR	IIM-K	SHARE TEACHING ASSIGNMENT
14	ASHA BHANDARKER	SJVN LTD	2 HALF DAY SESSION ON LEADERSHIP DEVELOPMENT PROG
15	S DHAMIJA	IOCL	HALF DAY SESSION "FINANCIAL PLANNING"
16	NEENA SONDHI	RICS-SBE MUBAI	RICS-SBE MUBAI
17	ASHA BHANDARKER	RICS-SBE MUBAI	RICS-SBE MUBAI
18	MONIKA CHOPRA	IIM AMRITSAR	TEACHING THE COURSE 'CORPORATE VALUATION'
19	CHHAVI MEHTA	NTPC-PMI	2 HALF DAY SESSION ON FINANCIAL DECISIONS
20	CHHAVI MEHTA	NTPC-PMI	2 HALF DAY SESSION ON UNDERSTANDING FINANCIAL STATEMENT, WORKING CAPITAL MANAGEMNT
21	MEENAKSHI NAGARAJAN	IIFT	
22	ASHA BHANDARKER	BIMTECH	2 HALF DAY SESSION ON LEADERSHIP DEVELOPMENT PROG
23	CHHAVI MEHTA	NTPC-PMI	SESSION TOPIC ON "NTPC BALANCE SHEET"
24	CHHAVI MEHTA	NTPC-PMI	SESSION TOPIC ON "WORKING CAPITAL MANAGEMENT & UNDERSTANDING FINANCIAL STATEMENTS"
25	SWATI DHIR	IIM-K	TEACHING ASSIGNMENT SHARE
26	RAMACHANDRAN	IIM-KASHIPUR	TEACHING ASSIGNMENT SHARE
27	ASHA BHANDARKER	DALMIA BHARAT GROUP	2HALF DAY SESSION ON LEADERSHIP & CULUTURE BUILDING
28	MONIKA CHOPRA	IIM AMRITSAR	TEACHING ASSIGNMENT SHARE
29	ARNAB DEB	IIM AMRITSAR	TEACHING ASSIGNMENT SHARE
30	Irfan A. Rizvi	BANGLADESH PROG	Management Development program on “Knowledge based Learning & Knowledge based Teaching for Bangladesh
31	Irfan A. Rizvi	ROCA	Management Development Program on “Enhancing Managerial Effectiveness of High Potential Emerging Leaders” For Roca India
32	AMAN SRIVASTAVA	GAIL TRAINING INSTITUTE	Management Development Program on “Wealth Creating Mindset for Senior Level GAIL Executives”
33	V VANCHESWAR	NMDFC	Management Development Program on “Developing Time Management and Communication Skills” for NMDFC Officials
34	ASHA BHANDARKER	NATIONAL HRD NETWORK	6TH ALP-2018 WINNING THE CORPORATE OLYMPAID: LEADERSHIP CHALLENGES
35	ALOK K SINGH	JINDAL STAINLESS(HISAR) LTD	INTRODUCTION TO PROCUREMENT
36	Irfan A. Rizvi	NHPC Limited	Management Development Program on ‘Assessment of Competency’ for NHPC Limited
37	Vijay Vancheswar	DRDO	MDP "Communication & Presentation Skills for Officers" for DRDO

38	MAMTA MOHAPATRA	GAIL	Management Development Program on “Wealth Creating Mindset for Senior Level GAIL Executives”
39	AMAN SRIVASTAVA	PETRONET LNG	FINANCE FOR NON-FINANCE EXECUTIVES FOR PETRONET LNG
40	AMAN SRIVASTAVA	GAIL TRAINING INSTITUTE	Management Development Program on “Wealth Creating Mindset for Senior Level GAIL Executives”
41	MAMTA MOHAPATRA	PETRONET LNG	EMOTIONAL INTELLIGENCE FOR PETRONET LNG LTD
42	VIJAy Vancheswar/MAMTA MOHAPATRA	DRDO	MDP "Communication & Presentation Skills for Officers" for DRDO
43	DK BATRA/NALIN JAIN	ASIAN PAINTS LTD	ENTERING THE NEXT ORBIT FOR ASIAN PAINTS LTD
44	DK BATRA/NALIN JAIN	ASIAN PAINTS LTD	ENTERING THE NEXT ORBIT FOR ASIAN PAINTS LTD
45	HIMANSHU JOSHI	PETRONET LNG	BIG DATA ANALYTICS FOR PETRONET LNG LTD
46	DK BATRA/NALIN JAIN	ASIAN PAINTS LTD	ESSENTIAL COMPETENCY ACQUISION FOR SALES
2017-18			
1	Debashis Chatterjee	Powergrid Corporation of India Ltd	Session on Motivation & leadership
2	Debashis Chatterjee	Powergrid Corporation of India Ltd	Session on Leadership Development
3	Sanjay Dhamija	Indian oil Corporation Ltd	Session on Personal Financial Planning (2 half days)
4	Reena Nayyar	IIM Rohtak	Teaching Assignment
5	Asha Bhandarker	Vijaya Bank	Program on Leadership
6	Prashant Gupta	GAIL (I) Ltd	Prog. for Senior Level Executives
7	Asha Bhandarker	Vijaya Bank	Program on Leadership
8	Asha Bhandarker	HPCL	Program for Senior Managers
9	Debashis Chatterjee	Jaipuria Group of Educational Institutions	Teaching Assignment
10	Sanjay Dhamija	Indian oil Corporation Ltd	Prog. on Financial Planning
11	debashis Chatterjee/Asha/Neena	RICS	Faculty Training Prog
12	Sanjay Dhamija	RITES ltd	half day training prog. on Financial Planning
13	Nikunj Kumar Jain	PNB	Teaching assignment : Interview Committee
14	Asha Bhandarker	Hindustan Petroleum Corpn Ltd	Leadership Prog. for Senior Managers
15	Chhavi Mehta	NTPC-PMI	Session on Capital Budgeting Decision & Working Capital Mgmt
16	Chhavi Mehta	NTPC-PMI	Session on Understaning & Analyzing the Financial Statements
17	Chhavi Mehta	NTPC-PMI	Session on Understaning & Analyzing the Financial Statements
18	Reena Nayyar	NTPC-PMI	session on Working Capital Management and Eva
19	Reena Nayyar	NTPC-PMI	session on Working Capital Management and Eva
20	Vinod Kumar	IIT Roorkee	session on Social Media Makrkting : 40% teaching Share
21	Nikunj Kumar Jain	TERI	teaching Share
22	Reena Nayyar	NTPC-PMI	Session on Understaning & Analyzing the Financial Statements
23	Siddharth Varma	Indian oil Corporation Ltd	Prog. on Supply Chain Management
24	Sonu Goyal/R Anantaram	Montpellier Business School(MBS)	Teaching Assignment for MBS International Week 2017
25	Prashant Gupta	NLC India Ltd	Prog. on Cutting Edge Business Strategy Leadership Development
26	Asha Bhandarker	NLC India Ltd	Prog. on Cutting Edge Business Strategy Leadership Development
27	Debashis Chatterjee	NLC India Ltd	Prog. on Cutting Edge Business Strategy Leadership Development
28	Sanjay Dhamija	Indian oil Corporation Ltd	Prog. on Career Transition
29	Reena Nayyar	NTPC-PMI	Session on Capital Budgeting Decision & Working Capital Mgmt
30	Asha Bhandarker	National HRD Network	3 half day session on 1st Global Management prog
31	Debashis Chatterjee	NTPC-PMI	Session on Advance Management Prog
32	Debashis Chatterjee	NTPC-PMI	Session on Resilent Leadership
33	Swati Dhir	IIM Ranchi	Teaching Share IIM Ranchi- 40% share
34	Reena Nayyar	NTPC-PMI	session on Working Capital Management and Eva
35	P K Bhaumik	IMI-Kolkata	Session in PCBL Executives: Teaching Share- 40% share
36	Barnali Chakledar	Kufintin, Austria	Session in Strategic Cost Mgmt : Teaching Share- 40% share

37	RP Ojha & Irfan Rizvi	Indian Aviation Academy	MDP on "Leading Growth at Airport Authority of India Ltd For DGM's & Joint GM's
38	RP Ojha & Irfan Rizvi	Indian Aviation Academy	MDP on "Leading Growth at Airport Authority of India Ltd For DGM's & Joint GM's
39	J P Upadhyay	GAIL Training Institute	Leadership Skills for Middle Managers of GAIL
40	Sanjay Dhamija	GAIL Training Institute	Wealth Creating Mindset" for Senior Management of GAIL
41	Asha Bhandarker	Hindustan Petroleum Corporation Ltd (HPCL)	Building the Leadership Pipeline, HPCL For CGMs & GMs
42	Sanjay Dhamija	NLC India Ltd	Developing Wealth-Creating Mindset for Senior Executives for NLC India Ltd
43	Sanjay Dhamija	NLC India Ltd	Developing Wealth and Creating Mindset for Senior Management of NLC India Ltd
44	Sanjay Dhamija	NLC India Ltd	Developing Wealth-Creating Mindset for Senior Executives for NLC India Ltd
45	RP Ojha/Irfan Rizvi	Power Grid Corporation of India Ltd	Mastering the Art of Motivation And The Language of Encouraging The Heart
46	Asha Bhandarker	NPTC	Towards the Next orbit
47	SONU GOYAL	ROTMAN SCHOOL OF MGMT	INDIA MODULE OF THE OMNIUM GLOBAL EXE. MBA
48	J P Upadhyay	SJVN LTD	TRAIN THE TRIANER
49	Arvind Chaturvedi & Siddharth Verma	Ministry of External Affairs	ITEC Certificate Program in Operations Management
50	Shailendra Nigam	Ministry of External Affairs	ITEC Certificate Course in Performance Management
51	Sonu Goyal & G K Agarwal	Ministry of External Affairs	ITEC Strategic Management for Emerging Market
52	AK Rath & S Nigam	Ministry of External Affairs	ITEC Corporate Governance And Excellence in Management
53	V Chandra	Ministry of External Affairs	ITEC Cross Cultural Understanding & Strategies for Business Growth in Emerging Economies
54	Deepak Chawla & Himanshu Joshi	Ministry of External Affairs	ITEC Programme on General Management
2016-17			
1	Asha Bhandarker	Mangalore Refinery Ltd, Mangalore	Leadership Issues & Challenges
2	Asha Bhandarker	HPCL-Mittal Energy Limited (HMEL)	Senior Leadrship Workshop for HPCL-Mittal Energy Limited (HMEL)
3	Himanshu Joshi	PCBL	Program on Business Analytics for Value Creation
4	Asha Bhandarker	AVTEG, Lonavala	Sessions on Leadership at AVTEG at Lonavala
5	Asha Bhandarker	State Bank Academy, Gurgaon	Program: Towards a winning Branch
6	Manaswani Acharya	Kufstein University, Austria	Teaching an elective course on Brand Management/Marketing
7	Sanjay Dhamija	IOCL	Career Transition- Fiancial Planning
8	Prashant Gupta	GAIL, NOIDA	Wealth Creating Mindset
9	Vijay Vancheswar	Great Lake Institute of Management, Gurgaon	Business Communication Course
10	G K Aggarwal	India Infrastructure Finance Co. Ltd	Leadership Development Program for India Infrastructure Finance Co. Ltd
11	Asha Bhandarker	Resurgent India	Programme on Leadrship towards the Next Orbit for Senior Bankers
12	Asha Bhandarker	Ecube Events Pvt Ltd	Panel Discussion on Leading with Authencity Rights Management, Gurgaon
13	Asha Bhandarker	NHRDN, Bangalore	Leadership Progran on winning the Corporate Olympiad
14	Sanjay Dhamija	IOCL, Gurgaon	Sessions on Career Transition
15	B K Srivastava	RPSG Group, Kolkata	Program on Leadership & Team Building
16	G K Aggarwal	RPSG Group, Kolkata	Program on Leadership & Change Management
17	Sanjay Dhamija	IOCL, Noida	Sessions on Career Transition
18	Asha Bhandarker	NLC India Ltd, Chennai	NLC Leadership Excellence Programme
19	Sanjay Dhamija	NLC India Ltd, Chennai	NLC Leadership Excellence Programme
20	Sanjay Dhamija	IOCL, Gurgaon	Sessions on Career Transition
21	Sanjay Dhamija	Damodar Valley Corporation, Kolkata	Program on Wealth Creating Mindset
22	Debashis Chatterjee	PowerGrid Corporation, Gurgaon	Program on Motivation & Leadership
23	Arun K Rath	SJVN Ltd	Program on Corporate Governance
24	Debashis Chatterjee	Deptt of Management Studies, IIT Delhi	Session on "Strategy & Leadership in VUCA Environment'
25	Barnali Chaklader	Kufsten University, Austria	Sessions on Strategic Cost Management at Kufsten University

26	Prof Arun K Rath, Prof Shailendra Nigam	Ministry of External Affairs	ITEC Programme on "Corporate Governance & Excellence in Management of Public Enterprises"
27	Prof V Chandra	Ministry of External Affairs	ITEC Certificate Program in Cross Culture Understanding & Management
28	Prof Deepak Chawla & Prof Himanshu Joshi	Ministry of External Affairs	ITEC Programme on General Management
29	Prof Arvind Chaturvedi & Prof Siddharth Verma	Ministry of External Affairs	ITEC Certificate Program in Operations Management
30	Prof Shailendra Nigam	Ministry of External Affairs	ITEC Certificate Course in Performance Management
31	Prof Sonu Goyal & Prof G K Agarwal	Ministry of External Affairs	ITEC Strategic Management for Emerging Market
32	Prof. Manaswini Acharya	Tech Mahindra	Digital Marketing
33	Prof. Ashutosh Khanna	Tech Mahindra	Executive Business Management for Technical Professional (EBMPTP)
34	Prof Prashant Gupta & Prof Sailendra Nigam	AVTEG	Annual Performance Evaluation and Management" for AVTEG Pvt. Ltd
35	Prof J P UPADHYAY	GAIL	Leadership Skills for Middle Managers GAIL (India)
36	Prof Sanjay Dhamija	GAIL	Developing Wealth-Creating Mindset for Senior Executives of GAIL (India)
37	Prof Mamata Mohapatra	IndusInd Bank	Leadership Development Programme-II for Senior Executives
38	Prof Mamata Mohapatra	IndusInd Bank	Leadership Development Prog.for Senior Executives
39	Prof Mamata Mohapatra	IndusInd Bank	Leadership Development Prog.for Senior Executives
40	Prof Sonu Goyal	Rotman	India Moudle of the Ominum Global
2015-16			
1	Prof. Sanjay Dhamija	Sapient Consulting Ltd	Time Value of Money & Valuation Sapient Consulting Ltd.
2	Prof. Sanjay Dhamija	Sapient Consulting Ltd	Time Value of Money & Valuation Sapient Consulting Ltd.
3	Prof. Prashant Gupta	GAIL	Wealth Creating Mind Set, GAIL
4	Prof. Asha Bhandarker	State Bank Academy, Gurgaon	Sessions on Towards Winning Branch: Program at State Bank Academy, Gurgaon
5	Prof. B K Srivastava	RPG	Sessions on Leadership and Team Building, RPG Group
6	Prof. Himanshu Joshi	Philips Carbon Black Ltd, Kolkata	One day program on Enhancing Productivity Through Data Analytics, Philips Carbon Black Ltd.
7	Prof. Gauri Shankar	Gurugobind Singh Indraprastha University	Teaching Assignment in Delhi School of Economics, University of Delhi & GGSIP University
8	Prof. Sanjay Dhamija	Sapient Consulting Pvt Ltd	Time Value of Money & Valuation Sapient Consulting Ltd.
9	Prof. Sanjay Dhamija	IOCL	Career Transition Programme for General Managers & Executive Directors, IOCL
10	Prof. Barnali Chaklader	Kufstein Univesity, Australia	Teaching Assignment in School of Applied Sciences, Kufstein University, Australia
11	Prof. Asha Bhandarker	Avteg Pvtg Ltd	Sessions on Career Transition Programme for GM & Executive Directors', AVteg Pvt Ltd, Gurgaon
12	Prof. Sanjay Dhamija	IOCL	Career Transition Programme for General Managers & Executive Directors, IOCL
13	Prof. Vijay P Ojha	Aurobindo Centre for Arts and Communication, Adhchini	Sessions on Macroeconomics as a Visiting Faculty at Vedica Scholars Programme for Women (VSPW) at Sri Aurobindo Centre for Arts and Communication, Adhchini
14	Prof. Harsh Vardhan	Shiv Nadar University, Greater Noida	To teach Shiv Nadar University, Greater Noida, "Financial Risk Mgmt & Financial Derivatives"
15	Prof. Asha Bhandarker	State Bank Academy, Gurgaon	Sessions on Towards Winning Branch: Program at State Bank Academy, Gurgaon
16	Prof. Abhishek Nirjar	BML Munjal University, Dhahera	Sessions on Economics of Strategy, Elective Course a BML Munjal University, Dhamhera
17	Prof. Prashant Gupta	Neyveli Lignite Corporation Ltd, Neyveli	Consulting Training of one day on March 18, 2016 at Neyveli Lignite Corporation Ltd, Neyveli
18	Prof. G K Agarwal	Xavier Institute of Management, Bhubaneswar	Sessions on International Business Ethics, Xavier Institute of Management, Bhubaneswar
19	Prof. Richa Awasthy	Ambedkar University	Teaching assignment full course Counselling Skills for Managers' for the 2nd year students, MBA Programme 2015-16, Ambedkar University
20	Prof. A K Rath	ICSSR	Evaluation Work of ICSSR
21	Prof. Manaswini Acharya	Tech Mahindra	Digital Marketing
22	Prof. Ashutosh Khanna	Tech Mahindra	Executive Business Management for Technical Professional (EBMPTP)
23	Prof Arun K Rath, Prof Shailendra Nigam & Prof Prashant Gupta	Ministry of External Affairs	ITEC Programme on "Corporate Governance & Excellence in Management of Public Enterprises"

24	Prof V Chandra	Ministry of External Affairs	ITEC Certificate Program in Cross Culture Understanding & Management
25	Prof Shailendra Nigam	Ministry of External Affairs	ITEC Certificate Course in Performance Management
26	Prof Deepak Chawla & Prof Himanshu Joshi	Ministry of External Affairs	ITEC Programme on General Management
27	Prof Arvind Chaturvedi & Prof Siddharth Verma	Ministry of External Affairs	ITEC Certificate Program in Operations Management
28	Prof Sonu Goyal & Prof G K Agarwal	Ministry of External Affairs	ITEC Strategic Management for Emerging Market
29	Prof. G.K. Agarwal	Ramagundam Fertilizers Chemicals Ltd.	RFCL-HR Strategy, Ramagundam Fertilizers Chemicals Ltd.
30	Dr. Asha Bhandarker	Hindustan Petrolium Corporation Ltd	Leadership Development Programme for HPCL
31	Dr. Shailendra Nigam & Dr. V Chandra	Indian Farmers Fertilizers Cooperation	IFFCO General Management Programme
32	Dr. Sanjay Dhamija	GAIL (India)	Developing Wealth Creating Mindset for Senior Executives of GAIL
33	Dr. Asha Bhandarker	AVTEG India	Leadership Development Programme for AVTEG
34	Dr. B A Metri & Dr. Abhishek Nirjar	ONGC Ltd.	Leadership Development Programme-I General Managers of ONGC Ltd. (PHASE - 3)
35	Dr. Asha Bhandarker	Hindustan Petrolium Corporation Ltd	Leadership Development Programme for HPCL
36	Dr. Abhishek Nirjar	IndusInd Bank Ltd.	Leadership Development Programme for Senior Executives of IndusInd Bank Ltd.
37	Dr. Manaswini Acharya	Oil and Natural Gas Corporation Ltd.	Leadership Development Programme for Women Executives of ONGC
38	Prof. R P Ojha	Power Grid Corporation of India Limited	Becoming an Exceptional Coach and Mentor for Power Grid Corporation of India Limited
39	Dr. Abhishek Nirjar	IndusInd Bank Ltd.	Leadership Development Programme for Senior Executives of IndusInd Bank Ltd.
40	Dr. Irfan Rizvi	Indian Oil Corporation Ltd.	Competency Development for IOCL Pipelines Division
41	Prof. R P Ojha	Power Grid Corporation of India Limited	Becoming an Exceptional Coach and Mentor for Power Grid Corporation of India Limited
42	Dr. Arun K Rath	WAPCOS Limited	Corporate Governance, Risk Management and Sustainability of Enterprises for Senior Executives of WAPCOS Ltd.
43	Dr. Arun K Rath	WAPCOS Limited	Corporate Strategy for Project Management for Middle Level Executives of WAPCOS Limited
44	Dr. Asha Bhandarker	Hindustan Petrolium Corporation Ltd	Leadership Development Programme for HPCL
45	Dr. Bhupen Srivastava	GAIL (India)	Towards Holistic Leadership for Middle Level Managers of GAIL India Ltd.
46	Dr. Arun K Rath	Rail Vikas Nigam Limited	Corporate Boardroom: Journey to Next Orbit RVNL Board Retreat
47	Dr. Mamta Mohapatra	NHPC Ltd.	Developing Leadership in Women for the Executives of NHPC Ltd.
48	Dr. Arun K Rath	WAPCOS Ltd.	Corporate Social Responsibility and Sustainability for WAPCOS Employees
49	Dr. Ashutosh Khanna	RITES Ltd.	Strategic Leadership Development Programme (SLDP) for Senior Executives of RITES Ltd.
50	Dr. Bhupen Srivastava & Dr. Mamata Mohapatra	Power Grid Corporation of India Limited	Maximizing Your Emotional Intelligence at Work for Power Grid Corporation of India Ltd.
51	Dr. Abhishek Nirjar	Rotman School of Management	Doing Business in India 'Omnium Global Executive MBA Program
52	Dr. Abhishek Nirjar	ESSEC School of Management	IMI ESSEC Programme on Doing Business in India

	2014-15		
1	Prof. Abhishek Nirjar	Arrina Educatoin Services Pvt.Ltd	One day training program on Arrina Education Services Private Limited
2	Prof. Deepak Chawla	RGIPT	Advising the RGIPT MBA Program and Faculty Developmen, Rajiv Gandhi Institute of Petroleum Technology
3	Prof. Barnali Chaklader	Kufstein University	Teaching Assignment in School of Applied Sciences, Kufstein University, Austria
4	Dr. Pritam Singh / Prof. Asha Bhandarker	FIAT India Automobiles Ltd	Two day Workshop for Top Management Team for FIAT, at Shillim
5	Prof. Naval Bharti	Sessions for Financial Systems & Resources- IIM Indore	Sessions for Financial Systems & Resources- IIM Indore
6	Prof. Neena Sondhi	SAATA	Session in Teaching assignment to SAATA,Bangalore
7	Prof. A K Rath	Oil India	Capacity builidng for borad positions, Oil India

8	Pro. Siddharth Varma	Indian Oil Corporation	Supply Chain Management, IOCL Gurgaon
9	Prof. Sanjay Dhamija	Sapient Consulting Ltd	Sessions in executive courses in Financial Management SADP Java, Gurgaon
10	Prof. Sanjay Dhamija	IOCL	Session on Career Transition Program, IOCL
11	Prof. A K Rath/Prof. S Nigam	Oil India Ltd	CSR, Sustainability Development & Corporate Governance for OIL, Kaziranga
12	Prof. Asha Bhandarker	Hindustan Petroleum Corporation Ltd	Leadership Development Programe, HPCL, Mumbai
13	Prof. Asha Bhandarker	Bandhan Bank	Top Management Programme, Bandhan Bank
14	Prof. B K Srivastava/Prof. G K Agarwal	R.P.Goenka, Kolkata	Involvement in Training Program of R.P. Sanjiv Goenka Group
15	Prof. Asha Bhandarker	National Hydropetroleum Ltd	'Leadership Development Programme for the Executive Directors of NHPC
16	Prof. Sanjay Dhamija	Indian Oil Corporation Ltd	Session on Career Transition , IOCL
17	Prof. A K Rath	Rail Vikas Nigam Ltd	One day Training Programme on Corporate Governance ,RVNL, New Delhi
18	Prof. A K Rath/Prof. B K Srivastava	SJVN, New Delhi	One day programme for Top Management Team of SJVN, New Delhi
19	Prof. Gauri Shankar	University of Delhi	Teaching Assignment in Delhi School of Economics, University of Delhi & GGSIP University
20	Prof Arvind Chaturvedi	Indian Oil Corporation Ltd.	MDP on "Decision Making Tools" for executives of IOCL
21	Prof Bhupen Srivastava	GAIL India Ltd.	Towards Holistic Leadership for Senior Managers of Gas Authority of India Limited (GAIL)
22	Prof Sanjay Dhamija	Hindustan Aeronautics Limited (HAL)	MDP for Top Management of Hindustan Aeronautics Limited (HAL) on "HAL Towards the Next Orbit"
23	Prof Sonu Goyal & Prof G K Agarwal	Ministry of External Affairs	ITEC Strategic Management for Emerging Market
24	Prof Prashant Gupta	Oil India Ltd.	Finance for Non-Finance Oil India Limited
25	Prof Prashant Gupta	Oil India Ltd.	Finance for Non-Finance Oil India Limited
26	Prof Nalin Jain & Prof R K Seth	Canara Bank	Towards Effective Leadership for Divisional Managers of Canara Bank
27	Prof Bhupen Srivastava	GAIL India Ltd.	Towards Holistic Leadership for Senior Managers of Gas Authority of India Limited (GAIL)
28	Prof Nalin Jain	Canara Bank	Towards Effective Leadership for Divisional Managers of Canara Bank
29	Prof Pritam Singh & Prof Sanjay Dhamija	National Thermal Power Corporation Ltd.	SMILE: Practicing Strategic Leadership for the Eds and Senior General Managers of NTPC at IMI-D and Wharton, Philadelphia
30	Prof Bhupen Srivastava	IFFCO Ltd.	General Management Programme for Executives of IFFCO
31	Prof G K Agarwal, Prof Sonu Goyal & Prof Subir Verma	Oil & Natural Gas Ltd.	Leadership Development Program for General Managers of ONGC (Phase-II)
32	Prof Arun K Rath, Prof Shailendra Nigam & Prof Prashant Gupta	Ministry of External Affairs	ITEC Programme on "Corporate Governance & Excellence in Management of Public Enterprises"
33	Prof Bhupen Srivastava & Prof Mamta Mohapatra	Hindustan Petrolium Corporation Ltd.	Mentoring for Mentors for Senior Executives of HPCL
34	Prof Satish Kalra	GAIL India Ltd.	Towards Holistic Leadership for Sr Mgrs of Gas Authority of India Ltd (GAIL)
35	Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	LDP for Women Executives of ONGC
36	Prof Sanjay Dhamija	GAIL India Ltd.	Developing Wealth Creating Mindset for Senior Executives of GAIL
37	Prof Sonu Goyal	Rotman School of Management, Canada	India Module Omnium Global Executive MBA Programme of ROTMAN
38	Prof Sanjay Dhamija	Hindustan Petrolium Corporation Ltd.	Developing Wealth Creating Mindset for Executives of HPCL
39	Prof Pritam Singh, Prof Asha Bhandarker	Rural Electrification Corporation Ltd.	REC Towards the Next Orbit: Role of Strategic Leadership
40	Prof B K Srivastava, Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	MDP for Middle Level Executives of ONGC on 'Creative Leadership'
41	Prof Asha Bhandarker	Reserve Bank of India	14th Advanced Management Program on "Building Global Competitive Edge in the Indian Banking & Financial Sector"

42	Prof Neena Sondhi & prof Supriya Kalla	Ministry of External Affairs	Certificate Course in Public Services Through Market Orientation (ITEC)
43	Prof Sanjay Dhamija	Indian Oil Corporation Ltd.	IOCL Cutting Edge Leadership
44	Prof Satish Kalra	GAIL India Ltd.	Towards Holistic Leadership for Middle Level Managers of GAIL India Ltd
45	Prof Bhupen Srivastava & Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	Creative Leadership ONGC
46	Prof Manaswini Acharya	National Hydro Power Corporation Ltd.	MDP for Managers of NHPC Ltd on "Communicaiton Effectiveness Lab"
47	Prof G K Agarwal & Prof R P Ojha	PSUs & Pvt	Effective PMS for High-Performance Culture
48	Prof Prashant Gupta & Prof Aman Srivastava	Hindustan Petrolium Corporation Ltd.	Wealth Creating Mindset for HPCL
49	Prof Asha Bhandarker	Indian Oil Corporation Ltd.	Enhancing Leadership Capacities Amond Women Professionals for IOCL
50	Prof Bhupen Srivastava & Prof Mamta Mohapatra	National Hydro Power Corporation Ltd.	Developing Learning Organization for NHPC
51	Prof G K Agarwal, Prof Sonu Goyal & Prof Subir Verma	Oil & Natural Gas Ltd.	Leadership Development Program for General Managers of ONGC (Phase-3)
52	Prof Sanjay Dhamija	GAIL India Ltd.	Developing Wealth Creating Mindset for Senior Executives of GAIL
53	Prof Bhupen Srivastava & Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	MDP forMiddle Level Executives of ONGC on "Creative Leadership"
54	Prof Sanjay Dhamija	Indian Oil Corporation Ltd.	Wealth Creating Strategic Mindset for IOCL
55	Prof Arun K Rath	National Hydro Power Corporation Ltd.	MDP on "Corporate Governance" for Senior Executives of NHPC Limited
56	Prof Shailendra Nigam	Ministry of External Affairs	ITEC Certificate Course in Performance Management
57	Prof Sanjay Dhamija	GAIL India Ltd.	"Towards Developing Wealth Creating Mindset" for Senior Executives of GAIL
58	Prof Deepak Chawla & Prof Himanshu Joshi	Ministry of External Affairs	ITEC Programme on General Management
59	Prof Bhupen Srivastava & Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	Creative Leadership for Executives of ONGC
60	Prof Satish Kalra & Prof Sonu Goyal	Oil & Natural Gas Ltd.	Leadership Development Program for General Managers of ONGC (Phase-I)
61	Prof R P Ojha	PowerGrid Corporation of India Ltd.	Leading for Business Excellence for Executives of Power Grid Corporation of India Limited
62	Prof Bhupen Srivastava & Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	Creative Leadership for ONGC
63	Prof Asha Bhandarker	Neyveli Lignite Corporation Limited	MDP Towards 'Next Orbit' for Neyveli Lignite Corporation Limited
64	Prof Bhupen Srivastava & Prof Mamta Mohapatra	Oil & Natural Gas Ltd.	Creative Leadership for Executives of ONGC
65	Prof Sonu Goyal	Rotman School of Management, Canada	India Module Omnium Global Executive MBA Programme of ROTMAN
66	Prof Bhupen Srivastava & Prof Mamta Mohapatra	National Hydro Power Corporation Ltd.	MDP for NHPC Limited on "Women In Leadership Role"
67	Prof Abhishek Nirjar	ESSEC	Doing Business in India "ESSEC General Management Program"
68	Dr. Bhupen Srivastava & Dr. Mamata Mohapatra	Hindustan Aeronotics Ltd.	Management Development Programme for Executives of HAL on Emotional Intelligence at Work'
69	Dr. Manaswini Acharya & Dr. Mamta Mohapatra	Oil and Natural Gas Corporation Ltd.	Leadership Development Programme-II General Managers of ONGC Ltd.
70	Dr. Asha Bhandarker	H L L Lifecare	H L L Life
71	Dr. B A Metri & Dr. Abhishek Nirjar	Oil and Natural Gas Corporation Ltd.	Leadership Development Programme-I General Managers of ONGC Ltd. (PHASE - 2)
72	Dr. Ashutosh Khanna	Neyveli Lignite Corporation	Leadership Development Programme for DGMS of Neyveli Lignite Corporation
73	Dr. Mamta Mohapatra	Neyveli Lignite Corporation	Leadership Development Programme for DGMS of Neyveli Lignite Corporation
74	Dr. Mamta Mohapatra	Neyveli Lignite Corporation	Leadership Development Programme for DGMS of Neyveli Lignite Corporation
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9. Fee

PGDM Fee Structure (2020 – 22)

Fee structure for self-sponsored/company sponsored / Foreign Candidates / PIO / NRI for PGDM

Original Fee PGDM Batch 2020 – 22					
Year Account Category	First Year		Second Year		Total
All Figures in Indian rupees	1st Installment	2nd Installment	1st Installment	2nd Installment	
Tuition Fee	2,48,911	2,48,911	2,48,911	2,48,909	9,95,642
Text/Reading Material	23,954	23,954	23,954	23,955	95,817
Student Welfare (Includes medical cover/Insurance)		12,000		12,000	24,000
Library fee	17,610	17,610	17,610	17,611	70,441
Life Membership of Alumni Association		5,000		5,000	10,000
Computer Fee	7,500	7,500	7,500	7,500	30,000
Security Deposit (Refundable subject to obtaining clearance of all dues and damage to the Institute properties/Assets)	15,000				15,000
Programme Fee Total	**3,12,975**	**3,14,975**	**2,97,975**	**3,14,975**	**12,40,900**
Hostel Fees (Expenses for room rent and food)					
Single AC room	1,80,000		1,80,000		3,60,000
Twin sharing (AC)	1,40,000		1,40,000		2,80,000
Executive room	2,15,000		2,15,000		4,30,000
Total Programme fee + Room + Food					
Single AC room	**4,92,975**	**3,14,975**	**4,77,975**	**3,14,975**	**16,00,900**
Twin sharing (AC)	**4,52,975**	**3,14,975**	**4,37,975**	**3,14,975**	**15,20,900**
Executive room	**5,27,975**	**3,14,975**	**5,12,975**	**3,14,975**	**16,70,900**

Company Sponsored / NRI Fee PGDM Batch 19 - 21					
Year Account Category	First Year		Second Year		Total
All Figures in Indian rupees	1st Installment	2nd Installment	1st Installment	2nd Installment	
Tuition Fee	268,244	329,948	329,948	329,948	1,258,088
Text/Reading Material	17,000	21,500	25,000	22,500	86,000
Student Welfare (Includes medical cover/Insurance)		16,000		16,000	32,000
Library fee	12,600	12,600	12,600	12,600	50,400
Life Membership of Alumni Association		5,000		5,000	10,000
Computer Fee	7,948	9,881	9,881	9,882	37,592
Security Deposit (Refundable subject to obtaining clearance of all dues and damage to the Institute properties/Assets)	15,000				15,000
Total	**320,792**	**394,929**	**377,429**	**395,930**	**1,489,080**

Foreign Candidates and PIO (IN US $)	
Program Fees (Food, Room non-A.C./A.C. Charges extra)	* 21500

***The Institute reserves the right to revise the rates as and when required.**

***Please note: These admissions are subject to AICTE approval**

PGDM Batch 2020-22	1st Instalment	As per the due date mentioned in the offer letter
	2nd Instalment	Latest by October 16, 2020
	3rd Instalment	Latest by March 31, 2021
	4th Instalment	Latest by October 16, 2021

10. Admission

Program	Year of inception	Duration	Approved Intake	Fees (2019-2021)	Average package(2017-2019) (in Lacs per Annum)
PGDM	1993	24 months	240	16,49,000	13.18
PGDM-HR	2006	24 months	60	16,49,000	13.07
PGDM-BFS	2014	24 months	60	16,49,000	12.57
XPGDM*	2007	15 months	60	11,00,000	13.42
FPM**	2011	48 months	10	50,000[1]	-
E-FPM	2018	48 months	5	5,02,000[2] 4,02,000[3]	-

*Note : *the first program of IMI-1984*
*** Total 9 students have been awarded FPM till date*
[1] A registration/admission fees of INR 50,000/-, no fees to be paid by the FPM student
[2] Corporate Executive
[3] Academician

Number of Students in Long duration programmes

Year of Admission	PGDM	HRM	BFS	XPGDM
2016	243	56	65	26
2017	232	38	51	34
2018	235	45	50	27
2019	269	64	64	28

11. Admissions Procedure

IMI's admission process is rigorous and competitive and is based on the performance of students in the Combined Admission Test (CAT) exam conducted by IIMs. For the 2-year programme, the cut off for inviting students for interview was around 89% in 2018 admission process. It is fair to say that one of the key attributes of a quality institution is the manner in which the admissions are done. IMI has long recognized this and continues to base admission on a strong process. Internal research on admission is used as a basis for changing the criteria for admissions to not only strengthen this but also to make this fair and equitable across all potential candidates. Prof. Emeritus Baldev Shrma and Prof. V. Chandra of IMI, New Delhi conducted a research between 2007 and 2010 and came up with the findings which indicated insignificant coorelation between the CAT score and class performance of the students. This lead to the change in the admission criteria. IMI has been using CAT scores for short listing purpose of the candidates. IMI follows the guidelines and instructions issued by the regulatory authority AICTE in this regard. Following short listing of candidates after the CAT exam a rigorous process of selecting the right candidate is conducted across the country. The qualities that are assessed among students inter alia include

communications skill, academic performance, work experience, achievements and other interests. The interview process routinely utilizes the services of industry leaders, managers from both, public and private sectors, opinion makers and of course senior alumni. Since IMI students will be working in the industry, the input of managers and alumni provides crucial link between the selection process and the need of corporate India. Alumni have welcomed this input of selection since it enables them to not only be a part of growing IMI family but also give back something to their alma mater that nurtured them in their formative years.

The quality and rigor of the selection process can be gauged from the fact that placement of IMI students has been 100% and industry has readily grabbed students from IMI at high and ever increasing salaries. Admittedly high salaries are not the only indication of quality of students; other indicators are the contribution made by our graduates to the cause of business and society. This has been described in more detail later.

Important Dates (Batch 2019-21)

Event	A.Y. (2019-20)
Application form opening date	11th September, 2018 (Tuesday)
Application form closing date	3rd December, 2018 (Monday)
Application form second opening date	7th January, 2019 (Monday)
Application form second closing date	21st January, 2019 (Monday)
CAT examination date	25th November, 2018 (Sunday)
CAT result declation date	5th January, 2019 (Saturday)
Interview shortlist release date	30th January, 2019 (Wednesday)
Final offer date	2nd April, 2019 (Tuesday)
Last date of fee payment	15th April, 2019 (Monday)
Date of Commencement - PGDM	20th June, 2019 (Thursday)
Date of Commencement - HRM & BFS	4th July, 2019 (Thursday)

Admission Process (For the batch starting 2020)

Admission Test

CAT

- Admission to the program is through the Common Admission Test (CAT) conducted this year by The Indian Institute of Management, Kozhikode at different centers all over the country. CAT 2019 would be held on November 24th, 2019 (Refer CAT Bulletin for further details).
- IMI New Delhi will obtain the test scores from the IIM for those candidates who have appeared in the CAT examination and have also applied to IMI New Delhi for the PGDM program(s).
- IIM's have no role either in the selection process or in the conduct of the program

GMAT

- Indian residents, Foreign students, PIO and NRI sponsored candidates are also eligible, based on their GMAT scores, provided they have taken the GMAT test not earlier than January 2018 and not later than 20th January 2020.
- Candidates will be required to furnish their GMAT scores while applying and provide a self-attested copy of the GMAT score sheet to the Admission Office for verification at the time of personal interview. Candidates appearing for GMAT or no GMAT score while applying can enter numeric `0' in the GMAT score field and should email their score card immediately after the test to admissions@imi.edu. GMAT scores without the above document will not be accepted and the application may be summarily rejected.

Selection Process

Shortlisting Criteria

Candidates who have appeared for the CAT 2019 examination or furnished valid GMAT score and have applied to IMI New Delhi will be shortlisted on the basis of information provided in the application form, CAT scores or GMAT score, educational background, marks in 10th, 12th, graduation and work experience, if any. Only shortlisted candidates will be called for the final stage of the selection process.

Applicants should note that mere fulfillment of minimum eligibility criteria may not ensure consideration for shortlisting by IMI New Delhi. IMI New Delhi will not entertain any correspondence on this subject and decisions of the IMI New Delhi Admissions Committee will be final in all matters.

Selection criteria

Past academic performance in graduation, class XII & X, Individual Assessment (Essay Writing and Personal Interview etc.) besides other qualitative parameters, like quality of work experience and extra-curricular activities will constitute the core components of the final stage of the selection process. The IMI New Delhi Admission Committee reserves the right to modify these components while communicating these to the applicants at the Individual Assessment stage. The overall objective will be to identify and assess the candidate's potential for a managerial career.

Company sponsored Candidates:

- IMI New Delhi accepts applications from Company sponsored candidates, within the approved strength of the program. These candidates will also be assessed as per the selection process described above.

- Candidates being sponsored by their respective companies must submit a letter from the sponsoring organisation, to this effect and undertake to pay all fees and dues from time

to time, during the complete duration of the program. This letter/undertaking will be required to be submitted at the Personal Interview stage.

- **Candidates who are sponsored by their organisation will not be eligible for receiving any placement assistance from the Institute's placement cell.**

- The fee structure for such candidates is given separately along with the fee structure for general candidates.

Based on the short listing, applicants will be called for a Personal Interview to assess their suitability for the Program. Interviews will be held during February/March 2020 (tentative).

Withdrawal and refund policy

As per AICTE rules, in the event of an applicant withdrawing before the starting of the program, the wait listed candidates would be given admission against the vacant seat. In such a case the entire fee collected from the student, after a deduction of the processing fee of Rs.1000/- (Rupees one thousand only), shall be refunded and returned to the candidate withdrawing from the program. However, should a student leave the program after **commencement** of the course and if the seat consequently falling vacant is not filled by another candidate, for whatever reason, only the refundable components of fee shall be returned to the candidate. However a student withdrawing from a programme up to 30th June, 2019 irrespective of whether the seat fallen vacant filled by a waitlisted candidate, the entire fee collected after deduction of Rs.1,000/- will be refunded.

12. Criteria and Weightages for Admission (2019-21 batch)

The following criteria will be used for final selection:

Parameter	**Maximum Marks**
CAT/GMAT	35
Individual Assessment	30
Diversity	5
Work Experience	5
Academics	25
Total	**100**

Out of diversity two marks should be given to women and transgender across all the programmes **except PGDM (HRM).** The following criteria was used for assessing the candidate at the time of Individual Assessment.

Parameter for IA	**Maximum Marks**	**Reject ≤**
Attitude	5	1

Written Communication	5	1
Verbal Communication	5	1
General Awareness	6	1
Subject Knowledge	6	1
Extra-Curricular Activities	3	NA
Total	**30**	**-**

Break-up of Academics marks will be as under:

Parameter	**Maximum Marks**
10^{th}	5
12^{th}	8
Graduation	12
Total	**25**

13. Information of Infrastructure and Other Resources Available

Land and Building details are given below (Total land area and covered up area with details of rooms, conference halls etc.)

Total area of land 2.5 Acres.

i) Administrative Building

Category	**Built up area in sq. ft.**
Total area	141483.24sqft
Class rooms	19393.28sq.ft
Library	4240.73sq ft.
Computer center	1452.6 sqft
Hostel boys/staff/girls	44718.56 sq ft.
Residential area for faculty/staff	66960.9sq.ft (Hostel & Staff Housing)
Sports and recreation facility	3228 sq ft.
MDP/conference facility	1759.26sqft (Workshop)
Mess/canteen/stores	2958.45 sq. ft.

ii) Academic & Faculty Building:

Category	**Numbers**
Faculty Chambers	47
Class rooms	14
Seminar halls	5
Auditorium	1
Library halls	1
Research Scholars Class room	3

Overhead projectors	18
Computer labs	2
Recreation centres	3
Clinic/stores/pharmacy	1

Fire Safety Measures

The Institute has six buildings. All six buildings have been checked by the competent authorities of Delhi fire services for compliances on fire safety. Fire safety certificates for the buildings have been issued and are available in the Institute records.

Classrooms & Learning facilities

The aesthetically designed IMI-D's campus offers a stimulating atmosphere, conducive to all round development of a participant and also facilitates fervid cross-functional learning.

The campus is equipped with the newest technology to ensure that the students receive a world class environment to harness their capabilities. The centrally air-conditioned academic complex consists of spacious lecture halls, the Tata Chemicals Computer Centre, BOC Conference Room, RPG Auditorium, Williamson Magor Library, Faculty Chambers and Administrative Offices. All lecture halls have access to latest presentation equipment such as DLP Multimedia Projectors, Laptop Notebook Computers, Electronic Copy Boards, OHP Projectors, Internet and Intranet Connectivity and a State-of-the-Art Sound System providing for a unique/wholesome complete classroom experience.

RPG Auditorium: - The state-of-the-art auditorium provides a centre stage for conducting guest lectures, speaker sessions, events and batch-meets with a sitting capacity for the whole batch. It serves as a common place through which plethora of activities, initiatives are conducted and organized within the campus.

IMI-D ensures an all-round development of each participant through this healthy juxtaposition of various facets of learning inter-mixed with cutting edge technology on campus, facilitating, both, the professors and the students in their quest towards excellence.

Library

The Williamson Magor Library and Information Service (WML) offers access to a wide range of both printed and electronic sources with an increasing emphasis being placed upon electronic delivery of information to users. The WML aims to support the diverse information needs of all our Students, Faculty, Researchers, and staff through the provision of high quality Information resources and services. The library is fully automated. The WML has a stock of about 27015 books covering not only all aspects of business and management, but also related areas such as economics, accounting , finance, the behavioral sciences and information technology. Moreover, there is a substantial collection of reference books.

The 5936 periodical titles subscribed [online + hardcopy versions] by the WML are vital sources for academic research and up-to-date business information. Most Journals are available electronically through the Business Source Complete [EBSCO], SAGE, ScienceDirect, JSTOR,

INFORMS, and Emerald databases. A number of daily and weekly newspapers from different parts of India and abroad are also available. The hard copies of Journals are available and are arranged alphabetically by title. Besides, IMI-D library is also having a good collection of digital video resources such as BBC Worldwide Training programs etc.

A Library Committee, headed by a senior faculty member, provides guidance to the library to undertake the activities of this vital resource and constantly engages with other stake holders in keeping the domain contemporary. The emphasis of the same is being more on quality of service than merely quantity.

Library & Information Services rendered as of now are as:

- Circulation/Reservation/Reprography
- Reference Services
- Current Awareness Service-
- Top News of the Day
- Prime Picks-Emerald
- TOC Alerts
- Contents Pages in Management
- New Arrivals (Books/Reports)
- EMIS-Industry update
- Information Research Assistance
- Inter Library Loan Services
- Compilation of Bibliographies (on demand)
- Orientation

Electronic Resources
An extensive collection of Electronic Resources is available, both on and off-Campus, including E-Journals, articles, company data, industry reports, and country information:
Business Source Complete (EBSCO) is world's definitive scholarly business database, providing the leading collection of bibliographic and full text content. As part of the comprehensive coverage offered by this database, indexing and abstracts for the most important scholarly business Journals back as far as 1886 are included.

Emerald eJournal Premier Collection: Emerald Management is the largest, most comprehensive collection of peer reviewed management journals, also backed by a management-specific abstracting service of world's top 300 journals [contains 300 full text Management Journals].

INFORMS PubsOnLine – The Institute for Operations Research and Management Sciences (INFORMS), is the largest society in the world for professionals in the field of operations research, management science, and analytics. [contains 14 full text Journals].

JSTOR: JSTOR is a digital library of more than 1,500 academic journals, books and primary sources. JSTOR archives collections are multi-disciplinary and discipline-specific collection that

includes complete runs of journals. These collections span across more than 50 disciplines of academic content.

SAGE Journals Online: Sage Management and Organization Studies is a comprehensive online package offering electronic access to 105 peer-reviewed Management journals published by SAGE and participating societies. This online database includes 22000+ full text articles and up to 10 years of backfile access. More than 36% of the journals included in this collection are ISI Ranked Journals.

ScienceDirect: Elsevier's extensive and unique full-text collection covers authoritative titles from the core Business and Management literature including high impact factor titles. It includes electronic access to full text of 107 peer-reviewed Journals published by Elsevier.

ACE Equity: ACE Equity database covers all companies listed in Indian Stock Exchanges. Data includes financial and non financial information of companies and Sector. It covers Company, Sector and Business Groups as verticals.

Bloomberg Lab: The Bloomberg Professional service is a powerful and flexible tool for financial professionals- whatever their needs- in markets as diverse as equities, currencies, commodities, money markets, government and municipal securities, mortgages, indices, insurance, and legal information. The Bloomberg Professional service seamlessly integrates the very best in real-time data, news and analytics.

CRISIL Industry Plus: Presents a detailed and comprehensive analysis of the current trends and the long term performance outlook on 70 industries and 2000 corporates, plus research reports on super 16 niche and emerging sectors. It includes the evolution of the industry, the regulatory environment, cost structures, nature and extent of competition, global trends along with statistical information on capacities, production, imports-exports, domestic and international prices, and consumption patterns.

Economic Outlook (CMIE): Economic Outlook provides information on the Indian economy. It delivers these inputs in the form of data, news, analysis and projections. Over 2.4 million time series are presented in Economic Outlook in intelligently laid-out tabulations. Economic Outlook also provides CMIE's views on the current and future trends of the Indian economy. These views are supported by data and 5-year statistical projections.

EMIS-Asia: An aggregator database delivers information on Asian emerging markets. It aggregates and produces unique content including full-text news articles, financial statements, company information, industry analysis, equity quotes, macroeconomic statistics, and market-specific information, which are derived directly from more than 13,000 local and global publications.

EPWRF India Time Series: EPWRF provides time series data on financial markets, banking statistics, domestic product of states of India, price indices, agricultural statistics, power sector, industrial production, etc. It also includes economic and market reviews and research notes on Indian macro-economy and financial markets.

FT.com: The database provides access to not only FT newspaper, it's also home for business intelligence on the web, providing an essential source of news, comment, market information, data and analysis for the global business community.

Indiastat.com: Indianstat.com is a cluster of 51 sites including India-specific, sector specific and State specific sites rendering its dedicated services to the research fraternity from academic, professional and corporate world with authentic and comprehensive compilation of secondary level socio-economic statistical data about India and its states on more than 35 variables. It covers wide range of information on the subject like Science , Technology, Agriculture, Industry, Statistics (Socio-Economic data) etc.

Private Equity/VC Deals Database: The primary focus of this database is tracking investments and exits of Private Equity funds across various industries (excluding Real Estate). It includes sub-databases for Venture Capital; Social VC/Import investments, Angel investments; Incubation, Infrastructure, etc.

M&A Deal Database (Venture Intelligence)

Prowess IQ [CMIE]: CMIE Prowess IQ (Interactive Querying) provides the financial performance of Indian companies. It covers 49,969 companies' financial data. It is internet-based application for Querying CMIE's database on performances of listed and unlisted companies. It also provides charting tools and well-formatted reports on performances of companies. The reports give financial information including analytical ratios and benchmark comparisons. Source documents such as annual reports, interim results, and ratings rationales also accessible through this database.

States of India [CMIE]: Provides comprehensive compilation of state level statistics. Statistics is sourced from official documents of state government. The database includes socio-economic indicators of all the states.

IT Infrastructure

IMI-D has a state-of-the-art computing facility for the students on campus. The Tata Chemicals Computer Centre has five servers (IBM, HP) with latest Windows Server operating environments. The campus has a network of more than 400 computers, and is Wi-Fi enabled to ensure mobile computing at all locations including hostel rooms, amphitheater and canteen. The campus has a 200 mbps, 24-hour high-speed internet connectivity.

IMI-D Campus has two exclusive high-tech computer labs. These computer labs are equipped with more than 100 (HP) computers having latest technology for on-line classes and practice sessions. High-speed laser printers and Color Laser Printers are available for printing purposes.

The software library includes latest software like Windows 10, Microsoft Office, Visual Studio, E-views, MS Project, SPSS, MSDN Academic License, Quick Heal End Point Security Server Client Editions, SAP, Corel Draw, Photoshop etc. Tables below lists the details regarding IT infrastructure and list of licensed software.

Entire IMI-D campus is enabled with Wi-Fi, which uses Ruckus Indoor & Outdoor Access points with Wi-Fi Zone Director Controller 3000 Series.

The IMI-D Campus network is protected with Cyberoam 500ing – Application based firewall with fall-back technology.

Online assessment software is installed on the network to facilitate grading, online feedback, online quiz, and online attendance. For the purpose of viewing student performance, the staff, faculty members and the students themselves have been provided with login id's, through which they can access the network-based software, at any location within the campus.

Each faculty member is provided with a HP laptop and a LaserJet printer to ensure that their best gets delivered to the students. All research associates, secretaries, library, accounts and administration staff is provided with an Intel Pentium based personal computer.

IMI has a Web interface, which is accessible at http://www.imi.edu/ and an Intranet for all internal users.

IT Infrastructure Details

Components	**Details**
Total Nos. of Computers (HP/IBM)	256 Computers (including Server, Desktops & laptops)
Computer Lab	Two computer labs having 120 desktop computers with Heavy duty Color Laser Printer/Scanner/Photocopiers
Type of Internet connection	Leased Line
Connection Speed & ratio	200 MBPS 1:1
Wi-Fi	IMI-D Campus is fully Wi-Fi using Ruckus Indoor & Outdoor Access point with Wi-Fi Controller.
Learning Material	Student ERP (Online Learning & Teaching), IMI Website, Intranet, Online Admission
Microsoft Software	Microsoft Campus Agreement Program
Security	Cyberoam 500ing UTM box with fall back internet
Anti-Virus	Seqrite Endpoint Security 7.1
Multimedia Projector	All Classrooms equipped with Interactive Multimedia Projector with Amplifier systems.

List of Licensed Software

S.No.	**Software Name**
1	Windows 10, Windows 8, Windows 7
2	Microsoft Office 365, 2016
3	Windows Server 2012 OLP NL AE
4	SQL Server 2017
5	Microsoft Project 2010
6	Microsoft Visual Studio Enterprise Edition AE
7	SPSS 20.0
8	SPSS Amos 20.0
9	Acrobat Reader
10	CorelDraw 14.0
11	Adobe Creative Cloud
12	Act 8.1 Premium

13	Tally 9 ERP
14	Visual Payroll
15	OLT (Online Learning & Teaching) ERP
16	Lingo
17	SmartPLS
18	NVivo
19	EViews 8.0
20	Turnitin plagiarism software
21	SAP R/3-UAP
22	SAP Crystal Dashboard Design
23	Frontline Solver Basic (XLMiner)
24	Tora
25	Qm for Windows
26	Primavera

Learning Management System

Online Learning & Teaching (OLT)

IMI-D uses software called Online Learning & Teaching (OLT) system for supporting academic processes. The system helps in evaluation and grade finalization of students and also analyses online feedback of faculty given by the students. Each program has a dedicates staff to provide administrative support to it. They also use OLT for managing the data regarding visiting /guest faculty, entering of marks and attendance on the Online Learning & Teaching (OLT) system and general co-ordination for the program.

Online Executive Education

IMI-D has recently joined hands with Tech Mahindra, an undisputed leader in the field of technology and technology development to deliver online executive education programs. The fast paced life that corporate executives face today with mounting pressures of achieving targets and growing their business activities, there isn't much time that is left with them for value addition. Our online endeavor intends to serve the needs of such professionals who are hard pressed for time but have a strong desire for value addition. The first program in this sphere was an Executive Business Management Program for Technical Professional which will be followed by a series of function- specific competence focused programs as well as a few general management courses that would vary in duration from three months to eighteen months. The Table below provides the details of online executive programmes conducted between 2015-2019.

Online Executive Programmes conducted between 2015-2019

Sl. No.	Programme	Date	No. of Students Enrolled	No./Name of Faculty Members
1	Executive Programme in Digital Marketing (Batch 01)	June, 2015 to October, 2015	39	Prof Neena Sondhi
				Prof Himanshu Joshi
				Prof Pinaki Dasgupta
				Prof. Abhishek Nirjar
				Prof Manaswini Acharya

				Prof D K Batra Prof. Abhishek Nirjar
2	Executive Business Management Programme for Technical Professionals	September 2015 to October, 2016	70	Prof Ashutosh Khanna Prof Alok K Singh Prof. Aman Srivastava Prof. Arnab Deb Prof. Barnali Chaklader Prof. Himanshu Joshi Prof Mamta Mohapatra Prof. Nalin Jain Prof. Supriya M Kalla Prof. Sonu Goyal Prof Pinaki Dasgupta
3	Executive Programme in Digital Marketing (Batch 02)	February, 2016 to August, 2016	20	Prof Neena Sondhi Prof Himanshu Joshi Prof. Abhishek Nirjar Prof Manaswini Acharya Prof D K Batra
4	Executive Programme in Digital Marketing (Batch 03)	January 2017 to July, 2017	15	Mr. Prabhakar Tiwari Prof. Neena Sondhi Mr. Anirban Chaudhari Prof. Supriya Kalla Prof. Vindo Kumar Mr. Ranjoy Dey Mr. Prabhakar Tiwari
5	Executive Business Management Programme for Technical Professionals	June, 2018 to June, 2019	22	Prof. Himanshu Joshi Prof. Alok Kumar Singh Prof. Chhavi Mehta Prof. Arnab Deb Prof. Mamta Mohapatra Prof. Pinaki Dasgupta Prof. Sonu Goyal Prof. Siddharth Varma Prof. Aman Srivastava Prof. V. Chandra+

Hostel

The modern aesthetically designed residence at IMI-D forms an integral part of the academic and social life. Besides promoting group study and learning outside the classroom, the residential all rooms AC. Accommodation also enables participants to optimally utilize IMI-D resources like the library and computing facilities with Internet and intranet available in all the hostel rooms.

The residence provides students with excellent mess facilities, well-furnished rooms and recreational facilities including a modern air-conditioned gymnasium. The Amphitheatre is the venue of most social activities such as “Kritva” the annual management festival of IMI-D ,India.

Rooms are furnished and allotted on a double occupancy basis. Preference is given to outstation or foreign students on a first-come-first-served basis.

Sports Facility

The Sports Club at IMI-D works with a vision to inculcate a healthy and competitive sporting spirit in the students amidst intensive academic rigor. In this endeavor, it organizes numerous intra-college events round the year, facilitates participation of students in sports festivals at the management collegiate level and undertakes the responsibility for maintenance of sporting facilities within the college.

The major intra-college events of the club include; Spardha – the year-round multisport intra-sectional tournament which is its flagship event and Premier League – the multisport tournament based on IPL. Alongside other activities, the club regularly conducts matches for students, staff and faculty members. Additionally, it organizes events during the Independence Day week, Republic Day and “Kritva” – the annual cultural fest at IMI-D.

Indoor Sports Facilities

GYM, Snooker , Fooseball Table , Table tennis, Chess, Caromboard.

Outdoor Sports Facilities

Basketball, Volleyball

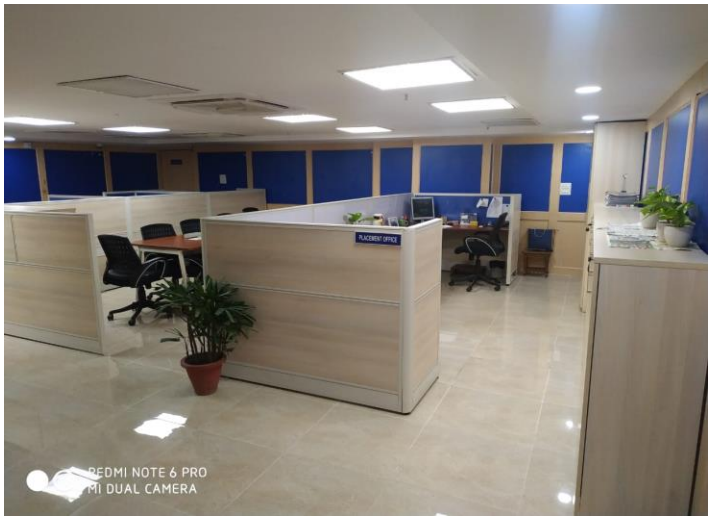
Medical Facility

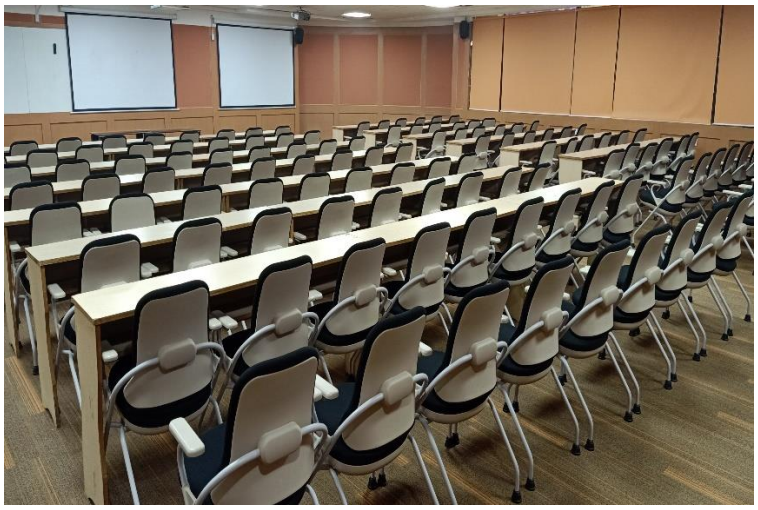
IMI-D has tie ups with hospitals like Rockland and Siram Bharti which are nearby the institute to take care of any emergency. Doctor is available thrice a week. Currently Dr. Ajit M Tamhane is appointed as IMI-D doctor and his visits are scheduled at every Tuesday, Thursday, and Friday. Medical facility and first aid kit are available 24 X 7 at campus for the safety and concern of its students.

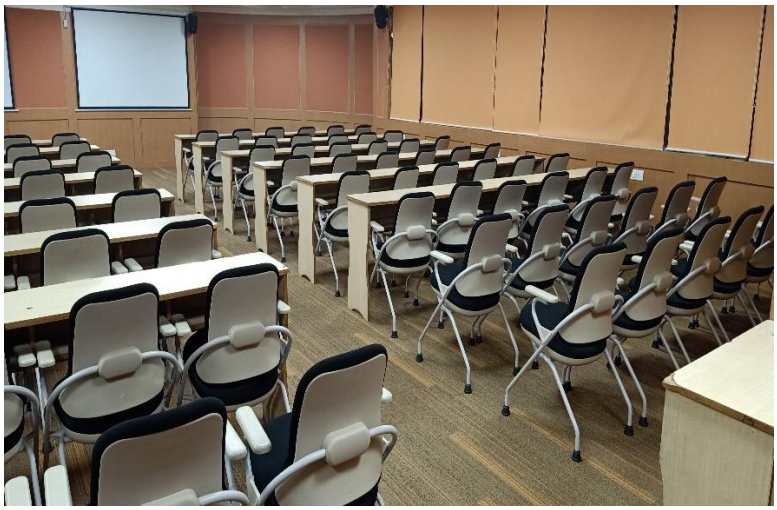
The Institute has also empaneled an expert counselling agency by the name of Your DOST which has a significant experience, professional expertise and a large client base of similar clients to provide online and face to face counselling to students for their psycological wellbeing and a disease free mind.

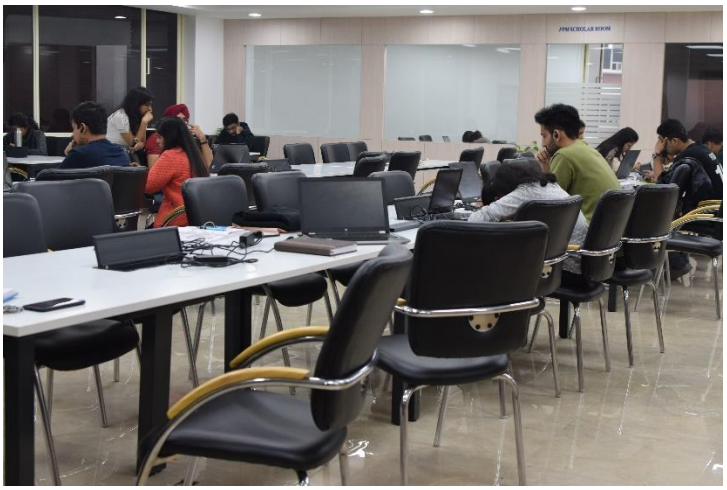
Employees are covered by a comprehensive Top-up Medical Insurance to meet all kinds of exigencies.

Images on IMI Infrastructure









IMI
IMI
INTERNATIONAL MANAGEMENT INSTITUTE
IMI

14. Audited Financial Statements for the Last three Years

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

Golf View Corporate Tower - B
Sector - 42, Sector Road
Gurgaon - 122 002, Haryana, India
Tel : +91 124 464 4000
Fax : +91 124 464 4050

INDEPENDENT AUDITOR'S REPORT

To the Board of Governors of International Management Institute

Report on the Financial Statements

We have audited the accompanying financial statements of International Management Institute ('the Institute'), a society registered under the Societies Registration Act, 1860, which comprise the Balance Sheet as at March 31, 2017, and the Income and Expenditure Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Institute in accordance with accounting principles generally accepted in India, including the Accounting Standards issued by Institute of Chartered Accountants of India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

(a) in the case of the Balance Sheet, of the state of affairs of the Institute as at March 31, 2017;

(b) in the case of the Income and Expenditure Account, of the excess of income over expenditure for the year ended on that date; and

Other Matter

This report is furnished solely for use in preparing the income-tax return of the Institute. It is not to be used for any other purpose, or referred to in any other document, or distributed to anyone other than the Income-tax authorities.

For **S.R. Batliboi & Associates LLP**
Chartered Accountants
ICAI Firm Registration Number: 101049W/E300004

per Vineet Kedia
Partner
Membership Number: 212230
Place of Signature: Gurgaon
Date: September 26, 2017

IMI

INTERNATIONAL MANAGEMENT INSTITUTE, INDIA
BALANCE SHEET AS AT MARCH 31, 2017

(Amount in Rs.)

SOURCES OF FUNDS	Schedule	As at March 31, 2017	As at March 31, 2016
UNRESTRICTED FUNDS			
Corpus	1	14,32,87,375	14,32,87,375
Designated/ Earmarked Funds	2	1,86,69,855	1,66,09,237
Reserves and Surplus	3	(2,60,16,934)	(12,22,89,029)
LOANS/ BORROWINGS			
Secured	4	30,82,44,121	38,72,37,083
Unsecured	4A	-	1,95,00,000
CURRENT LIABILITIES AND PROVISIONS	5	28,98,98,687	24,74,21,789
TOTAL		**73,40,83,104**	**69,17,66,455**
APPLICATION OF FUNDS			
FIXED ASSETS	6		
Tangible		48,86,18,029	53,57,58,707
CURRENT ASSETS	7	19,59,87,070	9,18,18,544
LOANS, ADVANCES & DEPOSITS	8	4,94,78,005	6,41,89,204
TOTAL		**73,40,83,104**	**69,17,66,455**
Notes to Accounts	17		

Significant Accounting Policies and Notes to accounts, annexed as per Schedule '17', form an integral part of the Financial Statements

For S.R. Batliboi & Associates LLP
Chartered Accountants
Firm Registration No.: 101049W/ E300004

per Vineet Kedia
Partner
Membership No. 212230

Place: Gurgaon
Date: September 26, 2017

(Debashis Chatterjee)
[Director-General]

(R K Singh)
[Chief Financial Officer]

Place: Delhi
Date: September 26,2017

[Capt. Vivek Dubey (Retd)]
[Registrar & Secretary]

IMI

INTERNATIONAL MANAGEMENT INSTITUTE, INDIA
INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2017

(Amount in Rs.)

	Schedule	For the Year Ended March 31, 2017	For the Year Ended March 31, 2016
INCOME			
Academic Fee Income	9	63,85,14,061	52,98,72,356
Other income	10	1,69,09,716	1,11,29,876
TOTAL (A)		**65,54,23,777**	**54,10,02,232**
EXPENDITURE			
Employee Payment & Benefits	11	24,35,85,989	23,09,43,751
Direct Academic Expenses	12	5,99,77,412	5,12,99,707
Administrative and General Expenses	13	3,59,32,887	2,57,31,593
Facility & Maintenance Expenses	14	7,86,38,429	7,25,74,704
Library & IT-Related Expenses	15	1,45,55,756	1,11,05,652
Finance Costs	16	3,62,33,029	4,42,69,244
Research Expenses (Refer Note 9 in Schedule 17)		2,74,79,318	2,63,61,859
Prior Period Adjustments (Refer Note 10 in Schedule 17)		26,94,521	26,66,140
Depreciation		6,00,54,343	6,53,95,558
Total (B)		**55,91,51,684**	**53,03,48,208**
Balance being excess of Income over Expenditure (A-B)		**9,62,72,093**	**1,06,54,024**
Notes to Accounts	17		

Significant Accounting Policies and Notes to accounts, annexed as per Schedule '17', form an integral part of the Financial Statements.

For S.R. Batliboi & Associates LLP
Chartered Accountants
Firm Registration No.: 101049W/ E300004

per Vineet Kedia
Partner
Membership No. 212230

Place: Gurgaon
Date: September 26, 2017

(Debashis Chatterjee)
[Director-General]

(R K Singh)
[Chief Financial Officer]

Place: Delhi
Date: September 26, 2017

[Capt. Vivek Dubey (Retd)]
[Registrar & Secretary]

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

2nd & 3rd Floor
Golf View Corporate Tower - B
Sector - 42, Sector Road
Gurugram - 122 002, Haryana, India
Tel : +91 124 681 6000

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Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Institute in accordance with accounting principles generally accepted in India, including the Accounting Standards issued by Institute of Chartered Accountants of India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Institute's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

(a) in the case of the Balance Sheet, of the state of affairs of the Institute as at March 31, 2018; and

(b) in the case of the Income and Expenditure Account, of the excess of income over expenditure for the year ended on that date;

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

Other Matter

This report is furnished solely for use in preparing the income-tax return of the Institute. It is not to be used for any other purpose, or referred to in any other document, or distributed to anyone other than the Income-tax authorities.

For **S.R. Batliboi & Associates LLP**
Chartered Accountants
ICAI Firm Registration Number: 101049W/E300004

per Vineet Kedia
Partner
Membership Number: 212230

Place of Signature: Gurugram
Date: October 31, 2018

IMI

INTERNATIONAL MANAGEMENT INSTITUTE, INDIA
Balance Sheet as at March 31, 2018
(Unless otherwise stated all amounts are in INR)

	Note	As at March 31, 2018	As at March 31, 2017
Sources of Funds			
Unrestricted Funds			
Corpus	3	143,287,375	143,287,375
Designated/ Earmarked Funds	4	20,525,465	18,669,855
Reserves and Surplus	5	109,793,429	(26,016,934)
Non Current Liability			
Secured Loans	6	215,161,139	308,244,121
Provision for gratuity		75,475,810	62,959,525
Current Liabilities and Provisions	7	274,942,175	226,939,162
Total		839,185,393	734,083,104
Application of Funds			
Fixed Assets	8		
Tangible Assets		457,073,051	488,618,029
Current Assets	9	327,218,938	195,987,070
Loans, Advances and Deposits	10	54,893,404	49,478,005
Total		839,185,393	734,083,104
Summary of significant accounting policies	2.1		

The accompanying notes form an integral part of these Financial Statements.

As per our report of even date.

For S.R. Batliboi & Associates LLP
Chartered Accountants
Firm Registration No.: 101049W/ E300004

per Vineet Kedia
Partner
Membership No. 212230

Place: Gurugram
Date: October 31, 2018

For and on behalf of the Board of Governors of International Management Institute, India

(Himadri Das)
[Director-General]

(R K Singh)
[Chief Financial Officer]

[Capt. Vivek Dubey (Retd)]
[Registrar & Secretary]

Gp. Capt. Vivek Dubey (Retd.)
Registrar
Secretary to BOG & Society
IMI, Delhi

Place: Delhi
Date: October 31, 2018

IMI

INTERNATIONAL MANAGEMENT INSTITUTE, INDIA

Income and Expenditure Account for the year ended March 31, 2018

(Unless otherwise stated all amounts are in INR)

	Note	For the year ended March 31, 2018	For the year ended March 31, 2017
Income			
Academic Fee Income	11	751,344,649	638,514,061
Other income	12	23,711,515	16,909,716
Total (A)		**775,056,164**	**655,423,777**
Expenditure			
Employee benefits expense	13	262,347,794	243,585,989
Direct academic expenses	14	87,492,318	59,977,412
Library and IT-related expenses	17	18,140,539	14,555,756
Administrative and general expenses	15	47,487,576	35,932,889
Facility and maintenance expenses	16	111,764,815	78,638,429
Finance costs	18	27,020,066	36,233,029
Research Expenses	24	30,051,879	27,479,318
Prior period adjustments	25	109,209	2,694,521
Depreciation expense	8	54,831,605	60,054,341
Total (B)		**639,245,801**	**559,151,684**
Balance being excess of Income over Expenditure (A-B)		**135,810,363**	**96,272,093**
Summary of significant accounting policies	2.1		

The accompanying notes form an integral part of these Financial Statements.

As per our report of even date.

For S.R. Batliboi & Associates LLP
Chartered Accountants
Firm Registration No.: 101049W/ E300004

per Vineet Kedia
Partner
Membership No. 212230

Place: Gurugram
Date: October 31, 2018

For and on behalf of the Board of Governors of International Management Institute, India

(Himadri Das)
[Director-General]

(R K Singh)
[Chief Financial Officer]

Place: Delhi
Date: October 31, 2018

[Capt. Vivek Dubey (Retd)]
[Registrar & Secretary]

Gp. Capt. Vivek Dubey (Retd.)
Registrar
Secretary to BOG & Society
IMI, Delhi

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

INDEPENDENT AUDITOR'S REPORT

To the Board of Governors of International Management Institute

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of International Management Institute ('the Institute'), a society registered under the Societies Registration Act, 1860, which comprise the Balance sheet as at March 31 2019, the Income and Expenditure Account for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Institute as at March 31, 2019, Income and Expenditure Account for the year ended on that date.

Basis for Opinion

We conducted our audit of the financial statements in accordance with the Standards on Auditing (SAs). Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Financial Statements' section of our report. We are independent of the Institute in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Responsibility of Management for the Financial Statements

The Management is responsible for preparation of these financial statements that give a true and fair view of the financial position, financial performance in accordance withthe accounting principles generally accepted in India. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Institute and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the

S.R. BATLIBOI & ASSOCIATES LLP
Chartered Accountants

2nd & 3rd Floor
Golf View Corporate Tower - B
Sector - 42, Sector Road
Gurugram - 122 002, Haryana, India
Tel : +91 124 681 6000

economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matter

This report is furnished solely for use in preparing the income-tax return of the Institute. It is not to be used for any other purpose, or referred to in any other document, or distributed to anyone other than the Income-tax authorities.

For **S.R. Batliboi & Associates LLP**
Chartered Accountants
ICAI Firm Registration Number: 101049W/E300004

per Sanjay Bachchani
Partner
Membership Number: 400419
UDIN: 19400419AAAAHU7195
Place of Signature: Gurugram
Date: October 31, 2019

IMI

INTERNATIONAL MANAGEMENT INSTITUTE, INDIA
Balance Sheet as at March 31, 2019
(Unless otherwise stated all amounts are in INR)

	Note	As at March 31, 2019	As at March 31, 2018
Sources of Funds			
Corpus	3	14,32,87,375	14,32,87,375
Designated/ Earmarked Funds	4	2,28,66,727	2,05,25,465
Reserves and Surplus	5	20,99,36,951	10,97,93,429
Non Current Liability			
Secured Loans	6	7,18,98,735	13,02,13,139
Provision for gratuity		9,14,23,197	7,54,75,810
Current Liabilities and Provisions	7	34,10,22,895	35,98,90,175
Total		**88,04,35,880**	**83,91,85,393**
Application of Funds			
Fixed Assets	8		
Tangible Assets		43,34,65,885	45,70,73,051
Non-Current Assets			
Non-Current Investments (Term Deposit with banks)	9	3,00,00,000	-
Current Assets	10	35,50,60,891	32,72,18,938
Loans, Advances and Deposits	11	6,19,09,104	5,48,93,404
Total		**88,04,35,880**	**83,91,85,393**
Summary of significant accounting policies	2.1		

The accompanying notes form an integral part of these Financial Statements.

As per our report of even date.

For S.R. Batliboi & Associates LLP
Chartered Accountants
Firm Registration No. 101049W/ E300004

Sanjay Bachchani
Partner
Membership No. 400419

Place: Gurugram
Date: October 31, 2019

For and on behalf of the Board of Governors of International Management Institute, India

(Himadri Das)
[Director-General]

[Capt. Vivek Dubey (Retd)]
[Registrar & Secretary]

(R K Singh)
[Chief Financial Officer]

Place: Delhi
Date: October 31, 2019

IMI

INTERNATIONAL MANAGEMENT INSTITUTE, INDIA
Income and Expenditure Account for the year ended March 31, 2019
(Unless otherwise stated all amounts are in INR)

	Note	For the year ended March 31, 2019	For the year ended March 31, 2018
Income			
Academic Fee Income	11	76,89,31,741	75,13,84,649
Other income	12	3,33,60,788	2,37,11,515
Total (A)		**80,22,92,529**	**77,50,56,164**
Expenditure			
Employee benefits expense	13	34,10,08,435	26,23,47,794
Direct academic expenses	14	9,33,14,255	8,74,92,318
Library and IT-related expenses	17	2,00,85,916	1,81,40,539
Administrative and general expenses	15	5,14,87,837	4,74,87,576
Facility and maintenance expenses	16	9,34,87,601	11,17,64,815
Finance costs	18	1,73,21,980	2,70,20,066
Prior period adjustments	25	(52,89,205)	1,09,209
Research Expenses	24	3,84,07,313	3,00,51,879
Depreciation expense	8	5,23,24,875	5,48,31,603
Total (B)		**70,21,49,007**	**63,92,45,801**
Balance being excess of Income over Expenditure (A-B)		**10,01,43,522**	**13,58,10,363**
Summary of significant accounting policies	2.1		

The accompanying notes form an integral part of these Financial Statements.

As per our report of even date.

For S.R. Batliboi & Associates LLP
Chartered Accountants
Firm Registration No.: 101049W/E300004

per Sanjay Bachchani
Partner
Membership No. 400419

Place: Gurugram
Date: October 31, 2019

For and on behalf of the Board of Governors of International Management Institute, India

(Himadri Das)
[Director-General]

[Capt. Vivek Dubey (Retd)]
[Registrar & Secretary]

(R K Singh)
[Chief Financial Officer]

Place: Delhi
Date: October 31, 2019

15. Teaching & Learning Process

The FAIR Model *(Foundation, Application, Integration and Reinforcement)*: Distinct from any other Business School, IMI believes in integrating the four phases as highlighted by the FAIR model in every academic module. In order to achieve this, the modules are designed so as to incorporate fundamental concepts in the initial phase followed by the application and subsequent integration with real life business situations.

Initially, participants work individually study in gas signed cases, reading material, completing exercises, extracting pertinent facts and identifying issues or concepts that require in-depth understanding. They are expected to contribute to the learning process by sharing accumulated knowledge and work experience through active discussion. Judicious blend of learning processes in addition to self-study are used at the Institute. These include the following:

Lectures and Discussions: Lectures by faculty are used to introduce concepts, techniques, issues and moderate the exchange of individual views. Performance in class discussion requires a high level of preparedness with sensitivity to others' point of view.

Case Studies: Case studies are an integral part of the learning experience at IMI.

Presentations: By working in small groups to develop and defend presentations, participants experience the challenges associated with group responsibility, collective decision-making and persuasive communication. The integrative module exercises typically lead to experiences that enhance participants' ability to express their ideas clearly and convincingly - a valuable personal asset in business life.

Situation Role-playing: To get fully involved, to experience the dynamics of practical management situations as well as enhance behavioural characteristics, role- plays with participants covering diverse managerial roles are carried out.

Computer Based Models: IMI uses integrated computer-based models and simulations. which are woven into the learning process.

Learning by Doing: Each participant is required to do a summer internship with a reputed business organization for 8-10 weeks at the end of the first academic year. During their elective courses students are encouraged to undertake live projects to synergise knowledge and its application.

Imaginative, Innovative and Inventive Learning Systems: Be it preparing a Porter's five forces model on Terminator Three, studying consumer behavioral patterns at local eateries or the nearest mall, or watching movies to understand latest management trends, IMI's classroom knows no boundaries.

15. Best Practices

- Green building certification undertaken with IGBC.

- Biometric Attendance
- Online Grievances & Complaint management system.
- Centralized Printing facilities.
- Emphasis on statutory compliances
- No smoking campus
- Very high standard of hygiene and quality catering in the Institute Mess
- Transparency, fairness and objectivity in dealings with all external stakeholders.
- Implementation of tuition fee waiver schemes to economically weaker section of society.
- Conduct of yoga and meditation for faculty staff and students.
- Empanelment of an expert agency for counselling and mental wellbeing through online and face to face counselling.
- High powered Industry Advisory Council (IAC) of very senior corporate executives for advising us on curriculum design.