

# RECRUITER'S GUIDE

## 2020-21

**39** YEARS OF  
EXCELLENCE



# VISION

To be a premier global management school.



# MISSION

To develop socially sensitive, ethical, value adding leaders and organizations through relevant teaching, research, training and consulting that serve stakeholders' interests.



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## FROM THE DIRECTOR GENERAL'S DESK



A very warm welcome to all of our extremely valued recruiters. At IMI New Delhi, we recognize that our recruiters are our key customers for whom we prepare our students to hit the ground running with business ready knowledge. We ensure this through a process of co-creation and co-delivery of curriculum with our industry partners.

We select the best students through a rigorous admission process that looks at CAT/GMAT scores, past academic record, essay writing, extempore speech, and personal interview. We have a high powered Industry Advisory Council with more than twenty CXO level executives who advise us on curriculum that is reviewed and modified on a regular basis. This ensures that the learning outcomes we create for our students are in sync with what industry hires for. In each of our courses we have a requirement that 20% of the curriculum must be delivered by senior industry practitioners to ensure that the students are exposed to contemporary industry issues and practices. We have a very active guest speaker series called Business Thought Leadership (BTL). In the BTL series, on a very regular basis, senior industry executives come to campus and speak to our students about the structure of their industry, current challenges, and future opportunities. Our best in class faculty, educated at top international and national academic institutions, combined with a healthy mix of industry interventions, ensures a highly sought after set of learning outcomes for our students.

We recognize this being a Covid year, you may be conservative in your hiring plans and will be more selective in partnering with campuses. We urge you to make IMI New Delhi a campus of choice and assure you that in our students you will find high quality, versatile talent with the right attitude and mindset of adaptability and resilience, so necessary in the current situation.

Dr. Himadri Das  
Director General  
International Management Institute, New Delhi

## DEAN SPEAKS



Dear Recruiter,

I take this opportunity to wish you a very positive and productive year ahead. I am happy to invite you to the campus hiring process for 2020 at IMI New Delhi. The PGDM, PGDM-HRM and PGDM-B&FS batches of 2019-21, eagerly look forward to participate in the final placement process, as they approach the successful completion of their rigorous management program in March 2021. The batch of 2020-22 awaits your presence during the Summer Internship process in October 2020. The crisis of 2020 has made us embrace technologies, for seamless communication, and we are completely geared for virtual meetings and online processes. I am confident that we will emerge stronger as an institute, as this mayhem subsides.

The academic year 2019-20 ended amidst very challenging times. The campus hiring season was successfully completed with students getting placed across multiple sectors for premium profiles. More than 124 recruiters participated in the placement process. A good percentage of the batch was offered PPOs and PPIs based on their exceptional performance in summer internships. Several of them were obtained by excelling in the corporate competitions, with many of them hosted in IMI campus. This outstanding achievement for IMI Delhi would not have been possible without your patronage and cooperation.

The current graduating batch has nearly 50% of the students with work experience from some of the most reputed organizations from across varied industries. We put special emphasis on maintaining healthy diversity with respect to gender and educational background at the time of admissions. The program wise division for the batch is PGDM at 269, PGDM-Human Resources at 64 and PGDM-Banking & Financial Services at 64 numbers. The batch boasts of a diverse educational background covering Engineering, Commerce, Life Science, Business Administration, Arts and Hospitality to name a few.



## DEAN SPEAKS

I am happy to share that despite the Covid-19 pandemic; all 397 students have interned in highly coveted roles and had hands on experience in corporate projects. Though all internships were virtual, due to the national lockdown, the students gained immense experience under the mentorship of organizational guides from across roles such as Strategy consulting, Financial research, Supply Chain Management, Market Research, Industry analysis, Risk Advisory, Talent Acquisition, Product Development, Consumer Behavior, Analytics, Product Sales, Training & development and many more, in 140 companies as part of their SIP program.

We are confident that the graduating IMI students are well prepared to take up the challenging corporate roles. The institute has continued to instill strong discipline for learning and values which make the IMI students socially sensitive with strong moral values. The curriculum has been designed keeping in mind the changing industry trends, and the most critical managerial skills have been imparted to the students to make them industry ready. Analytics has been given essential thrust to ensure students are equipped to deal with the digital transformation that is imminent in the near future.

I place my sincere gratitude for the confidence that you have placed in our students and assure you that IMI Delhi will endeavor to partner in your journey towards higher growth. I look forward to your valuable participation in the campus SIP and final placement process.

Dr. Sonu Goyal  
Dean Career Development and Alumni Services  
International Management Institute, New Delhi

# GOVERNING BODY

## **Shri Sanjiv Goenka**

Chairman, IMI Board  
of Governors

## **Shri P.K. Khaitan**

Sr. Advocate,  
Supreme Court

## **Smt. Savitri Kunadi**

Former Indian Ambassador  
to France

## **Shri Harsh Pati Singhania**

Managing Director,  
J K Paper Ltd.

## **Shri Harshavardhan Neotia**

Chairman, Ambuja Realty

## **Shri V C Agrawal**

President- Corporate HR,  
RP-Sanjiv Goenka Group

## **Shri B.M. Khaitan**

Chairman & Managing Director,  
Williamson Magor & Co. Ltd.

## **Shri Sunil Mitra**

Independent Director, Edelweiss  
Financial Services Ltd

## **Shri V K Sharma**

Executive Director (Retired)  
RBI

## **Dr. Himadri Das**

Director General, International  
Management Institute,  
New Delhi

## **Prof. Ramesh Behl**

Director, International  
Management Institute,  
Bhubaneswar

## **Shri Sunil Bhandari**

Executive Director - Corporate  
Finance, RP-Sanjiv Goenka Group,  
Permanent Special Invitee

## **Prof. Arindam Banik**

Director, International  
Management Institute, Kolkata,  
Faculty Representative &  
Permanent Special Invitee

## **Shri S Y Siddiqui**

Executive Advisor, Maruti Suzuki  
India Ltd., Nominee of AICTE  
Regional Office

## **Gp. Capt. Vivek Dubey (Retd secretary.)**

Registrar, International  
Management Institute New Delhi

## ABOUT IMI

International Management Institute (IMI) is India's first corporate sponsored Business School founded in 1981 with the original campus in New Delhi. The corporate sponsors included RPG Enterprises (lead sponsor), ITC, Nestle, Tata Chemicals, British Oxygen, SAIL, and Williamson Magor. It was set up in collaboration with the then IMI Geneva, now IMD Lausanne. Subsequently two other campuses were set up in Kolkata (2010) and Bhubaneswar (2011). In the last several years, IMI New Delhi has been consistently ranked in the top 10-15 Business Schools in the country and among the top 5 private Business Schools. It is accredited by the UK based Association of MBAs (AMBA), one of the top three international accreditation bodies for Business Schools globally.

IMI New Delhi has global linkages with leading schools in Europe, North America, and Asia. The Institute currently offers the PGDM, PGDM (HRM), PGDM (Banking & Financial Services), PGDM (Executive) and FPM/E-FPM (doctoral programs for full time students and working executives). In addition, it has built a vibrant Executive Education vertical offering training to management professionals from the corporate world. The Institute provides management training to foreign nationals from developing countries under the Indian Technical & Economic Cooperation (ITEC) program of the Ministry of External Affairs, Government of India. IMI New Delhi puts a strong focus on high quality research by its faculty leading to publications in international peer reviewed academic journals. Its faculty have PhDs from top international and national universities/institutes, with many of them also having significant corporate experience.





# IMI RANKINGS 2019



**NIRF, Ministry of HRD, Government of India**  
Ranked 28th overall among all Management Institutions including IIMs in India

**Eduniversal Best Masters Ranking (Central Asia)**  
General Management: 7th  
HRM: 6th  
Executive Management: 11th



**CSR-GHRDC B-School Survey**  
Ranked 5th Supreme B School

**Business Today**  
13th Overall



**Outlook**

**Outlook Magazine**  
9th Overall  
4th among private B-Schools in the country

**MBA Universe**  
14th Overall



**Business World**  
14th Overall  
Ranked 5th Among Private B Schools

**Business Standard**  
Ranked 4th in Super League-II



## WHY IMI NEW DELHI



### UNIQUE ADMISSION PROCESS:

**Short listing:** Students are shortlisted based on their performance in the Common Aptitude Test (CAT) & GMAT. The short listing is done to ensure that IMI students have proficiency in quantitative, analytical and verbal skills required for the course in management.

**Written Ability Test:** In the written round, students are required to write an essay. The students' ability to express themselves in a logical manner is assessed through the written ability test.

**Personal Interview & Extempore:** The last phase of the process consists of the personal interview round, where the students are judged based on their knowledge of current affairs, oral communication, domain knowledge of their graduation and work experience (if any). This is an extensive session where the panel comprises a few members of the faculty, corporate houses and alumni. Students are also given a topic for the extempore round which tests the ability of the candidate to think on his/her feet.

## **The FAIR Model: Foundation, Application, Integration, Reinforcement.**

IMI follows the FAIR model of teaching and learning. The model integrates the four phases of student development and is designed to incorporate the fundamental concepts in the initial phase followed by application and subsequent integration with real-life business situations. A judicious blend of case studies, roleplays, team activities and field assignments in addition to self-study is used by the Institute to bring out the best in its students both inside and outside the classroom setting. Summer internships at the end of the first year form an integral part of the curriculum.

**Case based teaching:** Case studies sourced from Harvard Business School Publishing Corporation are an integral part of the classroom pedagogy. The students learn the application of theoretical concepts in practical Scenarios.

**Business thought leadership sessions and Guest Lectures :** These are organised during the course. Each course has 20% of their sessions taken by people from the industry. These interactions complement classroom learning and bring in a practical perspective to management theories.

A number of workshops are also conducted for students to give them hands-on experience to apply various concepts.



# MANAGEMENT PROGRAMS

A brief outline of the individual courses is drawn below:

## 2-YEAR FULL TIME MASTERS PROGRAMME

- Post Graduate Diploma in Management (PGDM) (Individual or Dual Specializations in Marketing, Finance, Operations, Analytics, Information Systems and Strategy)
- Post Graduate Diploma in Management, Banking & Financial Services (PGDM B&FS)
- Post-Graduate Diploma in Human Resource Management (PGDM-HRM)

## 1-YEAR FULL TIME EXECUTIVE MASTERS PROGRAMME

- Executive Post Graduate Diploma in Management (Executive PGDM)

## DOCTORAL PROGRAMME

- Fellow Programme in Management (FPM)
- Executive-Fellow Program in Management (E-FPM)

## MANAGEMENT DEVELOPMENT PROGRAMMES

- Customised Programmes for Corporate Houses, Public Sector Undertakings, Government Organisations and Self-sponsored candidates. ITEC Courses Specialised certificate courses in various domains namely Strategy, Corporate Governance, General Management, Performance Management, Operations, etc., which are sponsored by the Ministry of External Affairs, Government of India.

## CURRICULUM HIGHLIGHTS 2-YEAR FULL-TIME MASTER PROGRAMME

PGDM	PGDM-HRM	PGDM-B&FS
1000+Contact Hours	1000+Contact Hours	1000+Contact Hours
13 Elective Courses	9 Elective Courses	8 Elective Courses
24 Core Courses	30 Core Courses	30 Core Courses
2+ Months of Internship	2+ Months of Internship, NGO internship	2+ Months of Internship



## INFRASTRUCTURE

Located in the Qutab Institutional area in South Delhi, IMI, New Delhi is surrounded by picturesque and serene landscapes of the lush green parks of South Delhi. The whole area is verdant and refreshing, creating an ideal atmosphere conducive for holistic learning and development. The amphitheatre is the focal point of the sprawling campus, which acts as the host for many events conducted by and for the students. The fully air conditioned campus is Wi-Fi enabled, with a well stocked library and state of the art classroom. The Programme is residential thus enabling frequent interaction between students of all Programmes. The spacious cafeteria doubles up as a place where students get a chance to relax as well as interact freely to exchange ideas

## RECRUITMENT PROCESS

- Contact is established between corporate houses and IMI, New Delhi. The Institute encourages corporates to participate in its campus connect programmes such as the Business Thought Leadership Series, Live Projects, Corporate Immersion Programme, eMerge, TedX and Conventus-The Annual Management Conclave.
- Student profiles and other relevant information are shared with our potential recruiters.
- The company is invited on the campus to conduct Pre-Placement talk and to provide the details of roles and profiles offered.
- Companies conduct the selection process, which may typically include CV shortlisting, psychometric and other assessment tests, group discussions and personal interviews.
- Feedback about the ease of the placement drive and quality of students is taken from the recruiters.

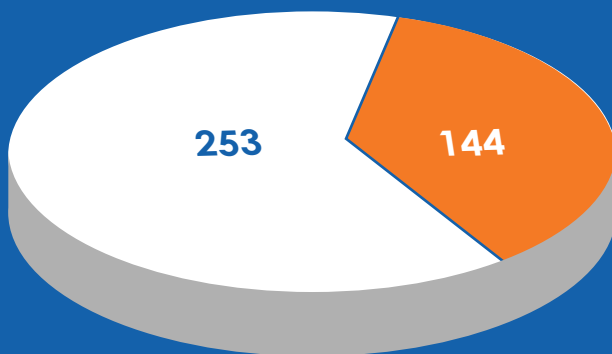


# STUDENT BACKGROUND PROFILE

IMI, New Delhi takes pride in the well-balanced gender ratio of students every year. The number of female students have been steadily increasing over the years. The program has always a rich blend of experienced professionals and freshers, which has continued this year as well with around 50% students having prior work experience. IMI New Delhi boasts of students with diverse academic backgrounds, which brings in different perspectives and enriches the learning process for everyone.

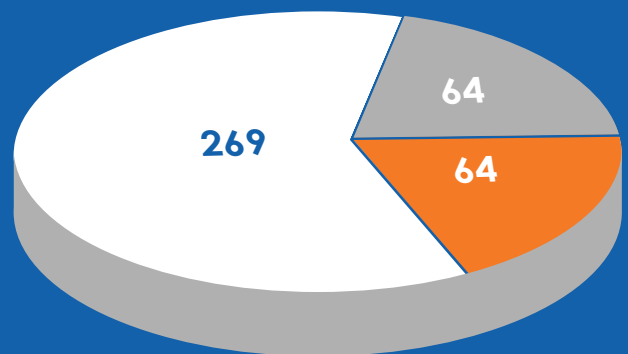
**GENDER RATIO**

MALE FEMALE

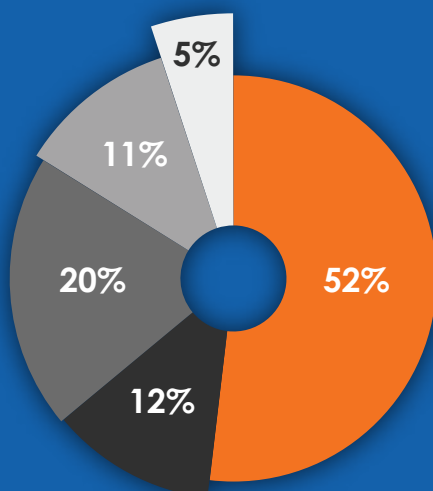


**BATCH STRENGTH**

PGDM BFS HR

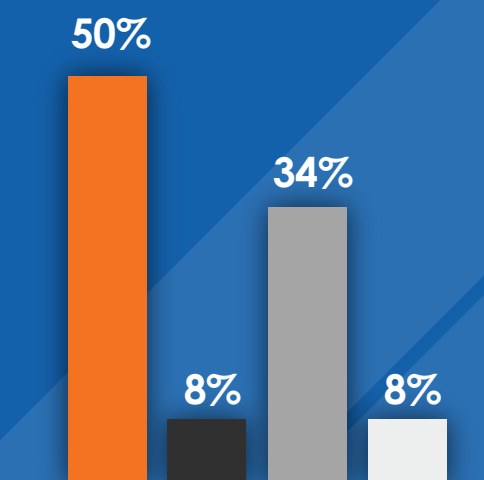


**Work Experience**



Fresher 1 to 12 Months  
12 to 24 Months 24 to 36 Months  
>36 Months

**Educational Background**



Engineering Science  
Commerce Others

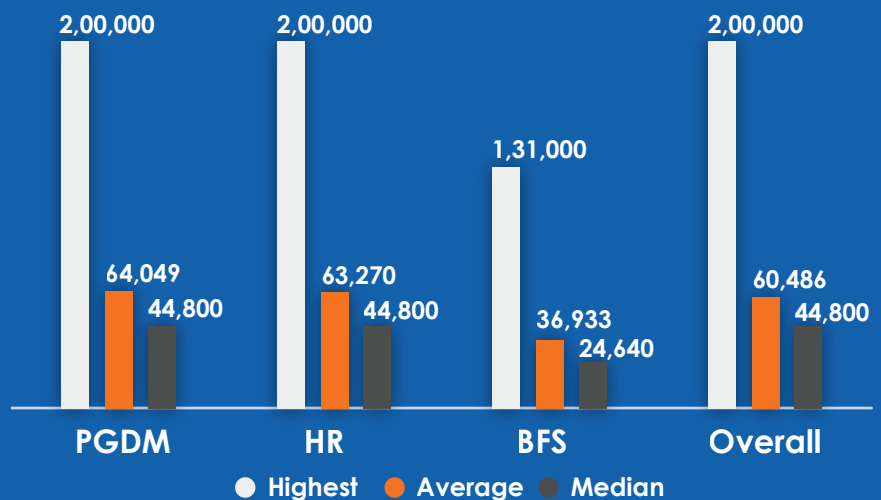
# PLACEMENT STATS

## SUMMER PLACEMENT:

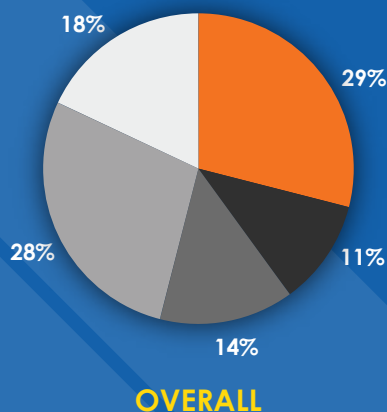
The batch of 2019-21 had a successful summer placement season with 135+ recruiters visiting our campus. The highest stipend offered was INR 2,00,000 whereas the average stipend offered was INR 60,486 for the complete duration. The season witnessed a plethora of first time recruiters along with our past recruiters participating in the placement process which is a true testament to the rich quality and diversity of the students of our institute. The summer internship recruitment process started in the month of September 2019 and the internship lasted for a minimum of 8 weeks during April to June 2020.

## SUMMER INTERNSHIP PROGRAM (BATCH 2019-2021)

**Average  
Stipend:**  
**60,486**



(All Figures in INR)



## SECTOR WISE OFFERS MADE

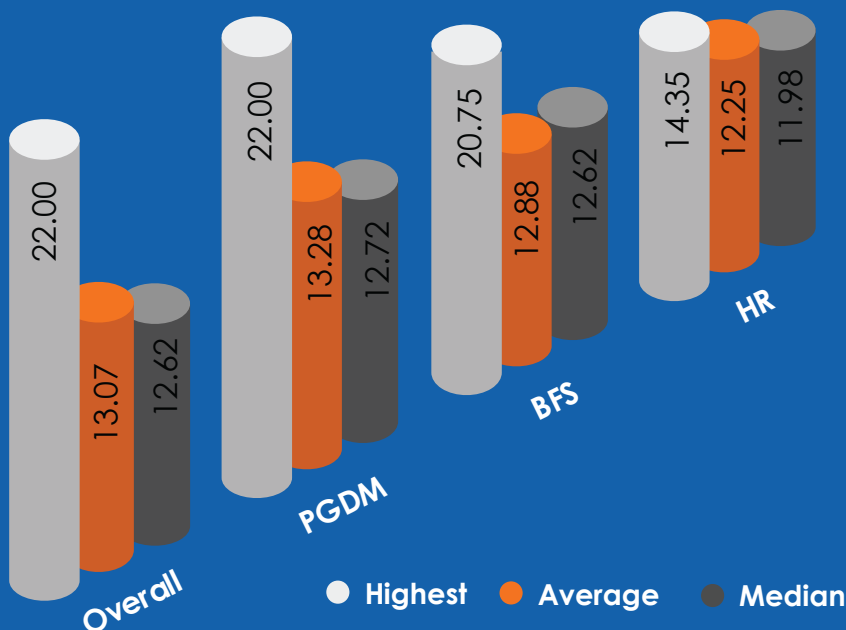
- BFSI
- FMCG / FMCD
- Manufacturing/Conglomerate
- Consulting/ E-commerce
- IT/ITES/Media/Telecom

# PLACEMENT STATS

## FINAL PLACEMENT:

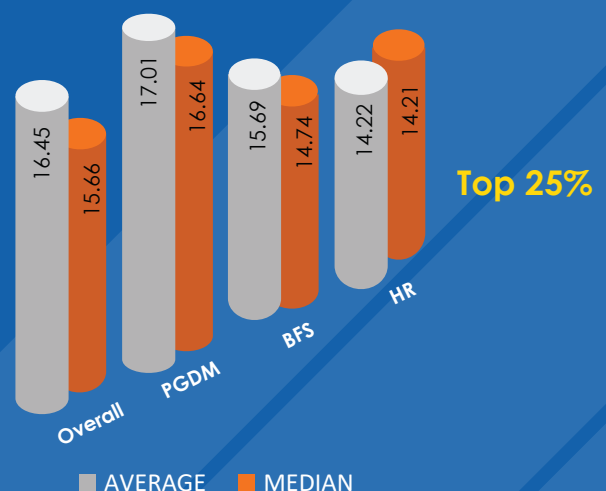
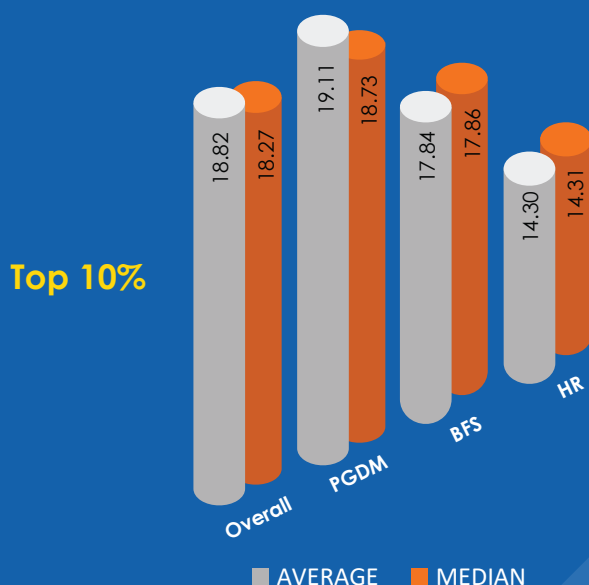
IMI, New Delhi witnessed a phenomenal placement season for batch 2018-20 by successfully placing the students with an average package of 13.07 LPA. The students were placed across multiple sectors for premium profiles. More than 120 recruiters participated in the placement process. The highest CTC offered was 22 LPA.

## FINAL PLACEMENTS (BATCH 2018-2020)



**Highest CTC:**  
**22.00 LPA**

**Average CTC:**  
**13.07 LPA**



## KEY HIGHLIGHTS- SUMMERS & FINALS

### SUMMERS

**40%**

COMPANIES HAVING  
PPI/PPO POLICY

**135+**

NUMBER OF  
PARTICIPATING  
COMPANIES

**2L**

HIGHEST STIPEND  
( FOR 2 MONTHS)

**55%**

NEW RECRUITERS  
FOR THE SUMMER  
PLACEMENT PROCESS



### FINALS

**59%**

NEW RECRUITERS  
FOR THE FINAL  
PLACEMENT PROCESS

**120+**

NUMBER OF  
PARTICIPATING  
COMPANIES

**22**

HIGHEST CTC  
(IN LPA)

**50+**

PPO/PPI OFFERS

# CORPORATE INTERACTIONS & IMMERSIONS

## BUSINESS THOUGHT LEADERSHIPS

Eminent leaders from the industry visit our campus to share their valuable thoughts with our students. These sessions provide an adequate platform for students to understand the current trends in the industry and prepare them for the tough road ahead. Leaders from some companies who visited our campus this year are:

	Mr. Ajay Tyagi : Head HR		Mr. Siddhart Gupta : Assistant VP HR
	Ms. Nidhi Minj : Category Head		1. Yogja Singh : Associate Director -Campus Relations Lead at KPMG India 2. Mr. Biswajit Das : Director Advanced Analytics
	Dr. Sachin Gulati : Director, India Campus Recruitment		1. Mr. Anil Kumar Misra : CHRO 2. Ms. Alka Dhingra :Head TA
	Mr. Mohit Iyer, Brand Manager		Mr. Manoj Chugh - President - Group Public Affairs. Member Group Executive Board
	1. Ms Madhvi Goyal : Head HR 2. Mr Rakesh Sharma : Head Commercial Leasing 3. Mr Mrinal Behl - Sr. Manager HR		Mr. John Mathew Sebastian, Head TA
	1. Mr. Ratnesh Kumar Pathak : Senior Product Manager 2. Mr. Suraj Katoch : Senior Manager Marketing 3. Ms. Antima Singh : Human Resources,		1.Mr. Vinay Kumar : AVP - Business Development 2. Mr. Ankit Joshi : AVP - Student Housing 3. Mr. Arun Mittal : Business Development Head- Central Supply 4. Ms. Kanika Gargish : HR Business Partner 5. Ms. Pooja Falwariya : HR Campus Relation & Operations
	Ms. Supreet Kaur - PAS Analyst and Team Lead, EY Knowledge		Mr. Vikas Bagaria, Founder & MD
	1. Mr. Devrath Banerjee- Sr. Vice President 2. Navpreet – HR Representative		Mr. Vinayak Talwar, Campus Lead
	Mr. Sameer Soni, Director - International Business		1. Mr. Aalok Purohit : Director - University Relations and Campus Branding - APAC at Optum 2. Mr. Naveen K Manshani, Associate Director, Total Rewards 3. Mr. Vikrant Yadav, Human Capital Leader



## GUEST LECTURE

Mr. Mukul Thakur		Agile Coach	Mr. Anupam Soronwal		Head
Mr. Anubhav Kumar Jain		Zonal Sales Manager	Ms. Karishma Arora		HR Business Partner
Mr. Manu Malhotra		Associate Manager-EMEA	Ms. Amla Awasthi		AVP
Mr. Shashi Bhushan		Consultant	Mr. Harish Gandhi		Senior HR leader
Mr. Shibu Singh		Senior Manager HR	Ms. Deepti Mehta		GM
M. Amit Garg		Category Head	Mr. Sachin Aggarwal		HEAD ANALYTICS & CRM
Mr. Tabrez Ahmad		Group Director	Ms. Snigdha Rai		Lead Psychometric Research
Mr. Gaurav Lahiri		Senior Partner	Ms. Shweta Sodhi		Senior Associate, M&A Specialist
Mr. Himanshu Chib		Vice President	Ranjana Mittal		AGM (RLI)
Mr. Arijit Chakraborty		Manager, People Advisory services	Mr. Surabh Kapoor		Consultant
Ms. Rita Dubey		Associate Manager-Strategy Planning Group, GMR	Mr. Arvind Srivastava		Vice President- Product
Mr. Shammi Dua		COO	Mr. Anand R.K.		Chief Economist (Retired)
Ms. Sangeeta Robinson		Head- Sustainability & Inclusion	Mr. Naveen Manshani		Senior Manager

# CONVENTUS

Mr. Anand E Stanley

**AIRBUS**

President & MD, India & South Asia

Ms. Richa Singh



CEO

Ms. Tanvi Johri

**CARMESI**

Co-Founder & CEO

Mr. Ajit Pai



OSD, Head-Economics, Finance, Banking, Finserve

Mr. Tabrez Ahmad



Group Director Government Affairs & Public Policy

Ms. Dola Halder



Sr. Brand Manager Doritos

Ms. Shruti Vijay Jaiswal



Head talent and Development

Ms. Vani Dandia



Ex - Marketing Director

Mr. Parthasarathi



CSR head

Mr. Akshay Mathur



Human capital Executive

Mr. Devendra Jain



Assistant Vice President - Supply Chain & IT

Mr. Nishant Pandey



Executive VP

Mr. Neeraj Bansal



Ex - CEO & CDO

Mr. Siddharth Rajhans



Principal Policy Officer

Ms. Kamalika Deka



Regional Head-HR

Ms. Vineeta Hariharan



Senior Leadership

Mr. Chander Khanduja

**LUMINOUS**

CIO

Mr. Vipin Gupta



Director HR

Dr. Suresh A Shan



Head - Innovation and Future Technology

Mr. Vikas Khokha



Director HR


Mr. Anand Singh Bhal




Senior Advisor


# STUDENT ACHIEVEMENT


## STUDENT ACHIEVEMENTS IN CORPORATE COMPETITIONS


	Ideation Challenge	2019	National Finalists
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	Blizzard	2018	National Top 15
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	Business Innovation Challenge	2019	National Finalists
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	Think Up	2018	Winner
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	The Ultimate Pitch 5.0	2019	Semi Finalists
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	Unplugged	2017	Winner
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	Tangram	2019	Semi Finalists
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	Voyage	2017	National Finalists
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	Future On	2019	Campus Winners
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	Sketches	2017	Winner
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	OutThink	2019	Winners Round 1
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	Pragatishala	2017	Third Position
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	Get Set Go	2019	Winners Round 1
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	Young Thought Leader	2017	Winner
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	Sustainability Challenge	2019	Among National Top 25 teams
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	Change the game	2017	Second Runner up
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	The Next Big Thing	2018	Among National Top 15 teams
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	Transformation Series	2017	Campus Winners
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## STUDENT ACHIEVEMENTS IN OTHER B-SCHOOLS

Ideation Challenge	Winner	2019	IIM Bangalore
Pecuniam'19	Winner	2019	SRCC GBO
Awaaz	Winner	2019	DoMS IIT Roorkee
Clepsydra	Winner	2019	IIM Rohtak
Brand-O-Mania	Winner	2019	K.J. SIMSR
Marketing Ace	Winner	2019	IIM Rohtak
El Empresario: Best Manager	Runner Up	2019	IIM Rohtak
Statistics	Runner Up	2019	DOMS, IIT Delhi
NextUp - Eximius 2019	National Finalist	2019	IIM Bangalore
La finanza	National Finalist	2019	FMS, Delhi
LeAgile, Avenues 2019	Runner Up	2019	SJMSOM, IIT Bombay
Marketing Ace	National Finalist	2019	IIM Rohtak
Cognizance 2.0	National Finalist	2019	IIM Sirmaur
MARKQUEST	Runner Up	2019	DBE , Delhi University



# INTERNATIONAL LINKAGES

To nurture world class professionals and shape global leaders for tomorrow, exchange programs play an essential role. International Management Institute, Delhi collaborates with various business schools around the world, to provide its students a holistic experience, vital for their management career. IMI Delhi aims to partner with many more internationally acclaimed universities and business schools to further provide learning opportunities to our students.

## LIST OF CURRENT PARTNER SCHOOLS



Academy of Public Administration  
under the aegis of President of the  
Republic of Belarus



ESC Rennes International School  
of Business, France



Frankfurt School of Finance  
and Management, Germany



Grenoble Ecole de Management,  
France



IDRAC Business School, France



IGS-RH School of Human Resources,  
Paris, France



International Centre for Promotion of  
Enterprises, Ljubljana, Slovenia



JAMK University of Applied Sciences,  
Rajakatu, Jyväskylä, Finland



Kedge Business School  
(KEDGE), France



Louvain School of  
Management, Belgium



Montpellier Business School  
(MBS), France



NJCU School of Business, New Jersey  
City University, USA



Russian Presidential Academy  
of National Economy and Public  
Administration, Russia



Sichuan Academy of Social  
Sciences, Sichuan, China



Suleman Dawood School of  
Business, Lahore, Pakistan



The Universidade do Estado do Rio  
de Janeiro, Brazil



University of Guelph, Canada



# STUDENT COMMITTEES

**The Corporate Relations and Placements Committee** is the interface between the students of IMI New Delhi and the Corporate world. We strive to engage and interact with the Talent Acquisitions and Business Teams of Organisations to build and manage association through various campus engagement activities. Apart from the recruitment process, the Committee also works towards engaging Corporate Leaders through Business Thought Leadership (BTL) sessions, Live Projects and Corporate Competitions.



**The Branding and Media Relations Committee's** primary objective is to take brand IMI, New Delhi from strength to strength. Besides handling all social media handles of IMI, BMR partakes and promotes all initiatives of the institute across various forms of media.



**The Alumni Relations Committee** undertakes several initiatives to strengthen the bond between the institute and its 6500+ eminent alumni base. We maintain a detailed database that allows us to stay in touch and keep these stalwarts updated with the on-goings of the institute.



**The International Relation and Executive Education Committee** is the face of IMI, New Delhi on the international front, expediting student exchange programs through collaborations with prominent foreign universities, having also hosted more than 270 foreign nationals in the past year under the ITEC and Japanese delegation.



**The Admissions Committee** of IMI facilitates the admissions' process, communicating about the brand IMI to the prospective students by one on one communication. The members also solve all the doubts of prospective candidates on Pagalguy, Facebook



## STUDENT CLUBS



ACADEMIC SECRETARY



ENTREPRENEURSHIP CELL



OPERATIONS CLUB



RESIDENTIAL AFFAIRS  
COUNCIL



MARKETING CLUB



CLUB JAGRITI



FINANCE CLUB



ECONOMICS CLUB



SPORTS CLUB



INFORMATION MANAGEMENT  
& ANALYTICS CLUB



CONSULTING & STRATEGY CLUB



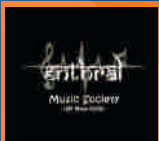
CULTURAL AND EVENT  
MANAGEMENT CELL



HR CLUB

HR CLUB

## STUDENT SOCIETIES



ENTHRAL -  
THE MUSIC SOCIETY



IMPRESSIONS -  
THE FINE ARTS SOCIETY



INSYNC -  
THE DANCE SOCIETY



INSIGHT - THE DATA  
SCIENCE SOCIETY



ZARIYA -  
THE DRAMA SOCIETY



INTEGRATION - MATHS &  
STATS SOCIETY



TOASTMASTERS - THE  
PUBLIC SPEAKING SOCIETY



THE LAST WORD -  
THE LITERARY SOCIETY



INVISTA - THE  
INVESTMENT SOCIETY

# INTELLECTUAL CAPITAL



## HUMAN RESOURCES

### Asha Bhandarker

Ph.D. Business Management  
(Osmania University)  
M.A. (Psychology Organizational  
Behaviour)  
Distinguished Professor

### Irfan A. Rizvi

Ph.D. (University of Delhi)  
PGDPM (HR) (FMS, University of Delhi)  
Professor

### Jai Prakash Upadhyay

Ph.D. (IIT, Delhi)  
Professor

### Mrinmoy Majumder

Fellow-MICA (University of Pune)  
Assistant Professor

### Mamata Mohapatra

Ph.D. (Utkal University)  
Professor

### Shailendra Nigam

Ph.D. (Agra University)  
LL.B (B.U. Jhansi) MBA (B.U. Jhansi)  
Professor of Practice

### Swati Dhir

FPM (IIM Lucknow)  
Assistant Professor

### V Chandra

Ph.D. (Jamia Millia Islamia)  
Professor

### Ankita Tandon

FPM (IIM Kozhikode)  
Assistant Professor

### Umesh Bamel

Ph. D. (OB & HR, Indian Institute of Technolo-  
gy Roorkee)  
MBA (Maharishi Dayanand University Rohtak)  
B.Sc. (Life Science, Kurukshetra University  
Kurukshetra)  
Associate Professor

## STRATEGY & GENERAL MANAGEMENT

### Ashutosh Khanna

Ph.D. & M.Sc. (London School  
of Economics & Political  
Science, UK)  
Associate Professor

### Parthasarathi Banerjee

Ph.D. Jadavpur University  
Professor

### Sonu Goyal

Ph.D.(FMS, University of Delhi)  
Professor

### Vijay Vancheswar

Ph.D. & M.Tech (IIT, Delhi)  
Professor

## INFORMATION MANAGEMENT

### Himanshu Joshi

Ph.D. (AIMA and AMU)  
PGDM (IMI New Delhi)  
Associate Professor

### Prerna Lal

Ph.D. (Banasthali University)  
MBA (IIT Roorkee)  
Assistant Professor

## ECONOMICS

### Arnab K Deb

Ph.D. in Economics (University  
of Connecticut, Storrs, USA)  
M.Sc. in Economics (University  
of Calcutta)  
Associate Professor

### Ayona Bhattacharjee

Fellow (Indian Institute of  
Management)  
Assistant Professor

### Rajeev Anantaram

Ph.D. in Public Policy  
(University Of Pittsburgh, PA)  
Professor

### Kalpana Tokas

FPM (IIM Bangalore)  
Assistant Professor

## OPERATIONS

### Deepak Chawla

Fellow in Management (IIM  
Ahmedabad)  
M. Stat. (ISI)  
Distinguished Professor

### Harish Rao

FPM (IIM Ahmedabad)  
Assistant Professor

### Kakali Kanjilal

Ph.D.(IGIDR, Mumbai)  
M.Sc Statistics (Gauhati  
University)

### Pradip K Bhaumik

Fellow in Management (IIM  
Ahmedabad)  
B.Tech (IIT Delhi)  
Professor Emeritus

### Siddharth Verma

Ph.D & M.Tech (IIT Delhi)  
MBA, AIT Bangkok  
Professor

## MARKETING

### D.K. Batra

Ph.D. & MBA (FMS, Delhi  
University)  
Professor

### Harshit Maurya

Ph.D (University of Lucknow)  
Assistant Professor

### Meenakshi Nagarajan

Ph.D (FMS, University of Delhi)  
Associate Professor

# INTELLECTUAL CAPITAL



## Nalin Jain

Ph.D. (IIT, Delhi)  
MBA (FMS Delhi University)  
Professor of Practice

## Neena Sondhi

Ph.D. (University of Delhi)  
Professor

## Pinaki Dasgupta

Ph.D. (Banaras Hindu University)  
MBA (Purvanchal University)  
Professor

## Supriya Kalla

FPM (MDI Gurgaon)  
Assistant Professor

## FINANCE

## Aman Srivastava

Ph.D. (Jamia Millia Islamia)  
Professor

## Chhavi Mehta

Ph.D (IIT Delhi)  
PGDM (TAPMI, Manipal)  
Associate Professor

## Deepak Tandon

Ph.D. (International University of Contemporary Studies, Washington D.C.)  
MBA (FMS Delhi University)  
LLB, Delhi University Professor

## Faisal Nazir Zargar

Ph.D, IIM Kashipur  
MBA, Jamia Millia Islamia, New Delhi  
BBA, IUST Awantipora, J&K  
Assistant Professor

## Himadri Das

Ph.D (University of Virginia, USA),  
MBA (IIT Delhi),  
MS (University of Virginia, USA),  
B.Tech (IIT Delhi)  
Director General

## Monika Chopra

Ph.D  
Assistant Professor

## Ravinder Kumar Arora

Ph.D (IIT Delhi), FCS (ICSI), FCMA (ICAI)  
MBA (Punjab University)  
Professor

## Ramachandran K

ICWA, CAIIB, PGCGM (IIM, Kolkata)  
Professor of Practice

## Sanjay Dhamija

M.Com. (Delhi School of Economics)  
FCMA, FCS, LL.B (Delhi University)  
CFA (ICFAI), FPM (IMI, New Delhi)  
Professor

## Shikha Bhatia

Ph.D. (Guru Nanak Dev University, Amritsar)  
Assistant Professor

## Reena Nayyar

Ph.D (Guru Nanak Dev University)  
Associate Professor



# COURSES OFFERED

## CORE SUBJECTS:

### PGDM

Analytics  
Business Strategy & Competitive Advantage  
Corporate Social Responsibility & Sustainable Development  
Corporate Strategy  
Cost and Management Accounting  
Data Pre-processing for Analytics  
Entrepreneurship and Innovation  
Financial Accounting  
Financial Management  
Human Resource Management  
Indian Economic Policy  
Information Technology for Decision Making  
Legal Aspects of Business  
Macroeconomic Theory and Policy  
Management Information Systems  
Managerial Communication  
Managerial Economics  
Marketing Management  
Operations Management  
Organizational Behaviour  
Quantitative Techniques  
Financial Reporting & Analysis  
Strategic Management  
Marketing Core Elective  
Advance Financial Management  
Operations  
Strategy

### PGDM - HRM

Applied QT for HR  
Business Law  
Compensation Management  
Competency Management & Assessment Centre  
Corporate Finance  
Corporate Governance & CSR (including Corporate Citizenship)  
Employee Relations  
HR Analytics  
HR Systems and Processes  
Human Resource Information Systems  
Individual & Group Dynamics  
International HRM & Cross Cultural Management  
IT for Decision Making  
Labor Laws  
Learning and Development  
Macroeconomic Theory & Policy  
Management Accounting  
Managerial Communication  
Managerial Economics  
Marketing Management  
OD & Change Management  
Operations Management  
Organizational Planning & Design  
Performance Management Systems  
Recruitment & Selection  
Research Methods for HR  
Strategic Human Resource Management  
Strategy Formulation & Implementation

### PGDM - BFS

Bank Management & Statistics  
Business Mathematics  
Financial Reporting and Analysis  
Business Ethics  
Business Statistics  
Data Pre-processing for Analytics  
Financial Derivatives  
Financial Institutions & Financial Markets  
Financial Management  
Fintech  
Human Resource Management for B&FS  
Information Systems for B&FS  
Information Technology for Decision Making  
Insurance  
Investment Management  
Legal & Regulatory Environment for B&FS  
Macroeconomics & Indian Economic Policy  
Management Accounting for Decision-Making  
Management of Financial Services  
Managerial Communication  
Managerial Economics  
Marketing Management  
Marketing of Banking & Financial Services  
Operations Management for Services  
Organizational Behaviour  
Principles & Practice of Corporate Governance  
Research Methods for Management  
Risk Management  
Strategic Management

## ELECTIVE SUBJECTS:

### FINANCE

Advanced Financial Statement Analysis  
Business Valuation  
Corporate Credit  
Financial Derivatives  
Financial Institutions & Financial Markets  
Financial Market Analytics  
Financial Modeling  
Financial Risk Management  
Fixed Income Securities  
International Finance  
Investment Banking  
Management of Banks  
Mergers & Acquisitions  
Micro Finance & Financial Inclusion  
Multinational Financial Management  
Private Equity  
Security Analysis & Portfolio Management  
Tax Planning  
Treasury & Forex Management  
Wealth Management  
Wealth Management & Alternative Investments



# COURSES OFFERED

## MARKETING

Brand Management  
Business Forecasting  
Business to Business Marketing  
Consumer Behavior  
Customer Relationship Management (CRM)  
Data Driven Marketing Using Excel  
Digital Marketing  
Integrated Marketing Communication  
International Marketing  
Luxury Brand Management  
Marketing Analytics  
Marketing for start-ups  
Marketing in the Sharing Economy  
Marketing of Services  
Marketing Research  
Marketing To Bottom of Pyramid  
Mobile Marketing  
Product Management  
Qualitative Marketing Research  
Retail Marketing  
Rural Marketing  
Sales Management  
Sales & Distribution Management  
Social Media Marketing  
Strategic Marketing

## OPERATIONS & QUANTITATIVE METHODS

Business Analytics  
Business Forecasting  
Financial Econometrics  
IOT in Supply Chain  
Logistics and Supply Chain Management  
Logistics Modelling  
Operations Strategy  
Predictive Analytics  
Project Management  
Quality Management  
Service Innovation  
Service Operations Management  
Supply Chain Analytics

## HUMAN RESOURCES & ORGANISATIONAL BEHAVIOUR

Business Negotiation Skills (BNS)  
Coaching & Mentoring  
Consulting Skills for HR  
Diversity Management  
Employee Wellbeing  
Employer Branding  
Executive Compensation  
HR for New Age Organizations  
HR Integration Issues in M&A  
Industrial Jurisprudence  
Leadership & Managerial Effectiveness  
Psychometric Testing  
Talent Management

## STRATEGY AND GENERAL MANAGEMENT

Business Consulting  
Business Modeling  
Digital Business Strategy  
Inorganic Growth Through Mergers & Acquisitions  
International Business  
Kulhad Economy

## ANALYTICS

Business Analytics  
Data Mining Applications in Management  
Financial Market Analytics  
Marketing Analytics  
Performance Analytics  
Predictive Analytics  
Supply Chain Analytics  
Text Analytics

## ECONOMICS

International Business  
Competitive Strategy  
Performance Analytics

## INFORMATION MANAGEMENT

Data & Information Security  
Data Mining Applications in Management  
Database Management System  
E-Business  
Enterprise Data Warehousing & Intelligence  
Enterprise Resource Planning  
IT Consulting  
Text Analytics

## EVENTS @ IMI



### CONVENTUS

Conventus sought to provide a platform where a miscellany of experienced minds can delve deeper into the importance of embracing innovation to unlock potential in today's competitive world and uproot innovation from the land of buzzwords into something measurable and meaningful. It is an enriching experience for B school students to derive insights and harness the power of innovation in their impending corporate career.

### KRITVA

Year on Year, Kritva – The Annual Management, Cultural and Sports Fest of IMI, New Delhi communicates the importance of building personality alongside building knowledge. It lets one experience all aspects of a B- School.

### KRTYA

Krtya, IMI's aim to guide the bright minds of undergraduate colleges around Delhi about what MBA feels like. It focuses on making the participants go through the four key aspects of MBA, i.e., Marketing, Finance, HR and Operations.

### MODEL UNITED NATIONS

Model United Nations, an academic simulation of the UN that aims to educate participants about current events, topics in international relations and UN Agendas. It provides a platform to the young leaders by facilitating discussions on contemporary challenges.

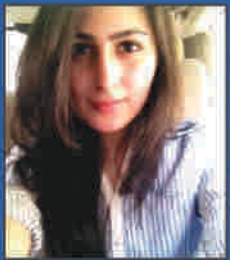
### NATIONAL ALUMNI MEET

The National Alumni Meet marks the beginning of homecoming of our stalwarts. A Celebration of their hard work, achievement and indelible memories, this meet is a chance for our achievers to reconnect with their roots.

### NEXUS

Nexus, an event which is for the students by the students. We play hosts to the queries and doubts regarding management, so that the aspirants can ease their minds of all worries and get inside knowledge of how life is inside a B school.

## ALUMNI BYTES



**Ms. Shruti Lall**  
**2017 Batch**

**Designation: Associate, Company: RBS**

Each faculty member is among the best in their field, and I love how they each have a unique way of teaching. They always made sure that we were best at what we did. Sports and extra-curricular activities were always a part of our lives at IMI and helped us get moulded into a better person.



**Mr. Akshay Singh**  
**2016 Batch**

**Designation: Senior Executive, Company: Hero Future Energies**

The teaching methodologies backed by practical skills and industry exposure have given me the confidence to pursue my career ahead. The all-time support and motivation of the faculty members of IMI has enlightened me throughout the beautiful journey.



**Mr. Aditya Keshan**  
**2012 Batch**

**Designation: Chief Manager, Company: Kotak Mahindra Bank**

The constantly changing culture and diversity at workplaces demand agility and cultural sensitivity. The rich diversity at college helped me to learn a lot. It helped me in enhancing my leadership and teamwork skills. Our project groups allowed me to work with people from all backgrounds. It has developed my cultural intelligence and awareness. The course pedagogy and rigour will constantly challenge you to push your limits and throw you out of your comfort zone to help you understand the real world situations. The two years of MBA will remain a lifelong memory for me.



**Ms. Kanika Gupta**  
**2011 Batch**

**Designation: Human Resources Lead, Company: Zenatix Solutions**

I find the PDGMHR program at IMI New Delhi very relevant to today's business environment. The holistic approach the institute takes to develop future leaders is commendable. Very knowledgeable faculties and the extensive industry exposure makes it a preferred institute in the industry.



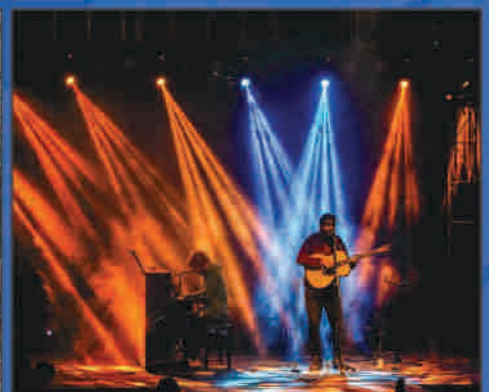
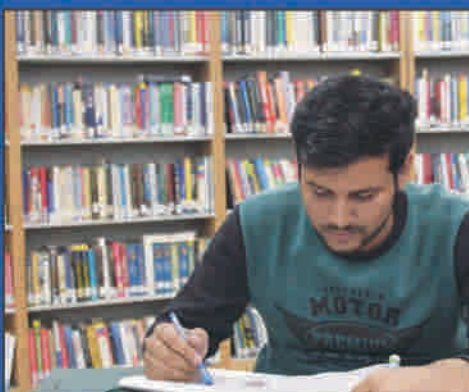
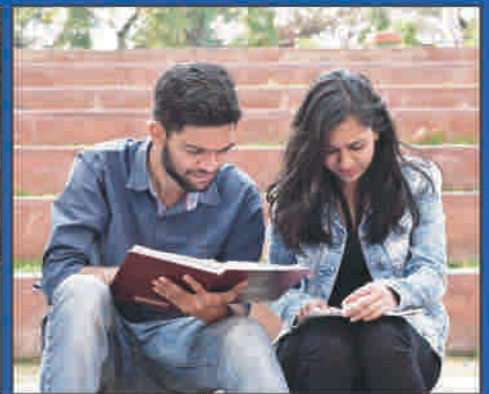
**Ms. Jayati Varma**  
**2015 Batch**

**Designation: Staffing, Company: Google**

The curriculum is designed to prepare you for real world challenges faced at the workplace. Our professors would probe us to think of trends that will prevail 10 years ahead in the industry. I honed my entrepreneurial and leadership skills extensively during the course.



# CAMPUS GLIMPSE



## RECRUITER'S BYTES



A great value is added when the Campus team communicates the role very well to the applicants facilitating recruiter and applicants a smooth transition. With limited time at hand, the internship drives so well managed end-to-end catering to specific verticals. Wishing IMI team good luck!



I would like to recommend IMI to other companies for all Campus Engagement activities. Students are well prepared and always look forward to contributing. The faculties, as well as the Placement Committee members, provide relevant information transparently to take conscious decisions



It's always been a pleasure to be at IMI- Delhi for the placements. We have been able to hire some very capable and confident mindset, also very impressed by the hard work done on these students by the teachers. We are looking forward to a long term association with the campus.



IMI Delhi has always been the right choice for us. The students are matured in their concepts and fit right into the organization. They are quick to adapt and deliver, making them one of the preferred choices for us.



"A big thank you for all the support and arrangements organized to make the JK Masale Recruitment Drive a smooth process. The arrangements and communication was truly professional and we really appreciate your leadership & management at IMI Institute and the team for all the efforts put in making it possible for the students. Special mention to the placement team who made the virtual coordination simple and easy. In my opinion the IMI students have a rich blend of knowledge, creativity, temperament and discipline required for a person to stand out. We look forward to continue great association with you."



Just like every year, it has been a pleasure to interact with the students and get to interact with the students from IMI. We are extremely excited about bringing Shivani Bhasker on board and have great expectations from her to make the most of this opportunity.



We have collaborated with IMI for the last 4 years in hiring high potential students with great leadership skills, through Assessed internships placements and Final placements. Each year we have experienced students with fantastic performance in the interviews and they have never failed to impress us post joining. The Dean, the placement team members and faculty have been amazing and we appreciate their professionalism in ensuring a good experience throughout the process. We look forward to building our relationship through the years to come.

## DISTINGUISHED ALUMNI

Name	Organisation	Designation
Mr. Rajiv Arora	Adani Enterprises Ltd.	SVP Group HR
Mr. Vipul Singh	ADP	Divisional Vice President and Head HR
Mr. Amanpreet Bajaj	AirBnB	Country Manager - India
Mr. Anand Stanley	Airbus	President & MD, India & South Asia
Mr. Ashim Chatterjee	Aliaxis	Chief Marketing Officer
Mr. Rohit Kumar	American Express Global Business Travel	Vice President
Mr. Vikram Khanna	Asahi India Glass Ltd	COO Consumer Glass, CIO & CMO - AIS
Mr. Debdutta Bandyopadhyay	Axis Bank	Vice President
Mr. Dhruv Verma	Bajaj Auto	Vice President
Mr. Atul Sharma	Bajaj Electricals Ltd	Executive President and Country Head Consumer Products
Mr. Ashish Kumar Sharma	Bajaj Electricals Ltd	Vice President and BU Head - Morphy Richards, UK
Mr. Abhijit Pati	BALCO	CEO and Whole Time Director
Mr. Rohit Parida	Barclays Bank	Senior Vice President
Mr. Anirban Gangopadhyay	BASF India Limited	Head Registration and Regulatory Affairs, South Asia
Ms. Madhvi Goyal	Bharti Realty	Head - Human Resources
Mr. Jayant Dua	Century Textiles & Industries Ltd. (Cement Division)	CEO
Mr. C R Sambamurthy	Citibank	Global Head and Managing Director, International Personal Bank
Mr. Ashish Sethi	Citibank India	Senior Vice President
Mr. Ambuj Deo Singh	Coca-Cola Nepal and Bhutan	Country Director
Mr. Rakesh Aggarwal	Cole-Parmer India Pvt Ltd	Managing Director - Asia Pacific
Mr. Aalok Vidyarthi	Colgate Palmolive Company	Director - Indirect Trade
Mr. Dinesh Puri	Continental Carriers Pvt Ltd	Director COO
Mr. Barjinder Lehmbhar Singh	Credit Suisse	Director HR
Mr. Tejpal Singh Kataria	DCM Shriram Consolidated Ltd	Head Export and PAN India Key Accounting
Mr. Tabrez Ahmed	Dell	Group Director
Mr. Rajat Banerji	Deloitte	Senior Director, Partner



# DISTINGUISHED ALUMNI

Name	Organisation	Designation
Mr. Bimal Deep Singh	Deutsche Bank	Director and Senior Relationship Manager, Corporate and Investment Bank
Mr. Siddharth Suri	Diageo India	Country lead - MEA and APAC (Emerging Markets)
Mr. Karan Kumar	DLF Ltd	Senior VP and CMO
Mr. Sauranshu Purkayastha	DXC Technology	Head - Global Solutions
Mr. Subodh Gupta	Edelweiss Financial Services	Head - Merger & Acquisitions, Executive Vice President
Mr. Manu Dangi	Egon Zehnder Knowledge Centre India	COO
Mr. Gagan Deep Singh Arora	Emaar	VP-Business Development
Mr. Naveen Singh Sood	Ericsson Global	Head - Network Applications
Mr. Anish Kumar	Essilor	Head Marketing
Mr. Anil Bajaj	Eveready Industries India Ltd.	Sr Vice President - Sales & Marketing (Battery & Flashlight Business)
Mr. Abhay Singh Mehta	EXL	Senior Assistant Vice President
Mr. Hari Prakash Singh Gusain	ExxonMobil Chemical	South Asia Sales Manager
Mr. Sandeep Gupta	EY	Market Developments & Insights and Services Lines Leader   EY Knowledge   Global Delivery Services
Ms. Surbhi Sarkar	Fabindia Overseas Pvt Ltd	Head of - Learning & Development
Ms. Smriti Krishna Singh	FOR Innovation Inc	Founder
Mr. Dhruv Bogra	Forever New India	Country Manager, India's Southeast Asia and Middle East
Mr. Rakesh Wadhwa	Future Generali	Chief Marketing and Customer Officer
Ms. Rachana Panda	GE	Chief Communication Officer, Citizenship Lead
Mr. Viney Vatal	Godrej Agrovet Ltd, Pune	Vice President
Ms. Nilanjana Ghosh	Goldman Sachs	Vice President (Business Intelligence) - Finance Analytics
Mr. Anubhav Sabharwal	Gutor India - Schneider Electric India Pvt. Ltd.	Business Head
Mr. Gagan Chaudhry	HCL Technologies	Associate Vice President - Operations
Mr. Gaurav Kathuria	HDFC Bank	Vertical Head - Merchant Acquisition and Payments
Mr. Vikram Goel	HDFC Limited	Developer Finance
Mr. Saptarsi Halder	Hindustan Aeronautics Limited	Chief Manager overhaul
Mr. Mukesh Ranjan Kumar	Hindustan Aeronautics Limited	Chief Manager, Technical Helicopter Complex

# DISTINGUISHED ALUMNI

Name	Organisation	Designation
Mr. Sameer Jain	Home Centre	CEO
Mr. Nifin Mathur	HSBC	Senior Vice President
Mr. Sanjay Raina	IBM India	Managing Director
Mr. Sidharth Gupta	Indiamart	AVP - HR
Ms. Nishtha Sharma	Infosys	Lead Talent Acquisition
Mr. Abhinav Srivastava	JP Morgan Chase & Co.	Associate Vice President - HR
Ms. Ashima Virmani	JP Morgan Chase India	Executive Director
Mr. Nifin Kumar	KPMG	Partner
Mr. Akshay Narain	Marico Ltd.	National B2B Head - Modern Trade & E-Commerce
Mr. Ashish Gupta	Maruti Suzuki India limited	Country Manager
Mr. Arun Arora	Mavyn	Director- Strategy and Communication
Mr. Charan Kamal Singh A	Max Life Insurance Co. Ltd.	AVP
Mr. Vimal Choudhary	McKinsey & Company	Head, McKinsey Knowledge Center and Director for S&D, India
Mr. Sandeep Mukherjee	Mckinsey & Company	Head of Data Analytics- Asia Region
Mr. Rikhil Badalia	Morgan Stanley	Vice President
Mr. Anuj Roy	Pernod Ricard India	Global Strategy & Business Intelligence Manager, Travel Retail
Mr. Nipun Kaushal	PNB Metlife	CMO
Mr. Dhritimaan Shukla	PricewaterhouseCoopers	Partner
Ms. Smriti Sareen	Procter and Gamble	Logistics Leader for CSD Channel, India
Mr. Dhiman Mukherji	Quikr.com	Vice President
Ms. Anju Gupta	RBL Manager	AVP Talent Manager
Mr. Kaushik Roy	Reckitt Benckiser	Regional Finance Director South Asia, Hygiene Home
Ms. Shruti Vijay Jaiswal	Refinitiv	Head:Talent & Development
Mr. Karan Makhania	Reliance Health Insurance	CHRO
Mr. Madhav Mukand Malh	Reliance Jio Infocomm Ltd	Senior Vice President
Mr. Rohit Kumar Singh	Star India	Assistant Vice President

# DISTINGUISHED ALUMNI

Name	Organisation	Designation
Mr. Rajat Ranjan	STAR TV	Vice President
Mr. Prashant Kumar Singh	TATA Advanced Systems Limited	Lead - Talent Acquisition
Mr. Sanjay Dutt	Tata Realty & Infrastructure Ltd and Tata Housing Ltd.	MD & CEO
Mr. Soumitra Singh	Tata Steel Limited	Head Corporate Administration
Mr. Harmeet Singh	The Body Shop	Vice President Marketing E-Commerce and Merchandising Asia South
Mr. Kundan Kishore	TransUnion CIBIL Limited	Assistant VP - HR Business Partner
Ms. Shivani Marwaha	Unilever	Head Consumer Insights - Nutrition
Mr. Yadvender Singh	United Nations	National Security officer
Mr. Soumya Basu	Visa Inc.	Senior Director - Business Development, South Asia
Ms. Priyanka Saxena Bhargav	Walmart - Flipkart	Director Brand Marketing and Head - Consumer Research & Insights
Ms. Rituparna Ghosh	Wipro Ltd	Head - Global Workforce Management & M&A
Mr. Gautam Malik	Xerox Canada	Chief Financial Officer

# PROMINENT RECRUITERS



# PROMINENT RECRUITERS



# CORPORATE PARTNERS

360 Financials	Droom	Latentview	Salto Dee Fe
Anand Group	Edique Solutions Pvt Ltd.	Lava International	Publicis Sapiant
Aarti Industries	Ema Partners	Libsys Ltd.	SBI General Insurance
AboutMe360	EndGate Global	Limeroad	Schlumberger
Accuracy	Energy Infratech	Luminous India	Securenow
Adfactors PR	Ernst & Young	Luminous Schneider	Shiksha.com
ABG - UltraTech Cement	ET Prime	Macquarie Group	ShopClues
Adobe	Elita Wealth Management	MagicBricks	ShortHills Tech
Aircel	EXL Services	MakeMyTrip	SicureMi Healthcare
Akzo Nobel India	Fedder Lloyd	ManpowerGroup	Silverpeople
Amazon	Federal Bank	Maple Leaf Foods	SJ Financials
Antal International	Feedback Consulting	MAQ Software	Sony Pictures Network India
ANZ Bank	FinAce	Maruti Suzuki India Ltd	Spandana
APL Logistics Vascor	Firestorm	Mckinsey & Co.	Spark Minda
Apollo International Ltd.	Four-S Services	Media.net	Spearhead Consulting
Applicate AI	Freshdesk	Meltwater	Square Yards
Asian Paints	Friends Steel	Mettl	SRK Exports
AT Kearney	Futures First	Ministry of Urban Development	Standard Chartered
Axciom Consulting	Futurestep	Moolchand Healthcare	Suez India
Axis Risk Consulting Services	GGK Technologies	Mother Dairy	Takshashila Consulting
Aye Finance	GlaxoSmithKline	Motilal Oswal	Talocity
Azim Premji Foundation	GMR Group	New Delhi Financial	Taplow group
B R Specialities	Grofers	Newgen Software	Taralife Sustainability Solutions
Bain Capability	Gulf Oil	NoPaperForms Solution	Tata AIA Life
Bajaj Consumer Care	Havells	Nulearn	Tata Housing
Bank of America	HDFC Bank	Olik	Tata Power
Barclays	HDFC Life	OnePlus India	Tenon Group
Basix Sub K iTransactions	Hindustan Unilever	Orient Electric	The House of Artisans
Bennett Coleman	Home Credit	Outlook	The Times Group
Birla Century Cement	Huber + Suhner	Paytm	Tolexo Online Pvt Ltd
Birlasoft	IBM Research	Peesafe	Total Oil
BlackRock	ICICI Securities	PeopleStrong	Tradelink
Bombardier	IDFC Bank	PepsiCo	Tri Edge Solutions Pvt Ltd
British Council	IGT Solutions	Piramal Group	Ujaas
British Telecom	IMRB International	Possible Works	UnitedHealth Group
BrowserStack	IndiaMART Intermesh Limited	Praxis Global Alliance	United Nations
Buddy4Study	Indian Oil Corporation	PricewaterhouseCoopers	Unnati
Business Octane	Indigo	Publicis Sapiant	Yes Bank
Capital Box	Innovatiview	RetailOn	Yodlee
Care Ratings	InspireOne Consultants	Right Management	Yum! Brand
Career Launcher	Insplere Consultants	Rocsearch	Zee Entertainment
Careers360	Inverted Prism	Royal Bank of Scotland	Zimmer Biomet
Carmesi	Investoure	Safari Industries	Zomato



## CORPORATE PARTNERS

Cians Analytics Pvt Ltd.	DHL	Kotak Securities	Reliance Capital
Cipla	Ireda	KPMG	Reliance Retail
ClearTax	JMarathon Advisory	Pulsar Knowledge	ResMed
Click Labs	J K Spices	Punjab National Bank	Verity Knowledge Solutions
Cognizant	Jaro Education	PVR Cinemas	Vikram Solar
Dabur	JK Paper	QAI Global	Wingify
Daikin	JK Tyres	Quick Ride	Wipro
Darashaw	JPMorgan Chase	Radio Mirchi	World Bank
Dare2Compete	Jumbo Electricals	Randstand	Ministry of Urban Development
Deutsche Bank	Kantar	Refinitiv	Volvo Eicher Commercial Vehicles
DHFL Pramerica LIC Ltd	Kotak Mahindra	Relaxo	
Mahindra and Mahindra Financial Services	National Institute of Banking & Finance	National Thermal Power Corporation Limited	
Sumitomo Mitsui Banking Corporation	National Institution for Transforming India Aayog	PinClick Property Management	

## PLACEMENT CONTACTS

**Prof. (Dr.) Sonu Goyal**

Dean Career Development and Alumni Services  
Professor Strategy & Sustainable Development  
International Management Institute,  
**B-10, Tara Crescent, Qutab Institutional  
Area, New Delhi – 110016**  
dean.corprels@imi.edu

### STUDENTS PLACEMENT COMMITTEE MEMBERS

Akash Dagur	9711119152
Amisha Verma	9643799791
Ashish Sharma	9711119156
Asmita Goel	7827056572
Devika R	9643799792
Kapil Sharma	9711119154
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