



FINAL PLACEMENT REPORT 2014 - 2016



IMI INTERNATIONAL MANAGEMENT INSTITUTE NEW DELHI Shaping global leaders for tomorrow —



ASSOCIATION ACCREDITED



About Placements

Proving itself continually as one of the top business schools in the country, the Final Placement season of 2016 started on a very positive note. The highly motivated and professional work of the students during their Summer Internship Program was reflected in the increase in the number of PPOs received from companies such as Asian Paints, BMW, FutureStep, Genpact, Hero MotoCorp, JP Morgan Chase & Co., KPMG, Mahindra Comviva, Pulsar Knowledge Centre, RPG - CEAT, Reliance Industries Limited, Snapdeal, Sony MSM, Tata Capital and Tolexo. In all, 96 companies have participated in the Final Placements at IMI, New Delhi to recruit from a batch of 243 students comprising of 181 in the PGDM program, 45 in PGDM-HR program and 17 in the PGDM-BFS program. The students got opportunities to match their expectation in the following sectors: Automobile, BFSI, Consulting, E-Commerce, FMCG, FMCD, IT and ITES, Manufacturing, Media, Pharmaceutical, Retail.

We would also like to take this opportunity to express gratitude to our Alumni for their unconditional support and guidance in making the final placements successful.

Snapshot of Placement Figures

PGDM

•Highest CTC - 29 LPA •Average CTC - 14.3 LPA

PGDHRM

•Highest CTC - 18.6 LPA •Average CTC - 13.2 LPA

PGDM - B&FS

•Highest CTC - 16.3 LPA •Average CTC - 13.4 LPA

Placement Overview

PGDM

BFSI:

IMI, New Delhi saw a surge in the number of opportunities offered by ANZ, AXA, Axis Bank, Axis Risk Consulting, Bank of America, Barclays, Citibank, Darashaw, JP Morgan Chase & Co., CRISIL, Future Generali, GE SBI Cards, HDFC, ICICI Bank, Kotak Bank, Kotak Securities, L&T Finance, Pulsar Knowledge Centre, SBI General, SecureNow, TATA Capital, TATA Housing, TresVista Financial Services, Verity Knowledge Solutions and more. A total of 39% of the batch opted to pursue a career in this sector.

IT/ITES:

With 22% of the batch opting for a career in IT/ITES sector, IMI, New Delhi witnessed an increase in the number of companies offering upgraded profiles in this sector. The major recruiters from this sector were Accenture, Analytics Quotient, Birlasoft, British Telecom, Capgemini, Cognizant Technology Solutions, Freshdesk, GGK Tech, Google, HCL Tech, Infosys, Mahindra Comviva, and many more.

E-Commerce:

IMI, New Delhi had 13% of the companies visiting the campus from this sector. Droom, Grofers, RetailOn, Snapdeal, Shopclues, Tolexo and more were among the major recruiters. 5% of the batch opted for a career in the sector.

FMCG/FMCD/Retail/Pharmaceutical:

The presence of some of the biggest brands in this sector is a testimony to the industry response this year. Exemplary profiles were offered by many companies such as Asian Paints, Café Coffee Day Beverages, Dabur, Emami, Fedders Lloyd, Hindustan Unilever Limited, Jubilant, Mother Dairy, Piramal Group, Retail On, and many more as its premium recruiters in this sector. 9% of the batch was offered an opportunity to pursue a career in the sector.

Manufacturing/Automobile:

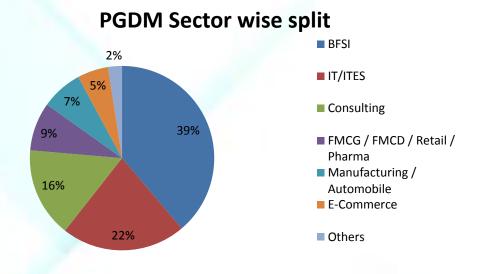
IMI, New Delhi saw a growing number of companies from the Manufacturing and Automobiles sector to recruit students. Some of the major recruiters like DCM Shriram, Friends Steel, General Motors, Hero MotoCorp, Reliance Industries Limited, RPG – CEAT, Tata Motors, Vedanta Resources, Volvo Eicher Commercial Vehicles and various others offered splendid opportunities to our students. About 7% of the students opted to begin their career in this sector.

Consulting

IMI, New Delhi had the privilege of hosting various companies in the consulting business. The batch had 16% students opting for a career in this sector with major recruiters being AT Kearney, Bain Capability Centre, Deloitte, EY, FutureStep, Genpact, IMRB, KPMG, PwC, Wipro and many more.

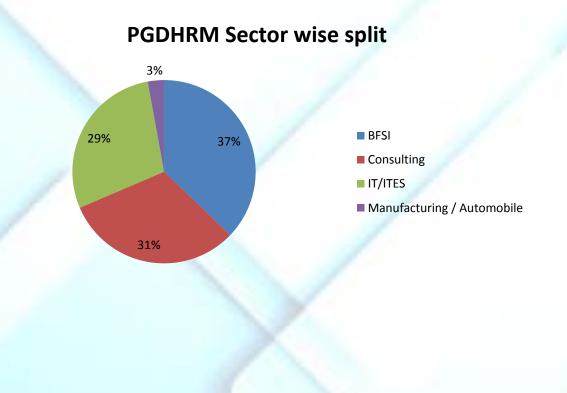
Others

There were companies visiting the campus from various other sectors also. IMI, New Delhi witnessed an increase in the number of startups, and companies from the media and other sectors for recruitments. The major recruiters from these sectors were DHL, Energy Infratech, Sony MSM, Zee Entertainment and various others.



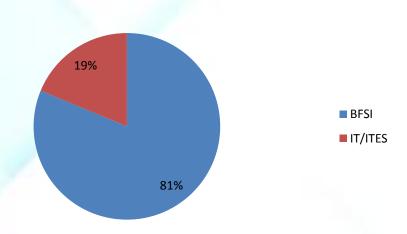
PGDM-HUMAN RESOURCES

The growing stature of IMI Delhi's dedicated HR Program attracted opportunities for the batch in the BFSI (37%), Consulting (31%), IT& ITES sector (29%), followed by Automobile sector (3%). The students were offered roles in Corporate HR and HR Consulting and the recruiters were Axis Bank, Bain Capability Centre, BMW, Capgemini, Futurestep, Genpact, GE SBI Cards, HCL Tech, HDFC Bank, HDFC Life, ICICI, Infosys, KPMG, L&T Finance, Sapient.



PGDM-BANKING & FINANCIAL SERVICES

IMI, New Delhi had its first batch of PGDM-BFS specialization graduating this year. The students were able to portray their competence, consequentially establishing the faith of the recruiters on the capability of the students. 81% of the students opted for a career in the Banking and Finance Sector and the rest 19% opted for similar profiles in the IT/ITES Sector. The prominent recruiters were Axis Bank, Capgemini, Citibank, HDFC Bank, HDFC Life, ICICI Bank, Infosys, SBI General, Verity Knowledge Solutions.



PGDM-B&FS Sector wise split

The growing brand equity of IMI Delhi and the credibility of the students among the corporate world was certified by the presence of various first time recruiters and the intent of regular recruiters to hire higher numbers. We would like to thank all our recruiters for their participation in final and summer placements this year which reaffirmed their faith in IMI Delhi as one of the premier B-Schools of the country.

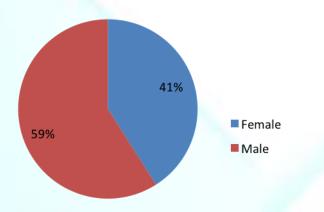
For Our Distinguished Alumni

Our distinguished alumni define our institute in the corporate world and are a testament of the fact that IMI Delhi has always been a school for visionary global leaders. For the regular support and motivation that our students receive from our Alumni, we express our gratitude.

Their guidance and insights have infused a greater sense of professionalism amongst the students and helped them in being more adept at handling the corporate world. The involvement of our Alumni is well reflected in our placement season with a lot of them returning to their alma mater to hire future leaders for their organisations.

We are indebted to our alumni for their invaluable support and look forward to their constant support and guidance in the future as well.

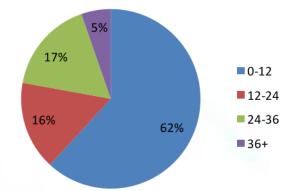
BATCH STATISTICS 2014-16 Gender Ratio



Gender Ratio

In keeping with latest industry trends, IMI New Delhi has always tried to maintain a well balanced gender ratio. Accordingly, this year we have a gender ratio close to 3:2

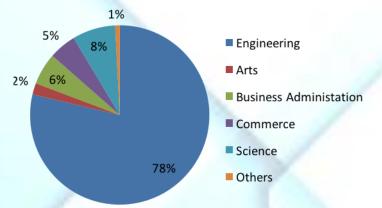
Work Experience



Work Experience

IMI New Delhi has always had a rich blend of experienced professionals and freshers which has continued this year as well with around 40% having experience above 12 months.





Graduation

IMI New Delhi has always boasted of students from diverse academic backgrounds which can be inferred from the accompanied pie chart

LIST OF PROMINENT RECRUITERS

Accenture Analytic Quotient **Asian Paints** AT Kearney Axis Bank **Axis Risk Consulting** ANZ Bank Bain Capability Centre Barclays BMW Bank of America Birla Soft **British Telecom** Capgemini Cafe Coffee Day Bev. CitiBank Cognizant Technology Solutions CRISIL Dabur Darashaw DCM Shriram Deloitte DHL Droom Emami **Energy Infratech** EY Fedders Lloyd Freshdesk Friends Steel Future Generali Futurestep **GE SBI Cards** Genpact GGK Tech **General Motors** Google Grofers **HCL** Tech

HDFC Bank HDFC Life Hero Motocorp **Hughes Systique** Hindustan Unilever Ltd. ICICI IMRB Infosys JP Morgan Chase & Co. Jubilant Industries Kotak Bank **Kotak Securities** KPMG L&T Finance Mahindra Comviva Mother Dairy Piramal Pulsar Knowledge Centre PwC Reliance Industries Ltd. RetailOn **RPG-CEAT** Sapient SBI General Secure Now Shopclues Sony MSM Tata Capital Tata Housing Tata Motors **Times Internet** Tolexo **TresVista Financial Services Volvo Eicher Commercial Vehicles** Vedanta Verity Knowledge WalkWater Wipro Zee Entertainment

PLACEMENT CONTACTS

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Faculty Placement Committee Members

Prof. Manaswini Acharya Professor (Marketing) & Dean, Corporate Relations & Placements

> Prof. B.A. Metri Prof. Abhishek Nirjar Prof. MamtaMohapatra Prof. Ashutosh Khanna Prof. Nalin Jain Prof. BarnaliChaklader Prof. Shailendra Nigam Prof. Himanshu Joshi Prof. Deepak Tandon

Students Placement Committee Members

Aditya Chowdhury	8585950705		Tanvi Trivedi	9711119152
Aishik Chakraborty	9711119157		Tofique Mirajkar	9711119154
Ankit Gupta	9711119153		Avnish Bagchi	9765138602
Harsh Parmar	8802011094		Dishari Banerjee	9599328633
Paras Dutta	8860797398		Divya Gupta	9650888160
Sheshank Narayan	9711119156		Govind Dileep	9747560871
Shriram Rajasekaran	9718685993		Mohit lyer	8056119767
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